THE TIMES

No 62,732 THURSDAY APRIL 2 1987 25p

City concern over sanctions against Japan

Channon to present package to Cabinet

By Richard Evans, Richard Thomson and Colin Narbrough

A potentially devastating package of trade sanctions, which would strike at the heart of the Japanese financial establishment if implemented, will be presented to the Cabinet this morning.

After a hectic 72 hours spent drawing up measures aimed at persuading Japan to reverse its closed-door trading practices, Mr Paul Channon, Secretary of State for Trade and Industry, is expected to recommend to colleagues they should centre any attack on the growing number of Japanese financial institutions in the City of London.

The Japanese Ambassador, Mr Toshio Yamazaki, was yesterday called in to see Mr Channon to be told of the "deep concern" felt about persistent imbalances in trade.

But the tactics being proposed to the Cabinet on sanctions against Japan were causing deep disquiet in the City yesterday where there is fear that drastic action against the Japanese will make it more difficult than ever for British financial services institutions to gain a foothold in Tokyo.

Ministers are favouring powers contained in the Financial Services Act to revoke licences of leading Japanese firms and so preventing them from trading. Sumitomo, the biggest Japanese bank in London, and Nomura, the top firm of security dealers, are said to be prime targets.

There are currently 29 Japanese banks in London but one Whitehall insider said yesterday: "We would go for quality rather than quantity. It would shake the Japanese establishment and that is what we want to do."

Malaysia project.....21
Toshiba invasion.....26

A milder option to be placed before ministers is to refuse future licence applictions from Japanese banks and financial firms - but DTI ministers are said to favour tougher tactics.

The reciprocity clauses in the Financial Services Act which would be used against the Japanese have not yet been brought into force. But they could be activated "in an extremely short period of time," said one source.

Banks and stockbroking firms do not want to see financial services used as a bargaining counter in wider issues of industrial trade, such the problems of Cable & Wireless in being allowed to compete in Japan.

"Threatening to take action over financial services if the Japanese do not co-operate on trade is about the only card the Government has, but it is a mistake to mix the issues," said one leading City figure.

But that is quite different from taking the drastic action which Mr Howard may be contemplating. "It is one thing to stop the issue of new banking and securities licences to Japanese firms setting up in this country," said one prominent securities expert. "But it is quite another to take away existing licences. That would be going about four bridges too far.

City institutions are worried that the publicity the issue is receiving may antagonise the *Japanese who prefer quiet* diplomacy. Getting new licences for the Tokyo markets is a long and tortuous process at the best of times, and it may only be made more difficult by loud sabre rattling by the British Government.

In the longer term, all the way up to the Bank of England it is recognized that making life too difficult for the Japanese in London would mean that they may simply take their business elsewhere. And to remain a world financial centre London must retain the massive and powerful Japanese institutions.

However, the Bank of England, initially fearful about the *impact such retaliatory* measures would have on London as a financial centre, is now believed to be more amenable to financial sanctions.

Other actions not affecting the City will also be considered. Contrary to some reports, ministers have *not* yet ruled out switching Japanese airlines from Heathrow to

Continued on page 20, col 6



From Russia with love: Mrs Thatcher gets another warm welcome, this time in Tbilisi from a dancer clad in traditional Georgian folk costume.

Thatcher flies home after smiling Georgian welcome

From Robin Oakley, Political Editor, Tbilisi

Mrs Thatcher left the Soviet Union last night saying that she would carry away memories of "supreme friendship and of the total spontaneity of the people" as they welcomed her.

The Prime Minister, who was given lavish treatment in yesterday's *Pravda* and was praised by Mr Gorbachov through his Protocol Secretary for her hard-hitting 50-minute interview on Soviet television the night before, said in the Georgian capital of Tbilisi yesterday: "People to people, one usually has friendship. It's up to us to arrange things so that that continues."

Mrs Thatcher was once again mobbed by welcoming crowds of thousands during a series of walkabouts.

A further sign of the relaxed and friendly relations between Mrs Thatcher and the Soviet leader emerged yesterday. It appears that at one stage during their private talks he jokingly said that he would take her into the Red Room in the Kremlin in an attempt to convert her. He kept his promise, but failed to achieve the conversion.

Effusive farewell.....7
Changing line 14

After final farewells from Mr Gorbachov and his wife in Moscow Mrs Thatcher flew 1,250 miles south to Tbilisi. There she met Mr O. E. Cherkesian, the Georgian Prime Minister, and the Council of Ministers for talks and a state banquet.

She laid a wreath at the imposing Tomb of the Unknown Warrior in Victory Park. Situated by the Tears of Happiness Waterfall and surrounded by huge sculptures, the tomb commemorates the death of 350,000 of the 700,000 Georgian troops who fought in the Second World War out of a population of three million.

Finally, in a relaxed end to her highly successful trip to the Soviet Union, the Prime Minister was taken on a sightseeing tour of Tbilisi, a notably friendly city compared with Moscow. She visited the old town, the art museum and attended a folk song concert.

Police probing Tory MP over Telecom shares

By Richard Evans and Philip Webster

The political future of Mr Keith Best, Conservative MP for Anglesey, was in serious doubt last night after he admitted wrongly making multiple applications for shares in British Telecom when it was privatized.

Scotland Yard confirmed that the Fraud Squad was investigating "to see if anything needs to be followed up", after the MPs confirmation that he had obtained 4,800 shares – six times more than any person could legally apply for.

In a short statement, Mr Best, a barrister, said: "I accept that I made six separate applications for British Telecom shares in my name, each one of which was accompanied by a cheque drawn on an account in my name and signed by me.

"At the time of making the applications I did not consider that I was acting improperly."

His admission left Conservative MPs dismayed and last night brought an immediate demand for his resignation from Labour and Alliance MPs. There were also calls for his prosecution.

Mr Best's statement came 48 hours after *Labour Research*, a union funded magazine, revealed that the MP had used variations of his name and four different addresses – in London, Holyhead, Brighton and Hurstpierpoint – to make the six applications for shares.

In signing BT share application forms, applicants had to agree to be bound by the condition that "no other application has been made on your behalf". During the flotation lawyers advised Kleinwort Benson, the merchant bank in charge of the sell-off, that investors making more than one application for shares might have committed offences under section 15 of the Theft Act 1968.

In the Commons, Mrs Ann Clywd, Labour MP for Cynon Valley, asked the Speaker whether Mr Best had requested an opportunity to make a personal statement on a matter which she said "may be a serious crime".

Mr Best is understood to have told the Conservative whips of what occurred and gave them the explanation that he did not know he was acting improperly. While it was being made clear that Mr John Wakeham, the Government Chief Whip, was not expecting him to offer his resignation, many Conservative MPs were wondering how he would be able to remain in office if he was successfully prosecuted.

Leading article.....15

The Whips were taking the view that Mr Best should consult his constituency association and decide on what course of action to take. One possibility canvassed is that he should not resign before the election, but make it clear that he was prepared to stand down and allow the association to pick a successor.

Ironically, the Labour candidate in the seat is Mr Colin Parry, brother-in-law of Mr Neil Kinnock, the Labour leader.

A Commons motion signed by Labour MPs last night described Mr Best's explanation that he did not consider he had acted improperly as "plainly ridiculous", given that he had used four different addresses and two variations of his name. They accused him of bringing the legal profession and Parliament into disrepute.

Jeweller freed in Brink's Mat case

By Stewart Tendler, Crime Reporter

The jeweller accused of playing a key part in handling bullion from the £26 million Brink's Mat robbery, walked from the Central Criminal Court a free man yesterday, acquitted of any link to the stolen gold.

Mr John Palmer, aged 36, refused to return from Spain in 1985 when his home was raided by Scotland Yard detectives. He was expelled by Spain last year and went to Brazil from where he was deported to London because his passport had not been renewed.

Last night Mr Palmer's family were said to be planning a holiday for the West Country businessman which may take him back to his former refuge in Tenerife where he built up a successful holiday business.

Mr Palmer was acquitted, with a second man, of handling gold from the Brink's Mat robbery in 1983 and evading VAT. He was alleged to have melted down bullion in his back garden and then sold it back to Johnson Matthey, the original owners.

The prosecution alleged that Mr Palmer had been an associate of Kenneth Noye, the Kent businessman convicted last year as the mastermind of the chain "fencing" gold from the robbery.

Court report, page 3

INSIDE

Freedom welcomed by polys

The Government's decision announced yesterday in a White Paper to free the 29 polytechnics in England from local authority control was warmly welcomed by the polytechnics but condemned as "totally unwarranted" by the councils.

The White Paper, *Higher Education, Meeting the Challenge*, emphasizes that universities and polytechnics must "serve the economy more effectively".....Page 5

Leading article, page 15

Spies swap

West Germany is reported to have exchanged an East German spy, Lothar Erwin Lutze, a former Defence Ministry employee, for four Bonn agents.....Page 7

IN PART 2

Rates gloom

City hopes of lower base rates were extinguished by a rise in American interest rates. The FT 30-share index fell by 19.1 points to 1,558.0.....Page 21

Belfast bomb

A car bomb exploded last night near Windsor Park football ground, Belfast, shortly before England began playing Northern Ireland in the European Championship. First reports suggested no-one was hurt....Other football, page 44

Back to work

Peter Smith, who took early retirement and is now a management consultant, writes the introduction to today's nine-page Appointments section Pages 30-38

Portfolio

- The £4,000 prize in The Times Portfolio Gold competition was shared yesterday by two readers. Details, page 3.
- Portfolio list, page 27.

INDEX

Home News	2-5
Overseas	7-9
Business	21-29
Sport	39-42,44
Appointments	30-38
Arts	19
Births, deaths, marriages	17
Books	13
City Diary	23
Court	16
Crosswords	10,20
Diary	14
Entertainments	18
Features	10,11,14
Information	18
Law Report	29
Leading articles	15
Letters	15
Obituary	16
Parliament	4
Sale room	16
Science	16
Snow Reports	42
TV & Radio	43
Weather	20

☆☆☆☆☆☆

Debate on death penalty

Hurd lines up with the noes

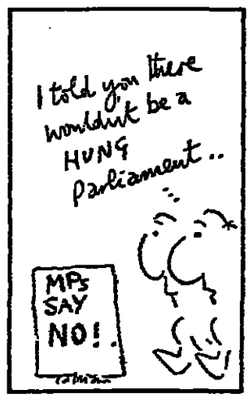
By Philip Webster, Chief Political Correspondent

The Home Secretary told MPs last night that the present strong public support for capital punishment would not last very long if the death penalty in any form were re-established.

As Conservative MPs mounted their second attempt of this parliament to bring back the death penalty, Mr Hurd disclosed his strong personal opposition.

He said that executions would create media circuses in which the home secretary of the day would be the ringmaster, that it would help terrorists in the raising of funds and that it would leave a dark stain on our system of justice if people executed were later found to have been wrongly executed.

Sir Ian Percival, the former Solicitor General, was introducing a new clause for the Criminal Justice Bill which would return the death penalty for people convicted by unanimous verdict of "evil" murders.



Sir Ian, supported loudly by some Conservative MPs, said it was nonsense to suggest that the death penalty was not a deterrent. The vast majority feared death more than life imprisonment.

Mr Hurd delivered what MPs were suggesting was one of the strongest-ever speeches of opposition to the death penalty given by a Conservative home secretary.

His arguments were not only against the principle, but against the precise method suggested by Sir Ian which he said would place a heavier burden on the jury than was placed upon the judge when capital punishment was mandatory. "It is heavier too than the responsibility which was placed upon the home secretary of the day, who was not

Continued on page 20, col 7

Israel and Russia in consular visits

From Ian Murray, Jerusalem

Israel and the Soviet Union are on the point of exchanging consular delegation visits as the recent thaw continues in the relations between the two countries after close on 20 years of freeze.

The visits are another indication that Moscow is working cautiously towards reestablishing diplomatic relations with Israel which is a precondition here – along with free emigration of Soviet Jewry – for a Soviet role in any Middle East peace process.

Mr Meir Rosenne, Israel's Ambassador to Washington, disclosed the latest move in a radio interview yesterday, when he confirmed that the Russians had applied for visas for a consular team to come to Israel in order to inspect the delapidated property of the Russian Church.

According to a Foreign Ministry spokesman here, "there is an understanding that there will be an Israeli delegation going to Moscow."

Last August in Helsinki middle-ranking diplomats from the two countries had a first official meeting since Moscow broke off relations with Israel after the 1967 Six Day War. That meeting lasted only 90 minutes.

Mr Natan Sharansky, who was released from a Soviet prison over a year ago, said in a statement here yesterday that a proposal deal to let 12,000 Jews out via Romania this year "can be regarded as positive only if it is the first of more substantial changes in Soviet policy."

Leading article, page 15

Baker allows research councils extra £15m

By Sheila Gunn
Political Staff

Mr Kenneth Baker, the Education Secretary, announced yesterday an extra £15 million for the five research councils, coupling it with a warning that the Government expected better value for money for better *targetted* research.

This year's science budget will rise to £675 million, with the prospect of more help in the future for the councils to pay the recent 24 per cent pay award to academic staff.

The Advisory Board for the Research Councils (ABRC) is to decide today how to allocate the money, with the Science and Engineering Research Council expected to receive £8 million and the Medical Research Council £5 million.

The councils had become victims of the Government's 24 per cent pay award to acadamic staff, which is aimed at staunching the brain drain of young scientists. They have

Continued on page 20, col 2

Scientists mystery deepens

By Tony Dawe

Six scientists – five dead and one missing – have now been named by MPs calling for a government inquiry into "this growing defence mystery".

The number rose to six last night after *The Times* was told of the mystery death of Mr Richard Pugh, a computer hardware designer who was found dead in his Essex home last January.

He had just started a new job with a telephone company after working on defence projects.

The five other scientists involved include three engaged on major defence projects and who were originally assumed to have committed suicide in the past eight months.

During the same period a research student went missing while carrying out an experiment as part of a Ministry of Defence project.

Five years ago Professor Keith Bowden, a leading computer scientist, died in a car crash which his wife has always insisted was not an accident.

Yesterday Mr Dale Campbell-Savours, the Labour MP for Workington, tabled a question in the House of Commons calling for a full report from the Home Office into the professor's death.

"This affair will not go away, with more victims coming to light every day", Mr John Cartwright, the SDP

Continued on page 20, col 2

Duchess's gems lure rich to glitzy sale of century

From Alan Hamilton, Geneva

For the past five days a shuffling crocodile of several thousand of the rich, the elegant and the really curious has wound through a Geneva hotel room for a glimpse of the "alternative Crown jewels".

Tonight, in a vast marquee outside the *Beau-Rivage Hotel*, where the Duke and Duchess of Windsor stayed in 1939, the Duchess's spectacular jewellery collection will be broken up and sold in what promises to be one of the glitziest auctions of the century.

Sotheby's estimates officially that the collection will fetch £5 million, a figure based on the intrinsic value of the gems with an unspecified percentage added for their historical associations. But with unprecedented interest from both potential bidders and the media, there is every expectation that prices will soar through the marquee's canvas roof.

One thousand bidders will be packed into the lakeside marquee, with another 300 following on closed-circuit television in the hotel ballroom, and yet more in the restaurant offered the opportunity to dine and buy at the same time.

With particular interest expected from America, another 1,300 will pack Sotheby's New York saleroom, to be linked by satellite television and telephone to the Geneva auction.

Geneva has been chosen because it is a traditional centre for jewellery sales, because the Duchess's executors specified they should be sold in Europe, and because there would be obvious embarrassment over holding such a sale in England, where memories of the Abdication are not universally fond.

Mr Nicholas Rayner, head of Sotheby's Geneva office and tonight's auctioneer, said yesterday: "This is the most exciting jewellery sale ever. There is tremendous interest in the panther pieces, the cigarette cases, the inscribed bracelets. Interest is greater even than for the sale of the French Crown jewels at the end of the last century."

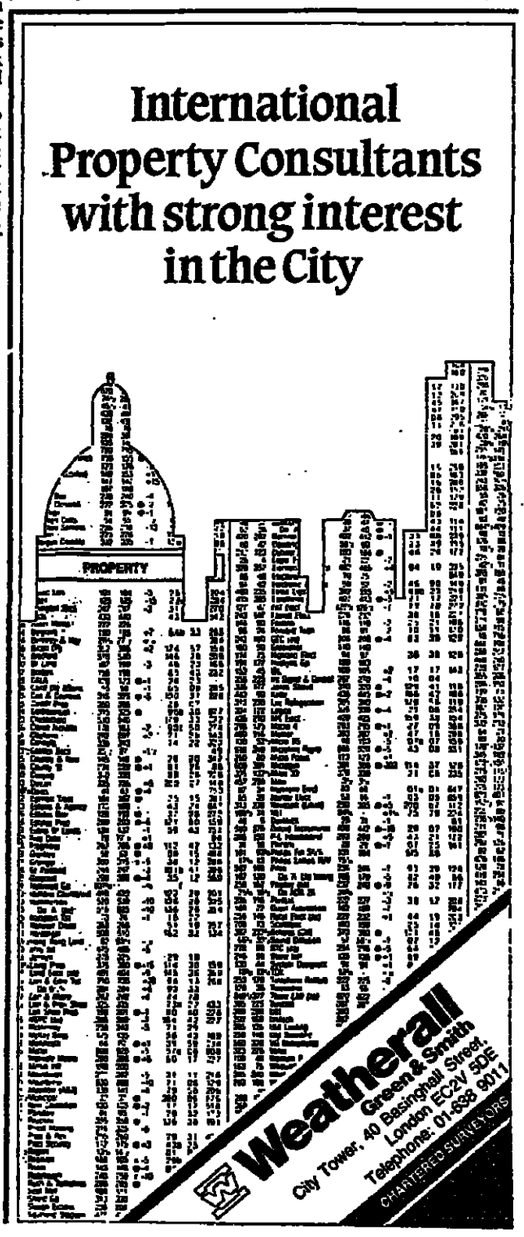
Apart from other star items like the flamingo brooch, the emerald engagement ring and the diamond and ruby necklace given by the Duke to his wife on her 40th birthday, many pieces are only of modest intrinsic value.

But even small items like cuff-links and tie-pins with Edward VIII's monogram are likely to excite interest, as this is the first time that a large collection of personal effects of a member of the Royal Family has appeared on the open market.

Prices may well be inflated by the publicity given to the show-business interest. Joan Collins, Elton John and Barbra Streisand are all set to be among the bidders, and Shirley Bassey was among visitors to the Geneva preview yesterday.

It was in a way a pity, Mr Rayner said, that a collection with such an obvious unity of style, representing the best designs of the 1940s and '50s, should be broken up. "But I hope it will continue to be worn by elegant and glamorous ladies. Jewellery always looks dead in a museum."

International Property Consultants with strong interest in the City



NEWS SUMMARY

Jumblatt speaks on Waite fears

Mr Walid Jumblatt, the Lebanese Druze leader, told a press conference in London yesterday that it was "unhelpful" to continue talking about Mr Terry Waite, the Archbishop of Canterbury's missing envoy, when French, American and German hostages were also held in Beirut.

He dismissed as "rubbish" reports that he was behind attempts to buy Mr Waite's release from kidnappers. He also spoke about his meeting with Mr Waite's wife, Frances, on Tuesday, saying he had pledged to do his best to effect a release.

Mr Jumblatt said there was no secret diplomacy and He did not know if Mr Waite was alive.

Thatcher press aide

Mrs Colleen Harris, senior information officer at the Department of Trade and Industry, has been appointed one of Mrs Margaret Thatcher's five press officers.

She is believed to be the first coloured person to take an executive role in the Prime Minister's office.

Mrs Harris, aged 31, who is married to a scientist, replaces the only woman in the Downing Street Press office, Miss Christine Wall, who is becoming press officer to Mr Norman Tebbitt, party chairman.

Protester is jailed

Mrs Betty Hindley, aged 66, a peace campaigner, was jailed for seven days yesterday for refusing to pay a £30 fine imposed in January for cutting a wire at a US communications base in Yorkshire.

Yesterday a default court in Leeds heard she had refused to pay the fine and £53 costs, in spite of receiving a summons.

Mrs Hindley, of Tenterden Way, Leeds, said: "This is one of Her Majesty's courts and I am a loyal servant. I am in a position to pay, but I refuse to."

£3m makes A1 safer

A £3 million programme to improve safety on 70 miles of the A1 in Yorkshire, one of the most dangerous stretches of road in Britain, was announced yesterday.

The measures — including crash barriers and "cats' eyes", the closing of 40 out of 237 crossing points and improved warning signs — follow an "urgent" inquiry by the Department of Transport launched in November after a series of accidents on the road in which 25 people were killed between the summer and autumn of last year. Eleven died in eight weeks.

Heart pioneer



A commander of the St John Ambulance Brigade in Yorkshire explained yesterday how in October he became one of the first patients to receive a heart transplant under the Air Wing mercy flight organization he helped to set up.

Mr Eric James (right), a former deputy chief constable of North Yorkshire, arranged a flight for a heart from Scotland to Newcastle, where he was on the standby list of patients, to find he was called to the hospital, he said in London at the launch of the brigade's centenary appeal.

Killer rapist

A man jilted by his girl friend shot her father to death and raped her sister, aged 15, at gunpoint, Birmingham Crown Court heard yesterday.

Gary Bland, from Braunstone, Leicester, took revenge on the family, also holding the girl and her brother, aged 14, hostage for 27 hours, because they refused to reveal where his girl friend, aged 20, mother of his three children, had fled to escape his violence. He was jailed for life.

Coast gift for trust

The National Trust was yesterday given 300 acres of rugged coastline in the North-east.

South Tyneside metropolitan borough council presented the land, two-and-a-half miles of limestone coastline in the Marsden area and a known habitat for rare birds, to the trust for its Neptune project.

The trust launched the project in 1965 with the intention of acquiring 900 miles of coastline around the country.

BBC attacks raid

BBC 1 is to screen a documentary tomorrow criticizing the Government's handling of last year's bombing of Libya by US jets, alleging that Britain and the United States did not have conclusive evidence of Libyan involvement in terrorism.

Twelve Minutes over Tripoli **alleges that the Syrians were responsible for the terrorism against Americans and evidence of Libyan involvement was circumstantial. The BBC was accused of bias by Mr Norman Tebbit, Tory party chairman, in reporting the raids.**

Police given go-ahead to tape suspects

By Peter Evans
Home Affairs Correspondent

Police forces throughout England and Wales are to start tape-recording interrogations of suspects after successful field trials.

Nine thousand interviews have dispelled fears that police work would be hampered.

The results of the trials, initiated by the Home Office, showed that:

- There is some evidence of an increase in confessions.
- Challenges in court of police accounts of interviews are reduced.
- Interview times are cut.
- Police are keener to use recordings than expected.

In a few cases the recordings have been played in court. The tape-recordings are there as a safeguard, and transcripts are produced only when necessary — although they are regarded as an aid to fraud squad officers piecing together complex evidence.

Uusually a summary of the recording is produced by a police officer in court.

During the field trials, which took place between 1984 and 1986, less than 9 per cent of transcripts were submitted to crown courts, and then only in the most complicated cases. In magistrates' courts use of transcripts was very rare.

The trials were run in Wirral, Leicester, Croydon, Holborn, Winchester, the fraud squad of the Metropolitan Police, and police stations in South Shields and Jarrow.

The Gloucestershire and Essex forces have already adopted the technique, and Northamptonshire is about to start. In Scotland trials started in 1980 and became a "permanent" feature in some forces from 1985.

Gazumping returns as house sales fall through

By Christopher Warman, Property Correspondent

Gazumping is still rife despite recent measures to combat the problem, according to a report in the Consumers's Association magazine *Which?*, published today.

The survey found that nearly one in three buyers had purchases which fell through after an offer had been accepted, and gazumping was given as a main cause.

Gazumping, demanding a higher price for a property after its sale has been agreed at a given price, returned to the housing market last year, particularly in London, as demand outstripped supply.

One victim was Mr Simon Kleine, from east London, who found a one-bedroomed flat in Leytonstone, and immediately, through the estate agent, agreed to pay the asking price of £29,995.

He paid a £100 retainer to the agent, with whom he dealt all the time, and three weeks later saw the flat and asked for £200 off because an inbuilt hob and oven would have to be removed.

The agent later telephoned to say that his client wanted an immediate extra £200, and indicated that there was another offer and that it would cost about £1,000 more.

Mr Kleine dropped out, having paid a nominal fee to solicitors, and stopped a survey at the last moment. He eventually got his £100 back.

An inquiry by the Law Commission's conveyancing standing committee, set up in the summer to consider the problem, recommended a voluntary deposit by seller and buyer.

That would be 1.5 per cent on agreeing a price, to be paid to either party if the other withdrew without good reason, the inquiry recommended.

Estate agents regarded such a voluntary system as largely unworkable.

Mr Michael Stoop, managing director of Winkworth, the London agents, said yesterday that as agent for the vendor they had a duty to submit any offer.

"Unless we change to the Scottish system gazumping will continue", he added.

Under the Scottish system, the acceptance of a written bid for a property is deemed to be a binding contract.

The *Which?* report criticizes the conveyancing standing committee's scheme on the grounds that the deposit is too low, and that since it is voluntary, potential gazumpers will not be compelled to use it.

MrJohn Heddle, Conservative MP for Mid Staffordshire, who is a vice president of the Building Societies Association, recently introduced a private member's bill calling for a mandatory deposit system.

- Greater protection for property buyers who find they are faced with claims from people with an undisclosed interest in the property is proposed by the Law Commission in a report published yesterday.

It recommends an extension of the State-backed guarantee under the land registration scheme, to compensate such buyers.

Third Report on Land Registration (Law Com No 158. Stationery Office. £7.70).



Two Government ministers made themselves heard yesterday; Mr David Mitchell, Minister of State for Transport, took over a pneumatic drill on the A1 in Yorkshire to announce improvement works costing £3 million, and Mr Kenneth Clarke, the Minister for Employment, joined the hymn singing in a London church to launch a project for inner city residents

Official fuel figures on new cars 'misleading'

By Daniel Ward, Motor Industry Correspondent

Fuel economy figures quoted for every new car, and approved by the Department of Transport, give an overly optimistic and misleading view of the consumption owners are likely to achieve, according to an industry survey.

After testing three popular cars, it says that while the Ford Escort 1.3, with an official consumption of 41.65mpg, was ranked ahead of the Austin Maestro and Vauxhall Astra on department figures, a computer anaylsis of several hundred cars used by companies put the Escort in third place, with consumption of only 32.69mpg.

The Maestro (32.96mpg) trailed the leading Astra, which managed 36.32mpg according to Dialcard, a fuel payment and fleet management company.

The Automobile Association has frequently been critical of the official figures, which car makers establish with a carefully-tuned car in ideal weather conditions.

An AA spokesman said: "They do not measure how fuel-efficient a car is from a cold start, yet we know that most journeys are of six to nine miles duration from cold".

The AA pointed out that some cars with automatic gearboxes appear to be more economical than similar cars with more efficient manual gearboxes, while "some models appear to be designed to perform very well at steady speeds".

The AA's own figures, established from 1,000 miles of regulated, mixed driving shows that the Maestro is the most economical (40mpg) of the trio, followed by the Astra (37.5mpg) and the Escort (37mpg).

A Ford spokesman said: "The figures are intended as a guide and a guide only".

Dungeness nuclear station

Earthquake threat revealed

By Martin Fletcher, Political Reporter

A geological fault has been discovered by the Central Electricity Generating Board close to Kent's Dungeness A nuclear power station.

The station is one of the first generation Magnox reactors and is not designed specifically to withstand seismic shock. However, the Nuclear Installations Inspectorate (NII) said last night that it believed it had a "significant capability" to do so.

The inspectorate said: "Until investigations are complete the nature of the hazard will not be known with any degree of certainty".

Dungeness A is at present the subject of a long-term performance review and the inspectorate said the fault would be a factor in deciding whether to authorize the station's continued operation.

Although close to Dungeness A, the fault is understood to cross the site of a possible Dungeness C pressurized water reactor, which would be similiar to Sizewell B. The feasibility of building Dungeness C is being examined.

The fault's existence, first discovered in 1984, has only been disclosed because the inspectorate was specifically asked about it by the Commons all-party energy committee, which is understood to have received a tip-off.

In a written reply published in the appendix of the committee's report on Hinkley Point yesterday, the inspectorate said that the CEGB were investigating the fault with drillings and an array of seismic monitors.

Sir Ian Lloyd, Tory chairman of the select committee, said yesterday that he was not alarmed by the disclosure because Britain was not prone to earthquakes. However Mr Stewart Boyle, national energy campaigner for Friends of the Earth, said that seismic vibrations lasting up to 20 minutes and reaching 5.6 on the Richter scale had shaken North Wales two years ago.

The CEGB said last night that nothing yet discovered about the fault suggested there was any danger to the operation of Dungeness A. No decision had yet been made on Dungeness C.

Nuclear 'folly', page 5

Sogat down but not out, says union leader

By Ian Smith

Miss Brenda Dean, the print union leader, said Sogat '82 might appear down but should not be counted out because it had lost the News International dispute at Wapping, east London.

The union's general secretary told the National Union of Journalists' annual delegate meeting in Blackpool yesterday that Sogat had faced the most difficult chapter in its 204-year history but was determined that members will remain as proud in the future as they had been in the past.

Miss Dean said the union's determination to achieve recognition at the News International plants at Wapping and Kinning Park, Glasgow, would continue until every available job was filled by Sogat members and the union received recognition from News International management.

Journalists unanimously called for a public inquiry into alleged police violence at the Wapping plant.

They wanted an independent inquiry by a representative body which would include members of the labour movement and the local community.

Delegates also unanimously congratulated dismissed members of the National Union of Journalists for their "endurance" in the dispute and condemned the national executive council for not taking immediate disciplinary action against journalists who crossed the Wapping picket line.

Ferries may have to list passengers

By David Sapsted

The Government is ready to back demands for cross-Channel ferries to carry detailed, airline-style passenger lists in the wake of confusion over the death toll in the Herald of Free Enterprise disaster.

Whitehall sources said yesterday that the Government "would take a favourable view" of any recommendation from the official inquiry.

On Tuesday a Townsend Thoresen executive admitted that the death toll may be nearer the Kent police estimate of almost 200, rather than the 134 the company has claimed.

The police currently list 350 British survivors, 61 bodies recovered and 133 missing. In addition, 59 foreign nationals were in the ship.

Miners want to buy closed colliery

By Ronald Faux, Employment Affairs Correspondent

Miners and managers at a colliery in the North-east which closed last week with the loss of more than 600 jobs, are attempting to buy the pit from British Coal.

Whittle Colliery shut down because of geological faults and heavy overheads which made the operation uneconomic.

Miners were transferred to other collieries in the region, but Mr Ken Liddle, an under manager, aged 49, is leading a consortium which hopes to buy out and work the remaining reserves.

"It is first class house coal. There is enough there and the demand to keep 30 men working for many years. We are waiting for a decision from the board. We argue that it is government policy to allow workers with enterprise to take over and the board appears to be riding rough shod through that policy", he said.

The case for allowing the miners to acquire the pit is being put to ministers by Mr Alan Beith, Liberal MP for Berwick, and the consortium has the backing of Alnwick District Council.

The consortium believes it would be able to raise the capital required and each member is prepared to invest redundancy money.

In another development in the North-east, miners are being asked to work a flexible four-day week in a second challenge by British Coal against the industry's traditional working practices.

The move comes after the acceptance of flexible working by miners at Margam in south Wales, a change opposed by the leadership of the National Union of Mineworkers.

- British Coal is to re-employ 114 men dismissed for offences during the year-long coal strike in 1984-85, after a review of 322 cases.

The decision means that 622 of the 1,014 miners dismissed during the dispute have been taken back by the company.

Border trade curb 'illegal'

By Richard Ford

The Irish government is to discuss with EEC officials its budget measures to curb cross-border shopping. They were branded yesterday as "technically illegal" under EEC rules.

The decision to end duty-free allowances for anyone leaving the country for less than 48 hours is intended to stop "the cross-border day trip" thousands of southern shoppers take to make use of lower prices in the North.

It will also hit ferry companies who attracted more than 50,000 people to one-day excursions to Liverpool and North Wales last year.

But yesterday traders in the North and South doubted how the measure could be enforced along a 300-mile border which has many unmanned crossings.

Others predicted bureaucratic chaos and long delays at official crossings.

If the regulation is to be enforced the revenue commissioners have said that documents such as receipts or hotel bills will need to be produced as proof that people have spent 48 hours out of the country: but the scope for falsifying such documentation is enormous.

The regulations could benefit the Northern Ireland tourist industry which will be anxious to attract visitors from the South to spend short breaks in hotels and guest houses.

The lower prices in northern shops, particularly for cigarettes, spirits, beer and electrical goods, have attracted thousands of shoppers from as far south as Cork and Kerry and brought serious trading difficulties to businesses in border towns.

Mr Ray MacSharry, the republic's minister for finance, claimed that cross-border shopping had cost the republic "hundreds of millions" in lost revenue and that the measures in the budget would yield Ir£35 million a year.

It is estimated that the cross-border trade has brought £240 million to Newry, Londonderry and Enniskillen in the North and a survey of retail trade in Belfast estimated that southerners spent £15 million in the city last year.

The changes were described as "technically illegal" by Mr Dennis Kennedy, the EEC's representative in Belfast.

The ministry of finance in Dublin denied that the republic had breached EEC laws.

Austin failing quality tests

By Daniel Ward
Motor Industry Correspondent

Quality standards at Austin Rover have been criticized by Honda which is spending thousands of pounds every week on checking and repairing Japanese models built under licence by the state-owned British car company.

Austin Rover now faces hefty bills from Honda for the high volume of rectification work which has to be done on the models it makes for the Japanese firm. Its standards have been criticized by Japanese inspectors.

Honda claims that Austin Rover, under the terms of their manufacturing agreement, must pay for all the repairs.

It is alleged that one Legend, a £17,000 executive saloon, required an extra day-and-a-half's work to meet Honda's standards.

The Legend and Ballade models have already passed Austin Rover's quality inspection when they leave the Longbridge and Cowley plants where 40 Japanese engineers supervise production, but some cars have required significant rectification work when they reach Honda's inspection centre at Swindon.

Most of the faults are paint blemishes or ill-fitting doors.Mr Trevor Elliott, general manager of the Honda UK car division, said that more time was spent checking Hondas built at Austin Rover than those imported from Japan.

Labour to back Irish agreement

By Philip Webster
Chief Political Correspondent

Mr Neil Kinnock yesterday assured his party that a Labour government would not "dilute or uproot" the Anglo-Irish agreement.

He promised MPs that Labour would use the review of the agreement in 1988 to build on its successes and repair any failures in its operation.

His remarks came after MPs demanded a pledge that there would be no deal with the Ulster Unionist Party.

That fear has been prompted by a speech by Mr Stuart Bell, one of the party's Northern Ireland spokesmen, who said that the review, planned for November 1988, would be brought forward in the event of a hung Parliament resulting from an early election.

At a private meeting of the Parliamentary Labour Party yesterday, Mr David Winnick, MP for Walsall North, referred to Mr Bell's speech and said there was a problem over the interpretation put on it.

Mr Bell said: "There will be no tearing up of the Anglo Irish agreement. If there is a hung Parliament our Northern Ireland policy will remain the same."

But he did not deny that he had said the review could be brought forward.

Mr Kinnock's trip to Washington last week was not, as had been expected, discussed.

Firm wins big US arms deal

By Harvey Elliott
Air Correspondent

The first "offset" deal has been signed, in which British companies are given contracts to supply equipment for American military projects in return for the RAF buying Boeing Awacs early warning aircraft.

Perkins Engines Ltd the diesel engine company, has been awarded a contract to provide up to 500 engines to power new small mobile intercontinental missile launchers for the United States Air Force.

Although the initial contract is worth only $300,000 (£187,500)it could eventually be worth $40 million (£25 million) and go some way to meet Boeing's commitment to provide contracts worth more than $1 billion for British companies.

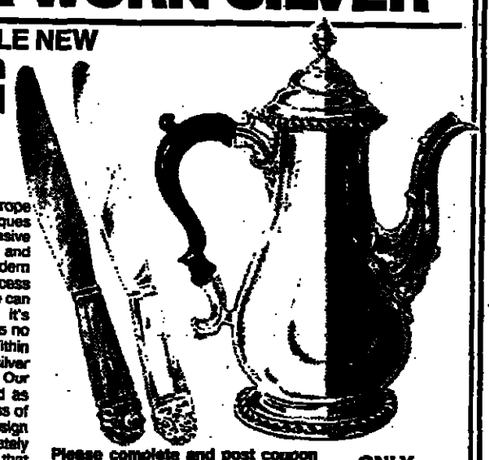
The engines will be installed in the first four 100 feet long launchers now being built by Boeing for the USAF. They will be capable of hauling the missile launchers to hidden sites in America where the vehicle will literally bury itself in the ground ready to fire the ICBMs anywhere in the world.

Once the proving trials have been completed the USAF will take delivery of 500 of the new weapons by 1992. Perkins will build the engines at its factory in Shrewsbury.

Under the offset arrangements Boeing is committed to place contracts with British companies worth 130 per cent of the cost of buying the early warning aircraft.

REPLATE WORN SILVER

USING A REMARKABLE NEW SILVER PLATING FORMULA



For years the great silversmiths of Europe have been silver-plating priceless antiques using a formula that avoided expensive electro-plating. But it was slow, messy and dangerous. Now with the aid of modern technology we've revolutionised this process and made it available at a price everyone can afford. It's called Ionic Plating. And it's absolutely safe and easy to use. There's no preparation -just rub on, rub off. Within seconds before your eyes a coating of silver is plated -yes plated! onto the object. Our Silver Plating Formula can be reapplied as often as you like to increase the thickness of silver - to produce a brilliant finish. Any sign of wear, tarnish of repairs will immediately disappear. It's fantastic for restoring that 'antique' look to valuable silver plate, even if it's worn down to the bare metal. It will also not damage the delicate designs which are so important to maintaining the value of fine silverware. And it's guaranteed never to deteriorate. Imagine the range of silver valuables that you can now restore: cutlery, trophies, jewellery, etc. and dozens of other items. Why not buy silverware going for a song at your local antique market and restore them to their former glory! You can also silver-plate base metals. Just think of those forgotten pieces of jewellery you can turn into gleaming silver-plated valuables. It's absolutely safe to use. And if you're not absolutely delighted with the results of our Silver Plating Formula then simply send it back and we'll refund your money in full without question.

Please complete and post coupon to: P.H.S. (Mailings) Ltd (T14SP), P.O. Box 14, No. 1 Warehouse, Horley Row, Horley, Surrey RH6 8DW. Allow 21 days for despatch.
ACCESS/VISA cards welcome.

ONLY £10.99 + p&p
Per 150ml Bottle

Please send me ..... bottle/s of Silver Plating Formula @ £11.99 inc. p&p.
I enclose crossed cheque/PO's for £..... or debit my Access/Visa card No. .....
Name .....
Address .....
.....
Signature .....
P.H.S. (Mailings) Ltd (T14SP), P.O. Box 14, No 1 Warehouse, Horley Row, Horley, Surrey RH6 8DW.
Reg in England No 1026057.

Jury clears jeweller accused of melting Brink's Mat gold

By Stewart Tendler, Crime Reporter

John Palmer, the West Country jeweller accused of melting down bars of gold from the £26 million Brink's Mat bullion robbery in the grounds of his country house, was yesterday acquitted of all charges by a jury at the Central Criminal Court.

Mr Palmer, aged 36, blew a kiss to the jury of seven men and five women and to his wife, Marnie, in the public gallery as he heard the verdict at the end of a trial lasting nearly three weeks. He was cleared of plotting to handle gold and evading VAT on gold.

A second man, Christopher Weymen, aged 35, unemployed, of Old Gloucester Street, Holborn, central London, was also cleared of charges involving handling gold and VAT evasion.

On Monday Judge Richard Lowry was told of a suspected approach to a juror over the weekend and ordered a guard for the jury.

Mr Palmer was arrested last summer after returning to Britain 18 months after his home near Bath, Avon, was raided by police searching for the Brink's Mat gold. At the time Mr Palmer was in the Canary Islands on holiday.

He stayed in Tenerife, founding a highly successful time-share scheme, before eventually being expelled from Spain as the first victim of new legislation aimed at fugitive British criminals and other aliens. He was deported from Brazil because his passport had expired.

After his acquittal yesterday, Mr Henry Milner, his solicitor, said Mr Palmer had not returned after the raid in January 1985 "because he did not want to remain in custody for over a year waiting trial, which happened to various defendants who stood trial last year".

Mr Milner said Mr Palmer's family "were over the moon. His wife always believed in his innocence".

Last year Kenneth Noye, a Kent business man was given 14 years for his part in handling gold from the Brink's Mat robbery. He had earlier been acquitted of murdering Detective Constable John Fordham during police investigations.

Garth Chapell, a former business colleague of Mr Palmer in a Bristol bullion firm, called Scadlynn, received 10 years for his part in handling the gold.

During Mr Palmer's trial the crown alleged that he was one of the "most shadowy figures" in a sophisticated chain set up to fence gold from Britain's biggest robbery, committed on a high security warehouse near Heathrow Airport in November 1983.

Mr Palmer was accused of controlling the sale of stolen gold bullion back on to the legitimate market and ultimately to Johnson Matthey, who had been the victims of the robbery in the first place.

The crown said Mr Palmer was the director of Scadlynn, a jewellery trading company in Bristol. Mr Palmer was alleged to have melted the gold down in the garden of his home, the Coach House, Battlefields, Lansdown, near Bath.

But Mr Palmer told the jury he had kept a smelter in the grounds of his home since 1982. It was used to melt down gold and silver, and Johnson Matthey Industries was one of the main customers.

He was a partner in Scadlynn but left the firm in 1984 when profits began to fall off although he agreed to melt down items for Scadlynn.

In the latter part of 1984 he melted down unmarked gold for Scadlynn but he thought it was from a deal involving a firm called Smith Finance involving 20 tons of gold.

He told the court: "Obviously there was a lot of gold coming in. I just wanted to check it was 100 per cent legal." At the time he was told it was the deal which caused the influx.

While in Spain Mr Palmer set up the holiday time share company using money from the sale of cars and shares. By the time he returned to Britain, Mr Palmer, who left school in Birmingham as a semi-illiterate, had developed the company to a turnover of nearly £3 million.

The acquittals yesterday come after the trial last year in which Noye and others were convicted on handling charges. Four were acquitted of handling the stolen gold and one convicted of VAT fraud.

Two men and a security guard were convicted for the robbery itself, and one man was acquitted. Six men and three women are facing handling charges.

John Fleming, deported to Britain last week, has been charged with handling cash from stolen gold bullion.

The special Scotland Yard task force investigating the robbery believes it can trace the movements of half of the gold but the other £13 million remains a mystery.



John Palmer: acquitted on all charges



Mrs Marnie Palmer: blown a kiss by her husband



Ian Botham waving to the crowds who saw him off at the start of his 120-mile walk from Belfast to Dublin to raise £250,000 for leukaemia research. With him are his daughter, Sarah, and son, Liam. (Photograph: Ian Stewart).

Entry fee fails to halt natural curiosity

By Robin Young

Britain's latest endangered species, natural historians, survived the threat to their economic well-being with equanimity yesterday, when the Natural History Museum in London inaugurated its admission charges.

The place was buzzing like a demonstration beehive. "I am shocked", the attendant on the doors said, rolling his eyes in disbelief. "I swear there are more people today than we had on Monday.

"We all thought it would be a ghost town, but it does not seem to have made any difference at all."

On the gate where the charges of £2 per person were levied (£1 for full-time students, senior citizens, the unemployed, registered disabled and members of the museum association) the collectors in the booths admitted there had been some confusion and indignation.

"One party thought it was an April Fool's Day joke", one ticket seller said.

There were more than 40 pre-booked school parties scampering around the dinosaurs yesterday (all admitted free) and so far as anyone knew no teachers had turned up with unbooked parties and faced a fee of £1 per pupil.

Paying customers receive a museum passport which includes a coupon for a discount off the next admission.

Final display for pioneering air base

By Harvey Elliott, Air Correspondent

Nearly 80 years after the first aircraft took off from Hendon fields, the RAF's "forgotten station" finally closed its doors yesterday.

Hendon aerodrome, in north London, was at the centre of Britain's aviation development. Yet it was not until last year that it was recognized sufficiently to have an official badge of its own.

Yesterday, in a rain-soaked tribute to the pioneering work which was carried out there, Queen Elizabeth the Queen Mother gave a final royal touch to its dignified departure from RAF control.

Hendon's history began in 1909 when two early aircraft designers built a small aircraft in a shed in a corner of what was then a lush green meadow. It failed to fly.

But the following year Claude Grahame-White, one of the best known and successful aviation pioneers, bought 207 acres of the meadow and set up the first London aerodrome on the site.

Eight hangers were built for the establishment of the Louis Bleriot Flying School, followed a year later by Grahame-White's own school. The sight of those early aircraft thrilled Londoners, who quickly flocked to see them perform regular displays.

As aviation began to grab the public imagination Grahame-White developed all sorts of novel ideas, including the first air mail service, between Hendon and Windsor in 1911.

During the First World War the airfield was requisitioned to become a Royal Naval Air Station and manufacturing centre. The rapidly developing airfield turned out nearly 500 fighter aces and 8,000 aircraft.

The first aircraft to be given the task of defending London against attacks from the air were based there in 1915. The RAF itself was formed on April 1, 1918, and Hendon became one of its first bases.

But immediately after the war much of the production line was turned over to car bodies and furniture manufacturing.

The celebrations went on for most of yesterday with Brent council granting the station the freedom of the borough and the Queen Mother watching a final fly past of some of the aircraft which have used the base over the years.

Portfolio Gold

An exotic holiday lies ahead

Two readers shared yesterday's Portfolio Gold Prize of £4,000.

Mr Kenneth Saunders, aged 72, of Chineham, Basingstoke, plans to take his wife, Margot, on an exotic holiday.

Miss Caroline Howard, a London law student, says she will probably share her £2,000 prize with her boy friend — because they share the winning card. Readers can obtain a Portfolio Gold card by sending a stamped addressed envelope to:

Portfolio Gold,
The Times,
PO Box 40,
Blackburn,
BB1 6AJ.

Hospital for man found outside palace

A man who was discovered lurking outside the London home of the Prince and Princess of Wales wearing a Union Jack balaclava and carrying a 2lb hammer was sent to a psychiatric hospital yesterday.

Bela Mark Stifter, aged 27, of Spencer's Wood, Reading, Berkshire, was ordered to undergo treatment at Fairmiles Hospital, Oxfordshire. He was sent there under section 37 of the Mental Health Act.

Stifter was accused at Horseferry Road Magistrates' Court yesterday of attacking two Royal Protection Group police officers outside Kensington Palace.

He was also accused of going equipped to steal at Kensington Palace using a nine-inch bladed bowie knife, a 2lb hammer and a balaclava, and of burglary in Hampshire; two months earlier.

Parent group buys school

Parents have raised £70,000 to buy a school at Hanchurch, Stoke-on-Trent from Staffordshire County Council.

Hanchurch School Action Group plans to reopen the school for children with special emotional and physical needs and expects that it will cost up to £100,000 a year to run.

Teacher accused of two axe killings

A mother and her baby daughter were killed in their home by a woman teacher wielding an axe, a court was told yesterday.

Mrs Jeanne Sutcliffe's head was almost severed in the attack in the sewing room at her home in The Butts, Westbury, Wiltshire, Bristol Crown Court was told.

Mr David Elfer, QC, for the prosecution, alleged the attacker then cut the throat of Heidi Sutcliffe, aged eight months, with the axe.

Mrs Heather Arnold, aged 50, of Orchard Road, Westbury, denies murdering the mother and baby on April 30, 1986.

Mr Elfer said a red-painted household axe was used in the attack on Mrs Sutcliffe, aged 39, a mother of four.

He alleged that Mrs Arnold tried to burn the axe, washed it, and cut the handle into pieces — but paint fragments were found on Mrs Sutcliffe's body and in the teacher's car.

There were no signs of forced entry and it appeared that the killer called to buy some dressmaking equipment, as Mrs Sutcliffe ran a small business from her home.

Mr Elfer said the jury would hear from people who worked with Mrs Arnold, in particular her headmaster, that at the time of the killing she was "tremendously intense, unhappy, and taking frequent absences from school".

Mr Elfer said Mr Sutcliffe was a teacher in the mathematics department at Kingdown School, Warminster, where Mrs Arnold taught.

Mrs Arnold had difficulty mixing with other members of staff. She was very lonely, he added, and had had a traumatic time with her divorce in 1981.

Mr Sutcliffe was one of two people she would confide in at that time. The other was her daughter. Mr Elfer said: "She became to rely on Paul Sutcliffe and, I think it is fair to say, fond of him."

After her divorce, Mrs Arnold moved home to Westbury, where the Sutcliffes lived, and Mr Sutcliffe continued to provide a "prop" for her, doing odd jobs and listening to her problems.

About this time he became disillusioned with teaching, and decided to set up in business with his wife.

Mr Elfer said: "It may have appeared to this lady that Paul Sutcliffe was leaving her."

The trial continues today.

SDP wins black sheep case

Left-wing Islington council yesterday lost a High Court attempt to have a Baa Baa Black Sheep joke about it removed from an SDP broadcast.

But within minutes of the legal defeat, Dr David Owen announced he had ordered the joke, told by John Cleese, to be removed from last night's programme to avoid distress for the family orginally involved in the controversy.

The party broadcast initially included Mr Cleese saying: "Then there was the council who accused a five-year-old of reciting a racially offensive poem. You've got it — Baa Baa Black Sheep."

The remark was a reference to an attempt by an Islington council employee to stop a child reciting the popular nursery rhyme because it was "racist". The council subsequently made it clear it was not official policy to impose such a ban.

Mr Justice Drake refused to ban the joke and said he could not grant an injunction because there was evidence that the SDP would be able to justify its allegation about Islington council's race policy.

Peace in Greene family

The literary and family feud between Graham Greene, the novelist, and his nephew, Graham Carleton Greene, the joint chairman of Chatto & Windus, The Bodley Head, Jonathan Cape, and Virago, has been resolved.

An emergency board meeting has decided to make certain changes in administration that Graham Greene had asked for in a letter to *The Times*.

Max Reinhardt, joint chairman of the consortium, and chairman of The Bodley Head, which has published Graham Greene for more than a quarter of a century, had wanted to buy back his firm, which merged with the others in 1973.

He now says: "I have all the assurances I want and so has Graham Greene".

The publishing group has been in difficulties because of the cuts in library funds, a number of flops, and the impersonality of a large organization that upsets sensitive authors.

Nursing shortage is up to a quarter

By Jill Sherman, Social Services Correspondent

The nurse recruitment crisis in London has led to a 25 per cent shortfall of qualified staff, according to the Royal College of Nursing.

Vacancies for trained nursing staff are running at between 20 and 25 per cent across London hospitals, and wards have been forced to close due to staff shortages, a report by the college, published yesterday, says. Shortages have risen to 30 per cent in some specialties such as special care baby units and kidney units. One hospital was forced to close its accident and emergency department because of the nursing shortfall, and a regional neuroscience unit had to close nearly a fifth of its neurosurgical beds.

Charing Cross Hospital, west London has had to shut its coronary care unit and St Mary's Hospital, Paddington, has closed its renal transplant unit.

The report, prepared by a working party from the college, says that the shortage is being exacerbated by a fall in the number of young people entering nurse training.

Mrs Margaret Lee, nursing practice adviser, at the college, who led the working party said yesterday: "If something is not done urgently it will reach the stage where patients will be put at risk. The chances of nurses under severe stress making mistakes is high. Patients are going to be shunted around, kept waiting and inevitably tragedies will occur", she said.

Nursing agency staff, now heavily in demand, are also in short supply.

The main reasons for the recruitment crisis are low pay and lack of affordable accommodation.

A staff nurse in the middle of her salary scale received only £7,240 per annum, which made it impossible for her to save for even a modest deposit on a home. The report calls for an increase in the £930 London weighting allowance.

LOTS OF LOVELY MONEY



in the year 2001!

WHEN the year 2001 arrives, wouldn't you like a big lump sum in your hands? You could have one — if you take advantage of Sun Alliance's Moneymaker 2001 Savings Plan NOW. You could have a cheque for more than £20,000. Paid to you free of all personal taxes.

TWO BIG BENEFITS

Moneymaker 2001 is open to everyone between 18 and 75 who can save a few pounds a month. It is designed to give you two major benefits. First, the prospect of a handsome payout in the year 2001 . . . enough for you to make the most out of the next century — whatever it holds in store. Plus the vital protection of life insurance cover for the next 14 years. And whether we pay out on death or after 14 years, current legislation allows us to pay the sum free of ALL personal taxes.

MAXIMUM CASH, MAXIMUM FLEXIBILITY

Let's say you're a 35-year-old man saving £65 a month. You could have accumulated a £21,000* nest egg by the year 2001. Just tell us on the coupon how much you wish to save (between £10 and £100 a month) and we'll send you a FREE Personal Illustration of just how much you could receive.

FREE MULTI-FUNCTION CLOCK RADIO WHEN YOU ENROL FOR MONEYMAKER 2001

This stylish Clock Radio has L.E.D. electronic clock display, snooze and sleep controls, automatic display dimmer, 3 band radio reception. Sent to you free when you enrol.

SEE WHAT YOUR INVESTMENT COULD BE WORTH

*The total projected maturity values are intended as illustrations of possible returns on your investment. They are calculated on the assumption that future Annual Bonuses will be 3.75% of the Guaranteed Sum Assured and 7.5% on existing bonuses (the current rates) and that the Capital Bonus payable at maturity will be 31% of the Guaranteed Sum Assured. Policies currently maturing receive a higher Capital Bonus of 98%, which reflects the financial conditions in recent years when rates of interest and capital appreciation have been high.

FOR A MONTHLY INVESTMENT OF £20

Present Age Male	Present Age Female	Guaranteed Sum Assured	Projected Annual Bonuses	Special Illustrative Capital Bonus	Total Projected Maturity Value*	Guaranteed Immediate Life Cover
18-28	18-32	£3,970	£2,602	£921	£6,493	£3,970
30	34	3,967	2,590	920	6,486	3,967
35	39	3,952	2,586	915	6,453	3,952
40	44	3,920	2,558	905	6,383	3,920
45	49	3,876	2,519	892	6,287	3,876
50	54	3,836	2,484	879	6,199	3,836
55	59	3,786	2,440	863	6,086	3,703
60	64	3,741	2,401	850	5,992	3,330
65	69	3,709	2,373	840	5,922	1,976
70	74	3,709	2,373	840	5,922	1,626
75	—	3,709	2,373	840	5,922	1,247

FOR A MONTHLY INVESTMENT OF £50

18-28	18-32	£7,661	£4,711	£2,375	£16,747	£7,661
30	34	7,654	4,705	2,373	16,732	7,654
35	39	7,614	4,670	2,360	16,644	7,614
40	44	7,531	4,597	2,335	16,463	7,531
45	49	7,418	4,498	2,300	16,216	7,418
50	54	7,321	4,413	2,270	16,004	7,321
55	59	7,213	4,319	2,236	15,768	6,997
60	64	7,103	4,222	2,202	15,527	6,038
65	69	7,029	4,157	2,179	15,365	5,132
70	74	7,029	4,157	2,179	15,365	4,216
75	—	7,029	4,157	2,179	15,365	3,234

The calculations given in this advertisement relating to tax treatment of life assurance policies are based on the Company's understanding of the law and Inland Revenue practice, at the date of printing.

SPECIAL ADVANTAGES FOR HIGHER AGES

You'll welcome the special "cash maximising" feature of Moneymaker 2001. It ensures a high cash payout for those in the older age groups. And unlike many insurance plans, it gives you life cover right from the very outset.

SOME OF THE EXTRA FEATURES OF MONEYMAKER 2001

- Your money is in the safe and capable hands of our investment team, currently handling assets in excess of £8,000,000,000.
- If you lose your sight or the use of a limb through a serious accident any time before your 70th birthday, we will pay the remaining premiums for you.
- After 2 years your policy can be surrendered for cash, although this value will be low in the early years. An alternative is to apply for a loan secured by your policy. (Full written details on request.) This gives you immediate cash. And you can still look forward to a final lump sum.

SEND US YOUR APPLICATION NOW

We'll send you a free illustration and a specimen policy to examine at your leisure for 15 days. There is no obligation. No salesman will call. And there is normally no need for a medical examination, either.

During the special offer period, if you are between 18 and 75 and can truthfully answer "no" to the four simple questions on the coupon, we guarantee to accept your application. If you answer "yes" to any question, don't worry — send details anyway. You may still be accepted.

Of course, it is important that you disclose all facts that are likely to influence the assessment and acceptance of your application. So, if you are in doubt as to whether any detail is relevant, you must disclose it. Otherwise your benefits could be affected.

Apply today and be sure that 2001 A.D. will be a golden year for you.

LATELINE

If there is anything further you wish to know about the plan our lines are open each weekday evening until 8 o'clock. Experienced staff will be happy to help. Just call us on:

HORSHAM (0403) 59009

Start saving now with Moneymaker 2001

6058

COMPLETE THIS COUPON AND SEND IT TO US

Although these terms may be available later, they cannot be guaranteed after this date

Please send me a FREE Personal Illustration. There is No Obligation and No Salesman will call. If you would like a copy of your completed proposal please ask us.

1. Surname (Mr, Mrs, Ms) (BLOCK LETTERS PLEASE)
Forenames (in full)
Address
Postcode
Age Date of Birth (day / month / year)
Name of Broker Agent, if any

2. Answer "YES" or "NO" to each question below:
If you are 18 or over and under 76 and can truthfully answer "NO" to the 4 questions, you are guaranteed to be accepted with no further questions or medical examination. If you answer "YES" to any question, please attach details. You may still be accepted.

	YES	NO
a) Have you any reason to believe you are not in good health?	☐	☐
b) Have you attended, or have you been advised to attend, for treatment or for tests (including blood tests) at any hospital, clinic or surgery within the last twelve months?	☐	☐
c) Has any proposal on your life been declined, postponed or accepted on special terms?	☐	☐
d) Do you participate in any hazardous activity or occupation?	☐	☐

3. Tick the amount you wish to invest each month:
☐ £100 (min.) ☐ £80 ☐ £60 ☐ £70
☐ £60 ☐ £50 ☐ £40 ☐ £30 ☐ £20
Any other amount £..... (min £10).

SUN ALLIANCE INSURANCE GROUP
INCORPORATING PHOENIX ASSURANCE

Now, post this coupon before offer closes. No stamp is required. Send it to: Sun Alliance MM2001 Dept., FREEPOST, Horsham, W. Sussex RH12 1ZA.

This policy is issued by Sun Alliance & London Insurance Group Ltd., Registered Office: Bartholomew Lane, London EC2N 2AB. Reg. in England 966824. Available only for persons resident in the United Kingdom.

308/M1 T14 88A

April 1 1987

PARLIAMENT

Soccer 'has lost local support'

SPORT

The problem with many football clubs, including that at Fulham, was that they had lost the support of the communities around them and of the supporters who ought to be there bringing in revenue, Mr Richard Tracey, Minister for Sport, said during Commons questions.

He was replying to Mr Thomas Pendry (Stalybridge and Hyde, Lab), who urged that the regulations of the Football League should be changed so that no one could acquire a league club without guaranteeing that it would be used for football and sports-related activities unless the management committee gave approval for another use.

While the action of listing certain buildings at Craven Cottage, the ground of Fulham Football Club, had been helpful, it would not stop the Bulstrodes of this world [a reference to Mr David Bulstrode, chairman of Marler Estates] from demolishing football clubs for commercial gain.

Mr Tracey said the regulation of the Football League was a matter for the management committee of the league.

Mr Nicholas Raynsford (Fulham, Lab) said that Fulham Football Club had generated more support and more determination to save it from the greedy hands of property speculating asset-strippers than virtually any other sporting institution this year.

Mr Tracey: I am sure that Fulham may have found many supporters in recent times. Unfortunately, clubs at the top level have been losing support. They have lost the support of the communities around them.

Ministry's cynicism criticized

HOUSE OF LORDS

The Government's treatment of the National Health Service was cynical and uncaring, Lord Ennals, Labour's health spokesman and a former Secretary of State for Social Services, opening a debate in the Lords on the health service.

As a result of last month's Budget, the Government could no longer defend itself by a plea of a shortage of resources. Its decision to deny money needed by the health service and to give it away to those in work who did not need it was deliberately anti-social and gravely damaging to the health service, today and in years to come.

He said that the debate took place at a time when the Prime Minister and her senior ministers were making exaggerated claims about the strength of the economy and the Chancellor of the Exchequer had been distributing largesse.

Against that were the problems of the health authorities, many of which had overspent and were technically bankrupt. Almost 10,000 hospital beds had been closed since 1979.

He said there were 673,000 people waiting for treatment — 100,000 more than the average under recent Labour administrations.

Parliament today

Commons (2.30): Questions: Home Office; Prime Minister. Mrs Thatcher is expected to make a statement on her Moscow visit. Motions on social security benefits. Motion for the Easter adjournment, on which MPs may raise a variety of topics.

Lords (3): Abolition of Domestic Rates Etc (Scotland) Bill, committee, third day.

Hurd speaks against death penalty

JUSTICE

The present strong public support for capital punishment would not last long if the death penalty, in whatever form, were re-established, Mr Douglas Hurd, the Home Secretary, said in the debate on capital punishment.

He reminded MPs of how public opinion had been disturbed by cases during the last years of capital punishment.

He predicted that the publicity which any execution would receive from the news media, more intrusive and less inhibited than they had been 30 years ago, would also affect the public view.

Speaking on a Conservative backbench MP's new clause to reintroduce capital punishment in the Criminal Justice Bill, he told the House that Mr Tom King, Secretary of State for Northern Ireland, had authorized him to say that his firm advice would be against the clause, which would apply only in England and Wales.

Mr Hurd added: I doubt whether it would be right or even comprehensible to provide, as this new clause would provide, that those brought to justice should face capital punishment on one side of the water but not the other.

Sir Ian Percival (Southport, C), a former Solicitor General, moving his new clause at the report stage of the Bill, said that it would restore the death penalty for a person convicted by the unanimous verdict of a jury of a premeditated killing in "evil" circumstances.

He said that he started from the premise that every MP was greatly concerned about the level of violence, that all had an equal concern for the sanctity of life, and that they were all equally conscious of the responsibility resting on their shoulders for the safety of those whose lives were at risk from criminals.

"The difference between us is that those who support this new clause do sincerely believe that the death penalty has a part to play in connection with these concerns and responsibilities. We do not claim that it will resolve all the evil violence with which our society is beset but we do claim it has a role to play in lessening it."

In order to divert attention from the real issues, some were saying "Why now?"

He and others who had put their names to the clause wished to open the subject again at a time when there had been a rising tide of evil "the like of which I have never seen in my lifetime". The public expected the House to debate new possibilities in the light of new circumstances, and the Bill was the perfect if not the only vehicle to raise the issue.

Some would always say that in no circumstances was it permissible for anyone to take life and that the worst thing was for the state to take life because that set an example of brutality. He did not agree. It had always been accepted that the death penalty was appropriate for treason and that the state had the right to execute those found guilty.

Less well known outside the House was that British Servicemen were liable to execution if convicted of any one of five offences.

Immediately after the war there were great debates in Parliament on the death penalty. The then Archbishop of Canterbury had put forward the view that he was against returning to an automatic death penalty for murder and hoped that someone would put forward a way of discriminating between the less heinous and more heinous killings.

To try to meet that, the Government of the day put forward such a proposal based on a list of some types of murder which were supposed to be more heinous than others. This was put into statutory form in the Homicide Act, 1957. This had led to the Lord Chief Justice in 1964 saying that he was for the abolition of the death penalty not on any moral grounds but merely because that Act was so bad.

"I would need a great deal of persuasion before I would support any kind of return to any kind of list because it involves the real danger of terrible anomalies. So we have sought to meet the Archbishop's point while avoiding the pitfalls of the list system."

A judge would have to tell the jury that they had to be sure that the manner, reason or circumstances in which a murder was done was such that any reasonable person would consider it to be evil. There was nothing new in this. He did not think any jury would have any difficulty with the definition of evil.

The suggestion had been made that one was civilized if one happened to be against the death penalty and uncivilized if one was not. That was a most arrogant assertion.

The new clause would apply to terrorism, including terrorism in Northern Ireland. Some would say that it was not possible to execute terrorists in Northern Ireland for fear of reprisals.

The killings carried out by the IRA were cold-blooded and some of the most savage and brutal seen even in this evil world. The IRA themselves used the death penalty as a punishment and to deter others from departing from their orders.

They used it against other organizations that were opposed to them and they used it against the public. In each case, it was to deter. Why then was it said that this country should not use the death penalty as a punishment and a deterrent?

"It is said that if we dared to threaten to execute, we would be faced with reprisals, that hostages would be taken and killed. We have to say, if we think it right, that we dare do it."

Without the death penalty, they had convicted terrorists on their hands in prison and the constant threat that hostages would be taken and killed.

Some had said there was overwhelming evidence that the death penalty was not a deterrent. That was nonsense. It was simply flying in the face of reason to say that fear of death would not deter. The vast majority feared death more than life imprisonment.

There were 254 offences in which a pistol was used in 1972. In 1985, the figure was 1,390. The same applied in other kinds of firearms used in robbery. That was a very clear indication that life imprisonmnet was not as powerful a deterrent as fear of death.

They had seen, after the removal of the death penalty, a rise in violent crime and the use of weapons generally.

Deterrents were said to be the fear of being caught, of conviction, and of the penalty to be received. Figures showed that, although there was a 90 per cent chance of being caught and convicted, killers were not deterred by the prospect of life imprisonment.

The inference should surely be that if those concerned thought that there was such a chance of being caught, convicted, and losing their life, there could be no greater deterrent to a substantial proportion of people.

Mr John Wheeler (Westminster, North, C): Surely the alternative to what he said is that most of these crimes are committed by people who do not think rationally about the consequences, which is why his ultimate penalty would be of no value.

Sir Ian Percival: There are some people who will not be deterred by anything. I am talking about those who can be.

He said that it would be a dreadful thing if an MP were wrongly convicted of the theft of £5. He would be horrified, and he would also view with horror the possibility of a mistaken conviction and an innocent man or woman being held in prison until death.

He also viewed with horror the possibility of an innocent person being executed, because there was no way of putting it right.

Mr Nicholas Fairbairn (Perth and Kinross, C): Yes there is: Royal pardon.

Sir Ian Percival: There is great exaggeration about what mistakes have been made and most of the allegations are ill founded. Nevertheless, I accept that there is a risk and always must be, but that is not, as so many seem to think, the end of the matter (laughter).

A number of people had been killed by those who, having murdered, were sent to prison and later released. He has been surprised and horrified to find that there had been 33 in the past 20 years.

"I conclude that on balance the risk that innocent people will lose their lives through mistakes is far greater if we do not have the death penalty than if we do."

Public opinion did not believe that MPs were doing all they could or should to give them the protection to which they were entitled.

Mr Douglas Hurd, Home Secretary, informed MPs that last year, offences of violence endangering life constituted 0.2 per cent of the total of 3.8 million recorded offences.

The rise in recorded crimes of violence had been markedly slower than the rise in recorded crimes against property.

Probably the least questionable statistics were those showing the number of offences that were initially recorded as homicide per 100,000 of the population.

That number had peaked in the 1860s and 1870s, when it was 1.96 per 100,000 people. The low point had come in 1961, when it was 0.57.

Since then, the trend had moved upwards, amounting to 1.33 per 100,000 last year.

The Criminal Justice Bill applied generally only to England and Wales. But MPs had to consider whether it would be right to have capital punishment in some parts of the country but not others — particularly Northern Ireland.

Sir Ian's proposal as it stood could not apply to terrorist murders in Northern Ireland, because there were no juries at present in such trials there.

● The Government is to consider changes to the bail laws in the wake of the killing of Police Constable Keith Blakelock by Winston Silcott, who had been released on bail while on a murder charge, the Commons was told late on Tuesday.

Mr Douglas Hogg, Under-Secretary of State, Home Office, said during the report stage of the Criminal Justice Bill that the Government was concerned by events that lead to the murder.

During discussion of an amendment moved by Mr Peter Bruinvels (Leicester East, C), that no one charged with murder or rape should be allowed bail, Mr Hogg said that the amendment was too inflexible and was unacceptable to the Government.

But he said that the Government would examine the bail laws in the light of the tragedy, and if it concluded that statutory changes were required, amendments would be introduced to the Bill during passage through the Lords.

In considering all aspects of the murder, the Government would consider whether the bail case judge had been given details of Silcott's previous convictions. It would also consider whether there were defects in the existing Acts or defects in the procedures.

Mr Bruinvels said that the present system of applying for bail was a lottery and varied from one part of the country to another.

The bail judge probably did not know better than the local police the circumstances of the bail applicant. If they objected to bail, more credit should be given to their view.

But he said that in the light of the assurance of an investigation into the bail laws, he would withdraw his amendment.



Sir Ian Percival: Jury would have to discriminate between evils.

Concern over serious crime

The Government could no longer tolerate a situation where there was a tremendous outcry at a particular sentence passed for a serious crime, but which ebbed away without anything positive emerging because there was nowhere positive for that outburst to go, Mr David Mellor, Minister of State, Home Office, said during a Commons debate on the Criminal Justice Bill early on Wednesday morning.

He was speaking to an amendment proposed by Mr Kenneth Hind (West Lancashire, C) that would allow the prosecution to take a sentence it considered manifestly inadequate before the Court of Appeal where it could be increased.

That was not acceptable to the Government because it would change the whole status of the prosecution, Mr Mellor said. The prosecution should not be concerned with the sentence.

The Government proposed in the Bill that if it appeared to the Attorney General that a sentence passed in the Crown Court raised questions of public importance, it could be referred to the Court of Appeal for their opinion on the principles to be observed in similar cases in future.

Mr Hind accepted there was not total support for his amendment and he withdrew it.

Statement not announced By Best

The Speaker, Mr Bernard Weatherill, replying to a point of order, said that he had not been told of any wish by Mr Keith Best (Ynys Môn, C) to make a statement to the House about what was said to be his admission that he had made multiple applications for British Telecom shares.

The question was raised by Mrs Ann Clwyd (Cynon Valley, Lab), who said that Mr Best had made such a statement and asked if it was his intention to make a personal statement to the House about "his own admission, which may in fact be a serious crime?"

The Speaker: I have had no intimation at all and I do not know anything about that matter.

Mr Dennis Skinner (Bolsover, Lab): MPs are supposed to submit the questions of shares and interests in various matters to the register of interests. I would like to know whether, to get a full, comprehensive register, you will see to it that when people make multiple applications for privatized shares for which they voted in this House, it could be included in the register in future?

The Speaker said that that was a matter Mr Skinner could take up with the committee concerned.

Charity cash limit raised

The Government is to increase the amount of any voluntary or charitable payment that can be disregarded in the new income support scheme from April 1988 from £4 to £5 a week, Mr John Major, Minister for Social Security, said in a written Commons reply. The disregard level is also to apply to the new housing benefit and family credit schemes.

He said that the Government had no plans to raise the level of charitable income that could be disregarded for supplementary benefit purposes.

Housing Bill introduced

Mr Alfred Dubs (Battersea, Lab) was given leave to bring in the Housebuyers' Protection Bill under the 10-minute rule procedure. He said that the Bill was designed to stabilize house prices and prevent gazumping.

It would require details of the sale prices of all residential properties to be registered with the local authority and to be open to inspection. That would allow others buying property in the area to have some idea of local prices, rather than having to rely on estate agents whose figures were often 20 or 30 per cent higher than actual selling prices.

Estuaries must be given protection

Some of Britain's unspoiled estuaries must remain unspoiled and there should be no doubt that the planning system must be used to do that, Mr William Waldegrave, Minister for Environment, Countryside and Planning, said during question time. He was replying to a comment that estuaries were under threat from a range of developments.

Mr Waldegrave had said that the Department of the Environment's support for conservation of the countryside was channelled principally through grants-in-aid to the Nature Conservancy Council and the Countryside Commission and in supplementary grants to National Parks. These had gone up by 275 per cent since 1979, or 115 per cent in real terms.

Mr Kenneth Carlisle (Lincoln, C): That scale of increase, at a time when Government expenditure is carefully controlled, shows how great is our commitment to the countryside. There is no room for complacency.

Mr Waldegrave: It is right that the Government has strengthened the priority given to protection of the countryside

Sir Anthony Kershaw (Stroud, C): Will he stop the silly machinations about the Severn Barrage which will cost a lot of money and be an environmental catastrophe?

Mr Waldegrave: I am aware of his robust views on those matters. There will have to be plenty of time for his views and the equally robust views of others to be properly investigated.

Facelift for Scottish higher education is announced by Secretary of State

The Government announced new arrangements for planning, co-ordinating and funding higher education in Scotland — as outlined the White Paper on higher education earlier in the day.

Mr Malcolm Rifkind, Secretary of State for Scotland, told MPs that the Government wanted the proposed University Funding Council (UFC) to have a Scottish committee. This would consider the needs of Scottish higher education as a whole.

The Secretary of State for Scotland would guide the UFC on plans for other higher education sectors in Scotland.

The committee would be expected to take notice of what he said about the implications of Scottish needs for universities.

The proposed Scottish committee would be made up of both university and non-university people, together with employers, the UFC itself and Scottish office representatives.

It would mean that, for the first time, the Secretary of State for Scotland would have access to a group taking an overview of the needs of Scottish universities and would be able to tell them his views on priorities and plans.

Mr Donald Dewar, chief Opposition spokesman on Scottish affairs, accused Mr Rifkind of, typically, opting for the least exciting possibility.

The proposed committee was no more than a nod in the direction of consultation — a little window-dressing. It could not do much harm, but it certainly could not do much good.

Mr Rifkind criticized Mr Dewar for trying to benefit from two opposing arguments.

First, Mr Dewar presented himself as the champion of the universities, then he rebuked the Government for opting for a decision which six out of the eight Scottish universities favoured.

The proposal for a Scottish committee went significantly beyond what the Government had been recommended to do.

Mr Malcolm Bruce (Gordon, L) claimed there was no confidence that the proposed new body would be able to address the fundamental problems facing Scottish universities.

Mr Rifkind said Mr Bruce did not seem to be in touch.

Mrs Anna McCurley (Renfrew West and Inverclyde, C) said the proposed new Scottish committee should provide a proper forum for funds for small but significant research programmes.

Mr Rifkind replied that the intended purpose of the Scottish committee was to ensure full access to information

Mr Bruce Millan (Glasgow, Govan, Lab) said that the Government's proposals did not even meet the need for a single planning body, never mind a funding body.

Mr Rifkind said the Scottish Office could provide that sort of thing in future because it would be involved in planning.

Funding changes announced

Polytechnics are to be freed of local authority control

EDUCATION

Changes in the control of polytechnics and certain other colleges and the replacement of the University Grants Committee with a new funding body were announced by *Mr Kenneth Baker*, Secretary of State for Education and Science, in a statement to the Commons.

Legislation would be required for both proposals.

He said that he wanted to encourage more people of all ages to go on to higher education.

Mr Baker said: Higher education is crucial to help our nation meet the economic, social and intellectual challenges of the final decade of this century.

We must ensure that our universities, polytechnics and colleges respond to the country's requirements. Important reforms are already under way. I pay tribute to the efforts that are being made, especially in our universities, to adapt themselves more closely to the needs of the nation.

The White Paper we published today announces new policies in three key areas:

● Wider access to higher education so that the United Kingdom gets the skilled people we need for economic success and to compete in international markets.

● Second, the financing and management of polytechnics and colleges in England.

● Third, the thorough-going reform of the University Grants Committee along the lines recommended in the Croham report.

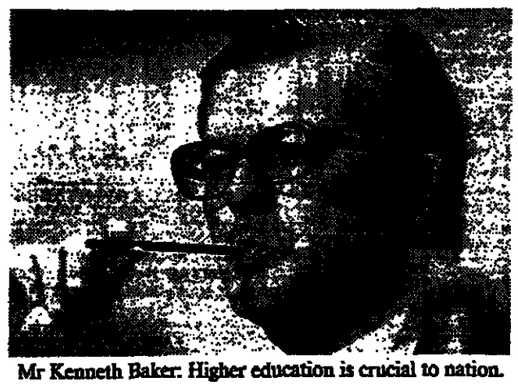
It is 21 years since the polytechnics were conceived. They have now come of age. They are successful, mature institutions with a strong national role, complementary to our universities. But they are held back by current planning and funding arrangements.

Control by individual local authorities inhibits their progress towards meeting the challenges of the 1990s and towards managing their resources to the best effect.

We therefore intend to legislate to convert the polytechnics and other mainly higher education colleges in England to free-standing corporate bodies under boards of governors. Local and regional industry and commerce will be strongly represented on these boards. We want industry and these colleges to work more closely together. Industry will find it more attractive to place contracts for consultancy and research.

We will be setting up a new Polytechnics and Colleges Funding Council, which will be independent of government, although subject to guidance from the holder of my office. This council will succeed the National Advisory Body and will contract with individual institutions for the provision of higher education.

Local education authorities will retain control of those colleges which do not provide predominantly for higher education.



Mr Kenneth Baker: Higher education is crucial to nation.

The Polytechnics and Colleges Funding Council may contract for the provision of degree and full-time HND (Higher National Diploma) and equivalent courses at these colleges. Other courses, including all part-time sub-degrees at colleges remaining under local authority control, will be a local responsibility.

The present expenditure pooling arrangements will end. Responsibility for the 530,000 students on non-advanced further education courses in some 360 colleges across the country will continue to rest with local authorities.

The voluntary and other colleges of higher education which are grant-aided by my department will be brought within the ambit of the new funding council. For the present, however, these arrangements will not be extended to cover the polytechnic and colleges of higher education in Wales.

Second, we intend to introduce legislation to change the University Grants Committee to an independent statutory body on the lines recommended by the Croham committee. We accept the Croham recommendations that this body should be smaller, with broadly equal numbers of academic and non-academic members, and a chairman with substantial experience outside the academic world.

The new body will be called the Universities Funding Council and its primary responsibility will be the allocation of funds to individual universities under new contractual arrangements.

Third, I want to encourage more people of all ages to go on to higher education. The Government already has an outstanding record on access to higher education. Student numbers have increased by almost 160,000 since we took office in 1979.

After its fall in the 1970s, the participation rate of young people has increased by 15 per cent, and the number of mature entrants has risen by about a quarter. We remain committed to providing places for all with the intellectual competence, motivation and maturity to benefit from higher education.

Over the next decade, however, the number of 18-year-olds will fall by one third, and student demand will no longer be a sufficient basis for planning. A major determinant must also be the nation's demands for highly qualified manpower.

The increase in graduate output already planned seems unlikely to do more than keep pace with the nation's requirements until 1990 and may be insufficient by the mid-1990s. This view is echoed in the excellent report published yesterday by the Council for Industry and Higher Education, which is chaired by Mr James Prior (Waveney, C).

For the present, the Government's best judgement is that it should plan for the student numbers envisaged in the higher of the two projections which I published last November.

This projection involves an increase in full and part-time student numbers from 906,000 in 1985-86 to 957,000 in 1990; that is to say an increase of 50,000. By the year 2000 almost one in five school-leavers would then be going on to higher education. The Government wants to ensure that within the total numbers the shift towards scientific and other vocational courses should be carried through.

Whether we reach these student numbers will depend crucially on this shift being achieved; on whether the schools and colleges succeed in raising the proportion of young people who qualify; and on whether the universities, polytechnics and colleges can admit more mature students and more young people with vocational qualifications.

The Government believes that higher education will meet these challenges.

Fourth, the White Paper acknowledges that the quality of our research is recognized worldwide. The Government is committed to maintaining and enhancing the strength and quality of the science base, of which our institutions of higher education are a major and essential part. We attach particular importance to sustaining the work of the most able scientists and their teams.

The Government is accordingly making available an additional £15 million for 1987-88 through the science budget. This funding is in addition to the £39 million increase in that budget for 1987-88 which I announced on November 6 last year, and the extra £17.5 million over three years for Aids research by the Medical Research Council announced since November.

The consequences of the increase I am announcing today for later years will be taken into account when we consider the science budget in this year's public expenditure survey. But I emphasize that we, and the scientific community, face difficult choices in the future.

We must be more selective. We must concentrate resources. We must get even better value for money from better targeted research. We must exploit our science to the utmost — and that is a matter as much for industry as for Government, the research councils, and higher education.

Our country's higher education is among the best in the world. Our policies will secure and develop its distinctive strengths. They will extend its benefits to a wider section of the population and will ensure that it serves the nation.

Mr Giles Radice, chief Opposition spokesman on education and science, said that he welcomed Mr Baker's conversion to the view that a policy of contraction simply would not do.

The CBI had calculated that industry would need at least 4 per cent more graduates every year.

Even with the small improvement in the participation rate planned, the proportion of 18-year-olds in higher education in this country by the mid-1990s would still be well behind that of the United States, Japan and a number of other European countries.

Wheelchairs on buses

The Department of Transport is shortly to issue a new code of practice on the carriage on buses of passengers in wheelchairs, Mr Peter Bottomley, Under-Secretary of State for Transport, said in a written Commons reply.

He said that the code would make no distinction between community transport vehicles, public service vehicles, and private vehicles. It represented the best advice available on how to secure people in wheelchairs on buses. There were no plans to make special regulations for vehicles used to carry people in wheelchairs.

War cemetery 'roads fear'

The understanding of Mr David Mitchell, Minister of State for Transport, is that new roads connected with the Channel tunnel could not conceivably affect British war cemeteries in northern France, he said in a Commons written reply. He had received two representations on the subject.

College cash will depend on record of achievement

By John Clare, Education Correspondent

Radical changes to the management and structure of universities and polytechnics are proposed in a government White Paper published yesterday.

Polytechnics are to be freed from local authority control and there are to be significant changes in the way both sectors of higher education receive public money.

Instead of being given grants, they will enter into contracts with two new funding bodies in which businessmen will play a big role. Any institution which fails to meet its side of the contract will have its funding reduced.

The Government says the details of the new system are still being worked out.

Higher education should serve the economy more effectively and have closer links with industry and commerce, the White Paper says. "Meeting the needs of the economy is not the sole purpose of higher education; nor can higher education alone achieve what is needed. But this aim must be vigorously pursued."

In spite of a continuing decline in the number of 18-year-olds in the population, the Government foresees a 5 per cent increase in the number of higher education students, from 693,000 now to 726,000 in 1990. There will then be a fall of 35,000 to 691,000 by 1996, followed by an increase to 723,000 by the year 2000.

The proportion of young people entering higher education will rise from 14.5 per cent now to 18.5 per cent by the end of the century.

The White Paper says: "In a period when student numbers could decline sharply for demographic reasons, the Government considers student demand alone to be an insufficient basis for the planning of higher education.

"A major determinant must also be the demands for highly qualified manpower."

The White Paper acknowledges that on present trends that demand will outstrip the supply of qualified staff after 1990.

The Government says that higher education places should be available to all "with the necessary qualities to benefit from it", and calls on universities and polytechnics to change their entry requirements, and adapt their teaching methods.

All 29 polytechnics in England together with 28 colleges of higher education will be removed from local authority control as soon as the time for the necessary legislation can be found, the White Paper says.

They will come under a new body, the Polytechnics and Colleges Funding Council (PCFC). Its members will be appointed by the Secretary of State for Education and Science and have a "strong industrial and commercial element".

Its main task will be to "contract with institutions, using the recurrent funds supplied by the Government, for the provision of higher education. Before contracts are entered into, the PCFC will assess the performance of institutions. Any serious failure to meet the terms of a previous contract may result in revised terms or a failure to renew."

The White Paper says that the good management of polytechnics and colleges has been inhibited by the "excessive engagement in their affairs" of local authorities. They will therefore become free-standing bodies.

On university funding, the Government has accepted some of the recommendations of the recent Croham report. The University Grants Committee, which distributes public money to the 45 universities, is to be replaced by a smaller Universities Funding Council (UFC), with which, as in the case of the polytechnics, universities will enter into a system of contracting.



Mr William Walker, an amateur fossil collector, watches as Mr Ron Croucher, senior scientific officer at the Natural History Museum, works on the bones of his dinosaur.

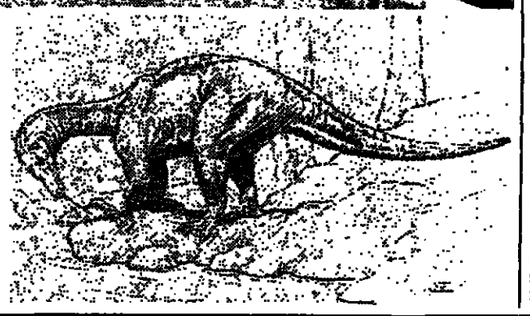
Mr Walker found one of its claws in a Surrey claypit in 1983 and this led to the excavation by museum staff of a well preserved partial skeleton of a large, new flesh-eating dinosaur, about 124 million years old, which has been named *baryonyx walkeri*.

Now Mr Walker's dinosaur is the centre of an exhibition at the museum in South Kensington, London, showing a selection of its bones, including the claw, parts of the skull, snout, neck, shoulder and front leg.

There is also a series of artist's impressions (one is on the right) and a glass fibre restoration of the animal lying in the claypit.

Visitors will be able to watch museum staff working on the dinosaur.

(Photographs: Peter Trievnor)



Staff shortage on nuclear watchdog described as folly

By Martin Fletcher, Political Reporter

The body responsible for monitoring the safety of nuclear establishments is seriously understaffed and this "folly" must be urgently rectified, a Commons select committee said yesterday.

The understaffing in the Nuclear Installations Inspectorate came to light in the course of the energy committee's inquiry into allegations concerning the nuclear industry made last November in two articles in *The Times*.

The committee's report dismisses the allegation that corrosion discovered in standpipes at Hinkley Point A could threaten the future of Britain's Magnox power stations.

It also rejects the claim that the cost of decommissioning Magnox reactors could be £2,700 million per station.

However, the committee also criticized the "less than entirely open attitude" of the nuclear industry, and questioned the wisdom of the Central Electricity Generating Board's plan to leave the reactor cores of decommissioned nuclear stations standing entombed in concrete for a century until radioactivity had decayed to a low level.

The nuclear industry should plan to dismantle totally obsolete stations "as soon as reasonably practicable", even if that meant higher electricity prices.

The inspectorate said in evidence that it had been at least 10 per cent understaffed for the past 10 years and at present had 21 inspectors fewer than the projected 120.

The report describes the policies responsible for this as "folly". Although the Health and Safety Executive had seemed relatively unconcerned, the committee said nuclear safety was the one area where corners should never be cut and where public opinion would rightly never allow cost-cutting.

The CEGB told MPs that contamination of one batch of concrete had almost certainly caused the corrosion in three standpipes.

The committee found "no convincing evidence" that the problem was anything other than minor.

The inquiry also found no evidence to suggest decommissioning could cost anywhere near £2,700 million. "On neither decommissioning, nor on corrosion, can the attitude of *The Times* to factual accuracy in its reporting be described as responsible."

Energy committee: Standpipe Distortion at Hinkley Point A Power Station and the Cost of Decommissioning Magnox Reactors (Stationery Office; £7.70).

TV firm in 'spy plane' settlement

Korean Airlines yesterday accepted a substantial undisclosed sum from Thames Television in settlement of a High Court libel action.

Thr airline claimed that a programme broadcast in July 1984 suggested that the Korean airliner shot down by Russia was being used on a spying mission.

The television company denied libel but had paid a sum of money into court.

Mr Sean Gates, for Korean Airlines, told Mr Justice Drake that their Boeing 747, shot down by military aircraft in August 1983 off the Soviet Pacific coast, was on an ordinary commercial flight.

There was no truth in the suggestion that it was on a spy or any other intelligence mission.

Mr Gates said the effect of Thames TV's programme, *"007 — Licensed to Spy?"* was to say that his clients had caused or permitted their flight KAL007 to be used for such purposes.

The airline accepted the television company's denial that the suggestion was not deliberate and was prepared to accept the money paid into court.

The Korean Airlines' Boeing had been on a scheduled flight from Anchorage in Alaska to Seoul in South Korea. All 269 on board died.

Peer fights fine over ploughing

By Craig Seton

Lord Hertford is to appeal against a £10,000 fine and nearly £5,000 costs imposed by a judge for ploughing up the protected remains of a Roman town on his land.

Lord Hertford, aged 57, pleaded guilty at Warwick Crown Court last month to damaging the Roman site beneath two fields at his home, Ragley Hall, Alcester, Warwickshire.

Afterwards, he said he was "stunned" by the size of the fine and the amount of costs.

The prosecution had been brought under the Ancient Monuments and Archaeological Areas Act 1979 by English Heritage.

Lord Hertford, who is recuperating at home after suffering fractures in a riding accident, said yesterday: "I'm appealing against the size of the fine because I didn't plead not guilty to save everyone trouble and because the field was ploughed as a result of a misunderstanding.

"I am also appealing against the costs. How they managed to spend nearly £5,000 defeats the imagination."

Lord Hertford had received more than £100,000 eight years ago to compensate him for not being allowed to build on the land.

Housing plea to rescue villages

By Christopher Warman, Property Correspondent

Villages could become lifeless dormitories because of the lack of affordable rural housing for local people, a report by the National Agricultural Centre Rural Trust states today.

It says that the problem for people who need or wish to continue living in their own village has been overlooked by most government agencies until it has reached almost crisis proportions.

The trust says: "House prices have been forced up by the extra purchasing power which outsiders have over those earning local incomes derived from rural industries.

"There is little or no housing to rent and council houses are being sold at a faster rate in the villages than in the towns — and then changing hands at prices way beyond the reach of local people."

Although the report accepts that in individual villages the problem is insignificant compared with concentrations of bad housing in the cities, it estimates that 40,000 households, or more than 100,000 people, in the 8,000 villages in England with a population of 800 or below are affected.

A classic example is the village of Wootton Courtenay on Exmoor where the cricket team has only four regular players from the village: the rest coming from up to 20 miles away because so few men live in the village.

Young people have moved out because they cannot afford the prices being paid by retired people and those buying second homes.

The trust calls on the Government to provide more money through the Development Commission, allow an increased allocation to the Housing Corporation specifically for village schemes, and recommends that district councils should be allowed to use an additional 5 per cent of their capital receipts from the sale of council houses to fund small housing association developments.

A twit

SIGNATURE

B wise

SIGNATURE

DON'T WAIT TILL YOU'RE 65 TO FIND OUT YOU'VE PICKED THE WRONG PENSION PLAN.

The pension plan on the left will cost £50 a month over the next 30 years.

The pension plan on the right will also cost £50 a month over the next 30 years.

Yet the difference in payout between the two could well run into tens of thousands of pounds. It all depends on their investment performance.

Don't be a twit. Be wise.

Before you sign on the dotted line, talk to an independent financial adviser.

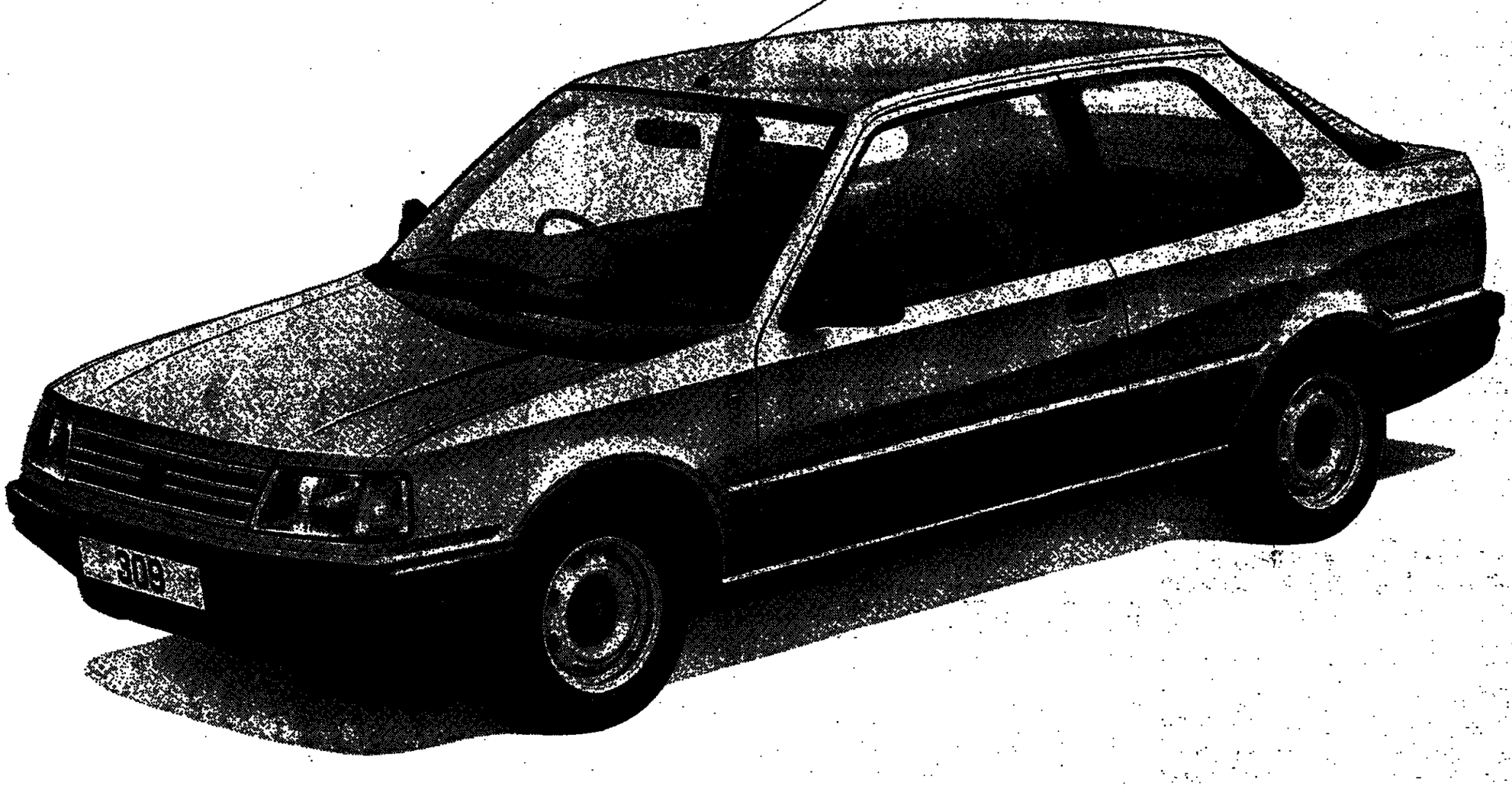
Ask him which company has a good investment record.

In other words, ask him about us.

SCOTTISH AMICABLE

Scottish Amicable. Investments. Pensions. Endowments. 150 St. Vincent Street, Glasgow, G2 5NQ.

A NEW PEUGEOT 309 FOR JUST £5295.



WHO'D HAVE DREAMT IT POSSIBLE?

If the only thing between you and a new Peugeot 309 is the price, now there's nothing to stop you – The new three door Peugeot 309 XE costs just £5,295.

And don't think that we've compromised on quality. Pick any one of the 6 cars in the new 3-door range and you'll find it just as comfortable and just as finely finished as its 5-door equivalent.

For example, even the XE has cloth trimmed reclining front seats that are infinitely adjustable, push button stereo radio and load adjustable head lamps.

So, if you've always dreamt of owning a new Peugeot 309, now it's possible, and you won't lose any sleep over the price.

Just visit your local Peugeot dealer and take a look at the new Peugeot 309 3-door.

THE NEW PEUGEOT 309 3-DOOR

THE LION GOES FROM STRENGTH TO STRENGTH.

PRICES CORRECT AT TIME OF GOING TO PRESS AND SUBJECT TO AVAILABILITY.
FOR A COMPREHENSIVE INFORMATION PACK ON THE 309 RANGE, TELEPHONE 0272 217205.

WORLD SUMMARY

Maltese bar Britons from leaving after fire

Valletta – Maltese officials have barred 17 Britons and one American from leaving the island, pending investigations into a fire which destroyed part of Malta's leading conference centre. Damage runs into hundreds of thousands of pounds (Austin Sammut writes).

The Mediterranean Conference Centre was due to be the venue for the launch last weekend of Diahatsu UK's latest car. Reports say that during preparations involving the 18 people a week yesterday, a laser beam set the stage curtain alight and within minutes the hall was in flames.

The emigration ban contradicts a magistrate's decision allowing 15 to leave after testifying. They were turned back by emigration officials at Lucca airport. The American and two Britons were told they would have to stay indefinitely.

Farmers on march

Bonn (Reuter) – Thousands of West German farmers jammed Bonn's main square to denounce agricultural reform plans by the EEC's Commission, which is here for talks.

About 10,000 farmers marched into the capital across Rhine bridges to hear speeches demanding fair prices for farm produce and guarantees for the livelihood of small farmers.

Small groups later unfurled protest banners outside the offices of Chancellor Helmut Kohl, where the EEC meeting was being held.

Lima swoop

Lima (Reuter) – Paramilitary police detained 500 people after guerrillas bombed 16 targets in Lima, including nine offices of Peru's ruling party and a branch of the US bank Citibank, police said.

The police swoop included raids in shanty-towns believed to be havens for guerrillas. Suspects were rounded up and herded on to green civil guard buses. By yesterday afternoon, 280 people had been freed but 220 remained under arrest and police were questioning about 20 of them.

Bitter cup for Prince

Nairobi – "It would have tasted better with milk and sugar," was the comment from the Prince of Wales after tasting a cup of unblended tea at a Kenya tea factory at Kambaa, near Nairobi, yesterday (Alastair Matheson writes).

On the second day of his official visit, he was visiting tea and coffee-growing areas of special interest to the Commonwealth Development Corporation, of which the Prince is a board member. Earlier the Prince talked to smallholders who had benefited from CDC loans, training and extension advice.

War on drugs

The Mayor of Amsterdam, Mr Edward van Thijn, yesterday called in national military police to help in a new crackdown on drugs and crime in the city (Our Foreign Staff writes).

His move came as a tip-off helped police in the southern town of Breda to seize 132 lbs of heroin, which was stowed in the petrol tank of a Turkish lorry. Police said three Turks were arrested for possession of the drugs, valued at £4.5 million.

Shoot-out in court

Brussels (Reuter) – A man described by police as a dangerous criminal was shot dead and a lawyer seriously wounded in a courtroom gun battle in the Belgian city of Liège.

Shooting erupted when three men on trial over a series of armed holdups were refused permission to leave the court to go to the toilet. A woman produced a grenade and one of the defendants, José Cokaiko, seized a policeman before being fatally wounded.

Plane-for-men offer



Cairo (Reuter) – President Mubarak of Egypt, right, offered yesterday to swap a C 130 military transport plane flown to Egypt by Libyan fugitives for three Egyptians in Libya, and offered the five Libyans asylum. He said the Egyptians had been involved in the hijack to Malta in November 1985 of an EgyptAir Boeing 737; sixty people died when Egyptian commandos stormed the Boeing at Valletta airport.

Demjanjuk 'weak'

Mr John Demjanjuk did not appear at the war crimes trial here yesterday but instead lay in his courtroom cell listening to a relay of the proceedings. His lawyer, Mr Mark O'Connor, said that his client was suffering from "a form of paralysis of the neck and back" and "a general feeling of total weakness".

Mr Demjanjuk, aged 67, has been in custody in Israel for 13 months and, according to Mr O'Connor, has been suffering from an untreated stomach complaint

Palestinians say siege children dying of hunger



Angry Palestinian women demonstrating yesterday in Beirut against the siege of refugee camps in the southern suburbs by Shia Amal militiamen, which they say is causing starvation.

The Palestine National Salvation Front (PNSF) has claimed that four children have died of malnutrition inside the camps (Juan Carlos Gumucio writes from Beirut).

The coalition group also said that five other people have died of wounds in the battered Chatila camp, where the hospital has been facing an accute shortage of medicines because of the four-month-old siege.

The report could not be independently confirmed and Amal has consistently barred journalists from the camps.

In another development, Christian leaders yesterday challenged a decision to re-open the city's international airport by the weekend after a two-month closure, saying that despite the Syrian presence the journey to the airport still posed dangers.

Effusive farewell rounds off Thatcher visit

'Big step' in East-West dialogue

From Christopher Walker, Moscow

Mrs Thatcher's historic visit to the Soviet Union ended on an optimistic note yesterday after Mr Mikhail Gorbachov, the Soviet leader, went out of his way to underline its "great significance" in both bilateral and international contexts during a formal farewell ceremony held at the Grand Kremlin Palace.

Mrs Thatcher then flew to the southern Republic of Georgia before returning with her delegation to London.

Tass described the Prime Minister as telling Mr Gorbachov that during her five-day stay – which included more than 10 hours of meals and meetings with the Soviet leader – both countries had made "a big step forward towards the development of a dialogue in all fields concerning both international and bilateral relations".

As well as highlighting the significance of the visit, Mr Gorbachov told Mrs Thatcher: "The visit reaffirms the wish of the leaders of both countries for holding a fruitful dialogue and for co-operation in search for a settlement of topical problems of the present-day development."

The effusiveness of Mr Gorbachov's farewell remarks was matched by continuing high profile coverage given to all aspects of the visit in the official Soviet media.

Diplomats noted in particular yesterday's decision by *Pravda* to carry an unusual front-page report that Mr Gorbachov had hosted a small private dinner for Mrs Thatcher the night before, in itself a highly unusual event in protocol terms.

Ironically, only minutes before the farewell ceremony, Mrs Thatcher had been meeting in the nearby British Embassy Mr Iosif Begun, the Jewish refusenik, who has been trying unsuccessfully to emigrate to Israel for 16 years. He was released in February from the notorious Chistopol prison, where he was confined on anti-state charges.

The breakfast with Mr Begun, who was accompanied by his wife, Inna, and Mrs Rosa Ioffe, the wife of Mr Alex Ioffe, another Soviet citizen barred from leaving the country, was by far the most controversial part of Mrs Thatcher's stay.

Senior Soviet officials expressed private annoyance that it had been organized. Later, British diplomats prevented Mr Begun from giving a press conference inside the embassy compound.

Leading Soviet Jewish activists said yesterday that an arrangement allowing thousands of Jews to emigrate from the Soviet Union this year could strand thousands of would-be émigrés, held back by Soviet authorities because they know state secrets (Reuter reports from Moscow).

Leading article, page 15

The attitude of the diplomats was in marked contrast to their stand a day earlier, when Dr Andrei Sakharov, the human rights campaigner, was permitted to give a press conference inside the precincts after his meeting with the British Prime Minister. Dr Sakharov was picked up at home by a British embassy car, while the Beguns arrived at the embassy and left on foot.

Nevertheless, Mr Begun was fulsome in his praise for Mrs Thatcher and her declared concern for the problems of the estimated 400,000 Soviet Jews who want to leave the country.

"The English people can be proud of such a leader of their country. She made a great impression on us," Mr Begun said as an official motorcade began forming up nearby.

The former mathematician, who was sentenced in 1983 to seven years in jail and a further five in internal exile, told correspondents that Mrs Thatcher informed him that the Soviet leaders had reacted "nervously" when she had brought up the issue of human rights.

"Mrs Thatcher told me that she raised questions of Jewish emigration and human rights in a general way, but there was no discussion of individual cases during her talks," Mr Begun said. "She expressed hopes that the Soviet authorities will perhaps do something to move the question forward."

His remarks follow repeated speculation – encouraged by official Soviet sources – that a liberalization of Jewish emigration will take place sometime later this year.

Asked about repeated rumours that the position of many refuseniks may soon improve and that formal links may be announced between the Soviet Union and Israel, Mr Begun told newsmen: "We can only keep our hopes."

The Begun family has recently been the target of savage attacks in the official Soviet media as a result of demonstrations held here in February to try and force the authorities to grant Mr Begun the pardon he eventually received. The demonstrations were brutally broken up by the KGB and the family was accused of co-operating with American intelligence. It was also the target for anti-Semitic smears.

Reasons behind Kremlin's gift of votes to Tories

From Our Own Correspondent
Moscow

It was a visiting American correspondent, frustrated by the special access being granted to the 24 British lobby journalists accompanying Mrs Thatcher and perplexed by the warmth of the Soviet welcome for the "Iron Lady", who asked the question which dominated her extraordinary five-day visit.

"Why the hell has Gorbachov gone so far out of his way to provide her with such a gift of votes for the next election?", he asked a resident Kremlin-watcher.

The query, made on the bitingly cold Sunday of Mrs Thatcher's unprecedented walkabout in a crowded Moscow residential suburb (the first such facility ever granted to a Western leader) became increasingly relevant as the visit progressed and more examples came to light of the special treatment being enjoyed by the British leader.

In terms of Soviet media coverage, which has been greater than that afforded any recent visiting leader from the West, the climax came with Tuesday night's 50-minute televised interview in which three Soviet journalists were lectured on the benefits of Thatcherism.

Although its transmission time of 11.10 pm is late by Soviet standards (where lack of entertainment makes for early bed-times) the fact that it was broadcast uncut surprised many diplomats.

As a result, many Muscovites woke up yesterday aware for the first time that their city is protected by a missile defence system, one of the more controversial pieces of information disclosed by the British Prime Minister.

Other examples of the VIP treatment accorded to the Thatcher visit (on Mr Gorbachov's personal instructions) included the private dinner he hosted, in addition to the Kremlin banquet, and the report of it on *Pravda's* front page, the printing in full of her hard-hitting banquet speech and the decision to publish her opening remarks at Tuesday's crowded press conference.

Soviet side may detest her views but they respect her sincerity

"The visit was the toughest test that the policy of *glasnost* has had to endure since Chernobyl, and it, like Mrs Thatcher herself, came out of it well," one British source explained. "The Soviet side may detest her views on many subjects, but they appear to respect her sincerity and the way in which she expresses them."

The Soviet leader was fulsome in his assessment of the outcome of the visit, carried yesterday by Tass.

According to Soviet sources, one prime reason for the high profile accorded to the visit is the present political incapacity of President Reagan as a result of Irangate. Another is the influence that Mrs Thatcher is known to have inside Nato, and a conviction that she will win the next election and thus remain influential.

Among those most taken aback by Mrs Thacher's personal success (in addition to Mr Joe Haines of the Maxwell empire, who has looked increasingly glum) are West European diplomats who had expected her outspoken attacks on such sensitive topics as human rights, to diminish her stature rather than enhance it.

"I have little sympathy for her politics, but I wish some other EEC leaders had her guts," said one. "Her treatment has convinced me that the Kremlin wants a Conservative Government whose policies are predictable, back in power in London."

In the first Soviet commentary on the visit, Professor Vladimir Ryzhykov, author of a recent history of Anglo-Soviet relations since 1917, wrote in *Moscow News* yesterday: "I cannot help expressing satisfaction on the mutual closeness of the positions of Margaret Thatcher and Mikhail Gorbachov on the problem of medium-range missiles, and the readiness expressed by both leaders to go to the end on the elimination of chemical weapons."

The professor added, on a more cautionary note: "At the same time, I should point out that the adherence of Mrs Thatcher to the position of preserving British nuclear arms and increasing its nuclear potential, plus her conviction about Soviet aspirations to plant communism worldwide and its capability of attacking Western Europe, does not cause optimism."

His reservations do not appear to have been shared by many ordinary Soviet women, some of whom have predicted that a new "Thatcher style" will emerge here in the spring fashions.

"I congratulate you on your leader," one Moscow intellectual with impeccable communist credentials, told me. "She is a woman of style, intelligence and real charm."

Five freed in spy swap by Germans

From John England, Bonn

East and West Germany have made a new exchange of spies, it has been reported, although government spokesmen here refused to comment.

The West German news agency, DPA, said Bonn had released Lothar Erwin Lutze, a former Defence Ministry employee, for four unnamed West German agents on the border at Herleshausen.

Lutze and his wife, Renate, a Defence Ministry secretary released in a 1981 swap, had been arrested in 1976.

Renate Lutze was released as part of an East-West spy swap in 1981, that also included Günther Guillaume, the top agent who became the closest aide to former Chancellor Brandt and whose detection led to Herr Brandt's downfall in 1974.

DPA said West German government sources had described Lothar Lutze as having "not much exchange value" but the freed West German agents, on the other hand, were described as "high-calibre" operators.

● WEST BERLIN: The Western powers responsible for West Berlin announced yesterday that they had approved new air links to the "island" city over East German territory (Reuter reports). A spokesman for the three Western allies said flights linking West Berlin to Copenhagen, Basle and Geneva would begin on April 9.

Air links with West Berlin have been limited since 1945 to three corridors leading to West Germany.

East Berlin gets a birthday facelift

From Philip Jacobson
East Berlin

To the heartfelt relief of its inhabitants, East Berlin is nearing the end of an extraordinary *Blitzkrieg* that has turned the city centre into one vast building site.

For the past two years or more, tens of thousands of labourers drafted in from the provinces have been toiling night and day to get the place looking its best for the current celebrations of Berlin's 750th anniversary.

So determined are the authorities here not to be outdone by their flashy, rich neighbours on the other side of the Berlin Wall that construction work in the rest of the country has virtually ground to a halt. Since East Berliners already enjoy a considerably better standard of living than their fellow countrymen, this wholesale diversion of resources is not universally popular.

But no matter. Herr Erich Honecker had decreed that the capital of the German Democratic Republic must have a birthday to be proud of, and what this long-serving leader wants always gets done, even if, as one disgruntled tourist from Poland complains, brushing a thick layer of the dust that hangs everywhere off his coat, "this must be the only city where you see the air before you breathe it".

For all Herr Honecker's heavy spending, however, for all the magnificence of the restored museums and galleries within sight of those ominous watchtowers above the Wall, away from the centre there is still an ineradicable greyness about East Berlin. The contrast with the unashamed (some would say disagreeably ostentatious) affluence to be found a 10-minute train ride away in the Western half of the city is as striking as ever.

It is true, of course, that, as the writer Gavin Lyall observed of East Berlin: "You cannot show a good health service, only Western-style hotels, and a low unemployment rate won't fit into a shop window."

The same goes for the general civility of the ordinary people whom a foreigner encounters here, which is particularly appreciated after rubbing shoulders with cocky and abrasive West Berliners for a few days.

It is certainly no secret that East Germans who make it out – over, under, occasionally straight through the Wall – often find the promised land a hostile and alarmingly competitive place.

In the end, naturally, the great East Berlin facelift comes down to international politics. Although Herr Honecker still cuts a sprightly and apparently inexhaustible figure, filling the pages of *Neues Deutschland* with his visits to chemical plants and welcomes for Nicaraguan cultural delegations, it is generally accepted that his term in office is drawing to an end.

But he is said now to cherish a final ambition to preside over a reconciliation between the two Germanys. What better opportunity for a breakthrough than the 750th anniversary jamboree?

For a prize like that, all those bulldozers and pneumatic drills churning up East Berlin month after month must seem no more than a minor inconvenience.

COMMENTARY



Geoffrey Smith

Mrs Thatcher has achieved all that could reasonably have been expected from her Moscow visit. Those looking for a great breakthrough in arms control will have been disappointed. But it was never her task to negotiate an agreement.

That has to be left to the United States because most of the weapons involved on the Western side are American, and such negotiations are not best conducted by heads of government anyway. What Mrs Thatcher has done has been to develop with considerable skill the broader political relationship within which any arms control agreement has to be set.

Arms control should never be regarded as a gesture of goodwill. That is too risky. Any agreement should be based on a hardheaded calculation of self-interest by both sides. But what each side will calculate that it can safely agree to is bound to be influenced by how it regards the other.

There was no contradiction, therefore, between Mrs Thatcher's strong words on human rights in her speech on Monday evening and the importance she attached, throughout her visit to arms control. She was indicating as firmly as she could the conditions that would enable disarmament to be taken further and faster in the future.

There was not even a contradiction between her stinging criticism of the Soviet record on human rights and her optimistic declaration that a deal to remove all intermediate nuclear missiles from Europe could be reached before the end of the year.

If no agreement could be made between countries that disapproved of each other's politics it would mean that arms control was feasible only when it was no longer necessary. Negotiations have to be conducted between countries where a degree of mistrust remains but where it is in the interest of both to provide for their security at a lower level of armaments.

Mrs Thatcher indicated not only the reasons for the mistrust but also her desire to reduce it. Her lively interest in Mr Gorbachov's reforms showed that she is not taking the rigid and negative attitude that nothing could ever change in the Soviet Union. All the signs are that the basis has been laid for a continuing, constructive dialogue.

Has it also been laid for an early arms agreement? The political enthusiasm for a settlement now seems to be very strong in the United States, Western Europe and the Soviet Union.

The particular deal that is envisaged – the zero-zero option for medium-range missiles – is most questionable for Western Europe. But not even here is there any serious inclination to resist it.

This makes it all the more critical that the precise nature of the bargain should be scrutinized carefully. Mrs Thatcher appears to have reached a broad understanding with Mr Gorbachov on the elimination of chemical weapons.

On the shorter-range missiles the Russians have gone back to their position at Reykjavik: a freeze on new deployment. That may be regarded as better than nothing, but it would confirm the present strong imbalance in Russia's favour.

Mrs Thatcher herself appreciates that well enough. It is important that public opinion should not now let pleasure in the success of her visit lead to a mood of euphoria in which such considerations were swept aside.

Optimistic view of early arms accord

Nature of bargain to be scrutinized

MORE FRANCE FOR LESS

For full details and conditions of Air France Apex and Superpex fares, see your travel agent or call Air France. London 01-499 9511. Manchester 061-436 3800.

Fares from London:
Paris £82* Biarritz £116.
Bordeaux £98* Corsica £162.
Lille £77. Lyons £95.*
Marseilles £115* Montpellier £105.
Nantes £106. Nice £130.*
Strasbourg £118. Toulouse £105.

Fares to Paris from:
Aberdeen £125. Edinburgh £121.
Manchester £102.*
Birmingham £92.* Bristol £98.
Jersey £80.

AIR FRANCE

Plus security tax, as applicable
Jersey fare subject to Government approval

Aftermath of Baby M ruling

Judges press for guidelines

From Christopher Thomas, Washington

The landmark Baby M ruling by a New Jersey judge, which upheld the legality of a surrogate motherhood contract, has opened the way for legislatures in all 50 states to regulate or ban the practice.

Although the ruling is not binding outside New Jersey, other courts will be guided by the findings in cases where a surrogate mother wants to keep the children she agreed to give away.

Some judges have virtually begged state legislatures to provide guidelines.

The questions at issue for legislatures are: Who should be allowed to draw up surrogate parenthood agreements? Should mothers surrendering important rights be given some counselling? Should both parties be represented by lawyers at the outset? Should there be a limit on the expenses or fees to be paid? What are the father's rights to demand abortion?

Legislatures should also consider the question of a mother's responsibilities if the father changes his mind, what should happen if the child is born handicapped or with a genetic defect transmitted by the mother, and whether the mother should be given a limited time after the birth to change her mind. They may, indeed, consider that the complications in surrogate motherhood contracts are so great that the practice should be banned.

Mrs Rita Süssmuth, the West German Health Minister, said yesterday that the Government was drafting a law to ban surrogate motherhood (AP reports from Bonn). She hoped it would be adopted by all German states by the end of April.

Judge Harvey Sorkow himself called for guidelines "establishing standards for sperm donors, legitimacy of the child, rights of the biological father's spouse, rights of the biological mother's spouse, rights of the two biological actors as to each other and to the child, qualifications for the surrogate, his compensation to the surrogate to be allowed, and concerns regarding the imperfect child".

He said that if there was no law, then society would suffer the negative aspects of "this alternative reproduction vehicle that appears to hold out so much hope to the childless who make up a substantial segment of our society".

In his ruling on Tuesday he ordered Mrs Mary Beth Whitehead, who signed a surrogate contract giving her $10,000 to bear a baby for a childless couple, Mr William Stern and his wife Elizabeth, to give up the baby. There will now be an appeal against the ruling.

Judge Sorkow rejected arguments that surrogacy would undermine the traditional notion of family. "How can that be when a childless husband and wife so very much want a child? The male gave his sperm, the female gave her egg in their pre-planned effort to create a child. This, a contract."

Despite the contract, the judge's decision about who should have the baby was based solely on what he called "the best interests of the child". He felt the father would be the better parent.

Immediately after issuing his ruling he took the Sterns into his private chambers and allowed Mrs Stern legally to adopt the baby. The Sterns, taken aback by the speed of the process, emerged weeping and laughing.

The highest court in America to rule directly on the question of surrogacy is the Kentucky Supreme Court. In that case the state Attorney-General was trying to shut a clinic that brokered surrogacy agreements on the grounds that it was involved in the illegal sale of babies.

The court found that nothing in state law prohibited surrogate parent agreements.



Mr Stern hugging his wife, Elizabeth, after the ruling which awarded them custody of Baby M, below. The child's biological mother is Mrs Whitehead, below left.





Biological mother found wanting

Washington — Mrs Mary Beth Whitehead has lost all rights as the biological mother of the child now known as Melissa Stern (Christopher Thomas writes). It came down to a classic custody case: Who was the best parent?

Judge Harvey Sorkow was vehemently critical of her character. Throughout the three-month trial experts portrayed her as something of a diabolical person, an ill-educated former nightclub dancer who was unstable and, by implication, unfit to be Baby M's mother.

And yet she and her husband, a refuse collector with an alcohol problem, have two school-aged children of their own, both living at home. Nobody has ever suggested removing them because of unfit parents, the court heard. Questions are being asked about whether surrogacy creates a breeder class of women.

Judge Sorkow said that Mrs Whitehead was "manipulative, impulsive and exploitative . . . untruthful . . . a woman without empathy". He was appalled that she took her 10-year-old daughter, Tuesday, to court "where she was terrorized by the crush of the media" — evidence of Mrs Whitehead's "fawning use of the media to her own narcissistic ends".

By contrast Mr William Stern and his wife Elizabeth "are found to be living private, unremarkable lives". Mr Stern, aged 41, is a biochemist. Mrs Stern, also 41, is a paediatrician. In rejecting joint custody to Mr Stern and Mrs Whitehead, the judge said: "They are strangers to each other. Their hurt and enmity is sincere and deep. They have different lifestyles, different social values and standards. Justice cannot be obtained for both parents. The court will seek to achieve justice for the child."

Using the name the Sterns gave the baby, Judge Sorkow went on: "Melissa needs stability and peace so that she can be nurtured in a loving environment free from chaos and sheltered from the public eye. This court says Melissa deserved nothing else — stability and peace".

The judge attacked Mrs Whitehead for being manipulative when she threatened to kill herself and the baby if Mr Stern did not relent and let her keep the child. Psychiatrists said that she exhibited inappropriate behaviour.

Big guns drafted in to help SPD's embattled Hesse candidates

From John England, Wiesbaden

Herr Oskar Lafontaine, the left-wing Social Democrat Prime Minister of Saarland, sitting firmly in his state saddle with an absolute majority, hardly needs to go begging for votes.

That, however, is what he is doing this week to try to help his less-fortunate SPD comrades in Hesse, who face a premature state election on Sunday. The ambitious, 43-year-old Saarlander, seen by many see as a future SPD national leader and possibly the party's candidate for the Chancellorship in the next federal poll in 1990, is one of its big guns who are on the stump in Hesse.

The election, the first since the federal contest in January and Herr Willy Brandt's shock announcement 11 days ago that he was quitting as party chairman, is also the forerunner of no fewer than five state polls that the troubled SPD will have to fight this year.

The race is being seen not only as an acid test of the party's standing now that its leadership question has been settled, but also as a barometer of voter opinion on the recently-agreed new government programme of Chancellor Kohl's centre-right coalition in Bonn.

The SPD has ruled Hesse for 40 years, the last four of them in uneasy alliance with the Greens because it lacked an absolute majority in the state assembly in Wiesbaden. The last so-called Red-Green coalition split in February, for the second time, in a row over a nuclear plant, which brought the election forward from September.

Now the SPD is aiming for a return to power with greater strength, although both it and the Greens have been talking about their next coalition since shortly after the break-up. The main issue between them is the Greens' demand for immediate closure of all nuclear plants in the state, while the SPD wants time to move out of the "plutonium economy".

In a hard campaign, marked by bitter words from all sides, the SPD's top candidate, Herr Hans Krollmann, aged 57, is facing a strong Christian Democrat (CDU) challenge from Herr Walter Wallmann, aged 54, a former Mayor of Frankfurt and now the federal Environment Minister. Herr Wallmann ran unsuccessfully against the former SPD Prime Minister, Herr Holger Börner, in the last election in 1983, but feels luckier this time.

Some opinion polls have given him reason for confidence by putting the CDU and their Free Democrat (FDP) friends ahead of the Red-Green team, but other polls have said exactly the opposite.

The main campaign issues are jobs, schools, farms, nuclear energy, the environment and women's rights. The SPD is asking for votes to show the "catastrophic" Government in Bonn a thing or two and help the party on its way to regaining a majority in the Bundesrat (upper house).

The CDU is warning voters against another four years of "Red-Green chaos". Herr Heiner Geissler, the CDU's aggressive secretary-general, has labelled the Greens *Ersatzkommunisten*), apparently forgetting, as a Bonn newspaper commented, that such confrontation with the ecologists did the CDU no good in the federal election.

Gandhi party workers beheaded

Delhi (AFP) — Two workers for Mr Rajiv Gandhi's Congress Party were kidnapped and beheaded near Calcutta, a newspaper reported.

The paper said the two were abducted in the jute mill town of Naihati, 35 miles from Calcutta. Both had been involved in the successful campaign of a local Congress candidate who defeated a communist rival.

Poachers shot

Harare — Zimbabwean game rangers shot dead four Zambian poachers in the Zambezi valley in the 16-month "rhino war" to protect Africa's last surviving viable black rhinoceros population.

Priests freed

Brussels (Reuter) — The Burundi Government has released four Catholic priests imprisoned in the Central African country, which the Pope said last year was causing him "profound worry", the Burundi Embassy said.

No early poll

Sydney — Mr Bob Hawke, the Australian Prime Minister, announced that he had decided against calling an early election, despite the temptation to take advantage of disarray in the Opposition.

Historic trip

Jerusalem — President Herzog left on a highly controversial official visit to West Germany, the first by an Israeli head of state.

Ethiopia aid

Rome (Reuter) — The United Nations Food and Agriculture Organization has approved nearly £9 million emergency food aid for drought victims in Ethiopia.

Population up

Washington (AFP) — Latin America's population of 419 million could double in 30 years, according to a study by the Population Reference Bureau.

Bank cordon

Brasilia (AFP) — Police cordoned off the capital's financial district and charged striking bank workers with clubs and dogs to allow the Banco do Brasil to open.

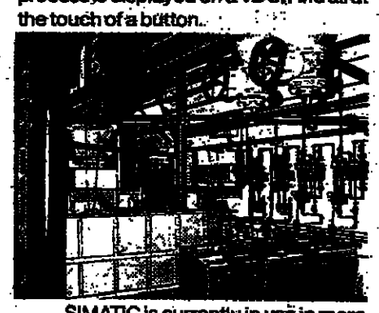
SIEMENS

Crystal clear with SIMATIC.

Colourless, odourless and absolutely pure – there is a clarity about water that should also be a feature of its processing.

SIMATIC® programmable controls (PLCs) provide this clarity – in operation and in system monitoring. The processes at waterworks are controlled from colour graphics monitors – with systems, flowcharts and plotter outputs that can be selected at the touch of a button.

Operating points in the various flowcharts give high-speed access to system components. Feedback from the system and an overview of the entire process is displayed on a VDU. And all at the touch of a button.



SIMATIC is currently in use in more than 100 industries providing elegant solutions to automation problems, whatever the application and whatever degree of automation may be required.

You don't have to own a waterworks to enjoy the benefits of SIMATIC. Any small production problem will do.

For further details contact
Siemens Limited
Siemens House, Eaton Bank
Congleton, Cheshire CW12 1PH
Tel 0260 28 3505 (DDI)
Tx 8951091

progress in automation: Siemens



SLE81/0387/IM4

Kalashnikov culture rules in the modern North-West Frontier

From Michael Hamlyn, Parachinar, Pakistan

The hard, bleak land of the North-West Frontier, where Kipling's heroes could be brought down with a "three-rupee *jezail*", a home-made rifle worth about 15 pence, has come a long way. Today the Frontier Province, especially its tribal areas normally closed to foreigners, is suffering a Kalashnikov culture.

Everyone in the province has a gun. A young taxi driver lists his: "I have no Kalashnikov yet, but I have a double-barrelled shotgun, a Chinese bolt-action rifle that uses the same ammunition as a Chinese-made Kalashnikov, and a 7 mm bolt-action rifle." Why does he need this armoury? "Because I am a Pathan," he says.

There are not many Kalashnikovs actually to be seen in the streets of Peshawar, though there are no doubt many stacked away behind the blank mud-brick walls that most houses turn to the street.

But down the road towards the tribal areas, where the Government's writ is thinly applied, they begin to proliferate.

A genuine Russian-made one is expensive, somewhere between 22,000 and 25,000 rupees (about £900). A Chinese one — with the metal-skeleton butt that can be folded back — is about 18,500 rupees. I was asked 16,000 rupees for one made in Egypt, and the busy street echoed with shots being fired into the air to test the guns for prospective customers.

But they are also made locally and the local product is often of a better grade of gunmetal than the imported. A local Kalashnikov will cost only 9,000 rupees.

On one stretch of road near Parachinar, the headquarters town for the Kurrum tribal area, where even shepherds carry Kalashnikovs, I am not allowed to travel without an armed escort. Eight men of the Kurrum Tribal Levy, plus an assistant sub-inspector, are deputed to guard me. The fear is not that the average tribesman still likes to take a pot-shot at passing Englishmen, but that Afghan saboteurs in the pay of Khad, the Afghan secret police, would claim a large reward for causing the Pakistan Government the embarrassment of apologizing to my widow.

Khad agents are undoubtedly active in the area. The bridge linking Parachinar with Terimangal at the end of the salient has an untidy bite taken out of it where it was dynamited. And after darkness fell on the night I spent here, a loud detonation marked an attempt by troublemakers to drive off a caravan of Mujahidin horses laagering at the local bus stand.

Pakistan yesterday rejected an accusation by Afghanistan that its Air Force intruded into Afghan air space and shot down a transport aircraft carrying civilian passengers, including two children (Michael Hamlyn writes from Islamabad).

The Pakistan Foreign Ministry said that the aircraft was "an Afghan military plane" which "penetrated 16 kilometers (10 miles) into our airspace". It was offered an escort to a Pakistani airfield before being shot down.

In fact, the sudden popularity of the Kalashnikov is due directly to the Afghan war. It suddenly became readily available, as captured from the Soviet troops and as imported to aid the guerrillas. If the Afghan exiles have such a potent weapon, the local Pathans are anxious not to be left behind.

A recent shoot-out between Afghan exiles and locals in the streets of Peshawar sent prices rocketing. But use of the Kalashnikovs is not confined to international disputes. Blood feuds are common enough among the Pathans, and the Kalashnikov has become the final arbiter of such gruesome quarrels.

One young Pathan told me that his father and uncle were killed in one such feud. "We killed two of them, though — the head of the family and a hired assassin. I couldn't attend university for four years, because it was too dangerous," he said. "Fortunately the same family was carrying on more than one feud at a time and they were gradually picked off. Now there's only one man left — and he's a heroin addict."

Naturally, with all this hardware around, accidents also happen. Only this week guests at a wedding fired a celebratory series of volleys into the air. When the bullets fell to earth they killed a small girl.

The Kalashnikov culture no doubt also goes some way to explaining the proliferation of weapons of Pakistani origin in the hands of Sikh terrorists in Indian Punjab. While driving through the tribal area I spotted a Sikh in the saffron turban of a religious zealot.

Tokyo relaxes as Aquino sees freed Mitsui chief



Mr Nobuyuki Wakaoji, the freed Japanese businessman, showing President Aquino that he did not have a finger cut off during his kidnap ordeal as claimed by his captors with a photograph, right, of their victim.

Manila (Reuter) — A kidnapped Japanese businessman, freed after more than four months in captivity, yesterday cracked jokes with President Aquino as the Tokyo Government moved to ease strained relations with Manila.

Japan marked the release of Mr Nobuyuki Wakaoji by lifting a warning against tourism in the Philippines and by saying that it now hoped for improved relations with the Manila Government.

Mr Wakaoji, who took a bus to freedom after being dumped on a suburban street, was kept bound hand and foot for much of his 136 days of imprisonment, officials said.

The 53-year-old Manila manager of the giant Japanese trading firm Mitsui, was cheerful and joked with Mrs Aquino when the two met for 20 minutes yesterday, the Presidential press spokesman, Mr Teodoro Benigno, said. He added that an $8 million (£5 million) ransom had not been paid.

Mr Wakaoji had been taken by helicopter to the meeting at the presidential palace after health checks.

"He was never hurt, he was never tortured by his kidnappers," Mr Benigno said. Mrs Aquino was able to see for herself that claims one of Mr Wakaoji's fingers had been cut off were untrue.

He told Mrs Aquino that he was held in a warehouse in a mountainous area and lived on a diet of fish, rice and pork, hearing only the constant sound of taped music and the occasional barking dog.

His hair had also been dyed black before his release, apparently to make him look younger.

According to Mr Benigno, Mr Wakaoji also told the President that tape-recordings, in which he said he was ill and appealed for help in a weak and shaking voice, had been faked on the orders of his kidnappers.

Japan seeks to exclude Aids carriers

From David Watts
Tokyo

The Japanese Cabinet has approved a Bill to control the spread of Aids which would bar the entry to Japan of Aids victims and carriers.

The Bill will now go to the Diet, but it is not clear whether it will be the subject of any further modification after objections from haemophiliacs and others, who argue that it could inhibit Aids sufferers from coming forward.

The legislation would oblige doctors to report Aids sufferers to the authorities within seven days, and calls on them to record the names and addresses of those they think may pass on the virus. It would also permit prefectural governments to order suspected Aids carriers to submit to tests.

In an attempt to protect the identity of Aids victims, doctors and public officials would be subject to a year's imprisonment or a fine of 300,000 yen (£1,250) if they disclosed information about Aids patients. Aids carriers would also face prosecution for providing false information.

● **PEKING:** A Chinese man became the country's first Aids victim when he died of the disease in the southern coastal province of Fujian last month, soon after returning from the United States, a provincial health official said yesterday (AFP reports).

● **THE HAGUE:** The largest police union in The Netherlands yesterday called for patrol cars to carry plastic gloves, disinfectant and face masks to prevent officers from catching Aids from drug addicts and criminals.

The Pope in South America

Marcinkus subject to 'brutal attack'

Montevideo (Reuter) — The Pope has said that Archbishop Paul Marcinkus, the president of the Vatican bank, who is the subject of an Italian arrest warrant, was being attacked "in a brutal way".

Magistrates in Milan signed warrants in February for the archbishop, an American, and two non-clerical bank executives on charges of fraudulent bankruptcy in connection with the 1982 collapse of Italy's Banco Ambrosiano.

The Pope's strong words in defence of Archbishop Marcinkus, who is regularly attacked in Italian newspapers, were the first time the Pontiff had mentioned the issue in public since the arrest warrants were signed.

The Vatican bank, officially known as the Institute for Religious Works (IOR), owned a part of the Ambrosiano, whose president, Signor Roberto Calvi, was found hanged under Blackfriars Bridge in London, several months before the Italian bank crashed.

The Pope was asked about the archbishop and the recent developments in the affair by reporters on board the plane taking him on his two-week tour to South America.

"We are taking it seriously. We are convinced that you cannot attack a person in such an exclusive and brutal manner. But we are taking the case in all seriousness and we will have it studied by the competent authorities," he said.

An official source said that the Vatican had "received documentation" on the case but he could not confirm reports that the arrest warrants had actually been sent to the Vatican, which has no extradition treaty with Italy.

● **Freedom call:** Before heading to military-ruled Chile yesterday, the Pope urged the Roman Catholic Church there to take an active role in promoting change in favour of human rights and freedom.

"Certainly in Chile we are going to encounter a system which is currently dictatorial," the Pontiff told the reporters during the flight to Uruguay. "But this system is by its own definition transitory."

He said it was part of the mission of the Church to get involved in questions like the rights of man and justice as it did in the Philippines before the downfall of President Marcos.

● **BUENOS AIRES:** Two bombs exploded early yesterday in churches here less than a week before the Pope's visit to Argentina, police said.

Boff heads for new clash with Church

From Mac Margolis, Rio de Janeiro

A Franciscan friar, whose contentious writings have repeatedly annoyed conservative Catholics, and who two years ago was ordered by the Vatican to observe 11 months of "obedient silence", appears to be in trouble again with the Church hierarchy here and in Rome.

The Rev Leonardo Boff, a widely-read theologian and prominent spokesman for the activist Christian doctrine known as liberation theology, is again under the scrutiny of the clergy for controversial statements in two recent works.

***Veja*, the leading Brazilian weekly news magazine, published an article this week saying that Rome's Congregation for the Doctrine of the Faith (previously the Holy Office) may strip Father Boff of his title as a Catholic theologian for what it terms his "arrogance and obstinacy", allegedly displayed in his book *E a Igreja se fez povo* (And the Church became the people).**

The Vatican body is also reported to be scrutinizing a second work by Father Boff, *Trinity, Society, and Liberation*.

Last month an episcopal commission of the archdiocese of Rio de Janeiro, administered by the ultra-conservative Cardinal Eugenio Sales, published an article condemning this book for theological "errors".

Father Boff was criticized for interpreting Mary as a divine mediator, a status reserved for Jesus in traditional theology. Also at issue is Father Boff's contention that the Apostles, and not Christ, founded the Church.

Though seemingly theological fine points, the passages were controversial enough to prompt the archdiocese to warn against the use of these texts in Catholic seminaries. "The works reveal a politico-sociological vision of the Church through inexact theological concepts," said a Rio de Janeiro auxiliary bishop, Mgr Karl Josef Romer. "Such ideas make the works not advisable for those lacking sufficient theological preparation."

The commission's verdict amounts to a ban on Father Boff's books in Catholic institutions in Rio, according to a spokesman for Father Boff.

In 1985, Rome punished Father Boff, who is 48, with a year of penitential silence for similar "errors" and "divergences" in an earlier book, *The Church, Charisma and Power*. Cardinal Josef Ratzinger, head of the Congregation for the Doctrine of the Faith, concluded that the book erred by employing "Marxian" instead of Christian interpretations of liberation.

Mgr Romer said the archdiocese has sent its report on the two works to Rome. However, a spokesman for Father Boff at the Franciscan-run seminary in Petrópolis where he teaches, said the Brazilian friar had received no official word from Rome of an inquiry into his new writings.

Dixons

FREE COLOUR TV WITH CAMCORDERS

HURRY—LIMITED PERIOD ONLY!



FREE 14" SAISHO Colour TV when you buy this Hitachi Camcorder
Model: CT 141.
Dixons Selling Price £149.99

HITACHI AUTOFOCUS VHS CAMCORDER OUTFIT

The Hitachi VM 500 Camcorder has made video making easier than it has ever been! Brilliant technology gives you
● Infra-Red Autofocus for pin-sharp pictures every time
● 6x power zoom lens with macro focusing. Auto/manual iris control. ● Automatic date and time recording
● Freeze frame facility ● Instant playback in the electronic viewfinder ● HQ circuitry for enhanced picture quality.
● Outfit includes Carrycase.

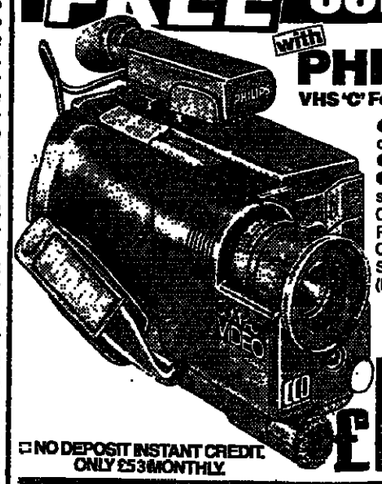


ZOOM IN ON THE ACTION!
The Hitachi features a 6x power zoom lens with macro focusing for great close-ups.

AUTO DATE RECORD
Automatically records the date and time of your video.

Dixons Deal £299
NO DEPOSIT INSTANT CREDIT. ONLY £55 MONTHLY

FREE COLOUR TV with PHILIPS Autofocus VHS 'C' Format Camcorder Outfit



● HQ electronics for greater picture definition ● 6:1 power zoom lens ● Automatic focusing ● Compatibility with existing VHS systems. Outfit includes VKR6830 Camcorder plus AC Adapter, Rechargeable battery and VHS 'C' Cassette adaptor. PLUS FREE 14" SAISHO Colour TV (Model: CT 141). (Dixons Selling Price £149.99).

Dixons Deal £1249
NO DEPOSIT INSTANT CREDIT. ONLY £53 6MONTHLY.

SAVE £50



SONY
8mm Autofocus Camcorder Outfit
● Power Zoom Lens + Macro ● Instant Replay Viewfinder ● Built-in Microphone ● Outfit includes Battery, AC Power Adaptor, Battery Charger, 30-minute tape ● Carrycase. Was £1199
Model: V7AF.
Dixons Deal £1149
NO DEPOSIT INSTANT CREDIT. £48 MONTHLY.

FREE PORTABLE HI-FI



JVC
Autofocus VHS 'C' Format Outfit
● 6:1 power zoom lens with macro ● Long-play facility ● Fader button ● Case. ● Rechargeable battery pack. ● Adapter.
PLUS FREE JVC Twin Cassette Stereo Radio (Model: PCW 35).
Dixons Price £999.99
Model: GR-C7.
Dixons Deal £1299
NO DEPOSIT INSTANT CREDIT. £55 MONTHLY.

HI-TECH PANASONIC



VHS Autofocus Camcorder Outfit
● Gives you up to 4 hours recording ● Takes standard VHS tapes ● 6x power zoom lens ● Full-information viewfinder ● HQ design for improved picture ● Complete outfit.
Model: NV-M5.
Dixons Deal £1299
NO DEPOSIT INSTANT CREDIT. £55 MONTHLY.

Dixons GUARANTEED BEST DEAL

BEFORE YOU BUY
EXTENSIVE RANGE OF TOP BRANDS
We offer a wide choice with all the very latest products
FULL DEMONSTRATIONS
available on most products
HIGH QUALITY PRODUCTS
We guarantee the quality of everything we sell. If it doesn't pass our tough quality control tests, we don't stock it



AS YOU BUY
LOWEST PRICES GUARANTEED
We will refund the difference if you could have bought any of our specially selected Dixons Deal offers cheaper locally at the time of purchase and call within 7 days
EXTENDED GUARANTEE
For added peace of mind you can extend the guarantee on selected products for up to 5 years with our insurance-based scheme
UNPARALLELED SERVICE You'll have highly trained staff backed by 50 years expert service to help you make your choice

50 YEARS OF SERVICE 1937-1987

AFTER YOU BUY
SAME DAY LOCAL DELIVERY & INSTALLATION
Can normally be arranged at a small extra cost
PRODUCT EXCHANGE GUARANTEE
We will exchange any product you purchase from us for an item of equal value if you return it as purchased, together with your receipt, within 7 days. This does not affect your statutory rights.
PROMPT AFTER-SALES SERVICE
Guaranteed after-sales service with our expert, Mastercare engineers

Get your portable video today with
NO DEPOSIT INSTANT CREDIT
with Dixons Chargecard
Typical APR 32.9% (variable) Ask for details

Over 300 HIGH ST BRANCHES
For your nearest Dixons store simply use Dixons 24-HOUR PHONE SERVICE
01-581 2268

Offers Price—price previously charged but not necessarily for 28 consecutive days in the previous 6 months. Merchandise offered at a reduced price has previously been sold at the higher price at Dixons, Brent Cross Shopping Centre, London NW4. Offers subject to availability. Applications may only be made on Dixons Credit subject to status. ~ signed bankers order ~ accountant's reference ~ recognised credit card. Credit facilities arranged on Dixons Chargecard plus credit brokers (with Club 24 Ltd, Welbeck Credit Services, Dixons Limited, 18-24 High Street, Edgware, Middx

Ready for the take-off

THE TIMES PROFILE

SIR NORMAN PAYNE

Almost 54 million people a year pass through his seven airports, yet his name is unknown to the public. Even those who fly from Gatwick, which he designed and built in three years flat, are unlikely to have heard of him. For the chairman of one of Britain's most successful nationalized industries, Sir Norman Payne has a remarkably low profile.

That, however, is about to change. After 22 years of living, dreaming and eating airports, Sir Norman is all set to be thrust into the public limelight. As chairman of BAA, formerly the British Airports Authority, he is to preside over a unique event in world aviation history — the privatization of a nation's airport system.

Seven UK airports — Heathrow, Gatwick, Stansted, Aberdeen, Glasgow, Prestwick and Edinburgh — are to be sold in June, to raise an estimated £1 billion for the Treasury. Subject to election dates, the flotation will mark the end of the £3 billion aviation sell-off trilogy which began with British Airways and is shortly to be followed by the Rolls-Royce aero engine company. Sir Norman is hoping the election will be held sufficiently late to allow the sale to continue unimpeded.

Yesterday the Government formally set the BAA sale in motion with the establishment, at the end of a telephone line, of a public share information office designed to make the man in the street aware of the extent of the company's business. The sale is viewed by ministers as a tangible and political boost to the philosophy of wider share ownership, and Sir Norman is regarded as the man best able to present it to the world. Bulky, sober-suited, slightly reticent but fast-talking, he is, at 65, the oldest BAA employee — but the Government has successfully urged him not to retire before 1990 in order to guide BAA into the uncharted territory of private ownership.

Ever the industrial diplomat, Sir Norman will need to call upon all his reserves of quiet persuasiveness to win what are certain to be bitter wranglings as he attempts to reconcile pressure from his new shareholders, keen to see continued profit growth and expansion, with the demands of airlines and environmentalists. Already, the airlines, led by Pan Am and TWA (known as "the whingeing twins"), are out for his blood. The new government-imposed framework for post-privatization airport charges will allow him to make "obscene profits", they complain. Sir Norman smiles. "He eats airlines," says one colleague.

Sir Norman's style is summed up by a fellow state-industry chairman: "He is a quiet man and from the school that dictates that you do not say something unless it is really worthwhile. Physically he is a heavy-weight and that also reflects his business stature."

He displays neither the overt bludgeoning behaviour of Lord King of Wartnaby at BA nor the smooth, multi-faceted professionalism of Sir Francis Tombs at Rolls-Royce. He is the rare example in Britain of the gifted engineer who made it to the top of the managerial tree; he is Mr Airports. A shrewd negotiator, he manages from the front, and constantly tours the airports. It is clear to all that he is the boss.

He cut his airport teeth on building wartime landing strips in Burma and is now deeply proud that 40 years later he can call on royalty to open his terminals. Few would dare to teach Sir Norman about airports, and this wealth of experience, plus his sustained and enviable profit record, have meant that governments have been keen to leave him alone.

Norman John Payne was born in London in October, 1921, the son of a Blue Circle cement worker who later was to become a director of that company. After schooling at John Lyon in Harrow he went to the City and Guilds College in London but "in a fit of patriotism" joined up with the Royal Engineers. He was later commissioned, and was demobbed with the rank of captain.

It was for his steadfastness in laying temporary landing strips and repairing bridges for 36 Division in northern Burma that he was twice mentioned in despatches, and in 1944 he was made a military MBE. He will say now only that "it was a bit hairy at times".

Nick Rogers



Fast-talker: but Sir Norman Payne faces turbulence from airlines and environmentalists once the airports authority goes public in June

In 1946, the year he was married to his wife Pamela (they have five children), he returned to his studies at the Imperial College of Science and Technology in London and gained a first-class BSc honours degree in engineering. Three years later he joined what was to become Sir Frederick Snow & Partners as a consultant engineer, a job that involved him in a variety of major projects culminating in the Gatwick airport scheme. The speed of its design and construction is "a fact I continually ram down the throats of our engineers", he says with obvious delight.

The airport was opened by the Queen in September, 1955, and Sir Norman was awarded the OBE the following year.

Although he went on to design Newcastle Airport and others in Spain and the Middle East, it was Gatwick's success that provided the turning point in Sir Norman's career and brought him to the attention of Whitehall. In the early 1960s, with air travel expanding rapidly, the government decided to form the British Airports Authority. Sir Norman was the obvious choice for engineering director. Within seven years, he was chief executive.

"When Gatwick started, it was widely described as a white elephant. But we turned it round and it is now the third busiest international airport in the world," he says. "Now we will show that we can do the same with Stansted."

After 22 years, he is as dedicated and enthusiastic as ever. "It has been intensely interesting and demanding all the time. A lot of people come into the airport business but very few of them leave. Here is everything: you are running a town, a railway station, a retail operation, coping with the occupants of VIP suites and environmentalists, dealing with sophisticated security systems and long-term planning problems."

The seven airports have proved consistently profitable, although Sir Norman's critics emphasize that he makes all his money from duty and tax-free shops and none from aircraft landing and parking charges.

Sir Norman appears to have enjoyed the machinations of Whitehall. "He learnt very quickly," said a former colleague. "He is reserved but very amiable and he has shown ministers that he can steer BAA out of difficult situations."

But the £71,000-a-year chairman has no illusions. "I have dealt with 10 Secretaries of State and 13 permanent secretaries and have had good relations with all of them. But it is much easier to have a constructive relationship when you are making profits all the time and not demanding subsidy."

When it was his turn in 1982-83 to be chairman of the Nationalized Industries Chairmens' Group, Sir Norman found himself thrust into controversy over a parliamentary Bill put forward by Norman St John-Stevas which would have forced all state corporations to be subservient to the National Audit Office. He remembers with glee how NICG defeated the measure. "Civil service accountants looking over our shoulders would have been disastrous," he says.

Now he relishes the prospect of freedom from state control. With the appointment of a chief executive expected soon, Sir Norman will spend the next three years planning a long-term future which will see BAA move into hotel construction, transport and retailing.

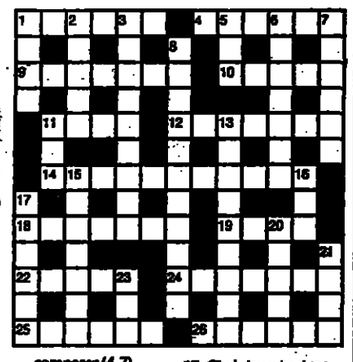
All of which will leave him little time for his hobbies of gardening, photography, and driving around Europe in his Jaguar XJS. "The best satisfaction for me is seeing the airports being developed and operating efficiently. We like to see ourselves as a major part of the wealth-creating process of the country and I think it is about time we started shouting from the rooftops the success of our civil aviation industry."

Edward Townsend

BIOGRAPHY

1921: Born, London. Educated at Lower School of John Lyon, Harrow, City and Guilds College, London.
1939-1945: Royal Engineers, mentioned in despatches twice, MBE (Mil) 1944.
1946: Married Pamela Wallis (four sons, one daughter).
1946-49: Imperial College, London.
1949: Consultant engineer with Sir Frederick Snow & Partners.
1956: OBE for development of Gatwick airport.
1965: Engineering director, British Airports Authority, becoming planning director in 1969, member of the authority in 1971, chief executive 1972 and chairman 1977.
1976: Appointed CBE.
1985: Knighted

CONCISE CROSSWORD NO 1222



ACROSS
1 Military policeman (6)
4 Drive (6)
9 Dull green (7)
10 Gather carefully (5)
11 Leaping parasite (4)
12 Style (7)
14 Shrike (7,4)
18 Not professional (7)
19 Subdivision (4)
22 Madras language (5)
24 Revel (7)
25 High pressure spurs (6)
26 Deprived (6)

DOWN
1 Bring up (4)
2 Comical (5)
3 Snow slide (9)
5 Univ charity event (3)
6 First in rank (7)
7 Interior cover (6)
8 Susanna's Secret composer (4-7)
11 Little lie (3)
13 Under court consideration (3,6)
15 Without weapons (7)
16 Speck (3)
17 Chair leg wheel (6)
20 US carpet cord fibre (5)
21 Guitar fingerboard bar (4)
23 Cork river (3)

SOLUTION TO NO 1221

ACROSS: 1 Night owl 5 Clef 9 Curtail 10 Omega 11 Scion 12 Royal 13 Tight 15 Whelp 16 Wraps 18 Salon 20 Torso 21 Incline 23 Numb 24 Asperity
DOWN: 1 Nectar 2 Gargoyle 3 Tea 4 Wilkie Collins 6 Leek 7 Flaum 8 Downtown 11 Slipshod 14 Graffiti 15 Wanton 17 Speedy 19 Drum 22 Cue

DAKS



The famous DAKS Blazer – a direct descendant of the jackets first worn by the officers of HMS Blazer in 1845.
Navy Blazers in Pure New Wool from around £125. Single breasted from around £115. Worn with DAKS trousers from a range starting from around £50.
DAKS clothes are available at Simpson Piccadilly, London W1 and the finest shops and stores throughout the country.
For your local stockist please make a free telephone call to DAKS on 0800-833301.

ONE LOOK TELLS YOU IT'S DAKS

DAKS, 21 and SQUADRON are registered trademarks of DAKS Simpson Group plc, 34 Jermyn Street, London SW1

End of the line

On a track that was once Zimbabwe's main link to the sea, a small railway town is easy meat for Mozambican rebels



First train in two months: big event in stifled Chicualacuala

The station clock ticks slow time now. The railway restaurant has its table set with worn check cloths, old cutlery and small bowls of coarse salt but it is empty of customers. In every respect the dusty little town of Chicualacuala is at the end of the line.

Once it was the thriving hand-over point just inside the border where engine drivers from Zimbabwe uncoupled their locomotives from long lines of wagons so that their Mozambican counterparts could take them down the Limpopo railway to the port of Maputo. The traffic was two-way: maize, copper, steel and asbestos travelled to the sea; petrol, ammonia, stock-feed and oil passed them on the journey inland.

But for the past five years the line has been one of the prime targets of the South African-backed rebels of the Mozambican National Resistance in their attempt to choke the supply lines of the major front-line states. Chicualacuala has become a backwater.

The day I was there the first passenger train for more than two months chugged into the magnificent old station. The whole town turned out to see it, crowding along the line and cramming on to the platform. It was a reminder of better times. Beneath the solemn double-faced station clock and in the grand arched foyer they waited. They bustled in and out of rooms which still bore the legends – Station Master, Customs, Waiting Room.

The captain gazed at the ceiling, which was riddled with bullet holes from the days of Ian Smith's fighter planes

But since the beginning of the year only five trains, according to the station master's records, have made it from Harare. Today the town is falling apart. The hotel has closed, as has the bank. The cinema is gone and the fine old Portuguese church stands empty, stripped of its pews and glass and even its main altar; a crucifix and a statue of St Christopher remain, freshly bedecked with vivid purple bougainvillaea, although these days there are few travellers in search of blessing.

From the local people there is a sense that they wearily accept their own obsolescence. The tone of conversation of local officials is at best one of resignation, at worst one of complete lethargy, though sitting on the porch outside the little office of the director of agriculture when the mid-afternoon sun pushes the thermometer towards 100 degrees, such a torpor is understandable. "We are the abandoned ones," said the district administrator, Captain Alesandre Osuman, who has developed a nice line in ironic pathos.

The trains which pass through are laden with international food aid for distribution in the south. These days they stop but never unload. The local people grumble but do nothing. There have been one or two small-scale attempts to raid the trains as they pass through but there have been no food riots. Initiative of any kind is not today the strong point of the people of Chicualacuala.

They seem to have given up on water development projects too. The borehole which Oxfam had drilled three months before was not working because they could not get a pump. The sophisticated drilling rig stood idle outside the town and had found no water.

Back at the little white government guest house the visiting delegation offered suggestions. "You must write regular reports about the situation. That will bring you more help," said the man from Maputo. "We send them, but they do nothing," said the captain.

"You must send copies to Maputo so that action can be taken if there are problems with the provincial officials." The captain rested his head on the back of his chair and gazed up at the ceiling.

"You must draw up plans for irrigation schemes along the Limpopo. Then we can submit your proposals to donors. That is the only way to improve things here."

The captain still looked at the ceiling. Like that of almost every building in the town, it was riddled with bullet holes from the days when Ian Smith's fighter planes regularly strafed the town.

Outside, the maize was withering on the stem, for there had been no rain for six weeks. Further off, the rebels were haunting the bush. They had killed a man, badly wounded another and kidnapped a number of women and children only days before.

"We will try to do that," the captain said, without conviction.

He heaved himself out of his chair. It was time to take the visitors back to the airstrip and begin the long wait for the next train.

Paul Vallely

Just the ticket

If you don't like what you see, your museum trip is free

Michael Fopp has come up with a new idea for encouraging people to use museums. As from Monday they will be able to "test drive" his, which appropriately enough is the London Transport Museum.

Thanks to sponsorship from National Car Parks, who have provided the £20,000 equipment, visitors will no longer pay their £2.20 at the door. Instead they will take a ticket from a machine, the sort used by NCP at their multi-storey car parks.

They have 30 minutes to make a judgement on the place, and if in that time they're not interested they can leave without paying. If they like it and stay, they pay on exit: "It's a gamble that means people will be able to come in, stay for 25 minutes, then go round again and again without paying, but we reckon they won't."

The London Transport Museum, soon to be joined in its Flower Market premises in Covent Garden by the Theatre Museum, has been suffering gradually falling attendances, from 300,000 to 200,000, since it opened in 1980: "We carried out a market survey and discovered that only one per cent of our visitors came in off the street — it's the impulsive visitor we want to catch."

What has happened since 1980 is that the competition in Covent Garden for passing tourist trade has intensified,



with buskers, market stalls and small attractions, like the puppet museum, in the piazza shops. "It seemed to me that it was up to the museum to find a way of proving to the public how good it was, not waiting for them to find out," says Fopp, who took over the London Transport Museum two years ago. Anticipating queues, he is even installing a video screen, viewable from outside, to combat flagging interest.

The idea could revolutionize museum charging, a sore point in this country, where national museums are having to reconsider the two-centuries-old free entry principle and charge (the Natural History Museum started yesterday).

The transport museum is almost wholly self-financing. Two-thirds comes from London Regional Transport, the rest has to be earned. "We realized that the public coming to Covent Garden tends to be product-orientated, so we need to market on those lines," Fopp says.

The new "Stay and Pay" scheme is only part of a much wider recasting and building programme which will be finished in September. A new shop has opened in the refurbished entrance area and in the autumn there will be a photographic library and a coffee shop. The new work is being underwritten by LRT, but Fopp's biggest gamble is that his project has to be paid for out of future profits. "So it has to work," he said. "We have to provide a museum service which pays for itself, we have to be inventive and we have to be good."

Simon Tait

©Times Newspapers Ltd 1987

Harpers & Queen In

THE FAT APRIL ISSUE
HAS MORE THAN 300 PAGES OF INSIDER DEALING

EXCLUSIVE
The true, disturbing story of Raine Spencer's reign at Althorp, and the dispersal of the Spencer inheritance



WHEN YOUR LOVE LIFE DRIVES YOU MAD
Going insane with dignity

THE REVIVAL OF THE WALLIS SIMPSON STYLE IN FASHION

MAJOR HEALTH AND BEAUTY SUPPLEMENT

APRIL
OUT NOW
£1.80

HEALTH

Pledged to curb the silent killer

Two angry individuals have mounted their own anti-cancer campaigns. Thomson Prentice reports

Jean Pitt and John Harris do not know each other, but they have a lot in common. Both have lost a close relative to cancer and found their lives forever changed as a result.

What sets them apart from others struck by such a common tragedy is how they are using their grief, and their anger, to advance the frontiers of medicine.

Next week international experts in ovarian cancer gather near London for three days to discuss the prospects for research into detection, treatment and cure of the disease called the "silent killer", which claims the lives of 4,500 women a year in Britain.

The specialists are coming from as far away as the United States and Australia. It is a unique seminar, not least because it owes its conception to John Harris, who is funding it out of his own pocket. It is the first of his plans to take his revenge on the disease that killed his wife.

Harris, aged 55, has built a fortune as chairman of a consumer electronics company. He is the kind of man who could give his wife a trip on Concorde to New York and a suite at the Plaza as a surprise silver wedding anniversary present. Two years after that anniversary, Helene Harris was dead. An elegant, attractive 48-year-old woman of legendary business and social energies was extinguished by cancer, and there was nothing that he could do about it: "I was so furious. I promised Helene that she would be all right, that I'd find a way to save her. But I didn't. There was nothing, there still is nothing."

Ovarian cancer is called a silent killer because it is usually not discovered until it is so far advanced that the victim is doomed. It strikes mostly at middle-aged women and kills within two years of diagnosis. Helene Harris was a classic case. The first symptoms were nothing more than vague abdominal pains, similar to indigestion. The disease was diagnosed two months later, in March 1984.

She rapidly underwent surgery and the operation seemed successful. Subsequent drug treatment showed that six months later the tumour had been reduced. In the next six months she seemed healthy and returned to her usual life of running part of the family company, travelling and entertaining. But in May 1985, the tumour returned. Chemotherapy failed to halt its devastating spread and she died on August 2.

There is only a 15 per cent cure rate in all cases of ovarian cancer. But if the tumour is detected at an early stage, doctors believe it can be beaten by surgery and drugs. John Harris has set



'The first doctors and scientists I went to either laughed or sneered at me'
JEAN PITT



'I promised Helene I'd save her — but I didn't, and there's still nothing'
JOHN HARRIS

out to help them to find the means of detection. "I put so much into trying to save Helene that I couldn't stop fighting after her death," he says. "I was like a punch-drunk boxer who doesn't know the bell has gone."

The doctors and the specialists who had treated her suggested that he try to stimulate research in some way. He contacted the Royal College of Obstetricians and Gynaecologists and the leading cancer charities, and out of those talks the idea of the seminar emerged. It is costing him about £90,000.

Jean Pitt shares the anger that drives him. Her son Paul died of stomach cancer seven years ago, when he was just 29. Since then she has launched her own charity, Quest For A Test For Cancer, has raised about £200,000 and is funding research into cancer of the cervix, breast and lung. She is now working on a £2 million appeal, supported by Sir John Gielgud, the charity's patron, to enable final clinical trials to be conducted on what could be a vital screening test.

"Ordinary people *can* make things happen," insists this gentle, 60-year-old woman, whose charity office is a converted bedroom in her Essex home. "The first doctors and scientists I went to either laughed or sneered at me. They told me to go home and leave it to the experts."

Instead she went home and began writing letters, thousands of them, to medical units, science institutes, politicians, show business personalities, companies and organizations. She asked them for help and for money.

Paul Pitt was a schoolteacher, married with an 18-month-old son, and, like his mother, a talented musician. He suffered inexplicably for months from pains that ranged from a dull abdominal ache to severe spasms. By the time cancer was identified in October 1980, it had spread to his right arm and leg. Radiotherapy was begun, but it was too late. He died a few weeks later.

When Jean Pitt decided to set up Quest, she was not motivated by grief, she says, so much as by anger that there had been no test available to detect Paul's cancer. She founded the charity with her savings, gave up giving private singing and piano lessons, and started writing to cancer research centres and doctors throughout the world.

Eventually she met Dr Andrew Sincock, a cell biologist at the Middlesex Hospital, London, who believed he had the basis for a routine cancer detection test. He became Quest's research director and in the last four years has developed the test, which he believes can detect very early stages of cervical cancer more efficiently than existing methods.

The test identifies pre-cancerous changes in apparently healthy cells with the use of a staining technique and a computer which stores and analyses results. Dr Sincock is confident that his method is a real advance. But until large-scale clinical trials are conducted and evaluated, it cannot become generally available. And those trials cannot go ahead without funding; hence the £2 million appeal.

Jean Pitt and John Harris deny that they are obsessed by their personal tragedies. They simply believe that it should have been possible to prevent them. Too late to save a son and a wife, they strive now to help others — and who is to say they won't succeed?

The Helene Harris Memorial Trust, Havard House, 14-16 Thames Road, Barking, Essex IG11 OHX (01-594 5533). Quest For A Test For Cancer, Woodbury, Harlow Road, Roydon, Essex CM19 5HF (027979 2233).

MEDICAL BRIEFING

Behind bad breath

Halitosis causes severe embarrassment, social insecurity and occasionally professional failure. The patient sooner or later consults a doctor who, all too often, gives a short homily on the need to keep gums healthy and to clean teeth vigorously. The patient is assured that if he obeys these simple rules there is not a party at which his breath will not be acceptable.

Dr Alistair McIntyre and Dr Rodney Burnham, writing in *Mims Magazine*, take a far more realistic view and one which accords more with clinical experience. They imply that in many cases no reason for the halitosis is found, but when it is, it is usually due to fermentation by anaerobic bacteria in the respiratory or gastrointestinal system. Decaying teeth, septic gums, chronic sinusitis or septic throats may also be responsible.

McIntyre and Burnham suggest that bacteria overgrowth occurs only in a gut which is abnormal in its structure, has reduced acid secretion or is sluggish. Likewise chronic sepsis in the lungs, due to bronchiectasis or old TB, can cause halitosis.

Antibiotics may provide short-term relief, but all too often relapses occur when the therapy is discontinued. These cases may need long-term, intermittent, antibiotic treatment. In the occasional case surgery may be helpful, but the authors' view that worrying about diet is unhelpful will be a considerable relief to all those sufferers who have been encouraged to try one rigorous diet after another.

Keep in touch

Some 80,000 children lose a parent each year through divorce. In 80 per cent of the cases the court has given custody to the mother, in 10 per cent custody is shared and in 10 per cent it is given to the father. Lawyers usually advise fathers that there is little point in making an application for care and custody and justify their advice by suggesting that where there is co-operation between the couple court orders are unnecessary; where there is a conflict, a cut-and-dried decision reduces future argument and spares the child the misery of continuing rows.

Martin Richards, of Cambridge University, disputes this widely-held belief and, in an analysis in *Maternal and Child Health* magazine, quotes evidence to suggest that where a sole, rather than shared, custody order is made it can erode the harmony which existed before the future of the child was considered by the court.

The outdated concept that a child is disturbed by the necessarily sporadic appearances of an absentee parent is rejected by Richards, who supports the view of most experienced doctors that children overcome the bereavement of divorce much better when they regularly see both mother and father. Studies have shown that children who have remained in contact with both parents adjust far better and show fewer long-term effects of emotional disturbance than children who have had a parent banished from their lives.

Battery peril



The dangers of swallowing one of the modern, round button batteries which power so many small household gadgets as well as cameras, hearing aids and electronic games, have been well recorded. The buttons are about the same size as sweets and toddlers are tempted to put them in their mouths.

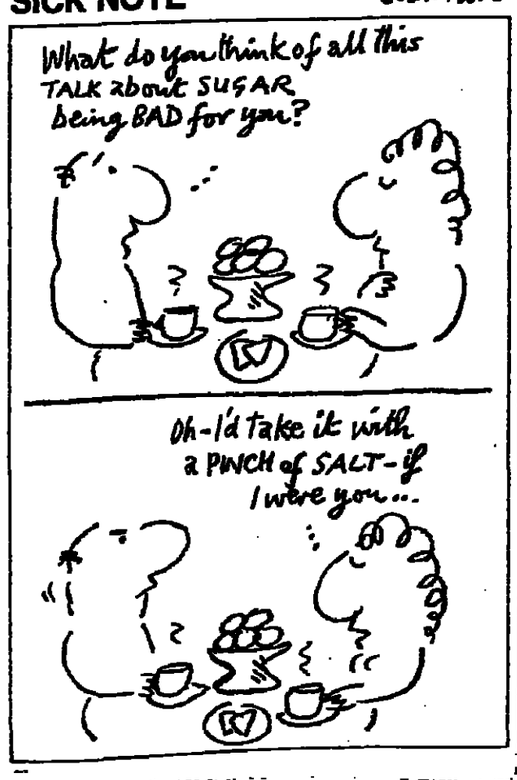
The erosive effect of the alkaline battery burns a hole in the lining of the gastrointestinal tract very rapidly. Two deaths have been reported from perforation of the gullet.

In the *British Medical Journal* Dr P. Fernando, from the Kent and Sussex Hospital in Tunbridge Wells, reports a case in which a four-year-old child stuffed a battery button up his nostril. Although it was removed under general anaesthetic within 24 hours it had already burnt a hole in the septum dividing the nostrils.

Dr Thomas Stuttaford

SICK NOTE

Calman



THE NORWICH PERSONAL PENSION PLAN

So much more than a better pension.

If you are self-employed, or not in a company pension scheme, there's a superb investment you can make straightaway.

With benefits now as well as rich rewards in the future.

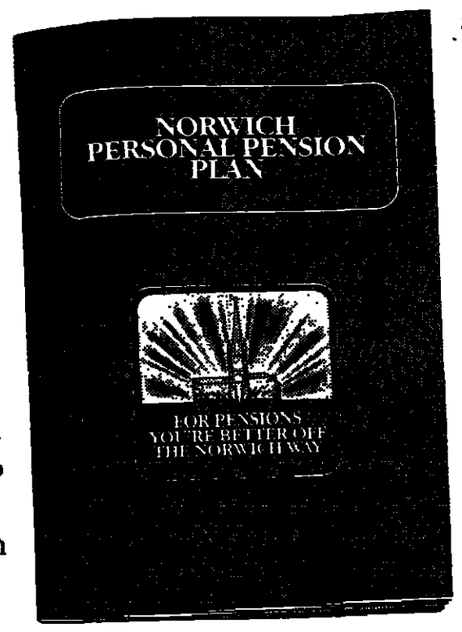
A Personal Pension Plan from the Norwich Union Life Insurance Society can bring you tax relief on your contributions at the highest rates of tax you pay.

And this is not the only benefit available under current tax legislation. The Norwich Personal Pension Plan will build up a fund for you – a fund which is not liable for tax – to provide you with a pension when you retire, and you can take part of that pension as a lump sum – again entirely tax-free.

Valuable Life Insurance benefits can be built in for your family in case you should die during the life of the Plan.

A Personal Pension Plan the Norwich way means your money is invested with flair and care by people with an outstanding track record of financial success.

You are backed by great financial strength. Norwich Union assets currently exceed £8 billion.



You enjoy the peace of mind that comes from real security.

Do talk it over with an Independent Financial Adviser. The independent adviser is the best person to see to it that you are getting the plan that is right for you, at the best value for money.

To learn more about the Norwich Personal Pension Plan, Norwich Union has prepared literature that explains the Plan more fully.

Why not clip the coupon and send for a copy?

T 2/4

Please send me your Norwich Personal Pension Plan brochure.

Name_____

Address_____

_____

_____

_____ Postcode_____

The Norwich Union Life Insurance Society. Registered in England No. 99832. Registered Office: Surrey Street, Norwich.

To: Norwich Union Life Insurance Society, Brochure (PPP), P.O. Box 4, Norwich NR1 3NG.

For pensions, you're better off the Norwich way.

NORWICH UNION INSURANCE



A COMMITMENT TO THE FUTURE.

The creation of an exciting new company on the British truck market brings with it the formidable strength of the most comprehensive range of commercial vehicles available today.

It also brings with it a refreshingly new level of confidence for the industry as a whole.

The highest quality products on the market; the latest manufacturing techniques; the ultimate in back-up and customer service; and a major investment in the U.K. truck industry of £150 million over the next five years.

Levels of excellence and reliability geared to give U.K. operators the optimum support they need.

Not only in today's market, but also in the markets of the future.

For that is where the new company's commitment lies.

And with its sights set firmly ahead, the outlook for both the operator and the industry couldn't be brighter.

Leyland DAF

FOR FURTHER INFORMATION TELEPHONE: MARLOW (06284) 6955. OR LEYLAND (0772) 421400.

BOOKS

Orphée looks back

Peter Ackroyd reviews memories of the modernist French poet, writer, film-director, and artist as a vain ghost, who was the lie that always told the truth

PAST TENSE
The Diaries of Jean Cocteau
Hamish Hamilton, vol. 1, £15.00

By the '50s Jean Cocteau was no longer astonishing – or, rather, he had astounded his public for so long and with such careful contrivance that his surprises were no longer surprising. For a poet whose thirst for publicity had been as great as that for his Muse, this was not a happy situation. Harold Nicolson, seeing him in the '40s, said that he looked like an "aged cockatoo"; and a career, which began with poetry, and took a circuitous route through stage design and drama before ending up in film, seemed to have come to an end. In 1950 he left Paris, to return infrequently with a metaphorical handkerchief over his mouth and nose – as if he imagined in that capital of his erstwhile triumphs the decay that he really feared in himself. He moved to the Villa Santo Sospir at Cap Ferrat, where he was supported equally by the affection of Edouard Dermithe the purse of Francine Weisweiller. But he had not retired from the world. There was to be one more of his favourite "transformations" – the man who had previously brandished his obsessions in the face of the world decided to keep a private diary. Here is the first volume.

By the time it opens, in 1951, Cocteau is in his 62nd year. This is a dangerous age for artists, since it often coincides with a period of critical neglect, which, to those of an anxious dispostion, can often seem terminal. Certainly Cocteau was aware of this possible fate; and his diary is filled with intimations of oblivion: "The older I get," he writes, "the more I realize that I am not read. My fame consists of rumours." He felt himself to be particularly misunderstood in his own country; and, naturally enough, his anger is directed at the French critics who refused to take him at his own valuation: "The whole press is absurd, ignorant. Deaf and blind. Nothing has changed." The fact that he was right does not disguise the faint whine of wounded self-assertion that hovers over these diaries and becomes one of its dominant notes.

And yet *Past Tense* proves, also, that Cocteau never gave up. He never stopped working. His curiosity and his inventiveness were not the victims of that accidie that can creep over an artist at the end of his life: in the 18 months covered here, Cocteau produced a book, a play, and a film. He worked with an old man's energy – somewhat desperate, perhaps self-deluding, but nevertheless unstoppable, trying with its voracity to avert the spectacle of approaching death. And indeed, what he calls his "old craving for the spotlight" never left him; in his imagination, at least, he is always jostled by crowds.

But even as he worked, Cocteau was haunted by his extraordinary past. He had as it were become the ghost of himself (the photographs of him looking so absurdly but cadaverously *young* only intensify that impression), and his constant debate in these pages about "visibility" and "invisibility" is really a debate about the price he was still paying for his juvenile pre-eminence. His older self was trying to catch up with his younger self, but the race was over, the palm already awarded.

Of course it is easy to misunderstand Cocteau by taking him to be a self-publicist on the English model, some ghastly hybrid of Brian Howard and Edith Sitwell. But he was much more than that – for one thing, he had talent. And, perhaps more important, he was also extremely intelligent. He understood the absurdity of the game even as he played it; and some of the more interesting passages here are concerned with the worthlessness of those prizes which once he sought: "Fame," he writes, "is the consequence of a misunderstanding. It is like the crowd which gathers around an accident... Gradually the accident is distorted and becomes the work of this close-packed crowd which has seen nothing."

And he was aware, too, of the restrictions of his own talent: "There is a height I cannot reach, a note that is not in my range." And how could he not understand those limitations, when he was surrounded by other people who were only too well aware of them. "Cocteau is the tail of my comet." Picasso once said. Cocteau did not respond with any kind of rancid envy, however, and some of the most interesting diary entries here record conversations with artists greater than he – with Matisse, with Genet, and with Picasso himself. There is even a disquisition on the work (and occasional follies) of Proust. If nothing else, this book may act as Baedeker for the higher aspects of high French culture.

Of course, Cocteau himself was a very French phenomenon, both in the diversity of his activities and in his attachment to a kind of hard-edged clarity: "The well written, well painted work is 'cold' whereas what's written or painted anyhow is 'human'. This is the defence of the mediocre." But scratch a French writer and you will often find beneath the bright surface a sentimentalist. (Think of Sartre, or even of Roland Barthes.)

So it is that Cocteau can be the most technically proficient of artists, the most aware of the craft he was espousing, and yet at the same time he can fall victim to a vague romanticizing. This is expressed in his own film work, of course; but it is also reasserted here in Cocteau's enthusiasm for Immanuel Velikovsy and for space ships. In addition, his divagations on the meaning of classical myth can be taken with a pinch of *le sel*.

And yet in the end his work is all of a piece. He was not a great artist, but he was a true one; and if his most famous remark is destined to be that "I am a lie that always tells the truth", these diaries will also help to convey the essential honesty of a life which, for all its surface oddity and extravagance, was devoted to the pursuit of art.



Rome tome

Peter Jones

THE ROMAN WORLD
Edited by J. Wacher
two volumes, boxed
Routledge & Kegan Paul, £100

"A landmark in our understanding of the mother of western civilization" drools the blurb; but as Wacher says in the preface, this book is about the Roman Empire, not the Roman "World", and its 33 contributors are ancient historians and archaeologists. In its 872 luxurious pages, readers will look in vain for coherent discussions of of Roman contributions to literature, education, thought, science, medicine, or technology.

The 35 chapters (350 excellent figures and plates) cover in sober and impressively scholarly detail (massive bibliographies) the social, economic, military, urban, agrarian, and administrative problems of Empire, with few concessions to amateurs – a glossary and time-chart, but no general historical survey or discussion of Roman values (I still do not know from this book what made Romans tick).

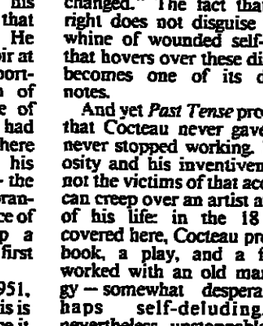
Wacher's distinguished team has produced two heavy volumes, which I sense RKP are marketing as somewhat lighter. But that RKP does not actually think it a popular package can be judged from the eye-watering price (compare Oxford's *History of the Classical World*, identical in size and quality, at £25). Unless Book Club or paperback markets come to the rescue, who will buy it?

Black and White

FICTION
Stuart Evans

STORIES
By Satyajit Ray
Secker & Warburg, £10.95

A SPORT OF NATURE



By Nadine Gordimer
Cape, £10.95

SANDMOUTH PEOPLE
By Ronald Frame
The Bodley Head, £11.95

Satyajit Ray's enchanting collection of stories is at once fantastic, realistically human, and occasionally frightening. The most delightful stories concern a laughing dog and a sapient crow. The most frightening tell of a man transformed into a snake, after a mindless act of violence, by a holy man in whom he does not believe; and in the story of Ratanbabu, who meets his simulacrum in a remote Indian town which each of them has chosen because they are unsociable by nature, preferring their own company. When the two meet the consequences are not predictable but nevertheless dire. The other two novels under review may have more in the way of content; but for sheer entertainment and pleasure Mr Ray's collection deserve the highest recommendation.

Admirers of Nadine Gordimer will be familiar with her courageous and long-standing opposition to a represssive political regime. They will also know that, while it would be impertinent to suggest that her concern for Africa and things African is romantic, she does have an infatuation for African people – as long as they are not white. *A Sport of Nature*, described in an illuminating epigraph, is however a genuinely picaresque novel.

The leading character, Hillela, is a free spirit. Abandoned by her feckless mother who falls in love with a Portuguese gigolo, she is looked after by her mother's loving sisters. Olga is very rich, very materialistic. Pauline is a furious liberal, deeply immersed in the cause of the blacks whom she befriends, along with her more pragmatic husband. When Hillela is obliged to leave her school in Salisbury (Rhodesia) because she has been out with a coloured boy, she is first taken in by Olga then removed to the house of Pauline. She gets on very well with Pauline's children. Rather too well with her cousin Sasha. But before either well-meaning aunt can throw her out, she decamps on her own behalf into a turbulent and vivid life.

Eventually she abandons a gentle academic in the United States, in favour of a fairly ruthless African determined not to give up the legacy of the state that he has created. She lives out a fairly distinguished life at his side. The whole novel is compulsively readable; but the adventures of Hillela, which would do credit to one of Fielding's central characters, are punctuated by very serious observation and thought. At no time is the reader allowed to forget the predicament of white Southern Africans espousing the cause of black people, for whom they are immediately suspect. The one flaw is an otherwise excellent, often funny, always intriguing novel is in the very last chapter, where the author projects a South African future which few of us can really believe in.

Sandmouth appears to be a pleasant seaside town not far from Bournemouth. On St George's day some time after the Festival of Britain, under a blue, cloud-swept sky, it all seems normal enough. But the *Sandmouth People* of the title are far from ordinary. What appears to be an amiable enough novel turns out to be fierce and sometimes cruel. The author has chosen a day (and a time) in the mid-50s which is symbolic of a whole nation decaying in gentility, beset by snobbery and middle-class morality.

Contrasts are made repeatedly between "old" and "new" money, and what these considerations imply. Ronald Frame is adept at creating monsters: and the depraved homosexual bank official, Trevis, and the hideous Nancy Filbert top the league of an unpleasant bunch. There are two notably nasty shrews with forbearing husbands. The sadness is that most of the sympathetic characters are either dying or enduring a life in death. The most intelligent character, Mrs Dick, is deeply unfulfilled; the sad young woman whom Trevis has married for appearance's sake hopes that the marriage will one day work.

The novel is inventive throughout its considerable length. Its faults are that the author has failed to resist a plethora of characters crowding in upon his imagination. The novel begins with a sinister extract from a thriller. It ends with the death of an unfortunate girl, subnormal, who knows more than is good for her. The identity of her murderer is not revealed, but there are abundant clues. Mr Frame has an urge to moralize: this is all very well in orthodox narrative; but if put into the mouths of less articulate people it is not convincing, and begins to sound like preaching. Mrs Dick is the exception. She does understand Sandmouth people, as perhaps only the unfortunate Tilly whom Sandmouth does to death also sees them.

Heart of the matter

POETRY
Robert Nye

SELECTED POEMS OF MARINA TSVETAYEVA
Translated by Elaine Feinstein
Hutchinson, £6.95

Robert Frost once actually defined poetry as "what gets lost in translation." There is truth in that, of course, for a poem nearly always happens somewhere close to the roots of any given language. The better the poem, the harder to translate or transplant it. Hearts are easier.

To say that a thing is impossible, though, is not to say that it should not be tried. Elaine Feinstein's versions of Tsvetayeva seem to me to give an English reader a real chance to acquaintance with one of the most interesting and peculiar of 20th-century Russian poets:

I know the truth – give up all other truths!
No need for people anywhere on earth to struggle.
Look – it is evening, look, it is nearly night:
what do you speak of, poets, lovers, generals?
The wind is level now, the earth is wet with dew,
the storm of stars in the sky will turn to quiet.
And soon all of us will sleep under the earth, we who never let each other sleep above it.

This is effective because it seems to be thinking and feeling its way into being as it goes along in English, while remaining as true as possible to its Russian original. Miss Feinstein has kept in mind a remark of Octavio Paz's concerning the "transformation" of a poem from one language to another, and she reports in her own notes here on an occasional experience of suddenly having the sense of "writing the poem itself, freshly, as though for the first time." That element of insideness is invaluable; and notice that she says "itself" – i.e. her concern is with the poem, not with herself. Tsvetayeva emerges from these pages as a poet whose spirit dressed itself in images of curious sensuality – curious because it is a sensuality that wants to deny the body, extolling "the handclasp without hands" and "the kiss without lips." At all points I was reminded of a marvellous sentence which I came across in a letter she wrote to Rilke: "I do not live in my lips, and he who kisses me misses me." That is the heart of Marina Tsvetayeva, and Elaine Feinstein comes close to it.

Roy Fuller has it in common with Tsvetayeva that he is a passionate formalist. Adherence to strict form releases and realizes in him a quality of felt-through thought which is very far removed from the spineless free verse unfortunately characteristic of our age. The best things in his volume Consolations *(Secker & Warburg, £5.95)*, published to celebrate his 75th birthday, play variations on a theme of musical talkativeness that suits his talents well. I especially like those poems where the verse is held just an inch away from prose, but the inch is all, as in "Early and Late Works":

Beethoven and Scriabin in their late
Works became fascinated by the trill –
More reminiscent of an angled bill
Than any throbbing of a diva's throat.
Though art that copies an inhuman call
Is no more strange than, say, the chestnut's frill
Of pencil-sharpenings coloured softest green
Coiled from some pencil-sharpening machine
Of Spring; leaves first to come, and first to fall.

Kingsley Amis has called Mr Fuller "our most undervalued poet", and certainly there are enough good things in this book to make that judgement plausible. To value Fuller more is to value poetry more.

Man of the word

John Grigg

MURROW
His Life and Times
By A.M. Sperber
Michael Joseph, £17.95

With John Reith, Ed Murrow is probably the greatest figure so far in the history of broadcasting. Their ideals were similar, and during the war Murrow, though an American, was more or less offered Reith's old job as Director-General of the BBC. He decided against it, yet remained at heart an exponent of public service broadcasting, within a system ruled by commercial values and pressures.

The results were often frustrating for him, and his post-war career with CBS was less glorious than his wartime achievements as its radio reporter in Britain. Nevertheless, his unique prestige still enabled him to pull off occasional triumphs, among which his TV programme attacking Senator Joe McCarthy was outstanding.

Ann Sperber has written a long book (over 700 pages), and this scale of treatment is justified. Unfortunately the quality is mixed. Twelve years' research has yielded much fascinating information, which however is presented somewhat incoherently, and in a style that at times sinks to fatuousness in striving for effect ("Friday, January 6, was Epiphany in London, and darkness fell early").

Moreover, despite the book's length, some important aspects of Murrow's life and character are never properly explored. For instance, we are told that, at college "he became a voracious reader, soaking up what he could, like a sponge, in every area." But no specific books are mentioned, and in fact it seems unlikely that he read very much. He graduated in Speech, and "his marks outside of Speech were not exceptional."

Yet he had immense natural talent for the use of words, in description and debate. And his outlook was distinctly radical. Though his parents migrated, when he was a child, to the north-western State of Washington, his origins were in North Carolina, where he came of Quaker and Anti-Slavery stock, with some Indian or possibly Negro blood.

Early success in student politics – in which he became a national, even an international, figure – led him into broadcasting; and in 1937, when he was still only 28, CBS appointed him its European director, based in London. The following year his hatred of Nazism was intensified when he saw Hitler's men march into Vienna.

In 1940-1 broadcasts from beleaguered Britain made him a celebrity in his own country, and won him a place in history. After Russia and America were in the war he continued to broadcast superbly, but it was during the period of greatest danger that his words counted most.

While stirring his own compatriots he also did wonders for British morale. I remember, in the summer of 1940, accompanying him and my father to inspect the defences of Dungeness, which consisted of a company of troops, a few coils of barbed wire, and an old 75 gun. Ed looked and spoke as though he could imagine no enemy standing a chance against such defences, and his attitude was infectious.

Was he a politician *manqué*? Certainly he was a born leader, and deeply committed to public causes. On the other hand, his puritan scruples would have been an embarrassment to him in politics, and may have deterred him from going that way. In 1956, when the New York Democrats tried to secure him as a candidate for the US Senate, Truman advised him against, and he took the advice.

Eventually he became a politican of sorts, as head of the USIA in the Kennedy cabinet. But the job gave him no real power, and his health by then was failing.

NEW BOOKS

The Literary Editor's selection of interesting books:

Ancient Boats in N.W. Europe, by Séan McGrail (Longman, £45) The archaeology of water transport to AD 1500
Forever England, North and South, by Beryl Bainbridge (Duckworth, £9.95) Our Beryl on four contrasted families in an engaging book knitted from her TV series
Leonardo's Kitchen Note Books, translated and edited by Shelagh and Jonathan Routh (Collins Harvill, £12.95) Renaissance man's interesting and occasionally emetic notes and pictures on his recipes and table etiquette
Naim in Darkness and Light, by David Thomson (Hutchinson, £12.95) Life and history in '20s on the Moray Firth
Official Secrets, The Use and Abuse of the Act, by David Hooper (Secker & Warburg, £12.95) Witty history of the 1911 Act by Heinemann's legal adviser in the Peter Wright case
Turner in his Time, by Andrew Wilton (Thames & Hudson, £25) Curator of the new gallery on his mysterious treasures
The Conscription Controversy in Great Britain 1900-18, by R.J.Q. Adams & Philip P. Poirier (Macmillan, £29.50)
The Land That Lost its Heroes, by Jimmy Burns (Bloomsbury, £12.95) The Falklands, post-war, and Alfonsin
The Making of the Twentieth-Century Novel, by John Orr (Macmillan, £27.50) Lawrence, Joyce, Faulkner, and beyond
The Poet Auden, A Personal Memoir, by A.L. Rowse (Methuen, £9.95) Long Oxford acquaintance on the enigma



BALDWIN
ROY JENKINS
'Immensely enjoyable to read . . . full of insights and judgements that are fresh, authoritative, and thoroughly his own.' *John Campbell, The Times*
A 'lively, attractive and convincing portrait of Baldwin's character, all in excellent prose, lit up with some incandescent phrases.' *Lord Quinton, Sunday Times*
'This is Jenkins the writer, the political historian, returned to his best.' 'A penetrating and very readable biography.' *Robert Blake, Observer*
'Distinctive and fascinating' *Ben Pimlott, Guardian*
'Well-researched, well-written and very readable.' *Nigel Fisher, London Daily News*
'Elegantly phrased and convincingly argued.' *Robert McLaughlan, Glasgow Herald*
Collins
£12.95

ADVERTISEMENT
AUTHORS WANTED BY N.Y. PUBLISHER
Leading subsidy book publisher seeks manuscripts of all types: fiction non-fiction, poetry juvenile scholarly and religious works etc New authors welcomed Send for free booklet K66 Vantage Press 516 W 34th St New York, N.Y 10001 U.S.A.

B-MOVIE
STAN BARSTOW



"Stan Barstow's tenth novel and his best... This is no B-Movie script, but a celebration of northern life by the seaside, credible and observant and true" – *The Sunday Times*
"He writes down to the bone and the bone lives. Given that rare sort of originality you scarcely need any other" – *Guardian*
£9.95
MICHAEL JOSEPH

THE TIMES DIARY

Arms cut caper

A press release apparently from CND landed on my desk yesterday calling for less publicity for *Life Goes on Forever*, a novel warning of the dangers of unilateral disarmament by the prospective Tory candidate for Bassetlaw, David Selves. Headed "A Request", it began: "We are strongly of the opinion that over recent weeks there has been far too much publicity around the country devoted to this rabid nonsensical book." It was felt in some quarters, it went on, that the book might have been instigated by Conservative Central Office as an election ploy. The standard of grammar being closer to that of a publishing house, I checked with CND, who said it must be a cheap stunt to stir up interest in the novel. The book's publicist, Barry J. Mishon, insisted that CND had objected to the novel but could shed no light on the spoof.

Royal parade

Spitting Image will be furious. Westminster Abbey is about to display effigies of royalty. Having once adorned royal coffins from the death of Edward III to that of Queen Anne, they will be shown in the refurbished museum in the *Norman Undercroft at* Westminister Abbey when it opens in the summer. Effigies put an end to the practice of openly displaying the monarch's body to the mourning populace. Madame Tussaud's dismisses any suggestion that the Westminster show will compete with its own royal collection. It tells me that the Abbey once approached Madame Therself to help repair some of the effigies; she declined, saying: "Sorry, but I have my own shop to look after."

Private grief

The government postponement of privatization plans for local authorities was not entirely good news for the leader of the union whose members were most likely to be affected. John Edmonds, of the General and Municipal, had written an essay, inveighing against the hideous prospect, for a Macmillan book, *Privatization: Fair Shares for All, or Selling the Family Silver?* Sadly, his words were rendered redundant by the government U-turn and – having no time for a rewrite – a new piece was commissioned from journalist John Rentoul. The union says its general secretary took the decision on the chin. "After all, what's a few thousand words next to 250,000 of our members' jobs?" a spokesman said.

BARRY FANTONI



"Mikhail looked deep into her clear blue eyes. "Margaret," he whispered . . ."

Zhivago lives

Now that Moscow has lifted its ban on Boris Pasternak's *Doctor Zhivago*, I learn that plans are afoot for Soviet screenings of David Lean's 1965 film. At the time the Russians refused to show it despite Lean's strange contemporary prelude to his version – commissar Alec Guinness explaining to young factory worker Rita Tushingham that conditions had changed since the revolution. But now the distributors, United International Pictures, have started talks with SovExport, the Russian purchasing agency, who will eventually make their decision known. If distribution does go ahead, Russian citizens will finally learn the origin of the Maurice Jarre theme tune which, unattributed, was played all over the country in the 1960s. One reason for the delay, apparently, is that the Russians are considering making their own adaptation.

● **The Inner London Education Authority's appointments bulletin reports that Eaglesfield School, at Woolwich Common, is looking for a second deputy to "join the team compromising the Headmaster and other Deputy . . ."**

Gallop aid

Horse owners keen to tap into a bloodline going back to the 1963 Derby winner Relko are in with a chance. They are being invited to enter their mares in a raffle for famine relief in Africa being organized by Stud Aid. The Carlton Bank stud farm is offering the services of Ardar (by Relko) as the prize. Heather Milner, who works at the farm, promises me that the winning ticket, in the form of a £5 cheque payable to Oxfam, will be picked out of a nosebag by Ardar itself. I hope the nag, whose services usually cost £200, realizes it will all be in a good cause.

PHS

Robin Oakley reports from Georgia on the greater appreciation of the difficulties involved in pushing through reforms

How Thatcher changed her Gorbachov line

One reason Mrs Thatcher got on so well with Mikhail Gorbachov during her visit to Russia is that she is one of those non-devious politicians who feel comfortable saying the same thing in private as in public. The ideological baggage pulled out in support of an argument, even the phrases, were the same whether she was talking to reporters on the plane from London, making a hardline speech at a Kremlin banquet, or chatting to Gorbachov as they tucked into caviar, stuffed turkey and bilberry pie. By all appearances he feels at ease behaving in precisely the same way.

These were not negotiations. No agreements have been struck. But the two leaders do now know a great deal more about each other and the current positions of their countries. As Sir Geoffrey Howe says, nobody has been given such a thorough idea of the Soviet world picture as he and Mrs Thatcher now have.

The Prime Minister got what she came for in election year. As a television show, and a contrast with Neil Kinnock's experience in Washington last weekend, it could scarcely be bettered. The Russians duly supplied the trade deals and other memorandums of understanding needed to ice the cake. We are likely to see progress, in time, on the list of 130 human rights cases put up by Sir Geoffrey. And Mrs Thatcher looked marvellous in those fur hats.

She was certainly sensitive to any accusations of electioneering, seeing them even where they were not intended in reporters' questions. But if it was not primarily a political occasion, why was the Foreign Secretary pushed so much into the sidelines, without even a chair provided for him at the opening ceremony of the Anglo-Soviet Chamber of Commerce, and with the Foreign Office's chief spokesman, an experienced Russian hand, going on holiday instead of making the trip to Moscow?

As we have seen on previous trips, Mrs Thatcher abroad remains a political superstar. The Russians wanted to see her and were glad she had come because she is a "name". What Gorbachov had to gain from the visit is less certain. But with Ronald Reagan now a lamed president, the Iron Lady, as the longest-serving leader of a major western industrial nation, was the next best thing.

He needed someone of stature on hand as he made the speech in which he warned the West not to push him too far and too fast on *glasnost*. He wanted her there so that people would notice when he told the West it was being "just not serious" in suggesting that the Soviet Union's arms reduction proposals could be taken seriously only if it changed its political system.

The speeches both leaders made were belligerent, much designed for home audiences. But Mrs Thatcher's was deft, weaving in enough side-references to assure the Soviet audience that she was no Reagan puppet, expressing for the first time publicly her doubts about the feasibility of Star Wars technology. Mrs Thatcher has edged away from the hardest of hard lines linking a deal on shorter-range missiles with the reduction in intermediate nuclear forces (INF). She has also made plain that America is not moving fast enough on chemical weapons to suit her.

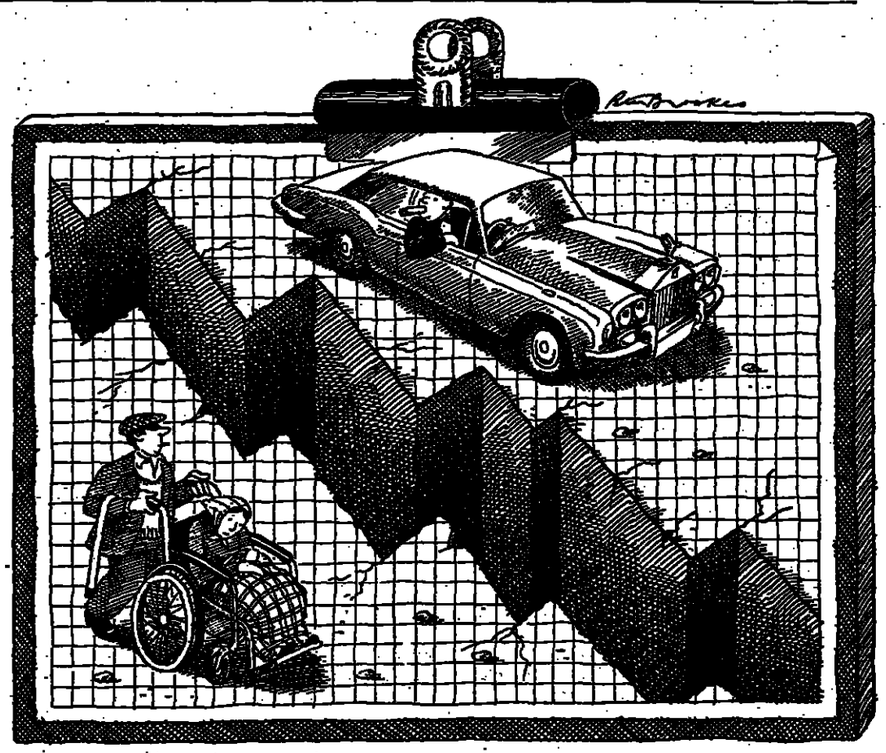
On the plane to Russia she was full of doubts about how much Gorbachov could achieve with *glasnost* in a country bred on decades of arthritic bureaucracy. During her trip she grew steadily warmer in her references to the openness programme. The message coming back from senior British sources is that she is more sympathetic now to the difficulties, more willing to give Gorbachov credit for the courage of embarking on his reforms. She now describes him not only as a man with whom she can do business but as a man who, once he gives his word, can be expected to keep it.

Her original, somewhat patronizing references to the centuries it took Britain to arrive at fully-fledged democracy were dropped from the repertoire. And though she continues to insist loudly that the Soviet Union must make further progress on human rights before its arms offers can be trusted, she has become aware that there are those who question the wisdom of linking arms control to the release of more dissidents. Her language has grown less simplistic. With Andrei Sakharov, her luncheon guest, appearing to think the pace of change about right, she may tone down the rhetoric further and listen to Gorbachov's demand to stop shoving.

Mrs Thatcher has relished her trip. She has profited from it and believes it to be in the interests of the West that *glasnost* should succeed. But if Russia under Mr Gorbachov is moving from a long cold winter into spring, Mrs Thatcher's attitude can be summed up in the Russian saying: "When March comes to an end, make sure you have seven coats in your wardrobe." Spring, the implication is, can be unpredictable – warm one minute, cold the next, subject to sudden downpours.

Richard Wilkinson says the Black report underestimates inequality

Does poverty equal poor health?



Health is not just a matter of looking after yourself. It is also a matter of having adequate resources to do so. The recent update of the Black report, *The Health Divide*, commissioned by the outgoing director of the Health Education Council, confirmed this. Whether the new Health Education Authority which started its work yesterday will have the resolve to pursue the point remains to be seen.

Indeed it may be that health is now a better measure of the subjective quality of life than economic indicators, such as income. Given the same rent, economic indicators cannot distinguish between life in the terraces of Bethnal Green and in the high-rise blocks that replaced them. Health is sensitive not only to change in material life but also to its psychological and social repercussions.

Sir Douglas Black's report, based on official statistics, warns that social class differences in health are widening, and are larger now than at any time this century. Although life expectancy has been rising generally, people born into professional families can now expect to live at least seven or eight years longer than those in unskilled manual classes.

The report was greeted sceptically when first published in 1980 as *Inequalities in Health*, for it contradicted the general belief that Britain was becoming a more egalitarian society during the 1970s. Could the official figures be exaggerating the gap in death rates? Was the picture distorted by more people joining the middle classes at the expense of the lower? What were the effects of the revisions in definition of social classes? Could it be a result of social mobility as healthy people moved up the social ladder and the unhealthy moved down?

Since 1980 all these possibilities have been carefully assessed, but it turns out that none significantly alters the picture. For example, while unhealthy people *are* more likely to move down the social scale, it is not enough to make more than a small difference to the overall figures.

While Black took the official statistics at face value it looks as if the true extent of socio-economic inequalities in health may be greater than the figures suggest. A large study of Whitehall civil servants classified by employment grades – from senior administrators to messengers – finds a three-fold rather than a two-fold difference in death rates between top and bottom grades.

In the national statistics differences are lost both because of misclassification and because the Registrar General's social classes fall a long way short of arranging people neatly according to their socio-economic circumstances. As the figures also exclude the "economically inactive" and so a high proportion of single parents, all illegitimate births and many of the permanently sick, there can be no doubt that health differences are understated.

This situation would be easier to understand if the class gap had widened only during the most recent period, reflecting the rise in unemployment. But health differences seem to have widened at varying rates throughout the post-war period. While deaths at younger ages have diminished – thus cutting the variation in the length of life of individuals, regardless of social position – health has become more sensitive to socio-economic factors.

The poor rather than the rich are now more likely to suffer from heart disease, strokes, appendicitis, duodenal ulcers and hypertension. At every stage of life their death rates are higher – often twice as high. This is not the result of one or two diseases; some 80 per cent of all causes of death are more common.

How much are these differences the result of people knowingly exposing themselves to risks such as smoking? We know that many more people in the lower classes smoke than in the higher, so it seems common sense to assume that this is the explanation. But differences in death rates between rich and the poor are as great in diseases unrelated to smoking.

If health inequalities were confined to those diseases where early treatment or the quality of medical care were crucial, then we might suspect that the fault lay with health services. However, the role of medical care in important causes of death such as heart disease, cancers, accidents or strokes is often very limited, yet class differences remain large.

Increasingly research points the finger at differences in the standard of living as the major source of health inequalities. Not just social class, but length of education, car ownership or whether you own or rent your house, are equally closely related to health.

Income is, of course, both the major determinant of the standard of living and its usual measure. Perhaps the clearest evidence that it directly affects health is that as an occupation goes up or down in the earnings league it moves correspondingly in the death rates league.

The role of income in health raises the question of redistribution. Economic growth, though it has greatly increased the life expectancy of the poor, is not enough. The way income and death rates are related indicates that an extra few pounds a week would make more difference to the health of the poor than that of the rich.

Evidence that economic growth and income redistribution can be successfully combined to reduce health inequalities comes from the two world wars. Paradoxically, civilian life expectancy in Britain increased two or three times as fast during the First and Second World Wars as it did during the rest of this century, with the greatest gains made in the poorest areas.

As one of the 33 European signatories to the World Health Organization's Health for All campaign, the government pledged in 1985 that by the year 2000 it would have narrowed inequalities in health by 25 per cent. If the lives of the poor were short but sweet, perhaps there would be less need for concern. However, the truth is that life is short where its quality is poor. The injustice is a double one.

© Times Newspapers, 1987.

The author is research fellow at the Centre for Medical Research, Sussex University.

A big bang in store for the unions

Negotiations that could lead to the formation of the world's biggest trade union of skilled white collar workers were sealed recently with a clammy handshake in a Bishops Stortford sauna. The two men who had sweated out the deal were Clive Jenkins, leader of the Association of Scientific, Technical and Managerial Staffs (ASTMS), and Ken Gill, communist general secretary of the Technical, Administrative and Supervisory section of the Amalgamated Union of Engineering Workers, better known as Tass.

Jenkins enjoys a powerful turn of phrase and describes the spectacular growth of his union in terms of atomic fission. The first "critical mass" was created, he says, by the merger of the technical and scientific workers 20 years ago. Since then membership has risen from 40,000 to 390,000 and Jenkins sees the proposed merger in terms of a megaton explosion. Not only would the new union have the weight of 700,000 members behind it – with a potential for well over a million – but it would be operating in the most prosperous and influential areas of industry.

Until now, and especially since the rundown of heavy industry, the two unions have been in strong competition for members with the ASTMS net trawling widely through banking, insurance, North Sea oil, plastics, fabrics, electronics, motors and engineering. "For two peace-loving unions we create between us just about all Britain's advanced weapons, including nuclear submarines and missiles," Jenkins observed. Both unions have had to work hard recruiting members because in the last few years few workers, particularly in high-tech industries, have felt a need to belong to a union.

Under the terms of the proposed merger, the two unions will be equal partners with joint assets of at least £25 million and an annual income in subscriptions of more than £17 million. Both Jenkins and Gill are confident of formal ratification by members and that membership will grow as white collar workers come to appreciate the union's formidable negotiating strength, the legal services that will be at their disposal and benefits such as preferential mortgages, better-value insurance deals and investment advice.

Jenkins dismisses suggestions that so strong a union in such key industries will lead to greater white collar militancy. "We are not in favour of strikes. The executive authorises about 40 a year but hardly any of them happen because employers know that, having taken that step, the union is serious. Greater size may mean more authority but it also means greater responsibility."

As the two unions prepare to ballot their members, the electricians' union, the EETPU, has launched a campaign to recruit technicians; it wants to ensure that members who train to use computer technology and are promoted to the technical grades remain in the EETPU.

Jenkins insists that the only significant difference of opinion between the ASTMS and Tass is in their attitudes to nuclear power. The ASTMS wants nuclear power stations phased out; Tass favours a balanced energy industry based on oil, coal and nuclear. He sees no personal problems in working with Gill. "We have known each other many years. As for his belief in communism, that dates back to the time after the war when some very prominent people were in the Communist Party and when it was intellectually prestigious to be a member. My branch in those days had surgeons, a consultant anaesthetist and several lawyers who were party members."

The proposed merger is the result, in part, of the enormous advances in technology in the past two decades which have blurred the boundaries between jobs and in places eliminated them entirely. Workers with similar technical skills are now employed in a wide range of industries. An ASTMS document setting out the philosophical reasons for joining forces admits that some unions have clung to outdated technologies to avoid redundancies. Both the ASTMS and Tass, on the other hand, have embraced new technology.

On a wider horizon, both are affiliated to international federations which are slowly building up a countervailing power to that of the multinational conglomerates which the unions see as increasingly dominating economic and industrial life.

The TUC prefers not to comment on the merger but it clearly appreciates the disadvantages in a plethora of small unions with neither bark nor bite.

Ronald Faux
Employment Correspondent

Tom Hastie

With a view to a riot

Since, as has been wisely said, wars begin in the minds of men, so presumably do riots. There is crippling, shattering deprivation in the North East and Scotland – but there have been no riots. What then is the extra ingredient in the minds of the people of Brixton, Tottenham, Bristol and Birmingham?

I suggest that it is the propaganda of the race industry, which conveys the general message that whites are the villains of history and of contemporary society, that blacks have always been and still are the helpless, innocent victims of the white man, and that blacks have had and still have a monopoly of suffering and exploitation.

For example, such propaganda keeps saying that the slave trade lasted 250 years. Indeed, even the TUC's *Workbook on Racism* says: "The slave trade goes back to the 1700s when plantation colonies were established in North America, Barbados and Jamaica." Note that there is no reference to Brazil, which imported more slaves from Africa than the rest of the New World put together. In other words, blame must be firmly attached to the Brits alone.

With a similar distortion of the facts the Atlantic slave trade is presented as being the only instance of trafficking in slaves. Also, it is always presented as something carried out solely by white traders and no mention is made of the active participation in the Atlantic slave trade by African rulers and African businessmen which made that trade possible. To claim that the monstrous evil we call slavery has been limited to the Afro-Caribbean peoples alone is not only historical nonsense but dangerous nonsense, because it is socially disruptive.

Much of the race industry's propaganda serves merely to generate paranoia and a hatred of whites in black adolescents and feelings of resentment in their innocent white peers, who are made to feel guilty of the Atlantic slave trade by racial association. It would be astonishing if it proved otherwise. The general effect of clumsy "anti-racism" is to polarize the races by depicting them as being in constant and open hostility towards each other. Only a fool would deny that there are elements of racism in this country, but anyone with eyes in his head can see every day hundreds of thousands of perfectly amicable encounters, wherever people meet as people – in the shops, at school or on the sports field.

The race industry protests, quite rightly, against the injustice of stereotypes applied to people, yet it itself is the greatest wielder of stereotypes. This is seen in the constantly repeated assertion that to be black is to be deprived. Diane Abbott, a Labour black activist, insists that black people are "the dispossessed".

The falsity of such a stereotype is only too obvious. Of course there are genuinely deprived blacks, just as there are many genuinely deprived whites, mainly in the North East and in Scotland, but the only section of the community which can legitimately claim to have a monopoly of deprivation is the poor, whatever their colour. In our streets and public places we can see black people who are well dressed, wear expensive watches and jewelry and who drive large, modern cars. And why not? Black people have as much right as anyone else to spend as they wish the money they have earned. The effect of the untenable claims by white liberals and black activists that all blacks are deprived is seriously to damage the credibility of the race lobby in the eyes of the public, thereby weakening its possible influence for good.

Surely, also, their claims are an insult to the many thousands of black parents who have worked hard and managed their affairs well to provide a good home and a decent standard of living for their families. There is also the danger of crying wolf. It could well come about that the public will become indifferent to appeals for help from black people who are in genuine distress through no fault of their own.

In the interests of law and order the government claims to be especially concerned that there must be a full-scale inquiry into the causes of the inner city riots. To investigate the causes thoroughly, the inquiry will have to extend its scope to look into the origins of many of the people actively involved in the riots. Since many of these are of West Indian origin or descent, the inquiry must investigate the incidence of riot in the West Indies. Are riots more or less frequent in, say, Jamaica, than in England?

I don't know the answer to that question, but it is a valid one. How are West Indian police equipped? Are they armed? What is the nature of the relationship between police and public in the West Indies? The answer to that last question is of paramount importance to any inquiry into the riots in our own inner cities.

If that relationship is a troubled one, then the inquiry must consider such questions as: "Is the West Indians' resentment of British police a parallel to their own resentment of the West Indian policemen as *policemen*, or is it an instance of a racial resentment of *white* policemen?" We are hardly likely to work out effective policies to improve the relationship between West Indians and British police until such questions are adequately explored.

Any society undergoing rapid change from homogeneity to a racial and cultural mix is bound to experience some degree of friction between its component groups at some time or other. The realistic approach to the situation requires an honest examination of the causes of such friction and a resolute determination to root them out wherever they may be found, whether it be in local council chambers or in the classrooms. Alternatively, can we really afford the self-indulgence of mutual racial recrimination at a time when the well-being of our common society is at stake?

The author was formerly warden of the Inner London Education Authority's History and Social Sciences Teachers' Centre.

Paul Pickering

A fitting finale for uncle's suit

My Uncle Percy always wanted to tread the boards but got no further than compering at the local miners' club. He died of a heart attack a week after his debut and the vicar called it an act of God. His evening suit, however, has gone on to better things and actually took a curtain call at the Old Vic. But let me start at the beginning.

The suit was Percy's pride. He had won it in a game of cards at Scarborough from a man taking a long way home after a Masonic dinner. My uncle kindly lent the man his own trousers, so pleased was he with the acquisition and to avoid possible indecency.

He told his wife Harriet that this was to herald a new chapter in their lives. It did. She left him after he was turned down at more than 200 auditions (including *The Black and White Minstrel Show*). For a while he even lost his job at the pit. "He used to kick the furniture but he never blamed that suit," said his sister. "He had plans for that suit. Percy used to put it on and pretend he was Laurence Olivier."

So when he died it seemed appropriate that he should be buried in it. His sister had instructed the undertaker to make the necessary arrangements but his wife insisted at the last moment that he make his final journey in his brown worsted. Always a careful woman, she said she didn't want Percy "putting on airs and graces up there" and after the funeral sold the suit for £10 to my mother, who gave it to me for "formal occasions".

Unfortunately one is not invited to many formal occasions which call for a 1930s' dinner jacket with satin lapels. Also, Percy was such a size that even Nigel Lawson could get lost in it. I kept the suit only for sentimental reasons, unable to throw all that ambition away.

Then one day the actress and Amazon explorer Maria Aitken telephoned to ask if, as I had set a novel among smugglers in Paraguay, I knew anyone honest in Iquitos, Peru (where she adopts a child from whom the father steals the dollar a day she sends). As a reward for my lame help, she rang back a few nights later and said: "We need some extra men for a curtain call at the Old Vic. Could you come along wearing something black and formal . . ."

Well, it was the suit's big chance. Half a century it had waited in the wings with Uncle Percy and now, a little ironically, it was going to hear the roar of the crowd and smell the greasepaint all because of the breakdown of family life on the Upper Amazon. But then, that's show business.

With the trousers held up by braces and bailing twine, I reported for the curtain call rehearsal on January 10. The play was Clare Boothe Luce's gossipy *The Women*, which, as the name suggests, has an all-female cast. Having men go on to take a bow after the curtain fell on the last night was the cast's idea of a joke, as very few of them were still speaking to the director. Percy's suit loved it and soon introduced me to Julia Forster.

"You aren't nervous, are you?" she asked. I certainly was. Indeed, I must have appeared terrified. Not only was I afraid that the bailing twine would give way, and the trousers come down in front of a capacity house, but I had noticed too late that the undertaker had got as far as sewing up the fly and there was also an unsettling aroma of embalming fluid.

The curtain call was a success, however, and the suit was beside itself with joy to meet Freddie Mercury at the party afterwards, where there was talk of it featuring in a 1930s' version of *King Lear* to give new meaning to the line, "a tailor made thee".

Strangely, it vanished in the dressing room. I could not imagine where it had gone until, a few days ago, I received an unsigned postcard from Hollywood. "Thank's a lot," it said. "I got the waiter's part in *Dynasty*". Uncle Percy would be thrilled that his suit had made it at last. Such a pity he's not in it.

TIMES PAST
THE TIMES
1 Pennington Street, London E1 9XN Telephone: 01-481 4100

TOO LITTLE, TOO LATE

The Secretary of State for Education announced yesterday that the Government would give the research councils another £15 million to enable them to continue to fund new projects while meeting the 24 per cent rise in academics' pay. The decision is welcome. It is also deplorably belated.

It had been clear for many months that lecturers were going to be given a substantial increase. It was equally clear that the five research councils, which spend about 60 per cent of their budgets on salaries, could not be expected to pay the extra themselves as well as continue to fund their research programmes at their current and far from adequate levels.

Yet as recently as two weeks ago, when the Science and Engineering Research Council and others were announcing they had no option but to shut up shop for six months or even a year, the Government was still sternly letting it be known that there would be no more money.

Rigour is a fine thing. Carelessness is not. The case is symbolic of the attitude to R & D of a government that rightly preaches efficiency but has here produced short-sighted parsimony masquerading in efficiency's clothes.

Yesterday's White Paper on higher education has remarkably little of substance to say about research. Apart from vague statements that its quality is "recognised worldwide" and that its "reputation and strength must be maintained and enhanced", the document contains only an imprecise undertaking to consider what help the Government can give to encourage increased investment by industry.

Industry, indeed, can and must do more. The Government was right to make an important theme of yesterday's White Paper the demand that higher education, in return, must serve the needs of industry and commerce more effectively. But for today's scientists — and tomorrow's Britain — it is not enough.

The White Paper proposes two major instruments for enforcing this greater economic relevance. As recommended in the Croham report, the University Grants Committee is to be reconstituted as a slimmer Universities Funding Council with fewer academics and more businessmen. Like its fellow newcomer, the Polytechnics and Colleges Funding Council, it will no longer give grants to institutions but enter into "contracts" with them. Those which fail to meet their performance targets will be penalized.

This sounds fine as far as it goes; unfortunately in the White Paper it does not go very far. Apparently the Government is still working on the details. Will university departments, for example, have to negotiate with the UFC individually? Will course be set against course? Will the same principle apply to their basic research funding? Can one slim body take so many decisions?

These problems will not come as quite such a shock to the polytechnics: they have been entering into contracts with industry and commerce for years. They are now to be controlled, however, by a council whose members the Secretary of State will not only appoint but "guide". It is noticeable that whereas the White Paper is careful to say that the Government should play no part in the distribution of funding between individual universities, it says no such thing in relation to the polytechnics and colleges.

The White Paper says (indeed goes out of its way to say) that it is misleading to imply any fundamental divide between the two sectors. None the less, for the time being, there are to be two parallel planning and funding bodies. One body, organised on polytechnic lines, would have been too much for the universities to swallow at once.

The White Paper's most noticeable failure is to bridge the gap after 1990 — which it frankly acknowledges — between the economy's demand for graduates and diplomates and the institutions' ability, in current conditions, to supply them. There is much worthy talk of expanding opportunities for women, mature students and those without recognised academic qualifications but remarkably little convincing evidence of plans to achieve it.

MR GORBACHOV AND THE JEWS

As the Jewish feast of Passover approaches, a proliferation of reports out of the United States and Israel suggests that Jews the world over may be about to see one of their most fervent prayers answered. Agreement is said to be near on the mass emigration of Jews from the Soviet Union. For some of them, the hope of meeting with friends and family "next year in Jerusalem" may yet be fulfilled.

The joyous response such reports are bound to elicit may, however, be premature. The news was broken by Edgar Bronfman, Chairman of the World Jewish Congress, after talks in Moscow. Mr Bronfman has predicted mass emigration before, and the assurances he says he was given are imprecise; others — freedom to import Hebrew literature, a kosher restaurant in Moscow — stretch credulity.

Yet some aspects of his, and other, reports bear the hallmarks of truth. Jewish emigration rose significantly last month. Moreover, Israeli officials in Washington and Tel Aviv have confirmed that Israel and the Soviet Union are soon to exchange consular visits — for the first time since diplomatic relations were broken 20 years ago. Last summer the first official talks between the two countries, in Helsinki, foundered on the emigration issue. If consular visits have now been agreed, it follows that freer emigration may not be far behind.

A concession on Jewish emigration would make sense for the Soviet leadership. Domestically, it would fit in with recent moves on human rights. It would also help to remove from the ranks of the opposition a vocal and highly visible group of people who have provided a focus for others with grievances against the authorities.

It would also fit in with Mr Gorbachov's "new thinking" on foreign policy. Freer emigration for Jews would partially remove an outstanding irritant in East-West relations. It could also open the way for the Soviet Union to enter Middle East diplomacy without being as closely associated with the Arab cause (and so restricted by it) as at present.

For Mr Gorbachov, a grand gesture on Jewish emigration would have few risks. It would raise his personal prestige abroad. At home, he could defend the decision on patriotic grounds — that it would rid the country of people whose loyalty to the Soviet state was in doubt.

The risk, in fact, may rather be to the cause of Jewish rights in the Soviet Union and above all — paradoxical though it must seem — to the cause of freer emigration in general. The danger is that by letting 11,000 or 12,000 Jews leave the Soviet Union Mr Gorbachov creates the impression that the Jewish question has been solved — and, worse, that the world believes him.

The figure of 11,000 which is being mentioned as the number of Jews to be given exit visas this year, while a considerable increase on recent years, is barely a fifth of the number allowed to emigrate in 1979 when Jewish emigration was at its height. It is also a fraction of those who, according to Jewish organizations in the West, wish to leave.

Like others who apply to emigrate from the Soviet Union, Jews are frequently dismissed from their jobs or otherwise harassed. Many are deterred from even applying. The Soviet authorities claim that 11,000 accounts for the majority of those who have applied to emigrate. Western Jewish organizations calculate the true number of would-be emigrants at between 100,000 and 400,000.

Such figures suggest that the 11,000 exit visas apparently being offered by the Soviet authorities are quite inadequate. Many will fear, too, that those who remain will be subject to the new and more specific emigration provisions which came into force in January and so be deprived indefinitely of the opportunity to leave.

The only real solution to the Soviet Union's Jewish question is a policy of free emigration — not only for Jews, but for others who wish, for whatever reason, to live elsewhere. This was the undertaking given by the Soviet side at Helsinki and only this will remove the issue from the international political agenda. Eleven thousand exit visas for Jews is a start. But the Soviet leadership is deluding itself if it thinks that this is a permanent solution.

A DECISION FOR MR BEST

The acknowledgement yesterday from Mr Keith Best MP that he had indeed made, as reported, six applications for shares in British Telecom at the time of its privatization may be more of a political and moral issue than a legal one. A police investigation is under way: Mr Best says that at time of making the applications, he did not consider that he was doing anything improper.

Mr Best implies that he had no intent to deceive when he made applications from different addresses, each carrying a slightly different version of his name. If this explanation prevails, it seems most unlikely that any charges will be pressed.

But neither Mr Best, nor anyone else attempting to judge the issue of whether he should remain an MP or not, should rest their judgement on the operation of the criminal law alone. The question is also one of public trust and its obligations.

Mr Best owes obligations to the citizens who elected him and to the party to which he belongs. The public, and in particular the voters of Mr Best's constituency, are entitled to ask questions about the behaviour of an elected representative. The Conservative Party is entitled to be worried about the shadow that this revelation casts over the promotion of "popular capitalism".

A multiple application, in a share issue where the practice was explicitly discouraged, is not acceptable behaviour from a public figure whose party promised that the benefits of privatization would be dispersed as widely as possible. In the recent spate of city scandals, the more far-sighted Conservatives have pointed out that good business practice consists of more than just staying within the letter of the law by a narrow margin. Offending against its spirit is not likely to make capitalism popular in the long run.

The trust of the public in the honesty of MPs is most likely to be undermined by the symbolic power of the particular share application from which Mr Best emerged with six times the allocation allowed to any individual. The British Telecom issue was the first of the large privatisations and a landmark in the gradual expansion of share ownership. It is not hard to see why Mr Best's shares present the Alliance and Labour with a gratifying opportunity.

The lay reader of Mr Best's statement is bound to wonder why he bothered to give his name in several different, although technically quite correct, versions and to make use of several different addresses. If it was not intended to deceive, it is hard to see what the purpose could otherwise have been and Mr Best's statement offers no further explanation.

It was being suggested at Westminster last night that if Mr Best did not resign immediately, he should make it clear that he would accept a decision by his constituency party on whether he should remain as the candidate. But the issue by now goes beyond the shores of Anglesey.

The annals of the House of Commons record a dismal trickle of MPs who have forfeited their seats for misdemeanours sufficiently serious to deserve automatic expulsion. There have been only eight such cases this century, including the bankrupts; a similar number have resigned in the face of pressure generated by controversy over their activities. Currently, a criminal conviction has to result in a prison sentence of more than a year for expulsion from the house to be automatic. So Mr Best's decision looks like being one which he alone can make.

LETTERS TO THE EDITOR

What Archbishop might have said

From Mr Alan Faunce

Sir, In Bernard Levin's interview in today's *Times*, Archbishop Runcie is quoted as saying he would be "stiff" (i.e., "tough") with himself, woolly (i.e., "soft") with others in applying Christian moral standards.

His predecessor, Archbishop Temple, took a different view. In a World War II broadcast he said:

Even when we have accepted high standards for ourselves, we have hesitated to call others to live by them. But this is sheer arrogance masquerading as kindness. You cannot insult a man more atrociously than by offering him a lower standard than your own.

What makes us shrink from uttering unpopular truth? Intellectual superiority or fear of the antagonism it will arouse?

Yours faithfully,
ALAN FAUNCE,
49 Ennisdale Drive,
West Kirby,
Wirral, Merseyside.
March 30.

From Mrs Mary Scrimgeour

Sir, In discussing the cause of the decline of personal morality the Archbishop of Canterbury (Spectrum, March 30) speaks of person to person communication but does not mention the person to Person relationship, surely the vital missing link?

What a difference it would make if children of all religions were taught how to pray, for their own benefit and in order to promote that sense of God and of respect for other people. What the world needs is people who pray.

Yours faithfully,
MARY SCRIMGEOUR,
18 Meadows Way,
Hadleigh,
Ipswich, Suffolk.
March 31.

From the Reverend Graham Shaw

Sir, When a tired and ageing man has the grace to re-examine his prejudices in the light of experience, it may seem churlish to complain that the conversion is only partial. The extreme reluctance with which the Archbishop of Canterbury recognizes "human good" among some homosexuals is, in one sense, a mark of his integrity : it resembles Jesus's surprise at the faith of which morally handicapped Gentiles were capable.

At this point, however, Master and servant part company. Jesus does not disparage the "exceptions", he celebrates them, be they publicans or prostitutes. He dares to give a Samaritan the moral high ground and looks forward to the reversal of Jewish religious stereotypes.

The Archbishop prefers another course : having recognized disconcerting truth, he rapidly retreats into glib comments about scoutmasters. Would Dr Runcie warn his heterosexual clergy against the imprudence of parochial work among so many female faithful?

If Christians are no longer persecuted, male homosexuals are regularly beaten up not far from his London palace. Doubtless he would wring his hands at such violence; nevertheless he continues to perpetuate the stigma which underlies it. The language of "moral handicap" may sound compassionate when compared with the "inspired" utterances of James Anderton, but those who are so designated will hear a decidely patronizing voice.

When the Archbishop next "surveys the wondrous cross", he might ponder whether condescension is enough. His crucified Lord left the orchestration of religious stigma to Pharisees — his own vocation was not to inflict such stigma, but to suffer it.

Yours faithfully,
GRAHAM SHAW,
7 The Barnyard,
Walton-on-the-Hill,
Tadworth, Surrey.
March 30.

From Mr Martin Horwood

Sir, Archbishop Runcie, when speaking to Christians, should certainly seek to enhance their "moral energy". That is his job. But in doing so he should not misrepresent other sources of such energy.

Dr Runcie suggests that there are only "two alternatives that modern godless man poses for himself", these being atheistic Marxism and self-indulgent hedonism. In fact, godless men and women, ancient and modern, have never been so restricted.

Humanism is an ethical tradition with deep roots and with as great a concern for responsibility and personal vision as Christianity. Humanists have for centuries discovered that being without God does not necessarily entail moral depravity, selfish materialism or even Marxist politics.

Dr Runcie rightly repudiates the idea that those who believe in God should not "order other people" in their beliefs. But it is also unacceptable to manipulate them by suggesting that there is no alternative. It is, however, possible to be modern, godless, moral *and* energetic.

Yours etc,
M. C. HORWOOD
(Director of Development),
British Humanist Association,
13 Prince of Wales Terrace, W8.
March 31.

From Mr W. Heaton Cooper

Sir, So even Bernard Levin and a whole page of *The Times* have failed to persuade Archbishop Runcie to come down off the fence in defending absolute standards in place of relative ones as a guide for living.

As an Anglican by upbringing and by later conversion, and a painter who, at 83, still enjoys a sense of wonder, I deplore the flabbiness of some leaders of my Church when comparing it with the rising flame of faith in other Churches, especially in those behind the Iron Curtain.

Yours faithfully,
W. HEATON COOPER,
The Studio,
Grasmere,
Ambleside, Cumbria.
March 30.

A woman's work

From Lord Kilbracken

Sir, Some little-known facts emerge about the "average housewife" from the Legal & General's "housework timetable" (Family Money, March 28).

To begin with, she clearly hasn't a husband. Since she spends five hours a week as a laundress, she does not have a washing machine or visit a launderette. She does, however, have a car and spends a full two hours of every weekday driving it.

It takes her six hours a week to do the shopping and she religiously cleans the windows for an hour every Friday. A member of her family falls sick and needs nursing in two days every week.

This remarkable paragon works without a break of any kind whatever from 7 am to 9 pm every weekday (no TV, no reading the paper, no gossiping with the neighbours — for that matter, no meals) except for one hour of precious "rest" twice weekly. But at least her work is valued. The 14 hours she spends in the kitchen when the children are at home are priced at £132.30, or £9.45 an hour.

Yours etc,
JOHN KILBRACKEN,
House of Lords.

Cornish choice

From Mr M. G. Jordan

Sir, I think Mr Michael Grosvenor Myer (March 28) is wrong when he states that Cornish people always refer to a pastie as an oggy. They do indeed use the word tiddyoggy to describe a badly made pastie containing mostly potatoes, or tiddies, and very little meat. Such a pastie usually originated east of the Tamar.

A doleful song referred to the "tiddyoggy man" who sold his wares outside the main gate of Devonport dockyard.

Yours faithfully,
MICHAEL G. JORDAN
Tall Trees, Middle Hill,
Englefield Green,
Egham, Surrey.

Clocking on

From Mr R. K. Heller

Sir, It occurs to me, belatedly, that Mothering Sunday this year coincided with the day the clocks went forward.

It seems unfair on mothers to be allocated the only 23-hour day in the calendar. Could the authorities ensure that mothers are not short-changed in future years?

Yours sincerely,
R. K. HELLER,
30 Crewdson Road, SW9.

Byzantine chair

From Mr David Robey

Sir, Regrettably, the report in yesterday's letter (March 27) from Sir Steven Runciman and others is true. The Oxford Modern Languages Faculty Board is proposing to the university the abolition of the Chair of Byzantine and Modern Greek Language and Literature on the retirement of its present holder. The proposal needs to be seen in context, however.

After two rounds of retrenchment caused by reductions in Government funding, the modern languages faculty is due to lose approximately one in six of the academic posts on its 1981 establishment. A number of very painful decisions have therefore become inevitable.

Those who remember the letter from the Chairman of the British Overseas Trade Board (November 3, 1986) about the value of language skills to exports will no doubt take note. Many modern languages departments in other universities face even worse difficulties, of course, than we do.

I must add that we do not plan to discontinue the teaching of modern Greek, and expect to retain some provision for Byzantine Greek as well.

Yours faithfully,
DAVID ROBEY, Chairman,
Board of the Faculty of Medieval and Modern Languages,
Oxford University,
Taylor Institution,
St Giles', Oxford.
March 28.

Threat to the beauty of Bath

From Mr Christopher Patten, MP for Bath (Conservative)

Sir, The City of Bath is properly regarded as an important part of Britain's architectural and cultural heritage. What happens to our city is therefore of concern to the rest of the country.

A ban on coaches driving through the Royal Crescent is vital to the preservation of the fabric of the crescent, and the Avon County Council have at last decided to introduce an order under experimental powers to implement a ban; but they have refused to extend to surrounding parts the area covered by the ban, as has been advocated by the Bath City Council, the Chief Constable and many residents.

The city council have pressed for the extension of the order to the Circus, Gay Street and that part of Bennet Street leading to the Circus. They argue convincingly that without such an extension the Circus — just as splendid an example of Georgian architecture as the Royal Crescent — will be used by coaches for parking. The damage previously done to the whole environment of the Royal Crescent and neighbouring streets will then be concentrated heavily in the Circus.

This could be avoided by adoption of the proposal put forward by the city council, but for reasons best known to themselves Avon have refused to act on the objections. This is, alas, all too typical of Avon's treatment of Bath.

The best solution lies in the county handing over traffic management powers to the city council, as it can do statutorily and as has been done in many of our other historic cities. At the very least, Avon must save the Circus.

Yours faithfully,
CHRIS PATTEN,
House of Commons.
March 27.

'Polarisation'

From Mr C. Price

Sir, For many years bank customers have quite reasonably regarded their branch manager as a sound source of general financial advice. Within the investment area managers often lack detailed specialist knowledge, but many have been able within their limitations to give good advice.

It is, however, surprising to find how many have found answers within their own company's unit trust and life assurance products. Recommendations have, in the past, been made with less regard for the relatively poor performance of some of these products, than for the number of sales to be made.

Draft rules have been issued by the Securities and Investments Board (report, February 13) requiring those giving advice within these areas to make it clear whether they act for a company and its own products or are truly independent. It is quite extraordinary that the Office of Fair Trading should now side not only with the banks but also the building societies in attempting to persuade the Secretary of State for Trade and Industry to protect their equivocal position by rejecting the SIB proposals.

In a highly competitive world, with important secondary profits at stake, there is no reason to believe that bank managers will in future be any more immune from internal pressure than they have been in the past.

Yours faithfully,
C. PRICE, Managing Director,
Price Gardner & Co Ltd,
16/17A Old Bond Street,
Bath, Avon.

Longer sittings

From Mr George Warr

Sir, Today's law reports (March 24) inform us that the Civil Division of the Court of Appeal intends to sit in August and September and that counsel are requested to give time estimates for the court's judgments.

It is flattering to know that barristers are thought capable of anticipating whether the judgments are going to be long or short, reserved or unreserved, but is proper use being made of the Bar's remarkable prescience?

Should not the principle be taken a stage further, so that advocates actually write the judgments? This would save judicial effort and perhaps eliminate the need to sit in the long vacation.

Yours sincerely,
GEORGE WARR,
2 Paper Buildings, Temple, EC4.

Relaxing fire rules

From the Director of the Fire Protection Association

Sir, In considering the optimum level for fire safety laws (letters, March 20, 24) it has to be remembered that some 80 per cent of deaths from fires in the UK occur in the home, 692 out of a total of 887 in 1984.

The two major instruments of fire legislation, the Fire Precautions Act and the Building Regulations, chiefly affect buildings other than dwellings, and it is doubtful whether making their requirements more or less stringent would have any significant effect on fire fatalities.

For industrial, commercial and public buildings the Fire Protection Association and others have argued that it would be beneficial to give greater responsibility for fire safety to the managements concerned — that managements should set standards which go beyond the basic requirements set out in legislation.

The desperate need for management itself to set higher standards of fire safety was exemplified yet again in the fire which recently destroyed the computer laboratory and its irreplaceable research records at the Open University. The law cannot protect against this kind of loss.

Nor can the law do much to protect people in their homes. The best chance at present of achieving some reduction in fire fatalities may lie in fitting many more homes with smoke detectors. Experience in the United States, Sweden and Norway certainly indicates their life-saving potential.

Yours faithfully,
C. DOUGLAS WOODWARD,
Director,
Fire Protection Association,
140 Aldersgate Street, EC1.
March 26.

Grannies myth

From Mrs Susan Hindson

Sir, I read Mrs M. A. Clayton's letter (March 30) concerning granny discrimination with interest. My children's granny is indeed a track-suit wearer, who also attends modern dance classes. Later this week we will be attending her graduation ceremony. When confronted with a picture of the bespectacled stereotype in her shawl, my three-year-old son declared: "That's my granny when she's older".

Yours faithfully,
SUSAN HINDSON,
Beckenham House,
Market Street, Whitland, Dyfed.

ON THIS DAY

APRIL 2 1946

Joachim von Ribbentrop was found guilty of war crimes on all counts. He was the first of the Nazi war criminals to be executed — at 1 am on October 16, 1946. The trials were reported throughout by Robert W. Cooper, one of the paper's most distinguished World War II correspondents

RIBBENTROP'S EVASIONS AT NUREMBERG

MEMBERSHIP OF S.S. PROVED

From Our Special Correspondent

NUREMBERG, April 1

For all Ribbentrop's blustering denials and a sometimes haughty attempt to seek refuge in diplomatic usage, his defence before the Nuremberg Tribunal was today completely discredited by Sir David Maxwell Fyfe, of the British prosecution, whose cross-examination, lasting for nearly five hours, excelled even the high standard of forensic skill he had already established.

In many ways this was one of the most dramatic phases of the whole trial — to see the former German Ambassador to London, who was to become Hitler's Foreign Minister, confronted by a British advocate, and out of the prisoner's own mouth to have the whole Nazi conspiracy revealed in its ruthless cynicism. Ribbentrop, grey and strained, and slouched sideways across the witness-box, was never a worthy opponent of Sir David Maxwell Fyfe's steel, which had a deadly edge during the concluding half-hour, when abandoning his deceptive mildness, he gathered up the accusations in the form of a number of documents new to the trial that gravely implicated the prisoner in the war crimes charged by the indictment.

The court was tense when, at counsel's signal, the cinema screen immediately behind the witness stand was drawn up to reveal a large map of Germany on which the locations of the hundreds of concentration camps in the country were marked in red. At counsel's invitation Ribbentrop looked round. Was he telling the Tribunal, Sir David asked, that as a responsible minister for more than seven years, he knew nothing about these places? Was not his castle at Fuschl near the group of 33 camps around Mauthausen where 100,000 people had been imprisoned?

The prisoner protested on his oath that he had heard the name Mauthausen for the first time during the present trial. Amazing though it sounded, the only camps of which he had knowledge were Dachau and Oranienburg, and what went on there was kept secret.

SERVICE IN S.S.

Ribbentrop had always maintained, said counsel softly, that he was merely an honorary general in the S.S. The prisoner agreed: he had received his uniform from Hitler in respect of his rank as Foreign Minister, but he had filled no offices in the S.S. "That is entirely untrue," challenged counsel; "you joined the S.S. by way of application in May, 1933."

The prisoner, trying to bluff it out with an uncomfortable laugh, was confronted with the record of his S.S. service, showing his regular promotion from the rank of captain to that of *Obergruppenführer*. Moreover, counsel went on, he had applied to join the Death's Head Division (which was to become perhaps the most infamous formation of the S.S.). Had he not received a special death's head ring and dagger from Himmler? The prisoner was hotly protesting that there must be some error when Sir David read a memorandum signed by his adjutant giving the Foreign Minister's ring size as No.17.

Shift his ground as he might, the prisoner had no convincing answer to the mounting wave of charges. It was not true that he had recommended to Himmler and Göring that allied "terror flyers" including airmen who bombed German cities, should either be lynched by the population or handed over to the S.S.; if he had advised the Japanese Ambassador Oshima in 1944 that American airmen should be hanged rather than shot, this was the Führer's opinion, inspired by the terrible attacks on German towns.

R.A.F. OFFICERS' MURDER

Counsel was now hammering in his blows. After the murder of 50 R.A.F. officers from Stalag Luft III, Ribbentrop had heard of Mr Eden's statement in the House of Commons that Britain would exact justice upon their murderers? And the Reich had sent a communication to the British Government through the Swiss, protesting against the "unqualified charge" by Mr Eden? Did he not know at the time this statement was issued that these officers had been murdered in cold blood? The prisoner maintained that all he had heard at the time was that they had been shot in attempting to escape, though he admitted to having an impression at the time that things were not all right . . .

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE

April 1: The Queen, accompanied by The Duke of Edinburgh, this afternoon opened and toured The Clore Gallery for the Turner Collection at the Tate Gallery.

Her Majesty and His Royal Highness were received by the Chairman of the Tate Gallery Trustees (Mr Richard Rogers) and the Director of the Tate Gallery (Mr Alan Bowness).

The Marchioness of Abergavenny, the Right Hon Sir William Heseltine, Sir Oliver Millar and Lieutenant-Colonel Blair Stewart-Wilson were in attendance.

The Duchess of York this evening attended a Royal Gala Concert of *The Hunting of the Snark* at the Royal Albert Hall in aid of the British Deaf Association (President, the Marquess of Salisbury).

Miss Helen Hughes was in attendance.

CLARENCE HOUSE

April 1: Queen Elizabeth The Queen Mother was present this evening at the Closure Ceremony of Royal Air Force Station Hendon.

Ruth, Lady Fermoy, Sir Martin Gilliat and Captain Niall Hall were in attendance.

KENSINGTON PALACE

April 1: The Princess of Wales, Patron, British Deaf Association, this morning visited the *sheltered housing scheme for* the deaf on Tulketh Brow, Preston and, afterwards, visited the West View Leisure Centre, Preston.

Her Royal Highness, attended by Miss Alexandra Loyd and Lieutenant-Commander Richard Aylard, RN travelled in an aircraft of The Queen's Flight.

April 1: The Princess Margaret, Countess of Snowdon, as President of the Invalid Children's Aid Association, today visited Pilgrims School, Seaford, to open the new Girls Boarding House.

Her Royal Highness was received on arrival by Her Majesty's Lord Lieutenant for East Sussex (The Marquess of Abergavenny.)

The Princess Margaret, Countess of Snowdon was attended by Mrs Elizabeth Blair.

Sir Douglas and Lady Busk celebrate their fiftieth wedding anniversary today.

Birthdays today

Mr C.W.L. Bevan, principal, University College, Cardiff, 67; Sir Jack Brabham, racing driver, 61; Miss Catherine Gaskin, author, 58; Sir Alec Guinness, actor, 73; Sir Ian Hunter, impresario, 68; Miss Penelope Keith, actress, 47; Sir Peter Lazarus, civil servant, 61; Sir Peter Middleton, civil servant, 53; Sir Robert Munro, former president, Senate of Fiji, 80; Major-General C.J. Popham, 60; Mr M.G. Rizzello, sculptor and coin designer, 61; Sir Denis Rooke, chairman, British Gas *Corporation, 63*; Vice-Admiral Sir Hugh Thompson, 56.

Today's royal engagements

The Duke of Edinburgh, Patron of the *Game Conservancy* Trust, visits the ARC Wildfowl Centre, Great Linford, Buckinghamshire, at 10.30; and opens the High Wycombe Judo Centre, High Wycombe, at 2.30.

Princess Anne visits the Allergy and Environmental Medicine Department at the Lister Hospital, Chelsea Bridge Road, SW1, at 9.15; and, as President of Save the Children Fund, attends a council meeting of the fund at Mary Datchelor House, Grove Lane, Camberwell, SE5, at 10.30. Later she visits the Ladywell Centre for Physically Handicapped People at 148 Dressington Avenue, Brockley, SE4, at 2.45.

Princess Margaret attends a reception and dinner given by the Association for All Speech Impaired Children at Hampton Court Palace at 7.20.

The Duchess of Kent, President of the Distressed Gentlefolk's Aid Association, attends a celebration lunch to mark the ninetieth anniversary of the association at Glaziers' Hall, at 12.45.

Princess Alexandra opens the new District General Hospital of the Bromsgrove and Redditch District Health Authority at Redditch at 11.45; and opens the British International Antiques Fair at the National Exhibition Centre, Birmingham, at 1.55.

Memorial service

Mr J. Strauss

A service of thanksgiving for the life of Mr Julius Strauss was held on Monday at Plaisterers Hall in the City of London. Rabbi Rodney T. Mariner officiated. Mr Charles Hambro and Mr Henry Arnhold gave addresses and Mr James Strauss, son, gave the Talmudic reading. Others present included:

Mrs Irene Strauss, Mrs Ruth Schneider, Mr and Mrs Fred Strauss (brother and sister-in-law), Mrs Edna Benson, Mr and Mrs Derek Strauss, James and Toby Strauss.

Mr James Turnbull, Mr and Mrs Paul Sherwood, Mr and Mrs Keith White, Mr and Mrs Gordon Farr, Mr and Mrs Paul Tisch, Mr and Mrs Leslie Pelts, Mr Stefano Colonna, Mr William Dunn, The Hon Kim Fraser, Mr Peter Hill-Wood, Mr Howard Hughes, Mr Ian Salter, Mr David Drummond, Mr Ron Ford, Mr Paul Irby, Mr Kenneth Butler-Henderson, Mr John Perryman, Mr Roy Betts, Mr J C L Keswick, Mr A M Sorkin, Mr Christopher Sporborg, Mr Angus Bain, Mr S Miles.

Mr Peter Stormonth Darling (Chairman of Mercury Asset Management), Mr John Difford (S G Warburg), Mr Alastair Murray (Hill Murray), Mr Mattle (Union Bank of Switzerland), Mr Richard Elias (Spear Gulland and Company), Mr Peter Summerfield (Herbert Oppenheimer, Nathan and Vandyk), Mr H D Osborne (Law Debenture) Mr B D S Lock (Coward Chance), Mr Pieter C Weel (Merrill Lynch Europe), Mr C T Marx (Chairman of Association of Jewish Refugees), and Mrs Marx, Mr Jean Pierre Marchand and Mr Michel Barat (Societe Generale, London); Mr Pierre Follioue (Societe Generale Merchant Bank, London), Mr Robert Cutler (Murray Johnston), Mrs G Bateman (NRG London Reinsurance), Mr R H MacIntyre (MacIntyre Hudson), Mr P Koerfer, Mr G Knight and Mr Curtiss (Morgan Guaranty Trust); Father *Gurney Irish Province Society of* Jesus), Madame Nuna da Rocha e Silva Sanches, Mr Terry Simmons and Mr R L MacPendleton (Dominion Securities), Mr T Beecham (Wood Gundy), Mr Brian Kilpatrick (International Financial Services), Mr Helmut Rothenberg (Blick Rothenberg and Noble), Mr R Noskwith (Charnos and Company), Dr F A Mann (Herbert Smith and Company), Mr and Mrs John Dick, Mrs B Essner, Mr Rudolf Bleichroeder, Mr H Alexander, Mrs Fridolphi, Miss Fiona Crawford, Mr L Cayler, *Mr Francis Hellman, Mr and* Mrs F Benson, Mr Michael von Brentano (Deutsche Capital Markets), Mr Peter Tausig (S G Warburg), Mr and Mrs N Aronsohn, Mr Simon Aronsohn, Mrs Lillian Rose, Mr Nicholas Rose, Mr Herbert Kenmore, Mr E Asslaire (Asslaire and Company), Mr Q Chambers, Mr Mark Hartman, Mrs Q Cahn, Mrs Lorna Rossi, Mr and Mrs Crawford, Mr Fred Ritscher, Mr John Hedges (Interpreter), Mr Christopher Henley (Simmons and Simmons), Mr Albert Levy, Mr and Mrs S Finbaugh, Mr Charles Harraway, Mr Donald Lindsay, Mrs S Simon, Mr M Upson, Mr Geoffrey Hegga, Mr Peter Stuart-Williams (Kidder Peabody), Mrs Dora Segal.

Mr Richard Pollitzer, Mr John Searle, Mr and Mrs Richard Bundock, Mr Derek Parrish, Mr Brian Lake, Mr Alan Rogers, Mr Tom Follett, Mr Benjy Wigan, Mr R L McLaughlan, Mrs Jean Waller, Mrs Ellen Parks, Mr John Shaw, Mr Stewart Orrock, Mr Michael Leach, Mr R Khankar, Mr Norman Jackson, Mr John Allan, Mr David Spearing, Mr Peter Bull, Mr Vic Goulding, Mr Chris Lester, Mr Paddy Griffiths, Mrs Joanna Norman, Mrs Lucy van Staeyan, Mr Robin Salinger, Mr Claude Rodrigue.

Mr Patrick Howard, Mr William Thorpe, Mr Robert Snaith, Miss Sandra Hoare, Mr Bill Barnes, Mr Miles Stuart-Williams, Mr Alf Potter, Mr Bernard Cannon, and Mr Ronnie Mendelsohn.

Sale room

Van Gogh's 'Thistles' fails to attract

By Geraldine Norman, Sale Room Correspondent

The glittering art crowd turned its attention to "Thistles" at Sotheby's on Tuesday night but even the magic name of Van Gogh, still with a sunflower aura glowing around it, could not do much with a painting of ungainly purple spikes.

Dated to August 1888 – the same month and year as the first four "Sunflowers" – it sold for £286,000.

That was a substantial improvement on Sotheby's pre-sale estimate of £140,000 to £180,000 but the picture and the price demonstrate that everything with Van Gogh's name on it does not have to be great.

The thistles are growing beside a roughly sketched country road with undulating country and some bushes behind; the brushwork is nothing to write home about.

The stars of Sotheby's sale were two very rare masterpieces of the turn of the century Viennese school, a portrait of the society hostess Rose von Rosthorn-Friedmann, by Gustav Klimt, and a portrait of the artist Anton Peschka, by Egon Schiele.

They sold at £1,760,000 each, both to different anonymous bidders linked to Sotheby's by telephone. The Klimt beauty, in a glittering black dress and black fur wrap, is only the second major Klimt ever sold at Sotheby's although he is one of the "greats" of the Viennese school.

The Schiele mixes realism and abstract planes of colour to turn a portrait into a symphony in silver, grey and pink and echoes the new design ideas bubbling up within the Wiener Werstätte at the time.

The rest of the sale proved very buoyant with strong Japanese bidding. They were little interested in colour scribbles by Renoir but made up for it by a burning enthusiasm for Chagall. The sale made £16,400,000 with 10 per cent left unsold.

The sale of secondary pictures yesterday morning continued the same trend, with lots of Japanese buying and only 9per cent unsold. The sale total was £5,900,000.

***Christie's sale of Old Mas*ter drawings was almost a sell out, only 1 per cent being left unsold and a total of £682,209.**

Interest concentrated on 67 lots collected around the turn of the century by the brothers Juan and Felix Bernasconi in northern Italy. Their nineteenth-century paintings were a sensation at Christie's last week *and the drawings*, unseen for nearly 100 years, provoked similar interest.

A G.B.Tiepolo "Flight into Egypt", with Mary and Joseph leading an amiable donkey, made £71,500 (estimate £20,000 to £30,000), a sheet of red chalk studies by Tanzio da Varallo, a highly regarded sixteenth-century Lombard artist, made £41,800 (estimate £3,000 to £7,000).

A Guercino ink and wash drawing with St Peter and St *Jerome on one side and St.* Jerome on the back made £39,600 (estimate £7,000 to £10,000). Most of the drawings were unpublished and in very good condition.

Forthcoming marriages

Mr T.N. Heywood-Lonsdale and Miss S.L. Bongard

The engagement is announced between Tom, son of Lieutenant-Colonel and the Hon Mrs Robert Heywood-Lonsdale, of *Mount Farm*, Churchill, Oxfordshire, and Sara, daughter of Mr Strachan Bongard, of Toronto, Canada, and Mrs Susan Bongard, of Gstaad, Switzerland.

Mr R.R. Barttelot and Miss T. Greenlees

The engagement is announced between Robin, son of the late Brigadier Sir Walter Barttelot, Bt, and of Mrs James Barttelot, and Teresa, elder daughter of the late Mr and Mrs Kenneth Greenlees.

The Rev R.D. Baird and Mrs G.J. Bolton

A marriage has been arranged and will shortly take place between Robert Baird, of Charlbury, formerly of Eton College, and Pamela Bolton, of Windsor.

Mr N.G.G. Binks *and Miss K. Barton*

The engagement is announced between Nigel, son of Mr and Mrs J.G. Binks, of Stratford-upon-Avon, Warwickshire, and Kim, elder daughter of Mr C.V. Barton, of Luton, Bedfordshire, and Mrs S. Ward, of Moraira, Spain.

Mr J.R. Cresswell and Miss C.H. Abdon Jones

The engagement is announced between John, eldest son of Geoffrey and Greta Cresswell, of Box Hill, Surrey, and Caroline, elder daughter of Eric and Lolotte Abdon Jones, of East Sheen, London.

Mr C.P. Doyne and Miss S.M. Benson

The engagement is announced between Charles Philip, only son of Mr and Mrs C.H. Doyne, of Cotes des Vallees, Castel, Guernsey, and Sarah Mary, daughter of Mr and Mrs M.S. Benson, of High Pines, Danehill, Sussex.

Mr R.A. Gray and Miss S.A. James

The engagement is announced between Roger, only son of Mr J.A. Gray and the late Mrs Gray, of Maida Vale, London, and Shirley Ann, only daughter of Mr and Mrs E.L. James, of Seer Green, Buckinghamshire.

Mr M.A. Hanbury-Williams and Miss A.M. Ringrose-Voase

The engagement is announced between Michael, youngest son of Mr and Mrs J.M.A. Hanbury-Williams, of Huxley, Cheshire, and Alexandra, younger daughter of Lieutenant-Commander and Mrs C.J. Ringrose-Voase, of Upham, Hampshire.

Mr N.P. Hawkins and Miss A.N. Headley

The engagement is announced between Nicholas, second son of Mr and Mrs Michael Hawkins, of Sheldwich, Kent, and Andrea, elder daughter of Mr Peter Headley, of Canterbury, Kent, and Julie Headley, of Shepherds Bush, London.

Mr P.J.C. Kershaw and Miss J.A. Adams

The engagement is announced between Peter, eldest son of Mr and Mrs J.H. Kershaw, of Orwell, near Royston, and Judy, daughter of Mrs J.E. Adams, of Hersham, Surrey.

Commander J.P. Mosse, RN, and Mrs K.L. Rickards

A marriage has been arranged and will take place quietly in June between John, son of the late Captain and Mrs H.T. Mosse, of Farnham, and Kay, widow of David A. Rickards, of St Mawes, Cornwall.

Mr I.C. Rennie and Miss L. Lindemeier

The engagement is announced between Cameron, son of Mr and Mrs I.M. Rennie, of Esher, Surrey, and Laurie, daughter of Mr and Mrs E. Lindemeier, of Green Isle, Minnesota, United States.

Dr D.J.M. Reynolds and Miss A.M. Sheldon

The engagement is announced between John, son of Dr and Mrs Morton Reynolds, of Carmarthen, and Anna, daughter of Dr and Mrs Philip Sheldon, of Cumnor, Oxford.

Mr G.A. Ripley and Miss L.E. Boaler

The engagement is announced between Guy Anthony, elder son of Mr and Mrs N. Ripley, of Vine Cottage, Priory Road, Wantage, Oxfordshire, and Lesley Elizabeth, only daughter of Mr V.J. Boaler, of 2 Craven Common, Uffington.

Mr M.A.R. Webb and Miss S.J. Kew

The engagement is announced between Mark, eldest son of Mr and Mrs Arthur Webb, of *Hailstone Farm, Cricklade*, and Sarah, daughter of Mr and Mrs Garth Kew, of Redwalls, Brockley.

Mr D.C.N. Yates and Miss T. Boardman

The engagement is announced between David, eldest son of Dr *and Mrs Godfrey Yates*, of Beddgelert, Gwynedd, and Tina, daughter of Mr and Mrs John Boardman, of Westgate-on-Sea, Kent.

Marriage

Mr D.H. Spencer *and Mrs J.E. Bliss*

The marriage took place in Portland, Oregon, United States, on March 21 between Mr Douglas Spencer and Mrs Jean Bliss, daughter of Mr and Mrs M.R. Harland, of Costock, Loughborough, Leicestershire.

Luncheons

British Council

Sir John Burgh, Director-General of the British Council, and Mr Roderick Cavaliero, deputy director-general, were hosts at a luncheon held yesterday at 10 Spring Gardens in honour of Mr Hisamori Isomura, Executive Controller of General News and International Affairs of the Japanese Broadcasting Corporation. The guests included the Ambassador of Japan, Mr Edmund Dell, Admiral Sir James Eberle, Mr Timothy Eggar, MP, Mr Richard Francis, Miss Clare Mulholland and Mr Geraint Stanley-Jones.

Lord Mayor of Westminster

The Lord Mayor of Westminster gave a luncheon at City Hall yesterday for the English-Speaking Union appeal. Among those present were:

The Prince and Princess of Lippe, Lord Sudeley, Sir Monty Finniston, Sir Robin Haydon, Sir Patrick Dean, Mr Michael Wynne-Parker, Major A R Gurney, Dr M Barccani-Dunston, and Group Captain David Hicks.

Dinners

Parliamentary Group for Energy Studies

Sir John Osborn, MP, entertained the Parliamentary Group for Energy Studies at a dinner yesterday evening at the Institution of Civil Engineers. Professor Sir Hermann Bondi, Master of Churchill College, Cambridge, was the guest of honour. Others present included:

Mr Spencer Batiste, MP, Mr Keith Best, MP, Lord Bilsse, Lord Campbell of Croy, Sir William Clark, MP, Lord Clitheroe, Mr Eric Cockeram, MP, Mr Alex Eadie, MP, Lord Ezra, Lord Gray of Contin, Viscount Hanworth, Lord Ironside, Mr David Lambie, MP, the Earl of Lauderdale, Sir Ian Lloyd, MP, Mr Peter Rost, MP, Viscount Tonypandy, Mr Jerry Wiggin, MP, and representatives of associated organizations.

Tylers' and Bricklayers' Company

The Lord Mayor and Lady Mayoress, accompanied by the Sheriffs and their ladies, attended a ladies dinner given by the Tylers' and Bricklayers' Company at Carpenters' Hall last night. Mr M.L.J. Marshall, Master, and Mrs Marshall received the guests. The Lord Mayor, Mr D.N.I. Pearce and Sir Douglas Lovelock also spoke.

High Sheriff of Surrey

The Lord Lieutenant of Surrey and Mrs Thornton attended a dinner given by Mr and Mrs David Coles at County Hall, Kingston upon Thames, last night in honour of the High Sheriff of Surrey and Mrs Johnston. The other guests included the Right Rev George Reindorp, the chairman of the county council and Mrs Macfarlane, and judges of the South-east Circuit and their ladies.

Coningsby Club

Mr Robin Leigh-Pemberton was entertained at dinner last night at the Carlton Club by the Coningsby Club.

Service dinners

The Royal Green Jackets

General Sir James Glover presided at the annual dinner of *The Royal Green Jackets* Officers' Club held at the Cavalry and Guards Club last night.

Royal Artillery

General Sir Thomas Morony, Master Gunner, St James's Park, presided at the Spring dinner of the Royal Artillery *held last night at the RA Mess*, Woolwich.

RAF Rheindahlen

The Station Commander and officers of RAF Rheindahlen and their ladies held a guest night on Tuesday to mark the retirement of Herr Eugen *Palmberg after 41 years' service* to the RAF.

Cheltenham Ladies' College

The following awards have been made on the results of the recent examinations:

ACADEMIC SCHOLARSHIPS

Centenary Scholarship: Sarah Witt, The Dragon School, Oxford.
Major Scholarship: Clementine Cecil, Saxon Hall School, London.
Minor Scholarship: Caroline Mallabon, St John's College School, Cambridge.
Minor Day Scholarship: Anna Bowles, Berkhampstead School, Cheltenham.

MUSIC SCHOLARSHIPS

Major Scholarship: Shireen Kassam, Notting Hill and Ealing High School, London.
Minor Scholarship: Sarah Nichols, Charlton Kings Junior School, Cheltenham.
Exhibition: Caroline Mallabon, St John's College School, Cambridge.

SIXTH FORM SCHOLARSHIPS

Major Academic/Music Scholarship: Alison Davies, Ribston Hall School, Gloucester.
Minor Art Scholarship: Sarah Kitchen, Sydenham High School, London.
Day Girl Bursary: *Kate Diggle, Pates* Grammar School, Cheltenham.

The Royal School, Bath

The Duchess of Gloucester is to open formally the new sixth-form house of The Royal School, Bath, on Tuesday, April 28, 1987.

Anniversaries

Births: Charlemagne, Holy Roman Emperor, 800-814, c 742; Hans Christian Andersen, Odense, Denmark, 1805; William Holman Hunt, London, 1827; Emile Zola, Paris, 1840; Richard Cobden, London, 1865.

Deaths: C S Forester, novelist, Fullerton, California, 1966; Georges Pompidou, premier of France, 1962-68, president, 1969-74, Paris, 1974.

Baron Basnett

The life barony conferred on Mr David Basnett has been gazetted by the name, style and title of Baron Basnett, of Leatherhead in the County of Surrey.

Latest wills

Major General Walter Edmond **Clutterback**, who played the leading role in the capture of the Italian island-fortress of Pantelleria in 1943, left £638,689 net.

OBITUARY

DR DUNCAN DAVIES

Links between industry and the universities

Dr Duncan Davies, CB, who strengthened links between industry, the universities and government departments, *died on March 25*. He was 65.

Almost his entire working life was spent with Imperial Chemical Industries, where he was a catalyst and creative force.

In later life, he took his considerable experience and unbridled enthusiasm with him to the Department of Industry where, as Chief Engineer and Scientist, he practised to good effect that which he had always preached.

Duncan Sheppey Davies *was born on April 20, 1921*, and was educated at Liverpool College and Trinity College, Oxford.

In 1945 he joined ICI as a physical chemist in their dyestuffs division, working mainly in the laboratory.

Then, in 1961, he went, as research director, to the company's general chemicals division (later, the Mond Division) at Runcorn Heath where he introduced successive improvements in the plant's efficiency, viewing the production process as a scientist would an experiment.

The following year he was instrumental in setting up ICI's petrochemical and polymer laboratory. He was appointed its first director and *wasted no time in developing* liaisons between the company, universities and government departments - now widespread practice.

He gathered around him many young scientists (some attracted back from the United States), and the laboratory, after a poor start, soon became a centre for innovation.

In 1969 he went to London as ICI's general manager for research and development. The post, a new creation, was a firm indication that the company was now reaping the benefits of steps taken (largely by Davies) during the 1960s to stimulate a generation of new ideas and information.

But in 1977 he left ICI, earlier than might otherwise have been expected, to take up *the post of Chief Engineer and* Scientist at the DoI. There he was in charge of both scientists and engineers at the department's six research establishments; advised ministers on the department's work; and managed the vote (annual budget).

He continued as he had gone on before, and gave the work of the department much greater industrial value. His own axiom was that everyone in a properly run business is a researcher.

He was chairman of the Science Research Council (1973-9) and, since 1985, an influential member of the British Association's science and industry committee. He received a string of honorary doctorates from various universities.

He wrote, with Callum McCarthy, *Introduction to Technological Economics* (1967), a brief conducted tour through the world of industrial economics, but one which takes in the most important places en route. He also published, in 1976, *The Humane Technologist*.

Davies was a heavyweight in stature and in mind. He was a man who made and kept friends. Away from the office his two great loves were Wagner and Shakespeare.

He leaves a widow, Ann, a son and three daughters.

LADY FORMAN

Lady Forman, who died on March 30 at the age of 71, will be remembered for the part she played in the documentary film movement during the Seond World War, and, more recently, for her work in local *government and health* administration.

Helen de Mouilpied was born on November 8, 1915. She was educated at Oxford - where she was the first woman to speak in the Union - and gained a first class degree in history.

Her first job, in the public affairs department of the Gas, Light and Coke Company, brought her into contact with John Grierson and documentary films.

At the outbreak of war, she joined the films division of the Ministry of Information. She rose to become chief production officer and was responsible for a vast output of documentary films, some made by directors such as Humphrey Jennings and Basil Wright.

They, and the many young directors whose lives she touched, were greatly influenced by her forthright approach to the social problems of the day, by her integrity and by her insistence on the highest technical standards.

During this time she commissioned Benjamin Britten to write the *Young Person's Guide to the Orchestra* as the basis for an educational film. She also produced, with Jacquetta Hawkes, a series of multi-media units of distinction on such subjects as the history of writing, printing and housing.

In 1946 she joined the Crown Film Unit where, with Margaret Thompson, she made a number of film studies on the development of learning skills in young children, which are still being screened *today*.

Also after the war she became an active Labour councillor in Camden, north London; and, when she moved with her family to Essex in 1952, continued to serve in local government.

At the same time she carried out studies of redundancies in the North of England for the department of applied economics at Cambridge.

In 1969 she was appointed to the Cambridge United Hospitals Board, and subsequently served as a member of the Mental Health Tribunals. She was also busy in her energetic support of the Family Planning Association while running her own one-woman "campaign" against what she saw as inefficiency in local government.

In this capacity she became the bane of officials who she regarded as incompetent, and the ally of those pressing for action, especially if that action accorded with her own political and social views.

Lady Forman was a woman who spoke her mind with directness and verve, regardless of whoever happened to be within earshot. She had intellectual drive; her conversation was possessed of wit and sparkle; and her friendship was warm and loyal.

She is survived by her husband, Sir Denis Forman, and by their two sons.

MR INDAR BAHADUR SINGH

Mr Indar Bahadur Singh, senior Indian diplomat, died in New delhi on March 14. He was 70.

He was born in the West Indies and educated at Oxford, where he was a contemporary and friend of many of the parliamentary leaders of post-war Britain: men like Harold Wilson, Edward Heath, Roy Jenkins (whom he beat in an Oxford Union election) and Denis Healey.

After leaving Oxford, where he also met many of the future leaders of the new Commonwealth countries, he was admitted to the Bar.

Before Indian independence, he went to China as the first representative of the Congress Party, and got to know Mao Tse-tung and Chou En-lai. He often recalled winning a drinking contest with Chou En-lai, for whom, however, he *always retained* great respect and affection.

On Indian independence he became a diplomat, and was High Commissioner to several Commonwealth countries, and ambassador to Yugoslavia, the then United Arab Republic and Italy.

Bahadur Singh was with the Indian Prime Minister, Lal Bahadur Shastri, when he died suddenly while on a visit to the Soviet Union in 1966. He also played a big part in negotiating for, and advising, the Indian populations in the new Commonwealth countries.

In retirement he continued this work, coming to England to meet and advise Indian community leaders in this country.

Bahadur Singh was a perfect diplomat, always looking for the negotiated, peaceful and fair settlement. He had enormous personal charm and compassion, and the ability to see both sides of a question.

He leaves his widow, Sumita, the adopted daughter of Rabindranath Tagore, and a daughter.

LORD CLWYD

Lord Clwyd, 2nd Baron, who died on March 30 at the age of 86, served for many years in the Lord Chancellor's Department.

As assistant secretary of commissions there from 1948 to 1961, he was particularly involved in matters relating to the appointment and conduct of justices of the peace, together with consideration of policy matters affecting them.

John Trevor Roberts was *born on November 28, 1900*, and educated at Gresham's School and at Trinity College, Cambridge.

He was called to the Bar by Gray's Inn in 1930 and was appointed a JP in 1950.

After his retirement in 1966, he served on the House of Lords Select Committee which considered the televising of debates.

During the 1950s he built up a fine collection of English watercolours which included works by Cotman, Cox, de Wint and Varley.

His wife, the former Joan de Bois, whom he married in 1932, died in 1985. He is succeeded by his son, Anthony.

An auction where you can even afford the time.

If the prices don't put some auctions out of your reach, the viewing and sale times certainly will. Sotheby's Conduit Street Sales are designed to fit in with your lifestyle, with evening and Sunday viewing.

You'll find many complete room settings of furniture, rugs, ceramics, works of art and wine. Delivery is inexpensive and can be arranged on the spot.

Visa or Access cards are accepted, and as lots start from as little as £200, time will not be the only thing you can afford.



Early Victorian Davenport, c. 1850, 56 cm. wide. Estimate: £500-700.

APRIL SALE
Monday 6th April at 5.30 pm
VIEWING TIMES
Thursday 2nd April. 12 noon - 8 pm
Friday 3rd April. 9 am - 5 pm
Sunday 5th April. 10 am - 4 pm
Monday 9 am - 2 pm
Illustrated catalogue £2.

Enquiries: Caroline Hurlock
26 Conduit Street, London W1A 2AA. Telephone: (01) 493 8080.

SOTHEBY'S CONDUIT St. SALEROOM

FREE

Take out a year's subscription to The Times Higher Education Supplement and we will also send a free copy of the hardback edition of The Longman Dictionary of the English Language (worth £15.95) specially gold-blocked for the THES. It contains entries for over 90,000 headwords, and over 225,000 clear and concise definitions. Simply complete the coupon below and send it together with your cheque or postal order for £35.00 (or credit card number) to the address shown.

This offer applies to new subscribers in the UK and closes on June 30 1987.

THE TIMES
HIGHER EDUCATION
SUPPLEMENT

Please send a free copy of The Longman Dictionary of the English Language and year's subscription to The Times Higher Education Supplement. (ELT)

Name

Address

Postcode

☐ I enclose my cheque for £35.00 made payable to The Times Supplements.

☐ Please charge my credit card for £35.00

Signed

Card No.

please tick

Send this coupon with your remittance to Linda Bartlett, The Times Higher Education Supplement, Priory House, St. John's Lane, London EC1M 4BX.

Science report

Ivory poachers could wipe out elephants

By Simon Davis

A survey of stocks of elephants in Africa makes grim reading of how they are being sacrificed for their tusks. A report in *Oryx* by Douglas-Hamilton, a wildlife conservation specialist, describes what could be "one of the most wasteful mammalian tragedies of this century".

***Elimination* of elephants in north Africa occurred as early as the Middle Ages, and spread throughout much of west and south Africa in the nineteenth and early twentieth century.**

Today, with the exception of Zimbabwe, Botswana and South Africa, elephant numbers are declining (contrary to previous reports) much more rapidly throughout that continent – especially since 1970.

According to Mr Douglas-Hamilton, the two most important factors are the proliferation of automatic weapons and other heavy guns, and the huge rise in the price of ivory from $5.45 a kilo in 1969 to over $100 a kilo. Habitat destruction threatens a long-term problem.

***Political chaos in the past 15* years has multiplied the numbers of soldiers and insurgents. Powerful weaponry, especially automatic rifles, has found its way into the hands of poachers and poorly disciplined irregulars.**

Game wardens are *often* powerless to stop them. In one instance, in Mozambique, pitched battles were fought between rebels and wildlife department staff.

Examples of the slaughter of wildlife are horrific. Elephant numbers in the Central African Republic and Uganda have declined by 80 per cent since the late 1970s. Out of 15,000 elephants in Chad before 1979, only 2,000 to 3,000 remain aftyer the outbreak of civil war.

Poachers armed with *Kalashnikov rifles*, often mounted on horse or camel, are responsible for the collapse of many elephant herds in the Sudan. An anti-poaching unit found groups of up to 80 dead elephants in western Somalia. In parts of Zaire elephants, once abundant, are no longer to be seen, and those in the north are under constant threat from Sudanese poachers. Even in Tanzania and Kenya significant reduction of numbers has occurred since 1970.

The ultimate object is ivory, much of which is exported to the Far East. A reflection of this *sickening situation is the* reduction of mean tusk weights obtained from Hong Kong and Japanese ivory imports (from 16.3 kilos in 1979 to 9.7 kilos in 1982 for Japan) and the very low mean tusk weights of ivory confiscated from poachers in Uganda and the Central African Republic. Smaller and younger elephants are *now* being killed for ivory under conditions of severe over-exploitation.

None the less, in Botswana elephant numbers are increasing. The upsurge of poaching after the end of the war in Zimbabwe has been brought under control and the elephant population there is now showing an annual 5 per cent increase, under careful management of the Zimbabwe Department of Wildlife and Parks. In the National Parks of South Africa also, *elephants seem to be reasonably* safe.

Mr Douglas-Hamilton calls for a halt to the illegal ivory trade as well as support for trained, disciplined, and properly equipped field forces to resist the onslaught by well-armed poachers. In that way, elephant herds can be built up, eventually leading to greater production of ivory through natural mortality: old elephants produce more ivory a year than young ones.

If measures are not implemented soon, the outlook for elephants in Africa is bleak.

Source: *Oryx*, 21.

BIRTHS, MARRIAGES, DEATHS

The voice of joy, and the voice of gladness, the voice of the bridegroom, and the voice of the bride, the voice of them that shall say, Praise the Lord of Hosts: for the Lord is good and his mercy endureth for ever.
Jeremiah 33 : 11

BIRTHS

BAILEY - On March 27th 1987, to Pippa (née Marks) and Stephen, a daughter, Charlotte Emma, a sister for Alexandra.

BEAUMONT - On April 1st at the Princess Anne Hospital, Southampton, to Jane (née Jacobs) and Paul a daughter, Alice.

BELL - On March 30th, to Caroline and Christopher, a daughter, Jennifer.

BRETON - On March 27th to Sarah (née Cole) and Angus, a son, James Edward Mackenzie.

BUNN - On March 30th, to Lorna and Douglas, a son, Charles, a brother for Chloe and Daisy.

COX - On March 16th 1987, to Avril and John, a son, Charles John Albert, a brother for Victoria.

GALE - On March 18th, to Danielle (nee Smith) and Timothy, a son, Joseph.

GOLD - On March 30th, to Liz and Ben, a son, a brother to Katherine.

GREEN - On March 31st, at Stepping Hill Hospital, Stockport, to Christina (née Routh) and Dr Benjamin, a daughter, Emily Charlotte.

GRIFFIN On March 27th 1987, at High Wycombe General Hospital, to Alyson (nee Lloyd) and James, a son, Edward James, a brother for Angela. Remembering little Sally.

HARRAP On March 28th 1987, to Sona (née Gladstone) and Giles, a son.

HISLOP On March 27th, to Minette and Ian, a son, Alexander Charles.

HUDSON On March 26th 1987, to Hilary (née Cartwright) and Jeremy, a daughter, Elizabeth Harriet, a sister for John Henry

KIRON On March 30th 1987, to Jane and Michael, a son, Alexander David.

MOORE - On March 31st 1987, in The Royal United Hospital, Bath, to Sarah (née Peters) and Graham, a daughter.

OUNDJIAN - On March 31st, to Jane and Nick, a daughter, a sister to Thomas and Alexandra. Born on Jeremy's Birthday

OWEN - On March 30th 1987, to Susan (née Ellis) and Mark, a son, Toby Mark Hanchard.

PERCIVAL - On March 25th, to Sally (nee Hall) and Simon, a son, Oliver James.

ROSA - On March 31st, to Sally (née Grimes) and Ricardo, a daughter, Cordelia Sophie.

ROXBURGH - On March 26th, to Thea (nee Lewtas) and Willie, a son, Mark Lucian.

SPOONER - On March 31st, in The Hague, to Iris (nee van der Mey) and Spoons, a daughter, Olivia Charlotte Anne, a sister for Kate, and Claire and Meriel.

TAYLOR - On March 27th 1987, to Ina (nee Thomas) and Mark, a son, Matthew Robert.

THOMPSON - On March 28th, at Brighton, to Catherine and Richard, a daughter, Fiona Mary.

TIBBS - On March 31st 1987, at St. Mary's Portsmouth, to Caroline (nee Kennedy-Cooke) and Phillip, twin daughters, Charlotte Elizabeth and Sarah Emily.

WELLS - On March 31st 1987, at the John Radcliffe, Oxford, to Anne and Tony, a daughter.

WHITEHEAD - On March 6th 1987, at Quito, Ecuador, to Lindy and Hal, a son, Benjamin.

WHITTALL - On March 22nd, to Cassandra (née Fyffe) and John, a daughter, Juliet Alexandra Eleanor.

WILLIAMS - On March 26th, to Caroline (née Robertson) and Hugh, a daughter, Jessica.

GWYNN - On April 1st 1987 peacefully in hospital in Knutsford, formerly of Warley, West Midlands, Kathleen Silvester Gwynn, aged 87 years the dearly loved wife of Herbert Hugh Gwynn (solicitor) and dear mother of Olwen Haig. Enquiries to Dodgson's Funeral Service, 25 Manchester Road, Knutsford. Tel: Knutsford 4251.

HALL - On March 29th, suddenly, Sydney Copestake, Solicitor, aged 81 years, of Frsion, East Sussex, formerly of Woodford Green, Essex. Funeral service at Eastbourne Crematorium, on Monday April 6th, at 2.30pm. Family flowers only. Donations, if desired, to Methodist Homes for the Aged, Epworth House, 25-35 City Road, London EC1Y 1DR.

HANCOX - On March 29th 1987, suddenly at home, Arthur Edward M.A. Can Tab., in his 90th year. Devoted and beloved father of Ursula and widower of Kate Ann. Funeral service at Chichester Crematorium on Friday April 3rd 1987. Flowers or donations if desired (to Guide Dogs For The Blind), c/o L.F. Linton & Son, North Street, Midhurst Tel: 3264

HODGKIN On March 26th 1987, peacefully in her sleep after a short illness, Brigit Hodgkin wife of the late David Hodgkin, mother of Stephen, Andrew and Mark.

HOLT - On April 1st, in Israel, after a short illness, Colette beloved wife of Edmund and mother to Roxane, Matthew and Georgina and daughter of Suzy Benham. Funeral to be arranged.

HUGGINS On March 30th 1987, peacefully after a short illness, Frank Stockford aged 78 years, President of Hartwell P.L.C. (Formerly Hartwells Group P.L.C.), beloved father of Jock and Peter, grandfather and great grandfather. A private family Cremation will take place on Monday 6th April, followed by a memorial service at 12.00 noon on 6th April at St Helens Church, Abingdon, Oxon. (Allow plenty of time for car parking). Family flowers only Donations if desired to B.E.N.(Motor Trade Benevolent Fund) to Lynwood, Rise Road, Sunninghill, Ascot,Berks SL5 0AJ

HUGHES - On Tuesday 31st March, peacefully in Cirencester after a short illness, Brigadier Francis Edmund Charles (Ted), 4th Prince of Wales Own Gurkha Rifles in his 90th year Husband of Irene, father of Penelope, James and Jane, Grandfather and Great-grandfather. Cremation Private. Enquiries to Cowley and Son, Black Jack Street, Cirencester.

JERMAN - On March 31st 1987, peacefully, Blodwen Elizabeth, aged 82 years, Beloved wife of Noel. Dolforgan Gardens, Kerry, Near Newtown (Powys). Funeral service at St Michael and All Angels Church, Kerry, on Saturday April 4th at 2.30pm. Family flowers, donations if desired to The Arthritis and Rheumatism Council, or Montgomeryshire St John's Ambulance. Enquiries to Leach & Son, High Fields, Llanidloes Road, Newtown, Powys., SY16 1EU. Tel: (0686) 26208.

MARTIN - On March 30th 1987, peacefully after much illness, in The Querns Hospital, Cirencester, Major George Pringle Martin, late of the 20th Lancers, aged 87 years, of 25 Coxwell Street, Cirencester. Dearly loved husband of Joan, father of Aureole, and brother of Rena and Tom. Funeral service on Monday April 6th 3.30pm at Cheltenham Crematorium. No flowers. Enquiries to Packer & Slade (Funeral Directors) Telephone Cirencester (0285) 3525.

MORRIS - On March 29th 1987, suddenly at his home, William Arthur (Bill) of Hadlow, Tonbridge, Kent. Much loved husband of Olive, father of Andrew, Pauline and Wendy. Beloved grandfather and friend. Funeral service at Tunbridge Wells Crematorium on Friday, April 3rd at 9.30am. Family flowers only please but donations if desired to Royal Masonic Hospital Samaritans Fund, c/o Francis Chappell and Sons, 10 Quarry Hill Road, Tonbridge. Tel: 363741.

NAPIER - On March 31st 1987, suddenly at home, George, beloved husband of Grace, much loved father of Adele and Gary and loving grand father to Sam. Funeral service at Humble Church on Friday April 3rd at 2pm, interment then after in the church yard. Flowers may be sent to C. Wood & Hay Funeral Directors, 43 Court Street, Haddington.

PATERSON - On March 29th 1987, peacefully at King Edward VII Hospital Midhurst, Donald. Funeral service at Chichester Crematorium on April 3rd 1987 at 5.00pm.

POLLOCK - On March 30th, peacefully in hospital, Diana Pollock. Family funeral. Donations to Support Team Fund, St. Bartholomew's Hospital, West Smithfield, London EC1. Memorial service to be announced.

ROGERS - On March 30th, at his home, Howard John M.A., M.B., B.Chir., P.h.D., F.R.C.P., Professor of Clinical Pharmacology, Guy's Hospital, aged 43, of Erith DA8 3DJ. Funeral Service at Our Lady of the Angels RC Church, Bexley Rd, Erith on Wednesday April 8th at 2pm followed by private cremation at Eltham Crematorium. Family flowers only, but gifts please to UMDS, Guy's Hospital, London SE1.

SHARP - On March 30th, Bernard Charles Sharp C.B.E., much loved father of Richard, Mary, Barbi and grandfather of Dominic, Pippa, Maggie and Jo. Memorial Service at Richmond Parish Church on Friday April 3rd at 4.00pm, followed by private committal.

SMITH - On March 30th, Margaret Grant (Bunty), aged 75, beloved wife of William Barclay of The New House, Kingsland, Herefordshire, mother of Richard and Jacqueline, and grandmother of Andrew, Duncan, Jamie, Oliver and Tansy, elder daughter of The Late Mr & Mrs D.S. Green, of Oxton, Birkenhead. Funeral 2.30pm Monday April 6th at Kingsland Church. If desired donations to St Michael's Hospice, Bartestree, Herefordshire.

SPRING - On March 30th, peacefully at The Northwood Nursing Home, Jean Kathleen. Funeral service at Amersham Crematorium on Tuesday April 7th at 11.30am. Flowers to Henry Paul, 60 Victoria Rd, Ruislip.

SYKES - On March 31st, Moira, of 22 Beechcroft, Kenton Road, Newcastle. Beloved wife of the late Geoffrey and eldest daughter of the late Mr. and Mrs. F.B. Fenwick. A loving sister and aunt of all the family. Funeral service at All Saints Church, Gosforth, Newcastle on Monday April 6th at 1.15pm. Interment private. Family flowers only.

TAYLOR - On March 28th 1987, peacefully in Hospital, Elsie Bramble, aged 94, of Harborne, Birmingham, loved sister of Harold and the late Stuart. Funeral Service at Lodge Hill Crematorium, Birmingham on Monday April 6th at 12 Noon.

WAKEFORD - On March 29th, peacefully at home after a long illness, Pearl Alice (Pip). Much loved by family and friends. At her request there will be no funeral or service, but if desired, donations to Rainbow Trust, Newbury District Hospital, Andover Road, Newbury.

WARD-GLENVILLE - On March 30th 1987, in London, Dorothy (Dorothy Ward, pantomime and variety star), widow of Shaun, and beloved mother of Peter Glenville. Requiem Mass at St. James Spanish Place, London, W1, on Tuesday April 7th, at 11.00am. Flowers to Rendalls, 132 Preston Road, London W10, by 9.30am.

WRIGHTON - On March 30th 1987, after a sudden illness, Robert William Boughton, deeply loved husband of Helen, father of Anthony and Louise, and son of Margaret. Funeral service at St John The Evangelist, Churt, Surrey, on Friday April 3rd at 11am. Flowers and enquiries to H.C.Patrick and Co., Farnham, Surrey. Tel: (0252) 714884.

MARRIAGES

ROITH-WONG WAI-PIK - On February 26th 1987 in New York City, Stephen Jonathan Roith to Miss Ubby Wong Wai-Pik.

DEATHS

BAKER - On Monday March 30th, Lily aged 92. Friend and last nanny for 40 years to Sara and Jonathan Ruffer.

BERRY - On March 31st 1987, in hospital, Pamela, widow of Denis, mother of Antony, Denise and Richard, and grandmother of Michael, Simon and Jonathan. Funeral at 12.30pm, on Tuesday April 7th, at St. Nicholas, Brockenhurst. No bought flowers, but donations to National Gardens Scheme, 57 Lower Belgrave Street, SW1 0LR.

BROOKE - On March 28th, Dorothy of Colchester, dearly loved aunt, great aunt and friend. Funeral service Thursday 2nd April at St James The Less Church, Colchester at 11.30am.

COLLINS - On March 30th, suddenly in London, Walter Collins, founder and Managing Director of Oscar Woollens - Interiors International. Private funeral, no flowers please.

COLLINS - On March 30th 1987, suddenly, Walter, the proprietor of Oscar Woollens International, aged 70 years. Private family cremation.

DAVIS - In March, suddenly in Vancouver B.C., Canada, Wendy Elizabeth Drew, well loved daughter, sister and aunt. Memorial Service at St Jame's Church, Southstoke, Bath, on Wednesday April 8th at 2.30pm. Family flowers only please.

DOWNES - On March 28th 1987, Peter Melvin, aged 67, beloved husband of Millicent. Private cremation. Memorial Mass to be announced later. Donations if so desired may be sent to Cancer Research.

EDWARDS - On March 31st 1987, peacefully after a long illness, Audrey Eveline Lucilia Edwards MBE, widow of Colonel C L Edwards RM, Rtd. Much loved mother of Shirley and Richard and grandmother of David, Kate and Tom, sadly missed by her family. Funeral service 2.30pm on Wednesday 8th April at St Peter's Church, North Hayling Island, followed by interment. Family flowers only, donations if desired to Hayling Island Branch of Hampshire Association for the Care of The Blind, c/o Grady's, 23 Mengham Road, Hayling Island, PO11 9BG.

EISNER - On Tuesday March 31st, peacefully at The University Hospital, Zurich, after a long illness, Peter J.S., beloved husband of Margaret and father of Peter and Terence.

ELMES - On March 28th, peacefully after a short illness, Edward Anthony of Croydon, much loved husband and father. Service at Croydon Crematorium at 12 o'clock on Tuesday 7th April.

ELMHIRST - On March 29th 1987, at home, Shiela F.R.S.A., wife of the late Edward M. Elmhirst F.R.C.S. Funeral service at St. Matthew's Church, Ipswich on Saturday April 4th at 11.00am.

FENN - On March 29th 1987, peacefully in a Bournemouth nursing home, after a long illness, Father Francis Cuthbert Fenn, S.J (One time Superior of the Guyana S.J Mission). Rest in peace. Requiem Mass at Corpus Christi Church, Boscombe, Bournemouth Monday April 6th at 11am, followed by interment. Enquiries to George Scott and Son (Funeral Directors) Ltd. Tel: 0202 35827.

FISHER - On March 31st, in hospital at Midhurst, after a short illness, Major Richard Mortimer of Seaford, Sussex, and late Prince of Wales's own West Yorkshire Regiment, aged 74 years. Cremation at Chichester on Monday April 6th at 3.30pm. No flowers but donations, if desired, to Cancer Relief.

FORMAN - On March 30th 1987, at The Mill House, Helen, Lady Forman (nee de Moulpied). Cremation private. No flowers. Arrangements for a memorial occasion to be held later in the year will be announced shortly.

FORSYTH - On March 24th 1987, suddenly in Cyprus, Edward Geoffrey Forsyth, aged 68 years. Private funeral at Charing on Friday April 3rd. A Service of Thanksgiving will be held at The Church of St Martin's in the Fields on Wednesday April 15th 1987 at 11.45am. Family flowers only but donations if desired to M.E.N.C.A.P.

GRANT - On Monday March 30th, peacefully in Nottingham, Eileen Mary (nee Cosgrave) aged 87, dear mother of Ian. Funeral, Virginia Water, Friday April 3rd at 2.00pm. Details from, and flowers or charitable donations, to Beguley Bros, 500 Mansfield Road, Nottingham (0602) 605197

GUNDRY per BARRETT, ROSE MORRELL CUDBY nee BARRETT, WIDOW late of 24 Flint Street, West Thurrock, Grays, Essex, died there, on 12th March 1986.
(Estate about £29,960).
The mother of the above-named is requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, stating which the Treasury Solicitor may take steps to administer the estate.

RICHARDSON, ALEXANDER ARTHUR RICHARDSON late of 43 Shooters Hill, Dover, Kent died at Dover on 8th June 1986.
(Estate about £46,600).
The mother of the above-named is requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, stating which the Treasury Solicitor may take steps to administer the estate.

60 GROUP Radar/De Lastic. Recollections please, K. Desmond, 122 Olive Road, London NW2 6UU.

MEMBERS British Union imprisoned without trial 1918 1940 still alive whose file in 700 missing at Home Office contact BOX B66.

"SUPERWOMAN": If you found this book useful, please send a postcard to Shirley Conran, saying why. Reply to BOX L34.

NON RELIGIOUS FUNERALS. Book £2 from the British Humanist Ass. (Reg Charity) 13 Prince of Wales Terr. W8.

A Bird In The Hand. Reply to BOX L70.

BIRTHDAYS

CONGRATULATIONS Caroline on your 21st. champagne on you! All my love Dxxvxx

SERVICES

FRIENDSHIP, Love or Marriage. All ages, areas. Dateline, Dept (Q16) 23 Abingdon Road, London W8. Tel: 01-938 1011

CAPITAL GW prepare high quality curriculum vitaes. 01-607 7908.

SELECT FRIENDS. Exclusive introductions for the unattached. 59 Maddox Street, London W1 Telephone 01-493 9937.

GLYNDEBOURNE Swap 4 Stalls tickets (June 4th, La Traviata) for same opera other weekday date. Reply to BOX J60

BREAKAWAY. Londons club for professional unattached people, 23-43. Over 200 social, sporting, cultural and leisure activities monthly. 24 hr tape. 01 987 7994.

SUMMER IN ITALY 4 week student course in Rome, Florence and Venice. Art History Abroad. 01 244 8164.

SEEKING information? Tracing a family? Why spend hours in the archives sourcing over papers? Contact Factfinders, 27 High Street, Crawford, Cornwall PL32 9PQ Tel: 0840 212855.

CURRICULUM VITAE written professionally. Tel CVC: 01-386 7642.

CHEVERELLS PARK. Luxury Home for the Elderly in rural Herefordshire. Apartments and Single rooms available. Tel: 0582 840264.

WANTED

SPINK
Buy War Medals
Including Orders & Decorations
Spink & Son Limited
5-7 King Street, St.James's
London SW1Y 6QS
Tel 01-930 7888 (24 hours)
Established 1666

WINE labels. Antique and Modern sought for specialist auction sale. Contact David Porter, Bonhams, Montpelier Street, London SW7 1HH. Tel: 01 584 9161.

£10,000 cash available for large Vic wardrobes, desks, bookcases, sets of chairs, tables, bureaux. 01-946 7683 (day) 01-789 0471 (eves).

CROCODILE Luggage suitcases etc. and other items wanted. 01 622 8079/01 226 2225.

WANTED All Lloyd Loom Furniture. Chairs, Settees, tables etc. Buyer will collect any area. 01 291 3808

WIMBLEDON Mens and Ladies Finals Days. 2 tickets, cash available. Telephone 04252 78701.

WIMBLEDON Tickets required. Tel. 01-928 1776 (T)

FOR SALE

WEDDING SUITS
Dinner Suits
Evening Tail Suits
Surplus to hire
BARGAINS FROM £40
LIPMANS HIRE DEPT
22 Charing Cross Rd
London WC2
Nr Leicester Sq tube
01-240 2310

AMERICAN Pit Terriers, Puppies, both sexes. Brindles and Fawns. Registered and Insured. Tel: 0923 770083.

A WINDSOR Jewel: Autographed first American Edition "The Heart Has Its Reasons", in original dust cover. Offers over £400. Tel: (0328) 2305

CHINESE SHAR PEI, puppies, 6 months, Innoculated, KC reg, Blood tested. House trained. £500. Tel: 01 690 3848.

KNIGHTS OF NETTLEBED. Complete dining room suites in solid Brazilian mahogany and solid English oak, available from stock FOR IMMEDIATE DELIVERY including fine examples by Titchmarsh & Goodwin, Arthur Brett, Williams Tillman and Andrew Sith. Nettlebed, Nr. Henley-on-Thames (0491) 641115; Bournemouth (0202) 293880; Topsham, Devon (039287) 7443; Berkeley, Glos. (04453) 810982.

THE PIANO WORKSHOP Free credit over 1 year (0% APR) on our unrivalled selection of new and restored pianos. Low interest over 2 & 3 yrs. Written quotations. Free catalogue. 30a Highgate Rd. NW5. 01-267-7671.

GERMAN SHEPHERD Puppies (Alsatian), excellent pedigree, parents guard dogs. £100 also one-year-old bitch for sale. £200. Crawley (0293) 543871.

FLAGSTONES Old & new York flagstones, cobble sets etc. Nationwide deliveries. Tel: (0380) 860039 (Wilts).

SEATFINDERS. Best tickets for all sold-out events. Our clients include most major companies. Credit cards accepted. 01-828 1678.

SHERATON STYLE Dining Tables, chairs, sideboards and desks. Catalogues from William Tillman, Crouch Lane, Borough Green, Kent. 0732 883278.

THE TIMES 1785-1985. Other titles avail. Hand bound ready for presentation also "Sundays". £12.80. Remember When. 01-688 6325/6324.

TICKETS FOR ANY EVENT, Phantom, Cats, Starlight Exp, Chess, Les Mis, All theatre and sports. Tel: 821-6616/828-0498, A.Ex / Visa / Diners.

WOODSTOCK Bedroom Showroom Display - Half Price! View at our new showrooms 92 Lots Road, SW10. Tel. 01-837 3220.

ALL TICKETS. Phantom, Rugby, Cup Finals, Wimbledon and Pop. Showbiz Credit Cards accepted on 01-930 0800.

ANATOLIAN puppies, rare Turkish Akbash, guards, pet, show, ready now. Wrexham (0978) 760596.

BECKENHAM Grand. 6 ft Rosewood, excellent, bargain. £4,800 non-negociable. Tel:01-387 3829.

DOBERMANN puppies, pedigree, KC registered, lovely temperament, ready now, £125. Tel 01 555 8784.

PEKINGESE Older puppies, creams, blacks, innoculated, insured. Tel: Hants (0252) 625827.

PHANTOM OF THE OPERA, Paul Simon, Wimbledon, Rugby, Pop, Sport & all theatres. 01 240 9609/01 836 9910.

PIANO, attractive medium-sized upright. Excellent tone. £375 price includes delivery. Mint Condition 01-455 0148.

STAFFORDSHIRE Bull Terrier puppies, home bred, Kennel Club Reg, big pupses. £165 each Croydon (0689) 48175.

TICKETS Phantom, Wimbledon, Theatres and Sports. 10.30am - 6pm. Credit cards. 01-328 1338/9

MOUNTED nuska plus or minus 10kg each. With suspended copper gong plus leopard skin. Tel: (0740) 20949.

RENTALS

LANDLORDS
AND
OWNERS
Are you looking for fast, efficient & professional letting service in Central London? Then contact one of our rental team and your property will be on the market within hours.
QURAISHI
CONSTANTINE
LONDONS LEADING LETTING
AGENTS
01-244 7353

REDBURN STREET, SW3
£450pw
A most attractively refurbished maisonette in this quiet yet central Chelsea Street. Dble rec. 3 beds. 2 baths. N' kit. balcony.
Chesterton Prudential
Chelsea Office: 01-589 5211

CADOGAN GARDENS ground floor flat, ind. security system, with magnificent period reception room with marble fireplace, sep. dining room, master suite with marble bathroom, second bed & shower room. Kitchen all machines. Long Co let £700pw, Goddard & Smith 930 7321.

KNIGHTSBRIDGE Very large mansion flat with wonderfully high ornate ceilings in block with excellent security. 3 dble beds, 3 baths, dbl recep room, study, WC, super kitchen and morning room, all machines. Co let £960pw. Goddard & Smith 930 7321.

FULHAM SW6 Nr. tube. Modern 1 bed flat in delightful garden development with gym, sauna, pool and parking space. Co let £185pw Goddard & Smith 930 7321.

S. KENSINGTON - Delightful, modern south facing, fully furnished Penthouse flat. Cornwall Gardens SW7. Balcony. Beautiful outlooks. 2 bedrooms. 8th floor. £170 pw. Holiday or Company let till end August. Tel: 01 937 4307

CITY Less than 1 mile. Walk to work. Delightful 1 dble bed flat in Georgian house. Fully modernised, use of garden, CCH, new carpets, curtains. £125 pw incl. Tel. 01 729 1358 (eves).

HAMPSTEAD Attractive 1 dble bed flat, washing machine, TV, new kitchen, by Heath & tube. £110 pw. Tel: 485 1149.

HOLLAND PARK Elegant 3 bedroom CH flat, Kit with amenities. 2 mins walk tube/bus. £220 pw Tel: 01 727 6453.

IDEAL for visitors. Immaculate flat for two. S Kensington. Daily maid. lift. CH, phone etc. 01-584 2414/(0372) 64281

MAYFAIR & Harley St. W1. Lux studio & 2 bed flats fr £200 pw.incl. 01 262 8794.

SERVICED APARTMENTS in Kensington. Col T.V. 24 hr Sw. Telex. Collingham Apartments. 01-373 6306.

ST JOHN'S WOOD. 3 beds, 2 baths, rec/diner, fit kit, lift, porter. £200 pw. 01-581 4846

SW1 100 yds Buckingham Palace. Pied a terre/studio. 4th floor with lift. £400pm. (0) 0923 27207.

SW18 / SW12. 2/3 bed family houses, fully furn. From £700 pcm. Home From Home 01 946 9447.

WIMBLEDON AREA, Good selection houses/flats, no fee to tenants. Williams & Son. 01-947 3130.

A WEST END flat and house list. We sell and let property. Davis Woolfe & Co 01 402 7381.

FOR SALE

SUGARS AND SYRUPS
A Task Force Report upon the scientific evidence relating to the role of sugars and syrups in health and disease.
Details from:
The British Nutrition Foundation
15 Belgrave Square
London SW1X 8PS
Tel: 01-235 4904

ANNOUNCEMENTS

British Heart Foundation
The heart research charity.
102 Gloucester Place, London W1H 4DH

PERSONAL COLUMNS

ANNOUNCEMENTS

OLD YORK FLAGSTONES for patios & driveways. You can buy from a garden centre but they will have bought it from us. Tel: 061-283-0881/061-231-6785.

ST.BERNARD Puppy, KC reg. farm reared wonderful temperament. show potential. insured, will deliver. 067381 225.

SHORT LETS

ISLINGTON 3 bed. 2 bath, fully equipped house, available mid-April to mid-August. £200 per week. Tel.01 226 6184

FLATSHARE

BATTERSEA PARK: Large room available suit single professional. £55 pw excl. Tel: 01-622 5849 (After 6)

BROOKE GREEN Own room in charming West London house for Prof Female. Every amenity, garden, close tube. £55 pw incl. Tel: 01-603 7260. After 6 pm.

CHELSEA SW3. Prof M/F, O/R in luxury house, 5 mins Sloane Square. £84 pw excl. Tel: 01 788 2824.

CLAPHAM NORTH, F to take 6th place in large house, O/R, non smoker. £115 pcm + bills. Tel: 274 8278 Eves.

FULHAM Prof Female for nice flat, 24+, O.R. C.H. near tube. £200 pcm inc. Tel: 01 385 0804 aft 5.pm

GWN Bedroom and bathroom available for girl in very comfortable family house. Parsons Green, SW6. Large house with garden, most convenient for Tube, buses and shops. £80 pw inclusive bills, except telephone. Please contact Janet: 01-839 1671 or 01-736 8069.

EARLS COURT VILLAGE - Single + double rooms in professional house-share. Near tube. For clean, non-smokers. Short/medium period £70 + £120 pw 373 2116

FLATMATES Selective Sharing. Well estab introductory service. Plse let for good. 01-589 5491. 313 Brompton Road, SW3

MUSWELL HILL. M/F. 1-2 persons, own room/rooms & bed shared fine. All mod cons. Close Tube/BR/City Line. £150/£187 pcm excl. 01-889 1822 eves.

SW15 East Putney. Prof Girl, O/R well equip comfy house, 8 mins tube. £200 pcm incl. Tel: Mr Linsell. 0785 861513 (work 01 874 6445 eve.

BROCKLEY SE4. N/S, O/R in bright CH flat. Gdn. W/mach. Conv trans. £156 pcm excl. Tel: 01-692 9605.

CLAPHAM COMMON Prof F. N/S, share flat with 1 other. O/R. OCH. £195 pcm excl. bills. Tel. 01 671 8058 evenings.

KNIGHTSBRIDGE Female share room in friendly flat. £40 pw excl. Immed. Tel 01-930-8411 extn: 284.

MAYFAIR Professional M/F, 30 plus, for own room in luxury flat. £85 pw week. Tel: 01 499 2571 after 2pm.

NW8 Professional girl to share flat with 1 other. Own room. £200 pcm. Tel. 01 286 4408 ext 31 or 042 878 371.

PROF m/f to share house in private square. All mod cons. garden. £50 pw. Tel after 7pm: 01 965 5724.

ROOM available in comfy family home in SW2, 15 mins Victoria. Suit prof person. £50 pw. Tel: 01-674 4855.

SHEPHERDS BUSH female o/r, n/s, required to share small quiet flat. £200 pcm incl except phone. 01-740-8024

ST. JOHNS WOOD Mon-Fri. Large single bedsit over garden, period house. £50 pw. Tel: 01-624-8726

STEPNEY Charming room in listed cottage with garden, for student, for N/S. £55 pw incl. Tel: 248 1137 (Daytime).

SW6 M/F, O/R in large flat, OCH, wash machine, £58 PW excl. Tel 01 381 3021 after 7pm.

W2 Professional person for own room in lovely flat to share with one other. N/S. £60 pw. Excl. Tel: 01-229 1848.

W6 Lux flat double room by River. All amenities. £230 pcm. Tel. 01 748 7366 or 01-689-2299 (O).

W12 Prof person to share flat, non/smoker, own bay room, near central line. £50 pw. Tel 01 740 7432 after 2pm.

WANTED Journalist needs huge, very quiet room(s) in genteel house/flat near tube. Max £50 pw. Tel: 01-840 2963

PUTNEY - N/s Prof 22+ to share flat. Own Room. £160 pcm excl. Close tube. CH. Tel: 01 874 4824 (after 7pm).

SE26 2 spc rms in shared spacious Vict house. Own kit and lounge, gdn, CH, all mod cons. 20 mins Vict or Holborn viaduct. £190 pcm incl (ex). 01 778 9761.

SOUTHFIELDS SW18. M/F. N/S. share O/R 3 bed house. £50 pw excl. Tel: 01 870 7033 after 7pm.

RENTALS

THE LONG/SHORT LET specialists. We have a spc selection of luxury 1/ 2/ 3/ 4 Bedroom flats with maid service. Interior designed & centrally located. Avail Now Connaught Properties 727 3050

F W GAPP (Management Services) Ltd require properties in Central, South and West London Areas for waiting applicants tel 01 221 8838.

HENRY & JAMES Contact us now on 01-235 8861 for the best selection of furnished flats and houses to rent in Knightsbridge, Chelsea and Kensington.

SUPERIOR FLATS & HOUSES avail. & read. for diplomats, executives. Long & short lets in all areas. Lighfriend & Co. 48, Albemarle St W1. 01-499 5534.

CHELSEA Superb 1 double bedrm flat on Cheyne Walk. Interior design. Spc lge. bright room. CH. £175 pw. 352 8458.

PIMLICO SW1, 2 luxury 2 bedroom flats, newly furnished, long or short lets £200 & £270 pw. Tel.01-730 2637

RICHMOND Riverside. Georgian terrace. Furnished 3 bedroomed maisonette. Superb views. £200 pw. 01-940 6812

AMERICAN EXECUTIVE Seeks lux flat/house up to £2800pw. Usual fees req. Phillips May & Lewis, South of the Park, Chelsea office. 01-352 8111 or North of the Park, Regent's Park office. 01-586 9882.

BENHAM & REEVES Have a particularly good selection of flats & houses in Kensington & surrounding areas at rents from £165-£1,500pw Benham & Reeves 938 3522.

HYDE PK W2. Sunny mews hse. 3 dbl beds. 2 baths, master en-suite + jacuzzi. Huge open-plan liv area opens to sunny garden & sep terr. Easy parking. Excel furn £500 pw. 01 723 4133.

KNIGHTSBRIDGE Super 2 beds, 2 bath (1 en suite), top floor flat, lift, 24 hr, new dec, carpets, curtains. £300 pw Also 2 bed, bath, rec/diner. fit kit. £290 pw 01-881 8628

ST. JOHN'S WOOD Facing Regent's Park 1 bed, recep/ dining in pb block. 24 hour portierage. £170 pw incl heating & hot water etc. Tel: 01 907 7444 or 01 247 4608.

SW1 Charming Mews prop in quiet cobbled mews. Sunny recep, 2 beds, study/ 3rd bed, excel small bone kit, with attrac skylight, bath. £500pw Cootes 01 828 8251

TENANTS Are you looking for a Home From Home? We have tastily accommodation to meet all your requirements From £120pw - £500pw. Home from Home 01 946 9447

AMERICAN BANK urgently requires luxury flats/houses in Kensington, Knightsbridge, Belgravia areas. £400 - £2,000 pw. Buross Estate Agents 581 5136

BEHR & BUTCHOFF for luxury properties in St Johns Wood, Regents Park, Maida Vale, Swiss Cott & Hampstead 01-586 7501

CLAPHAM COMMON Doctor's splendid flat, newly furnished, 2 bed, use garden, Co. or family, £185 pw inclusive. Tel:01 627 2406 after 5.00 pm.

HARLEY ST Area Luxury flat, modern block, 1 bed, 1½ Recep, kit/bath, £150pw. Co let only. Tel:01 723 8668.

QUEENS PARK Mature executive to share new luxury flat all mod cons. Garden etc. Easy travel to City/West end. £220 p.c.m. Tel:0836 229268 eves

REGENTS PARK W1. luxury 2 bed furnished flat in prestigious build, with all amenities, private gardens, tennis crts, parking. £300 pw. 01-806 9622. Eves.

ROBERT IRVING + BURNS Offers selection of flats & houses in the City, Knightsbridge, Kensington, Wimbledon and other areas. 01 637 0821

SW1 V.Hnd 4th flr unfurn flat. In central loc, sunny angled rec, 2 area, kit, bath, £175pw incl CH, CHW. Cootes 01 828 8251

WESTMINSTER - Newly decorated, fully self-contained, well furnished flat. Living room, 1 bed, second floor, quiet street. £130 pw. Tel: 01-607 8166

ALLEN BATES & Co have a large selection of flats & houses avail for long / short let fm £180.00 p.w. 01 499 1665

WIMBLEDON Close town centre, lovely 2 bed flat. Garage. All brand new. £130pw. Tel: 946 1837 Hedges & Co.

FLATS AND HOUSES To rent from £100 - £300. Essex Estates 538 1744.

SE 13, pleasant S/C fully equipped flat in private house, close Heath and BR. Dble bed, living room, kit, Shower, BCH. Min 1 yr, personal references. £360 pm inc Elec/Gas. 01 318 4960 after 6pm.

SELECTION of High Quality flats available to rent in West London Area. Prices from £160 pw. Panorama 01-603 1691.

SHOOTERS HILL SE18. Mod 2 bed 1st flr flat. GCH. qge, newly furnished, fine views. Co let. £400 pcm. Tel: Meore 01 481 1506 (W) or 01 854 3536 (H).

ST JOHNS WOOD lux 2 bed flat, kit Wash/dry, bath, large recep. FF. £180 pw inc CH. Tel: 01-722 2317.

WE HAVE Many Applicants looking for quality property to rent in West London Area. Full Management Services Available. Panorama 01-603 1691

OVERSEAS TRAVEL

WINGSPAN TRAVEL
LONDON'S FAVORITE LOW COST FLIGHT CENTRE

Athens	£99	Barcelona	£105
Frankfurt	£85	Geneva	£79
Hamburg	£85	Los Angeles	£355
Munich	£99	New York	£299
Nice	£139	Paris	£97
Toronto	£206	Zurich	£79

Late ski deals, flights and transport available to top resorts.
Many many flight bargains to European and far away destinations for the asking.
ABTA 71129 TEL 01-405 7082/405 8042

SKI BEACH VILLAS
ANDORRA
SNOW SNOW SNOW
4th April - 1wk
Staffed Chalets £129 p.p.
Self Catering £79 p.p.
Air/Chalet inc.
(0223) 311113/68626
ABTA 1415X ATOL 381B
ACCESS/VISA/AMEX.

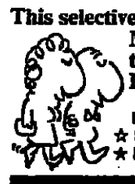
Paris	£69	N YORK	£275
Frankfurt	£60	LA/SF	£355
Lagos	£320	Miami	£320
Nairobi	£325	Singapore	£420
Jo'burg	£460	Bangkok	£335
Cairo	£205	Kathmandu	£440
Del/Bom	£335	Rangoon	£360
Hong Kong	£510	Calcutta	£425

Huge Discounts Avail on 1st & Club Class
SUN & SAND
21 Swallow St, London W1
01-439 2100/437 0637

**

THE TIMES INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN



BOOKING KEY
☆ Seats available
★ Returns only

THEATRE

LONDON

☆ **BREAKING THE CODE:** Riveting performance by Derek Jacobi as the enigmatic Alan Turing, wartime computer genius and homosexual. Haymarket Theatre, Haymarket, SW1 (01-930 9832). Tube: Piccadilly. Mon-Sat 8-10.30pm, matinée Wed and Sat 3-5.30pm, £4-£13.50.

☆ **DECADENCE:** Revival of Steven Berkoff's ferocious study of the upper classes. With Linda Marlowe. Limited season, very popular. Wyndham's Theatre, Charing Cross Road, London WC2 (01-836 3028). Tube: Leicester Square. Mon-Sat 8.30-10.10pm, matinée Sat 5-6.40pm, £4.50-£10.50, until April 25.

☆ **FASCINATING AIDA:** The witty, sexy, subversive threesome, sparking and larking about. Piccadilly Theatre, Denman Street, London W1 (01-437 4506). Tube: Piccadilly Circus. Thurs and Fri 6.30-8.40pm, 9.30-11.40pm, £7.50, until April 3.

☆ **THE HENRYS:** Michael Bogdanov's impressive productions of Shakespeare's Henry plays, with Michael Pennington as Prince Hal and Henry V, and John Woodvine as Falstaff. Old Vic, Waterloo Road, London SE1 (01-928 7616, cc 01-261 1821). Tube: Waterloo. *Henry IV* part 1 Wed 2.30-5.30pm and Fri 7.30-10.30pm, Sat 10.30am-1.30pm, *Henry IV* part 2 Wed 7.30-10.30pm, Sat 3-6pm, *Henry V* Tues and Thurs 7.30-10.30pm, Sat 7.45-10.45pm, £3-£10.50 (special ticket for all three plays £24), until May 2.

☆ **MARCH OF THE FALSETTOS:** The zippy, witty musical by William Finn concerning the home life of New York bisexuals. Albery Theatre, St Martin's Lane, London WC2 (01-836 3878). Tube: Leicester Square. Mon-Thurs 8-9.15pm, Fri and Sat 7.30-8.45pm and 9.30-10.45pm, £5-£12.50.

☆ **A PIECE OF MY MIND:** George Cole and Anna Carteret in Peter Nichols's play covering 20 years of a writer's life. Apollo Theatre, Shaftesbury Avenue, London W1 (01-437 2663). Tube: Piccadilly Circus. Mon-Fri 7.30-9.50pm, Sat 8-10.20pm, matinée Wed 2.30-4.50pm, Sat 5-7.20pm, £5-£13.50.

☆ **THE RESISTIBLE RISE OF ARTURO UI:** Griff Rhys Jones as Brecht's gangster leader learning how to rule the world. Queens Theatre, Shaftesbury Avenue, London W1 (01-734 1166). Tube: Piccadilly Circus. Tues-Fri 7.45-10.15pm, Sat 8-10.30pm, matinée Sat 4.30-7pm, £4-£11.50.

☆ **SERIOUS MONEY:** Caryl Churchill's musical play about the Big Bang and City greed. Royal Court Theatre, Sloane Square, London SW1 (01-730 1745). Tube: Sloane Square. Mon-Sat 8-10.30pm, matinée Sat 4-6.30pm, £3-£9.

☆ **THREE SISTERS:** Strongly cast Chekhov in a new translation by Michael Frayn. Greenwich Theatre, Crooms Hill, London SE10 (01-858 7755). Station: Greenwich. Mon-Sat 7.45-10.45pm, matinée Sat 2.30-5.30pm, £3-£7.50.

LONG RUNNERS: ☆ **The Business of Murder:** Mayfair Theatre (01-629 3036) . . . ★ **Cats:** New London Theatre (01-405 0072. cc 01-404 4079) . . . ★ **Chess:** Prince Edward Theatre (01-734 8951) . . . ★ **42nd Street:** Drury Lane Theatre Royal (01-836 8108/9/0 or 01-240 9066/7) . . . ☆ **Me and My Girl:** Adelphi Theatre (01-836 7611/7358 and 01-240 7913/4) . . . ★ **Les Misérables:** Palace Theatre (01-434 0909) . . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443, cc 01-379 6433) . . . ☆ **No Sex, Please, We're British:** Duchess Theatre (01-836 8243) . . . ★ **Phantom of the Opera:** Sold out until October, Her Majesty's Theatre (01-839 2244, cc 01-379 6131, 01-240 7200) . . . ☆ **Run for your Wife:** Criterion Theatre (01-930 3216. cc 01-379 6565) . . . ★ **Starlight Express:** Apollo Victoria Theatre (01-828 8665, cc 01-630 6262) . . . ☆ **Stepping Out:** Duke of York's Theatre (01-836 5122, cc 01-836 9837) . . . ☆ **Time:** Dominion Theatre (01-580 9845, cc 01-836 2428).

BRISTOL: ☆ **John Bull:** First production in modern times of a 'lost' comedy by George Colman. Old Vic Theatre Royal, King Street (0272 24388). Mon-Wed 7.15-9.45pm, Thurs-Sat 7.45-10.15pm, matinée Thurs 3-5.30, Sat 4-6.30pm, £1.70-£7.50, until May 2.

CHELTENHAM: ☆ **The Heat of the Day:** Shared Experience's dramatization of Elizabeth Bowen's wartime novel, with Charon Bourke and Patricia Lawrence. Everyman Theatre, Regent Street (0242 572573). Tues-Fri 7.45-10.10pm, Sat 8-10.25pm, matinée Thurs 2.30-4.55pm, Sat 4.30-6.55pm, £4-£6.50, until April 4.

LEEDS: ☆ **Pravda:** Philip Voss plays the colonial newspaper tycoon in a famous Fleet Street tale. Playhouse Theatre, Calverley Street (0532 442111). Mon and Tues 8-10.40pm, Wed-Sat 7.30-10.10pm, matinée Sat 3-5.20pm, £4-£5.50, until April 4.

MANCHESTER: ☆ **Applause:** Exciting musical based on the film All About Eve with Josephine Blake in the Bette Davis role. Forum Theatre, Wythenshawe, Town Centre, Manchester (061 437 9663). Tues-Sat 7.30-9.55pm, £3-£7.20, until April 11.

RICHMOND: ☆ **Rosencrantz and Guildenstern are Dead:** The Oblivion Boys play the two attendant lords and Lionel Blair the Player King. Richmond Theatre, Richmond Green (01-940 0088). Mon-Fri 7.45-10.15pm, Sat 8.15-10.45pm, matinée Wed and Thurs 2-4.30pm, £3-£8.50, until April 4.

SHEFFIELD: ☆ **Pawnbroker Hocks the Moon:** Sheffield 50 years ago when rearmament brought jobs back to the steelworks and idealism took men out to Spain. Crucible Studio Theatre, 55 Norfolk Street (0742 769922). Mon-Sat 7.45-9.45pm, £3.50, until April 4.

STRATFORD: ☆ **Julius Caesar:** New season opens with Roger Allam as Brutus and Nicholas Farrell as Antony in Terry Hands's production. Royal Shakespeare Theatre, Stratford-upon-Avon (0789 295623). Mon-Sat 7.30-10pm, £5-£17.50.

STRATFORD: ☆ **Fashion:** First of the season's new plays — Doug Lucie's study of a socialist PR man required to 'sell' the Tory party. The Other Place, Stratford-upon-Avon (0789 295623). Mon-Sat 7.30pm, £6-£7.

BEST SELLING BOOKS

Best selling books for the week ending March 28

FICTION			
1	**The Enigma of Arrival**, V. S. Naipaul	Viking	£10.95
2	**No Enemy But Time**, Evelyn Anthony	Hutchinson	£10.95
3	**The Parson's Daughter**, C Cookson	Heinemann	£10.95
4	**Windmills of the Gods**, Sidney Sheldon	Collins	£10.95
5	**Limited Options**, Palma Harcourt	Collins	£ 9.95
NON-FICTION			
1	**The Fatal Shore**, Robert Hughes	Collins	£15.00
2	**RAB: The Life of R. A. Butler**, Anthony Howard	Cape	£15.00
3	**Baldwin**, Roy Jenkins	Collins	£12.95
4	**Mediterranean Cookery**, Claudia Roden	BBC	£12.95
5	**Clore: The Man & His Millions**, D Clutterbuck Weidenfeld		£14.95
PAPERBACKS			
1	**A Perfect Spy**, John Le Carré	Coronet	£ 3.50
2	**An Artist of the Floating World**, Kazuo Ishiguro	Faber	£ 3.95
3	**Lake Wobegon Days**, Garrison Keillor	Faber	£ 3.50
4	**The Wind Blows Away Our Words**, D Lessing	Picador	£ 2.95
5	**The Holocaust**, Martin Gilbert	Fontana	£ 6.95
6	**The Two Mrs Grenvilles**, Dominick Dunne	Corgi	£ 2.95
7	**Dancing in the Light**, Shirley MacLaine	Bantam	£ 3.50
8	**Siege of Silence**, A. J. Quinnel	Coronet	£ 2.95
9	**The Easy Way to Stop Smoking**, Allen Carr	Penguin	£ 2.95
10	**The Name of the Rose**, Umberto Eco	Picador	£ 3.50

Source: Hatchards, 187 Piccadilly, London W1

FILMS

■ **Also on national release**
☎ **Advance booking possible**

84 CHARING CROSS ROAD (U): Transatlantic romance between Helene Hanff (Anne Bancroft), book-crazed New Yorker, and retiring London antiquarian bookseller (Anthony Hopkins). David Jones directs (99 min). ☎ Curzon Mayfair (01-499 3737). Progs 2.00, 4.10, 6.20, 8.40.

■ **CHILDREN OF A LESSER GOD (15):** Polished version of the Broadway play, with William Hurt as the teacher of deaf adolescents emotionally involved with a former pupil (Marlee Matlin) (113 min). Cannon Bayswater (01-229 4149). Progs 2.30, 5.15, 8.15. Cannon Edgware Road (01-723 5901). Progs 3.00, 5.35, 8.15. ☎ Cannon Fulham Road (01-370 2636, cc 01-373 6990). Progs 2.00, 6.00, 9.00. ☎ Empire Leicester Square (01-437 1234, cc 01-240 7200). Progs 1.00, 3.30, 6.00, 8.30. ☎ Screen on Baker Street (01-935 2772). Progs 3.30, 6.00, 8.30.

COME AND SEE (15): Powerful Soviet film about Nazi atrocities in Byelorussia directed by Elem Klimov. Alexei Kravchenko is the teenager wandering through a nightmare (142 min). ☎ Curzon Phoenix, Charing Cross Road (01-240 9661). Progs 2.30, 5.30, 8.20.

DEADLY FRIEND (18): Exuberant tongue-in-cheek horror romp from the director of *A Nightmare on Elm Street*. With Kirsty Swanson as the battered daughter given a robot's brain by a teenaged Dr Frankenstein (90 min). ☎ Warner West End (01-439 0791, cc 01-439 1534). Progs 2.25, 4.30, 6.35, 8.40.

FATHERLAND (15): Dour political drama from Ken Loach and Trevor Griffiths. Gerulf Pannach as the East German liedermacher seeking his father in the West (110 min). ICA (01-930 3647). Progs 4.30, 6.45, 9.00.

THE FOURTH PROTOCOL (15): Old-fashioned entertainment based on Frederick Forsyth's novel about a Soviet plan to sabotage Nato with a covertly assembled atomic bomb. Michael Caine is the maverick spycatcher (119 min). ☎ Odeon Leicester Square (01-930 6111, cc 01-930 3232/01-839 1929). Progs 1.15, 4.30, 7.45.

THE GREEN RAY (PG): Connoisseurs of Eric Rohmer's work will recognize both actress Marie Riviere and the predicament of her character as she labours mightily over affairs of the heart. Winner of last year's Venice Film Festival prize (98 min). ☎ Chelsea Cinema (01-351 3742). Progs 2.15, 4.20, 6.30, 8.45. ☎ Renoir (01-837 8402). Progs 2.15, 4.20, 6.30, 8.45.

LITTLE SHOP OF HORRORS (PG): Eccentric story of a boy, a girl and a man-eating plant called Audrey II. Lavishly designed with Rick Moranis, Ellen Greene and many cameo appearances. Directed by Muppet man Frank Oz (94 min). ☎ Cannon Fulham Road (01-370 2636, cc 01-373 6990). Progs 2.00, 5.15, 8.45. ☎ Warner West End (01-439 0791, cc 01-439 1534). Progs 2.10, 4.20, 6.30, 8.40.

■ **WHEN THE WIND BLOWS (PG):** Animated version of Raymond Briggs's best-seller about a placid old couple facing a nuclear attack. John Mills and Peggy Ashcroft provide the voices (85 min). Cannon Oxford Street (01-636 1310). Progs 1.50, 3.25, 5.15, 7.05, 8.55.

WORKING GIRLS (18): A documentary-style treatment of New York's middle-class prostitutes, coolly observed by feminist director Lizzie Borden. Louise Smith heads a cast of professional actresses (90 min). ☎ Camden Plaza (01-485 2443). Progs 3.00, 4.55, 6.55, 9.00 Metro (01-437 0757). Progs 2.45, 4.45, 6.45, 8.45.

CONCERTS

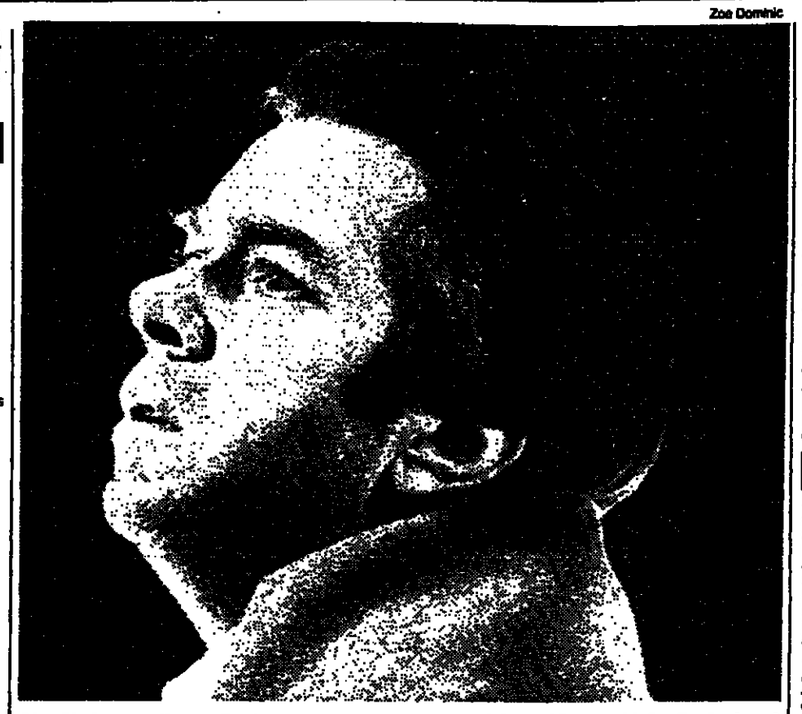
EVENING

☆ **FROM STUTTGART:** The Melos Quartet of Stuttgart is heard in Haydn's Quartet Op 77 No 1, Mendelssohn's Capriccio in E minor Op 81 and Schubert's last Quartet, in G D 887. Goldsmiths' Hall, Foster Lane, London EC2 (01-606 8971), 7.30-9pm, £3.50.

DANCE

★ **SWAN LAKE:** Deirdre Eyden and Derek Deane dance the leads tonight in Anthony Dowell's production for the Royal Ballet. Royal Opera House, Covent Garden, London WC2 (01-240 1066), £1 (bad view)-£22.50.

Zoe Dominic



New York opera director David Alden has sent his fair share of feathers flying in his controversial *Beatrice and Benedict* for Opera North and, more recently, with *Mazeppa* for English National Opera. But, I am assured, there are to be no chain-saws in his latest production. Verdi's *Simon Boccanegra* may well have had a calming effect: though it is one of Verdi's most complicated plots, with a particularly contorted set of relationships, it also has a melodic simplicity and a dream-like quality that Alden wants to bring to the surface in his production, which stars Jonathan Summers, above, in the title role. The tale, of a great philanthropic Doge of Genoa who is tormented by a 25-year-old family feud and raging civil war, is complex, but Alden is eager to "free the piece from its problems". Glyndebourne, which brought the opera back into the public eye last summer, had to work hard on perspective in order to create the great crowd scenes and to summon up a whiff of the distant sea. Alden, at least, has as much space at the Coliseum as he could hope to find anywhere. He relishes the challenge of this "vast empty canvas" to recreate Verdi's epic anew. Tonight and for nine further nights until *May 1*. English National Opera, Coliseum, St Martin's Lane, London WC2 (01-836 3161). 7.30pm, £2 to £18.50. *Hilary Finch*

☆ **FOR LENINGRAD:** Shostakovich's Symphony No 7, dedicated to the people of Leningrad, is played by the BBC SO under David Atherton and Simon Joly conducts two works by David Bedford. Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.40pm, £2-£11.

☆ **ENGLISH/ESTERHAZY:** The English Players and Esterhazy Singers are conducted by Peter Broadbent in Copland's Motets, Mátyás Seiber's Three Fragments and Three Nonsense Songs. Antony Saunders solos in Constant Lambert's *Rio Grande* and Piano Concerto. St John's, Smith Square, London SW1 (01-222 1061), 7.30-9.30pm, £3-£6.50.

☆ **THE LYRE OF ORPHEUS:** The Parley of Instruments give this title to a programme that includes sixteenth century dances, canzones and sonatas by Gabrieli, Fontana, Rossi, Manni, and ends with Farina's *Capriccio Stravagante* of 1626. Wigmore Hall, 36 Wigmore Street, London W1 (01-935 2141), 7.30-9.30pm, £2-£5.

☆ **BARRITT/MEI:** Viola player Jonathan Barritt performs Schumann's *Marchenbilder* Op 113, Brahms's Sonata Op 120 No 2, Percy Grainger's *Arrival Platform Hunslet*, and the world premiere of Adrian Thomas's *Kuo-an*. Purcell Room, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.30pm, £2.50-£3.50.

☆ **JARVI/LSO:** Dvorák's *Carnival* Overture and Brahms's Symphony No 1 are performed by the LSO under Neeme Jarvi: in Rachmaninov's Piano Concerto No 3 the soloist is Cécile Ousset. Barbican Centre, Silk Street, London EC2 (01-628 8795, cc 01-638 8891), 7.45-9.45pm, £3.50-£12.50.

☆ **BRITTEN/SHOSTAKOVICH:** The Britten/Shostakovich Festival rolls on with Richard Hickox conducting the City of London Sinfonia in Shostakovich's Symphony No 14 and Britten's *Phaedra*. Queen Elizabeth Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.45-9.45pm, £3.50-£7.

☆ **WATERPROOF:** Astraken, Daniel Larrieu's company from France, performs a specially composed underwater ballet in the Olympic-sized swimming pool at Swiss Cottage. Swiss Cottage Baths, Winchester Road, London NW3 (advance tickets from Shaw Theatre, Euston Road, London NW1 01-388 1394), 8.30-9.45pm, £6.

☆ **BATSHEVA:** Dance company from Israel in four works by American choreographers. Sadler's Wells, Rosebery Avenue, London EC1 (01-278 8916), 7.30-9.30pm, £3.50-£12.

☆ **SWAMP:** Michael Clark's best ballet is given by Ballet Rambert along with three varied works by Richard Austin. Haymarket Theatre, Belgrave Gate, Leicester (0533 539797), 7.30-9.30pm, £3.50-£7.50

OPERA

☆ **SIMON BOCCANEGRA:** See caption. English National Opera, Coliseum, St Martin's Lane, London WC2 (01-836 3161), 7.30-10.45pm, £2-£18.50.

☆ **IL SERAGLIO:** Opening night of Graham Vick's new production, first seen in St Louis where it was highly acclaimed. Opera North, Grand Theatre, New Briggate, Leeds (0532 459351), 7.15-10.20pm, £3.50-£13.50.

☆ **SILVERLAKE:** Kurt Weill's "winter's tale" of private passions and public morality with its vision of a new society. A rare staging by Abbey Opera as part of the Camden Festival. Bloomsbury Theatre, Gordon Street, London WC1 (01-387 9629/01-388 1394), 7.30-10pm, £6-£12.

☆ **THE CONSUL:** Menotti's opera of bureaucracy in a police state performed by students in Stefan Janski's production. Royal Northern College of Music, Oxford Road, Manchester (061 273 4504), 7.30-9.30pm, £3.50-£6.

★ **DIDO AND PYGMALION:** Purcell and Rameau rarities in Kent Opera's double-bill, now re-staged with a lively young cast. The Marlow, The Friars, Canterbury (0227 67246), 7.15-10pm, £4-£15.

☆ **UN BALLO IN MASCHERA:** Göran Järvefelt's powerful production for Welsh National Opera, with Christine Teare as the Amelia. Apollo Theatre, George Street, Oxford (0865 244544), 7.15-10.30pm, £6-£19.50.

☆ **RUDDIGORE:** New Sadler's Wells Opera tour Ian Judge's handsome and witty production of the G & S mock-melodrama. Theatre Royal, Theatre Street, Norwich (0603 628205), 7.30-10pm, £5.50-£12.

★ **RIGOLETTO:** Puppets rule the puppet-masters in Richard Jones's production for Opera 80, nearing the end of its tour. Theatre Royal, Westgate Street, Bury St Edmunds (0284 69505), 7.30-10pm, £3-£8.

GALLERIES

TOM PHILLIPS: Paintings based on a blurred postcard showing a group of pictures that were lost to the gallery in the Blitz. Mappin Art Gallery, Weston Park, Sheffield (0742 726281). Mon-Sat 10-5pm, Sun 2-5pm, free, until April 5.

HAIR RAISING: The history of art has been trawled to find hairstyles which make today's supposedly outrageous confections look safe. Whitworth Art Gallery, Whitworth Park, Manchester (061 273 4865). Mon-Sat 10-5pm, free, until May 7.

THE GOLDEN THREAD?: An exhibition showing that many gifted young artists, Kate Whiteford and Christopher Lebrun included, look back to classical mythology for their subjects. Royal Albert Memorial Museum, Queen Street, Exeter (0392 56724). Tues-Sat, 10-5.30pm, free, until April 4.

AN A-Z OF THE PRINTS AND DRAWING COLLECTION: 'A' stands for antiquities and architecture, for fakes, etc, in an exhibition enabling the printroom to exhibit less familiar aspects of its collection. British Museum, Great Russell Street, London WC1 (01-636 1555). Mon-Sat 10-5pm, Sun 2.30-6pm, free, until May 25.

A. R. PENCK: Totem-like sculptures from a German artist renowned for paintings of stickmen The Fruitmarket Gallery, 29 Market Street, Edinburgh (031 225 2383). Tues-Sat 10-5.30pm, free, until April 25.

MOSKVORETSKY: Unprejudiced drawings and paintings of life in a Moscow suburb by illustrator Tabitha Salmon, who spent two months working there. Morley Gallery, 61 Westminster Bridge Road, London SE1 (01-928 8501), Mon-Fri 10-6pm, free.

ROCK

★ **SCOTTISH AIDS: The Communards/The Waterboys/Love and Money/Billy Mackenzie/Paul Haig:** The Scottish end of Aids Week gets underway with a show to raise money for research to combat the virus Usher Hall, Lothian Road, Edinburgh (031 225 6566), 7.30pm, £8-£10.

☆ **MARC ALMOND:** Boy George, Jimmy Somerville and Holly Johnson all owe an artistic debt to cuddly Marc Almond; Soft Cell reached No 1 with "Tainted Love" as long ago as 1981, and his latest album, *Mother First And Her Five Daughters*, keeps the flag of controversy flying. This show is part of the Aids Week of benefits. Hackney Empire, 291 Mare Street, London E8 (01-985 2424), 7.30pm, £5.50-£6.50.

★ **LEVEL 42:** Mark King's popular funk perennials on the British leg of their world tour. Manchester Apollo, Ardwick Green (061 273 3775), 7.30pm, £7.50-£8.50, for three nights.

★ **SIMPLY RED:** Support is Terence Trent D'Arby, currently in the singles chart with "If You Let Me Stay". Nationals, 234 Kilburn High Road, London NW6 (01-328 3141), 7.30pm, £8.

JAZZ

☆ **KENNY DAVERN:** Perhaps the most persuasive clarinet in mainstream jazz. Pizza Express, 10 Dean Street, London W1 (01-439 8722), 8.30pm, phone for ticket price.

☆ **ELVIN JONES:** At once thunderously powerful and balletically delicate, Jones's drumming is the focal point of his group, the Jazz Machine, which features the fluent saxophonist and flautist Sonny Fortune. Ronnie Scott's Club, 47 Frith Street, London W1 (01-439 0747), 9.30pm, £8 (£6 members).

☆ **LOUIS STEWART:** Gifted modern guitarist brings his all-Irish quintet to town. Bass Clef, 35 Coronet Street, London N1 (01-729 2476), 8.45pm, £4.50.

TALKS

WHITE TALK BLACK TALK — INTER-RACIAL FRIENDSHIP AND COMMUNICATION AMONGST ADOLESCENTS: Roger Hewitt, Research Officer at London University; Caribbean poet Valerie Bloom and Godfrey Brandt, Arts Council Education Officer, discuss the way people use different kinds of language in different contexts. British Library National Sound Archive, 29 Exhibition Road, London SW7 (01-589 6603/4), 7.30pm, £2.



Dinosaurs do not often come to light after 124 million years. This one might have remained in obscurity had not an amateur fossil collector discovered its claw in a Surrey claypit in 1983. For the past four years a team of palaeontologists at London's Natural History Museum have worked on the partial skeleton of the creature — now called Baryonyx walkeri — many of whose bones were discovered in a stone matrix. Now you can see artists' drawings of how the creature once might have looked, some of its bones, a fibreglass reconstruction and a video showing the excavation.

St Martin-in-the-Fields, Trafalgar Square, London WC2 (info 01-930 0089). 1.05pm, free.

LIGHTING UP LONDON — 1400-1700: Informal talk by Gavin Morgan with an opportunity to see objects from the Museum's collection at close quarters. Museum of London, London Wall, London EC2 (01-600 3699), 1.10pm, free.

WALKS

THEATRICAL AND LITERARY COVENT GARDEN: meet Holborn tube, 11am, £2.25.

HISTORICAL PUB WALK — LAWYERS' LONDON: meet Blackfriars tube, 7pm, £2.50.

LIFE AND TIMES OF WINSTON CHURCHILL: meet St James's Park tube, 2pm, £2.25.

OTHER EVENTS

THE BRITISH INTERNATIONAL ANTIQUES FAIR: At 2pm HRH Princess Alexandra officially opens one of the biggest and most prestigious fairs in the antique dealers' calendar. 124 exhibitors will sell furniture, clocks, barometers, porcelain, pottery, silver, jewellery, metals, oil paintings, watercolours, prints. The National Exhibition Centre, Birmingham (021 780 4141). Until April 8. Today 11am-9pm, admission £5 includes catalogue.

WOOLNER FAMILY EXHIBITION: Textiles, paintings and crafts executed by seven members of this Devonshire family. Saltram House, a National Trust property, is also well worth a visit. Saltram House, Plymouth, Devon (0752 336548). Exhibition in Saltram Chapel. Admission to house and garden: adult £2.60, child £1.30. Garden only: adult £1, child 50p. Exhibition 15p.

TROOP INSPECTION: Stirring spectacle in which the Major General inspects the King's Troop Royal Horse Artillery. Hyde Park, opposite the Grosvenor Park Hotel, London W1, 10am, free.

TAPE SLIDE PRESENTATIONS: Scrope Davies (11am), The Easter Story: The Passion (12.30pm) and the Lindisfarne Gospels (2pm). British Library, Great Russell Street, London WC1 (01-636 1544), free.

CLAWS — A MAJOR DINOSAUR DISCOVERY: (see caption) Natural History Museum, Cromwell Road, London SW7 (01-589 6323). Mon-Sat 10-6pm, Sun 2.30-6pm. Admission between 10-4.30pm Mon-Fri and at weekends: adult £2, child 5-15 £1, under-fives free. Between 4.30-6pm Mon-Fri, admission free.

BOOKINGS

FIRST CHANCE

RSC AT THE OTHER PLACE: Booking for April-August for British premiere of *Temptation* by Vaclav Havel, and premiere productions of *Fashion* by Doug Lucie and *Indigo* by Heidi Thomas. Box Office, Royal Shakespeare Theatre, Stratford, Warwickshire (0789 295623/info 0789 69191).

GEORGIAN STATE DANCE COMPANY: Direct from the USSR, visiting London May 18-30. Tickets from £6.50. London Palladium, Argyll Street, London W1 (01-437 7373).

BULAVA: First visit to Britain of Ukranian Cossack Ensemble, with all-male troupe of performers in a programme of dancing, sword-play, comic turns, singing, and music on ancestral instruments. May 3 at 3pm and 7.30pm. Queen Elizabeth Hall, South Bank Concert Halls, London SE1 (01-928 3191, cc 01-928 8800).

LAST CHANCE

MOSKVORETSKY: Paintings and drawings by Tabitha Salmon showing visual record of life in Moskvoretsky district of Moscow, a community twinned with Lambeth. Ends tomorrow. Morley Gallery, 61 Westminster Bridge Road, London SE1 (01-928 8501).

GENEVIEVE DAEL: Surreal paintings by a young French artist who places the viewer in a position of being observed. Ends today. Admission free. Francis Kyle Gallery, 9 Maddox Street, London W1 (01-499 6870).

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Richard Williams; Dance: John Percival; Galleries: David Lee; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

ENTERTAINMENTS

CONCERTS

BARBICAN HALL 628 8795/638 8891 Tom'l 7.45 LONDON SYMPHONY ORCHESTRA Neeme Jarvi cond Cecile Ousset piano

ROYAL FESTIVAL HALL 01-928 3191 CC 928 8800 Tonight 7.30pm BBC Sol. BBC Singers. Simon Joly, David Atherton, David Bedford Symphony No.1 (Lon prem); Two Poems for Chorus. Shostakovich: Sym phony No.7 (Leningrad)

OPERA & BALLET

COLISEUM S 836 3161 CC 240 0258 ENGLISH NATIONAL OPERA Tom'l 7.30 Simon Boccanegra. Tomor 8 00 Tosca (PLEASE NOTE LATER STARTING TIME. Perf now ends 10.45)

ROYAL OPERA HOUSE 240 1066/ 1911. Sdby Info 836 6903 S CC. Tickets £1 £22.50 (Ballet) £1 £23.50 (Opera) 65 ampht seats avail on the day Tom'l 7.30 THE ROYAL BALLET LET Swan Lake Ballet casting info. 01 240 9815. Tomor 7.30 THE ROYAL OPERA The King Goes Forth to France.

SADLER'S WELLS 278 8916 First Call CC 24hr 7 day 240 7200 (bkg fee) Eves 7.30 Sun Mat 2.30 PERE UBU MODEL Until 5 April BATSHEVA DANCE COMPANY From Israel.

THEATRES

AMBASSADORS 01-836 6111/2 cc 836 1171 First Call 123 hrs/7 days 240 7200 (bkg fee) Eves 7.30 Wed mat 3. Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner 4 "BEST PLAY" awards

ALDWYCH 01 836 6404/0641 cc 01 379 6233 01 741 9999 DOROTHY TUTIN SUSAN ENGEL HARRY TOWB STEVEN MACKINTOSH ROBERT GLENISTER in NEIL SIMONS BRIGHTON BEACH MEMOIRS Directed by MICHAEL RUDMAN A National Theatre Production "Humour at its best, a rich and loving production" Daily Mail "A beautifully shaped family comedy" Times "It will run for a long time" Time Out Eves Mon-Fri 7.30 Mats Weds 3.0 Sats 5.00 & 8.30 First Call 24 hr 7 day cc 01 240 7200 (no bkg fee) Dorn All Music 379 6433 (no bkg fee) Grp Sales 01 930 6123 OVER 1 100 PERFORMANCES NOW BOOKING UNTIL OCTOBER

ADELPHI 836 7611 or 240 7913 /4 CC 741 9999/836 7358/379 6433 Grp Sales 930 6123 First Call 24hr cc 240 7200 (no bkg fee) NOW BOOKING TO OCT 31 ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00 "THE HAPPIEST SHOW IN TOWN" S Express

ALBERY 836 3878 CC 379 6565/ Open All Hours 379 6433 (no bkg fee)/741 9999. Mon-Thurs 8pm. Fri & Sat 7.30 & 9.30pm "BRILLIANT... DAZZLING" D News "VASTLY ENTERTAINING" Today "EXTREMELY WITTY" Observer "THREE PLEASURE NEVER FLAGS" F T. MARCH OF THE FALSETTOS by William Finn

APOLLO VICTORIA 828 8665 CC 630 6262 Party Bkgs 828 6188 First Call CC (24hr) 240 7200 CC OPEN ALL HOURS 379 6433 Grp Sales 930 6123. Tkts from WH Smith Travel Branches Eves 7.45 Mats Tue & Sat 3.0 "A MUSICAL THAT SURPASSES ANYTHING AROUND IN EVERY DIMENSION" D Exp STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyrics by RICHARD STILGOE Directed by TREVOR NUNN APPLY DAILY TO BOX OFFICE FOR RETURNS Special concessions at £5 on Tues mats for OAP's NOW BOOKING TO SEPTEMBER

APOLLO Shaftesbury Ave 01 437 2663 434 3598 cc First Call 24 Hr 7 day 240 7200. Keith Prowse 741 9999 GEORGE COLE ANNA CARTERET in A PIECE OF MY MIND A new play by PETER NICHOLS Eves 7.30 Sats 5.00 & 8.00 Wed Mats 2.30

BARBICAN 01 628 8795/ 638 8891 cc (Mon-Sun 10am-9pm) 6731/4. SHAKESPEARE COMPANY BARBICAN THEATRE today 2.00 & 7.30 MACBETH ROMEO AND JULIET from 9 April. RICHARD II from 30 April. THE PIT (row seats in all today & Sat 2.00 & 7.30, tomor 7.30 COURTLY DANCING by Nigel Williams. SAROPHAGUS by Vladimir Gusarjev, from 9 April. WORLDS APART by Jose Triana from 29 April

COMEDY 930 2578 cc 240 7200/ 379 6433/ 741 9999 Grp 930 6123 SPIN OF THE WHEEL THE SHOWBIZ GAME SHOW A NEW MUSICAL Mon-Thur 8 Fri & Sat 5.00 & 8.30 Previs from Tomorrow Opens 7 Apr 7pm

COTTESLOE S 928 2252 CC (National Theatre's small auditorium) Tom'l 7.30 ILEA FESTIVAL. Tomor. Mon 7.30. Sat. Tue 2.30 & 7.30 YERMA Wed 7.30 THREE MEN ON A HORSE.

CRITERION S 930 3216 CC 379 6565/ 379 6433 All Mts/ 741 9999 Grp 836 3962 Eves 8 Thu mat 2.30. Sat 5.30 & 8.30 "BRITISH FARCE AT ITS BEST" D Mail The Theatre of Comedy Company JEFFREY DEREK HOLLAND GRIFFITHS ALFRED MARKS LINDA HAYDEN JILLI FOOT GARETH HUNT RUN FOR YOUR WIFE! Written and directed by RAY COONEY Over 1,600 side-splitting perfs "SHOULD RUN FOR LIFE" S. Ex Good seats at all Thurs mats.

DOMINION THEATRE 580 9845 580 9562. ALL tel CC bkgs FIRST CALL 24hr 7 day cc 836 2428 NO BOOKING FEE. Grp Sales 930 6123 cc 741 9999. OPEN ALL HOURS 379 6433 DAVE CLARK's TIME THE ULTIMATE EXPERIENCE CLIFF RICHARD AS "THE ROCK STAR" THE PORTRAYAL OF 'AKASH' BY LAURENCE OLIVIER Mon-Fri 7.30 Sat 4 & 8.15 SPECIAL CONCESSIONS at £7 all perfs except Fri & Sat eves for OAP's, UB40's, students & under 16's avail 1 hr before perf. Standing rm only avail till Apr 11 From Apr 13 DAVID CASSIDY as "The Rock Star" NOW BOOKING TO SEPTEMBER

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108 01-240 9066/7 First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee). Open All Hours 01 379 6433 (no bkg fee) David Merrick's 42ND STREET A SHOW FOR ALL THE FAMILY Winner of all the best Musical Awards for 1984 votes BEST MUSICAL STANDARD DRAMA AWARDS voted BEST MUSICAL LAURENCE OLIVIER AWARD voted BEST MUSICAL PLAYS & PLAYERS LONDON THEATRE CRITICS AWARD Eves 8 0 Mats Wed 3 0. Sat 5 0 & 8.30 Reduced price mat Weds Students and OAPs standby Group Sales 930 6123 BOOKING NOW UNTIL 1988

DUCHESS S 836 8243 CC 240 9648 CC 24 hr/7 day 240 7200 & CC 379 6433 Eves 8 Wed mat 3, Sat 5 & 8 NO SEX, PLEASE WE'RE BRITISH

DOMINAR WAREHOUSE 240 8230 CC Open All Hours 379 6565/6433 Regret tonight's perf cancelled: Central Bus Office for refund or alternative booking DEE DEE BRIDGEWATER "Stunningly good" BBC as Billie Holiday in LADY DAY Written and directed by Stephen Shaw Mon-Thurs 8.00. Fri 8.30. Sat 6.00 & 8.30 Transferring to Piccadilly Theatre.

DUKE OF YORKS 836 5122/836 9837 24 Hr cc 240 7200 741 9999 379 6433 Grps 930 6123. Eves 8. Thu 3. Sat 5 & 8.30 COMEDY OF THE YEAR Standard Drama Award 1984 STEPPING OUT Hit Comedy by Richard Harris Directed by Julia McKenzie "TRIUMPH ON TAP" Std THIRD HILARIOUS YEAR

FORTUNE THEATRE 836 2238 K Prowse 741 9999 1st Call 240 7200 Eves Mon-Fri 8pm Sat 8.30 Mat Thur/Sat 3pm. NUNSENSE "These ladies can sing up a storm and dance the shine off a stage" D Mail "I suspect that it will run for years" D Tel "Wacky & Totally Entertaining" ILR THE FUNNY NUNNY MUSICAL

GARRICK 379 6107

THE ARTS

Blood, sweat and tears

In the aftermath of the Falklands campaign there was published a book of first-hand testimony, *Don't Cry For Me, Sergeant Major*. Its title captured perfectly the half-jokey chauvinism of the atmosphere in which the Task Force sailed five years ago.

Last night, Yorkshire Television's excellent documentary *The Falklands War — The Untold Story* graphically demonstrated that enlisted men are perfectly capable of doing their own crying; so too are their officers.

It was particularly welcome that the camera had the

TELEVISION

confidence to linger on its subjects long after their upper lips had given up trying to stay stiff: even when a stretcher bearer (who had taken four years to succumb to his emotions) requested a break, his dumb misery was left to dwell for agonizing seconds before we faded to a black screen. Anywhere else, this would have been crassly sponge-wringing; here it seemed appropriate, even necessary.

Interviewing the combatants of both sides as well as politicians and civilians, Peter Kosminsky's film achieved a miracle of balance. Only occasionally did its gorge surge to the surface — as when the (Argentine) mother of a Belgrano victim, remarking that her dead son would not have wished to see her weeping in public, was followed by a notorious headline from a British newspaper.

One would hope that this sensitive report may have served as an antidote to recruitment commercials, with their glib parade of lethal toys. These matey professionals evinced throughout an unspoken sense of disbelief that after years of training they had actually killed people. It cannot be said too often: it is machines that are tough; we are human.

Elsewhere (and almost irrelevantly) *Out of Court* (BBC2) bowed out of its current series with a round-up of past cases, including that of the delightfully obstinate ex-policeman who makes it the business of his life to flout the bye-laws around American Air Force bases — even to the extent of "arresting" their guards. How dotty; how English; how reasonable.

Martin Cropper

Cabaret on a G-string

Diane Hill reviews the sparkling French production of *Cabaret* at the Theatre Mogador, Paris, which has choosen fresh talent and ideas in preference to expensive stars and lavish sets

Christian Garet



Saucy success: Ute Lemper as Sally (centre) and Michel Dussarat front stage

So fast moving, that three hours pass like three minutes, Jerome Savary's production of *Cabaret* is the best thing that has happened to the French popular theatre for a very long time.

Savary, founder of the Grand Magic Circus company and a showman right to the tip of his fat cigar, knows what the public want and he is not afraid to tweak the feathers of the culture vultures in order to give it to them. The first production of *Cabaret* ever mounted in France; *a la* Savary, it has the zap and razzmatazz of Broadway, the high kicks and low cleavages of Pigalle, and a double dose of decadence that perfectly captures pre-war Nazi Berlin.

Eschewing the established superstar system, which is slowly turning the French commercial theatre into a geriatric wing, Savary goes for a cast where talent and vitality have priority over names that only look good in lights. Stepping off the designer merry-go-round, Savary opts for a measured dose of hi-tech and steers clear of an over-kill of high-price sparkle, so that Michel Lebois' excellent decors provide an efficient backdrop to the performances, not vice versa.

Savary wisely premiered the show outside the capital, at the municipal Theatre du Huitieme in Lyons, which he now heads. He then took it out on tour, stopping off at the Dusseldorf Schauspeilhaus theatre (one of the show's seven co-producers), before bringing it into the capital at the Theatre Mogador, whose spacious architecture is modelled after the London Palladium. At Lyons the production moved along at a gentle trot. En route to Paris, Savary has got it down to the racing weight.

The direction is so tight the sequences dovetail into one another without a second wasted, while the dance routines have been so slicked up it is hard to believe they are the same ones that shambled across the stage of the Huitieme. Indeed, the whole show has been scoured until it shines with the polish that was once the distinguishing feature of musicals made in London or New York. Comparison with the 1972 Bob Fosse film, is avoided by returning to Harold Price's original 1966 Broadway blueprint, but adding two of the musical numbers from the film.

Savary's aim is to create a truly European theatre. With this production of *Cabaret* he is near the target. Although he has adapted the dialogue into French, taking a number of liberties which nevertheless work, he leaves all but three of the songs in English; translating those which he feels are essential to the story, reasoning that the score is so well known it rides over the language barrier.

This makes for some complicated linguistic acrobatics, which are ably executed by the multi-lingual cast. At its head is 23-year-old German-born Ute Lemper as Sally Bowles. She deservedly steals the show. Apart from having the sort of legs that seem to go on for ever, she has a voice that brings a lump to the throat one moment, then hits you in the solar plexus the next. Lemper is a real discovery and during her dance routines her vivacity rolls off the stage in waves.

A member of the Grand Magic Circus since 1972, Michel Dussarat, as well as designing the G-strung costumes, brings to the role of the Master of Ceremonies a Machiavellian, tongue curling, lasciviousness that wickedly conjures up the ambiance of the famous Kit Kat Klub. Gerard Guillaumat belies his mainly classical repertoire and twinkles joyfully around the stage as a most beguiling Herr Schultz.

Achange in characterisation for the better is that of Magali Hoel as Fraulin Kost. In place of the colourless spinster, whose French accent at Lyons made her musical numbers almost incoherent, is a delightful coquette. And, proof that practice can make perfect, is her now accomplished delivery of the songs.

The German backing has not meant that Savary has glossed over the Jewish/Nazi guts of the story. It is not as pointed as it could be, but nevertheless his treatment of the scene in Herr Schultz's greengrocers shop is concluded with the well-timed, unnerving arrival of a goose-stepping Nazi band.

A great believer in live music, Savary makes the most of the swinging 14-piece band by integrating them into the action on the set.

According to Savary, the tremendous success of Liza Minnelli in the film version of the show, affected the whole cast. "We could almost feel her presence in the wings during rehearsals," says Savary. In the audience on the triumphal first night, Liza Minnelli in person got up on stage to say: "It's the best production of Cabaret I have ever seen."

Lively eccentricity

DANCE

Batsheva
Sadler's Wells

Although Batsheva Dance Company of Israel has come to Britain three times before, its visits have been widely spread over a period of almost 20 years, and each time it has seemed virtually a different company.

The one quality that has remained fairly constant from the start is the high energy level of the dancers, but the present generation are sleeker, less rough-hewn than their predecessors.

Suite en bleu, the opening work, allows us to hear a Bach orchestral suite (No 3), somewhat roughly played, and to see dancers performing lots of steps, some of them surprisingly balletic. However, Gene Hill Sagan's choreography is extremely trite, has little to do with the score, and includes a quite bizarre beginning to its adagio, the man crawling on sideways, crab-like, the woman sprawled supine across his back.

Such, presumably unintended, farce is soon followed by the neatly planned jokes of Mark Morris's *Canonic Studies*. Set to an arrangement by Harriet Cavalli of piano waltzes by many hands (Philip Gammon is the soloist), this takes clichés of movement and makes fun of them through its use of false emphasis, unexpected timing or similar devices.

There is a little too much of the trick of holding a pause until nearly falling over, and some of the other jokes go on dangerously long, but Morris manages to find a variety of targets to burlesque, and the result is often exhilarating as well as amusing.

Having been crabs for Sagan, the dancers become fishes in one of Daniel Ezralow's two creations for them, *Dogfish*. They also indulge in a little imaginary diving, surfboarding and general high-spirited romping, while Ezralow's "music mix" often startles by its literalness: big splashes for instance or the barking of Dogfish.

Ezralow's cryptically named *SVSPLKT* introduces an even more surprising variety of invention: a men's dance like a bar full of aggressive drunks, a pseudo-voluptuous exotic dance to Indonesian music, a row of screens with Venetian blinds which momentarily reveal people undressing, cleaning their teeth, embracing or peering out, and an extraordinary finale that seems to start by making fun of physical disability, unexpectedly becomes sympathetic and consoling, but ends in bitter sadness.

The cumulative effect of the evening is of rather too much eccentricity, but once the dreary first ballet is over it is all lively and entertaining.

John Percival

Poetry in motion

CONCERT

Fassbaender/Gage
Wigmore Hall

Few singers in the world, faced with the kind of programme that Brigitte Fassbaender tackled on Tuesday night, would have found themselves possessed of the technical and emotional resources necessary to deliver it even adequately.

She boldly devoted the first half entirely to Schoenberg's settings of 15 poems from Stefan George's *The Book of the Hanging Gardens*, the expressionistic cycle from 1908/9 that, like the contemporaneous Opus 11 Piano Pieces, inhabits unequivocally for the first time the no-man's-land of atonality, deliberately avoiding resolution even at the end.

The poems encompass an art form, charting the rise of an erotic fervour and the subsequent transfiguration and parting. Fassbaender plunged direct and deep into the intense, closely observed, yet somehow detached emotions of the cycle.

Her voice moved confidently in this strange but fertile sound-world, colouring Schoenberg's lines with unfailingly rich but cleverly varied shadings. And the slight hardness when she was under pressure at the top of her range only served to add a welcome measure of tension.

The pianist, Irwin Gage, meanwhile handled the considerable demands of his own part, which is deliberately removed from that of the voice but which, with its thorough-going motivic construction, acts as a vital unifying force, with plenty of imagination and control.

He was hardly a reticent partner, either, in the 10 Brahms songs which constituted the second half. A generosity of personality counts for everything if in performance these songs are to blossom freely into the lavish miniatures, directly in the line of Schubert, that they are. Fassbaender and Gage rose to the challenge magnificently.

Stephen Pettitt

This Is My Dream
Royal, Stratford East

From paradise to politics

Following last month's *The Lost Ring*, here is another promising ethnic project of which Stratford has made a fine old hash. Henry Livings's text is sub-titled "Glimpses of the Life and Times of Josephine Baker".

Admittedly, there is no easy way of netting this bird of paradise; and Livings, to his credit, has included her support for Mussolini during the Ethiopian invasion, as well as her alliance with Martin Luther King and the foundation of her orphans' home in the Dordogne.

But as he presents these biographical details, they remain detached glimpses, hardly forming a story, much less a coherent view of the black girl who escaped from Missouri to conquer the Paris variety stage.

Joanne Campbell's Josephine ages convincingly from a gangling teenager to the regal veteran making a sheathed descent of a *Hello Dolly* staircase. Her voice is harsh. However, she does have stage authority, which is more than can be said of the surrounding company.

Irving Wardle

Comedy Without Title/Obscene Fables
Young Vic Studio

The first half of this impressive double-bill is Lorca's last play, left unfinished when Spain exploded into civil war. The second, longer half contains three robustly coarse Italian tales, written and usually performed by Dario Fo but here adapted for a cast of four.

Both writers are of the Left — the Lorca is his one overtly political play and the Fo fables, anti-authoritarian in tone, side with the people against stuck-up generals and papal legates. Both works are given superlatively well-defined performances by the Yorick Theatre Company directed by Michael Batz (Lorca) and Jestin Gregson with Batz (Fo).

***Comedy Without Title* is set in a theatre during a revolution. The Author's attempts to make his complacent audience face reality are overtaken by reality itself, gun-fire, bombs (tremendous sound effects) and the collapse of the building.**

With Pirandellian situations, logical flaws are built into the structure but the play's emotional grip comes from the conflict between free thought and repression. Emphasising this, the translators frame Lorca's play within harrowing scenes of his arrest, death and war.

The nimble quartet performing *Obscene Fables* are masters of comic routine. Vigorously physical, they play creaking bridges, crashing bridges, bubbling sewer pipes, citizens of Bologna disconnecting sewer pipes, and much else. All three tales are ten minutes too long.

Jeremy Kingston

Glyndebourne festival

Glyndebourne's summer festival begins on May 24 with a production by Sir Peter Hall of Verdi's *La traviata*, the first time that Verdi's opera has been seen at the Sussex house. The Scottish soprano Marie McLaughlin sings the title role, with Walter McNeil making his British debut as Alfredo. Glyndebourne's Music director, Bernard Haitink, is the conductor and the sets are by John Gunter.

Frank Corsaro and Maurice Sendak, the production team responsible for *The Love for Three Oranges* among other operas here, return for a Ravel double bill of *L'Heure espagnole* and *L'enfant et les sortileges*.

Revolutionary Breakthrough for Baldness

The Mediform Clinic can now offer a balding treatment which has been shown to slow the balding process, and in some cases, reverse it to promote the growth of new hair.

Results could be dramatic, hair stops falling out and becomes thicker.

The treatment is simple. A qualified physician prescribes a course of treatment, then you simply take it home and apply to your scalp daily.

Unfortunately not everyone can benefit from the treatment, and so the Mediform Clinic is offering free nationwide consultations without obligation, to see if subjects are suitable.

If you wish to know more about this remarkable breakthrough complete the coupon below or telephone 01-629 8340/ 8304 (South) or 061 236 0927/0931 (North).

— — — POST NOW — — —

The Mediform Clinic, 22 Harcourt House, 19 Cavendish Square, London W1M 9AB. OR: The Mediform Clinic, 381-383 St. James's Building, Oxford St., Manchester M1 6EJ.

Name _____

Address _____

_____

Tel. _____

T 2/4

MediForm

Trusting in Mary

The first novel by a relatively unknown Irish-American author opens the account of a company whose launch today promises to add a new flavour to British publishing

When the new publishing house of Bloomsbury launches today, its fictional first-born will be *Trust* by Mary Flanagan. "When they told me I would be the first," says Flanagan, "it was very daunting. I am an only child, and it was just like being an only child all over again. All their hopes and fears placed solely on my head. But then, of course, I will soon have a lot of siblings. A friend of mine wrote me and said that now I was grown up, I wasn't allowed any sibling rivalry either."

There is one small piece of evidence that Bloomsbury seem to have got things right: the book comes complete with a ribbon bookmark bound in the spine. It is also handsomely printed and produced. But more important is the choice of an excellent first novel from a relatively unknown author.

Her first book was a collection of short stories, *Bad Girls*, which was edited by Liz Calder while she was at Cape. Calder has since been instrumental in the setting up of Bloomsbury, and has taken her *protége* with her.

For a book entitled *Trust*, there is remarkably little trust to be found between the half dozen main characters. Most come to betray one another at some point, even to the extent of destroying one man's livelihood completely. The title, however, is not exactly ironic. For in spite of their degradation, trust is what they are seeking. And, in spite of all the deceit, trust is finally found, between Clover, the young daughter of Jason, a painter around whom the plot revolves, and Charles, the lawyer whom the other characters have destroyed.

"Separation and loss seem real to me. But I could not write too pessimistic an ending. I wanted to resurrect the good in someone, Charles, through the agency of an innocent girl." And if this brings an echo to mind of Miranda in *The Tempest*, it is an echo quite deliberately stated in the book, by Jason, Clover's father.



Mary Flanagan: Writing from the heart

Mary Flanagan is an American, born to Irish parents, one Catholic, one Protestant, and was raised in New Hampshire. She was schooled by the Sisters of Mercy and won a place at Brandeis University to read History of Art. "It was the best education. Firstly the Sisters taught me to write English, which no one does any more in the States. And there was no false encouragement. They never told me I could do something which I could not. My parents were uneducated, and so were proud of my achievements then. Though less so later on."

"Later on" would seem to indicate the fairly rackety existence which many experienced during the sixties. She spent a year travelling around Morocco, especially the South, where she claims she succumbed to "desert fever", a condition she likens to the nitro-narcosis which affects deep-sea divers and which makes them want to stay underwater for ever.

She lived for a while with an architect who became so embittered with the compromises necessary in his profession that, like Prospero, he buried his books and refused to practice. Her main character, Jason, is a painter whose own refusal to have any truck with success, money or outside interest in his work, is a curse which afflicts all who come into contact with him.

"I know many painters like that. They are very honest and full of their own integrity, but they destroy all around them. The saviour of mankind is hell to live with." But still, as the book insists, they are a saviour of sorts.

Her favourite author is Henry James, and one can certainly see his influence at work. Not just in the fact that the book is divided into four parts, each named after one of the characters, just as James did in *The Awkward Age*; but more fundamentally one feels an American sensibility coming to terms with ancient European corruption.

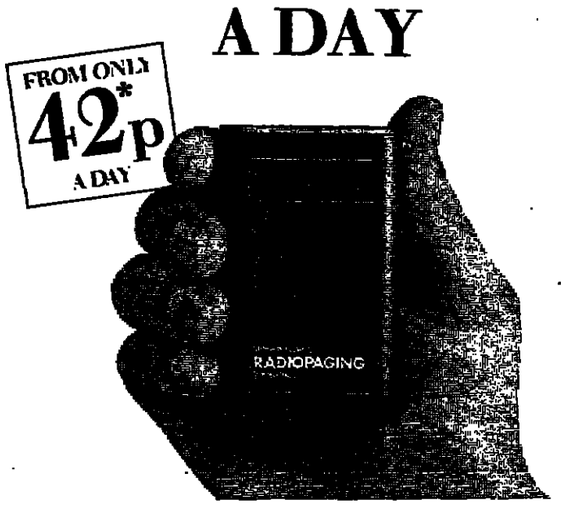
There is, however, something quite different at work in the tone of the book. Behind the words themselves, one senses an almost palpable pressure of the author trying to break through. It has a same crowding effect of personal immediacy to be found in the novels of the Bronte sisters, Jean Rhys, and indeed the whole school of American "confessional" writing. It is the artist shouting "look at me", while still feeling obliged to anchor her reflections in the details of the day-to-day.

Mary Flanagan was 36 before she began writing. "I was afraid to expose myself to anyone," she says. "I still get the horrors. I still get the nightmares about going in to the algebra exam, for which you have done no work at all. But the more of myself I put in, the more people seem to like it. The writing comes from the heart and the stomach, not from the head."

Chris Peachment

BRITISH TELECOM RADIOPAGING

INSTANT CONTACT 24 HOURS A DAY



- YOU'RE ALWAYS IN TOUCH
- 24 HOUR NATIONWIDE SERVICE
- GIVES YOU GREATER FREEDOM
- SAVES TIME AND MONEY
- LOW OPERATING COSTS
- A CHOICE OF RADIOPAGERS

The extensive range of British Telecom Radiopaging services can match your needs exactly. To find out how little it costs to increase your business efficiency, call now or post the coupon today.

RADIOPAGING MOBILE COMMUNICATIONS

PHONE NOW 0800 222 666 (NO CHARGE)

ASK FOR FREE INFORMATION PACK

To: Bill Kimberley, British Telecom Radiopaging, FREEPOST London NW1 7TS. TMD1

☐ YES Please send me a Free Information Pack. ☐ YES Please arrange for a Free demonstration.

Name _____ Position _____

Company _____ Telephone _____

Type of Business _____

Address _____

_____

Postcode _____

Without one you're just not there

British TELECOM

*Based on a Time Plan+ operating in one zone with one alert plus VAT

Famous — for another hour

From A Correspondent
New York

Andy Warhol, the 1960s pop art guru, had his final 15 minutes of fame yesterday.

Actually it was 65 minutes, in a special memorial service at St Patrick's Cathedral to honour Mr Warhol, who died on February 23 at the age of 58.

The service for the man who made an art form out of Campbell's soup cans attracted more than 2,000 people.

The gathering included celebrities, close friends and the usual array of Warhol groupies.

The star-studded service was in marked contrast to Mr Warhol's funeral more than a month ago, a private affair for family only, and notable because the celebrities who had always swirled around him during life were conspicuously absent.

Among the luminaries present yesterday were the actress Liza Minelli, the writers Fran Liebowitz and Brendon Gill, David Hockney, the artist, and the rock star Lou Reed of Velvet Underground.

"So many people's lives were touched by Andy in a very special way," Yoko Ono told the group who had gathered more than a month after his death of a heart attack following surgery.

"One person said Andy was like a New York skyscraper, and now that he was gone, the New York skyline had changed permanently" she said.

"I would like to think differently. The skyline has not changed. Andy is still with us and he will always be there."

"He was the Christian gentleman and the Christian gentle man, especially in his profound love of life" said the Rev Anthony Dalla Villa.

He praised Mr Warhol's lesser-known humanitarian side, saying he worked for the homeless and less fortunate throughout his life.

Mr John Richardson, the art historian, called him the "quintessential artist of his time and place, the artist who held up the most revealing mirror to his generation".

Mr Warhol, however, held up a shadowy mirror in front of his own life, said Mr Richardson.

"Andy Warhol fooled the public into believing his only obsessions were money, fame and popularity. Never take Andy at face value."

Richardson then attempted to show the other side of the flamboyant avant garde artist. He said Mr Warhol had converted at least one person to Catholicism and had paid for a nephew to study for the priesthood.

Religion, Mr Richardson said, was "a key to the artist's psyche, and trust Andy to keep those activities very, very dark".

After the service Liza Minelli said that Mr Warhol "represented New York to me.

"It's my favourite city still, and it will still be New York without him because I think he's still here," she said.

The Poet Laureate's rod and few lines



Mr Ted Hughes, dedicated fly-fisher and Poet Laureate, made one of his rare public appearances yesterday at the reopening of of a trout fishing reserve at Wistlandpound, near South Molton, Devon. He had little luck in the 41-acre lake which has been closed while South-West Water restocked the reservoir with brown trout. Instead, he "silently cast and fished, with the hair frozen on my head, for what might move; for what eye might move" as he recounted in *Pike*. Yet there were no pike, let alone trout, for the man who shuns publicity so much that he has consistently refused to travel from his north Devon home for poetry readings in London. His appearance, during torrential rain, proved his devotion to the campaign for an improvement in the condition of dirty lakes and rivers in the West Country.

Photograph, Nick Rogers

Baker allows researchers extra £15m

Continued from page 1

only the money put aside for research grants to pay the extra £15 million added to their pay bills this year.

The councils said last night that they will immediately lift their freeze on new research grants although they had not yet been officially told of the increase. Ironically the announcement, predicted by *The Times* last week, coincided with the deadline for new grant applications from university scientists. But the SERC said that it would meet today to consider extending the deadline.

Mr Baker's concession and the Treasury's approval of the increased budget follows a campaign which united the scientific community, Conservative backbenchers, leaders of the main Opposition parties, peers and *The Times*.

He said that the £15 million was in addition to the £39 million increase in this year's science budget and the extra £17.5 million over three years for Aids research by the Medical Research Council.

"But I emphasize," Mr Baker said, "that we, and the scientific community, face difficult choices in the future. We must be more selective. We must concentrate resouces. We must get even better value for money from better targetted research."

Leading article 15

Mystery deepens on defence scientists

Continued from page 1

defence spokesman, said last night. "Ministers must steel themselves and order an inquiry into so many suspicious deaths."

Mr Cartwright, the MP for Woolwich, first called for an inquiry two weeks ago after *The Times* reported the first two deaths and the disappearance. On Tuesday he wrote to Lord Trefgarne, Minister of State for Defence Procurement, after the bizarre death of a third defence scientist, Mr David Sands.

Police forces yesterday rejected the need for a national inquiry and said there was "nothing sinister" about the three deaths and the disappearance.

Professor Bowden, who lectured at Essex University, died in a road crash in March 1982 at the age of 45 and at the height of his career. He was a



Professor Keith Bowden

leading expert on computers and had specialized in computer-controlled aircraft systems.



Mr Ashad Sharif

Mr Pugh, aged 37, was found dead at his home in Loughton with his feet tied and a plastic bag over his head. He had just taken over as chief hardware designer for National Telephone Systems after working in the defence field. An inquest recorded a verdict of accidental death.

Hampshire police insist there is "nothing sinister" surrounding Mr Sands' death. A spokesman said yesterday that it was being treated as a traffic accident. Avon and



Mr Vimal Dajibhai

Somerset police have closed their inquiries into the deaths of two Marconi computer experts in Bristol last year. A spokesman said Mr Vimal Dajibhai, aged 24, and Mr Ashad Sharif, aged 26, had suffered "bizarre deaths" but both were "being treated as suicides".

Government discusses trade curbs

Continued from page 1

Gatwick, although there are difficulties, especially as British Caledonian has recently been granted the right to fly to Tokyo and Japan's second largest airline has a number of Airbuses on order.

Back-door import controls, achieved by subjecting Japanese imports to time consuming product tests, examinations for health and safety and certification, were also expected yesterday to be put forward.

However, it is pointed out that unlike France, Britain is not geared up to carrying out such a detailed "red tape" operation.

A new EEC drive against Japan, especially over its restictions against whisky and tobacco, is also likely to be suggested together with ministers personally lobbying the heads of Japan's largest industrial and financial conglomerates. Mr Michael Howard, the Consumer Affairs Minister, leaves for Japan on Saturday and Mr Giles Shaw, the Industry Minister, is due there in two weeks' time.

But the Japanese Prime Ministere Mr Yashurio Nakasone has still not even replied to a personal letter from Mrs Thatcher asking him to ensure fair treatment for Cable and Wireless.

Frank Johnson in the Commons

No one hangs on these debates

Ever since, in 1965, they abolished capital punishment, murder trials no longer excite the public in the way that they used to — or so it is always said.

Ever since, in 1983, they abolished the chances of capital punishment being brought back, capital punishment debates no longer interest the lords in the way that they used to. The Peers' Gallery was entirely empty as yesterday's debate began. There was a time when a capital punishment debate would bring out the lords in their scores.

In the Peers' Gallery, the crowd would fall silent as the fatal moment approached. Then the teller would announce that the vote had been carried out. Another attempt to bring back the death penalty had gone to its doom.

And the crowd, made up of those both for and against, would raggedly break up.

The scene was indeed reminiscent of the early morning crowd outside the prison gates in the old days, although it is true that, at the crucial moment, few peers would launch into *Abide with Me*. Ghouls, some of those people were — the peers, that is. But the crowd used to contain many lords who genuinely felt strongly about capital punishment, one way or the other.

But 1983 saw the last of such scenes. That was the year when the present House, with its huge Tory majority, and a lot of newly elected, allegedly primitive Thatcherites, voted against restoration. If a majority in that House was against capital punishment then, yesterday's cause was lost well before the debate began. That at least was the opinion of the ordinary, working peer in the saloon bar. He remains the best guide to the national mood on these matters, easily influenced though he undoubtedly is, on this issue, by the hysteria of the press (*Guardian, Observer*, etc).

A few minutes after the debate began, a peer drifted into the gallery. He was recognisable as a Tory backbencher of the 50s and 60s. One could not put a name to him. He somehow looked a hanger, though. The heart went out to him.

Later, Lord Whitelaw came in. As shadow Home Secretary, and actual Home Secretary, he had been tormented by many a Tory Party conference on this issue. He is solid for abolition, particularly of the Tory Party conference.

The debate was preceded by a seemingly interminable statement on higher education by Mr Kenneth Baker, a topic which comes before the House all the time.

So as Mr Baker read on, no one showed any signs of impatience — even though Mr Baker found himself delivering such pieties as "higher education is crucial to help our nation meet the economic, social and intellectual challenges of the final decade of this century".

"So's capital punishment," a few Tory diehards were doubtless muttering, "so let's get on with it." But the day was not to be theirs and they knew it. *On a point of order*, Mrs Ann Clwyd (Cynon Valley, Lab), protested about some British Telecom shares allegedly acquired irregularly by Mr Keith Best (Ynys Mon, C). She suggested it might be "a serious crime". Labour members cheered her. Undeclared purchase of British Telecom shares was the only serious crime all day which aroused in them the perfectly healthy human desire for retribution.

Then the man in the wig spoke the words which every wrongdoer dreads; "*It* would be very helpful to the House if ten minutes could be the average length of speeches." And Sir Ian Percival (Southport, C) rose to move the restorationist clause to the Criminal Justice Bill. Sir Ian — a lawyer of the old school — is one of the last of the plum-in-the-mouth Tories. His speech was therefore sometimes almost incomprehensible on account of the plum.

He and his supporters had made the error of demanding the death penalty for "evil" murders. Labour members thus had great fun emphasizing the impossibility of defining evil — something that causes them no difficulty when it comes to education "cuts" or Thatcherism in general. Sir Ian could not define it, no more than it is defined in the scriptures which invented it.

Hurd speaks against capital punishment

Continued from page 1

obliged to reach a positive decision to send a murderer to his or her death."

Mr Hurd said that a random group of jurors would not only be asked to decide beyond reasonable doubt about guilt or innocence, but also to make a moral judgment about evil.

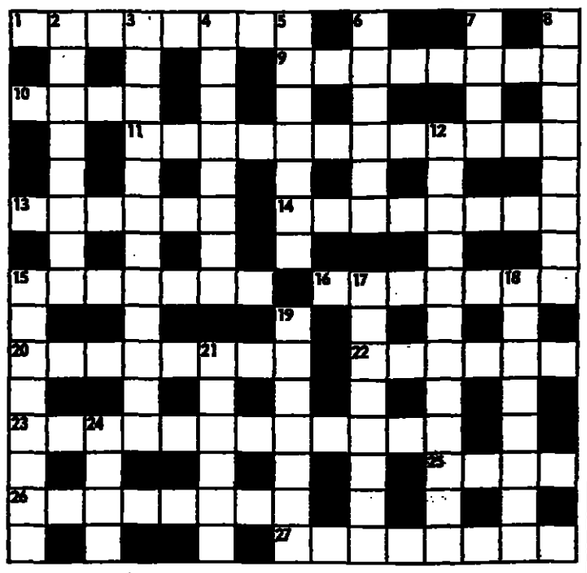
"It would seem at least likely that on a large proportion of juries there would be one committed opponent of capital punishment. Such an opponent might well agree on a verdict of guilty on the point of fact but might never accept a moral judgment which would lead the defendant to execution."

The Home Secretary said that if they really wanted to help the IRA build up again the flow of dollars and guns into its armouries then the infliction of captial punishment on its members would be a good way of setting about it.

Mr Gerald Kaufman, the shadow home secretary, said he based his opposition to capital punishment on the injury it inflicted on society, on the way it debased and barbarized it.

Parliament, page 4

The Times Crossword Puzzle No 17,320



ACROSS

1 Explosion caused by adherent in striking way (8).
9 A prisoner inside — and a creepy exponent of squeeze (8).
10 Gaze endlessly at the sun, perhaps (4).
11 Son pressed to produce the means for eating sweets (7-5).
13 Compete with yours truly to obtain flowers (6).
14 Noted work by knight in fertile continent (8).
15 As might Taffy's home town in an inferior place? (7).
16 Figure giving miners real trouble (7).
20 Cutting into rock is inauspicious (8).
22 Break-out by gaol-bird? (6).
23 Dismissed protégé sure to be leaving home (7,5).
25 Rum-ti-Foo, perhaps, is the Continental version (4).
26 Malefactor, charged on return, sounded almost grim (4-4).
27 Wilder than a gay blade? (8).

DOWN

2 University man in recent final (8).
3 Up with the lark? What a prospect! (5-3,4).
4 10 seer ordered to repeat a declaration (8).
5 Caricature familiar to Biggles (4-3).
6 Hurry to impose discipline, leader of class being absent (6).
7 Ruin an international function (4).
8 Power supplies are weak aboard ship (8).
12 On which the aged supped in unusual diversity (5-7).
15 Donated to school when retired (8).
17 Lacking schooling — and slack, do we hear? (8).
18 She appears to be a horsewoman (8).
19 Oriental network under black woman offers inducement (7).
21 In France I left the aircraft to fish (6).
24 Couple seen to come first, though losing the round (4).

Concise Crossword, page 10

Solution to Puzzle No 17,319



WEATHER

General situation: Depression forming off southwest Britain will dominate the UK's weather for several days. After slow clearance of overnight rain in eastern Britain during the morning most places will have a somewhat drier day with brief sunny spells, these chiefly over western and central Britain. However, light rain or showers may occur anywhere before more persistent and heavier rain moves into southwest England, South Wales and central southern England later in the day. Outlook for tomorrow and Saturday: Unsettled with periods of rain.

ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

	C	F		C	F
Ajaccio	f	13	55	Madrid	f	15	59
Akrotiri	s	21	70	Majorca	c	19	50
Alex'dria	f	19	66	Malaga	s	23	73
Algiers	f	16	61	Malta	f	13	55
Amst'dm	c	11	52	Mela'rne	s	18	64
Athens	r	8	46	Miami*	c	18	64
Bahrain	s	29	73	Milan	s	10	50
Barbados*	s	30	86	Montreal*	c	15	59
Barcelna	s	15	59	Moscow	c	6	43
Beirut				Munich	sn	1	34
Belgrade	r	3	37	Nairobi	s	30	86
Berlin	c	3	37	Naples	s	14	57
Bermuda*	s	22	72	N Delhi	s	33	91
Biarritz	f	11	52	N York*	s	14	57
Borda'x	f	11	52	Nice	s	13	55
Brussels	f	11	52	Oslo	d	1	34
Budapest	f	6	43	Paris	s	10	50
B Aires*	r	19	66	Peking	c	10	50
Cairo	s	27	81	Perth	f	25	77
Cape Tn	s	24	75	Prague	c	2	36
C'blanca	s	18	64	Reykjvk	c	-5	23
Chicago*	s	2	36	Rhodes	f	17	63
Ch'church	s	19	66	Rio de J	s	29	84
Cologne	s	9	48	Riyadh	s	25	77
C'hagen	fg	1	34	Roma	s	13	55
Corfu	r	12	54	Salzburg	f	4	39
Dublin	r	7	45	S Prieca*	f	17	63
Dubrovnik	c	13	55	Santiago*	s	22	72
Faro	s	19	66	S Paulo*	f	30	86
Florence	f	10	50	Seoul	c	8	46
Frankfurt	c	8	46	St'kholm	s	3	37
Funchal	s	18	64	Strasb'rg	f	9	48
Geneva	s	6	43	Sydney	s	21	70
Gibraltar	s	19	66	Tangier	f	16	61
Helsinki	f	1	32	Tel aviv	s	30	86
Hong K	f	22	72	Tenerife	s	22	72
Innsbruck	f	5	41	Tokyo	c	9	48
Istanbul	f	10	50	Toronto*	sn	-4	25
Jeddah	s	31	88	Tunis	r	8	46
Jo'burg	s	24	75	Valencia	s	16	61
Karachi				Vanc'ver*	s	12	54
L Palmas	s	23	73	Venice	f	10	50
Le Touet	f	10	50	Vienna	c	5	41
Lisbon	c	15	59	Warsaw	c	4	39
Locarno	s	9	48	Wash'ton*	c	9	48
L Angeles*	s	25	77	Wellton	s	17	63
Luxembg	f	5	41	Zürich	f	6	43

* denotes Tuesday's figures are latest available

AROUND BRITAIN

	Sun hrs	Rain in	Max C	Max F	
Scarboro	0.2	-	11	52	cloudy
Bridlington	-	-	12	54	cloudy
Cromer	0.2	-	12	54	cloudy
Lowestoft	0.3	-	11	52	bright
Clacton	0.1	-	9	48	cloudy
Southend	-	-	11	52	cloudy
Margate	-	-	11	52	bright
Folkestone	0.9	-	11	52	cloudy
Hastings	0.4	-	10	50	bright
Eastbourne	0.5	-	10	50	cloudy
Brighton	1.2	-	9	48	cloudy
Worthing	0.1	-	9	48	cloudy
Littlehmptn	-	-	11	52	cloudy
Bognor R	0.2	-	9	48	cloudy
Southsea	0.6	-	11	52	cloudy
Swndown	1.1	-	11	52	cloudy
Shanklin	1.2	-	10	50	cloudy
Bournemth	-	-	11	52	cloudy
Poole	1.7	-	13	55	cloudy
Swanage	0.6	-	10	50	bright
Weymouth	0.4	-	11	52	bright
Exmouth	-	-	11	52	cloudy
Teignmouth	0.1	-	11	52	cloudy
Torquay	0.2	-	11	52	cloudy
Falmouth	-	.02	11	52	drizzle
Penzance	0.3	.07	11	52	rain
Scilly Isles	-	-			
Jersey	0.7	-	13	55	cloudy
Guernsey	0.9	-	13	55	cloudy
Newquay	-	.04	12	54	rain
Ilfracombe	-	.04	12	54	rain
Minehead	1.1	-	12	54	cloudy
B'pool Airpt	0.2	.06	10	50	rain
Morecambe	-	.31	10	50	rain
Douglas	-	.30	8	46	fog
B'ham Airpt	1.4	-	11	52	rain
Bristol (Cnt)	0.1	-	12	54	cloudy
Carlisle	-	.07	10	50	rain
London	-	-	11	52	cloudy
Manchester	1.1	.01	12	54	rain
N'cst-a-Tyne	0.5	-	13	55	cloudy
Nottingham	1.5	.02	12	54	cloudy
Anglesey	-	.01	9	48	rain
Cardiff (Cnt)	0.2	.01	11	52	drizzle
Colwyn Bay	-	-	13	55	cloudy
Tenby	-	.14	9	48	rain
Aberdeen	2.1	.11	13	55	rain
Edinburgh	0.4	.03	11	52	rain
Eskdalemuir	-	.25	7	45	rain
Glasgow	0.2	.11	10	50	rain
Kinloss	2.2	.07	13	55	rain
Lerwick	0.1	.56	7	45	shower
Prestwick	-	.35	11	52	drizzle
Stornoway	0.5	.34	7	45	rain
Tiree	1.6	.28	9	48	rain
Wick	1.9	.04	11	52	rain
Belfast	-	.08	12	54	shower

These are Tuesday's figures.

Buying The Times overseas
Austria Sch 29; Belgium B Frs 50; Canada $2.75; Canaries Pes 200; Cyprus 80 cents; Denmark Dkr 12.00; Finland Mrk 9.00; France F 9.00; W Germany DM 3.50; Gibraltar 70p; Greece Dr 200; Holland Gl 3.50; Irish Republic 40p; Italy L 2,700; Luxembourg Lf 45; Madeira Esc 200; Malta 35c; Morocco Dir 12.00; Norway Kr 10.00; Pakistan Rps 18; Portugal Esc 200; Singapore $5.50; Spain Pes 200; Sweden Skr 12.00; Switzerland S Frs 3.00; Tunisia Din 1.00; USA $2.00; Yugoslavia Din 600.

HIGH TIDES

TODAY	AM HT	PM HT
London Bridge	4.56 7.1	5.23 6.9
Aberdeen	4.24 3.9	4.35 4.0
Avonmouth	10.29 12.2	10.42 12.6
Belfast	2.06 3.2	2.38 3.3
Cardiff	10.14 12.1	10.27 11.8
Devonport	8.53 5.3	9.04 5.2
Dover	2.02 6.5	2.23 6.2
Falmouth	8.23 5.1	8.34 5.0
Glasgow	3.52 4.8	4.15 4.9
Harwich	2.51 4.0	3.13 3.7
Holyhead	1.15 5.3	1.34 5.3
Hull	9.30 7.1	9.44 7.3
Ilfracombe	9.12 8.5	9.22 8.5
Leith	5.49 5.2	6.05 5.3
Liverpool	2.12 9.0	2.30 9.0
Lowestoft	12.20 2.5	12.53 2.2
Margate	2.59 4.6	3.25 4.5
Milford Haven	8.26 6.7	9.37 6.5
Newquay	8.17 6.8	8.29 6.6
Oban	8.45 3.7	8.48 3.7
Penzance	7.56 5.4	8.07 5.3
Portland	10.03 2.0	10.06 2.0
Portsmouth	2.30 4.7	2.49 4.5
Shoreham	2.05 6.2	2.25 6.0
Southampton	1.53 4.4	2.09 4.3
Swansea	9.33 9.3	9.42 9.1
Tees	6.53 5.1	7.07 5.3
W'ton-on-Nze	2.44 4.2	3.06 4.0

Tide measured in metres: 1m=3.2808ft.

THE POUND

	Bank Buys	Bank Sells
Australia $	2.37	2.25
Austria Sch	21.35	20.25
Belgium Fr	63.20	59.80
Canada $	2.172	2.072
Denmark Kr	11.42	10.82
Finland Mrk	7.57	7.07
France Fr	10.05	9.55
Germany Dm	3.04	2.88
Greece Dr	218	206
Hong Kong $	12.85	12.25
Ireland Pt	1.137	1.077
Italy Lire	2155	2045
Japan Yen	248	234
Netherlands Gld	3.42	3.24
Norway Kr	11.40	10.80
Portugal Esc	231	221
South Africa Rd	4.30	3.50
Spain Pts	210.50	200.50
Sweden Kr	10.80	10.05
Switzerland Fr	2.53	2.41
USA $	1.675	1.595
Yugoslavia Dnr	1120	1020

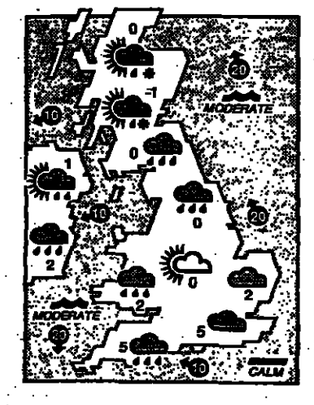
Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

Retail Price Index: 100.4

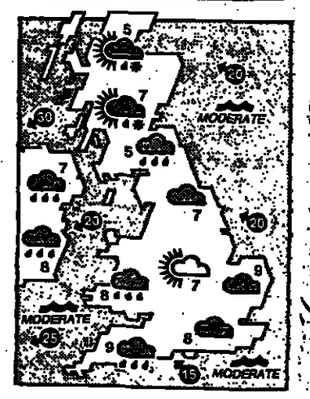
London: The *FT* index closed down 19.1 at 1558.0.

©TIMES NEWSPAPERS LIMITED, 1987. Printed by London Post (Printers) Limited of 1 Virginia Street, London E1 9XN and by News Scotland Ltd., 124 Portman Street, Kinning Park, Glasgow G41 1EJ. Thursday, April 2, 1987. Registered as a newspaper at the Post Office.

AM



PM



LIGHTING-UP TIME

London 8.05 pm to 6.03 am
Bristol 8.14 pm to 6.13 am
Edinburgh 6.22 pm to 5.10 am
Manchester 8.15 pm to 6.09 am
Penzance 8.25 pm to 6.28 am

LONDON

Yesterday: Temp: max 6 am to 6 pm, 9C (48F); min 6 pm to 6 am,7C (45F). Humidity: 6 pm, 90 per cent. Rain: 24hr to 6 pm, 0.15in. Sun: 24 hr to 6 pm, nil. Bar, mean sea level, 6 pm, 1003.4 millibars, falling.
1,000 millibars=29.53in.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

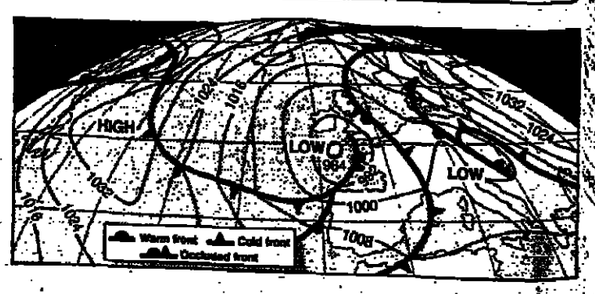
	C	F		C	F
Belfast	f	6	43	Guernsey	r	7	45
B'mingham	r	9	48	Inverness	f	5	41
Blackpool	r	5	41	Jersey	r	8	46
Bristol	r	9	48	London	r	9	48
Cardiff	c	7	45	M'chester	r	5	41
Edinburgh	r	3	37	Newcastle	r	4	39
Glasgow	r	4	39	R'nldsway	r	5	41

MANCHESTER

Yesterday: Temp: max 6 am to 6 pm, 6C (43F); min 6 pm to 6 am,5C (41F). Rain: 24hr to 6 pm, 0.37in. Sun: 24 hr to 6 pm, nil.

Sun rises: 6.35 am
Sun sets: 7.35 pm
Moon rises 7.46 am
Moon sets 12.58 am
First Quarter April 6

NOON TODAY



Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1558.0 (–19.1)

FT-SE 100
1973.1 (–24.5)

Bargains
47598 (56166)

USM (Datastream)
161.61 (–1.54)

THE POUND

US dollar
1.6055 (–0.0010)

W German mark
2.9204 (+0.0215)

Trade-weighted
71.6 (+0.2)

Brazilian debt reprieve

Brazilian economic officials said a large majority of the country's commercial bank creditors had agreed to extend their short-term credit lines.

The deadline for repayment of $15 billion in short-term credit fell yesterday, but the officials said some banks had extended the deadline for up to 180 days, although most had extended it for another 30

The agreement takes some pressure off Brazil, which announced a moratorium of interest payments on $60 billion of longer term debt more than a month ago.

Court order on Saunders

The action between Guinness and its directors Mr Ernest Saunders and Mr Thomas Ward over a £5.2 million payment was adjourned in the High Court yesterday. The court gave the directors until tomorrow to provide evidence in response to a court order obtained by Guinness freezing their assets.

Insurers rise

Insurers Guardian Royal Exchange reported pretax profits of £144 million (£44 million) and increased its dividend 18 per cent to 34p, while Sun Alliance lifted its pretax profits to £180 million (£38 million) and increased its dividend 34 per cent to 23.5p. Abbey Life's annual surplus rose 12 per cent to £38.8 million and the dividend was increased 16 per cent to £22.4p net. Tempus, page 23

AMEC ahead

AMEC, the building and process engineering concern, has reported a 20 per cent increase in pretax profits to £30.5 million in the year to the end of December. Turnover was £711 million compared with £751 million in 1985. A final dividend of 7.5p makes a total of 12p for the year.

Tempus, page 23

Yes to EMAP

Government permission has been given for the proposed transfer of Courier Press (Holdings) newspapers to EMAP after the Monopolies Commission ruling that it was not against the public interest.

£38m bid

The United Leasing board is backing a £38 million takeover offer from the Swiss-quoted IBM leasing group Inspectorate. The offer, valuing United shares at 265p in cash, has been accepted irrevocably by directors

Bus Summary	22	Money Mrkts	26
Stock Market	22	Foreign Exch	26
Wall Street	22	Share Prices	27
Comment	23	Unit Trusts	28
City Diary	23	Commodities	28
Tempus	23	USM Prices	28
Econ View	23	Co News	29
Appointments	26	Traded Opts	29

Shares depressed by US move

Rise in prime boosts dollar

By Bailey Morris, David Smith and Michael Tate

The decision by leading American banks to raise prime lending rates boosted the dollar yesterday, but sent equities and gilts sharply lower.

The raising of prime, or base, lending rates from 7.5 to 7.75 per cent, coupled with continued central bank intervention, pushed the dollar higher. It rose from Y145.90 to Y146.50, and by 1½ pfennigs to DM1.8190.

The American move virtually extinguished remaining hopes of lower base rates in the City. The pound moved higher with the dollar, closing at DM2.92, two pfennigs up on the day. Sterling was steady at $1.6065, but the index rose by 0.2 points to 71.6.

Gilts, after staging a recovery on Tuesday, fell back, closing about half a point down on the day. Dealers said the market was still in a very uncertain phase.

Shares were marked down because of base rate disappointment and continued fears about protectionism. The FT 30 share index fell by 19.1 points to 1,558.0, while the wider FTSE-100 index fell by 24.5 points to 1,973.1.

A further £6 billion was wiped off share values, lifting the total lost since Monday to more than £15 billion.

In New York, share prices were weak when trading started but by midday, the market had steadied. The Dow Jones industrial average was 4.41 points down at 2,300.28.

In London, stock market dealers feared a bloodbath at the Wall Street opening, but when trading began with relatively small declines, there was a recovery here. City operators were quick to deny any suggestion of panic selling. There was some profit-taking, but this was not unexpected after the massive rise in share prices recently.

The rise in the prime lending rate, while slight, had a marked effect on markets already concerned that the falling dollar would produce sharply higher inflation, analysts said.

"We have been living with declining interest rates for four-and-a-half years and this presents the unsavoury possibility that we have seen the low in rates for some time, particularly now that people perceive the economy as picking up," an American analyst said.

The Reagan Administration has sought to calm fears over the economy by saying it had no intention of engaging in a trade war; that the US was in its fifth year of growth; and that economic co-operation among the industrialized nations was bringing greater stability to exchange rates.

But markets have remained volatile. There has also been a decline in foreign participation in US capital, which has put pressure on the Treasury with its huge financing requirements.

Stock market, page 22
Wall Street, page 22



Peter Trevor

Counting the 500,000 certificates: Leslie Cousins of Price Waterhouse

Final rush for payout of Russian bonds

By Cliff Feltham

Holders of more than 500,000 old Russian bonds have applied for a slice of the £46 million fund set up to compensate those who lost out in the 1917 October Revolution.

A last-minute deluge of faded certificates, packed into boxes and dustbin liners, were handed in to Price Waterhouse, the accountant administering the fund, minutes before the deadline.

Mr Leslie Cousins and his accountancy team had already received about 315,000 bonds before the final rush.

"On top of that we have a lorry load of 144 boxes from a City finance house, 30 black dustbin bags packed full and another car load, so I expect we will be up to the 500,000 level when counting finishes."

The job of sorting out the 3,446 applications is under way and Mr Cousins says he hopes to be able to recommend an interim payment as soon as possible.

But much will depend on the size of the claims for homes, factories and farms lost or seized by the Bolsheviks, and it could run into millions. Claimants who lost property have until June 30 to contact the accountant.

Lawson targets sterling

By Colin Narbrough

Mr Nigel Lawson, the Chancellor, yesterday gave his most explicit guidance to date on target ranges for the pound against leading currencies, with specific rates for the mark and dollar.

At a meeting of the National Economic Development Council, he said he wanted to keep the exchange rate around present levels, adding that this meant "round about DM2.90, probably the single most important rate to concentrate on nowadays." For the dollar, he gave the rate of about $1.60 to the pound.

When asked how he intended to keep sterling at these levels, he said he would use the "appropriate mix of interest rates and intervention in the foreign exchange market".

Mr Lawson mentioned no specific target for the trade-weighted sterling index, comprising other currencies besides the dollar and mark.

His remarks were seen as assurance of the Government's commitment to exchange rate stability agreed in Paris two months ago.

The commitment on sterling would also be welcomed by British industry, which fears its export prospects could be damaged if sterling fluctuated wildly again.

Treasury officials emphasized that the Chancellor had made clear that the exchange rates given were only approximate levels, but his openness did contrast strongly with his usual evasion of naming any specific targets for currencies.

Mr Lawson's deliberate underlining of the key role of the mark, the central currency of the European Monetary System, is likely to renew speculation that the Treasury is operating a shadow membership

Broker to Aberdeen restaurant chain quits

By Cliff Feltham

The stockbroker to the troubled restaurant chain Aberdeen Steak Houses has resigned.

Two non-executive directors of the company have also resigned this week.

Last night Mr Brendan Budd of Fiske & Company, which brought the company to the Unlisted Securities Market in August 1985, said the decision to quit was taken after a High Court ruling that it had underpaid staff.

He rejected criticism that the flotation should have been held up because of doubts over the prospectus.

"On the available information and the assurances given to us it did not seem to be a bad issue," he said.

Mr Aziz Suleyman, the company's former accountant, resigned on the eve of the flotation claiming the prospectus should have included provisions for likely liability over unpaid back wages.

But his criticisms were dismissed at the time after a last-minute meeting between the company's advisers and the Stock Exchange.

The High Court later ruled that Aberdeen had underpaid six members of staff in contravention of the Wages Council Act.

An appeal by the company was lost.

Aberdeen Steak Houses, a chain of 28 restaurants, is run by Mr Ali Salih, who owned the London Eating Houses group which went into liquidation in 1975 with debts of £750,000.

The shares in Aberdeen Steak Houses were placed at 67p but poor trading has also dogged the company and they were changing hands yesterday at about 60p.

Mr Salih was not available for comment.

BAe set for Royal Ordnance

By Teresa Poole, Business Correspondent

British Aerospace was last night finalizing the purchase of Royal Ordnance, the state owned arms manufacturer whose privatization has proved one of the most complex and troublesome of the Government's sales. The agreement is expected to be signed later today.

Mr George Younger, Secretary of State for Defence, is expected to announce the deal in the House of Commons this afternoon or early next week. The Government has been anxious to complete the sale before the general election.

BAe is believed to be paying about £190 million and will probably make an employee share option scheme available to Royal Ordnance's 16,000 staff. The sale is conditional on approval from the Office of Fair Trading but may be finalized by the middle of the month.

GKN, the only other bidder, offered about £160 million. The two other companies originally shortlisted as potential buyers, Trafalgar House and Ferranti, both decided earlier this month against submitting final offers.

BAe has seemed the most likely buyer since the eleventh hour cancellation of last summer's planned stock market flotation and the Government decision to seek a private sector purchaser. BAe believes it will be able to improve Royal Ordnance's future potential, particularly by increasing overseas sales and developing new ranges of high technology products in weaponry and ammunition.

BAe has warned that Royal Ordnance's existing operations will require additional investments as well as a degree of rationalization in order to improve efficiency and match capacity to market demands.

In 1986 Royal Ordnance made pretax profits of £26 million

Fimbra to decide on Ladies

By Lawrence Lever

Leading Ladies, a Business Expansion Scheme sponsor which invested in companies run by women, is seeking to resign its membership of the Financial Intermediaries, Managers and Brokers Regulatory Association rather than be evicted from the organization.

Fimbra will decide today on the future of Leading Ladies. The association carried out a spot-check on Leading Ladies after an article in *The Times* highlighted irregularities involving Leading Ladies and a travel agency business for which it was seeking to raise money.

Without membership of a self-regulating organization, such as Fimbra, Leading Ladies will be unable to carry on in business once the Financial Services Act becomes effective.

Leading Ladies originally launched a BES fund in November 1985 to raise money which would finance companies run by women, with the investment selections made by a team of five women.

It subsequently sponsored a number of other companies under BES terms. Last year Leading Ladies had to withdraw the prospectus for one of the companies it was backing.

Malaysia in £62m project with C&W

By Our Business Correspondent

Cable and Wireless early today signed a joint venture agreement with Syarikat Telekom Malaysia Berhad, the Malaysian government's monopoly telecommunications carrier, to install and operate a $100 million (£62.4 million) undersea fibre optic cable.

Coinciding with the row over access to the Japanese telecommunications market, the deal is likely to highlight the willingness of some countries to allow foreigners to take a stake in national telecommunications services.

It is, in any case, unusual for C&W to have an opportunity to set up a private venture directly with an overseas government.

Sir Eric Sharp, the chairman and chief executive of C&W, said that it was "a tribute to the enlightened views of the Malaysian Government that STM is able to use its new status to reach an innovative accord which will work commercially to the benefit of the peoples of Malaysia."

Under the memorandum of understanding, a joint venture company, 49 per cent-owned by C&W and 51 per cent by STM, will be formed to install, maintain and operate a 1,500-kilometre fibre optic cable linking peninsular Malaysia with Sabah and Sarawak.

The cable will carry both domestic and international traffic and is the first fibre optic cable in the Southeast Asia region, an area where telecommunications traffic is growing rapidly.

The agreement represents the first joint venture for STM, the wholly-owned government company which is Malaysia's sole carrier.

Meanwhile, the negotiations are continuing in Japan on a possible compromise over merging the two rival consortia to supply an alternative international telecommunications service.

C&W is standing firm in its original demand for a 20 per cent stake in the International Digital Communications group.

It has rejected the offer of a 5 per cent stake in a merged consortium.

Toshiba expansion, page 26

Hepworth in £63.5m buy

By Michael Tate

Hepworth Ceramic Holdings yesterday made its first large acquisition under new management when it paid £63.5 million for Glow-worm and Parkray, the TI Group's home-heating operation.

The deal, to be financed by a share placing, is a triumph for Mr Sinclair Thomson, Hepworth's chief executive. He spent 17 years with Glow-worm, and was both a main board director at TI and chief executive of its domestic appliance division.

His move came a month early for TI, but it was crucial. Without it, TI would have gone ahead with a plan to auction the division, including its white goods operations, Creda and New World.

Glow-worm manufactures a range of gas appliances, with 23 per cent of the British boiler market, while Parkray specializes in solid fuel appliances. Their manufacturing operations will enable Hepworth, Britain's biggest refractory group, to break into the electric night storage market.

On joint sales of £71.37 million last year, Glow-worm and Parkay made profits of £7.52 million before tax.

The acquisition is being financed by the issue of 32.4 million shares, representing 17.1 per cent of the enlarged capital. The shares have been provisionally placed by Schroders. Shareholders will be invited to subscribe at 196p a share, on the basis of one share for every 4.8584 held.

IBM declares war on the clones

High noon for Big Blue

By Ray Heath

Today is marked in blue for every personal computer manufacturer in the world.

At noon International Business Machines, unveils its latest product. Thanks to secrecy which MI5 and car manufacturers would envy, exactly what lies under the dust sheets is still the subject of heated guesswork.

The consensus is that IBM is launching a new personal computer which will compete strongly with the scores of manufacturers which have eaten into its potential market by producing machines compatible with its previous products, but at much lower prices.

"Big Blue launches the clone-killers" is how a tabloid computer publication might put it.

The company certainly needs to do something drastic to stop the copycat computers. They started riding on its coat tails, now they are on its back. Last year, IBM's shares of the world personal computer (pc) market shrunk from 40.5 per cent to 29.5 per cent, according to the US Dataquest bureau. The share held by the clones rose from 33.2 per cent to 46.7 per cent.

Analysts believe that IBM's new product could be double-edged — lower in price than anything yet seen from the company, and made to a new standard which would be technically harder to copy. The target markets could include schools, homes and small businesses, all of which have been lucrative selling grounds for the clone manufacturers.

Analysts believe that IBM has also been aiming at producing a machine which is suitable for existing software, but can also use new software which is incompatible with its old machines — and the clones.

If it has done that, and can sell at the right price it may have bought itself vital lead-time in which to build up market share before the clones catch up.

In this country, today's announcement could mean most to Mr Alan Sugar, the chairman of Amstrad, whose IBM compatible PC1512 has become the phenomenon of the pc market.

If IBM launches a machine which can be priced in sight of £1,000, Amstrad could find its growing commercial market under pressure. Much more, and Amstrad's path to still higher sales looks secure. Although the 1512 prices start at around £500, the add-ons normally specified by commercial users take the price up to £1,000 or more.

Mr Sugar is confident that whatever IBM announces will be no threat, either technically, or on price: "IBM cannot bring out a new computer which works on a different system. Whatever it brings out has to be compatible or they do themselves in.

"Will its price be anywhere near ours? It has not a a hope in hell. Its overheads are too high. Compaq and Tandon might suffer. Amstrad will never suffer," he added.

MARKET SUMMARY

STOCK MARKETS

New York
Dow Jones ..... 2300.28 (–4.41)*
Tokyo
Nikkei Dow ..... 22040.18 (+473.52)
Hong Kong:
Hang Seng ..... 2695.91 (–17.90)
Amsterdam: Gen ..... 279.5 (+2.0)
Sydney: AO ..... 1691.1 (+1.5)
Frankfurt:
Commerzbank ..... 1832.0 (+51.5)
Brussels:
General ..... 4360.49 (+37.32)
Paris: CAC ..... 454.4 (+5.7)
Zurich: SKA Gen ..... n/a
London: FT. A ..... 988.79 (–11.25)
FT. Gilts ..... 90.14 (–0.14)

Recent Issues Page 26
Closing prices Page 27

INTEREST RATES

London: Bank Base: 10%
3-month interbank 9²⁹/₃₂–9²⁷/₃₂%
3-month eligible bills: 9¹⁹/₃₂–9¹⁷/₃₂%
buying rate
US: Prime Rate 7½–7¾%
Federal Funds 6³¹/₁₆%*
3-month Treasury Bills 5.65-5.64%*
30-year bonds 95¹⁹/₃₂–95½*

CURRENCIES

London:	New York:
£: $1.6055	£: $1.6045*
$: DM2.9204	$: DM1.8210*
£: SwFr2.4388	$: SwFr1.5215*
$: FFr9.7081	$: FFr6.0585*
£: Yen235.20	$: Yen146.70*
£: Index:71.6	$: Index:101.8
ECU £n/a	SDR £0.801016

MAIN PRICE CHANGES

RISES:

Thorn EMI	639p (+13p)
Atlantic Computer	556p (+11p)
United Leasing	263p (+33p)
Sun Life	1093p (+59p)
Sun Alliance	818p (+39p)
Avana	778p (+15p)
Rosehaugh	770p (+30p)
Woodchester Inv.	540p (+10p)
Derwent Valley	455p (+40p)
Central TV	581p (+18p)
Holmes & Marchant	365p (+20p)

FALLS:

ICI	1291p (–24p)
Glaxo	1422p (–16p)
BP	886p (–29p)
CH Beazer	231p (–11p)
AB Electronic	377p (–46p)
Bass	884p (–18p)
Cable & Wireless	361p (–13p)
Dewey Warren	188p (–12p)
RTZ	796p (–29p)

Prices are as at 4pm

GOLD

London Fixing:
AM $418.50 pm-$418.75
close $419.00-419.50 (£261.00-261.50)
New York:
Comex $418.90-419.40*

NORTH SEA OIL

Brent (May) pm $18.00 bbl($18.37)
* Denotes latest trading price

Tyndall

The directors of
Brint Investments PLC
are pleased to announce the
decision to change the name to
Tyndall Holdings PLC,
and are proud to be trading under
this well-known
and highly respected name.

Friendly House, 21-24 Chiswell Street, London EC1Y 4TU
Telephone: 01-256 5001-3. Fax: 01-256 7346

BUSINESS SUMMARY

Scrap metal sold by 600 Group for £4.3m

The 600 Group pulled out of the scrap metal business on which it was founded yesterday — just one day after Sir Jack Wellings, its outspoken chairman, retired.

The scrap business has been losing money heavily — £715,000 last year on turnover of more than £55 million. The 600 Group is selling the business to a private company, Monks Ferry (Shipbreaking), for £4.3 million but is keeping a reusable steel business, and a joint venture in a fragmentation plant in west London which are profitable.

The group wants to concentrate on its machine tool manufacturing operations and other growth areas. It recently bought Electrox, a group of Hertfordshire companies specializing in industrial lasers. On the stock market the shares eased 1p to 147p.

More cheer for brewers

Beer production in February was up marginally on the same month a year ago, by 0.3 per cent to 2.67 million bulk barrels. It reflected relatively steady beer sales, said the Brewers' Society, and showed a recovery from January, bringing production in the first two months of 1987 down by 5 per cent against last year.

Loss-making scheme stays

The Export Credits Guarantee Department will continue operating the loss-making Tender to Contract and Forward Exchange Supplement scheme which protects businesses tendering in approved foreign currencies against adverse exchange rate movements. It has also been decided to halve the rate of initial premiums.

Concrete profits lift

Pioneer Concrete Services has lifted its profit by 12.3 per cent to a record Aus$65.17 million (£28.46 million) for the half-year ended December 31. The dividend is unchanged at 6.25 cents, while earnings per share have increased from 12.5 cents to 12.9 cents on capital augmented by a one-for-five capital issue last November.

Sir Tristan Antico, the chairman, said the improvement was due to the company's long-term international strategies and controlled diversification. The European branches, including West Germany and Spain, together with the Texas, Hong Kong, and Israeli operations, accounted for 30 per cent of the company's revenue of Aus$1.549 billion — Aus$34 million higher than the corresponding 1985 period.

Record £11m at Aurora



Aurora, the Sheffield metal basher, raised profits to a record £11.039 million on turnover up to £112.8 million from £107.6 million in 1985. Earnings rose from 6.88p to 8.54p a share, and a 1.25p final dividend is being paid. Sir John Hill (right), the chairman, said the metals and machine tools activities did particularly well.

Woodchester expands

Woodchester Investments, the fast growing Irish leasing and financial services group, announced a three-pronged expansion yesterday which is expected, according to Wood Mackenzie, the stockbroker, to enhance its 1987-88 earnings per share by 16 per cent.

Woodchester is acquiring Bowmaker Bank, the Irish subsidiary of Lloyds Bowmaker Finance, for Ir£10.4 million (£9.45 million). It is also to buy 25.5 per cent of the British based Moorgate Mercantile from Bricomin, a subsidiary of British & Commonwealth Holdings for £4.1 million.

STOCK MARKET

RHM ready to wade in with higher Avana bid

By Michael Clark

Shares of Avana Group yesterday climbed 9p to 772p, after 779p, signalling that the rival Ranks Hovis McDougall is about to increase its £270 million offer.

Dealers expect RHM to make its move before the deadline for its current bid expires tomorrow. They are looking for an offer of at least 800p a share compared with the present offer of 770p. Some institutions are said to be holding out for an offer of at least 820p a share.

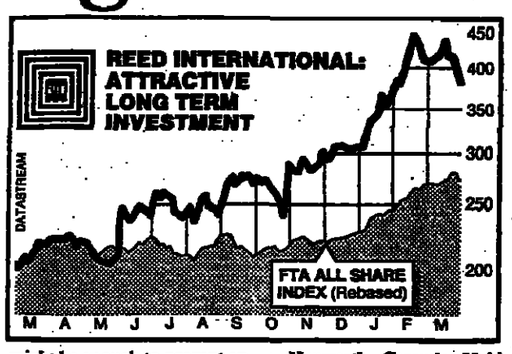
RHM already owns a 22 per cent stake in Avana and dealers reckon it is strongly placed to win control. RHM has been out visiting Avana's biggest shareholders this week, hoping to win support for its offer. But the big fund managers have made it clear that *they will only sell if the terms* are more generous. RHM finished 2p lower at 319p.

Cliffords Dairies A, 2p lower at 233p, and ordinary shares, 5p lower at 315p, have been nudging new peaks. Figures last week showed pretax profits up 17 per cent at £4.52 million. Talk is that Unigate, also the subject of bid speculation, is thinking of making another bid. Its last was in 1980.

Elsewhere, Unigate, the dairy products group, was a weak market falling 12p to 368p ahead of a helicopter visit by analysts to the group's distribution depots around the country.

The rest of the equity market remained in a nervous mood despite rallies overnight on Wall Street and Tokyo. News of a rise in US prime rates, however, was enough to keep British investors fixed on the sidelines. Market-makers were content to let prices drift lower with fund managers anxious to keep their books all-square ahead of the financial year-end next week.

As a result, turnover was again down to a trickle with what attention that could be mustered focused on the alpha stocks. Prices managed to close above their worst levels, but conditions remained tense. Dealers are hoping the introduction of new-time support for the next account might be enough to prompt an overdue rally.



The FT 30 share index finished 19.1 lower at 1,558.0, while the FT-SE 100 lost 24.5 at 1,973.1. Government securities were again in retreat with losses at the longer end stretching to 75p.

A number of fund managers have used the shakeout of the past few days to good purpose. Some have been looking around at stocks left behind by the recent strong run which may respond to the right encouragement from any subsequent rally.

Reed International, the paper and publishing group, must be one worth watching. The price has drifted lower over the past few weeks but advanced 8p to 388p yesterday, compared with a peak of 457p.

Even so, the share price has risen four-fold over the past couple of years after a radical transformation and is clearly destined for better things. In February, Klienwort Grieveson, the broker, tipped the shares as one of the most attractive long-term investments in the publishing sector.

Kleinwort expects pretax profits for the year ended earlier this week to climb from £137 million to £186 million.

TI Group closed unchanged at 655p, after 660p, following confirmation that it had sold its domestic appliance division, including Parkray and Gloworm, to Hepworth Ceramic for £63 million. Hepworth had contemplated a bid for Birmid Qualcast, the lawnmower and Potterton boiler, but recently disposed of most of the 10 per cent stake it had built up in the company.

Hepworth Ceramic Holdings ended 0.5p lower at 216.5p in ex-dividend form.

In stores, **Burton Group** firmed 1p to 297p ahead of interim figures later today. These are expected to show pretax profits up from £74 million to around £92 million.

CH Beazer (Holdings), the construction group, fell 11p to 231p after figures on Tuesday showed pretax profits virtually doubled at £31.1 million.

Scrimgeour Vickers, the broker, and rival James Capel are both said to have turned bearish of the shares. But L Messel, the companies' broker, pushed out a "buy" recommendation last night. It expects pretax profits to climb to £67.5 million this year, followed by £95.5 million in 1988.

● **FRANKFURT:** Share prices turned in their strongest performance this year as international investors returned to the market in force.

The buoyant mood on Wall Street on Tuesday after heavy losses on Monday restored confidence to the market, as did the higher dollar.

Commerzbank index: 1,832.0 (up 51.5).

● **HONG KONG:** Worries about the introduction of new categories of shares sent most prices lower in volatile trading. Local and foreign investors were big sellers, although some local investors began looking for bargain share prices late in the day.

Hang Seng index: 2,695.91 (2,713.81).

● **TOKYO:** Share prices soared on heavy volume on the back of Tuesday's Wall Street rise and remarks by a US official that financial markets had over-reacted to Washington's move imposing trade sanctions against Japan.

Warehouse, utility, communications-oriented and securities counters led the market advance.

Nikkei index: 22,040.18 (21,566.66).

● Cement Roadstone fell 17p to 172p yesterday after Scrimgeour Vickers, the broker, placed 5 per cent of the company belonging to Irish Life Assurance. The 15 million shares were sold at 171p with 30 London and Dublin institutions. Last week the group reported pretax profits of £32.7 million.

● **SINGAPORE:** Share prices fell in light, featureless trade as institutional investors remained on the sidelines. Individuals dominated trading.

Straits Times Industrial index: 1,043.94 (1,056.77).

ALPHA STOCKS

Company	Volume '000	Company	Volume '000	Company	Volume '000
Allied-Lyons	3,100	Gen Accident	140	Redland	1,100
Amstrad	2,300	GEC	12,000	Reckitt Colman	67
ASDA-MFI	3,000	Glaxo	2,300	Reed Int	2,000
Ass Br Foods	382	Globe IT	556	Reuters	857
BET	250	Granada	1,600	RMC Group	111
BTR	1,400	Grand Met	1,800	RTZ	1,400
BAT	4,500	GUS 'A'	106	Rowntree	1,500
Barclays	1,000	GRE	298	Royal S of Scot	195
Bass	274	GKN	779	Royal Ins	1,200
Beecham	2,900	Guinness	4,800	Sainsbury (J)	1,200
Blue Circle	365	Hammerson Pry 'A'	-----	Scot Newell	484
BOC	824	Hanson	8,000	Sears	-----
Boots	2,500	Hawker Siddeley	820	Sedgwick Gp	3,100
BPB Ind	193	Hillsdown	6,600	Shell	914
BPCC	448	Imp Chem Ind	1,700	Smith & Nephew	6,100
Br Aerospace	1,300	Imp Cont Gas	911	STC	844
Br Airways	5,100	Jaguar	1,000	Stan Chart	3,200
Br Gas	21,000	Ladbroke	552	Storehouse	329
Br Petroleum	10,000	Land Securities	300	Sun Alliance	1,300
Br Telecom	4,900	Legal & Gen	1,300	Tarmac	3,700
Bristol	14,000	Lloyds	1,500	TSB P/P	1,300
Bunzl	1,100	Lonhro	1,400	Tesco	8,400
Burton	2,300	Marks & Spencer	2,700	Thorn EMI	844
Cable & Wireless	4,800	MEPC	438	Trafalgar House	3,300
Cadbury-Schwep	2,100	Midland	1,500	Trusthouse Forte	1,800
Coats Viyella	319	Nat West	510	Unigate	4,300
Com Union	3,000	P & O Dfrd	442	Unilever	1,400
Cons Goldfields	846	Pearson	1,700	Utd Biscuits	200
Cookson Gp	483	Pilkington Bros	934	Wellcome	1,500
Courtaulds	1,800	Pleasey	2,900	Willis Faber	1,400
Dee Corp	3,800	Prudential	1,000	Whitbread 'A'	-----
Dixons Gp	2,200	Racal Elect	617	Woolworth	1,800
English China	1,300	Rank Org	331	Stock prices on page 27	785
Fisons	878	Rank Hovis	865		

WALL STREET

Bank rate increase prompts Dow fall

New York (Agencies) — Shares fell in active early trading yesterday in reaction to the main banks' prime rate increase.

The Dow Jones industrial average, which bounced back on Tuesday to close up 26.28 points at 2304.69, after a loss of nearly 94 points in the previous two sessions, fell 27.7 points to 2,276.99 before pulling back to 2,287.36.

Declines led advances by a six-to-one margin on a volume of 56 million shares.

Standard & Poor's 500 share index was down about 3 points and the New York Stock Exchange composite index fell about 1¾ points.

The market's downward drift coincided with sharp losses in the bond futures and share index futures markets. The June contract on the S&P 500 index was trading at about a four-point discount to the cash index shortly after the opening bell.

Mr Peter Furniss, a managing director in the listed trading department at Smith Barney Harris Upham, said the early trading was an overreaction to the prime rate increase.

"It caught a lot of people by surprise, but I think they're realizing that the increase was precipitated primarily by bad loans to Brazil."

The early selling came from a combination of programmes and institutional and private investors, Mr Furniss added.

He thought people had been probing to try to find the bottom of the market.

Mr Alfred Goldman, of AG Edwards, said: "Surprises are what effect this market the most, and this market was surprised by the prime rate increase."

	Mar 31	Mar 30		Mar 31	Mar 30		Mar 31	Mar 30
AMR Cp	52¼	52¼	Firestone	35¾	34¾	Pepsico	34¼	32¾
ASA	59¼	62½	Fst Chicago	28¾	29¾	Pfizer	72¾	71½
Aetna Life	61¾	61¾	Fst Int Bncp	58¾	58¾	Phelps Dod	31¾	31¾
Allied Signal	45¾	44¾	Fst Penn C	11¾	10¾	Philip Mor	85¼	84
Allis Chalm	2¾	2¾	FT Wachvia	44	44	Philip Pet	15¾	15¾
Alcoa	42¾	43¼	Ford Motor	84½	82	Polaroid	73¾	70¾
Amax Inc	19¾	19¾	GAF Cp	49¼	47	Proct Gble	92¾	91¾
AMR Hess	31¾	31¾	GTE Cp	41¾	39¾	Pub Svc Eg	39¾	38¾
Am Brands	48¾	47	Gen Cp	116¾	114¾	Raytheon	76¾	76¾
Am Can	48¾	48¾	Gn Dynam	71¾	70¾	Rynlds Met	62¾	63¾
Am Cynmd	92¼	91½	Gen Elect	105¾	105¾	Rockwell Int	57¾	58¼
Am Ele Pwr	28¾	27¾	Gen Inst	27¾	27¾	Royal Dutch	118	116¾
Amex	74¼	73	Gen Mills	51	51	SFE Sopac	49	37¾
Am Home	86¼	86¼	Gen Motors	78¾	76¾	Sara Lee	47¾	46¾
Am Motors	4¾	4¾	Gen Pub Ut	25¾	24¾	Schlumb	40¾	39¾
Am Stand	47¾	48¼	Genesco	5¼	5	Scott Pap	76¾	76¾
Am Telph	23¾	23¾	Georgia Pac	49¼	48¾	Seagram	74¾	73¾
Amoco Cp	80	79¼	Gillette	59¾	57¾	Sears Roeb	50¾	50
Armco Steel	9¾	9¼	Goodrich	54¼	54	Shell Trans	80¾	80¾
Asarco Inc	22¼	24¾	Goodyear	54½	53¾	Singer	45¾	46
Ashland Oil	59¾	59¾	Gould Inc	18	17¾	Smithkln Bk	104¾	105¾
Atl Richfld	80¾	79	Grace Co	63¾	62¾	Sony Cp	19¾	19¾
Avon Prod	31¾	31	Grt Atl Pac	33	32¾	Sth Cal Ed	32¾	32
Bk Boston	32¾	32¾	Greyhnd	36¾	36¾	SW Bell	117¾	116¾
Bank NY	43¼	42¼	Gruman	27¾	27	Std Oil	70¼	70¼
Bankamer	12	12¾	Gulf & West	74	75	Stwrt Drug	54¼	54¾
Bkrs Tst NY	45¾	46	Heinz	47	46¾	Stevens JP	42¾	42¾
Beth Steel	9¾	8¾	Hercules	56¾	56¾	Sun Comp	68¾	68¾
Boeing	52¾	51¾	Hewlett Pk	57	56¾	TRW Inc	101¾	98
Boise Casc	80¾	78¾	Honeywell	70¾	70¾	Teledyne	323¾	323¾
Borden	57¾	56¾	IC Ind	31¾	30¾	Tenneco	47¾	46¾
Borg Warnr	49¼	47	ITT Cp	60	60¾	Texaco	37¾	36¼
Brist Myer	101¾	100½	INCO	15	16	Tex Eastn	35	34¼
BP	59¾	59¾	Ingersoll	79½	78¾	Tex Inst	186	183¾
Brunswick	48	45¾	Inland Steel	24¾	23¾	Tex Util	33¾	33¾
Burl Ind	45¾	46¼	IBM	150¾	152¾	Textron	68¾	68
Burl Nth	67¾	67	Int Paper	106¾	105¾	Travelers	47¾	46¾
CBS	152¼	152	Irving Bk	45¾	45¼	UAL Inc	56¾	56¾
CPC Int	50¾	49	Jhan & Jhan	88¾	87¾	USG	41¾	40¾
Cax Cp	31¾	31¼	K Mart Cp	62¾	61½	USX Cp	28¼	27¾
Campbll Sp	69	68¼	Kaiser Alum	18¾	17¾	Unilever NV	285	281½
Can Pacific	18¾	18¾	Kerr McGee	34¾	35	Un Carbide	28¾	28¾
Caterpillar	48¾	47¾	Kimbl Clark	113	114¾	Un Pac Cp	75¼	75¾
Centrl SW	34	33¾	Kraft	59¼	60	Unisys Cp	97¾	98¾
Champion	40¾	40¼	Kroger	34	34	Utd Brands	46¾	46¾
Chase Man	38¾	38¾	LTV Cp	3¾	3¾	Utd Tech	50¾	49¾
Chem NY	43¾	43¾	Litton	82¾	82½	Unocal	37¼	36¾
Chevron	56¾	55¾	Lockheed	51¾	52¼	Walter Jim	58	57
Chrysler	55¾	54½	Lucky Str	30¾	30¾	Warn Lamb	74¾	73
Citicorp	50¾	50¾	Man H'nwr	42½	42	Wells Far	47¾	46¾
Clark Eq	23¾	23¾	Manville	2¾	2¾	Westg El	65¾	65¾
Coca Cola	45¾	44½	Mapco	65	64¾	Weyerhsr	56¾	56¾
Colgate	46¾	46¾	Marine Mid	45¾	47	Whirlpool	37¾	37¾
Colomb Gas	48¾	48¼	Mt Marrieta	49½	49¾	Woolworth	50¾	49
Cmb'tn Eng	35	35¾	Masco	38¾	38¾	Xerox Cp	75¾	74½
Cmwlth Ed	36¼	36	Mcdonalds	79¾	79	Zenith	25¾	26¾
Cons Edis	42¾	43¾	McDonnell	78¾	78¼			
Cn Nat Gas	40¾	39¾	Mead Cp	68¾	68¼	**CANADIAN PRICES**		
Cons Pwr	18¾	18½	Merck	154¾	153			
Cont Data	30	29¾	Minsta Mng	129¾	128¾			
Corning Gl	61¾	60	Mobil	47¾	47¾			
Crane	40¾	40¾	Monsanto	78¾	77¾			
Curtiss Wrt	61¾	60¾	Morgan Jp	43¼	43¼			
Data Genl	31¾	31¾	Motorola	53¾	53¾			
Deere Co	27¾	27	NCR	66¾	65			
Delta Air	54¾	54¾	NL Indstrs	6¾	6¼			
Detroit Edi	17¾	17¾	Nat Distil	62¾	63			
Digital Eq	162¾	157¾	Nat Md Ent	29¾	28¾			
Disney	62¾	62¼	Nat Semi	15¾	14¾			
Dow Chem	78¾	78½	Norfolk Sth	93½	93¼			
Dresar Ind	26	25¾	NW Bancrp	39½	38¾			
Dupont	112¼	111½	Occid Pet	33¾	32¾			
Duke Pwr	46¾	46¾	Ogden Cp	67¾	64¾			
East Kodak	77¾	76¾	Olin Cp	48¾	48¾			
Eaton Cp	79¾	78	PPG Ind	44¼	44¼			
Emerson El	104	104¾	Pac Gas El	24¾	24¾			
Emery Air	12¾	12¼	Pan Am	4¼	4¼			
Exxon	85¾	84½	Penney JC	98¼	97¾			
Fed Dpt Sts	99	97¾	Pennzoil	79¾	80¾			

FREE GUIDE TO GILTS

WHY YOU SHOULD SWITCH YOUR BUILDING SOCIETY INVESTMENT INTO GILTS – *NOW.*

A building society account is a good home for emergency money, but not so good for investment particularly when interest rates are falling fast.

On the other hand when interest rates fall, gilts rise. For example a 2% drop in interest rates should mean a 20% increase in long dated gilt values.

Gilts still offer a return of about 9% a year – about 5% higher than the current inflation rate and 5½% higher than the yield on shares. It's time to buy – the clever investor already is.

The Ætna Gilt-Edged Fund is the top performing pure U.K. fixed interest fund 27%* since launch.

- No initial charge. 5% savings over most gilt funds.
- No Capital Gains Tax.
- Up to 10% a year NET withdrawals, monthly on investments of £2500 or more (equivalent to 13.7% for a basic rate tax payer).

Voted first for value for money and investment performance in 1986 by the Financial Weekly/Martin Paterson award panel. The Ætna Gilt-Edged Bond has already attracted over £50 million from 10,000 investors.

ACT NOW – before yields fall further

Ætna is the UK arm of the world's largest publicly quoted insurance group with assets equivalent to £41 billion. Ætna Life Insurance Company Ltd., 401 St. John Street, London EC1V 4QE. Reg. No. 1766220.

*Source: MicrOpal (1/3/86 – 23/3/87)

Phone our Customer Care Centre. Dial 100 and ask the operator for *FREEFONE Ætna.* The Centre is open from 8am to 8pm each weekday.

Ætna

OR

Please complete and send the coupon in an envelope addressed to: Ætna Life Insurance Company Ltd. FREEPOST, London EC1B 1NA.
Please send my FREE Guide to Gilts and details of the Ætna GILT-EDGED BOND to:

Name (Mr.Mrs.Miss)_____

Address_____

Postcode_____ Date of Birth_____

Usual Professional adviser (if any)_____

P.S. If you are self-employed or have no company pension, please tick the box so we can also send you details of Ætna's Gilt-Edged Pension Bond. ☐

the Gilt Edged BOND

A512



Strong overall improvement in 1986

Highlights of the Year

★ Record pre-tax profit of £143.8m
★ Profit after tax exceeds £100m
★ Investment income with underlying growth of 9% exceeds £200m
★ Earnings per share reach 63.6p
★ Dividend for year increased by 18.3%, with final dividend up from 19.75p to 24.0p

The results in this statement for the year 1986 do not constitute full group accounts. The full group accounts, on which the auditors have not yet reported, will be delivered to the Registrar of Companies after the Annual General Meeting to be held on 27th May 1987.

* These figures for 1985 in the 'Summary of Results' and 'Results by Territories' include an amount of £(40.6)m being loss on discontinued business in that year.

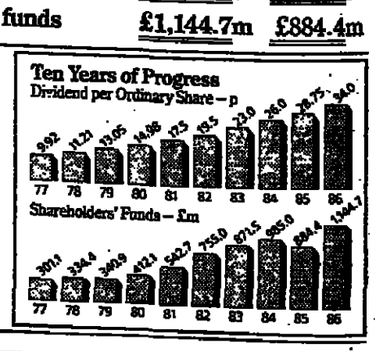
Summary of Results

	1986 £m	1985 £m
Premiums –		
short-term business	1,518.5	1,286.7
long-term business	626.9	510.1
	2,145.4	1,796.8
Investment income	202.0	179.3
Underwriting results –		
short-term business	(79.8)	(194.9)*
long-term business	21.6	19.1
Profit before taxation	143.8	3.5
Taxation and minorities	42.1	17.3
Profit/(loss) attributable to shareholders (1985 after contingency claims provision £55.0m)	101.7	(68.8)
Earnings per share	63.6p	(8.7)p
Dividend for the year	34.0p	28.75p
Shareholders' funds	£1,144.7m	£884.4m

Results by Territories (before taxation)

	1986 Net Premiums	1986 Underwriting Result	1986 Investment Income	1985 Net Premiums	1985 Underwriting Result	1985 Investment Income
	£m	£m	£m	£m	£m	£m
Australia	88.2	(14.7)	15.7	80.3	(9.9)	14.3
Canada	130.2	(10.1)	13.2	100.0	(16.6)	12.2
Germany	243.3	(18.3)	27.2	197.0	(9.6)	22.8
U.K.	563.5	(22.3)	83.4	459.7	(66.9)	70.9
U.S.A.	160.3	(3.9)	19.2	173.6	(20.2)	15.4
Miscellaneous	333.0	(10.5)	43.3	276.1	(71.7)*	43.7
	1,518.5	(79.8)	202.0	1,286.7	(194.9)*	179.3

Ten Years of Progress



Guardian Royal Exchange

Royal Exchange, London EC3V 3LS

Service and protection - worldwide

The Just-In Annual Report and Accounts will be posted to shareholders on 30th April 1987.

THE TIMES CITY DIARY

Emerging Guinless

The very mention of the word "merger" is, it seems, enough to send members of the Guinness family scurrying for cover. Edward Guinness, a non-executive director of the brewing company, has caused a rumpus in his Buckinghamshire stockbroker village, Fulmer, by resigning as vice-chairman of the Parochial Church Council in protest at plans to merge it with the PCC in neighbouring Gerrards Cross. The ecclesiastical takeover has the backing of the Rev Norman Russell, the Fulmer vicar. "As can happen in the best of families, there are moments when you agree to differ," explains Edward, aged 62, who says he thinks Fulmer — just a couple of miles from the home of the former Guinness chief Ernest Saunders — should retain its own identity. But Mr Russell suggests he might have other motives for wanting to resign: "He has a lot of other commitments — parish affairs have not been first on his list." Edward has just returned to his other village post, as chairman of the parish council, after a four-month sojourn to try to smooth another merger.



"About that share tip I gave you yesterday — you realized it was April Fool's Day?"

On tape

The hatchets brandished between stockbroker Capel-Cure Myers and rival firm Wood Mackenzie after Wood Mac lured away 11 members of CCM's prestigious smaller companies team in January have at last been buried. Because details of the negotiations were — foolishly — recorded for all to hear on CCM's post-Big Bang telephone bugging device, the firm has, I hear, extracted a legally-binding written agreement from Wood Mac that it will not pinch any more CCM staff for at least a year. It also prohibits Wood Mac staff from having any business contact with CCM's corporate clients. If Wood Mac infringe the agreement — which must be one of the first of its kind — CCM will, I gather, sue for damages.

● **We should hear today that funeral directors Hodgson Holdings — suspended on the USM at 275p yesterday — and the Co-op, have emerged as joint successful bidders for the funeral business owned by House of Fraser. A discreet "For Sale" sign was put up outside the business six months ago, with a rumoured asking price of £30 million. It is the second biggest funeral firm in Britain — after the Co-op — with more than 20,000 funerals a year.**

Deflationary

Professor Michael Beenstock, one of the leading lights of British monetarism, left Britain this week to take up a post at the Hebrew University in Israel. From his new position, he can be expected to offer advice, in his own inimitable style, on Israeli economic policy. Israel's inflation has averaged nearly 200 per cent a year during the 1980s but has recently slowed markedly. Beenstock-watchers will now be expecting it to reach zero.

● **Overheard in the City: "Of course my speciality is mergers . . . another gin and tonic, please."**

Doubting Tom

Thomas Melzer, president of that monetarist seminary, the St Louis Fed, visited London briefly and held the following conversation with journalists. Were real interest rates in the US too high? "No". Was he content with the Federal Reserve's decision to drop targets for M1? Certainly M1 was difficult to target, but "personally I think we should look at targeting the reserves or the monetary base which we can influence more directly than the wider aggregates." Would the US budget deficit be reduced in line with the Gramm-Rudman legislation? "I'm from Missouri on this one," says Melzer. In America, Missouri is known as the "show me" state — they do not believe anything until they have seen it.

Carol Leonard

ECONOMIC VIEW

How to breathe new life into the Paris accord

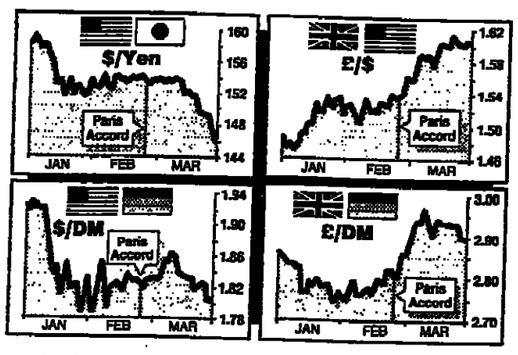
A great deal more is hanging on next week's meetings in Washington than seemed likely a week ago. The finance ministers of the Groups of Five and Seven and the International Monetary Fund will be meeting in the backwash of a determined assault on the dollar, leaving the Paris accord on exchange rate stability looking distinctly ragged.

Although it would not be the end of the world if the Paris accord became a dead letter, it is preferable to keep it in place. Exchange rate adjustments are often necessary in a changing world but they carry a cost, and when the adjustment is as big as the fall in the dollar over the past two years, the cost can be large.

Forecasts for world growth prepared by the IMF ahead of the meetings are already significantly lower than the same forecasts before the fund's annual meeting last October. Instead of an average rate of growth of 3.1 per cent for industrialized countries this year, the fund economists are looking for 2.5 per cent. A further sizeable fall in the dollar could worsen the outlook again.

In principle, exchange rate movements correct trade imbalances over time by reducing exports and increasing imports in the surplus countries and doing the reverse in deficit countries. So, while growth may slow a little in the surplus countries as export industries find the going harder, this will be offset by higher exports and import substitution in the deficit countries.

In practice, industry cannot adjust to a new pattern of markets overnight. The result is that the initial effect of devaluation, under which deficit countries find the existing volume of imports costing more, tends to linger and the deficit carries on down the stem of the "J-curve" before it starts to turn up. Every



devaluation introduces a new J-curve effect, so if the currency goes on falling, the recovery in the trade balance keeps on being postponed.

Ultimately a falling exchange rate, even in a country as domestically orientated as the US, tends to be inflationary, inhibiting any stimulus to demand. Surplus countries such as Japan, however, do not find it easy to break the habit of years and look to domestic markets for growth. In short, the frictional problems of adjusting to a new set of exchange rates can temporarily produce lower growth all round.

In Britain there is another good reason for clinging to the Paris accord. Although Britain had practically nothing to do with the genesis of the accord — indeed the Government was initially sceptical of the usefulness of a G7 meeting — it has turned out to be much more important to British policy than was apparent at the time.

With the formal abandonment of targets for sterling M3 in this year's Budget, the prime role of the exchange rate in British monetary policy has been revealed even more clearly. Neither the Chancellor nor the Governor of the Bank of England made much attempt to deny in their evidence to the Treasury Select Committee of the House of Commons over the past week that what Britain has is an exchange rate policy rather than a monetary one.

Of course the authorities look at other indicators, including both M0, which remains targeted, and sterling M3, which does not, but the most important immediate influence on interest rates is the behaviour of the pound.

An exchange rate policy with no public target ranges has the advantage over a formal membership of a framework such as the European Monetary System in that it allows greater flexibility.

Since the Paris meeting, the Chancellor has been able to let the pound float up and counter some of the inflationary pressure generated by higher oil prices. But the downside is that the market has less confidence in the Government's willingness or ability to defend any particular rate.

Sterling has been on the sidelines of the latest international currency swings since the rise in the exchange rate before and after the Budget. But it has not been unaffected. Refugees from the dollar have headed for their traditional homes in the yen and mark and the pound has tended to weaken against those currencies, though by less than the dollar.

What can the six signatories to the Paris accord do to salvage it? The first important requirement, apart from bringing Italy back on board, is to demonstrate continuing commitment to stability. Mr James Baker, the US Treasury Secretary, this week went out of his way to echo the words of the Paris communiqué by saying the agreement should continue to foster stability around current levels. All three leading central banks have beenintervening to slow the dollar's descent. This does not suggest the Paris signatories have given up yet.

Interest rate changes to alter the attractions of different currencies further seem less likely. Prime rates charged by US banks began to edge up on Tuesday, but this was not in response to any tightening of conditions by the Federal Reserve Board. While Mr Paul Volcker, the Fed chairman, has made it clear that he is concerned about the inflationary impact of the fall in the dollar, he is not expected to tighten policy.

A cut in rates in Japan or West Germany is only fractionally more probable than a tightening by the Fed. All countries are facing some inflationary upturn from the recovery in oil prices, even if in the case of Japan and West Germany this is from a very low level. The Japanese discount rate — at 2½ per cent — is already at its record low.

On the fiscal front, the G7 will be reviewing progress in Washington on the commitments made by the two surplus countries in Paris. Undoubtedly some US officials are becoming impatient at the slow progress being made in Japan. But it seems unlikely that the Japanese government will be able to offer anything more until the package of tax cuts and reform, meeting tough political opposition, is passed in parliament. Any further progress towards increasing Japanese domestic demand is more likely to emerge at the June economic summit than in Washington next week.

In the meantime, the best present the markets could receive is a resolution of the trade differences between Japan and the US and Britain. Convincing evidence that protectionist impulses had been curbed, coupled with a strong reaffirmation of the objectives set in Paris, may succeed in gaining a further period of relative stability in which the effects of the exchange rate movements already seen might become more obvious.

Rodney Lord
Economics Editor

TEMPUS

Rate increases pay off at Guardian and Sun

The rate increases of the last two years in general insurance, especially household and commercial insurance, have paid off handsomely for Guardian Royal Exchange Assurance and Sun Alliance and London Assurance, both of which announced preliminary 1986 results yesterday.

The market was both surprised and pleased when Sun announced pretax profits of £180 million, £25 million ahead of expectations. Guardian's result was, on the face of it, more in line with forecasts, but the pretax profit of £144 million is after making "prudent" provision for overseas claims reserves.

The underwriting result is in marked contrast to 1985, admittedly a very bad year. In Guardian's case, the current year would have been even better, had it not been for the running down of discontinued businesses.

The big headache for both companies is the motor sector where underwriting losses are still at unsatisfactory levels. Not only has the frequency of claims been going up, but the average value of each claim has been rising too.

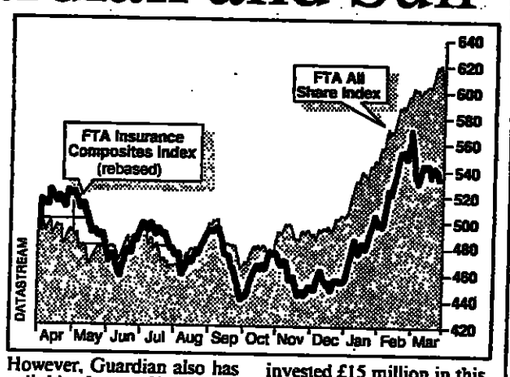
Guardian found that 21.7 per cent of the nearly 1 million cars it insures made a claim in 1986 compared with 20.2 per cent in 1985. Since every 0.1 percentage point increase costs the company £600,000, the rising frequency of claims alone cost the company £9 million.

The average cost of each claim also rose in 1986 from £605 to £653. Since the adequacy of rates is a direct function of frequency and size of claims, it is not hard to understand why the company raised its rates by 8 per cent yesterday after a 12.5 per cent rise last December.

The impetus for more rate increases in general insurance looks like running out of steam this year. But the level of premiums achieved so far are sufficient to guarantee stable profits for the next two or three years, according to Mr Chris Pountain, an analyst at the stockbroker Wood Mackenzie.

Insurance company funds are also riding high on the back of the bull market. Indeed, they have made so much from the strong stock market that they can afford to pay huge dividend increases for the next few years. Mr Pountain calculates that out of the increase in shareholders' funds since end-1985 alone, Sun Alliance can increase its dividends at 25 per cent a year for the next six years.

Historically, Sun has been the best performer in the sector in terms of dividend growth in the last 10 years.



However, Guardian also has a dividend story. Since 1970, it has never increased its dividend by less than 10 per cent, and yet its yield is 50 per cent above the market.

The big dividend increases announced yesterday are not an isolated event. Future dividend growth will be very attractive.

AMEC

Life in the construction industry is hard at the best of times, so the difficulties of effecting fundamental internal changes while operating in a competitive market should not be underestimated.

AMEC has been through a rough time and is only just returning to an even keel. In some ways yesterday's results were disappointing as there were about £4 million of non-recurring losses in 1985 which were presumably written back in 1986. Even bearing in mind that 1985 also had a few especially bright spots, this suggests modest underlying growth in the core businesses.

Nevertheless, the segmental analysis, provided yesterday for the first time, shows acceptable progress across the divisions assuming an even distribution of investment income and interest received.

The order book is 20 per cent ahead of last year. The logic behind the formation of the group in 1983 is beginning to show through.

AMEC is looking for opportunities overseas, particularly if there is a strong value-added component.

The board has been strengthened in the last 18 months or so in building and civil engineering and on the finance side. This should enable a wider view of the group's strategic position.

Growth areas include property trading and housing. Fairclough Homes, a 50 per cent owned associate, sold 600 units in 1986. The aim is to achieve high margins rather than mere volume and to increase annual completions to 2,000 units in the next few years. AMEC has invested £15 million in this.

The balance sheet shows £35.7 million of net cash. This will be absorbed this year by property, housing and other undisclosed projects.

Profits this year should rise to £35 million, putting the shares on a p/e of 9.4 times.

The quality of AMEC's earnings has improved but this is not before time. Progress at the pretax level is not spectacular so the shares are unlikely to grab the City's attention — there are many who have not forgotten the bad old days. Nevertheless, if AMEC becomes a consistent performer, it provides an interesting spread.

Abbey Life

Abbey Life was largely overlooked in a buoyant insurance sector yesterday. Armed with the earlier announcement that new initial commissions had risen by 9.5 per cent in 1986, it was no real surprise to see the group's annual surplus turn out at £38.8 million for the year compared with £34.6 million in 1985. The net effect was a yawn, and the shares closed 6p lower at 257p.

The knack, however, is to predict how commissions — today's seeds for tomorrow's profits — will develop from here.

Abbey Life, 25 years old and now independent of the American conglomerate ITT, has increased its sales force to 2,710, is pleased with the Budget, and though it may be tough going should not have too much difficulty in seeing this year's new initial commissions figure reaching for £60 million.

The following year, a commissions figure of £80 million is not impossible, which implies that the annual surplus should grow to £45 million in 1987, and to £54 million in 1988.

On the back on this, further dividend increases look assured. The 1986 final dividend rises from 4.7p to 5.5p a share, making 8p (6.9p) for the year.

For the medium term, buy and tuck away.

COMMENT Kenneth Fleet

Guinness moves into a new positive phase

There is a sudden, perceptible change in the air at Guinness, which even the company's sternest critics might agree deserves a break. The fundamental reason is the separation, against the odds, of the business from the Department of Trade and Industry inquiry. Guinnessgate, of course, cannot and will not be closed until the DTI inspectors have reported and any or all legal proceedings which their findings and the company's own pursuit of the missing millions may provoke have run their course.

That process may take years: it is already evident that the inspectors will take longer to complete their work than generally expected and, given all the other interests in play, the darker side of Guinness will continue to get more than its share of media attention.

But there is no doubt that the running of the business has now emerged from the shadows, and morale, in the higher reaches of the group if not yet lower down, has risen to a level where directors and managers can raise their eyes from the floor and direct their energies to welding Guinness and Distillers/Bell's into the powerful international beverages group which Mr Ernest Saunders, for all his apparent weaknesses, foresaw in bidding for DCL.

For this recovery of the spirit the new chairman, Sir Norman Macfarlane, and the impressive bevy of non-executive directors which the Bank of England originally foisted on the reluctant Ernest — Sir David Plastow, Mr Ian MacLaurin and Mr Anthony Greener, joined later by Mr Ian Chapman — deserve much credit.

Between them the non-executive directors have cleared a valuable space in which the new chief executive, Mr Anthony Tennant, from Grand Metropolitan, and new managing director, the peripatetic Mr Michael Julien, have been able to work at the business. Guinness is fortunate in having a man like Mr Tennant, not least because of his acknowledged stature, experience and connections in the alcohol industry.

In just a few weeks he has his feet firmly under the table and while his immediate responsibilities include some necessary firefighting, he is also positive. It will not be very long before his puts his own stamp on Guinness, which will be different in several important ways from the Saunders' design. Tennant's ability to think and act positively at this difficult stage of the group's development can do only good for the company and its shareholders.

He accepts the logic and knows the potential of the merged Guinness-DCL and he has been there long enough to realize some important management and marketing changes have to be made. Free of the day-to-day concerns of the inquiry, he is also not inhibited by the size of any contingent liabilities Guinness may have to carry to meet any legal claims arising from the Distillers affair. Even the most pessimistic figure is small relative to the Guinness cash flow.

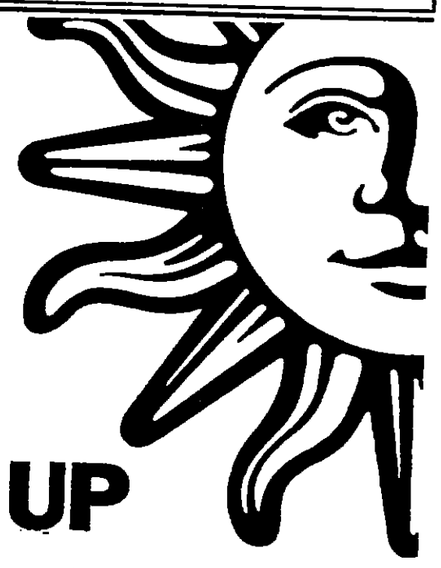
Moreover, the question of a possible bid for the company does not concern him. Guinness is realistically beyond the reach of bidders in Britain, not excluding Argyll, while a bid from overseas would, in the present circumstances, get short shrift from the Government. When the price of the company is depressed by the action of the Department of Trade in sending in inspectors, it would be a legitimate use of the Monopolies Commission to bar such a bid.

BAA takes flight

The countdown for the sale of British Airports Authority started yesterday, but, as yet, we have no idea whether the Secretary of State for Transport, John Moore, will decide to package the offer in pinstripes for the professionals, or, without a health warning, attractively for the masses.

With an election in the air, the most appealing option for the Government would be to present the sale of BAA as yet another advance of people's capitalism. Few would have believed it possible when the Government took office in 1979 that within seven years one in five of the adult population would own shares directly. Few of the 8½ million direct investors are likely to vote Labour.

BAA has all the essential attributes of an investment for widows and orphans. The half of BAA's revenues which arise from traffic handling at the seven British airports it owns are a first claim on the income of the airlines which use them. This revenue, rather like a sheltered royalty, can be expected to grow steadily at about 5 per cent compound in real terms in the next decade. BAA's management under Sir Norman Payne has demonstrated that it can stand comparison with many private sector companies in improving productivity and efficiency. Revenues per employee have grown by 50 per cent in the past six years and passengers handled per employee have grown by a quarter in the same period. Released from Whitehall's concern about public sector borrowing requirements, BAA will be able to mobilize its immense balance sheet strengths to fund development of the commercial side of its operations. It already has a capital investment programme stretching to £700 million or more. But with a mere £70 million of borrowings or 10 per cent of capital employed, the scope is considerable. With two of the busiest airports in the world among its portfolio and an excellent record to look back on, BAA deserves the British Gas rather than the British Airways promotional pitch.



Results	1985	1986
	£m	£m
Proprietors' share of surplus from long-term insurance business:-		
Sun Life Assurance Society plc	11.3	12.4
Sun Life Pensions Management Ltd.	1.7	2.3
Sun Life Unit Assurance Ltd.	0.8	1.2
	13.8	15.9
Profit from other business	(0.4)	1.3
Proprietors' Investment Income	1.7	1.8
	15.1	19.0
Expenses	0.2	0.3
Employees' Profit Sharing Scheme	0.6	0.6
Taxation	0.2	0.7
Proprietors' profit for year after tax	14.1	17.4
Retained profits brought forward	7.4	7.6
	21.5	25.0
Dividends: paid	5.5	6.1
declared for payment	8.4	10.7
Retained profits carried forward	7.6	8.2

Results from Sun Life Assurance Society plc for the year ended 31st December 1986.

Salient Points:

- Total premium income rose by £85 million to £519 million.
- Proprietors' profit for the year after tax increased by 23% to £17.4 million.
- Group funds under management rose by over £1 billion to almost £5 billion.
- A record £125 million was distributed to policyholders as bonuses.
- The final dividend of 18.1p per share makes an annual total of 28.5p – an increase of 20% on 1985.

For a copy of the 1986 Report and Accounts of one of Britain's most consistently successful all round investment houses, please contact:
Sun Life Assurance Society plc,
on Factline, 01-606 7788, or write to
107 Cheapside, London EC2V 6DU.

SUN LIFE
BRINGING INVESTMENT TO LIFE

HOW MANY TIMES HAVE YOU IGNORED THE SOUND OF OPPORTUNITY KNOCKING?

S

INTRODUCING GROUP ONE LIMITED.

)F

'Y

On 23rd March, 1987, units of a new corporation became available for trading on the London Stock Exchange. As a result, United Kingdom investors were provided a new opportunity–Group One Limited.

A new entity created by three giants of the American financial services industry:

Merrill Lynch,
Shearson Lehman,
Prudential-Bache.

Group One Limited units will offer a convenient way to participate in exciting and timely United States investments. These investments have been designed to provide flexibility, liquidity, professional selection and a reasonable return while at the same time reducing risk through a variety of issues in the portfolios. Some are even backed by the full faith and credit of the U.S. government.

Interested in this opportunity? Contact one of the firms below.

GROUP ONE LIMITED.

Merrill Lynch International & Co.,
c/o Merrill Lynch Europe Limited
27-28 Finsbury Square
London EC2A 1AQ
01-382-8000
Contact: Aladar Nemeth

Shearson Lehman Brothers Ltd.
12 Upper Grosvenor Street
London W1
01-493-2002
Contact: Charles Hogan

Bache Securities (U.K.) Inc.
5 Burlington Gardens
London W1X 1LE
01-439-4191
Contact: Peter Zubek

This is not an invitation to subscribe for units in Group One Limited. Full details of the units currently offered (U.S. GNMA Class Series 1C) are contained in a prospectus dated 23rd March, 1987 on the terms of which alone investments may be made.

Toshiba to launch invasion of British telecom market

By David Watts and Teresa Poole

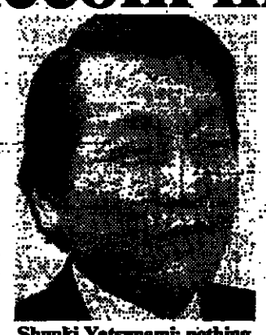
Toshiba, the Japanese electronics group, yesterday announced its entry into the British telecommunications market with the launch later this year of its facsimile machines and a range of key telephone systems. The company aims to capture at least 7 per cent of the British market for each product by 1990.

Toshiba Information Systems (TIS), the British subsidiary set up at the beginning of last year, already sells a range of copiers, personal computers and printers in Britain. The chairman, Mr Shunki Yatsunami, has forecast British sales of £100 million by 1990 for its office automation products.

Mr Michael Beneke, the managing director of TIS, stressed that the facsimile and key telephone (small telephone switchboard) markets in Britain were already heavily dominated by Japanese manufacturers. The facsimile and key telephone products, which like all telecommunications equipment must pass technical tests before they can go on sale in Britain, will be made in Japan and imported.

The company is concerned to separate the question of equipment supply from the trade dispute between Britain and Japan over access by Cable and Wireless to the Japanese telecommunications carrier market.

A spokesman said: "We are not selling anything in the British market that other Japanese firms are not selling. These are not products central to high technology so we think it is exaggerated to link these products to the second KDD equipment was previously sold under an ITT brand name in Europe where the company has 10 per cent of the market. Its key phones have already won 10 per cent of the American market and a big increase is expected.



Shunki Yatsunami: nothing to do with the trade war

Against the background of Anglo-Japanese trade friction two other eletronics companies already manufacturing in Britain have announced increased activities. Ricoh is to build a second factory at Telford, Shropshire, more than double the size of its present plant and will provide another 100 jobs

The Sanyo Electric Company, meanwhile, is to concentrate all its European television production at its plant in Lowestoft, Suffolk. Production is set for 300,000 units a year by the year end

(the new telecommunications consortium which C&W hopes to join). We are only going to expand our product line in the British market."

Toshiba is planning to market three models of facsimile machines and four different models of key telephone. Its

Merrill in first-time UK offer

By Amanda Pardoe

Merrill Lynch & Co is offering British residents the opportunity to invest in unit investment trusts for the first time.

Like unit trusts, these funds are made up of a pool of investments. Unlike unit trusts, they are not actively managed and so the portfolio remains fairly static. They are closed funds and thus are limited in size.

Merrill Lynch is initially offering units in two funds: US GNMA (Ginnie Maes) and US Treasury Notes, both through the company's Bermuda investment company, Group One. The units are listed on the London Stock Exchange.

The Ginnie Mae Fund, which is expected to have wider appeal, will be invested in a portfolio of retail mortgages in the United States that are guaranteed by the US government agency, the Government National Mortgage Association.

Tin 'could become highly profitable'

By Our City Staff

There is still hope for tin, despite the uneasy balance in the market, and producers that survive until the 1990s could become highly profitable, says Roskill, the minerals analyst.

Its report, *The Economics of Tin*, examines the industry after the tin crisis triggered by the collapse of the International Tin Council's buffer stock in October 1985.

The after-effects of the crisis will influence the industry into the next decade. Creditor brokers and banks are still battling with the ITC and the governments behind the commodity pact to recover losses from the failure.

A sense of equilibrium returned to the market late last year with prices of more than £4,500 per tonne from a mid-year low of below £3,500.

Tin's future will depend on the governments of the larger producing countries as about 45 per cent of Western output is state-controlled. But Mr Peter Sanderson, a Roskill analyst, thinks a return to a formal international tin accord is unlikely.

The consumption trend remains the main uncertainty for the industry. Big consumers, who spent years reducing their tin demand when prices were high, are not likely to reverse this significantly. Roskill considers it unlikely that annual consumption growth will exceed 2 per cent in the medium term.

Tin also faces stiff competition from other metals in the tinplate packaging sector and needs long-term price and supply stability to persuade manufacturers to switch to tinplate from aluminium.

Britain's decision to ban tributyl tin antifouling paint from June, one of the fastest growing areas of demand, is a setback that will delay the recovery of the tin price.

By the 1990s, Roskill sees a tin price of about $4 per pound from just more than $3 at present.

Authority £10.25m rights plan

By Jo Joseph

Authority Investments, the investment holding company, is raising £10.25 million by way of a one-for-two rights issue to buy a controlling stake in a Jersey financial services group and to strengthen its London residential property investments.

Authority has been focusing on the three areas of banking services, property, and investment since management control of the group passed last August into the hands of a group of City financiers led by Mr David Backhouse.

The company plans to acquire 51 per cent of City Management, a Jersey company providing international financial, corporate and trustee services, for £5.1 million via 280,837 new shares and £4.1 million cash.

Authority, which made £968,000 pretax profits last year, will also acquire options to take on the other 49 per cent based on future performance.

SUN ALLIANCE INSURANCE GROUP

RESULTS FOR 1986

The audited group results for 1986 are as follows:-

	1986 £m	1985 £m
Premium Income –		
General Insurance	1,994.4	1,778.5
Long-term Insurance	704.5	576.6
	2,698.9	2,355.1
General insurance underwriting loss	(78.3)	(183.4)
Long-term insurance profits	27.3	20.9
Investment and other income	231.4	200.2
PROFIT BEFORE TAXATION	180.4	37.7
Taxation	43.3	2.8
PROFIT AFTER TAXATION	137.1	34.9
Minority interests	10.5	7.2
PROFIT ATTRIBUTABLE TO SHAREHOLDERS	126.6	27.7
DIVIDEND	46.4	34.5
RETAINED PROFITS TRANSFER	80.2	(6.8)
EARNINGS PER SHARE	64.2p	14.0p
DIVIDEND PER SHARE	23.5p	17.5p

TERRITORIAL ANALYSIS OF GENERAL INSURANCE RESULTS

	1986 Premium income £m	1986 Underwriting result £m	1985 Premium income £m	1985 Underwriting result £m
United Kingdom & Ireland	1,001.8	(16.1)	824.5	(71.0)
Europe	257.4	(25.7)	199.1	(30.8)
U.S.A.	234.2	(7.4)	180.2	(18.0)
Canada	110.0	0.2	92.8	(17.8)
Australia	63.6	(17.6)	66.5	(16.7)
Other overseas areas	133.3	(4.8)	120.8	(11.7)
Reinsurance	29.5	(9.1)	29.2	(14.8)
Marine and Aviation (worldwide)	164.6	2.2	146.4	(2.6)
	1,994.4	(78.3)	1,659.5	(183.4)
Reinsurance from Chubb Corporation			119.0	—
			1,778.5	(183.4)

GENERAL INSURANCE UNDERWRITING RESULTS

The greatly improved results reflect the more favourable underwriting conditions experienced in a number of important markets, notably the United Kingdom, the United States and Canada. Worldwide, premium income increased by 20.2% in sterling terms; the underlying growth after allowing for currency fluctuations was 16.9%.

At Home, the improvement reported at the interim stage continued and an underwriting profit was attained in the second half of the year. Motor results, although slightly better than in 1985, remained poor.

Results from Europe were again seriously affected by a severe underwriting loss in Holland, largely from motor business, but Denmark and Germany showed useful improvements.

Business in the U.S.A. benefited from a high level of premium growth resulting from the strong market recovery and better results were achieved on most lines.

In Canada, rating increases and lower claims frequencies combined to produce a substantially improved result.

Underwriting experience in Australia remained extremely unsatisfactory, with a high incidence of serious property claims and heavily increased losses on motor business.

Elsewhere, a number of territories produced significantly better results.

LONG-TERM INSURANCE

Business results in the U.K. were very encouraging and produced new annual premiums of £73m and single premiums of £150m. Overseas business also continued to expand satisfactorily. The transfer to shareholders increased by 30.6% compared with 1985.

INVESTMENT INCOME

Investment income increased by 15.5% in sterling terms. The underlying growth, allowing for the effect of exchange movements, was 11.6%.

SHAREHOLDERS' FUNDS

The Group's net assets increased by £374m and at 31st December, 1986, excluding the value of long-term business, stood at £1,691m (857p per share). The solvency margin was 85% (1985 – 79%).

DIVIDEND

The Directors have resolved to declare at the Annual General Meeting on 20th May, 1987 a total dividend for 1986 of 23.5p per share (1985 – 17.5p). An interim dividend of 7.5p per share was paid on 5th January, 1987 and the final dividend of 16.0p per share will be paid on 6th July, 1987.

The above statement is a summary of the year's results. The full audited Report and Accounts will be posted to shareholders on 24th April, 1987 and delivered to the Registrar of Companies after the Annual General Meeting.

1st April, 1987.

SUN ALLIANCE AND LONDON INSURANCE plc

APPOINTMENTS

Bredero Properties: Mr **Barry Burman** joins the board.

IMI: Mr **GL Taylor** becomes finance director from July 1.

WestAvon: Mr **Jonathan Bradley** becomes managing director.

National Freight Consortium: Mr **Malcolm Peacock** becomes a non-executive director.

Lawrence Graham: Mr **Michael Anthony Smyth** joins the partnership.

Pickfords Business Travel: Mr **Mike Stone** has been appointed sales director.

Kavli: Mr **Peter Bone** is made managing director designate and Mr **Michael Bagnall** becomes financial director.

Boxall: Mr **Louis Lawrence** has been appointed chairman.

Ashurst Morris Crisp: Mr **Michael Johns** becomes a partner on April 15. Mr **IB Nisse, Mr JN Sheldon, Mr SJ Machin** and Mr **MD Cunliffe** join the partnership on the same date.

Howard Tilley & Co: Mr **Clive Parritt** is appointed managing partner.

Michael Peters & Partners: Mr **Guy Faber** joins as a director, business development.

Spartex: Mr **Brian Johnson** becomes chairman, Mr **Robert Dearsley** marketing director, Mr **Dominic Flint** products director, Mr **Leonard Palmer** software support director and Mr **Toby Everett** company secretary.

Leo Burnett London: Mr **Mike Pill** has been appointed finance director and regional finance director for Europe and the Middle East.

Federation of Building Specialist Contractors: Mr **Roy Howard** has been elected president. Mr **Roy Prettie** becomes senior vice president and Mr **Robert Ogston** becomes junior vice president.

Harris/3M Document Products: Mr **Wesley Cantrell** succeeds Mr **Gene Milner** as president and chief executive.

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Est Vol
Three Month Sterling					
Jun 87	90.67	90.71	90.63	90.64	4118
Sep 87	90.94	90.95	90.89	90.89	375
Dec 87	90.93	90.98	90.92	90.95	400
Mar 88	90.80	90.80	90.76	90.78	37
Jun 88	90.62	90.64	90.61	90.61	59
Sep 88	NT	—	—	90.39	0
Dec 88	NT	—	—	90.24	0
Mar 89	NT	—	—	89.99	0
	Previous day's total open interest 24556				
Three Month Eurodollar					
Jun 87	93.24	93.26	93.22	93.26	6180
Sep 87	93.23	93.24	93.19	93.22	1854
Dec 87	93.17	93.19	93.13	93.13	564
Mar 88	93.07	93.08	93.01	93.01	116
Jun 88	92.86	92.86	92.81	92.81	10
Sep 88	NT	—	—	92.60	0
Dec 88	92.40	92.40	92.40	92.38	5
Mar 89	92.15	92.15	92.15	92.17	5
	Previous day's total open interest 24528				
US Treasury Bond					
Jun 87	97-13	97-27	97-10	97-23	6596
Sep 87	NT	—	—	96-21	0
	Previous day's total open interest 3805				
Short Gilt					
Jun 87	NT	—	—	—	0
Sep 87	NT	—	—	—	0
Dec 87	NT	—	—	—	0
	Previous day's total open interest 0				
Long Gilt					
Jun 87	123-14	124-00	122-15	122-30	33604
Sep 87	122-25	122-25	122-25	122-28	10
Dec 87	NT	—	—	122-29	0
Mar 88	NT	—	—	—	0
	Previous day's total open interest 23394				
FT-SE 100					
Jun 87	204.75	206.00	200.30	201.75	1651
Sep 87	NT	—	—	206.25	0
	Previous day's total open interest 3561				

THIRD MARKET

1986 High	1986 Low	Company	Price Bid	Price Offer	Change
450	180	Abelscot Group	425	475	+160
50	10	Aberdeen Am Petrol	29	32	–2
120	112	Allied Insurance	106	118	n/c
54	36	Catalyst Commercial	52	56	+4
68	24	Corton Beach	58	63	n/c
170	121	Edenspring Inv	165	175	+5
63	10	Eglinton Oil Ireland	33	35	n/c
41	8	Do. Warrants	18	20	–1
29	17	Publishing Holdings	26	28	–2
55	48	Theme Holdings	52	55	n/c
133	114½	Unit Group	112	117	n/c

RECENT ISSUES

EQUITIES

Admiral Comp (150p)	177
Airtours (180p)	197 –3
Barbour Indx (215p)	353 –12
Br Airways (ss)	127
Burford (80p)	152 +1
Capital Radio (105p)	164 +7
Castle Comm (200p)	221
Dale Group (110p)	126
Glentree (16p)	53 –5
Hewetson (70p)	85 –½
Hobson Pub (250p)	370 +5
Hornby (100p)	103 –2
JSB Elec (115p)	130 –1
Lon & Metro (145p)	246 +1
MIL (144p)	197 –1
Mallett (120p)	198
Melville (114p)	125
Misys PLC (95p)	130
Nobo (152p)	176 –2
Perpetual (180p)	196
Plum Hldgs (90p)	168 –3
Prism Leisure (129p)	145 +1
RCO (95p)	100
Regina H Beauty (20p)	32
Reliance Sec	177
Sanders Sydney (100p)	141
Scandinavian Bk (210p)	253 –3
Sinclair G S (90p)	97 +1
Thornton G W (135p)	176 +2
TSB Group (100p)	86¼ –¼
Virgin (140p)	154
Wilson Bowden (130p)	142
Wyevale New (120p)	182

RIGHTS ISSUES

Allebone F/P	57 –2
City Site Est F/P	£119 +1
Iceland N/P	39½ –1½
Ladbroke N/P	41 –6
Pict Pet N/P	1½
Widney F/P	43

(Issue price in brackets).

MONEY & GOLD

Base Rates %
Clearing Banks 10
Finance House 11

Discount Market Loans %
Overnight High: 10% Low 7
Week fixed: 10

Treasury Bills (Discount %)
Buying: 2 mnth 9¹¹/₁₆; 3 mnth 9⅝
Selling: 2 mnth 9⅝; 3 mnth 9⁹/₁₆

Prime Bank Bills (Discount %)
1 mnth 9²⁵/₃₂-9⅝; 2 mnth 9¹¹/₁₆-9⅝
3 mnth 9²³/₃₂-9¹⁷/₃₂; 6 mnth 9¼-9⅛

Trade Bills (Discount %)
1 mnth 10¹³/₃₂; 2 mnth 10⁵/₁₆
3 mnth 10⁷/₃₂; 6 mnth 9¾

Interbank (%)
Overnight: open 10⅛ close 8
1 week 10¹/₁₆-9¹⁵/₁₆; 6 mnth 9¼-9¹¹/₁₆
1 mnth 10-9¹⁵/₁₆; 9 mnth 9¼-9⅜
3 mnth 9²⁵/₃₂-9²⁷/₃₂; 12 mth 9¼-9⅜

Local Authority Deposits (%)
2 days 9¾; 7 days 9¾
1 mnth 9¾; 3 mnth 9¾
6 mnth 9½; 12 mth 9¾

Local Authority Bonds (%)
1 mnth 10-9¾; 2 mnth 9¾-9⅝
3 mnth 9¾-9½; 6 mnth 9¾-9½
9 mnth 9½-9⅜; 12 mth 9¼-9⅜

Sterling CDs (%)
1 mnth 10¹/₃₂-9²⁹/₃₂; 3 mnth 9²⁵/₃₂-9¹¹/₁₆
6 mnth 9¾-9¹⁷/₃₂; 12 mth 9¹⁵/₃₂-9¾

Dollar CDs (%)
1 mnth 6.50-6.45; 3 mnth 6.50-6.45
6 mnth 6.60-6.55; 12 mth 6.65-6.60

EURO MONEY DEPOSITS %

Dollar		call	6¼-5¾
7 days	6¼-6⁹/₁₆	1 mnth	6¼-6⅜
3 mnth	6⅜-6¼	6 mnth	6¹¹/₁₆-6⁹/₁₆
Deutschemark		call	4¼-3¼
7 days	3¼-3⅜	1 mnth	4-3⅞
3 mnth	4-3⅞	6 mnth	4-3⅝
French Franc		call	8-7
7 days	8¼-7¹⁵/₁₆	1 mnth	8¹/₁₆-8¼
3 mnth	8¼-8¹/₁₆	6 mnth	8¼-8
Swiss Franc		call	1¼-¾
7 days	1⅜-1¼	1 mnth	3¹/₁₆-3
3 mnth	3¼-3⅛	6 mnth	3¼-3⅛
Yen		call	4¼-3¼
7 days	4¼-4	1 mnth	4¹/₁₆-3¹⁵/₁₆
3 mnth	4¹/₁₆-3¹⁵/₁₆	6 mnth	4¹/₁₆-3¹⁵/₁₆

BULLION

Gold: $419.00-419.50
Krugerrand (per coin, ex vat):
$ 424.00-427.00 (£264.00-266.00)
Sovereigns (new, ex vat):
$ 99.50-100.50 (£62.00-62.75)
Platinum
$ 553.50 (£345.05)
Silver
$ 6.250-7.000 (£3.895-3.910)

ECGD

Fixed Rate Sterling Export Finance Scheme IV Average reference rate for interest period February 28, 1987 to March 31, 1987 inclusive: 10.053 per cent.

BASE LENDING RATES

ABN	10.00%
Adam & Company	10.00%
BCCI	10.00%
Citibank Savings†	12.45%
Consolidated Crds	10.00%
Co-operative Bank	10.00%
C. Hoare & Co	10.00%
Hong Kong & Shanghai	10.00%
Lloyds Bank	10.00%
Nat Westminster	10.00%
Royal Bank of Scotland	10.00%
TSB	10.00%
Citibank NA	10.00%

† Mortgage Base Rate.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

	Market rates day's range April 1	Market rates close April 1	1 month	3 months
N York	1.5020-1.5060	1.5050-1.5060	0.49-0.46prem	1.27-1.22prem
Montreal	2.0930-2.1023	2.0953-2.1023	1½-1¼prem	3¼-3prem
Amst'dam	3.2859-3.2955	3.2911-3.2955	17-16prem	44-43prem
Brussels	60.30-60.45	60.32-60.43	par-¼dis	¼-1½dis
C'phgen	10.9723-11.0139	10.9910-11.0139	50-36dis	57-50dis
Dublin	1.0877-1.0927	1.0905-1.0915	1⅝-1¼prem	4¼-4prem
Frankfurt	2.9109-2.9213	2.9171-2.9213	43-42dis	222-342dis
Lisbon	223.07-226.12	225.18-226.12	118-140dis	325-368dis
Madrid	204.48-205.09	204.80-205.09	2-par prem	2prem-2dis
Milan	2074.44-2081.38	2076.87-2081.38	3¼-4¼dis	11⅝-12¼dis
Oslo	10.9595-10.9963	10.9734-10.9963	1⅝-1¼prem	3½-2¾prem
Paris	9.6871-9.7123	9.6982-9.7123	¼-⅜dis	1¼-1½dis
Stockholm	10.1678-10.1949	10.1725-10.1949	1¼-1¼prem	3½-3¼prem
Tokyo	235.07-235.55	235.13-235.52	10½-9¾prem	27½-25¾prem
Vienna	20.48-20.54	20.51-20.54	1¾-1¾prem	3¼-3¼prem
Zurich	2.4326-2.4564	2.4356-2.4564	1½-1¼prem	3¼-3prem

Sterling index compared with 1975 was up at 71.6 (day's range 71.5-71.7).

OTHER STERLING RATES

Argentina austral*	2.4621-2.4734
Australia dollar	2.2715-2.2746
Bahrain dinar	0.6020-0.6060
Brazil cruzado*	35.3425-35.5412
Cyprus pound	0.7800-0.7700
Finland marka	7.1250-7.1650
Greece drachma	213.40-215.40
Hong Kong dollar	12.5120-12.5207
India rupee	20.55-20.75
Kuwait dinar KD	0.4370-0.4410
Malaysia dollar	4.0226-4.0270
Mexico peso	1790.0-1840.0
New Zealand dollar	2.8075-2.8143
Saudi Arabia riyal	5.9865-6.0265
Singapore dollar	3.4287-3.4325
S Africa rand (fin)	4.8575-4.9354
S Africa rand (com)	3.2562-3.2683
U A E dirham	5.8610-5.9010

*Lloyds Bank

DOLLAR SPOT RATES

Ireland	1.4590-1.4710
Singapore	2.1380-2.1390
Malaysia	2.5085-2.5095
Australia	0.7055-0.7080
Canada	1.3075-1.3098
Sweden	6.3450-6.3500
Norway	6.8400-6.8450
Denmark	6.8550-6.8600
West Germany	1.8180-1.8190
Switzerland	1.5200-1.5210
Netherlands	2.0525-2.0535
France	6.0460-6.0510
Japan	146.70-146.80
Italy	1295.5-1296.5
Belgium(Comm)	37.65-37.75
Hong Kong	7.8020-7.8025
Portugal	140.30-140.80
Spain	127.55-127.85
Austria	12.76-12.78

Rates supplied by Barclays Bank HOFEX and Extel.

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
March 30	April 11	July 9	July 20

Call options were taken out on: 1/4/87 Burns Anderson, Spong, Prestwich, Tricentrol, Laing Property, Parkdale, Gilbert House, Sears, Celestion, Bristol Channel, Systems Designers, Senior Eng, Comtech, Northern Kalgurli Mines, Belhaven, Property Trust, Astra Inds., Benchmark, Kellock, Marks and Spencer, Polly Peck, WH Smith, Nortsame, Scottish and Newcastle, Wheway Watson, TV Services, Underwoods, Barkeley Hay Hill, Norfolk Capital, Grampian TV, J.Crowther, CASE, Morgan Grenfell, Pentalbe, Fobel, Pentland Inds, Amstrad, Abaco, TV South, Boustead, Parkfield, Wordplex, British and Commonwealth, FH Tomkins, Atlantic Resources, Blacks Leisure, Barlas and Dobson, Blackwood Hodge, Commercial Union.
Puts: Parkdale, Put & Call: Amstrad.

Belgrave Square, London SW1.

Period Office Building

10,000 sq ft

with Mews Flats and garage

Ideal Diplomatic, Charitable or Professional Institutions Headquarters

LONG LEASEHOLD

EDWARD SYMMONS & PARTNERS

56/62 Wilton Road, London SW1V 1DH
Tel: 01-834 8454
LONDON MANCHESTER LIVERPOOL BRISTOL



Jobs in Australia

The fastest way to get information on jobs in Australia

Australian Employment Monitors check all job advertisements in 21 major newspapers and 256 trade journals, magazines and newsletters throughout Australia, daily. Copies of job advertisements of interest to you will be sent by first class airmail that day. For more information write to **Australian Employment Monitors, P.O. Box 3889 Sydney, NSW Australia 2001 or phone:**

010-61-2-8185877

Albright & Wilson 1986 results

£million	1986	1985
Sales	651.7	642.4
Trading profit	45.6	41.3
Capital expenditure	32.6	43.0
Net capital employed (end of year)	289.4	289.3
Return on capital (average)	15.8%	14.8%
Number of employees (end of year)	6,600	6,750

The above figures and the notes below relate to the Group managed by Albright & Wilson, including companies owned directly by Tenneco.

- UK profits improved, mainly because of lower raw material prices.
- Sales in Europe (excluding UK) increased by almost £40 million and accounted for 35% of the total.
- Exports represented over 40% of UK production. Exports to some developing countries were affected by their shortages of foreign currency.
- Overseas companies continued to account for most of the Group's profit with a decline in Canada offset by improvements in the rest of the World.
- 1986 results include a full year's contribution from the US operations of Albright & Wilson Inc. acquired in May 1985.

Albright & Wilson makes chemicals and related products in many countries and trades throughout the world.

Its principal product areas are phosphorus chemicals, surfactants and paper industry chemicals.

It is a major supplier to many industries including detergents, toiletries, pulp and paper production, metal finishing, food, agro-chemicals and textiles.

It is a wholly-owned subsidiary of Tenneco Inc., a diversified energy company with its headquarters in Houston, Texas.

TENNECO Albright & Wilson is a Tenneco company

Copies of the Albright & Wilson Review of the Year may be obtained from the Corporate Public Relations Department at the address below.

ALBRIGHT & WILSON LTD
International in Chemicals
1 Knightsbridge Green, London SW1X 7QD

Portfolio Gold

From your portfolio card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	First Nat Finance	Banks,Discount	
2	NMC Inv	Industrials L-R	
3	Birmingham Mint	Industrials A-D	
4	Gent SR	Drapery,Stores	
5	Newmark (Louis)	Electricals	
6	Amec	Building,Roads	
7	Hall Eng	Industrials E-K	
8	Miller (Stanley)	Building,Roads	
9	Burgess	Industrials A-D	
10	Hazlewood Foods	Foods	
11	Cadbury-Schwp (aa)	Foods	
12	MK Elect	Electricals	
13	Beattie (James) 'A'	Drapery,Stores	
14	Rexmore	Industrials L-R	
15	Barham	Industrials A-D	
16	Freemans	Drapery,Stores	
17	Low (Wm)	Foods	
18	Barrow Hepburn	Industrials A-D	
19	Adwest	Industrials A-D	
20	Ryl Bk Scot (aa)	Banks,Discount	
21	VG Instruments	Electricals	
22	Nottingham Brick	Building,Roads	
23	Charter Cons	Industrials A-D	
24	Lovell (YJ)	Building,Roads	
25	Auto Sec	Electricals	
26	Wilson (Connolly)	Building,Roads	
27	Anglia TV 'A'	Cinemas,TV	
28	Cowan De Groot	Industrials A-D	
29	Freshbake	Foods	
30	Menzies (John)	Drapery,Stores	
31	Isotron	Industrials E-K	
32	Hopkinsons	Industrials E-K	
33	Ferranti	Electricals	
34	Brake Bros	Foods	
35	Allied Irish	Banks,Discount	
36	Babcock	Industrials A-D	
37	Evode	Chemicals,Plas	
38	Harris Queensway	Drapery,Stores	
39	Tesco (aa)	Foods	
40	Quest Automation	Electricals	
41	Nat West (aa)	Banks,Discount	
42	Clark (Matthew)	Breweries	
43	Br Benzol	Chemicals,Plas	
44	Tibbet & Britten	Drapery,Stores	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

STOCK EXCHANGE PRICES

Shares remain nervous

ACCOUNT DAYS: Dealings began March 23. Dealings end Friday. §Contango day Monday. Settlement day April 13. §Forward bargains are permitted on two previous business days.

Prices are recorded at 5pm. Changes are calculated on the previous day's close and may differ from changes calculated by comparing 5pm prices, published the previous day. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks, volumes are on page 22

Portfolio Gold

© Times Newspapers Limited
DAILY DIVIDEND
£4,000
Claims required for
-20 points
Claimants should ring 0254-53272

BREWERIES

BUILDINGS AND ROADS

FINANCE AND LAND

Financial Trusts appear on Page 28

FOODS

CHEMICALS, PLASTICS

CINEMAS AND TV

HOTELS AND CATERERS

DRAPERY AND STORES

INDUSTRIALS A - D

E - K

L - R

S - Z

BRITISH FUNDS

SHORTS (Under Five Years)

FIVE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

BANKS DISCOUNT HP

ELECTRICALS

INSURANCE

Investment Trusts appear on Page 28

LEISURE

MINING

MOTORS AND AIRCRAFT

NEWSPAPERS AND PUBLISHERS

OIL & GAS

OVERSEAS TRADERS

PAPER, PRINTING, ADVERT'G

PROPERTY

SHIPPING

SHOES AND LEATHER

TEXTILES

TOBACCOS

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast damage o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

Bid Offer Chng Yld

ABBEY UNIT TRUST MANAGERS
80, Holdenhurst Rd, Bournemouth BH8 8AL
0845 777373 (Lealine)
Gilt & Fixed 111.7 118.2p +0.2 10.15
High Inc Equity 118.1 126.6p -1.3 4.14
Worldwide Bond 127.8 210.4p +0.2 4.61
American Growth 169.9 179.4 +0.8 1.06
Asian Pacific 67.2 71.4 -0.4 3.11
Assets & Elnts 140.2 148.1 -0.8 1.58
Capital Reserve 70.8 71.9p -0.3 1.40
Comm & Energy 141.4 152.4p +0.2 0.24
European Capital 95.1 102.2p -0.5 1.24
General 161.3 171.5 -1.8 2.46
Japan 82.2 87.4 +1.0 ...
UK Growth Inc 141.7 150.7p -0.5 1.17
Do Accum 203.7 218.6p +0.4 0.81
US Emerging Co's 69.5 69.0 +0.2 1.73
Equitas Progress 260.8 277.2 -1.5 2.45
Westerlst/Acc 77.9 81.3 +0.4 2.15
American Inc 52.5 56.2 +0.7 4.70

AETNA UNIT TRUSTS LTD
401, St. John Street, London EC1V 4QE
01-837 6494
Australian 79.2 84.8 -0.1 ...
Europe Growth Acc 152.0 157.9e +0.1 1.21
Exempt 371.7 393.8e +0.5 4.25
Far Eastern 211.5 226.2p +1.9 0.10
Fin & Prop 76.2 80.7e -1.7 2.18
High Yield 71.9 76.2c -2.3 4.53
Income & Gth 153.9 204.0e -1.4 3.68
Int Earnings 184.2 206.7e -2.7 2.28
Int Growth Inc 96.9 103.2e -2.6 0.56
Japan Growth Acc 971.6 1029.0e +16.7 0.80
Nat Resources Inc 258.8 276.5e -2.4 ...
Nth Amer Gth Inc 127.8 136.7 -2.9 0.63
Preference Inc 137.6 134.8e -4.2 10.57
Small Co's Gth Inc 81.1 86.3 -1.4 1.37
Small Co's Gth 265.7 297.3e -5.9 1.37
Special Sits. Inc 159.3 162.4 -1.1 1.38
UK Growth 364.2 417.6e -11.9 2.53

ALLIED DUNBAR UNIT TRUSTS
Allied Dunbar Centre Swindon SN1 1EL
0793 610366 & 0793 28291
UK Special Sits 278.7 292.9e -6.4 2.73
Growth & Income 108.2 113.7 -2.4 3.57
Capital Trust 284.5 298.5c -6.7 2.84
Balanced 425.5 468.2 -14.5 2.88
Accum Trust 651.3 690.4 -22.4 2.52
American Income 32.4 34.5 -0.9 4.52
High Income Tst 300.3 316.3e -7.5 4.08
Equity Income 171.5 181.8 -4.6 4.11
High Yield 176.8 186.5 -5.5 4.86
Gilt Secs Trust 30.0 31.7p -0.8 6.31
International 101.2 107.7 -2.4 0.51
Japan Fund 133.8 138.2 -3.4 0.51
Pacific Trust 242.6 254.2 -6.4 0.55
Amer Spcl Sits 66.8 74.3p -2.4 1.23
Spcs Of Amer Tst 221.5 236.2 -11.7 0.68
Aid Assist Value 284.1 301.1 -5.9 2.88
Conv & Gth Trust 40.4 42.8e -0.4 0.51
Smaller Co's 173.2 183.6 -4.3 0.10
2nd Smaller Co's 218.5 229.5e -5.9 1.74
Recovery Trust 163.3 168.5 -2.1 2.37

ARBUTHNOT SECURITIES
Sea Royal Trust Fund Management Ltd
MAILLINE (GUERNSEY)
3, Glenaire St, Edinburgh EH6 5YY
031-225 2581 (Dealing031-225 6069)
Intl Ex (22) 471.2 491.9 .. ...
Japan Ex (43) 442.6 461.1e .. 0.10
UK Ex. (61) 317.8 331.6 .. 1.70
P'fail Pens Intl 570.8 595.6 .. ...
P'fail Pens UK 223.1 234.3 .. ...
BG America 174.9 186.1 -2.5 0.69
BG Energy 189.2 212.9 -4.5 1.24
BG Income Growth 252.6 266.8e -3.5 4.28
BG Japan 201.9 214.8 -1.7 0.00
BG Technology 188.6 201.5 -2.9 0.00

BALTIC TRUST MANAGERS
28, Clifton Street, London EC2
01-374 6807
American 51.4 54.7 -1.4 1.86
Australian 25.0 27.6 -0.3 1.42
Japan & General 132.0 140.5 ... 0.65
High Income 93.7 97.1e -0.6 5.29
International Trust 83.1 88.1 -1.2 0.84
Income Gth Tst 61.8 65.7 -1.1 3.66
Gilts & Fixed Int 21.5 23.0e -0.1 9.56
Global Markets 39.8 41.3 -0.7 4.40
Special Situations 59.7 63.6 -0.2 1.81

BARCLAYS UNICORN
Unicorn House, 252, Romford Rd E7
01-534 5544
America 93.1 98.5 -2.6 0.91
Acat Accm 236.0 251.8 +0.1 0.33
Do Income 167.9 177.6 +0.1 0.33
Capital 61.8 65.9p -1.8 ...
Exempt Trust 533.5 564.5 -16.9 3.47
Extra Income 93.7 99.1c -1.7 ...
Financial 288.6 288.2 -3.9 2.72
500 334.3 353.4p -10.7 3.49
General 163.8 178.4p -3.3 2.22
Gilt & Fixed Inc 54.6 57.4e -0.1 9.54
Japan & Gen Inc 186.8 208.2e -2.5 0.00
Do Acc 182.1 210.6e -2.5 0.00
Growth Accum 209.9 222.1e -3.5 2.13
Income Trust 413.3 437.3 -5.4 3.34

BARING FUND MANAGERS
PO Box 156, Beckenham, Kent BR3 4XQ
01-658 9002
Australia 93.5 100.1 +2.5 0.30
Eastern 80.5 86.0p -0.1 0.00
Equity Income 58.9 63.2 -1.5 4.50
Europe 136.5 148.5 +1.4 1.00
Exempt Trust 23.4 25.2p +0.2 ...
Growth & Inc 73.6 78.6p -2.5 2.69
Global Gth 67.3 71.5 -1.2 2.50
Japan Special 110.0 117.5 -4.3 0.10
Japan Smaller 94.4 100.9e -1.6 0.00
First Europe 115.8 127.4 +1.7 0.80
First Japan 89.5 95.7 +0.2 0.70
First N Amer 90.2 94.4 -1.4 1.10
First Smaller Co's 90.3 96.0 -0.4 2.70

BARRINGTON MANAGEMENT
10, Fenchurch St, London EC3
01-623 6000
Amer Seek Co Inc 64.6 69.2 -1.4 0.00
Do Accum 65.4 70.1 -1.3 0.00
European Inc 162.2 167.8 -0.4 2.09
Do Accum 126.1 133.0 -0.6 2.63
Fund of Inv Tr Inc 26.5 28.0p -0.2 1.77
Do Accm 34.2 36.1 -0.3 1.77
General Inc 203.7 214.9 -2.9 1.68
Do Accum 281.5 297.0 -4.1 1.68
Gilt Yield Inc 118.9 125.5 -1.6 10.00
Int Rec Inc 124.0 130.8 -2.8 1.90
Do Accum 121.0 127.6 -2.7 1.90
Japan Inc 236.8 248.9 +1.9 0.25
Do Accum 238.5 251.5 +1.9 0.25
Japanese Spec Inc 106.3 114.3p +0.8 0.00
Do Accum 109.0 118.0p +0.8 0.00
N American Inc 56.1 59.2 -1.2 0.83
Do Accum 65.2 68.8 -1.4 0.83
Pacific Inc 148.4 156.6p -0.5 0.55
Do Accum 167.3 176.5 -0.6 0.55
Planned Investment 157.8 166.9 ... 3.66
Smaller Co's Inc 113.5 119.9 -0.5 0.76
Do Accum 135.5 142.9 +1.5 0.76
Smaller Inc A
UK Equity Gth Inc 34.9 36.8e -0.3 0.46
Do Accum 57.8 61.0e -0.5 0.46
Worldwide Tech Inc 49.4 52.1e -0.8 0.00
Do Accum 49.9 52.6 -0.8 0.00
Kd High Yield Inc 157.5 166.2 +0.1 0.00
Do Accum 269.9 284.7 -0.2 0.00

BROWN SHIPLEY
Q-17, Pennymount Rd, Haywards Heath
0444 458144
Financial 164.4 174.9p +1.5 2.12
Senior Co's Acc 317.6 336.1e -4.9 ...
Do Income 201.9 213.7c -4.0 0.78
High Income 65.2 69.0p -2.3 4.85
Income 97.5 103.7c -3.0 4.60
Man Portfolio Inc 97.1 102.7 -1.8 2.54
Do Acc 147.3 156.7 -3.0 ...

Bid Offer Chng Yld

North American 62.6 66.6 -2.1 1.28
Orient 58.2 62.0 -1.4 0.50
Exempt 266.2 282.6 -5.6 2.08
Recovery 65.6 70.7 -2.1 1.18
German 31.3 33.2 +0.8 0.46
Technology 133.1 144.7 -2.5 0.30
Europe 23.3 25.1e +0.2 0.75

BUCKMASTER MANAGEMENT
The Stock Exchange London EC2P 2JT
01-588 2868
Fellowship Inc 63.5 67.7e .. 2.15
General Inc (4) 236.7 312.5 .. 1.76
Do Accum (4) 481.3 502.3 .. 1.76
Income Fund (2) 198.3 334.1 .. 4.10
Do Accum (2) 229.3 236.6 .. 4.10
Intl Inc (2) 148.8 156.3e -2.5 1.36
Do Accum (2) 196.6 208.4e -3.3 1.36
Smaller Inc (5) 95.3 99.5e .. 1.68
Do Accum 91.7 97.0e .. 1.68

CS FUND MANAGERS
125, High Holborn, London WC1V 6PY
01-242 1145
CS Japan Fund 97.0 103.2 +0.3 0.48

CANNON FUND MANAGERS
1, Dominion Way, Wembley, HA9 0NS
01-902 8876
Growth 355.5 370.9 -5.5 2.53
Income 412.0 426.0 -5.0 3.84
Far East 246.8 261.2e -3.6 0.33
North American 169.2 179.5e -3.6 0.00
Gilts 53.8 57.0e -1.4 0.89
European 58.3 59.6 ... 0.90
Japan 58.6 62.0 -1.0 0.50

CAPEL-UNIMED MANAGEMENT
PO Box 551 Beds Marks London EC3 7JG
01-621 0011
Capital 428.4 453.7c -11.5 1.54
Income 345.8 367.7c -14.6 4.51
North American 318.9 338.3c -7.0 0.74

CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND
2, Fleet Street, London EC4Y 8AQ
01-583 1815
Inv Fund 475.75 e .. 3.98
Fixed Int 143.96 .. 8.66
Deposit 100.0 .. 10.80

CHASE MANHATTAN FUND MANAGERS
73/73 Basinghall Street, London EC2V 5DP
01-606 6622
S & C Special Sits 67.6 71.5 .. 0.66

CHARITIES OFFICIAL INVESTMENT FUND
2 Fore Street, London EC2Y 5AQ
01-588 1815
Income 443.48 .. 4.46
Accum 618.37 .. 10.69
Deposit 100.0 .. ...

CLERICAL MEDICAL UNIT TRUST MANAGERS
Narrow Plain, Bristol BS2 0JH
0800 373393
Amer Growth 28.5 28.1e -0.6 0.99
Dragon Growth 34.0 33.5 -0.1 0.00
Equity High Income 36.6 38.1e -0.3 3.00
Recovery Growth 31.4 33.5 +0.1 2.00
General Equity 30.6 33.5 -0.8 2.99
Gilt & Fixed Int Gth 31.3 33.5 -0.5 3.99
Gilt & Fixed Inc 24.6 26.3e -0.2 9.99
Intl Inc Tst 22.5 27.0p -0.5 5.00
Japan Growth 38.3 40.6 +0.4 0.00
Pedigree Gth 33.9 32.7 -0.5 3.99

COMMERCIAL UNION TRUST MANAGERS
St Helen's, 1, Undershaft, London EC3P 3DQ
01-283 7500 Dealing 01-588 9818
UK & Gen Inc 58.7 60.4 -1.3 2.76
Do Accum 58.7 60.4 -1.3 2.76
Income Inc 57.9 59.7 -1.3 3.99
Do Accum 57.9 59.7 -1.3 3.99
Worldwide Inc 57.5 57.9 -0.5 1.66
Do Accum 58.5 57.9 -0.5 1.66

COUNTY UT MANAGERS LTD
161, Cheapside, London EC2V 6EU
01-726 1069
E uro G rth S hs 76.0 80.5 .. 0.66
Extra Income 218.4 231.2c .. 3.85
Financial 216.0 228.5 .. 2.15
Gth East Asia Gth 78.5 83.1p .. 0.00
Growth Accelerat 58.2 61.6 .. 3.59
Income & Growth 62.0 65.0p .. 3.59
Japanese Growth 231.9 245.4 .. 0.51
Nth Amer Growth 116.5 123.2 .. 0.51
Recovery 141.0 149.2 .. 1.20
Smaller Co's 282.0 309.0p .. 1.20
Global Inc Tst 62.7 66.4p .. 6.23
Special Sits Acc 365.5 387.0 .. 1.16

CROWN UNIT TRUST SERVICES LTD
Crown House, Woking GU21 1XW
04862 5033
American Trust 144.1 153.3 .. 0.65
European Trust 124.4 132.3p .. ...
Growth Trust 278.6 296.4p .. 2.63
High Income Trust 111.8 331.7p .. 4.49
Intl Tech Trust 129.1 137.3 .. ...
Japanese Trust 172.7 183.7p .. ...

CRUSADER UNIT TRUST MANAGERS LTD
Reigate, Surrey RH2 9SL
07372 42424
UK Income 57.6 61.2p -1.9 4.72
UK Growth Accm 65.3 70.6p -2.6 2.41
Do Dist 54.4 58.6p -2.5 2.41
European Growth 64.4 68.5 +0.3 1.86
Pacific Growth 63.8 67.9 -0.2 0.61

EFB UNIT TRUST MANAGERS
4, Melville Crescent, Edinburgh
031-226 3492
American Fund 75.5 80.4 .. 1.24
Capital Fund 138.9 147.9 .. 1.15
Euroland 27.7 29.5 .. 3.48
Growth & Inc Fund 149.7 160.7 .. 4.23
High Dist Fund 148.7 159.4 .. 4.23
International Fund 233.5 248.6 .. 0.91
Pacific Fund 23.6 25.1 .. 0.55
Recovery Fund 32.2 34.2p .. 0.72
Smlr Jap Co's Fnd 31.7 33.7 .. ...
Tokyo Fund 189.4 212.3 .. 0.00
(Ex) Amer (2) 163.1 157.3e .. 1.91
(Ex) Japan (2) 116.1 116.2 .. 0.27
(Ex) Pacific (4) 129.9 145.1e .. 0.27
(Ex) Smaller Jap (4) 182.3 187.3 .. 0.76

EAGLE STAR UNIT TRUST MANAGERS
Bath Road, Cheltenham, Gloucester GL53 7LQ
(0242 521311
UK Balanced Inc 87.7 93.9 -1.5 2.55
Do Accum 89.9 95.4 -2.4 2.55
UK Growth Accm 118.2 125.4 -2.4 1.81
UK High Inc Inc 97.1 98.7 -1.5 5.81
N American Accum 74.5 79.2 -0.2 0.57
Far Eastern Accum 120.8 128.9 -0.6 0.79
European Accum 93.6 98.6 +0.4 1.17
Gilt & Fixed Int 49.0 51.6 -0.1 7.67
Do Accum 50.2 53.9 -0.1 7.67

ENDEAVOUR FUND MANAGEMENT LTD
Admin Centre, Hexagon House, 28, Western Road, Romford RM1 3LB
0708-68666
Endeavour 130.6 139.0 .. 1.15

EQUITABLE UNITS ADMINISTRATION
36, Fountain St, Manchester
061-236 5685
Equitable Pelican 94.0 100.0e -1.5 2.73
High Income Trust 89.4 98.3 -1.5 4.89
Gilt & Fixed Int 89.7 93.2 -0.1 7.67
Tst Of Ins Trusts 80.0 85.0p -1.2 5.71
Special Sits Trust 98.5 102.7 -2.5 2.14
Nth Amer Trust 54.6 58.8 -1.6 1.54
Far Eastern Trust 106.7 113.6 -1.8 0.59
Md Growth 58.7 62.5e -0.1 0.89

Bid Offer Chng Yld

EQUITY & LAW
St. George Hse Corporation St. Coventry CV1 1QD
0203 553231
UK Growth Accum 194.0 195.7c -2.1 2.57
Do Income 157.7 167.7c -1.8 2.57
Higher, Inc Accum 219.9 238.2c -3.7 3.88
Do Income 232.9 248.0c -4.1 3.88
Glbs/Fixed Accum 170.7 171.5e -1.4 6.09
Do Income 85.1 88.5e -1.2 6.10
Nth Amer Tst Accum 152.2 162.8c -4.8 0.00
Far East Tst Accum 176.8 188.2c -4.4 0.00
Euro Tst Accum 168.9 179.8 +2.4 0.00
General Trust 288.2 304.4e -3.9 2.95

F & C UNIT MANAGEMENT
1, Laurence Pountney Hill, London EC4R 0BA
01-623 4680
US Smaller Co's 78.7 81.6 -1.0 0.16
Capital Fund 120.7 131.9e -1.0 0.41
UK Income Fund 88.8 95.6p -0.6 4.14
Far Eastern Fund 78.2 83.2 -0.5 0.00
Overseas Income 75.1 79.8 -1.1 3.95
Fixed Interest 101.8 88.4 -0.8 12.00
Mineral Res Fund 89.2 72.6 +1.9 1.97
European Income 84.7 90.2p +1.5 2.76
Financials Fund 95.1 99.7 -0.2 2.95

FS INVESTMENT MANAGERS
190, West George St, Glasgow G2 2PA
041-332 3132
Balanced Gth Inc 61.7 65.9p -1.9 1.40
Do Accum 63.4 67.7p -1.1 ...
Income Gth Inc 62.4 66.7 -1.7 6.50
Do Accum 58.3 62.7 -1.6 ...
Service Co's Inc 68.9 73.7 -1.3 1.00
Do Accum 70.4 75.3 -1.3 ...
Higher Inc 28.0 30.0 -0.1 7.00
Do acc 28.0 30.9 -0.1 ...

FIDELITY INVESTMENT SERVICES LTD
River Walk, Tonbridge, TN9 1DY
0732 361144
American 117.1 124.6 -3.6 0.91
Amer Equity Income 94.5 98.8 -1.6 3.89
Amer Special Sits 98.4 89.0 -1.2 0.01
Australian 41.5 44.6 +1.7 1.59
European 38.3 40.1 +0.4 ...
European Inc 40.8 43.4 ... 3.94
Eurotarget Inc 24.5 26.1 ... 3.94
Global Conv 24.5 26.2 ... 3.94
Far East Inc 36.0 41.2 +0.1 0.00
Gilt & Fixed Int 31.6 e -0.2 ...
Growth & Income 129.3 137.9 -2.1 3.85
Japan Special Sits 85.6 92.0e -1.1 ...
Japan 151.2 161.4 -3.5 ...
Managed Inc 128.3 136.9 -2.0 ...
Nth American 152.1 162.3 -3.5 ...
Pacific Basin 31.8 33.9 -0.5 0.32
Special Sits 282.7 302.0 -4.5 0.00
South East Asia 48.2 51.3 -0.8 0.14
Special Sits 282.7 302.0 -4.5 0.36

FLEMING (ROBERT)
8 Crosby Sq, London EC3A 6AR
01-638 5858
American Exempt 230.9 246.0e -10.91 1.16
Japan Exempt 87.0 92.7 -1.89 1.13
Am Property Tst 100.0 e .. 5.00
Property Trust 129.0 e .. 5.00

FRANLINGTON UNIT MANAGEMENT
3, London Wall Bldgs, London Wall, London EC2M 5NQ
01-628 5181
Amer & Gen Inc 223.3 238.2 -5.4 ...
Do Accum 237.3 241.3 -5.6 ...
Amer Trnsmiss Inc 222.2 235.1 -5.7 1.16
Do Accum 238.4 243.6 -5.9 1.16
Capital Tst Inc 270.2 287.4 -6.3 1.76
Do Accum 280.0 248.6e -6.5 1.76
Conv & Gth Inc 141.0 149.2 -1.0 4.69
Do Accum 69.7 72.6 ... 3.82
European Inc 69.7 72.6 ... 3.82
Extra Inc Tst Inc 214.6 227.0 -5.3 3.82
Do Accum 236.6 249.3 -5.8 3.82
Financial Accum 54.3 57.4 -0.7 1.01
Do Accum 54.3 57.4 -0.7 1.01
Income Trust 153.4 159.4 -2.6 5.49
Do Accum 168.1 176.9 -2.8 5.49
Int Growth Pf Inc 133.7 134.9 -1.9 ...
Do Accum 133.7 134.9 -1.9 ...
Japan & Gen Inc 102.9 108.8e -1.9 ...
Do Accum 102.9 108.8e -1.9 ...
Monthly Income Fd 112.6 118.9p -1.9 5.89
PSF 87 54.1 57.2 -1.1 ...
Recovery 188.3 197.1 -3.4 0.99
Do Accum 203.2 216.0 -3.8 0.99

FRIENDS PROVIDENT MANAGERS
Pixham End, Dorking, Surrey
0306 885500
FP Equity Dist 238.8 253.5 -4.1 2.31
Do Accum 402.4 427.1 -3.6 2.31
FP Fixed Int Dist 117.8 125.3 -1.8 5.73
Do Accum 139.1 147.9 -2.0 5.73
Managed Dist 272.5 289.8 -4.3 2.85
Do Accum 228.4 240.3 -3.4 1.35
FP North American 131.1 139.0 -2.6 1.31
FP Pacific Basin 184.4 206.1 +4.0 0.34

GT UNIT MANAGERS
6th Floor, 5, Devonshire Sq, London EC2M 4YJ
01-283 2575 Dealing 01-626 9431
Amer Special Sits 73.9 78.7p -2.4 0.00
UK Cap Fnd Inc 125.7 133.6p -4.3 2.29
Do Accum 127.7 135.8p -4.4 2.29
Income Fund 97.1 103.3e -1.4 5.66
Pension Exempt 223.7 238.1e -5.3 1.40
International 182.9 194.6e -2.3 0.00
UK S & Special 61.1 64.9 -1.4 2.00
Japan & General 272.1 289.5e -2.1 0.10
Far East & Gen 147.9 157.4 -3.2 0.10
European Fund 272.8 290.2e +0.2 0.10
Germany Fund 66.2 70.5 +0.2 0.00
Intl Inc Fund 55.2 58.8 +0.5 4.20

GARTMORE FUND MANAGERS
2 St Mary Axe, London EC3A 8BP
01-623 1212 Dealing 01-623 5765 Dealing 01-623 5936
American Trust 88.8 95.6 -4.3 0.70
Australian Trust 35.8 38.7 -0.2 0.10
British Tst Accum 78.9 84.0p -2.5 1.82
Do Dist 67.9 72.3p -2.1 1.82
Commodity Share 91.6 97.5 +0.7 1.30
European Trust 85.8 90.2p +1.1 4.25
Exec Income Trust 89.2 94.1 -1.4 4.88
Far Eastern Trust 147.3 158.8 -3.3 0.21
Fixed Interest Fund 26.8 28.7 -0.3 0.28
Frontier Inc 24.4 25.7 -0.1 0.42
Intl Fnd Inc Tst 25.6 27.0p -0.4 0.41
Global Fund Accum 188.4 211.1 -4.1 0.41
Do Dist 188.4 200.5 -4.0 0.41
Gold Share Trust 34.8 38.4 -0.4 0.71
Hedged American 37.1 39.3 -0.4 0.00
High Income Trust 174.3 185.5 -3.4 4.91
Hong Kong Trust 37.9 40.1p -1.4 1.56
Income Fund 97.1 103.4e -2.2 5.83
Japan Trust 149.8 161.2 +0.1 0.00
Managed Exempt 362.7 315.4e -5.7 4.23
Oil & Energy Trust 41.3 44.8 -1.9 2.56
Special Sits Trust 128.6 137.9 -4.0 0.77
Smaller Co's Inc Tst 97.1 103.4 -2.2 0.59
Tokenhouse UK 25.8 27.1 -0.8 1.59

GOVETT (JOHN) UNIT MANAGEMENT
Winchester Hse, 77, London Wall, London EC2N 1DA
01-588 5620
Intl Growth 98.0 104.3 -0.4 1.09
American Growth 72.2 77.7 -0.1 2.15
American Inc 71.5 76.4p -0.1 5.41
European Growth 238.5 251.2 +2.5 0.23
Gold & Minerals 69.4 72.7 +2.4 0.47
Japan Growth 51.2 54.7e -1.2 ...

GRE UNIT MANAGERS
Royal Exchange, EC3P 3SN
01-588 5900
Gilt & Fixed Int 128.7 135.5e +0.1 5.61
Growth Equity 235.5 250.3 -4.1 1.68
Capital Fund 238.7 253.9e -4.2 2.30
N American 155.5 164.8 -4.7 1.50
Pacific 283.8 310.9 +2.2 0.00
Property Shares 311.4 327.9 -4.5 7.07
Smaller Companies 274.4 290.1 +0.1 0.47
European Trust 288.5 306.9 +0.1 0.47

Bid Offer Chng Yld

GUINNESS MAHON UNIT TRUST MANAGERS
PO Box 442, 32 St Mary-at-Hill, London EC3P 3AJ.
01-623 9333
High Income 65.2 68.4 -0.8 8.15
N Amer Trust 114.4 120.0c -4.2 0.71
Recovery 260.5 288.5 -3.9 2.40
Gilt Trust 28.2 41.1p -0.7 7.68
St Vincent Inc 91.7 105.5p -1.5 4.66
St Vincent US Gth 73.9 76.1p -3.0 0.74
Temple Bar Sm Co's 240.2 253.4 +14.39 2.99
Euro Gth Tst 162.9 171.6c +0.7 0.00

HAMBROS BANK UNIT TRUST MANAGERS
Admin: 5, Rayleigh Rd, Hutton, Brentwood, Essex.
Enquiries 0277 227300 Dealing 0277 217916
Hambros Smlr Co's 171.5 181.8 -9.4 1.48
Hambros N Amer 70.3 74.6 -2.7 0.67
Hambros Jap & F E 130.9 140.1 -4.8 0.41
Hambros Swedish 97.5 102.5 -5.2 0.88
Hambros European 105.9 112.4e +2.1 0.82
Hambros Canadian 93.0 98.6 -3.8 1.04
Hambros Equity Inc 103.9 113.4 -2.2 4.34
Hambros High Inc 79.3 83.1e -0.6 12.01
Hambros Pac Assts 74.6 78.6p -1.9 1.57
Hambros Ind Gth 85.2 89.2 +0.1 0.72

HENDERSON
Premier UT Administration Adams & Rayleigh Rd, Hutton, Brentwood, Essex.
0277 217238
Amer Recovery Tst 115.4 122.8 -3.0 0.16
Amer Smaller Co's 93.2 98.7 -2.4 0.91
Australian 103.5 107.5c +1.5 1.40
Capital Growth Inc 80.1 83.7p -1.5 1.47
Do Accum 80.7 85.9p -2.2 1.47
Euro Inc Tst 48.5 50.3 +0.1 0.84
Euro Smaller Co's 114.9 121.3 +0.1 0.00
Extra Income 222.4 235.9p -5.1 2.16
Financial Trust 100.5 104.5 -3.1 2.16
Fixed Interest Tst 54.7 58.0p -1.1 5.17
Gth Trust 83.1 87.7p -1.8 0.17
Global Healthcare 88.5 91.5 -1.8 0.91
Global Inc 85th 89.4 70.5 -1.4 0.91
Global Recovery 118.6 127.2p +2.4 0.00
General Trust 122.0 129.5 -2.5 0.91
Gold 57.6 61.1p -2.5 1.50
High Income Tst 93.6 98.1p -2.0 5.00
High Income Exempt 154.0 162.1c -3.2 4.04
Japan Exempt 167.5 177.9p -3.5 0.00
Japan Smaller Co's 135.0 143.2 -2.9 0.00
Smaller Co's Exempt 121.0 128.5 -2.5 1.77
Star of Britain 41.8 44.8 -1.2 1.77

HILL SAMUEL UNIT TRUST MANAGERS
NLA Tower, Addiscombe Road, Croydon
01-686 4355 01-686 9011
British Trust Units 657.4 695.7 -14.5 2.99
Capital Trust Units 1020.2 1080.7 -21.5 2.99
Dollar Trust Units 203.6 214.3 -2.2 0.00
European Trust 153.5 162.3 -3.1 0.64
Far East Trust 138.8 146.9 -1.3 0.00
Financial Trust 128.3 135.8 -2.6 0.00
Gilt Fixed Int Inc 29.2 30.4d -0.1 8.54
Do Growth 40.6 42.3 -0.1 8.54
High Yield Trust 89.4 97.3 -1.4 6.50
Income Growth 122.5 129.8 -2.5 3.73
International 141.9 150.2 -2.5 1.79
Japan Tech Tst 34.6 36.6 -0.7 0.00
Natural Resources 42.6 45.2e +1.7 1.54
Security Trust 224.4 238.0 -4.1 2.99
Smaller Cos 119.9 126.9p -2.1 1.42
Special Sits 120.9 128.0 -2.3 0.56
US Smaller Cos 26.3 27.9 -0.5 0.00

HSBC FUND MANAGERS
32, Queen Anne Gdns, London SW1H 9AB
01-222 1000
HSBC Gilt & Gwnt 155.3 164.4 -1.8 5.54
HSBC Inc Fund 79.4 79.4d -0.8 10.44
HSBC Pac Fnd 72.6 77.7c -0.4 1.55
Ent Tst Fnd 57.5 60.9 -0.7 2.89

HSBC INVESTMENT MANAGERS
Premier House, Capital Ave, EC2R 7BE
01-588 2800
Income Fund 558.7 570.2p .. 4.35
International & Gen 283.4 289.2p .. 1.82

KLEINWORT BENSON
SEE BARRINGTON MGMT CO LTD

L & C UNIT TRUST MANAGEMENT
Pilgrim House, Capital Ave, EC2R 7BE
01-588 2800
Income Fund 558.7 570.2p .. 4.35
International & Gen 283.4 289.2p .. 1.82

LEGAL & GENERAL UNIT TRUST MANAGERS
5, Rayleigh Road, Hutton, Brentwood Essex.
Enquiries: 0277 227300 Dealing: 0277 234684
Equity Distribution 324.8 345.5e -11.6 2.18
Do Accum 517.8 550.8e -17.3 2.18
Do Income 76.7 81.6 -2.7 1.58
Do Accum 78.3 83.3e -2.8 1.58
Far Eastern 132.4 140.9 -1.1 0.84
Gilt Trust 82.5 87.3e -1.4 6.46
O'seas Equity 82.5 88.4 -2.5 1.62
Select Fund 121.8 129.5e -3.5 1.62
Special Sits 88.8 93.9 -2.1 1.40
UK Special Sits 88.5 92.0 -2.1 1.39
International Bond 47.5 50.3 +0.4 7.18
Managed Tst 82.1 87.3 -2.2 1.53
Managed Tst 82.1 85.4 -2.2 1.53

LLOYDS BANK UNIT TRUST MANAGERS
Registrars Dpt. Goring-By-Sea, Worthing, W Sussex
0344 455144
Balanced 221.8 235.9 -4.8 2.67
Do Accum 400.2 425.7 -8.6 2.67
Cond Emp Gth Inc 45.3 48.4 -1.0 2.11
Do Accum 45.3 48.4 -1.0 2.11
Energy Inc 68.9 63.7e +0.9 2.94
Do Accum 68.9 63.7e +0.9 2.94
Extra Income 104.9 207.3 -1.1 4.32
Do Accum 357.7 380.3 -7.5 4.32
Gemon Gth Inc 82.2 70.4d +0.7 0.44
Do Accum 66.4 70.6 +0.6 0.44
Income 355.8 369.2 -7.6 3.77
Do Accum 355.8 369.2 -7.6 3.77
Intl Tech 215.5 229.2 -3.8 0.01
Do Accum 223.5 238.8 -3.8 0.01
Japan Growth 69.6 95.3 -1.5 0.00
Do Accum 69.6 95.4e -1.5 0.00
Smlr Cos & Rec 215.7 229.4 -3.4 1.55
Do Accum 215.7 229.4 -3.4 1.55
Worldwide Growth 224.6 238.9 -3.5 0.51
Do Accum 224.6 238.9 -3.5 0.51
UK Growth Fund 69.0 69.7 -1.2 1.84

LONDON & MANCHESTER
Windsor Park, Exeter EX5 1DS
0392 215347
General Trust 53.2 56.5 -1.5 3.20
Income Trust 49.4 48.2e -1.0 5.30

Bid Offer Chng Yld

International Trust 39.5 42.0 -0.6 0.00
American 35.7 37.9 -0.5 2.00
Japan 48.8 52.7 ... 0.00
Trust of Inv 33.6 35.9p -0.5 1.30

M & G SECURITIES
Three Quays, Tower Hill EC3R 6BQ.
01-626 4588 Dealing : 0245-266265
Amer & Can Inc 232.7 245.5 -4.9 1.12
Do Accum 270.2 286.2 -5.7 1.12
Amer Recovery 58.5 270.5 -5.4 0.00
Do Accum 266.0 284.5 -5.6 0.79
Aus Smaller Co Acc 61.5 64.9 -1.4 0.13
Australia Acc 192.1 178.4p +3.3 0.00
Commodity Acc 270.3 287.1 +5.1 0.00
Compound Growth 234.7 251.4 +5.2 0.00
Conversion Growth 471.8 498.9e -1.6 2.36
Do Inc 235.7 248.7p -1.9 4.76
Dividend Fund Inc 531.2 548.9 -1.4 4.64
Do Accum 553.9 584.4 -1.5 4.64
Emerging Markets 268.2 314.5 +0.7 0.00
European Fund 91.4 97.4e +1.7 0.00
Do Accum 91.7 97.6e +1.7 0.00
Euro Smaller 17.4 18.6 +0.4 0.00
Far East 33.3 35.5 -0.8 0.00
Hong Kong 33.3 35.5 -0.8 0.00
Ind Growth 40.7 43.4 -1.1 0.00
Ind Recovery 117.2 124.9p +2.7 0.00
Japan Fund 46.2 49.2 -1.2 0.00
Japan Smaller Cos 15.4 16.4 -0.4 0.00
US Small Co 26.9 74.6 -1.7 0.00
US Growth 70.5 75.2 -1.8 0.00

Overseas Income Funds
Intl High Inc 90.1 94.1 -0.8 3.46
US Income 88.9 93.9e -1.2 4.18
Do Accum 93.9 70.0e -1.3 4.18

MEL Trusts
Nelson Gilt 72.1 73.9e -0.6 2.65

MLA UNIT TRUST MANAGEMENT
1, Beeches House Square, Maidstone, Kent ME14 1XX
0622 67475
MLA American 27.0 28.8 -1.1 0.97
MLA General 38.8 42.1 -1.4 1.77
MLA International 61.3 64.9p -0.8 0.81
MLA Gilt Unit 34.4 37.2e +0.1 10.07
MLA Income 34.4 37.2e +0.1 4.96
MLA European 34.9 36.8p +0.1 0.97

MERCURY FUND MANAGERS LTD
33, King William St. EC4R 9AS
01-280 2800
Amer Growth 105.3 111.4 -3.5 2.52
Do Accum 169.7 116.0 -3.6 2.52
Amer Income 51.1 54.0p -1.2 0.00
Do Accum 54.3 58.5p -1.4 0.00
European Growth 143.7 152.8 +2.3 0.76
Do Accum 148.9 158.2 +2.3 0.76
General 212.3 221.0p +1.0 2.66
Do Accum 219.7 548.8p +10.2 2.66
Gilt & Fixed 48.3 51.2 -0.2 7.18
Income 105.5 111.8p -1.7 3.91
Do Accum 128.3 127.3 -1.9 3.91
International 208.8 207.1 +0.1 0.00
Do Accum 249.8 265.9 -4.3 1.51
Recovery 210.3 218.4 +0.1 0.89
Do Accum 270.8 284.2 +0.1 0.89
Special Sits 208.2 220.8 -3.5 1.77
Exempt Dist 201.7 268.6p -2.5 1.77
Exempt Accum 472.5 498.4 -6.1 1.77
Euro Fund Inc 65.3 68.7 -1.1 3.48
Do Accum 65.3 68.7 -1.1 3.48

MIDLAND BANK GROUP UNIT TRUST MANAGERS
Courtwood Hse, Silver St. Head, Sheffield S1 3HD
0742 768042
Capital Income 98.9 105.9 -3.6 1.48
Do Accum 137.2 145.7 -4.9 1.48
Commodity & Gen 157.2 170.6 -4.2 1.47
Do Accum 157.2 170.6 -4.2 1.47
Extra High Inc 67.8 71.9e -0.8 7.02
Do Accum 81.4 86.4e -0.9 7.02
Gilt & Fixed Inc 48.2 50.8 -0.1 8.85
Do Accum 48.2 50.8 -0.1 8.85
High Yield 98.2 104.2 -1.1 6.56
Do Accum 98.2 104.2 -1.1 6.56
Income 107.1 113.7 -1.2 5.86
Do Accum 107.1 113.7 -1.2 5.86
Managed Fund
Preference Income 98.0 104.0 -1.1 8.71
Do Accum 107.1 114.5 -1.2 8.71
Pref Tst Both Co's 94.3 100.0 -1.0 8.71
Portfolio Tst UK 97.4 103.5 -1.5 1.15
Port

Fireworks burn hole in MY Holdings' profits

MY Holdings, the industrial holdings group best known for dartboards and packaging, burnt its fingers with its fireworks business last year.

Orders were plentiful, but problems in its factories left it unable to complete the work in time and a profit of nearly £200,000 turned into a loss of almost £100,000.

But the group as a whole raised its pretax profits from £1.6 million to £2.1 million. Turnover rose by 2.7 per cent to £30.7 million.

The largest part of the group, packaging, benefited from earnings through acquisitions, while there was a much better contribution from its sporting and leisure equipment side.

Mr Rob Campbell, the managing director, said he has sorted out the fireworks division but he needs to expand it to make it worthwhile. Last year he failed to take over the Standard Fireworks group.

The year's dividend rises 25 per cent to 1.25p a share.

COMPANY NEWS

● **EMESS LIGHTING:** Final dividend 4p making 6.3p (5.2p adjusted) for 1986. Figures in £000s. Turnover 38,149 (30,679), pretax profit 4,312 (3,378), extraordinary debts 366 (10) and eps 18.6p (14.2p).

● **MANDERS (HOLDINGS):** Year to December 31 (figures in £000s). Final dividend 7.2p making 10p (8.1p). Turnover — British trading operations 49,461 (45,935), overseas trading operations 4,362 (3,382). Group operations pretax profit — British paint and printing ink 2,417 (1,710), overseas printing ink 608 (357). Property 2,552 (2,076) and eps 20.6p (17.8p).

● **DWEK GROUP:** Second interim dividend 2p, making 3.5p for 1986. The directors intend to recommend at the annual meeting a final dividend of 0.5p a share in respect of the period to March 31. Figures in £000s. Turnover 19,712 (14,365), pretax profit 960 (130), extraordinary profit 2,543 (63 loss) and eps — undiluted 7.4p (1.7p), diluted 5.5p (1.2p).

● **DEWEY WARREN HOLDINGS:** No dividend (total 7.5p) for 1986. Figures in £000s. Brokerage income 2,648 (3,497), loss before tax 367 (1,007 profit), loss per share 8p (14.4p earnings).

● **JAMES HALSTEAD GROUP:** Half-year to December. Figures in £000s. Interim dividend 2.5p (2p), payable on June 1. Shareholders are offered new ordinary shares in lieu of the interim cash dividend. Group turnover 20,228 (17,969), pretax profit 2,301 (1,803) and eps 10.51p (7.57p).

● **UDO HOLDINGS:** Six months to January 31. Figures in £000s. Interim dividend 0.6p (0.5p), turnover 12,207 (9,766), profit before tax 1,406 (1,212) and eps 4.4p (3.6p).

● **EXECUTEX CLOTHES:** One-for-five capitalization proposed. Dividend 1p (2p) for 1986. Figures in £000s. Turnover 5,187.6 (4,867.8), pretax profit 451.9 (377.3), tax 150.6 (25.9) and eps 14.28p (16.49p).

● **CCA GALLIERIES:** Final dividend 1.9p making 2.7p for 1986. Figures in £000s. Turnover 4,387 (3,551), gross profit 2,419 (1,972), other operating income 33 (13) and eps 7.4p (7.1p).

● **SAVE & PROSPER STERLING DEPOSIT FUND:** Six months to February 28 (six months to August 31). No interim dividend (0.25p), net asset value per share 236.5p (227p), net deficit for the period £4,131 (surplus £2,967).

● **J ROTHSCHILD HOLDINGS:** The company has purchased 1 million of its own ordinary shares for cancellation at 157½p. After cancellation the issued share capital will be 325,265,503 ordinary shares.

● **MACALLAN-GLENLIVET:** Total dividend for 1986 3.84p (3.34p). With figures in £000: Turnover 6,372 (5,023). Pretax profit 1,138 (719). Earnings per share 16.92p (10.67p).

● **STORMGARD:** E&A Richards, an offshoot, has sold its lace-manufacturing business to Robert Shaw, a subsidiary of John Crowther Group. The net consideraton is expected to be about £1.13 million.

● **BLANCHARDS:** Six months to December 31. Interim dividend 1.65p (1.5p), payable on May 11. With figures in £000: Turnover 3,158 (3,302). Pretax profit 254 (405). Earnings per share 2.90p (4.42p). In the second half, the company expects to complete a number of significant projects which will be reflected in the year's results.

● **LOPEX:** The company has agreed to acquire the outstanding 40 per cent of Design In Action. The price is £900,000, plus up to £1 million over the next three years, depending on profits.

● **HAMLYN MILLING:** Six months to September 27. With figures in £000: Turnover 6,654 (10,030). Pretax profit on ordinary activities 58 (371). Earnings per share 3.24p (24.15p).

● **GEORGE OLIVER (FOOTWEAR):** Total dividend for 1986 10p (9p). With figures in £000: Turnover 54,214 (42,885). Pretax profit 1,464 (1,656). Earnings per share 23.27p (22.37p).

● **SOUTHAMPTON, ISLE OF WIGHT AND SOUTH OF ENGLAND ROYAL MAIL STEAM PACKET:** Total dividend for 1986 20p (16p). With figures in £000: Turnover 10,885 (9,415). Pretax profit 2,553 (1,283). Earnings per share 5.75p (29.57p).

● **MICRO-SCOPE:** The company has made an investment in the expansion of its data-communications range. Under an agreement with Data Recording Instrument, a subsidiary of DRI Holdings, it has acquired DRI's cluster-conuroller business and will be manufacturing these products. It will pay £304,248 for the assets.

● **PIFCO HOLDINGS:** Six months to October 31. Interim dividend raised to 2.5p (1.76p) to reduce the disparity between payments, payable on April 30. With figures in £000: Pretax profit 506 (407). Earnings per share 7.39p (5.41p).

● **ROCKWOOD:** The board has entered into a conditional agreement with Imperial Foods (America), a subsidiary of Hanson Trust, to acquire Bond's Delivery Service, a specialist distribution group operating mainly in the tobacco industry, for £3.75 million in cash.

LONDON TRADED OPTIONS

	Series	Calls Apr	Jul	Oct	Puts Apr	Jul	Oct
Allied Lyons (*384)	330	57	65	75	1	4	6
	360	28	45	57	3	15	22
	390	11	27	38	17	27	32
British Gas (*88)	80	9¼	13½	17¼	1	3	5
	90	3½	9	12½	4¾	7½	10
	100	1	4½	8½	13	13½	16
British Airways (*127)	110	18	24	28	1	3	6½
	120	9	15	20	1½	7	11
	130	5	10½	15	6	14	17
BP (*885)	850	52	80	105	10	28	40
	900	27	52	80	35	45	62
	950	8	35	58	70	75	87
Cons Gold (*949)	850	105	125	145	7	20	33
	900	70	95	120	15	30	47
	950	37	70	97	37	50	72
Courtaulds (*423)	360	66	75	91	1	9	10
	390	36	51	70	3	14	17
	420	17	34	48	14	25	28
	460	4	16	27	38	46	50
Com Union (*314)	300	18	34	42	4	11	16
	330	7	20	30	21	25	30
	360	3	13	22	49	49	51
Cable & Wire (*360)	325	39	—	—	1½	—	—
	350	17	—	—	7	—	—
	360	—	30	43	—	25	35
	390	4	13	30	32	43	53
GEC (*203)	200	9	20	25	4½	13	17
	220	2	12	17	19	25	28
	240	1	5	11	38	43	46
Grand Met (*480)	420	45	60	75	2½	7	10
	460	15	35	48	15	25	35
	500	2	20	30	45	48	55
	550	1	8	17	94	98	100
ICI (*1290)	1300	40	85	105	42	70	90
	1350	20	65	80	72	100	115
	1400	8	50	62	117	140	155
	1450	5	32	50	165	170	190
Land Securities (*394)	360	36	48	56	3	9	13
	390	14	28	38	10	19	25
	420	5	14	23	32	40	47
Marks & Spen (*214)	200	19	25	31	3	7	8
	220	5	14	20	10	17	21
	240	1	6	13	28	32	36
Shell Trans (*1197)	1150	65	93	110	10	28	40
	1200	30	69	90	30	42	53
	1250	15	45	73	80	67	78
Trafalgar House (*335)	300	38	48	56	2	8	13
	330	14	25	36	10	16	23
	360	4	12	23	29	37	44
TSB (*88)	70	17	19	21½	1	1	2
	80	7½	11¾	15	1½	4	4½
	90	1¾	6¼	10	5½	8	8
Woolworth (*767)	750	45	75	90	4	20	30
	800	18	47	63	35	40	65
	850	6	32	43	85	80	90

	Series	Calls Jan	Sep	Dec	Puts Jan	Sep	Dec
Beecham (*533)	460	85	108	—	4	16	—
	500	53	72	—	18	25	—
	550	28	43	55	40	48	58
	600	11	23	38	75	80	88
Boots (*264)	280	16	21	31	26	33	32
	300	11	14	22	41	48	45
	330	4	9	—	65	67	—
BTR (*315)	300	30	40	53	11	16	20
	330	14	23	37	25	30	35
	360	9	14	25	48	50	53
Bass (*881)	900	50	70	80	45	65	70
	950	20	50	65	95	98	105
	1000	7	39	45	125	127	135
Blue Circle (*817)	700	125	135	160	5	10	15
	750	80	95	120	8	20	30
	800	52	70	90	30	40	45
De Beers (*1318)	1100	280	300	340	30	55	60
	1200	205	235	280	58	75	95
	1300	145	190	210	100	130	155
	1400	105	150	170	158	190	210
Dixons (*375)	381	22	38	—	24	30	—
	390	—	—	45	—	—	46
	420	12	22	30	54	60	64
GKN (*308)	280	37	44	—	6	9	—
	300	26	37	39	16	19	22
	330	11	17	23	29	33	35
	360	4	8	15	53	56	58
Glaxo (*1419)	1500	70	90	120	125	155	170
	1550	50	75	100	155	190	200
	1600	37	65	80	190	215	225
	1650	25	55	—	225	245	—
Hanson (*163)	135	32	35½	—	1	2½	—
	150	20	24	—	3½	5¾	—

	Series	Calls Jun	Sep	Dec	Puts Jun	Sep	Dec
Hanson contd	165	9	15½	—	10	12	—
	180	4	9½	13½	20	21½	22½
Jaguar (*569)	550	50	75	93	23	30	42
	600	25	50	70	50	57	63
	650	12	32	—	80	85	—
Sears (*127)	130	8	11½	15½	10	11½	13
	140	4½	8	12¾	15	18½	19½
	160	2½	5	8½	34½	35½	37½
Tesco (*461)	420	57	75	—	6	13	—
	460	35	56	67	25	30	36
	500	15	35	47	47	50	53
Thorn EMI (*638)	500	150	157	—	1	2	—
	550	102	112	—	4	9	—
	600	57	75	100	13	22	27
	650	37	50	70	35	45	50
THF (*228)	200	36	43	53	3	5	7
	220	20	31	41	10	14	16
	240	12	20	27	21	23	26

	Series	Calls May	Aug	Nov	Puts May	Aug	Nov
Brit Aero (*617)	600	38	62	72	30	37	52
	650	17	37	50	60	62	67
	700	7	23	35	100	103	105
BAT Inds (*526)	420	108	120	—	1	1½	—
	460	70	85	—	3	6	—
	500	37	57	70	18	23	28
	550	12	33	43	43	47	48
Barclays (*489)	500	22	45	55	22	28	35
	550	6	25	35	55	62	67
	600	3	10	15	105	105	107
Brit Telecom (*248)	220	31	37	45	1	4	7
	240	17	23	34	5½	12	14
	260	7	15	21	16	24	27
Cadbury Schwpps (*239)	240	14	24	34	12	16	20
	260	7	19	24	25	30	35
	280	3	12	—	42	47	—
Guinness (*310)	300	25	43	55	20	28	30
	330	15	27	42	34	40	42
	360	6	15	—	55	57	—
Ladbroke (*425)	373	57	68	—	1	4	—
	403	37	45	62	10	15	18
	443	12	23	37	35	38	45
LASMO (*245)	220	32	38	45	8	13	17
	240	19	28	35	15	21	27
	260	12	20	28	30	36	41
Midland Bank (*925)	550	90	102	—	3	8	—
	600	50	68	80	12	20	28
	650	20	38	50	35	45	50
Plessey (*229)	220	22	29	33	8	11	14
	240	11	19	24	16	20	23
	260	5	12	16	32	35	38
P & O (*925)	550	78	88	—	3	12	—
	600	30	57	73	12	23	30
	650	10	30	47	42	55	60
Racal (*228)	220	21	27	38	7	12	14
	240	8	18	24	17	23	25
	260	4	11	18	32	36	43
RTZ (*795)	650	157	172	—	3	7	—
	700	110	130	147	6	17	23
	750	77	97	117	23	32	40
	800	43	70	94	50	57	65
Vaal Reef (*131)	120	15½	21½	24½	5	8	11
	130	12	16½	19½	8½	11¾	14½
	140	8	12	14½	13	15½	18

	Series	Jun	Sep	Dec	Jun	Sep	Dec
Lonrho (*280)	220	67	71	—	1	2½	—
	240	47	53	—	1½	5	—
	260	31	37	43	6	11	14
	280	20	27	33	14	20	23
	300	11	17	—	26	30	—

	Series	May	Aug	Nov	May	Aug	Nov
Tr 11¾% 1991 (*£107)	104	4⁹⁄₁₆	4¾	—	1/16	¼	—
	106	2¹⁵⁄₁₆	2¾	2¾	7/16	13/16	1½
	108	1⅞	1⅝	1¾	1½	2⁷⁄₁₆	2
	110	1/16	⅞	1	2¼	2¾	3¼
Tr 11¾% 03/07 (*£121)	114	6⅝	6¾	—	7/32	1¼	—
	116	5⅜	6¼	7¼	9/16	1⁹⁄₁₆	2⁵⁄₁₆
	118	3⅝	5¹⁄₁₆	5¼	1⁵⁄₁₆	2¼	3¹⁄₁₆
	120	2¾	4	4¾	1⅞	3¹⁄₁₆	4
	122	1⅞	3¹⁄₁₆	3½	3	4¹⁄₁₆	5

		Apr	May	Jun	Jul	Apr	May	Jun	Jul
FT-SE Index (*1963)	1700	285	—	—	—	1	—	—	—
	1750	235	—	—	—	1½	—	—	—
	1800	185	205	—	—	3	8	—	—
	1850	138	157	—	—	8	20	—	—
	1900	90	115	—	—	18	35	—	—
	1950	60	82	115	135	35	52	60	85
	2000	37	58	85	105	60	72	82	87
	2050	25	35	65	80	95	105	108	110

April 1, 1987. Total contracts 46757. Calls 29913. Puts 16844. FT-SE Index. Calls: 1665, Puts: 5804 *Underlying security price.

Mortgage rate change

Allied Irish Banks plc announces that its Home Mortgage Rate will reduce by 1.25% to 11.25% with immediate effect for new applicants and with effect from 1st May 1987 for existing customers, who will be advised of amended repayments in due course. A.P.R. 11.8%

Allied Irish Bank

Allied Irish Banks plc
Head Office — Britain, 64/66 Coleman Street, London EC2R 5AL.
Telephone: 01-588 0691
Branches throughout the country.

Court of Appeal **Law Report April 2 1987** Court of Appeal

Rehearing on patent appeal

In re Generics (UK) Ltd

Before Lord Justice Fox, Lord Justice Dillon and Lord Justice Woolf

[Judgment March 26]

An appeal from a decision of the Patent Office to the Patents Court was a full rehearing and not a limited appeal or merely a supervisory exercise.

The Court of Appeal so held in a reserved judgment, allowing in part an appeal by the applicants, Generics (UK) Ltd, against two decisions of Mr Justice Whitford in the Patents Court of the Chancery Division in an appeal and a cross-appeal against a decision of Mr N. G. Tamofsky, the hearing officer acting for the Comptroller-General, in a dispute between the applicants and the patentees, Allen & Hanbury's Ltd.

Mr Jeremy Lever, QC and Mr Jeremy Davies for the applicants; Mr Anthony Watson, QC and Mr Guy Burkill for the patentees.

LORD JUSTICE DILLON said that the patentees were the proprietors of letters patent No 1,200,886 for a pharmaceutical product called Salbutamol which was supplied under the brand name or trade mark, Ventolin, for the treatment of asthma.

Section 46(1) of the Patent Act 1977 provided that at any time after the grant of a patent, its proprietor might apply to the comptroller for an entry to be made in the register to the effect that licences under the patent were to be available as of right.

Section 46(3) provided: "Where such an entry is made in respect of a patent — (a) any person shall, at any time after the entry is made, be entitled as of right to a licence under the patent on such terms as may be settled by agreement or, in default of agreement, by the comptroller . . .".

In 1984 the applicants applied to the comptroller to settle the terms of a licence of right. An appeal and a cross-appeal from the decision of the hearing officer, Mr Tarnofsky, came to the Patents Court.

In March 1986 Mr Justice Whitford held, *inter alia*, that Mr Tarnofsky had misdirected himself on the issue of the royalty to be paid under the licence of right and discharged the licence. In July, the judge settled the terms of a licence of right for the applicants under the patent.

The first issue was the function of the Patents Court on the hearing of an appeal from a hearing officer. Although the comptroller's hearing officers had unrivalled experience of patents, they were not legally trained. The hearing was on the documents, without oral evidence. The judges of the Patents Court were also specialists with great experience of patent matters.

His Lordship referred to sections 97 and 99 of the 1977 Act and Orders 104 and 55 of the Rules of the Supreme Court and concluded that the appeal to the Patents Court from the comptroller or hearing officer was a full rehearing and not a limited appeal.

It followed that for the purposes of the appellate court, which sat to hear an appeal on grounds of law only from the Patents Court, it was the discretion of the judge which was relevant. The hearing in the Patents Court was a rehearing and not merely a supervisory exercise.

The next issue was the fixing of the royalty by the judge at 60p per Salbutamol inhaler.

Mr Tarnofsky had held that it was not permissible in fixing the royalty to consider the patentees' position as manufacturers, whereas the judge held that it was permissible to do so.

What his Lordship understood by taking the manufacturers' position into account was that, whatever the product, if the patentee manufactured it himself, and if the market was static and expansion was not likely, any sales by a licensee under the licence would reduce the patentee's own sales. Therefore the patentee would, in negotiating the terms of the royalty with the licensee, stipulate the inclusion of some element by way of compensation for the contribution which the sales, which the patentee would lose because of the grant of the licence, would have made to the patentee's fixed manufacturing overheads.

His Lordship was compelled, by analogy with *Re Patchett's Patent (No 2)* ([1967] RPC 237), to hold, disagreeing on that point with the judge, that the position of the patentees as manufacturers was not to be taken into account in fixing the royalty.

Accordingly, his Lordship would allow the appeal on the royalty issue to the extent of reducing the royalty to 55p per inhaler.

LORD JUSTICE WOOLF, dissenting on the royalty issue, said that he agreed with the judge and that Mr Tarnofsky was wrong on that issue.

Patchett's case was dealing with the special position as to compensation of the patentee in respect of Crown user.

As his Lordship agreed with the remainder of Lord Justice Dillon's judgment, it followed that the appeal should be dismissed.

Lord Justice Fox agreed with Lord Justice Dillon.

Solicitors: S. J. Berwin & Co; Bristows Cooke & Carpmael.

Payment of rates is no defence to obstruction

Pugh v Pidgen
Same v Powley

The operation of a stall in the same position for several years and the payment of rates did not impliedly constitute lawful authority within the meaning of section 137(1) of the Highways Act 1980 to cause an obstruction. Nor did the fact that the operators of the stall endeavoured to ensure that a queue of customers extended around the stall on to private land and not on to the pavement of itself amount to a defence.

Nevertheless, in the instant case the justices were entitled to find the obstruction case against operators of a mushroom and fruit stall in The Mall, High Street, Bromley was not made out.

The Queen's Bench Divisional Court (Lord Justice Russell and Mr Justice Kennedy) so held on March 24 in dismissing a prosecutor's appeal by way of case stated from the decision of Bromley Justices on October 23, 1986.

Year error fatal to tax assessment

Baylis (Inspector of Taxes) v Gregory and Another

Before Lord Justice Slade, Lord Justice Parker and Lord Justice Mustill

[Judgment March 24]

An assessment to tax that contained an error as to the year to which it related was not a good assessment. Even if such an error was a genuine mistake section 114(1) of the Taxes Management Act 1970 did not enable an assessment stated to be for one year to be treated as an assessment for another year.

The Court of Appeal in reserved judgments, so held in allowing an appeal by the taxpayers, Mr Robert Gregory and Mr Bernard Weare, from a decision of Mr Justice Vinelott (*The Times* December 2, 1985; [1986] 1 WLR 624) that an assessment to capital gains tax stated to be for 1974-75 be treated as a valid assessment for 1975-76.

The taxpayers in their capacity as trustees, were assessed to capital gains tax. The assessment, because of a typing error, was stated to be for the year 1974-75; it should have related to the year 1975-76. The taxpayers failed to notice the error and by the time that the tax inspector became aware of it the time limit for raising a new assessment for 1975-76 had expired. Without notifying the taxpayers, the inspector had the assessment "vacated" in the assessment book.

On the hearing of a preliminary issue as to the validity of that assessment, Mr Justice Vinelott, reversing a decision of a special commissioner, held that an assessment could not be withdrawn by the unilateral act of an inspector and that the error, being a genuine mistake that had not misled the taxpayers, was to be treated under the provisions of secion 114(1) of the 1970 Act as a valid assessment for 1975-76. The taxpayers appealed.

Mr Michael Flesch, QC, for the taxpayers; Mr Jules Sher, QC and Mr Alan Moses for the Crown.

LORD JUSTICE SLADE said that the preliminary issue concerning the validity of the assessment raised two issues: (1) Had the assessment expressed as an assessment for 1974-75 and "vacated" by the tax inspector any legal effect? (2) If it had, could it be treated as a good assessment for 1975-76?

So far as (1) was concerned the judge was correct in rejecting the taxpayers' contentions. The "vacation" of an assessment had to be effected properly if it was to be valid: it was not sufficient that an inspector should merely make an appropriate entry in his records without giving notice to the taxpayers. It followed that the purported "vacation" of the assessment had not been properly done and was of no legal effect.

The judge's view on (2) was that section 114(1) of the 1970 Act enabled an assessment expressed to be for one year to be treated and to take effect as an assessment for another provided that the mistake was genuine and had not misled the taxpayers.

That conclusion was not warranted by the words in the section: "An assessment . . . which purports to be made in pursuance of any provision of the Taxes Acts shall not . . . be affected by reason of a mistake . . . if the same is in substance and effect in conformity with or according to the intent and meaning of the Taxes Acts."

That provision was not the equivalent of the "slip-rule". The relevant fiscal year was an integral part of an assessment. Section 114(1), wide though it was, could not justify treating an assessment made for one fiscal year as an assessment for another.

If an inspector made an assessment for the wrong year, the proper course was to issue a new one for the correct year. Neither section 114 nor any other statutory provision provided an escape route for the Crown. The year of the assessment was something that had to be got right. It followed that the assessment under appeal gave rise to no legal liability on the taxpayers' part.

Lord Justice Parker and Lord Justice Mustill delivered concurring judgments.

Solicitors: Berwin Leighton; Solicitor of Inland Revenue.

FORTUNES HAVE BEEN MADE INVESTING IN PENNY SHARES!

"I have been a subscriber to PSG for several years . . . and have followed your advice almost to the letter. I think you will be interested to know that . . .

I started with a capital sum of £2,485 about 4½ years ago and this has now become £97,988"

There's not much really that you can buy for around 10p these days, a packet of sweets perhaps, but once also a share called Polly Peck. In fact, that would have cost you 18p when first recommended (two months running) by the Penny Share Guide. It finally peaked at well over 3,000p!* Still more recently, you may even have read of the remarkable rise of Pentland Industries, following the huge success in the U.S. of their Reebok running shoe. That would have cost you the equivalent of 20p when the Penny Share Guide first spotted it, recently it's been the equivalent of 3,000p!†

There have literally been scores more like that, which we won't list here. You might, though, be interested to know that in 1983 every single one of the 10 best performing shares of the year were or had been penny shares on January 1st (source — The Observer, and Datastream).

The table below demonstrates our consistent performance in most recent years, which we find encouraging, but not surprising. For by definition 'penny' shares are low, so there's not really very far left for them to fall, whereas the upwards potential is often literally unlimited. Though we do have to admit that PSG subscriber LFT of Wiltshire's performance is quite exceptional, even for 'penny' shares. He wrote to tell us . . . **"PERHAPS I HAVE BEEN LUCKY BUT I DOUBT IT. I JUST THINK I HAVE BEEN SENSIBLE AND FOLLOWED YOUR ADVICE ALMOST TO THE LETTER (BUT NOT QUITE). I THINK YOU WILL BE INTERESTED TO KNOW AND, I AM SURE GRATIFIED, THAT I STARTED WITH A CAPITAL SUM OF £2,485 ABOUT 4½ YEARS AGO AND THIS HAS NOW BECOME £97,988."**

But LFT is also realistic. He goes on to say that "**. . . perhaps I've been lucky and picked the right shares. However, not all have made money and I sold one or two at a loss, so I don't see it as all luck! . . . Many thanks for a fine publication and keep up the good work.**"

So it isn't just luck. There's a very definite 'logic' to penny share investment and it certainly is an area where the small private investor can compete on equal terms with the big institutions. In fact, it's really all a matter of being invested in the right place at the right time. PSG can give you the facts and the background then, like LFT, it's a question of careful selection and plain old commonsense. But it is possible. As LFT quite correctly points out, 'penny' shares go up and down like any other investment and they're quite definitely NOT a place for your life savings, but the plain fact is they don't have very far to fall and they do have a long, long way they could rise, as Polly Peck and many others have proved.

Penny Share investment has worked for LFT, it could work for you too. Sadly there can be no guarantees, but for a small proportion of your holdings we certainly feel Penny Shares do make an awful lot of sense.

**Subsequently of course, there has been a 10 for 1 free rights.*
†Adjusted for scrip issue.

THE SHEER LOGIC OF 'PENNY SHARES'!

● PENNY SHARES ARE MORE AFFORDABLE
There is one undoubted factor in favour of low-priced shares, namely that more people can afford to buy them. And the more people that buy a share, the greater its chance of rising.

● PENNY SHARES HAVE MORE ROOM TO GROW
It is hard to see how a giant company like ICI, Imperial Tobacco, Distillers or the other stockmarket leaders could ever be ten times larger than they are today. But many companies with low-priced shares can and will be.

● PENNY SHARES BENEFIT FROM OWNER MANAGEMENT
No one can deny that a man usually works harder to build and maintain a business of his own than he does to build up someone else's. This fundamental fact of human nature contributes to the faster growth of many smaller companies. And of course, the interests of an owner/manager are very much in tune with those of the company's shareholders. He wants to see the company grow. He wants to see the share price double or triple, because it will have a meaningful impact on his personal fortune.

● HOW THE PENNY SHARE GUIDE CAN HELP YOU
Here at the Penny Share Guide, we spend our whole time studying penny shares, analysing their prospects and selecting the few that could become real winners. We were the first regularly-published guide on penny shares, and over the years we have acquired a tremendous amount of experience, contacts and background knowledge, all of which is at your disposal when you join us.

● WHAT YOU GET
Every month, you will receive a full list of new recommendations; news of other penny shares here and overseas; an alert about which shares are 'on the move' . . . and why.

● WHAT TO DO NEXT
See for yourself how The Penny Share Guide can help you by trying it out for one year — current issues of The Penny Share Guide are strictly reserved "for subscribers only". Join them today by becoming a subscriber yourself. To be sure of receiving the next issue on time, you must post your membership form off as soon as possible.

MIGHTY OAKS FROM LITTLE ACORNS GROW

Taking every company in the U.K. stockmarket, these were the top 15 performing companies over the year from 1st January 1986 to the latest available date (9th December 1986) — source: Datastream.

	Price at 1/1/86	% change over year
Owen and Robinson	29p	+814%
Helical Bar	61p	+705%
James Ferguson	12p	+676%
NMC Inv	25p	+664%
Kellock Trust.	5p	+519%
Authority Inva	62p	+398%
Dwek Group	28p	+382%
Gilbert House	16p	+375%
Audiotronic Hld	4p	+375%
Thompson T-Line	79p	+364%
Frederick Cooper	24p	+354%
Tay Homes	52p	+333%
Common Brothers	6p	+318%
Titaghur Jute	24p	+317%
Paul Michael	13p	+315%

As you can see, taking an approximate level of 60p to define a 'penny' share, no less than 12 out of this year's top 15 performing shares were 'penny' shares. So you can see, that your chance of picking 1987's major winners should be much greater if you invest in the exciting world of 'penny' shares.

Of course, past achievement is no guarantee of future success, but our past record does really speak for itself.

According to the annual competition organised by one of our leading national newspapers, in 1985 no less than 7 out of their top 10 leading shares of the year (i.e. the best performers amongst those shares which fall within the rules of their competition) had been recommended in The Penny Share Guide. Again, the bias was heavily weighted towards the 'penny' sector of the market — all 15 top — performing shares in their competition were 'penny' shares, thus emphasising once again, the sheer logic of penny share investment.

Similarly, in the same competition in 1986, 6 of the year's 10 leading contenders (as at 5/12/86) were 'penny shares', and 3 of these 6 had been recommended by The Penny Share Guide.

SPECIAL MEMBERSHIP APPLICATION FORM
£20 OFF FIRST YEARS MEMBERSHIP

Please complete and return this form to:—
The Penny Share Guide Ltd. (Subscription Dept.),
FREEPOST (No stamp required), 4 Abbots Place,
Abbey Road, LONDON NW8 1YP

FROM:
NAME _____ BLOCK
ADDRESS _____ CAPITALS
_____ PLEASE
_____ POST CODE

Dear Sirs,
Please send me The Penny Share Guide, starting with the next issue. I have completed the membership details opposite.

TO: _____ BANK PLC
BRANCH CODE & FULL ADDRESS _____

A/C NAME _____ A/C No. _____

Please pay to National Westminster Bank PLC (60 18 43T), 2 St. Alphage Highwalk, London Wall, London EC2, for the account of The Penny Share Guide Ltd., Account number 46980784, the sum of £39.50 on the date you receive this order and thereafter £59.50 on the same day each year until countermanded by me.

Date _____ *Signature* _____

The Penny Share Guide is published monthly by The Penny Share Guide Ltd., and mailed First Class, to subscribers only, around the middle of every month. All applications will be acknowledged.
PLEASE RETURN THE WHOLE OF THIS FORM DIRECT TO US.

For official use only Membership No.

TT 2/4

THE TIMES

GENERAL APPOINTMENTS

April 2, 1987

Peter Smith: Redundancy is a circumstance of the era, not a criticism

Re-employed retired people can bring a breath of fresh air into an organization



Peter Smith is chairman of DPS Consultants Ltd, a company he set up after taking early retirement in 1982. This company's work is directed at helping executives, including board members, to adjust to retirement and loss of status

These days rationalization programmes are no longer one-off exercises, but are a continuing feature in the on-going drive for efficiency, cost control and survival. Many companies now repeat the process every two years or so, and always the older element in the corporate population is more affected than other age groups. Management needs to take a closer look at the global impact of manpower rationalization policies rather than just the narrow, short-term corporate view of immediate cost savings.

The spate of mergers, takeovers, management buy-outs and manpower rationalizations goes on unabated. Together these pressures have now thrown up two million people in their fifties and early sixties who, through redundancy or early retirement, are available to fit into part-time or short-term employment.

Not all of these two million are management, of course, and not all want to work. However, the fact is that their number has more than doubled from 800,000 in the 16 years since 1971 and is still on the increase.

Redundancy is no longer an implied criticism of individual competence: it is a circumstance of the era. However, there is concern about the growing mass of older people out of work or on a pension earlier than expected. It is often said that the nation cannot afford to keep this growing population of pensioners, and if this process is to be arrested, the key lies in providing part-time employment for those who are still young enough to contribute to the economy.

The situation presents employers with a remarkable resource of experienced manpower at very reduced cost, because these people are already receiving a pension from previous employment and usually are looking only for "top-up" income. They are not that interested in a salary that puts them into a higher tax bracket.

Their independence from internal politics and the breath of fresh air their views bring to old and unsolved problems in any organization are positive assets. Their skills can be used in special studies on policies, production and marketing efficiency, internal communications and procedures and personnel policies without interrupting the daily work flow or resorting to help from expensive research organizations.

Equally, the use of part-time or temporary executives to fill in for sickness or special assignments, such as standing in for a manager on an extended development course, is an inexpensive method of making sure that corporate performance is sustained.

One area where this philosophy is picking up momentum is with non-executive directors. The Bank of England, in combination with the clearing banks and other interested organizations, set up an organization called Pro NED to provide a clearing house for retired managers. Pro NED maintains a register of people qualified and willing to act as non-executive directors and recommends names from this register to companies large and small that wish to fill non-executive vacancies.

Individuals with public limited company board experience, or who have sat on the board of a large division of a major public limited company, or who, if they have run a business of their own of significant size, are retired not more than 18 months, should contact Pro NED, which would be delighted to hear from them with a view to including their names on its register.

Pro NED is run by Douglas Strachan. The address is 10 Gough Square, London EC4A 3LR. The telephone number is 01-583 8033.

At lower levels of management, employers operating highly structured career progression patterns seem to find it difficult to adjust to the idea that executives' skills and experience can be utilized on a short-term basis to fill those gaps of a temporary nature that always appear in any management structure.

The argument they use is that membership of the company's pension fund has to be a condition of employment, or that temporary employees disrupt the rhythm of the management structure and, therefore, performance.

This narrow and unimaginative thinking requires to be replaced by a much more flexible attitude to age, career structures and other rigid employment conditions before any significant number of perfectly useful retired managers can be brought back into economic activity.

An analysis of costs might bring a little more interest. A manager previously on £25,000 a year takes early retirement in the mid-fifties and draws an early pension at a reduced level of, say, £11,000 after commutation. The commuted capital, plus redundancy money, gives tax-free capital for investment of, say, £40,000, from which a further income of £4,000 per annum after tax can be generated. This person needs only a further £9,000, pre-tax, from part-time work to enjoy the same income as he had from previous full-time employment.

The add-on costs of National Insurance, are absorbed by the part-timer as a self-employed person and the remuneration can be paid gross as a fee.

In an "economy" sense how nice it would be if, just for a start, 10 per cent of the two million unemployed over-fifties were engaged in part-time work at an average of, say, £7,500 a year. This would inject £1.5 billion of new spending money into the economy, and which corporate board would turn up its nose at an increase of that magnitude in the consumer market?

The strange thing is that it only needs each of the 20,000 biggest companies in the UK to undertake to employ 10 people in their fifties, on a part-time basis every year, at these rates, to generate the £1.5 billion of extra spending money. The cost to every company would be a mere £75,000, which knocks the "can't afford it" argument on the head. The Exchequer would be as delighted as the Department of Employment!

The remaining posture preventing this happening is that employers profess that 50-year-olds are past it. They have lost their drive, they are out of date and are inflexible to new techniques, and above all the very process of redundancy has knocked the stuffing out of them. These problems, if they exist at all, can be overcome.

If all employers would adopt an enlightened approach to retirement policies and provide for the regeneration of individual skills in their retirement counselling programmes, the personal impetus for re-employment would be stimulated. The exposure to new ideas and the sharing of experiences and views with others in similar circumstances, in a good, well balanced retirement course are the most positive ways of restoring confidence in the individual. That must be the first priority in resolving the urgent problem of returning these useful people to economic activity.

It is to be hoped that managements have the initiative, courage and foresight to do something positive to contribute to this process. The challenge is for personnel managers or chairmen reading this page to ensure that all retiring managers are given the opportunity to attend a sensible, balanced retirement counselling programme.

They should also see if they cannot usefully employ 10 part-timers in 1987. If the experiment does not work, little is lost. If it does work a whole new sphere of flexible employment policies is opened up for the permanent benefit of the more imaginative and progressive employers, as well as the economy.

Appointments Phone: 01-481 4481 — **Appointments Phone: 01-481 4481**

Ivanhoe and Rob Roy

Your chance to write another chapter



Ivanhoe and Rob Roy are two of Sir Walter Scott's nineteenth century heroes of adventure stories. Today's Ivanhoe and Rob Roy are the two oil fields located 110 miles East of Aberdeen in 460 feet of water in the North Sea. The fields are being developed by Amerada Hess, one of the worlds largest independent oil companies.

We now seek to build a highly experienced management team in preparation for the production of first oil scheduled for mid 1989.

OPERATIONS MANAGER

You will be responsible to the General Manager for: Production of oil and gas and maintenance of the vessel in a safe and cost-effective manner. You will also be responsible for all Petroleum Engineering matters on a day to day basis. It is, moreover, mandatory that you have a degree, proven managerial ability and 15-20 years' North Sea operations and production experience. – (Ref: AH1)

PRODUCTION SUPERINTENDENT

In this appointment you will report to the Operations Manager and be responsible for the detailed management and planning of production operations. You will have had about 15 years' experience in offshore production, most of which will, ideally, have been spent in the UK; strong management skills are a key factor. – (Ref: AH2)

MAINTENANCE SUPERINTENDENT

Here you will report to the Operations Manager overseeing all subsea and platform maintenance programmes and ensuring safe and trouble-free production in a cost-effective manner. Previous experience in maintenance and inspection of similar systems in the North Sea is essential. – (Ref: AH3)

HEAD OF SAFETY

For this appointment you will need to have had 10-15 years' experience in the UKCS area gaining a sound knowledge of appropriate statutory requirements. You will be responsible for the formulation and the development of safety policies and procedures ensuring the highest standards of health and safety at work. – (Ref: AH4)

Amerada Hess Limited, under an all British management, has been involved in North Sea exploration and production since 1964. It now ranks amongst the top ten companies in the North Sea in terms of operated acreage and production and has tripled its manpower since 1983.

The successful applicants will enjoy superior terms and conditions of employment including an excellent non-contributory pension scheme, five weeks holiday after one year's service, heavily subsidised BUPA membership and an extremely competitive salary.

Please write fully, quoting appropriate reference number to:

Peter Brown,
Personnel Manager,
Amerada Hess Limited,
2 Stephen Street,
LONDON W1P 1PL.

AMERADA HESS

Richard Ellis

Personal Assistant to Managing Partner

We are a leading international firm in the property field seeking an able young administrator to assist the Managing Partner in the smooth running of his business, professional and public sector activities.

Duties will include the preparation of briefing papers for committee meetings; monitoring follow-up action on decisions; information gathering and research on specific projects; actioning correspondence and enquiries and placing priorities on outstanding papers and correspondence. The role also involves the maintenance of a close liaison with several Government departments and professional bodies in which the Managing Partner plays a leading role.

Candidates, in the mid to late 20's, should possess a good degree from an established university. Subsequent experience will ideally be in a Civil Service or nationalised industry role where a thorough working knowledge of Government administration procedures has been acquired. There will now be a strong desire to build on this acquired knowledge in a commercial environment.

If you are interested please write with a curriculum vitae to:

Jeff Booth, Personnel Manager
Richard Ellis, Chartered Surveyors
55 Old Broad Street, London EC2M 1LP

CAREER OPPORTUNITY

RENTALS NEGOTIATOR
ST. JOHNS WOOD

A unique opening to run your own show in our fast growing Lettings Office. High earnings potential. Relevant experience preferred. Must be car owner.

Ring Sally Cannon
Winkworth Furnished Lettings
01 937 8294

FLETCHER HUNT OPENS DOORS



YOU ARE A SENIOR EXECUTIVE
earning over £20,000 p.a., successful, hard working and suddenly –
UNEMPLOYED OR CAREER PROBLEMS
Over 75% of the top positions are never advertised!
Fletcher Hunt's team of professionals help those who are redundant, expatriate or seeking a career progression to find the right position quickly through the unadvertised job market. Consultancy income is often available to our unemployed clients. For a free confidential discussion telephone: Tony Turner on **01-434 0511**
FLETCHER HUNT PLC
Premier House, 77 Oxford Street, LONDON W1R 1RB Tel: 01-434 0511 or c/o Royal Mail House, Oxford Street, SOUTHAMPTON SO1 1FD Tel: 0703 339099

GLENTHORNE YOUTH TREATMENT CENTRE

Director

The Centre, in Erdington, Birmingham, provides long-term security and treatment for up to 40 severely disturbed boys and girls aged from 10 upwards in the care of local authorities or detained by the Home Secretary. Direct care of the young people is provided by small teams of multi-professional staff working together in units. The Centre employs its own clinical psychologists and is advised by a consultant psychiatrist.

The Director is responsible to the DHSS for the overall management of staff and residents at the Centre and for the development and evaluation of treatment policies and programmes. The ability to provide a high standard of leadership is essential. Management experience in a residential child care setting would be advantageous.

You should have an appropriate professional qualification and relevant experience in social work, nursing, education, psychiatry or psychology and have had experience of working with difficult children and adolescents.

The appointment will be for a period of 5 years in the first instance.

Further information may be obtained from Mr E Sutton on 01-497 5522 ext 7672.

Salary (under review) on a rising scale within the range £18,775-£25,055.

For further details and an application form (to be returned by 28 April 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7192.

Department of Health and Social Security

The Civil Service is an equal opportunity employer

GENERAL APPOINTMENTS

Hoggett Bowers

Executive Search and Selection Consultants

BIRMINGHAM, BRISTOL, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR

Sales Executive

Dealer Room Information Systems
City
To £20,000, Car, Substantial Commission Based Package

This young, dynamic company is a specialist in the design and implementation of integrated dealer room systems. Through instant access to all information services via a single keyboard these systems allow traders to utilise an increasingly diverse range of real time data sources, communications facilities and dealer support services using state of the art workstation equipment.

To capitalise on the opportunities in this growing market, our client requires an experienced systems salesman who ideally will be familiar with the financial sector and capable of negotiating at the highest levels. Applicants, preferably graduates, must be able to demonstrate a successful track record in the computer related products sector, and wish to move into a high value systems sales role. The growth potential within the business makes this an outstanding career opportunity and a substantial commission based package will be offered to the right candidate.

Male or female candidates should submit in confidence a comprehensive c.v. or telephone for a Personal History Form to *M. Stein*, **Hoggett Bowers plc**, *1/2 Hanover Street*, **LONDON**, *W1R 9WB*, **01-734 6852**, quoting *Ref: H1702/T.*

THE CHARTERED ASSOCIATION OF CERTIFIED ACCOUNTANTS

UNDER SECRETARIES

With the retirement of the current Secretary, and consequent internal promotions, two Under Secretaries are to be appointed to the general management group which, under the Secretary, is charged with the administration of the Chartered Association. Applications will be considered from within and outside the Association.

The Association is the second largest professional body of accountants in the United Kingdom recognised under the Companies Acts, with 30,000 members. It has 75,000 students; a number are resident abroad but many study at some stage in this country.

The Under Secretaries, who will be responsible to the Secretary, will be expected to undertake a wide range of functions, and will need to be able to adapt themselves to the varied activities of the Association. Candidates will need to show a broad competence in administration, to be able to control and account for a budget, and to be good communicators, both orally and in writing. Salary in the range £25,000 to £30,000 a year.

Those interested in learning more about these appointments should write in confidence in the first instance to:-

A W Sansom BA FCCA
Secretary Designate
The Chartered Association of Certified Accountants
29 Lincoln's Inn Fields
London
WC2A 3EE

or telephone Miss Susan Jukes on 01-242 6855.

OPPORTUNITIES IN LEASING AND INSTALMENT CREDIT

Hill Samuel, one of the largest Merchant Banks, is expanding its leasing and corporate instalment credit company, which offers a complete range of facilities to industry and commerce.

If you want the satisfaction of helping to build a business by joining a new and expanding team; an unusual degree of independence and the chance to widen your experience – and if you possess unusual energy and ambition, this could be the chance to break out of your existing constraints and spread your wings.

There are two types of appointment:

Credit Executive: The successful applicant will have had experience with a major finance house in granting corporate credit. It would be useful if this was supplemented with some earlier operational or sales experience.

Sales Executive: A number of appointments are being made in the London area, Birmingham, Bristol and Bournemouth. Successful applicants should have a proven track record in Corporate Finance with a major finance company.

The appointments carry attractive salaries and fringe benefits, including a car, non-contributory pension, profit sharing scheme and subsidised housing loan.

Applications in the strictest confidence in writing or by telephone to:

Mrs Anne Dunford, Manager Personnel Department,
Hill Samuel & Co. Limited,
100 Wood Street, London EC2P 2AJ.
Telephone: 01-628 8011.

HS

HILL SAMUEL & CO LIMITED

SPONSORED DEGREE COURSE IN INFORMATION TECHNOLOGY

Cable and Wireless and Mercury Communications combine with Cranfield for one of the most exciting careers of your generation .....

Right now, we are looking to sponsor a number of promising young students at Cranfield Institute of Technology. The courses are BSc/BEng in Information Technology and/or BSc in Command and Control, Communication and Information Systems. But there's much more to it than that.

Cranfield is unique among British university establishments. With its specialist faculty at Shrivenham, internationally recognised and respected, it is Britain's largest centre of applied research and development in industrial technology; a breeding ground for new ideas and concepts. And it has an awesome amount of computing power.

As a student sponsored by us, graduating at Cranfield, you're assured of an international career of the first quality. Being sponsored by Cable and Wireless adds more impetus and excitement to your career. That's because we are world leaders in telecommunications, with global reach and clientele.

We own, operate or manage the public telecommunications services of over 30 countries and the technology we exploit and the systems we develop are among the world's finest and most advanced; truly state-of-the-art.

We know our future development depends on attracting well-motivated people – like you. So, when you graduate at Cranfield we'll look forward to offering you one of the most exciting far-reaching careers of your generation.

If you have, or expect to have, 'A' levels in Maths and Physics at grade 'B' plus one other subject at grade 'C' or higher, and this opportunity appeals to you, we want to hear from you **right away.**

Telephone 01-405 4980 for our sponsorship information, or write to: Sponsorship Recruitment, Cable and Wireless plc, Mercury House, Theobalds Road, London WC1X 8RX.

Initial interviews will be held in London during the week commencing Monday 11th May.

Cable and Wireless
Helps the world communicate

FOREIGN AND COMMONWEALTH OFFICE

● ASSISTANT OVERSEAS POLICE ADVISER

You will advise the Foreign and Commonwealth Office and other Government Departments on matters concerning assistance to independent Commonwealth and foreign police forces. You will also advise on requests by Overseas Governments for training in UK establishments and make occasional follow-up inspection visits to British Dependent Territories police forces.

You must have wide police service experience at senior level with a sound knowledge of modern police organisation, operational methods and training techniques. Working knowledge of French an advantage.

Salary £13,100 – £16,090.

For further details and an application form (to be returned by 7 May 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours).

Please quote ref: G/7170.

THE CIVIL SERVICE IS AN EQUAL OPPORTUNITY EMPLOYER

fersina uPVC WINDOWS & DOORS

REGIONAL BUSINESS MANAGERS

Required for the South East and North West

Due to continued expansion these positions are now available. Applicants must be of impeccable character, aged between 35 and 50, with extensive sales and marketing background, capable of communicating at all levels. Applicants must also be self motivating, ideally have had their own business and have a basic understanding of budgets/forecasts/cashflows.

Salary package in the region of £20,000 per annum plus a company car and other usual company benefits.

Applications in writing to The Chairman Fersina International.

* * *

SALES MANAGERS REQUIRED for most areas of the UK for our franchised manufacturers. Ideal candidates should be highly self-motivated, with extensive sales experience and of impeccable character.

Due to the expansion of our network, **SALES-PEOPLE ARE REQUIRED.** This is an opportunity to join an organisation that has a product proven over the last 30 years, with an insurance backed Guarantee, paying high commissions and other benefits.

Telephone Fersina International Sales Department for further information.

fersina International

Centrum House, Industry Road, Carlton Industrial Estate, Carlton, Barnsley, S. Yorks. S70 3NH. Tel. 0226-728510 Telex. 54525 Fax. 722050

The
WOLFSON FOUNDATION

seeks to appoint two people for the following important posts in its London office.

DEPUTY DIRECTOR

Applicants should preferably be qualified in medicine or in one of the medically-orientated life sciences and have a broad experience of their field. It is unlikely that the successful candidate will be over 55 years of age. Salary is be negotiation.

ARTS ADVISOR

(PART-TIME)

Working up to 3 days per week, the successful candidate will process applications and administer and monitor awards made by the Foundation in the area of the Arts and Humanities. A general interest in the development of the Arts and Humanities is required. Although open to applicants of all ages, this position might suit a person recently retired from industry, education or one of the public services. Salary will be by negotiation.

Further particulars of both posts can be obtained from the Director Designate of the Foundation, Dr Alun Jones at the Wolfson Foundation, 18/22 Haymarket, London SW1Y 4DQ. Applications should reach Dr Jones by 22nd April 1987.

Member Operations Manager

CHARGE CARD COMPANY

The AirPlus Company Limited is a new company with a new product, the AirPlus charge card for business travellers. After an intensive nine month study, 13 major European-airlines have formed the company to launch the AirPlus card, which will provide corporate business expense services relating to air travel, car hire, hotel and restaurant charges.

The Company will appoint a Member Operations Manager to organise and control all of the operational requirements of the AirPlus Charge Card Programme with participating airlines. The appointee's first priority will be to control the setting up of the card operations, interfacing with each airlines' operating staff to set up implementation schedules, solve problems, provide advice, and give support. This will involve managing a small team of expert support staff and constant liaison with the airlines' commercial and DP departments.

Candidates must have well developed interpersonal, organisational and managerial skills. Combined with these skills will be previous experience of running the operations of a card business. With a strong educational background you will be in your early 30s, ambitious, and have both a desire to travel in Europe and some knowledge of other European languages.

The new company is going to be located in West London and is offering a competitive remuneration package

If you are interested please telephone Michael Fahey on 01-353 1070 or write to him in confidence giving concise career, personal and salary details and quoting **Ref. ER920.**

Arthur Young Corporate Resourcing,
Citadel House,
5-11 Fetter Lane, London EC4A 1DH.

Arthur Young Corporate Resourcing
A MEMBER OF ARTHUR YOUNG INTERNATIONAL

RIGHT CAREER MOVES

No matter whether you are seeking another job or considering a new career, we can provide you with effective and professional help.

Our service is tailor-made to your needs and circumstances. With coverage of both, advertised and unadvertised vacancies, we aim for more success – in less time and at less cost.

For a free, confidential discussion, senior executives are invited to contact us at:

Mainland Executive Services
Elizabeth House, 22 Suffolk Street, Birmingham.
Birmingham 021-643 2924
Nottingham 0602-414500
Maidenhead 0628 73222
Guildford 0483-503555

Are You a Frustrated Professional ?

We would like to find a person in the 30-40 year age group for an important role in the Bristol/Cardiff area where the successful candidate will have special responsibility for developing a financial services business. Applicants will come from a professional background and in particular be good with people.

Our clients are a major and fast growing national group who serve the private client. Similar candidates in other parts of the country would also be of interest to us.

Please write in complete confidence, enclosing a full CV to :

The Managing Director,
Directorship Appointments Limited,
7 Cavendish Square,
LONDON W1M 9HA.

DAL GROUP

Career Opportunities in the Company Secretariat

London up to £12,000

Two Company Secretarial Assistants are required, to deal with all aspects of the company secretarial work for subsidiary and related companies of British Telecommunications plc.

These challenging posts will be of interest to young persons with 1-2 years' experience in the company secretarial department of a medium or large company. The successful applicants are likely to be qualified or part-qualified Chartered Secretaries.

Each post will provide general support to the Company Secretary of a number of subsidiaries and will include exposure to a wide range of company secretarial work.

Duties include the maintenance of statutory registers and records (which are currently being computerised), preparation and filing of forms at Companies Registry, drafting of minutes and a wide range of other general company secretarial duties.

Salary will be commensurate with age and experience but is expected to be in the region of £11-12,000.

Please write with full CV to Ann Hulbert, Management Recruitment Unit, Room 26/48, Euston Tower, 286 Euston Road, London NW1 3DG.

British Telecom is an equal opportunity employer.

British TELECOM

KITCHEN DESIGNER/ PROJECT CO-ORDINATOR

Woodstock

Woodstock design and make the finest quality hardwood kitchens, bedrooms, furniture and interiors.

We require another mature and talented person with proven experience to meet with our discerning clients, plan and detail work for manufacture in our WC1 workshop and take responsibility for entire projects. Job satisfaction, excellent salary and career prospects.

Telephone 01 833 0404.

GENERAL APPOINTMENTS

SECURITIES AND LENDING ADMINISTRATION OFFICER
MANCHESTER

Hill Samuel & Co. Limited, one of the leading Merchant Banks, is seeking to appoint an enthusiastic and well motivated individual to take responsibility for all aspects of securities and advances administration at its busy and expanding Retail Banking Branch in Manchester.

Candidates should be aged between 24 and 30, qualified or currently studying for the examinations of the C.I.B. with a minimum of six months experience of charged securities, preferably with a corporate emphasis. The ability to relate to clients and a willingness to become involved in lending are particularly important.

In addition to a competitive salary, we offer excellent fringe benefits, including subsidised house purchase and loan schemes, non-contributory pension, free life assurance and BUPA.

Please apply in writing with a full curriculum vitae to:

C.C.A. Bolland, Esq.,
The Manager,
Hill Samuel & Co. Limited,
7, Booth Street, Manchester M2 4AE

HILL SAMUEL & CO LIMITED

HUMAN RESOURCE SPECIALISTS

▶ up to £28K + Car ◀

As innovators and market leaders in the supply of recruitment services, our successfully planned growth has been built on strategically selecting and targetting our client base. The proof is the quality and breadth of both our Consultants and range of services, together with our appointment as prefered suppliers to major IT Industry leaders.

RECRUITMENT MANAGER ○ ACCOUNT MANAGER

New Business
Building on our reputation for successful advertising-based assignments, you will be responsible for penetration of new market sectors and managing the growth of business.

IT Sector
You have already proved yourself in computing recruitment, based on assignments and client relationships. This is your opportunity to manage existing consultants and accounts whilst growing your own specialist area.

For a confidential discussion please telephone **Kate Beaty** on **01-637 9611** during office hours, or on 01-883 7323 (evenings and weekends). Alternatively send her your CV at...

■ MANAGEMENT ■
& ■ EXECUTIVE SECOND FLOOR ALBANY HOUSE
SELECTION ■ 324 REGENT STREET LONDON W1R 5AA 01 637 9611

BBC APPOINTMENTS

DEFENCE AND FOREIGN AFFAIRS CORRESPONDENT
Television News
Television Centre

BBC Television News is re-organising its coverage of diplomacy, defence and related issues.

The Defence and Foreign Affairs Correspondent will work within a small London-based unit and will be expected to have considerable knowledge of super-power strategy, disarmament negotiations and the politics of defence in the UK. You should also have a solid background in international relations to enable you to work closely with the Diplomatic Editor, John Simpson. Although the international dimension is of paramount importance, the new correspondent will be thoroughly acquainted with the UK Forces, with defence theory and practice, developments in land/air/sea hardware and international systems.

You will need to be a first-class journalist who can demonstrate authority and expertise in these areas. You should have a successful record in broadcast journalism or be willing to undergo a rigorous screen test or training.

Fluency in French or German is desirable.
(Ref. 5723/T)

HEAD OF YOUTH PROGRAMMES
Belfast

The BBC's Youth Programmes Unit produces a series of television and radio programmes aimed specifically at young people in the Province aged between about 16 and 22. The Head of Youth Programmes will be responsible to the Head of Programmes Northern Ireland for the management of the Unit and for the content of all its television and radio output. These programmes are aimed at young people who live in a part of the United Kingdom where unemployment is heavy and where there are problems and tensions associated with 16 years of political instability. There is a need for radio and television programmes which therefore reflect the attitudes *and concerns of young people in Northern* Ireland.

You'll need a good track record in programme-making, sound judgement to deal successfully with difficult editorial problems, real flair and imagination, combined with the management skill to consolidate a young unit with a young staff – *and entrepreneurial skills in finding resources* outside the BBC.

Salary £16,775 – £21,784** (according to qualifications and experience). (Ref. 5707/T)

CONTRACT PRODUCERS
Talks & Documentaries
Radio

To originate and produce a wide variety of talks and documentaries for Radio 3 and Radio 4. Curiosity, good editorial judgement and a lively, well-informed interest in contemporary culture and political affairs are essential, as is a university degree or equivalent.

Initially, six month contract, working under close supervision. It is expected that candidates will require training.

Salary according to qualifications and experience. Based Central London. *(Ref. 6922/T)*

We are an equal opportunities employer

Relocation expenses considered for permanent posts.
**Plus an allowance of £1,020 p.a.
Contact us immediately for application form (quote appropriate ref. and enclose s.a.e.) BBC *Appointments, London W1A 1AA. Tel. 01-927 5799.*

U.K. MIS MANAGER

COMPAQ Computer Limited,
Richmond, Surrey.
Salary £20K car and benefits.

COMPAQ Computer Corporation has clearly established itself as the performance leader in personal computing and along the way has set various records: the most successful start-up ever, the fastest growing computer company in history and the quickest ever entry into the 'Fortune 500' rankings.

Applications are now sought for a U.K. MIS Manager. This position is especially challenging due to an imminent move from LAN systems to a worldwide network of minicomputers, the implementation of application software covering all facets of the business and an interface with the new Scottish Manufacturing Facility. COMPAQ views state-of-the-art systems as a key competitive advantage.

Applicants should be graduates aged 27-32 with a minimum of 5 years excellent experience and sophisticated knowledge of PC's, LAN's, Comms., Mini's and application software. Particular experience with HP 3000/ASK Software a distinct advantage.

Responses in writing to The Financial Director, COMPAQ Computer Limited Ambassador House Paradise Road, RICHMOND, Surrey TW9 1SQ

COMPAQ

COMPAQ® IS A REGISTERED TRADEMARK OF COMPAQ COMPUTER LTD ■ WE'LL NEVER CEASE TO AMAZE YOU.

NORTH EAST THAMES REGIONAL HEALTH AUTHORITY

Operational Research Project Manager

based at Brentwood, Essex. Salary up to £15,115 pa Inc. (Review 1/4/87)

Our Regional Health Authority is one of the largest in the country with an annual budget of nearly £1 Billion and 75000 health staff. The authority is committed to developing a caring health service responsive to the needs of the community at large, entailing major improvements in health care practice and organisation.

OR already makes an important contribution to the Regional Authority's short and long term decision making, and the planning of new facilities. However, we are now seeking to extend our OR consultancy service to all District Authorities within our Region, and as an initial step we require an experienced OR Professional to take a leading role in this challenging development.

If you believe you have the technical expertise and communicative skills necessary to generate and manage a range of OR Projects, then please apply for an application form and further details from the Personnel Department, North East Thames Regional Health Authority, 40 Eastbourne Terrace, London W2 3QR. Telephone 01-262-8011 Ext. 2019.

Closing date. 21 April 1987.

CHOSEN THE WRONG CAREER? DONT WORRY!

Haymarket Publishing Group, one of the country's top Publishing Houses, with *What Car?, What Hi Fi?, Campaign* and Autocar, are looking for well educated, ambitious, determined and enthusiastic sales executives who want real publishing responsibilities in thier 20's.

A number of our senior and middle management joined us as sales executives, having decided to change from their chosen career and have flourished in an environment that rewards effort and ability quickly.

If you want to join our media sales forum this Friday for a discussion on the opportunities at Haymarket,

Phone Heather Evans on 01-977 8787.

MANAGER, WEST AFRICA

We are seeking a manager for one of our offices in French speaking West Africa. Applicants should have considerable business experience and fluent French. Practising Christian preferred.

Please apply Box No. A79

MARKET INTELLIGENCE ANALYST

Fertilizer International's Weekly Market Intelligence Service requires an articulate, energetic person to assist in the collection of market information on the fertilizer and associated raw material industries. The post requires knowledge of at least one European language other than English, preferably German. The work involves contacting traders and producers by telephone or telex on a daily basis and there are also opportunities for international travel. Salary according to age, qualifications and experience.

Please apply with CV to:

**Mrs C Odell,
The British Sulphur Corporation Ltd,
Parnell House,
25 Wilton Road,
London SW1V 1NH**

SCOTTISH HOME AND HEALTH DEPARTMENT

Commandant

The Scottish Police College based at Tullialan Castle, Kincardine, Alloa, provides central training for all but the most senior ranks of Scottish Police Officers and is staffed both by police officers and civil servants.

As Commandant, you will be responsible for the general administration of the College and the overall organisation, development and conduct of the training programme. You will also contribute to the development of policy on police training.

You must have had responsible senior organising or administrative experience. Experience of police training or of education or training is desirable as is practical experience of police work.

The appointment will be permanent but secondment for a period of 5 years may be offered to a serving police officer.

You should be prepared to take up appointment on 1 September 1987 or as soon as possible thereafter and to reside at the College during the working week in provided accommodation.

Except in the case of a seconded police officer, salary for a permanent appointment: £33,375.

For further details and an application form (to be returned by 24 April 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7188.

Scottish Police College

The Civil Service is an equal opportunity employer

Be in at the start of something new

Investment Managers

- **Bristol**
- **Worcester**

Base salaries £8,000 – £20,000 + bonus + use of car

One of the country's leading Private Client stockbrokers, Laing & Cruickshank Investment Management Services, has joined forces with a major building society, the Bristol & West. Both these organisations are well known for innovation.

The result: Two pilot offices for Laing and Cruickshank Investment Management Services are being opened in Bristol & West branches in Bristol and Worcester to provide professional and personalised investment advice of the highest standard.

Three levels of appointments are available:

- **The Branch Manager** will be responsible for establishing and developing private client business concentrating on local Accountants, Solicitors and similar professional sources as well as providing an effective service to Bristol & West account holders and the general public.

You should have at least 10 years' stockbroking or very closely related experience; you will almost certainly be currently employed either by a stockbroking firm or in the Trustee Department of a clearing bank. You will supervise a small team and you must be skilled at dealing with clients and potential customers face to face. A base salary of c.£20,000 is envisaged, plus bonus based on profit share, you will also have the use of a company car.

- **Investment Managers** are needed with either Stock Exchange or other investment experience. Ideally you will be in your early 30's and will have some knowledge of Unit Trusts. You must be able to deputise for the Manager. A base salary of c.£11,000 is envisaged plus bonus based on profit share.
- **Executive Assistants** will be in their mid 20's and show distinct interest in investment matters, but need not necessarily have had prior experience before being appointed. Training will be provided by Laing & Cruickshank. A salary of c. £8,000 is envisaged, plus bonus on profit share.

Please write with full cv to: Liz Knott, Manager Personnel Services, Alexanders Laing & Cruickshank Holdings Limited, Mercantile House, 66 Cannon Street, London EC4N 6AE. Tel: 01-236 0233.

Laing & Cruickshank
Investment Management Services Ltd

Mercantile House Group

GRADUATE TRAINEE

Sevenoaks based commodity merchants are looking for a graduate trainee early 20's.

The training programme will expose the successful applicant to all aspects of the company's buying, selling and stockholding operations. As a trader he or she will be involved in selling to wholesalers, supermarkets and food manufacturers and buying the products direct from the country of origin.

The successful person is likely to be:
a) Interested in selling and marketing.
b) Enjoy travelling in the U.K and abroad.
c) Be ambitious for responsibility and success.

Initial interviews will be conducted by telephone on 30th/31st March and 1st April, with final interviews in Sevenoaks on 6th/7th/8th April. It would be helpful if, when writing, applicants could give a telephone number at which they can be easily contacted.

Full C.V. to Mr John Southworth, H & T Walker Ltd, Walker House, London Road, Riverhead, Sevenoaks, Kent TN13 2DN.

HAMPSHIRE

Genuine opportunity to run your own show. Self motivated enthusiastic individual needed by Commercial Self Drive Hire Company to manage its fleet on the Hampshire Coast. Exuity participation is offerd together with a salary of £12.000 PAnum plus benefits. Please write with personal career details to:

**Mason Walker Associates.
47, Bulwer Road.
London E11 1DE**

P.R. EXECUTIVE

Our experienced clients are in publishing, architecture, construction and we need an experienced P.R. person over 26 who can manage accounts and play an active role in the company.

Salary not less than £11,000.

**Write woth CV to
Namara Relations,
45 Poland Street,
London W1V 4UA.**

GENERAL APPOINTMENTS

ASSOCIATION DIRECTOR DESIGNATE

The Heating & Ventilating Contractors' Association, representing some 1,200 member companies with a turnover in excess of £1.0 billion, seeks to appoint a successor to the present Director who is due to retire in July 1989.

Ideally, the successful applicant should have a strong personality and be able to motivate staff within a team environment. He/she should be a first class administrator and be able to manage a multi-discipline office, based in London. A legal/financial background would be an advantage, together with good written and verbal presentation and an analytical problem-solving approach.

A University degree or equivalent professional qualification would be desirable, although a person with relevant experience and proven track record would also be considered. Preferred age between 35-45 and starting salary at least £40K plus company car and usual benefits.

Apply in confidence with C.V. to; Box no L52.

MUNTON & FISON PLC

We are one of the leading manufacturers of Malt and Malt Products in the United Kingdom.

We require someone, probably aged 25-35, to join the sales team representing us to the Brewing industry.

Essential requirements include:-
Brewing qualifications/Brewing experience
The ability to work as a member of a team and to communicate easily.

We offer attractive remuneration; non-contributory pension scheme; free life assurance; membership of a private medical scheme and company car.

Please apply to:-
T. M. Rothery,
Munton & Fison plc,
Cedars Factory,
Stowmarket,
Suffolk. IP14 2AG.

Applications will be treated in the strictest confidence.

BUSINESS MANAGER

An old established Christian based independent day and boarding School (175 pupils) based on Norfolk/Suffolk border has recently revised its strategic direction and seeks a Manager for the non-academic aspects of the School.

Reporting directly to the Chairman of the Governors, the Business Manager will be required to undertake:

- the cost, management and financial accounting
- the treasury function
- control of the School's general 'housekeeping'
- the promotion of its public image
- the marketing of all its facilities
- monitoring to see that the school complies with all legislative requirements

A key objective is to provide a comprehensive, timely and efficient service to colleagues, parents and pupils.

Candidates should have a good general business experience and preferably aged between 40-50.

The salary offered is £15,000 p.a.

Please write in full confidence to:

Reverend Mother,
All Hallows Community,
Ditchingham, Bungay, Suffolk. NR35 2DT.

ALWAYS INTERESTING Earnings of c £13,000 p.a

Today you could be interviewing a candidate, meeting a client, writing advertising copy, congratulating a candidate on being offered a job, arranging another interview, taking details of another job. Tomorrow may be very different! That is the job of one of our Consultants and it could be yours. It is challenging, frustrating but never boring with the opportunity to earn a top basic salary and excellent bonus.

If you are in your early twenties, ideally educated to degree level and interest in working for Reed Computing in Central London or surrounding areas, send a full CV including contact telephone number to:

STEPHEN HOOKE, GROUP MANAGER,
REED COMPUTING LTD.
192 BISHOPSGATE,
LONDON EC2M 4NR
Tel: 01-283 6904

SALES ENGINEER

Approximately 30 years of age, degree or HNC in electrical or mechanical engineering or related discipline. Experience in UK automobile industry desirable.

Attractive salary + car.

Required by leading Japanese automotive component manufacturer's U.K. subsidiary at Barking, Essex.

Apply with full C.V. to:

Personnel Manager,
Nippondenso (U.K.) Ltd.,
Roycroft House,
15 Linton Road,
Barking, Essex IG11 8HG

The Basketball League Limited,

Premier Division,

require applicants for the following appointments.

1. BASKETBALL ADMINISTRATOR to organise fixtures and general administration of the League.
2. PUBLIC RELATIONS EXECUTIVE to obtain and service sponsorships, also liaise with television authorities etc.

Salary for both positions negotiable.
Reply in confidence giving previous experience to: Mr John Deacon CBE, Chairman, Box No A13.

The pharmaceutical industry is committed to a radical change in the packaging of prescription medicines for dispensing to patients. The project is being co-ordinated by the Association of the British Pharmaceutical Industry, who have asked for our help in locating a:

Project Manager

Original Pack Dispensing

Pharmaceuticals £Negotiable

Your key responsibility in this full-time post will be to stimulate and co-ordinate the progress of the industry and the professions towards the introduction of original pack dispensing. Reporting to the Association's Director of Commercial Affairs, you will:

- establish regular contacts with senior executives in all member companies
- pick up and continue the operation of established industry mechanisms for policy-making/information exchange/implementation
- co-ordinate relationships with the appropriate bodies in Government, the professions and patient associations.

Probably now 40-50, the main thrust of your pharmaceutical industry career may well have been in commercial management – but a background in, e.g. manufacturing, packaging or product development could well prove equally relevant.

On successful completion of the project, you will either move to another post on the Association's staff or continue to develop your already successful career in commercial/technical management within the Industry.

If you would value the opportunity of a private initial discussion about this post, please write with succinct, relevant CV or telephone Roger Stephens, who is advising. Reference 8713.

Roger Stephens & Associates
Management Search • Selection • Development
Chequers House, 1-3 Park Street, Old Hatfield, Herts AL9 5AT
Telephone: 07072 75361

TRANSPORT & DISTRIBUTION PERSONNEL
TRANSPORT & DISTRIBUTION PERSONNEL

DISTRIBUTION APPOINTMENTS

GENERAL MANAGER

Northamptonshire, up to 27K plus car

Our client is a diverse and prosperous national distribution company. They have attracted an excellent reputation in the industry, and their growth has been highly impressive. A General Manager is required who will have responsibility for all Company activities within the central region of the country in which over 260 staff are employed at 4 major sites and who will be part of the senior executive team.
Aged 36-45, you will have a strong third party transport operations base, warehouse management experience, and the qualities necessary to run your own show and succeed at this senior level of management.

OPERATIONS MANAGER

St. Albans, up to £15,000 + Car

A company involved in high class national and international removals and furniture distribution is seeking a professional Operations Manager to run their St. Albans depot. Reporting to the Operations Director the Operations Manager will primarily be responsible for the profitable running of the depot ensuring that the required high quality of service is maintained at all times. With the assistance of a Depot Foreman and an Assistant, the Operations Manager will control 22 drivers and porters, 11 vehicles and a 15,000 sq ft warehouse. He/She will be expected to liaise closely with the sales team and to develop excellent relationships with all customers.
Candidates should be aged 28-43 years, of 'A' level or graduate calibre, preferably holding an international CPC. They should have 4/5 years man-management experience in the distribution industry and should possess good planning, organisational and communication skills. But above all they must be very presentable and professional in their approach.

MANAGEMENT OPPORTUNITIES

East Midlands

Exciting management opportunities exist within the distribution department of RS Components Limited, Europe's foremost distributor of own brand electronic and electrical components.
At their head office and major distribution centre, located in pleasant surroundings, over ¼ million units are picked, packed and despatched every day by a workforce of over 250 warehouse staff.

DEPUTY MANAGER — Upto £14,000
Reporting to the Departmental Manager the Deputy Manager will be responsible for the efficient utilisation of resources to ensure the maximum throughput of orders. Planning and co-ordination are particularly important functions in order to maintain a high level of customer service.
Applicants must have management experience in warehousing and distribution, preferably in a unionised environment. Good communication and man-management skills are essential together with a flair for organising and problem-solving. Education to graduate level or equivalent would be an advantage.

ASSISTANT MANAGERS — Upto £10,500
The Assistant Managers will be responsible to a Deputy Manager and will control the picking and packing operation on a day-to-day basis. Control of stock levels in the picking area, supervision and training of staff are primary tasks.
Candidates should be in their early to late 20's with at least eighteen months supervisory experience. Education to HNC/Degree level or equivalent would be advantageous but will not exclude appropriate candidates.

Contact Martin Veasey BSc MIPM for application form.
In addition to the above appointments we have many more in transport and distribution from £7,000 pa to £30,000 pa including operations management, business development, consultancy, project management, graduate training and supervisors, and would welcome enquiries for registration.
16 Highfield Road, Edgbaston, Birmingham B15 3DU
Telephone: 021 455 9765

Do you fit any of the following criteria?

TICK IF APPLICABLE

1. You have a desire to succeed and to make a contribution. ☐
2. You're prepared to start at the bottom and work up. ☐
3. You're committed to finding a serious career. ☐
4. And interested in training or recruitment consultancy. ☐
5. You're looking for an exciting and disciplined training schedule yourself. ☐
6. You want to be involved in a team. ☐
7. And in a young and rapidly expanding company. ☐
8. You would enjoy a demanding job. ☐
9. You have done all the travelling you need for a while and are sick of odd jobs. ☐
10. You're willing to work hard. ☐

If you have ticked five or more of the above and would like to know more,
Please phone HUGH on:
01 242-0180.

PROGRAMMES RECRUITMENT CONSULTANCY

Opportunity for No. 1 Role in a Dynamic Organisation in the Medium Term
City ~ c. £30–35,000 plus excellent banking benefits

PERSONNEL PROFESSIONAL

Our client, is the Investment Banking arm of a major European Banking Group who is undergoing considerable expansion in specific products, including Foreign Exchange, Capital Markets, Equities and Investment Management activities.

We require a personnel professional to work closely with the Personnel Director in responding to the increasing demands made by this 300 strong operation.

Essential qualities required:
- understanding of Investment Banking culture
- extensive recruitment experience
- pragmatic personnel skills • commonsense
- stamina • iconoclastic approach to personnel policy

Rewards offered:
- pro-active involvement in company activities
- professional standards • diversity of tasks
- upward mobility • premature senility!

This is an excellent, if demanding, opportunity to consolidate personnel experience.

Please write, in strict confidence, quoting reference PP18921 TT; all applications will be forwarded unopened to our client unless you list companies to which you do not wish to apply in a covering letter and address the envelope to the Security Manager: C.J.R.A.

Campbell-Johnston Recruitment Advertising Limited
3 London Wall Buildings, London Wall, London EC2M 5PJ.

Business Analysts

Equities | Bonds | Treasury

TO £20,000
EXCELLENT BENEFITS + BONUS
CITY

We are a major force in international securities trading - prominent in the development of highly sophisticated financial systems.
As innovators in information technology, we are constantly planning and building for the future - developing the very best systems for our organisation worldwide.
Fundamental to our growth are the Business Analysts who can identify and analyse requirements and provide consultancy advice to users of I.T. within the trading and support environment.
For these NEW APPOINTMENTS we seek self-motivators with experience of the business aspects of one or more of the following areas:

- Equities • Eurobonds
- Gilts • Treasury (FX/loans/deposits)

Experience may be orientated towards front or back office operations and should include involvement with computer based solutions, either as a user, or in the development of systems.
As there will be a high degree of user contact at all levels, applicants must have excellent oral and written communications skills.
To apply, contact **Margaret Riches**, our Recruitment Consultant, on **01-387 4549** (daily until 7.00pm) or **01-852 7067** (eves. and weekends).
Alternatively, send your C.V. to her at: **Greenfield Human Resources, 40 Triton Square, London NW1 3HG**
Please quote ref. MAR/0204

Green Field

O R Analyst

Not just our future you'll be planning. It's yours!

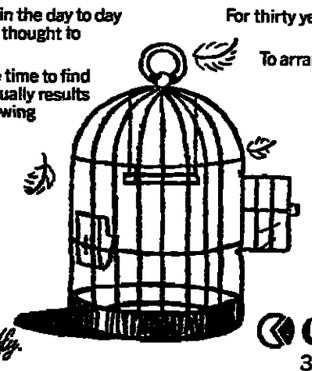
It's the job of our O R Analysts to examine the demand for new and existing publications both geographically and demographically.
When doing so, they are also looking at its value to the business, not just in terms of growth potential, but what kind of future difficulties, such as distribution, are likely to be faced.
After all it's only through answering such questions correctly and resolving various problems before they arise, that we have become the country's leading stationers and booksellers.
And it's also why we have stepped into a number of other markets so successfully.
The job of Operational Research is conducted by our Information Services Section, based at our Head Office in Swindon.
It's an expanding department, one in which we are now looking to recruit additional 'problem-solving' graduates, keen to play a front-line role in the commercial development of the business.
In short, your brief will be to find constructive and practical solutions to a whole range of management needs. This means breaking down various situations and interpreting precisely what needs to be done to overcome a problem.
Working from a theoretical platform it is necessary to develop practical, robust, interactive decision making models.
Apart from a broad quantitative background, we are looking for men and women who have at least two years' O R experience (all the better if you have a formal qualification) and ideally, experience of distribution planning.
According to your experience the salary offered will be up to £13k. Benefits include non-contributory pensions, discounts on a wide range of company products and assistance with relocation where appropriate to this pleasant and accessible part of Wiltshire.

Please write for an application form or send a detailed CV to: Lynda Pulatch, W H Smith & Son Ltd., Greenbridge Road, Swindon, Wiltshire SN3 3LD. Tel: Swindon (0793) 616161 ext 2364.

WHSMITH

HAVE YOU BEEN TOO BUSY WORKING TO FIND THE RIGHT CAREER?

For years many of us have been involved in the day to day necessities of living that we have given little thought to how we might enhance our careers.
We are just too busy working to make the time to find our true vocation, this is a paradox which usually results in a feeling of wanting to change but not knowing how to go about it.
Chusid Lander can change all that.
We are a group of specialist career consultants whose sole function is to guide experienced executives like you to achieve your personal and financial ambitions.
We guarantee that we will commit our time and effort until *you* are satisfied that your career objectives have been realised.



Instead of being cooped up, we'll help you fly.

For thirty years we have been striving for the best. Now it's *your* turn!
To arrange an early confidential appointment, without obligation, telephone your nearest office, (24 hour answerphone in London) or send us your c.v.

LONDON	01-580 6771
BIRMINGHAM	021-643 8102
BRISTOL	0272 262367
MANCHESTER	061-228 0089
NOTTINGHAM	0949 37911
GLASGOW	041-332 1502
BELFAST	0232 621824

CHUSID LANDER
35/37 Fitzroy Street, London W1P 5AF

CHIEF EXECUTIVE

Our client, an expanding solicitors' practice in the North East, requires a Chief Executive capable of assuming total responsibility for the management and development of its offices.
This is a newly created position offering scope for an outstanding administrator, preferably with a knowledge of the legal profession.
He/she will have the experience and stature to work closely with the partners and the ability and initiative to develop client relations.
As a member of the practice the successful applicant will play a significant role in its future development and will be offered a total remuneration package commensurate with the importance of the position.
Please write in confidence giving full career details to: Mrs Sheila P Fowler,

Sheila P. Fowler Associates
42 Victoria Road, Hartlepool, Cleveland, TS26 8DD
Telephone: (0429) 272553

THE CANNING SCHOOL

We are expanding and are looking for people to join us as trainers. We need graduates aged between 25 and 35 with direct commercial/industrial experience. We want good communicators who can take responsibility for and animate small groups. Previous experience in training is useful, but not essential.
We run intensive courses in English and communication skills for international company personnel and professional people. For these courses we develop our own methods and material. We have six centres (three in London, one in Bath, one in Milan and one in Tokyo) and we run tailored courses for companies all over Europe. Willingness to travel is therefore essential.
There is a six week paid initial training period. The current starting salary is £11,200 (London), to be reviewed in May. We have staff pension and profit-sharing schemes.
Please write, enclosing c.v., giving full details of ALL types of work experience and giving both home and work phone numbers to:

Anna Staunton
CANNING SCHOOL
4 ABINGDON ROAD, LONDON W8 6AF

GENERAL APPOINTMENTS

Young Lawyer For Securities Industry

Up to £20,000

This is an opportunity to play a critical role at a time when the Securities Industry is going through a major period of change associated with the Financial Services Act.

We wish to recruit an additional Corporate Membership Executive who will be responsible for advising companies which may be active in a variety of different securities markets, both domestic and international, on their corporate structures and the admission requirements of The Stock Exchange and The Securities Association (which will become a self regulatory organisation).

Aged late twenties or early thirties, you will have a degree and a professional qualification in Law. Knowledge of the Securities Industry or a related area of activity will be an advantage.

You will liaise at senior level with prospective Corporate Members and their professional legal and tax advisers. Also, you will be involved in the preparation of papers to be considered by The Stock Exchange Council and Securities Association Board and will be expected to make a significant contribution to policy development in this important and fast changing area.

This appointment represents a considerable career opportunity. Salary will be dependant upon experience and the benefits package includes free travel, BUPA, non-contributory pension scheme, subsidised meals and 27 days holiday. Please write with a full curriculum vitae to:-

Alison King, Personnel Officer, The International Stock Exchange of the United Kingdom and the Republic of Ireland Limited, Old Broad Street, London EC2N 1HP. Tel: 01-588 2355

THE STOCK EXCHANGE

A market in progress

Greene, King & Sons, plc

COMPANY SECRETARIAL ASSISTANT

Suffolk **Excellent Salary and Benefits**

Greene, King is a highly successful and major independent regional brewer with its Head Office in Bury St. Edmunds.

In addition to the normal plc Stock Exchange and Secretarial duties, the Group Secretary's responsibilities extend over a wide range of legal, financial, personnel and administrative affairs.

An assistant is required to work closely with the Group Secretary on the legal, plc secretarial and administrative aspects of his work. For a Chartered Secretary or finalist with preferably a law degree and some commercial experience this position provides an exceptional opportunity to gain experience at the centre of a quoted company with a turnover of £90m and profit before tax in excess of £11m.

In addition to a fully competitive salary, a generous range of benefits are offered including a first class pension scheme, profit sharing and relocation assistance to an extremely attractive part of the country.

Applications should be addressed in the strictest confidence to:-

I. Barron, F.C.I.S.
Secretary
Greene, King & Sons, plc
Westgate Brewery
Bury St. Edmunds, Suffolk IP33 1QT

LINPAC

CORRUGATED CASES

Personnel Manager

Lin Pac Corrugated Cases at Erith is part of a large international packaging group. To build on past succesas we are strengthening our management team and are looking for a dynamic professional **Personnel Manager.**

The successful candidate will be a member of the senior management team responsible for recruitment and selection, training and welfare functions for both manual and staff employees.

The vacancy will appeal to a professional of 3 years' general experience demonstrating excellent interpersonal skills considerable personal initiative, self motivation and the ability to work under high pressure.

A five figure salary and good fringe benefits reflect our intention to secure a candidate of the right calibre. Preference will be given to candidates within commuting distance but relocation is available if required.

If you think you measure up to our demanding requirements ring John Mitchell on 0322-347521 for a chat and an application form. *J232/16*

SALES EXECUTIVES

OTE £20k plus Car

BRENTFORD

Mercury Paging Limited, awarded a national radio-paging licence from the Department of Trade and Industry, is set to launch its service. As the clear paging alternative, our aim is to be No.1 in the market.

A joint venture company set up by Mercury Communications Limited and Motorola Limited, Mercury Paging is set to take the market by storm, with an exciting new range of products and services. We are now seeking to appoint a number of sales executives who will, after an initial training period, be given a series of targetted accounts. Needless to say, they will be supported by a marketing drive as part of the service launch.

So if you're an ambitious, energetic sales professional aged 23-30, preferably with experience in a related field, or even a communications specialist with limited sales experience, we will give you the training and support to make your mark in this expanding market. Based at Brentford, the posts offer an attractive salary package, company car, the benefits you would associate with a major company and outstanding career prospects.

If you believe you are the person to spearhead our sales drive send your CV to me, Judith Cohen, or write for an application form to me at: **Personnel Department, Mercury Communications Limited, 90 Long Acre, London WC2E 9NP.**

Mercury paging

REED employment

Outstanding opportunities in the Recruitment Industry £10K to £15K

We are Reed Employment, firmly established market leaders in the recruitment industry. Major expansion plans for '87 enable us to offer exciting and rewarding career opportunities to enthusiastic, committed individuals determined to succeed in this highly challenging environment.

Consultants **£10-15K**

Exciting opportunities for lively hard-working people able to work on own initiative. You will be recruiting candidates for Temporary or Permanent positions, building sound working relationships with clients and using your skills to successfully match the right people with the right jobs. Working as part of an already dedicated team to achieve maximum personal success by providing a top quality service.

If you're aged between 20-30, with at least 2-3 years successful experience in a sales or service industry environment, we would like to meet with you to discuss a highly rewarding career.

Our excellent remuneration package includes competitive basic salaries, a generous bonus structure which directly rewards effort, excellent training and personal development with good career prospects. We currently have opportunities in London – City and West End – and the Southend area.

Interested? Write or telephone Pauline for an application form.

Reed Employment Ltd
181 Victoria Street, London SW1E 5NE
Tel: 01 828 3784 or 01 828 3616

Don't get into a rut. Get into REED

NEWS SCOTLAND LIMITED

printing News International titles at its recently-opened plant in Kinning Park, Glasgow, is looking for an energetic, experienced

MACHINE ROOM MANAGER

to join an enthusiastic team operating Hoe-Crabtree rotaries with photopolymer plates in a constraint-free working environment. Rewards for the right person are considerable.

Write to Managing Director
News Scotland Limited
124 Portman Street
Glasgow G41 1EJ

ARTHRITIS CARE CHIEF EXECUTIVE

Applications are invited for this appointment following the retirement of the present Chief Executive.

Arthritis Care is a registered National Charity with an income approaching £2,500,000 per annum, and is concerned with the welfare and rehabilitation of arthritis sufferers.

The ideal candidate will probably have retired early from a successful career, and

i) will have had management experience at a high level, including all financial matters.
ii) will have had direct or indirect experience of disability, and a genuine concern for related problems.
iii) will be between 50 and 60 years of age.

Please send s.a.e. for further information and an application form to:

Arthritis Care, 6 Grosvenor Crescent, London, SW1X 7ER, marking your envelope 'Chief Executive'.

FINANCE MANAGER

Board Prospects
Central London c£22,000+

We are a long-established but rapidly expanding international trading company concerned with a range of specialist industrial and consumer products.

Reporting to the Managing Director, the man or woman appointed will have responsibility for all aspects of financial management in the UK and overseas, and for the effective administration and development of the IBM-based computer systems.

Probably aged less than 40, suitable candidates will be qualified accountants with a variety of experience in the profession, industry or commerce and the maturity and strength of personality to make a substantial contribution to the management of the business. Fluency in French would be a considerable advantage.

Please write in confidence to:

Managing Director, IDC,
86 Hatton Garden, LONDON, EC1 8QQ.

DIRECTOR'S Assistant for rapidly expanding charity. Challenging and rewarding work, requires initiative, flexibility and bright ideas. Typing essential. Salary £8,000 to £10,000 aae. Cathire Aylesbury, Bucks. HP20 1HU.

ITALIAN holiday job. Experienced asst cook under 30 for friendly English run Hotel with pool in Tuscany. 01 736 5094

A BETTER QUALITY CV Free advice and interview help. Tel 0689 26895 for details.

HOLOGRAPHER REQUIRED: exp in pulsed - CW laser, large volume production photo exp. essntial. 01-940 5825.

CV SERVICE based on telephone or personal interview. Berkhamsted (04427) 72209.

GUIDANCE FOR ALL AGES!

8-14 yrs: School choice, Prospects
15-24 yrs: Job finding, courses
25-34 yrs: Advancement, new start
35-54 yrs: 2nd Career, Redundancy

Assessments and Guidance for all ages. Free brochure.

CAREER ANALYSTS
99 Gloucester Place W1
01-935 5452 (24 hrs).

ENGINEERING

Production Engineer

Power Electronics Products

This is an exceptional career development role for a self-motivated, innovative man or woman with a proven flair for developing and controlling production engineering facilities and processes, relating to power switching products.

A true Production Professional, with at least eight years' experience, you will have a real affinity for creating and controlling a production facility to ensure that our products achieve design quality at the lowest possible costs.

Ideally you will have experience in some of the following areas:

* Mounting Power Semiconductor Chips;
* Specifying, designing (or procuring) small/medium sized, pressed parts and plastic mouldings;
* Assembly of PCBs and encapsulation into plastic mouldings.

The appointment carries an attractive salary and personal benefits which include share incentive scheme, company pension and five weeks' annual holiday. Add to this a superb West Country location offering a choice of urban or rural housing and first class sports and social facilities, and this is a chance not to be missed.

For further details about this highly successful and growing company, please contact
Mrs Jean Doidge, Personnel/Training Officer,
FR Electronics, 7 Cobham Road,
Ferndown Industrial Estate,
Wimborne, Dorset BH21 7PE.
Tel: 0202 897969.

FR ELECTRONICS

INDEPENDENT TELEVISION

INDEPENDENT FILM STORAGE AND CLEANING LIMITED

Engineering staff for West London Video Tape Facility

Experienced engineering staff are required to operate and maintain a new Videotape area at IFSC Ltd. This company controls all Independent Television's film and videotape acquisitions, providing a re-recording, repair and quality check service.

A very high standard of operation is demanded and maintenance is carried out to the Independent Television Code at Practise standard.

SUPERVISORY ENGINEER

This post requires a very experienced person with a demonstrable track record of dealing with state of the art 1" VTR machines, standard conversion and computer editing systems. The successful applicant will lead a small team of engineers in a completely self contained operation. Leadership and organisational ability are essential.

A salary commensurate with the position will be offered to the right applicant.

SUBSTANTIVE GRADE ENGINEERS

Experienced Engineers are invited to apply for these posts which involve operation and maintenance of the latest television broadcasting equipment.

Good salaries are offered for the right applicants and the company operates on incremental salary scheme with London Weighting and an attractive Pension Scheme.

For further details and application forms please apply to

General Manager,
Independent Film Storage and Cleaning Limited,
44 Concord Road,
Acton,
London W3 0TH
Telephone: 01-992 2765

IFSC IS AN EQUAL OPPORTUNITIES EMPLOYER

WOULD YOU LIKE TO TEACH IN GREECE?

A well established school for English as a foreign language, operating several branches in Athens, Greece, is looking for experienced and energetic EFL teachers. The positions offer good prospects for long-term career advancement, within a progressive and growing educational organisation. The courses taught include ESP, FCE, CPE and TOEFL. The ages of students vary from children to adults. The company offers an attractive remuneration package including allowances and bonus.

Pls send full CV to, Ms N Moschopoulos, General Academic Director, c/o Chester Field hotel, Mayfair 35 Charles Street, W1X 8LX London. All CV's must arrive prior to April 12.

Interviews will be conducted at Chester Field Hotel, on April 13 & 14.

ASSISTANT

Employment and Regional Development Consultancy.

Expanding consultancy with substantial innovatory projects for major clients in the EEC and UK, requires a professional assistant, with a university degree, pref. in economics, and good French. Could run own projects depending on experience.

Salary negotiable.

Apply with full CV to:

IDP Ltd,
South Bank Techno-park, 90 London Road, London SE1 6LN.

Change of Direction

Join us, Gerry Bessent and Peter Richards. We were frustrated Sales Managers, now we are earning a substantial five figure income within a large £ multi-million financial institution.

We are now looking for two people, aged between 27 and 50, living within a 30 mile radius of London, earning between £15-30,000 to join our sales force in a planned expansion programme in the financial services industry, to develop their own practice.

We are an equal opportunities group. Applications are welcome regardless of sex, marital status, ethnic origin or disability.

Telephone us at Allied Dunbar Assurance Plc, Monday-Friday between 3-5.30pm on 01-637 7200.

ALLIED DUNBAR

PROPERTY INVESTMENTS

2 lively intelligent persons required by specialist Estate Agents handling property investments. Young graduates preferred. Previous experience of expatriate lifestyle and/ or residential property an advantage but not essential.

Salary according to age and experience, based in Central or West London.

Tel: 01-734 5926
ask for Quentin Phillips,
Japan Services Property.

RESEARCHER/ ORGANISER

An all party committee of Parliamentarians and others with an interest in foreign affairs require a Researcher/ Organiser. Salary £7,700. Send CV to:

The Secretary,
1 Springcroft Avenue, London, N2 9JH

Closing date 16th April 1987.

ASSISTANT ADMIN MANAGER to £16,000

Join this W1 property investment company and handle a variety of administrative and personnel related duties. A good admin background needed, maybe as a chartered secretary, an admin officer or as a former member of the armed forces, and ideally some experience in computer based applications. Please telephone 01 240 3511.

· Elizabeth Hunt ·
Recruitment Consultants
2-3 Bedford Street London WC2

The Benefice of ST. ANDREW, HAM,

(near Richmond, Surrey)

Diocese of Southwark

Central Churchmanship, 8CP and Rite A. Active laity.

Applications for the post of Vicar are invited by the patrons, King's College, Cambridge by Tuesday 12 May 1987.

Further details are obtainable from the Dean's Secretary, King's College, Cambridge CB2 1ST

SLUG AND LETTUCE

A young, fast-growing company seeks an energetic, self-motivated person to join their management team and take the reins of their latest London bar/restaurant. An attractive package offered to the right person.

Write to: **Chris Bromley, Slug and Lettuce Ltd., 40 Catherine Place, London SW1E 6HL.**

The Fellowship of Engineering

New Post in Technical Administration

The Fellowship is the UK's National Academy of Engineering, and further expansion in the work of the Engineering Secretariat has created a new appointment for an engineering or science graduate, preferably with a few years experience of technical administration since graduation, to provide administrative support to a number of multi-disciplinary activities. Applicants should be capable of working on thier own initiative, and experience in Government, Industry or Professional Institution would be an advantage.

Salary negotiable £10,000 to £12,500, plus Luncheon Vouchers, a season ticket loan, and contributory pension scheme.

Letters of application and a cv should be sent to Dr. F. Steele, The Fellowship of Engineering, 2 Little Smith Street, Westminster, London SW1P 3DL by 13th April 1987.

SALES AND MARKETING

AREA SALES MANAGER

Are you 30-40, professional, articulate and capable of selling specialised electronic security equipment to government organisations. If the answer is yes, then a challenge awaits you with PK Electronic International. Write or Call to:-

P.K. Electronic International, 47, Upper Grosvenor St., London W1X 9PG 01 629 6612

GRADUATES £10-£12K or good 'A' levels

We work with prestigious companies who seek young and dynamic sales executives. You must be under 30 with at least 6 months' experience in a commercial tele-sales or field-sales environment. Rewards include a high basic salary plus commission plus car. First class training and career development prospects. For immediate consideration call or send CV to **Lindsay Reggie.**

SALES & MARKETING APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

EXPENDITURE ADMIN MANAGER

for city based investment Co. (cash), aged 28 - 40. Cert and management or certified accountant pref. Manage a/cs, payable, fixed assets, payroll etc. Salary £25,000 plus car and plus competitive company benefits. Full details please call

Nicola Bowerbrees on (01) 404 0022 Kingsland Pers Cons.

EDINBURGH Fringe Festival. Actresses (aged 17-21) urgently required. Please ring between 6-7.30 pm 01 262 8237.

ACCOUNTANT

Committed Christians, seeking job satisfaction rather than a high salary are invited to apply for this vacancy at the Church Pastoral Aid Society.

The work is interesting and challenging and includes responsibility for the preparation of financial and management accounts and budgets and for deputising as necessary for the Financial Secretary. The Society's income totals some £1m p.a. and the offices are conveniently based in Central London. The remuneration package includes a non-contributory pension scheme and good fringe benefits.

Applicants should be fully or partly qualified Accountants, preferably with some computer experience. Please apply in writing indicating the salary level required to Diana Whittingham, Charity Appointments, 3 Spital Yard, Bishopsgate, London E1 6AQ

SALES & MARKETING

DIRECT RESPONSE MARKETING ANALYST

'Help promote a climate of rapid expansion'

Franklin Mint is one of the world's largest direct marketing organisations, specialising in the creation, development and promotion of luxury home decor and collectable products.

To support the expansion of marketing activity in the UK and Scandinavia, we are strengthening our Marketing team with a capable and professional, Marketing Analyst of graduate calibre.

Reporting directly to the Marketing Director, your responsibilities will include the in-depth analysis and reporting of maketing performance, customer purchasing behaviour and trends, market research and project work. In addition, you will assist in the development of an improved and sophisticated management information system which will be designed to maximise the potential of our comprehensive database. The right person will be influential in the key results areas of pricing, sales forecasting, advertising strategy and new product development.

- Ideally, you will be a graduate with 2 years practical experience gained in a professional marketing environment.
- Experience of developing computer based decision support systems and hands-on experience of personal computers.
- Numeric skills and knowledge of the application of statistical techniques for sampling, analysis and predictive modelling would be advantageous.

The position represents an outstanding opportunity for a young marketing analyst who is looking for increased responsibility and an important career move to a company which can offer excellent prospects for career development. For the successful candidate who can demonstrate commitment, ambition and initiative, progression could be rapid and diverse.

To apply, please write with full details and CV, stating current salary to:-
Mrs M. Gifford, Franklin Mint Ltd, 138 Bromley Road, London, SE6 2XG.

Franklin Mint Limited

SALES PROFESSIONALS for PLESSEY iSDX

An Eye-Opener For Achievers

Plessey Communication Systems is a young, assertive, vigorous member of Plessey with a uniquely dynamic style.

Concentrating on the Plessey iSDX family of systems, it dominates the market for digital exchanges.

Its staggering growth record is due to technical product superiority, outstanding rewards for high achievers and a strong team spirit.

Following another target beating performance, the Company is planning a major expansion of its sales force now. From any sales background immediate opportunities exist for proven achievers in the following categories:-

MAJOR ACCOUNTS
1st yr. £43,000
Neg. guarantee

Following in-depth and ongoing product training, you will sell 400+ extension systems (AOV £300K upwards) to corporate customers. Your strengths should lie in high-level, commercial negotiations and you should be able to demonstrate a successful track record in the sale of capital equipment or sophisticated services. Prerequisites of these positions are business acumen, an intuitive understanding of conceptual sales, considerable inter-personal skills and a high level of motivation. **Ref: MA/PL/T.**

NEW BUSINESS
1st yr. £38,000
Neg. guarantee

Supported in the same way as the Major Accounts Team, you will concentrate on systems sales with a minimum order value of £60K. You must be able to build positive, long-term customer relationships, identify new business opportunities and sell concepts and benefits effectively. **Ref: NB/PI/T.**

Although you will be individually targeted, assessed and rewarded, it is essential that you are a good team member. The reward package is open-ended and features rapid accelerators for over target performance. Company car, BUPA and excellent promotional prospects combine to create outstanding opportunities for men or women.

Applications are invited by the Company's recruitment consultant Susan White. You may telephone her, in confidence, on 0273 773323, 8pm–10pm. Please send your CV, quoting the appropriate reference, to her at Cambridge Recruitment Consultants, 168 Sloane Street, London SW1X 9QF. Telephone: 01-235 0168.

PLESSEY

CAMBRIDGE RECRUITMENT CONSULTANTS

CAN YOU SLEEP AT NIGHT?

Many sales people can't! Most have the insecurity of knowing that the stories of excellence they continually tell, have little or no foundation.

If you can sell office automation products, ideally with over 2 years experience, but lack security and job satisfaction based on facts, then ring- **COPYSTATIC.**

Copystatic is the only U.K. Company to hold the British Standards Institution Certification BS5750 Part II for the excellence of our customer engineering services for copiers, offset printers, facsimile, telex and teletex machines, the famous "Idze" mark.

Because we are the best we are undergoing relentless expansion and require additional

QUALITY SALES PEOPLE

in the Midlands for the following divisions:

PHOTO-COPIERS From the smallest to the largest, backed by our unequalled excellent service.

COMMUNICATIONS SYSTEMS Fax, telex and teletex products with an ever expanding range.

AUTO-PRINT SYSTEMS Automated offset systems that offer simplicity, economy and speed.

The right people aged 21-45 will receive a basic salary for Security, commission for Quality and bonuses for Excellence, leading to a realistic £18-£20,000+ package.

Company car, in house training school, superb showroom and demonstration facilities with planned career and development prospects, ensure that we enjoy success; and sleep soundly every night!

Ring now on 0602 702417 (East Midlands) or 021 233 3122 (West Midlands) for further details.

Fly High with our kite: BSI Registered Firm

COPYSTATIC
INFORMATION TECHNOLOGY

ARBUTHNOT COMMERCIAL SERVICES LIMITED NEW BUSINESS EXECUTIVES

RECEIVABLES FINANCING | INVOICE DISCOUNTING | INTERNATIONAL TRADE FINANCE

If you have current experience of selling any of the above financial services, we are presently recruiting a number of highly self-motivated personnel for our regional offices. The primary locations are Birmingham, Northampton, Nottingham, Manchester and our head office in Hastings. Additional new business personnel are needed to meet the growing demand for our Groups services and offer exceptional career opportunities to the right applicants.

We would also be interested to receive applications from mature individuals with a highly successful track record in selling other financially related services such as Credit Insurance/ Leasing/ Import-Export Finance.

We offer an attractive remuneration package incorporating the benefits expected of an established Banking Group.

Please apply in the first instance by writing to:

The Personnel Manager,
Arbuthnot Commercial Services Ltd.
Arbuthnot House,
Breeds Place, Hastings,
East Sussex TN34 3DG.

or telephone Hastings (0424) 430824 and talk with Roger Taylor, Sales Director, in strictest confidence.

ARBUTHNOT COMMERCIAL SERVICES

CAN YOU SELL OIL TO THE MIDDLE EAST?

More to the point can you market information on the area worldwide? Go-ahead publishing company seeks supersalesman/woman to do just that.

Good salary and commission negotiable.

Write with CV to:
MediaGen (UK) Ltd:, 1.2 College House, Wrights Lane, Kensington, London W8 5SH.

EXHIBITION ORGANISERS

Require dynamic and articulate sales person/director for W2 offices. Salary to £15k + but reward package open-ended.

Ring Helen Moloney on 01-262 2886

SALES REPRESENTATIVE

Aged mid 20's and based within easy reach of London, the successful applicant will be responsible for selling our range of pharmacy, infection control and other health care products to hospitals throughout London and the South East.

Sales experience is essential and a medical background would be an advantage. This is a new position and offers an excellent opportunity to join a thriving company in an expanding market.

An attractive remuneration package is offered together with a company car.

Please write with full career history or phone for an application form to:-

Personnel Department,
Chas F Thackray Limited,
St Anthony's Road, Leeds, LS11 8DT.
Tel: (0532) 700461.

Pearce Laboratories

SYSTEMS SALES

CITY SALES £18K/OTE £40K

Our clients, a major successful & growing WANG Systems House based in the CITY, has two exciting sales positions available to sell their Banking & Telecomms software or Bespoke & Package solutions. Another of our clients, who sell WANG equipment, require PC oriented sales people to progress into mini VS sales after an initial period selling WANG PC & OIS (OTE c£30K). Support staff with WANG experience are also urgently needed.

MAJOR ACCOUNTS £18K/£40K

A well known mini manufacturer with new product announcements and with offices in Herts and Manchester is eager to engage suitably qualified systems sales professionals with good Manufacturing software, Distribution software or IBM Communications experience to sell £150K+ value solutions. Prospects for promotion in the short term are excellent and the guaranteed salary for the first year could be as high as £30K.

UNIX SALES OTE £32K + CAR

If you have Altos, IBM 6150 or AT & T UNIX sales experience, we should be talking to you. A major player in this field based in W. London is anxious to engage successful multi-user sales people to augment its team breaking new records in this profitable environment. Vertical markets include Accounting, Solicitors, EPOS & Insurance to name but a few. If you also have Novell network experience so much the better.

MICRO SALES OTE £32K + CAR

Successful micro dealers are few and far between. This company however must be one of the very best managed as it has grown to over a dozen branches and is now very secure. They have achieved this by specialising so they need people with comparable speciality micro experience. If you have IBM PC, IBM 3270, ICL PC, LANS, DTP or UNIX knowledge please apply and join a company that will enhance your career.

The Sales Recruitment Specialists
UNIVERSAL COMPUTER ASSOCIATES LTD
Trafalgar House, Grenville Place, London, NW7 3SA
Telephone: 01-959 1198/3611 (958 3131 eves/weekends)

Michael Popper & Chris Kraus have many other sales & support vacancies

SALES EXECUTIVES AND Graduate Trainees

Basic salary neg. c.£8-11,000 + Car + All petrol
Non-contributory pension

• Successful Brands • Established multinational drinks company

Outstanding career prospects - in the UK and overseas
Expanding company in a growth market

Dynamic growth has created exciting opportunities for ambitious, high energy sales professionals. New positions have been created within the following areas:

★ **Glasgow** ★ **Newcastle** ★ **Leeds/Bradford**
★ **Liverpool** ★ **Stoke-on-Trent**

This is a very results orientated position which will stretch you mentally and physically - selling into a range of cash and carry, grocery and off licence multiple and independent outlets. You will be trained to the high standards established by the company worldwide.

To apply you should be aged c. 22-29, with at least 12 months' sales achievement gained with a recognised company. You should be a highly-motivated self starter, with a disciplined approach to selling and a determination to succeed.

Successful candidates can expect a generous range of benefits including: excellent negotiable basic salary, private health scheme, non-contributory pension, private petrol, and, most important of all, career prospects that can be demonstrated as outstanding - both in the UK and overseas.

So phone us NOW on 01-631 3780 REF S168T.

Interviews with our Client will be held locally over the next 2 weeks. If you can't get to a phone, send in your CV's.

N.B. Stand by for our next advertisement, which will focus on the Southern half of the country - if you would like to apply in advance, please send in your CV and we will contact you in the near future.

Graduate Trainees

If you are a recent graduate with some sales or commercial experience and feel you could offer something to our client, we would like to hear from you also! Telephone us if you are in the North. If you live in the South, send your CV, and we will contact you shortly.

IPG Sales & Marketing Interface LIMITED
Julco House, 26-28 Gt. Portland St., London W1N 5AD. Tel: 01-631 3780 (24 hrs)
Professionals in Selection & Search

ARTICLE 19

DO YOU WANT TO CAMPAIGN FOR HUMAN RIGHTS?

PUBLICITY AND CAMPAIGN OFFICER

ARTICLE 19 is seeking a Publicity and Campaign Officer to promote the organisation and the human rights ideals it stands for - freedom of opinion and expression and the right to seek, receive and impart information without regard to frontiers. This will entail devising and implementing campaigns at national and international levels aimed both at the general and specialist public, and a talent for generating publicity.

The ideal candidate will be an experienced media and/or campaign professional with some working experience in the non-governmental or voluntary sector. Knowledge in the field of human rights required; the working language is English, working knowledge of at least one other language essential. Committment to work with information technology necessary.

Starting Salary: £14,000 p.a.

CLOSING DATE FOR APPLICATIONS Monday 20 April

ARTICLE 19 is an equal opportunities employer.

For further details contact
ARTICLE 19, 90 Borough High St., London SE1 1LL.
Tel. 01-403 4822.

SELLING/ MARKETING EXECUTIVE

Highly presentable, well-educated, sophisticated individual with excellent selling track-record required for promotion and selling of small but upmarket conference/private entertaining business in East Sussex. We seek a practising Christian with enthusiasm, flair and drive.

Please ring Jan on 082 572 2915

TOP MARKETING POST

Euromoney Publications PLC, winner of two Queen's Awards for Export Achievement, seeks a first class person to run the successful advertising department of Euromoney magazine, the company's flagship publication.

Requirements are immense energy, creativity, organisation, and an unswerving determination to do well.

An advertising background is not necessary, or even particularly desirable. What is necessary is drive and ambition, and the ability to inspire and motivate a superb team of salespeople.

This is a very senior post in a fast-growing, marketing-orientated public company. The compensation package will be very attractive, and will be heavily based on incentives.

We will appoint the person who shows all the qualities above, and an immense capacity for ideas and initiative.

C.V.'s to Nigel Bance, Director of Marketing, Euromoney Publications PLC, Nestor House, Playhouse Yard, London, EC4V 5EX.

EUROMONEY

GOLDSTAR RECRUITMENT

COMPUTER SALES

Major manufacturer supplying to key industrial clients needs experienced computer personnel for expanding sales force. Programming/DP experience essential, sales experience preferred. Phone Keith on 388 3111 ext 2112.

COPIER/FAX SALES

We are currently recruiting for market leaders - both manufacrers and dealerships - who require experienced sales professionals for their London and Home Counties area. £8-10K + car + comm. OTE £20K.

OFFICE EQUIPMENT/ OFFICE SYSTEMS

Prestigious company are looking to recruit a number of experienced salesmen for their London operation, with a view to quick progression to sales management. At least 12 months experience in office systems sales, proven track record. £12K basic + car + comm.

Also required, both trainee and experienced telesales people for new branch. £6-8.5K basic + comm

Phone Christine on 388 3111 ext 2105.

GOLDSTAR RECRUITMENT
Euston House, 81-103 Euston Street, London NW1

CAN YOU SELL?

We require ambitious individuals with spirit and drive to join our financial consultancy group

High income and shareholding are the rewards in this highly successful developing company.

If you are serious about your future and keen to earn what you are worth

Please call
CHRIS PICKERSGILL
ON: 01-439 8431.

CONSULT US FIRST....

25 Years of Professional Service.

Qualified Accountants.
WIA £16,000-£25,000

Due to rapid expansion this 10 Partner firm of chartered accountants are looking to recruit at the level of assistant manager and upwards.

They are a young partnership with a varied client base, particularly in the service industries. The environment is busy and highly computerised giving ambitious accountants the opportunity to learn fast, handling ad hoc investigation and flotation assignments.

You should be newly/recently qualified with the enthusiasm and self motivation necessary to progress quickly.

Rewards and promotion prospects are excellent.

Please contact Sue Turner in the first instance.

Strike Oil
Up to £14,000 + Study Assistance

Thriving oil company with diverse international interests are searching for a young part-qualified accountant to join their Head Office finance team.

Your role will be one of managing inter-company accounts and pulling together the activities and assets of the North-European division.

Computer experience essential, preferably gained within a similar environment.

Success will be well rewarded.

Please contact Sue Wild in the first instance.

ACCOUNTANCY APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

BANKING & ACCOUNTANCY

NEM INSURANCE

Financial General Management

NEM Insurance Group seeks to appoint a professionally qualified financial executive as a key member of the general management team.

To satisfy the requirements of the appointment, the candidate will need to possess managerial and financial skills of the highest order. It will therefore be necessary to offer evidence of success to date in a senior financial management role - not necessarily within insurance - coupled with well developed skills in staff leadership, motivation and communication.

The preferred age range is 40 - 45, and it is felt that candidates currently earning less than £30,000 p.a. are likely to have gained the breadth of experience necessary for the appointment.

Application forms, accompanied by more information on the appointment, may be obtained from Mr. D. J. W. Dolton, National Employers' Mutual General Insurance Association Ltd; NEM House, Station Road, Swindon, Wiltshire SN1 1DF. Tel: (0793) 40292.

Abbey National Estate Agency Limited

FINANCIAL/MANAGEMENT ACCOUNTANT

c.£18,000

Changes in financial services legislation have opened many opportunities for building societies to expand into new commercial sectors. This has created a demand for innovative and skilled people to guide this growth.

Abbey National Estate Agency Limited was specifically formed to take full advantage of the opportunity offered by extending the Society's mainstream services in the housing market — growth is planned to be initially through acquisition.

The management team leading this new business venture needs a Financial/Management Accountant to join them to ensure that accounting procedures are developed, implemented and monitored throughout the Agency network. The major challenge in the medium term will be the implementation and harmonisation of financial controls and reporting systems. However, there will also be a significant role to be played in the development of the company's plans.

You must be able to display initiative and flexibility in your approach, coupled with the ability to communicate and liaise with all parts of the Agency network or the Society itself. Naturally, the role will involve considerable travel within the UK to ensure the smooth conversion of new acquisitions into the network.

To possess the necessary experience and skills for this position it is probable that you will be a qualified ACCA, ICMA, or part, or newly-qualified ACA. You will certainly be computer literate with practical experience of spreadsheets and computer-based accounting systems.

The company offers an attractive range of benefits which includes excellent pension scheme, subsidised BUPA, subsidised restaurant facilities, sports and social club, on-site gymnasium and generous relocation package where appropriate.

Please send full cv to Graham Gould, Manager — Personnel Services (Estate Agency), Abbey National Building Society, Abbey House, Baker Street, London NW1 6XL.

The closing date for applications, which are invited from all sections of the community, is 20 April 1987.

ABBEY NATIONAL BUILDING SOCIETY

CLASSICAL MUSICIANS AGENCY

based in Holland Park area seeks

COMPANY ACCOUNTANT/ COMPANY SECRETARY

to assume, with assistant, full responsibility for computerised accounting function and all Company financial matters.

Salary negotiable AQE.

May suit newly-qualified.

Write in confidence enclosing CV and recent salary history to:-
KEITH PARKER, 12 PENZANCE PLACE, LONDON, W11 4PA.

CHARTERED ACCOUNTANT TO £20,000

Have you qualified in the last 5 years or even in the last few months? Our client, who is one of the City's leading firms of accountants could be prepared to offer you a position not only paying a top salary but provide you with excellent career prospects.

For further details and immediate interview ring Robert Berry on:
01 626 9621.
Reliance Executive Division.

THE ROYAL INSTITUTION OF CHARTERED SURVEYORS

are looking for a young and lively Administrator

This is a management position providing a comprehensive support service for the RICS Junior Organisation, which comprises all members of the surveying profession under the age of 33 years.

This is an exciting opportunity for a 25-35 year old graduate with administrative experience who is looking for a varied job, including both professional and social activities.

SALARY C.£11,000

Applications including CV and daytime telephone number to The Personnel Officer, The Royal Institution of Chartered Surveyors, 12 Great George Street, London SW1P 3AD.

Two Key Financial Appointments

Based in **Reading**, our client is a fast growing finance house subsidiary of an international group. It manages a substantial and varied loan portfolio. Sophisticated network systems are being developed and the financial control function is to be strengthened by making two key appointments:

Financial Controller

to £25,000 + car

To be responsible for all aspects of accounting and to manage a small team. A high profile role, working closely with operations management with emphasis on improvement of board and management reporting. Applicants should be commercially aware qualified accountants aged late 20s/early 30s with proven managerial experience and the flair and ability to progress within the group.

Project Accountant

to £20,000

A new position created to undertake ad hoc financial and commercial projects. These will be extremely varied and provide extensive accounting and MIS experience—an exceptional opportunity for a young recently qualified accountant, either from the profession or commerce.

Contact David Tod BSc FCA on 01-405 3499 quoting reference D/585/BB.

Lloyd Management
125 High Holborn London WC1V 6QA Selection Consultants 01-405 3499

SALES & MARKETING

GRADUATES

We have opportunities for graduates in their twenties who have done their travelling, had their first jobs and are now serious about committing themselves to a career.

Our client is a marketing company, and is looking for people to train in management and sales, as well as in marketing. The company is expanding rapidly and wants to train people from the "bottom up" so that it can maintain its keen internal promotions policy. You must be team-orientated, willing to work hard and prepared to commit yourself to a rigorous training schedule.

It will demand your best.

If you are interested please call Patrick Williams
01-625 4602 or 01-625 6855

PROGRAMMES RECRUITMENT CONSULTANCY

MERCEDES BENZ GENERAL MANAGER

After eighteen months successfully operating a newly formed Mercedes-Benz dealership we now wish to expand and further develop our operation and therefore wish to recruit a General Manager.

Candidates should have considerable experience in all aspects of the motor trade and more particularly the quality end of new and used car sales.

An excellent remuneration package will be offered to the person who can provide the eagerness and enthusiasm to succeed.

Please write in the strictest confidence and enclose a C.V. to:

A.J. Wickins Esq., Managing Director, City Garage Ltd., Quarry Lane, Chichester, West Sussex. PO19 2NX.

AUDITORS

Influence a commercially exciting environment to £17,000

British Gas can offer commercially-oriented auditors an exceptional chance to develop their experience at our Central London office.

The emphasis of the work will involve reviewing the major systems operated throughout our Headquarters and assisting in the design of new systems for future use. You will also assess the procedures used to control major capital projects.

We are looking for good analytical skills and the ability to present and make recommendations effectively to senior management.

You should be a qualified or finalist accountant, with a few years' relevant experience, preferably gained in a major commercial organisation. Flexibility is essential as there will be some UK travel required.

Starting salary will be in the range £14,950-£17,000, depending on qualifications and experience, and there is a valuable benefits package.

To apply, please send your full cv, quoting ref: FIN/00371/005, to: Liz Randall, Recruitment Administration, British Gas plc, 59 Bryanston Street, London W1A 2AZ.

An equal opportunity employer

British Gas

Springboard to Business Management

London EC4 £18,000 + Guaranteed Bonus

The largest international supplier of economic and business news via electronic information systems has doubled the size of its Finance team since going Public in 1984.

A Qualified Accountant is currently sought to provide financial services to a number of international cost centres.

Responsibilities will include:
- Δ Review of European operating systems
- Δ Variance analysis and reporting
- Δ Liaison with sales, administration & business managers
- Δ Continuous development of reporting channels

This is a superb opportunity to develop commercial awareness and technical expertise within an organisation renowned for structured, in-house management training and rapid career advancement.

Candidates aged 22-26 should be seeking a steep learning curve, in preparation for a front-line decision making role within 12-18 months.

Please contact NICOLA LENDRUM quoting Ref: 3460 on 01-404 3155

Alderwick and Peachell PARTNERS LTD

Alderwick Peachell and Partners Ltd., Accountancy & Financial Recruitment, 125 High Holborn, London WC1V 6QA.

NATIONAL ACCOUNT SALES MANAGER

HARDWARE/ELECTRICAL OUTLETS
c.£17,000 + Benefits + Company Car

Major multi-national with strong market shares in the U.K. grocery and food trade sectors need an experienced National Account Sales Manager. You will need to demonstrate a successful track record of selling into these trade sectors and must have live contacts.

If you feel you have commercial ability and will enjoy being a vital part of a dedicated team, then send your full c.v. and a letter outlining why you should be considered suitable to:

Edward Cahill, Sales Director, Melitta Ltd, Humphrys Road, Woodside Estate, Dunstable, Beds LU5 4TP.

SENIOR SALES EXECUTIVES

£20,000 - £35,000 + Car

Project Management Consultancy mini computer solutions proven personnel required. Must have good track record and 10 years experience. Usual benefits offered. Only serious enquiries.

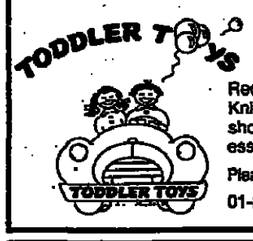
TOLMINK RECRUITMENT
Mr Stephens 01 506 2266

SALES EXECUTIVE

Established office furniture company in central London requires a sales executive for City area. Age 24-35, sales experience preferred. Salary plus commission. Please write with CV to:

Personnel Office, Hill & Noyes, (Office Equipment Ltd), 23 Bruton Street, London W1.

MANAGER



Required for two Knightsbridge toy shops. Experience essential.

Please ring Mr de Yong.

01-245 6316/7

GROUP FINANCIAL ACCOUNTANT COMPANY SECRETARY

Terms negotiable

LONDON **c.£25,000**

United Guarantee (Holdings) plc is a listed company which has recently undergone a financial and management reconstruction and plans to expand principally through acquisition.

An opportunity now exists for a young but experienced Chartered Accountant to join the small central management team. His or her responsibilities will include:-

* Overall control of group financial reporting
* Centralised treasury function
* Secretarial duties of a listed public limited company

Candidates should have several years post qualification experience in industry preferably with a public company. Good communication skills and enthusiasm are important in a small but highly acquisitive unit.

Applications, including full c.v. should be sent to:

Arthur J Cook
Financial Director
United Guarantee (Holdings) plc
10 Lower Belgrave Street
London
SW1W 8LJ

AMA Recruitment Specialists

COMMODITIES TRAINEES
c. £14,700 LONDON

One of the UK's largest futures houses needs young professionals, prof. grads. for excellent career dealing with US markets. Superb training with good mgmt. prospects. Applicants must live within commuting distance.

URGENT TEL: ASHLEY GOODWIN
AMA REC CONS

SW1 COMPANY specialising in Victorian wallpapers and fabrics, secretary and ecclesiastical, seeks enthusiastic person to help in showroom. Contact Mrs Payne: 01 946 3117.

ESTATE AGENTS - Central London, require trainee negotiators aged 18-24 years. Must have sound educational background up to A level standard, driving licence, be well presented and ambitious. Salary and company car during the training period then earning in excess of £20,000 pa. Please contact Michele Wilson on 01 228 2066.

ADVERTISING SPACE SALES - THE STATE OF THE ART

Combill Publications invite both experienced and potential ad sales executives with the ability to realise £35k pa. OTE to talk to us now!

If you value first-class company back-up, top quality international publications and can meet the challenge of a stimulating work environment - then call David Conway on 01-240 1515.

RECENTLY QUALIFIED ACCOUNTANT

City — Negotiable Package Including Substantial Banking Benefits

A leading merchant bank urgently requires a recently qualified accountant to join their specialist management accounting team.

Reporting to the management accountant, the successful candidate will take over responsibility for collating costing information from which the bank's management accounts, budgets, financial accounts and tax computations are produced. Other aspects of the position include the day to day monitoring of departmental reporting requirements, continual assessment and development of computerised accounting systems, cost analysis and control, provision of various ad hoc management information.

Successful applicants are envisaged to be 25-28 year old, graduate Chartered or Cost and Management Accountants with practical experience in micro based spreadsheets and proven ability to communicate at management level. Being one of London's major merchant banks and a member of the accepting houses committee, our client can offer an established career and training programme which will set your feet firmly on the road to a senior management position if you have the necessary drive and commitment. To apply, please write with a copy of your curriculum vitae to Antony Dunlop.

ANTONY DUNLOP
ACCOUNTANCY RECRUITMENT CONSULTANTS
18 JERMYN STREET LONDON SW1Y 6HP
TEL: 01-439 6171 ⇔ PICCADILLY

HORIZONS

A guide to career development

Climbing the right tree

Increasingly society is re-learning that there is nothing as lovely or precious as a tree. To work in the preservation and development of woods can be rewarding, says Ann Hills

Trees are being revalued as a resource to be preserved, enjoyed and tended. Dutch elm disease and threats of other diseases in different species have focused our minds; so have conservationists, campaigns to "green" our cities, and government agricultural policies.

The result is an expansion on the arboriculture front – which concerns producing, planting and managing trees and shrubs in urban and rural areas with amenity as the primary objective. By contrast forestry emphasizes the commercial value of timber. Career doors are open in charitable, public and commercial sectors. The skills required are an odd assortment; tree surgeons need a head for heights and woodland managers have to be diplomatic negotiators.

Diana MacMullen works for the Woodland Trust, whose acquisition programme this year will burst through the £1million barrier. Armed with practical woodland experience gained on holidays, and with a degree in forestry from Bangor University, her first job was in Hertfordshire County Council's landscape department.

Next came research on poplars, back at Bangor. "I was looking for the marketing potential, which has helped with a Churchill Travelling Fellowship. The grant enabled me to continue the research in several European countries." Three years ago she beat scores of candidates to become a regional officer for the Woodland Trust.

The Trust is moving into Scotland. She is responsible for the management of 1,600 acres – mostly broadleaf. She liaises with contractors and volunteers and hopes to set up a "community" wood (involving locals in aspects of its organization, which entail responsibilities from access to fencing, thinning and coppicing). She controls a budget of around £25,000 a year: "income goes centrally into the general system."

Oaks sold for timber have been saved

She earns £9,000 a year – not a fortune – "but I love the lifestyle. I'm usually at home two days a week – it's an old house called the Verderers – they used to look after common land," she said.

The Trust pays phone bills and a mileage allowance. "In the last year I've driven 22,000 miles." A pet cocker spaniel provides company on trips – which involve duties from technical inspections to negotiating for purchase. Her most satisfying achievement has been the recent saving of Tyrrell's Wood south of Norwich. "I came across it a year ago...the owners then went into liquidation. We had to pay an additional £10,000 to save 87 oaks which had been sold off to a timber merchant."

Being out in the woods, with a minimum of administrative duties, is important to Diana, though she is more likely to be found exercising skills of persuasion than wielding a chain saw. As the Trust grows she is concerned that contact with regional officers could be diluted. "I sometimes wonder if we are fully appreciated as dedicated people on call seven days a week."

Paul Akers works in an "ungreen" block, Westminster City Hall in Victoria Street, London (where trees failed to take root). He is the borough's arboricultural officer, based within the leisure department. Paul is a relaxed, affable man of 42, paid " a senior officer salary. It's a privilege to be working in this area," he adds, noting that extra income for planting came through Inner City Year. The budget is around £250,000 per annum for pruning, felling and planting.

He is responsible for parks and gardens in 8.3 square miles from Paddington to Belgravia, but not the Royal Parks. Paul does, however, give advice to owners of private gardens – which at times leads to litigation over whether or not a tree should be felled.

Large numbers are covered by preservation orders and recorded in detail: "there is a lot of paperwork." A typical case concerned residents of a Marylebone square who wanted the plane trees reduced in height. "The request was refused on the grounds that it would induce decay and result in more vigorous growth."

Work is generally 9 to 5 and occasionally at weekends – for example, when trees are being planted in a busy street. "I'm out about a third of the time on site, looking at the trees we own, or in connection with planning and advising. I have two assistants (one with a degree in ecology). We are all on radio pagers. Decisions sometimes have to be made urgently: a tree had to be felled when an articulated lorry wrapped itself around the trunk."

Local authorities are increasingly creating posts for tree specialists, and some London boroughs have jointly organized training. In addition to professional talents, he and colleagues "have to be able to express ourselves in court, during public inquiries, and give talks to groups." Paul is among examiners for the National Diploma in Arboriculture. Although he left school with only one O level, and went straight to Regent's Park as a horticulture apprentice, he took exams, following several courses of study, including one on tree surgery. What of the future? In career terms, "there is no further progression in Westminster."

A Portacabin is the regional home of Southern Tree Surgeons, beside farm barns, two miles from Eton College. The barns are being converted to offices for this branch (one of seven) of a healthy company, with a head office in Crawley Down, West Sussex. The area manager is Richard McSorley, who began as a professional footballer. Being "an outdoor type," he simply answered an advertisement, became a tree surgeon and landed up, during a global tour, "introducing the safety harness into Western Australia."

"We are asked to go abroad because we are cheaper and better," says Bill Matthews, founder and managing director, explaining the company's devotion to caring for individual trees as a rewarding activity with a long history. "The ancient Egyptians knew what they were doing when they wrapped leaves in mud before transporting trees down the Nile."

He reckons a tree surgeon needs to be physically fit and have above average initiative. It's a male world – "but we've had one or two women join. When you start to climb you may be scared, but pride will push you on," says the boss, who has helped to pioneer safety equipment.

Some jobs require a different approach: "this week we are planting a 35-foot tree in an Oxford College. Another current commission is attending to an avenue of plane trees in Barcelona, pruning and general preservation work." He is concerned that felling is too often seen as the answer and talks passionately about mistakes made at Hampton Court.

Tree surgeons must be physically fit

Courses are increasing in this relatively youthful, still evolving, industry. Universities with arboricultural options include Bangor, Aberdeen, Edinburgh and Oxford. Merrist Wood Agricultural College (Worplesdon, near Guildford, Surrey GU3 3PE, 0483 232424) is the only college in the UK with a department devoted to arboriculture. The choice here includes a three-year National Diploma course, one-year National Certificate and shorter courses – such as 10 weeks on tree surgery, leading to a City and Guilds Certificate.

● **Further career advice is available from the Arboricultural Association, Ampfield House, Ampfield, Romsey, Hants SO51 9PA (0794 68717) and from The Arboricultural Advisory & Information Service, Forestry Commission Research Station, Alice Holt Lodge, Wrecclesham, Farnham, Surrey GU10 4LH. Bentley (0420) 22255.**

BANKING & ACCOUNTANCY

ALPS ACCOUNTANCY & LEGAL PROFESSIONS SELECTION LTD
3 London Wall Buildings, London Wall, London EC2M 5PJ
Tel: 01-588 3576 Telex 887374

A varied and demanding role with scope to grow with the organisation

ALPS

ACCOUNTANT – MANAGEMENT COMPANY FOR LEADING INVESTMENT TRUST

LONDON **£15,000–£20,000 + MORTGAGE SUBSIDY**

To join a small, hard-working and friendly team, we invite applications from Accountants (ACCA or part-qualified), aged 28-35, with at least 5 year's practical experience, preferably in a financial institution or commercial organisation using computerised accounting systems. Reporting to the Chief Accountant, the successful candidate will have a wide range of both book-keeping and financial accounting responsibilities; these include the nominal ledger, bank reconciliations, monitoring and control of expenses and cash flow, together with preparation of accounts to extended trial balance, calculation of management charges and controlling fees receivable. Although the accurate and efficient handling of routine work is essential, an analytical and interpretive approach to figures is equally important in this rapidly-expanding organisation. Initial salary negotiable £15,000-£20,000 + mortgage subsidy, non-contributory pension, free life assurance, free BUPA, permanent health insurance and travel subsidy. Applications in strict confidence, under reference AMC136/TT to the Managing Director:

ACCOUNTANCY & LEGAL PROFESSIONS SELECTION LTD., 3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ
Telephone: 01-588 3588 or 01-588 3576. Telex: 887374. Fax: 01-256 8501.

Young and Qualified?

Scope in an International Group

Move into an unusually broad ranging role where you will be encouraged to make decisions and work independently.

Transworld and Transocean are founding companies within the substantial, diverse and well established Kerr McGee Corporation. Highly regarded in the industry, Transocean owns and operates 5 drilling rigs in Europe and the Middle East. The recent addition of a new rig is testimony to the company,s committment to the drilling industry. Transocean operates in the UK through its subsidiary Transocean UK.
Whilst benefitting from the support of a large group, you will enjoy the latitude and responsibility afforded by a small, local operation, principally taking charge of the accounting for Transocean's rigs. This will include preparing financial statements, interpreting drilling contracts and possible European travel.

Probably in your mid-20's, you are forward thinking with plenty of initiative. You are flexible in your approach, ideally have some oil industry experience and are capable of communicating with both clients and personnel at the US HQ.
Based in Central London, you can look forward to a competitive salary, comprehensive benefits and long term opportunities.
Please telephone or write (with CV) to **Sue Jagger, Simpson Crowden Consultants Limited, Specialists in Executive Search and Selection, 97-99 Park Street, London W1Y 3HA. Telephone: 01-629 5909**

Simpson Crowden
CONSULTANTS

PORTMAN

BANKING CAREERS
RECRUITMENT CONSULTANT
£14,000

We are a highly successful consultancy with specialist divisions in Banking, Computers, Temporary and Legal recruitment, which has earned us an excellent reputation in Central London.
Due to rapid expansion the Banking division now requires an additional consultant. The ideal candidate must be in their early to mid 20's with good 'O/A' level education as a recruitment consultancy although a banking or financial background would be considered.
You must be prepared to work as part of a busy professional team and be able to develop and maintain your own client base, whilst retaining a good sense of humour.
This is an ideal opportunity for a self motivated person who is looking for an exciting rewarding and challenging job.
For further details please call Mike Blundell Jones or write to him at 13/14 Great Saint Thomas Apostle, London, EC4.

Portman put care into careers
01-236 1113
Portman Recruitment Services Limited

Accountancy Appointments
Regency Hse, 107 Hagley Rd, Edgbaston, B'ham. B'ham. B16 8LA
Tel: 021 454 9689 (24 hrs)

FINANCIAL TROUBLESHOOTER **£16,000 plus Quality Car**
Well established and successful group having recently expanded into the US market, has further plans for acquisitions in the UK. They now seek a qualified, commercially aware accountant to be involved in running the UK operating divisions. Other work will involve special projects and acquisition investigations.
REF: 94115 DERBYSHIRE

FINANCIAL CONTROLLER **c£15,000 plus Car**
Manufacturing subsidiary of major group with a turnover in excess of £15 millions offers a career opportunity for a young ACA. Responsible to the Financial Director you will have overall control of the financial functions of the company. First class interpersonal skills are essential as is a desire for further career development.
REF: 94088 STAFFORDSHIRE

ACCOUNTANT **£13,000 plus, plus Car**
Recently qualified accountant to take up a first senior accounting role in a nationally based retailing company. Working via the established depot network you will be reporting on performances and profitability as well as preparing management accounts. Systems are computerised and fully intergrated with extensive use of Spread Sheets. Good career development in company committed to growth.
REF: 94130 STAFFORDSHIRE
For further information on these and many other vacancies, contact the above address:
BIRMINGHAM LONDON

HESTAIR MANAGEMENT SERVICES LIMITED

AREA FINANCIAL SERVICES DIRECTOR

LONDON. £25,000 AND CAR

The prestigious London firm of Chestertons, now part of the rapidly expanding Prudential Property Services network, is extending its expert services to clients, by providing on the spot high quality mortgage advice. This will meet the needs of both purchasers and vendors, making full use of a sophisticated IBM PC mortgage search facility with a database of over 200 institutions.

The systems are in place and well proven within other areas of Prudential Property Services. Now we need a Financial Services professional to introduce the service in London. As an integral part of the sales team, based at our Fulham Office, you'll provide valuable financial guidance to discerning clients. You'll implement systems, procedures and standards, recruit and develop a team of mortgage consultants and systematically extend the service throughout our Central London offices.

London's premier property market and Chestertons' professional reputation demand the highest technical and personal skills. You should be a high calibre professional within a similar role, or possibly the Manager of a West End building society or insurance company: articulate and assertive: capable of building business relationships and influencing highly confident customers and colleagues.

If you can match this profile, we will offer an initial salary negotiable around £25,000 plus company car, together with outstanding prospects for the future.

For further details, please telephone or write to: Elizabeth Whyatt, Personnel Officer, Prudential Property Services, Winchmore House, 15 Fetter Lane, London EC4 1JJ. Tel: 01-936 0572.

CHESTERTONS
PRUDENTIAL

DEVELOPMENT ACCOUNTANTS

MAJOR TRAVEL GROUP
WEST SURREY TO £18,000

Our client, part of a successful listed Group, seeks TWO young accountants aged 25/32, actively pursuing their qualifications or qualified by experience, for challenging new positions offering excellent career opportunities.

The Company, with a turnover in excess of £400m, is fast continuing to improve its market share, both by acquisition and organic growth, and is a major force within the travel industry. It is in turn part of a highly respected plc with a wide range of diversified activities.

Reporting to the Head of Development Accounting and motivating a small team, the roles will embrace the evaluation of business performance for both existing projects and potential acquisitions with specific reference to the analysis and development of management reporting systems. An essential requirement for the positions is the ability to interface with non-financial personnel at Divisional and Head Office levels.

Applicants for these posts must offer an analytical, mature approach and be able to work on their own initiative. Extensive computerisation within the Company additionally makes experience of micro computers, and particularly Lotus 123, highly desirable.

Fringe benefits are those you would expect from a major employer and include, in appropriate circumstances, relocation assistance.

If you are interested in these outstanding opportunities, please write briefly enclosing a Curriculum Vitae or telephone for a personal history form, quoting reference 4880.

EC RECRUITMENT SELECTION & ADVERTISING
EXECUTIVE CONNECTIONS
3rd Floor, 43 Eagle Street, London WC1R 4AP
Telephone 01-242 6103 or 242 6519 (out of hours)

COMMERCIAL BANKING

To £30,000 + package

This is an excellent opportunity for a creative and committed Corporate Banker to join the UK Corporate team of a major European Bank.

The ideal candidate will be a high calibre graduate aged between 25-30 with proven credit/analytical skills gained with a US Bank.

Preference will be given to those applicants with MBO, LBO, Acquisition Finance or Hedging experience who can demonstrate the ability to innovate and structure sophisticated deals.

Applicants with initiative, drive and good interpersonal skills can expect fast career development and early responsibility.

For further information please call **Maria Frangoulis** or send c.v. in strict confidence.

Capital Futures is an independent recruitment consultancy committed to the provision of professional and impartial advice to client and candidate alike.

18, Eldon Street, Moorgate, London EC2M 7LA. Tel: 01-588 4224

CAPITAL FUTURES
RECRUITMENT CONSULTANTS

BOOKKEEPER

urgently required

for lively West End fashion company, must be experienced to Trial Balance.

Please apply in confidence with full CV to:
Mrs C Woods, Spinoff/NVR Ltd, Lyndale House, 1st Floor, 49 - 50 Great Marlborough Street, London W1V 1DG

ACCOUNTANT

Required for substantial E. Yorkshire Country Estate

Including farming, leisure and catering activities. Salary c£9,500 plus free house.

Applications from experienced persons - preferred age group 28-50 with cv to:

BOX A28. The Times.

FULLY QUALIFIED ACCA

c.£16,000 + bonus + profit share.

London SW1 firm of Chartered Accountants require Senior ACCA with min 3 yrs prof exp. Friendly working environment in modern premises near Green Park. Varied portfolio of audit/accounts/tax with extensive client contact and training on computer techniques is offered.

For further details contact Darrell Bowie of Personnel Resources on 01 242 6321 ASAP or send C.V. to:

75 Grays Inn Road, London WC1X 8US.

ARE YOU BEING PAID WHAT YOU ARE WORTH?

Are you 23 + and London based?
Are you single minded and energetic?
Are you management material?
Are you willing to earn more than £20,000 per annum?
Do you want equity participation in an expanding nationwide Financial Services Group?

If so phone Nigel Adams on 01 734 8786. FPS (Management) Ltd.

ACCOUNTS MANAGER

SW1 **£20,000 + Benefits**

We are a well established fast growing company, providing a wide range of information services to the Motor, Insurance and Finance industries.

We are seeking to recruit an Accounts Manager who will be responsible for the accounts and administration departments and for all aspects of the Company's financial, budgetary and reporting requirements. This new appointment will strengthen the management team and play a key role in the planning and implementation of new systems and procedures within the organisation.

Candidates should hold a proffessional accountancy qualification and have experience in budgetary, costing and general financial matters. Personal qualities should include enthusiasm, initiative and excellent communication skills.

Please write with full career details to:
The Personnel Manager, P.O. BOX 44, 9 Grovenor Gardens, LONDON SW1W 0BH

CREDIT CONTROLLER

Rapidly expanding national wholesaling company are looking for a capable, well-educated person experienced in all aspects of credit control to manage their credit department. Salary to £11,000 according to experience. If you are looking for an interesting and demanding opportunity, please telephone Mr Gary Free 01 204 7276, or write with brief CV to: ATH Ltd, Kingsbury, NW9 9RR.

GRADUATE TRAINEE

to £8,500 + Study

Train for the Chartered exam with medium sized accountancy firm in WC1. Full in-house training plus paid study leave and course fees. Audit role using computer facilities. Must have c.9 U.C.C.A. points plus U.K. degree.

Call or write to Barrie Pullen or Fiona Cox, at Aldenwick Peacheli & partners, on 01-404 3155, 125 High Holborn, London WC1.

GRADUATES

TAXATION CAREER

Central London

A leading national firm of Chartered Accountants, Clark Whitehill is recruiting up to 3 graduates to embark upon careers in a thriving Tax Department, initially to train under a Personal Tax Manager.

You will be encouraged to qualify as a member of the Institute of Taxation with assistance and financing available for external and in-house training courses.

Candidates will be 1986 graduates who are keen on a business career, but need not have previous work experience. We are looking for bright ambitious people who will accept the challenge of a career where the practical application of technical knowledge is of prime importance.

Initially write with a CV to:
Mrs A Gregory-Jones, Clark Whitehill, 25 New Street Square, London EC4A 3LN

Clark Whitehill

BANKING AND ACCOUNTANCY

CREASEYS

CHARTERED ACCOUNTANTS
SINCE 1882

We have vacancies in our Tunbridge Wells office for:

a) CHARTERED ACCOUNTANTS
with up to two years post qualification experience.

b) *UNQUALIFIED PROFESSIONAL STAFF*
with at least five years experience.

c) PERSONAL TAX semi-senior.

You will be given training on computers and expected to take a responsible position in a busy and expanding professional office.

All salaries negotiable.

For further information and an application form please telephone:

PETER CLARK- 0892 48211

ASSISTANT COMPANY SECRETARY

Watson Ward Albert Varndell, a large and expanding Direct Marketing Agency group with a turnover of £25 million, wish to appoint a qualified Chartered Secretary. Responsibilities will include the full range of secretarial matters for the Company and six trading subsidiaries, preparation of agendas and minutes of Board Meetings and insurances. He or she will also be responsible for personnel and pensions administration. Candidates should be original thinkers with a confident personality and in-depth knowledge of statutory and legal matters. It is unlikely that anyone under the age of 28 will have the required experience to fill this position. Salary will be up to £22,000 according to age and experience. Benefits include a car, contributory pension scheme and private medical insurance. Career development prospects and potentially excellent.

Apply in writing to:
Brian Curran
WWAV Ltd., 31 St Petersburgh Place
London W2 4LA

COMPUTER APPOINTMENTS

APPLICATIONS ARE INVITED FOR THE POST OF

SYSTEMS MANAGER

BAHRAIN

PNDS STLG 24,000 TAX FREE
JULY START

To assume responsibility for an established computer department working with mini and micro computers and covering computer operations as well as applications maintenance and development.

Applications should be able to demonstrate the following:

- sound knowledge of cobol programming gained in a commercial environment.
- sound practical experience of wang hardware and operating systems.
- responsibility for the design, development and successful implementation of major computer applications.
- ability to work under pressure and meet deadlines.

The contract is for two years and, in addition to a tax free salary, fully furnished accomodation and return air fares are provided.

Please send a full curriculum vitae by air mail before April 17 th to DIANE HARMER, ADMINISTRATION DEPT, PO BOX 5370, MANAMA, BAHRAIN. INTERVIEWS WILL BE HELD IN LONDON BETWEEN 11th AND 15th MAY 1987.

LA CRÈME DE LA CRÈME

BI-LINGUAL PA TO GENERAL MANAGER

RENAULT

Are you the type who accepts that when you work for the top man he's hardly ever going to be around?

Are you ready to take control of the affairs of a senior French manager working in the motor finance business?

If you can answer 'yes' to both of these questions, then maybe you're the person we seek. Working for the General Manager of Renault's finance arm requires a very good head for figures, a good understanding of accountancy, and a desire to extend your experience in this field.

As well as your normal secretarial duties, you must be ready to accept responsibility and, in time, be seen as somebody who can make a decision which sticks. This is no job for the average secretary, nor is it right for those who seek an easy life.

We'll offer you a competitive salary, 23 days holiday, pension scheme and car leasing facility, together with all the benefits you would expect from an employer of our size.

If you're looking for a challenge that will immerse you in an exciting, expanding sector of our business and are willing to accept responsibility, then write to me, Sian Vernon, at the address below.



TRAVEL

BILINGUAL PA
CIRCA £12000 PLUS BENEFITS

The young managing directors of this fast expanding holiday company are seeking a capable bilingual PA/Secretary. Candidates must be fluent in French and have good secretarial skills together with the ability to work on your own initiative as the directors are often abroad. This is a challenging responsible position which would suit a well educated ambitious person who thrives in a busy and demanding environment.

Please apply in writing enclosing full CV to:
Mark Warner, 20 Kensington Church Street, London W8 4EP

Mark Warner

PERSONAL SECRETARY

An international PLC in the Media Industry based in NW London urgently requires a personal secretary for its Chief Executive. The successful applicant will be an experienced person, probably having held a similar secretarial position with a major company before.

An executive secretary wishing to work in the NW London area - rather than the City or West End - will find this opportunity to be of considerable interest. Training in the use of word processor equipment can be provided. Excellent shorthand is necessary.

Salary by negotiation.

Impeccable references will be required.

Applications in confidence with CV enclosed:

Samuelson Group PLC,
303/315 Cricklewood Broadway, London NW2 6PQ
marked for the attention of Hilary Schneiders

CONFIDENT? FLEXIBLE? WELL-SPOKEN? WILLING TO TRAVEL? HARD WORKING? EFFICIENT? COMPUTER-FRIENDLY? SELF-RELIANT? INTELLIGENT?

If you are all these things, there's an £8,000 + p.a. job in Hammersmith for a bright PA in a small private P.R. Co. specialising in property.

Ring 743 5988

Looking for that special appointment?

Small dynamic leisure company offers the following position.

Receptionist 20+ Salary negotiable

You will be the first person our clients meet. Your reception skills, accurate audio typing ability and telephone manner will be your biggest selling points.

We are offering excellent working conditions with a 37.5 hour week. Applicants should be hard-working and presentable, having high personal motivation and good interpersonal skills.

If you think you are right for us then apply with CV to:

The Langdale Group
5 Princes Gate
London SW7 1QJ

RECRUITMENT CONSULTANTS £15,000+++
A DEFINITE CAREER - minimal entry - self-motivation, a strong salesy personality and the ability to cope under pressure. Full professional training provided. Age 23-40. Call Enca, Suzanne or Vicky NOW!

PROPERTY PROSPECTS £12,000 + Bonus + Perks
Soar to success within this extremely prestigious property company. Working for a Whizz-kid Director you will enjoy a high percentage of administration, including new projects, client research, organising social events and sporting days. An excellent bonus and stunning offices are another reason for finding out more about this top position TODAY.

UNLIMITED SCOPE £12,000 + Mort. + Perks
For a vivacious, go getting PA who loves to work in top gear. Based in a highly successful City trading co! and acting as 'right hand' to the dynamic American Manager, you will use your administration, client awareness and social skills to the full.

OPEN SESAME - ADVERTISING £12,000 + 10% Bonus + Excellent Perks
This must be the top advertising job so far this year. Working for a highly successful advertising Director, who delegates 9 out of 10 of his jobs. Your career will be racy and exciting and very involved. Excellent secretarial, social and administrative skills required.

CALLING ALL - LEXITRON-WANG-IBM WP OPERATORS
City Recruitment Consultant's Temporary Workforce has an exclusive bank of City clients who require top calibre girls to work now and througout the summer period. DON'T CALL US unless you expect the best possible rates, a guarantee of excellent assignments and an introduction into the fast moving pace of the City.

Call MAUREEN FLINT now! on:

01-283 3464

Secretarial & Commercial Div.
City Recruitment Consultants,
58 Houndsditch, London
EC3A 7DL

SECRETARY
Marketing Team

The Cromwell Hospital, a leading hospital in West London is seeking an experienced Secretary to organise our newly established marketing team.

Applicants of mature and flexible outlook with excellent telephone and inter-personal skills, will need to be well organised and have excellent secretarial skills. Medical experience would be useful. Preferred age 25-35 years. Salary c.£10,000.

If you think this job is for you, please write enclosing CV to Mrs Mary Mitchell, Personnel Department, Cromwell Hospital, Cromwell Road, London SW5 0TU.

CROMWELL HOSPITAL

TEMPORARY SECRETARY/PA

£7,936 - £8,570 per annum TAX FREE.

The International Oil Pollution Compensation Fund, an Inter-Governmental Organisation, situated in SE1, is looking for a Secretary/PA for its Finance Officer. The position will be filled as from 21 April 1987 or nearest possible date for 6 months.

Apart from general secretarial duties, the person appointed will undertake book-keeping duties. Experience of book-keeping to Trial Balance stage will, therefore, be desirable. Experience in the use of IBM Displaywriter or PC will also be desirable.

Complete proficiency in English is required. As the Organisation has English and French as official languages, a working knowledge of French would be an asset. The post demands the ability to work under pressure. The salary is nett of U.K. income tax with 3 weeks holidays during the 6 month period.

Please apply immediately with cv to:

THE INTERNATIONAL OIL POLLUTION COMPENSATION FUND
4 Albert Embankment,
London
SE1 7SR
Tel: 01-582 2606

PA/SECRETARY

required for Managing Director and Finance Director of a small International Oil and Gas Service Company. WP experience necessary plus an ability to work on own initiative and remain calm under pressure. Salary according to experience. Age 25+.

Please write with full career details to:

Miss L.K. Carroll,
Oil and Mining Services Ltd, 5th floor,
Standbrook House, 2-5 Old Bond Street,
London W1X 3TB.

COLLEGE LEAVER to £8,500

Here is this excellent salary when you join this famous name company closely connected to the advertising industry. This is the ideal first job and you'll be trained in all office systems. Excellent prospects and bonus. 90/50 skills and WP ability needed.

Please telephone 01 240 3511

· Elizabeth Hunt ·
Recruitment Consultants
2-3 Bedford Street London WC2

Systems Manager

CHARGE CARD COMPANY

The AirPlus Company Limited is a new company with a new product, the AirPlus charge card for business travellers. After an intensive nine month study, 13 major European airlines have formed the company to launch the AirPlus card, which will provide corporate business expense services relating to air travel, car hire, hotel and restaurant charges.

The Company will appoint a Systems Manager to organise and control the systems requirements of the AirPlus Charge Card Programme with participating airlines. The appointee's first priority will be to become involved in establishing the interface between the AirPlus central processing facility and the participating airlines systems. This will involve constant liaison with the airlines' commercial and DP departments along with managing the activities of the central processing facility which provides merchant sales data capture, subscriber reports and treasury and foreign exchange management.

Experience of IBM mainframe systems and an up-to-date knowledge of telecommunications systems are key requirements. Exposure to card operating systems is important. Your strong technical background must be combined with excellent problem solving skills and the ability to develop efficient and workable systems. With a good educational background you will have well developed managerial skills, be in your late 20s to early 30s and have a desire to travel.

The new company is going to be located in West London and is offering a competitive remuneration package.

If you are interested please telephone Michael Fahey on 01-353 1070 or write to him in confidence giving concise career, personal and salary details and quoting **Ref. ER921.**

Arthur Young Corporate Resourcing,
Citadel House, 5-11 Fetter Lane,
London EC4A 1DH.

Arthur Young Corporate Resourcing

A MEMBER OF ARTHUR YOUNG INTERNATIONAL

CONVEX AFFORDABLE SUPERCOMPUTERS

CONVEX manufacturer of the world's first affordable supercomputer is expanding its UK operations.

CONVEX Computer design, manufacture, sell and support a range of integrated scalar and vector supercomputers. Using Cray (TM) - like hardware architecture and VAX/VMS (TM) software compatibility, the CONVEX C-1 has the perfect combination of features to address the enormous price performance gap between the VAX (TM) and the Cray (TM).

Having started its UK subsidiary in September 1986 CONVEX is already experiencing a tremendous reception for its products and we require the following staff immediately:-

2 Top flight Sales Executives -
one to sell into the commercial sector and the other to specialise in Government sales to civil, military and educational departments.

2 Field Support Consultants -
to provide pre- and post-sales software support for all areas of CONVEX business.

and

1 Financial Controller
To manage the UK company's accounting needs with some involvement in the European subsidiaries.

Qualifications: Sales Executives should have at least 10 years' sales experience in the computer industry with both mainframe and superminicomputer market knowledge. A good understanding of the scientific, engineering and technical sales areas is required as well as a proven "new name" track record.

Support consultants should have either an in-depth knowledge of Fortran preferably with experience of vectorization or an in-depth knowledge of UNIX. Experience in the VAX VMS environment would be useful.

Applicants for the Financial Controllers function should have a recognised accounting qualification and experience within a multinational accounting environment.

For all the above positions the ability to work alone, using your initiative and industry experience is a pre-requisite, as is a clean driving licence and willingness to travel.

The rewards, like the market potential, are enormous. Exceptional earnings, a share option and purchase plan, with a flexible company car scheme and the benefit of joining a successful company in a new and exciting market, must make this one of the best opportunities and packages available in the computer industry today.

Call TODAY outside office hours for further details of the above positions.

Michael Draper for government sales on:	**02407 5776**
Keith Palmer for commercial sales on:	**0580 80430**
Steve Nutt for support on:	**0483 275255**
Derrick Sequeira for finance on:	**0256 32786**

or during office hours on 0483 69000 or write to:

Convex Computer Ltd
Hays Wharf
Millmead
GUILDFORD
Surrey GU2 5BE

TIP TOP
c.£14,500

One of the directors of this prestigious merchant bank needs a top level PA. He is a charming and well-known city figure who heads up one of the major divisions within the bank and his work is of an interesting, but highly confidential nature.

He is looking for someone who enjoys the excitement of top level city deals and who can also provide him with an executive secretarial service. You will need strong organizational skills, not only for arranging his many meetings and lunches, but also for dealing with his wide ranging personal interests.

For someone who has senior level city experience, and who is looking for a career move, this position offers you the unique opportunity to work alongside a dynamic director who would provide a fascinating insight into the top level world of banking. Age: 25-35 Skills: 90/60

CITY OFFICE
726 8491

ANGELA MORTIMER

RESEARCH FUNDS ADMINISTRATOR
(to circa £12,000 pa)

for national medical research foundation (Central London). The person appointed will be responsible to the Director for wide ranging duties including the processing and administration of research grant applications; equipment costing/price negotiation etc., (incl. visits to suppliers;) purchasing, progress and payments; liaison with regional authorities and hospitals; and some committee servicing/ report preparation, correspondence etc. Keyboard skills, typing desirable.

Write or telephone
Managing Director,
Massey's Executive Selection,
100 Baker Street, London W1.
Tel: 01-486 8694.

Continued on next page

DIARY OF THE TIMES CLASSIFIED

The Times Classified columns are read by 1.3 million of the most affluent people in the country. The following categories appear regularly each week and are generally accompanied by relevant editorial articles. Use the coupon (right), and find out how easy, fast and economical it is to advertise in The Times Classified.

MONDAY
Education: University Appointments, Prep & Public School Appointments, Educational Courses, Scholarships and Fellowships. Career Horizons. La Crème de la Crème and other secretarial appointments.

TUESDAY
Computer Horizons: Computer Appointments with editorial.
Legal Appointments: Solicitors, Commercial Lawyers, Legal Officers, Private & Public Practice.
Legal La Crème for top legal secretaries.
Public Sector Appointments.

WEDNESDAY
La Crème de la Crème and other secretarial appointments.
Property: Residential, Town & Country, Overseas, Rentals, with editorial.
Antiques and Collectables. (Monthly)

THURSDAY
General Appointments: Management and Executive appointments with editorial. Career Horizons.
La Crème de la Crème and other secretarial appointments.

FRIDAY
Motors: A complete car buyer's guide with editorial.
Business to Business: Business opportunities, franchises etc. with editorial.
Restaurant Guide. (Monthly)

SATURDAY
Overseas and UK Holidays: Villas/Cottages, Hotels, Flights etc.

THE WORLD FAMOUS PERSONAL COLUMN, INCLUDING RENTALS, APPEARS EVERY DAY.

Fill in the coupon and attach it to your advertisement, written on a separate piece of paper, allowing 28 letters and spaces per line.
Rates are: Lineage £4 per line (min. 3 lines); Boxed Display £23 per single column centimetre; Court & Social £6 per line. All rates are subject to 15% VAT.
Send to: Shirley Margolis, Group Classified Advertisement Manager, Times Newspapers Ltd., PO Box 484, Virginia Street, London E1 9DD.

Name
Address
Telephone (Daytime)
Date of insertion
(Please allow three working days prior to insertion date.)
Use your Access, Visa, AMEX or Diners card:

GOLF: A SCOT AIMING TO CUT DOWN A FOREST OF AMERICAN HOPEFULS IN NORTH CAROLINA

Hammond puts her game back on course

By Patricia Davies

For two years life gave Tracy Hammond the pip. The Warwickshire champion was on the verge of an England cap a couple of seasons ago but had to withdraw from the team because of illness. Eighteen worrying, and painful, months later, it was diagnosed as Crohn's Disease, an incurable but treatable affliction that affects the digestive system.

At 22, Miss Hammond is now on a course of anabolic steroid injections and a diet that requires her to avoid *anything* with pips in it, things like tomatoes, cucumbers, apples and strawberries.

They are some of the good things in life but the good things in golf may not be denied Miss Hammond for much longer after she and her partner, Susan Moorcraft, won the Avia Foursomes so impressively at the Berkshire last month.

It was Miss Hammond's first competitive outing since June last year, when her illness took a turn for the worst. She had to spend seven weeks in bed at one stage, followed by five in hospital but, to paraphrase Henry Cooper, she is still a "big strong girl".

That came in handy at the penultimate hole of the Avia, a 470-yard par five. She and Miss Moorcraft were seemingly out of contention until Miss Hammond hit "the best three wood of my life" to within three feet of the pin for an eagle three. The shot covered 240 yards to a raised green and meant they approached the 18th tee a shot ahead of the field.

Ignoring the swirling snow and a biting wind, Miss Hammond plonked a six iron onto the green, where most of the other players were using long irons or even woods, and she and Miss Moorcraft two-putted for their first major title together.

Miss Hammond has always been a long hitter but she is not quite what she was, not because she lost two stone at one time during her illness but because her coach, Brian Sparks, decided to reduce her length by 20 or 30 yards in an effort to keep her on the fairway.

He seems to have succeeded admirably, and the only blight on Miss Hammond's golfing horizon at the moment is that Sparks is moving to France to take up a job there.

Miss Hammond says she will be glad just to get through this season fit and well but she has her heart set on that England cap and has no intention of sitting back to admire her victory at the Berkshire. The day after winning, the newly-crowned Avia champion was back on the practice ground having a lesson.

Lyle set to become top earner

From Mitchell Platts
Golf Correspondent
Greensboro

The latest dilemma facing American golf is that Sandy Lyle enters the Greater Greensboro Open on the Forest Oaks course in North Carolina today, poised to become the leading money winner on the 1987 US PGA Tour.

For if Lyle successfully defends the title the $108,000 (£67,500) first prize will take him to the top with $325,142 (£203,213), unless the current leader, Corey Pavin, ($314,300) finishes among the leading 12.

Card of the course

Forest Oaks

Hole	Yds	Par	Hole	Yds	Par
1	407	4	10	393	4
2	511	5	11	383	4
3	409	4	12	186	3
4	190	3	13	503	5
5	415	4	14	438	4
6	386	4	15	554	5
7	372	4	16	408	4
8	215	3	17	188	3
9	574	5	18	426	4
Out	3,479	36	In	3,479	36

Total yardage: 6,958 Par: 72

It would further increase Lyle's confidence for the US Masters, which starts at Augusta next Thursday. But it would be another body blow for the Americans, who are still reeling over the rise of the Australian, Greg Norman, to the number one place in the official money list last year.

Moreover Lyle has already climbed from twelfth to sixth in the Sony World Rankings so that with Norman, Severiano Ballesteros, Bernhard Langer, and Tommy Nakajima, of Japan, leading the way it leaves Payne Stewart as the only United States representative among the top six.

The warning lights have been flashing for American golf for several years now but Lyle's success last Sunday in the Tournament Players Championship — the first in that event by a non-American — has hurt their pride even more.

What cannot be ignored is that most United States golfers would struggle to have the comfortable existence they currently enjoy if they were compelled today to compete on a world tour. The closed shop aspect of the US PGA Tour has protected their players for too long yet, even now for an event such as the Greater Greensboro Open, which is largely ignored by the leading American golfers because of its close proximity to the Masters, an invitation to Howard Clark was issued too late for him to be able to accept.

"I really wanted to play at Greensboro but I waited and waited and waited after asking for an invitation, and it got to the point where I had to make some firm plans," Clark said. "I had already been given my first invitation to the US Masters and I needed to make a decision as I want to prepare thoroughly for my first appearance at Augusta."

So Nick Faldo and the Spaniard José María Olazábal, who is making his first appearance in the United States as a professional, are the only other European golfers in the field of 144. Thus the odds are heavily in favour of an American victory, especially as Ballesteros, Langer and Norman are all absent, but Lyle, now receiving the respect he deserves, is determined that will not be the case.

"I celebrated a little bit after winning the Tournament Players Championship and I had quite a hangover on Monday morning," Lyle said. "In fact I felt a little sorry for myself. But I was entitled to have one night off — since then I've thought of nothing else but of making it two wins in a row here then going on to complete a hat trick at the US Masters.

"I have had quite a few telegrams and phone calls, and its lovely hearing from people like Jimmy Tarbuck and my old Midlands golfing pal, Terry Shingler, but its back to business now. The course is playing very long, so that will suit me, and its going to be icy cold, if the weather forecasters have got it right, so I imagine that there will be a lot of players virtually eliminated here before the gun has gone. It's going to be a question of fighting for survival and that will also suit me."

Faldo is fighting for survival of a different kind as he is currently 144th in the money list with $6,543 (£4089) and so he must show rapid improvement if he is to regain the playing privileges he lost in 1986, when he dropped out of the leading 125 money winners. He has not won for almost three years whereas Olazábal, seeking to make an immediate impact in the United States, had two victories to his credit last year in his first season on the European tour.

SONY WORLD RANKINGS: 1, G Norman (Aus) 1657; 2, B Langer (WG) 1253; 3, S Ballesteros (Sp) 1214; 4, T Nakajima (Jap) 929; 5, P Stewart (US) 850; 6, S Lyle (Sco) 767; 7, L Wadkins (US) 747; 8, B Tway (US) 709; 9, C Pavin (US) 680; 10, H Sutton (US) 661.



In the swing: Lyle hopes to defend the Greensboro Open title for his second victory in a week

BASKETBALL

Murray's position threatened by Masters final loss

By Nicholas Harling

With his own and the club's future very much in doubt, Joedy Gardner, the coach of Murray International Metals Livingston, flies home to Phoenix, Arizona, tomorrow.

Gardner, aged 51, had hoped that he would be taking his summer break not only as coach of the best team in Britain, but in the knowledge that when he returned in August to complete his three-year contract, it would be to lead the Scottish champions into next season's Premier League.

The reality, as Gardner has discovered to his chagrin this week, is altogether different. The startling margin of Murray's 103-82 reverse in Tuesday's final of the British Masters tournament at the Aston Villa Leisure Centre left Polycell Kingston asking "who is the best team in Britain now, then?", and the Scottish Basketball Association's assertion of getting their lawyer to look into certain conditions requested by the English Basket Ball Association for the Premier League, threatens Murray's presence in any competition next season.

David Murray, the owner of the club, has already withdrawn one threat to end his financial support and pull his team out of domestic events north of the Border. He may not be so patient again, particularly after the kind of fiasco that marred his team's triumph in the Scottish play-offs at the weekend, when HTV refused, at the last minute, to cover the event because of Falkirk's insistence on wearing shirts promoting a firm of window manufacturers.

Such problems were the least of Kingston's concerns, however, as they returned home from Birmingham with a performance behind them that augured well for their chances of success in the National Championship play-offs.

Not the least reason for the English club's revival has been the emergence of Kenny Scott, their forward, aged 21, whom Kingston considered well worth breaking the British transfer record for with a successful £12,000 bid to Birmingham last summer soon after Kevin Cadle's appointment as coach.

The scorer of 20 points in a performance of raw power, Scott revealed why Kingston have put well behind them the month of February when everything went wrong, including their championship hopes. "I was just glad to get out of February and move on," Cadle admitted. "But Kenny is the one that has got us through the season."

FISHING

Water boards await court sewage ruling

By Conrad Voss Bark

Considerable interest among fishermen will focus on Aylesbury Magistrates Court next Thursday when the Thames Water Authority will be facing six charges of having "unlawfully polluted" the River Thame, a tributary of the Thames. The case is being brought by the Anglers' Co-operative Association under Part Two of the Control of Pollution Act.

The Thame is a coarse fishing river that rises near Aylesbury in Buckinghamshire and flows into the Thames above Warborough. Several angling clubs have water. The river contains mainly chubb, dace and carp.

The Anglers' Co-operative Association was formed in 1948 to fight pollution on behalf of anglers and angling clubs. The cases were brought under common law and the ACA made its reputation when they fought a pollution of the Derwent on behalf of Derby anglers in 1951. The case went to the High Court and the Court of Appeal before the ACA won substantial damages, with costs, and a subsequent clean-up of the river.

Sewage pollution has been a concern for water authorities and their predecessors, the river boards in England and Wales, for many years. The Water Authorities Association said recently in a review of the national water supply, that the reasons for the discharges from sewage treatment works, when they occur, are largely financial. The report said: "Water authorities have the technical knowledge and management skills to produce satisfactory effluents but are constrained by government cuts in borrowing limits, by cuts in operating expenditure and by pressures from customers to limit the increases in charges."

The Water Authorities Association and the other regional water authorities in England and Wales will be watching the court proceedings with some apprehension. At least two other regional authorities in England have serious sewage problems

RUGBY LEAGUE

A game of anguish for a keen supporter

By Keith Macklin

Last Sunday provided the most harrowing 80 minutes of Patricia Parkinson's life. There she sat, speechless, in the grandstand at Owlerton Stadium in Sheffield, able only to wave her arms about, grimace and clap as her favourites, Sheffield Eagles, beat Hunslet, the leaders of the second division.

At times she nearly burst from her desire to shout and roar, but she could not give voice to her emotions. Her reward, received at the end of the match, was £160 for club funds, raised by a sponsored vow of silence.

To appreciate the enormity of the feat you must speak to Gary Heatherington, the secretary and coach of Sheffield Eagles. "Pat has one of those voices that you can hear at the other end of Sheffield" he said. "During the match the players can hear her bellowing above the rest of the crowd, and it keeps them going."

Mrs Parkinson, one of five finalists in the Rugby League's official competition, "Top Fan", to find the most ardent supporter for the year, describes her role in the sport as "vociferous support from the terraces". But it goes beyond this: she is raffle ticket seller and tea maker.

She has strong competition for this year's award and the trip for two to Canada which goes with it. Doris Hall, aged 73, began to follow the Red Devils of Salford as a schoolgirl in 1930. As an unpaid volunteer she operates a lottery kiosk at the club for five days each week, and helps with the catering at first team and reserve games. She has a wardrobe full of red and white clothes and her house is painted red and white.

Bob Evans, aged 36, works at the London Stock Exchange. He was converted to Rugby League with the birth of Fulham in 1980, having previously supported the football team, Aldershot. He became a regular Fulham supporter and when the club was rescued from liquidation in 1984 and switched to the National Sports Centre at Crystal Palace, he became a member of the voluntary management committee. Fulham have now moved to Chiswick, and Bob is unpaid team administrator.

Matthew Fletcher, aged 18, is a pupil at Horsforth School in Leeds, and travels by public transport to watch Doncaster. Matthew travels alone despite being totally deaf, funding his trips with his pocket money. Harry Falkingham, aged 70 in June, is the other finalist. He joined Leeds Supporters Club in 1947 after being an unaffiliated supporter for 20 years. He has served on every players' benefit committee since 1971

LA CRÈME DE LA CRÈME

SECRETARY/PA TO MANAGING DIRECTOR

To join Mayfair based property company. Good audio typing skills plus some shorthand. Ability to organise essential. Small, friendly office where personality, drive and appearance are all important. Age 27 plus.

Salary c.£12,000.

Tel: Wendy Toft on 01 408 1677

SECRETARY/W.P. OPERATOR/GIRL FRIDAY £9,500 +

Why not join us in a small and relaxed City office as secretary to the Deputy Managing Director. Your work will include the preparation of monthly management reports on a Wang word processor, generally looking after your boss and occasionally preparing meals in our well equipped kitchen. The prime requirement is that you have a happy disposition and would enjoy working in a small friendly office.

Apply: - Fiona on 01-623 9021

WIMBLEDON 1987

Attractive drivers required to chauffeur Tennis Stars during Wimbledon fortnight.

3 year driving experience on full sportless licence with excellent knowledge of London required.

Reply to BOX C58.

SECRETARY

aged 24+, required for small toy co. in very busy but informal creative modern office in W11 to assist and organise the dynamic, young management team. The job is hard to categorise but you must be self-motivated, reliable, enthusiastic, thorough and careful. Good organising ability and basic secretarial skills essential. Driver and non-smoker preferred; excellent salary for right person.

Origin Products Ltd., 221-4121.

GALLERY W1 £9,500+

We are looking for an enthusiastic and capable secretary to help the MD in this friendly Gallery. Immaculate presentation and skills are essential (100/60).

Call Sally Owens now on 01 235 8427
4 Pont Street
LONDON SW1

ARE YOU A CROSS BETWEEN JOAN OF ARC, JOAN RIVERS AND CLAIRE RAYNER?

Desperately nice, desperately busy ad agency seeks desperately good P.A./sec (at £9,500 to start, you won't have to be desperate to move). Call Suzie now on 240 0961.

MAYFAIR PROPERTY CONSULTANT

Requires Secretary with good all-round skills. Estate Agency and/or Property experience essential. Excellent remuneration package for the right applicant. Please contact:

Hazel Rosemin, Charles Price & Co.
1 Berkley Square, Mayfair.
London W1X 5HG
Tel: 01 493 2222

CHELSEA ARTS CLUB

Require young lively secretary to work odd hours in a chaotic atmosphere. Definitely not 9-5. Ideal for 1st or 2nd jobber.

Salary £8,500.

Tel 352 0973

PA SEC £12,000 + EXCELLENT BENEFITS

To take full responsibility for the day to day running of luxurious London based office of a large international Co. Dealing with VIP's, organising and attending functions etc. Must be smart, well presented, with good secretarial skills. Please call Barbara Basquil for immediate interview.

01-837 6444

W1 BASED CHARTERED SURVEYORS REQUIRES SWITCHED ON SECRETARY/PA

Required to work for busy and overworked Associate in their acave and hectic Industrial Agency Dept. Ideal opportunity to get involved and learn about commercial property.

Good salary and usual benefits.

Apply to
Pam Krombach
01-493 4933

MAYFAIR PROPERTY COMPANY

Requires efficient secretary with WP experience for Director. Aged between 26-35. Salary negotiable.

Phone
Barbara Knight on:
01-491 8688
No Agencies.

EXPERIENCED MEDICAL SECRETARY

Required to work for a small group of Consultants in the private wing of a Teaching Hospital.

Excellent salary neg.

Contact Heather on
387 9789 (9am-5pm)
or Dr Smith on
359 8575 (after 7pm)
for further details

SECRETARY/ PARTNERSHIP MANAGER

Challenging position with contemporary architectural practice in restored warehouse. EC2, for person keen to use own initiative. Shorthand and high standard of typing required. WP an advantage but not essential. Salary not less than £9,000pa

Tel: Delia on
01-739 0444

MAYFAIR SECRETARY+

Required for commercial department of successful, young, rapidly expanding Mayfair based Estate Agents. Lots of client contact therefore good telephone manner and presentation. 40-60 wpm + WP exp. Salary £9,000

Interested? Call Jenny 724 3100
No Agencies

SECRETARY

A Director of this City based International Co is seeking an exc sec with good S/H and typing skills. Knowl of WP an advantage. Own office within friendly env. Age 20+ with excel salary package. Please contact Maria Bond at RPL on 01 588 6722
16-28 Tabernacle St.
EC2A 4BN Agy.

PERSONNEL SECRETARY

Bright enthusiastic secretary required for busy Personnel Department of leading W1 Advertising Agency. Must have accurate speeds. Pleasant offices and friendly working environment. Good salary and benefits

Please telephone Linda Linn on 01 638 5060

£11,000 + BONUS PERKS

Working in friendly office of international co. as top senior sec. 100 wpm SH, must have initiative, able to take on responsibility, interested in personnel, 25-40 yrs.

Call Jill now
ON TOP (agy)
435 7492

EXECUTIVE CREME

PERSONAL ADMINISTRATIVE SECRETARY

Belgravia/Chelsea

To work as personal secretary to established American journalist/historian in private house with excellent, modern office equipment. Ideal for a conscientious candidate who enjoys working on her own to a very high standard. Word processing and database management on IBM-PC (WordPerfect and Q&A, but willing to teach). Basic bookkeeping. A flair for filing and extreme accuracy essential. Cheery telephone manner. Audio, no shorthand. Working knowledge of French helpful. Prefer licensed driver. Animal lover only (3 dogs & 2 cats in circulation). Some overflow dictation from office of banker husband. 3 weeks holiday 1st year. Salary: £12,000+ for right candidate.

Tel: 01-245 9454

HIGHLY GEARED SECRETARY FOR CITY EXECUTIVE SEARCH TEAM

We are two consultants advising financial institutions in the City.

The office environment is small and rapidly expanding, with plenty of client contact. We need a highly motivated assistant who will combine secretarial skills (yes, shorthand) with administrative strengths.

Competent with WANG system and ability to set up and control efficient maintenance of data/filing systems is vital. We appreciate an excellent organiser and good communicator and can offer long-term promotional prospects for an outstanding person.

Age: at least 25 Salary: c£10,500

Please write with full cv to: Hoggett Bowers plc, Moorgate Hall, 153/157 Moorgate, London EC2M 6XB and quote reference SS/GC/1.

SECRETARY/PA TO CHAIRMAN/MD

I am seeking a first-class Secretary/PA with good organising ability to work in a busy and varied environment. You will arrange social events, customer appointments and Senior Management Meetings.

The Company is a major supplier to the newspaper industry and the position calls for an excellent communicator with a good telephone manner. Shorthand required but fast speeds are not essential. Age 25-35.

Salary circa £10,500.

For interview phone
P. Walker on 01-405 3642

STOCKBROKING c.£13,000 + MTG

The Head of Marketing of a prestigious British Stockbrokers needs a PA who is capable of taking on a Marketing Assistant role within a year. Secretarial skills and background are essential, however the major part of the job is organising him and providing a full Marketing and Admin back-up. You will be involved in everything from designing Company publicity, through arranging press conferences to co-ordinating major sports sponsorship deals.

An ability to think on your feet, use initiative and make things happen in a lively team environment are the pre-requisites for this unusual opportunity in Stockbroking.

Skills: 90/60 Age 24-28

CITY OFFICE
600 0286

ANGELA MORTIMER

COMPANY LAW £10,000+++

Audio/WP (WANG) for prestigious West End solicitors, min 2 yrs legal experience, benefits inc 5 wks hols, STL, sub restaurant, 2 reviews, bonus & pension

CONVEYANCING £10,500+

Work on 1-1 basis 2 positions available WC2/W1. Work unsupervised & plenty of involvement

CALL LEGAL & COMMERCIAL
01-405 5424

GRADUATE APPOINTMENTS

PROCTER & PROCTER Ltd, a Sales Training and Marketing Consultancy are looking for young graduates to make a start in Sales and Marketing. Please ring 01 388 1220 for an appointment.

SUPER SECRETARIES

SECRETARY

Finnish company with bright newly refurbished offices in Westminster.

Would you like to join a small hard working friendly team selling newsprint and mechanical grades of paper to printers and publishers throughout the UK and Eire? Secretarial skills needed plus a flexible attitude and a good telephone manner. Knowledge of telex, Olivetti WP and computers helpful. Salary negotiable.

Please send applications in writing to: Mrs Kate Hindle, Enso Publication Papers Ltd, 35 Old Queen Street, London SW1H 9JA.

BIONIC SECRETARY NEEDED

We are a busy PR Company in Victoria who desperately need another capable secretary to help Louise. If you have secretarial experience, typing 50+, audio, WP and enjoy hard work, you could be the person we are looking for. Salary neg aae. Call Susie 01 630 5454. No agencies

SECRETARY

Small, friendly office in South Kensington dealing with customers all over the world require secretary to perform numerate, varied activities ranging from boring old typing to dealing with international clients. Require smart, willing person who is not afraid to try new things. Part-time work possible. £7,000 + performance bonus

Ring Helen at 581 3621

WANTED

PA cum Secretary for Artist Mother and Husband with fine art publishing company and 2 children. Non-smoking. Driving. Varied job, part household, part business.

Ring 01 720 4967

FASHION, cosmetics PR SW1 need an intelligent PA to organise two exec's. Rusty shorthand, c£9,000. Call now Jaygar Careers (Sloane Sq) Ltd 01-730 5148.

LEGAL secretary to Senior Partner. £10,000 + bonus. Small firm of solicitors nr Gray's Inn seek secretary to work in friendly atmosphere. Interesting work, mainly litigation. Good 100wpm S/H. Xerox WP. Hours 10-6, 4 weeks hols. Age 24-40. Apply Debbie 248 0666.

SECRETARY/BOOKKEEPER required for Knightsbridge Antique dealers. Salary £9,000 pa. Apply John Ward Ltd 164 Brompton Road, London SW3 Telephone 01 589 6454

SECRETARY £12,000 Smart pen-pushing offices. 60wpm + wordstar WP an advantage. Phone Laura on 381 8444

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMBA specialist rec cons 01 734 0632

ADVERTISING & PR secs - lots of superb jobs now! Covent Garden Bureau 363 7686.

RECEPTIONIST/Secretary for US Co. Typing and S/H a must. Excellent presentation and personality to fit in with this young dynamic environment. Age up to 30. Sal up to £9,500. Call 01 631 5048 Crawford Rec Cons

RESEARCH with French in W1, 90/60 with gd organising ability, must be able to hold the fort c£11,500. Link Language Appts 846-9743.

SECRETARY (male or female) to Managing Director and Senior Management required for busy office in London SE1. Near London Bridge. Mansion House and Cannon Street stations. Capable of all secretarial duties including telex and facsimile, shorthand not essential. Salary based on experience. Telephone Mr Buckingham 01 928 0486.

SOCIETY magazine requires secretary/production girl. £6,500pa. 821 1263.

WP Operator (experience an advantage) required by firm of quantity surveyors in Covent Garden to operate Philips 6020. Applicants must be well educated, have a great deal of common sense, a good command of the English language and be willing to undertake general office duties. Excellent conditions including 4 weeks holiday, medical insurance, free lunches, overtime, season ticket loan etc. £9,000 neg. Hours 9-5.30. Preferred age 25-35. Tel: Mrs MacIntyre on 836-9827.

WP Sec W1, international Co requires exp sec with good typing skills. S/H useful but not essen. Exp on AES WP an advantage. c£9,000+ benefits. Ring Maria Bond at RPL 01 588 6722 (Agy)

GERMAN bi-lingual sec for busy securities dept of City bank. Lots of client contact. 90/60. £11,500 + bonus. Link Language Appts 846-9743.

LANGUAGE Secretary £10-£12,000 + mort sub. Prestigious commodity traders seek ambitious secretary at Director level who wants total involvement and can be groomed for promotion to administrative post within about 18 months. German and French or French and Spanish + 90/60 skills needed. Benefits include mort sub + bonus. Please call Osborne Richardson Rec Cons on 01 409 2363

SECRETARY / Receptionist. Intelligent, articulate, efficient person to be lynch-pin of a small estate agency in Kensington. Ability to type (no shorthand) and excellent grasp of English are required, along with a willing attitude. £10,000 + bonus. Send CV to Ouraishi Consultancy, 270 Earls Court Road, London SW5 9AS.

NON-SECRETARIAL

TEMP CONTROLLER £15,000 neg

We're small yet effective, achieving excellent results but having having fun while we do. We need someone bursting with energy and enthusiasm, confident they can provide both our clients and staff with a first rate service. Ideally 2 years experience in a recruitment environment.

Masterlock Recruitment
139 Kensington High Street,
London W8 4SX
01-938-1846

TEMPTING TIMES

EXP SEC'S with Audio and/or S/H needed for ongoing assigns for summer. Immed start. Ring Moira now on 01-229 9244, Drake Office Overload Agy.

BUSY City Consultancy seeks temp. sec. for 6 mths. Long hrs. Age 25-40 £8 p.h. Tel: 01 248 0445

STEPPING STONES

HARDY AMIES

require a Junior Receptionist/ Showroom Assistant. *This is an interesting* and varied position for someone keen on fashion aged 17-20. A pleasant well-spoken manner and a high standard of appearance are required.

Telephone Mrs Bloom on 01-734 2436.

14 Saville Row, London W1.

TEMPTING TIMES

EASTER EXTRAS

Are you looking for temporary, word processing or secretarial work in either the West End or City? Fed up with hearing excuses and want to have an intelligent conversation with someone who cares? For varied and interesting assignments please call

Amanda (West End)
439-4344
Christine (City)
377-2656

WORD PLUS+
The WP Consultants

PART TIME VACANCIES

Part-time WP Operator

Due to expansion, we require an organised and numerate person to maintain our company mailing lists. The work involves entering and updating data, running mailmergers and preparing invoices. Good prospects for future involvement in a marketing department. Training provided on Apple Macintosh computer. Hours 9.30am-1pm, Monday to Friday. Excellent benefits include BUPA, non-contributory pension scheme and annual salary £8,000 (pro rata). Please call Miss E Murray on the number below for further information.

BUTLER COX
12 Bloomsbury Square,
London, WC1A 2LL
Telephone: 405 4295

ARCHITECT/Developement Co. in S.W. London require competent PA. Hours flexible, either 5 afternoons or 3 full days per week. Good secretarial skills & phone manner. Call Mr Whyman on 789-4369.

INTERVIEWER. An extra income for a housewife working from home, and living in Stanmore, Bushey or near by. Chiltenmasters (AGY) 01-958 8247.

AUTHOR/PRODUCER. Chiswick needs secretary/assistant, mornings. Much initiative required. Phone am 01 748 9478.

OVERSEAS PROPERTY

Would you like to own a vast APARTMENT,

at a friendly price, in a tropical farm producing organic food (including meat) and mountain with some 1000 feet seafront, mineral watersprings nearby. Guaranteed re-rental, all year round. THIS IS SUNNY JAMAICA.

Details from Jean-Pierre AUBREY, ex Director Frenchman's Cove. Case postale 15, 2333 La Ferriere, Switzerland.

EVENING baby sitters in Harrow, Edgware, Barnet and all areas of North London. Car, phone and experience with babies essential. Top rates and petrol payed. Childminders (AGY), 01-958 8247 (day) or 0707 52982 (evenings).

ART Gallery, St James's require part time secretary (3 days a week, days occasionally) SH/Typing necessary. Hours 10-5.30 Please reply with CV to Cox & Co, 37 Duke St, St James's, London SW1.

SECRETARY - PR/M - TV W1 Sec 3 days pw. To ensure smooth running small office. Initiative to work alone and WP experience (or willingness to learn) vital. £4,500 pa. Tel Fiona Clarke-Hackston 437 9617

RENTALS

Keith Cardale Groves
THE INDEPENDENT PROFESSIONALS

MARBLE ARCH W2

Two well appointed 3 bedroomed flats situated in this conversion, very centrally located. E hall, Recep, Kitch, 2 Dble bedrms, 1 sgle bedrm, Bathrm, Cloakrm £300 pw.

HOLLAND PARK W14

Spacious 4 bedroomed 4th floor flat in this prestigious mansion block. Stylishly furnished. E hall, Recep, Kit, 2 Dble bedrms, 2 Sgle bedrms, 2 Bathrms £500 pw.

01-629 6604

RACING: PITMAN'S STABLE POISED FOR FIRST-DAY LIVERPOOL DOUBLE

Fit-again Stearsby can shine following Gold Cup defection

By Mandarin (Michael Phillips)

Stearsby, a late withdrawal through lameness from the Tote Gold Cup at Cheltenham, is now napped to win the Whitbread Gold Label Cup at Liverpool this afternoon and thus partially compensate his connections for that bitterly disappointing experience.

Although it caused him to miss the blue riband of steeplechasing, for which he was second favourite, that injury was still only superficial, according to his meticulous trainer Jenny Pitman, and insufficient to disrupt his preparation for today's race.

A winner over this course and distance 12 months ago when he was also ridden by Graham Bradley, Stearsby certainly came good again in mid-winter, winning the Welsh National at Chepstow and the Anthony Mildmay, Peter Cazalet Memorial Chase at Sandown.

From that it can be deduced that he stays well and relishes soft ground. So, yesterday's rain will have done his cause nothing but good.

Unlike Cybrandian, Wayward Lad and Bolands Cross, who all ran in the Gold Cup, Stearsby will be fresh and I regard that as a most important factor.

Cybrandian and Wayward Lad both had very hard races at Cheltenham. Bolands Cross did not because he misjudged a fence and unseated Peter Scudamore before the battle was begun in earnest. It is that maddening tendency to make a crucial mistake that persuades me to desert Bolands Cross.

Also, the fact remains Bolands Cross will be meeting Stearsby on 4lb worse terms than when he finished three lengths behind him at Sandown in February when they were both put in their place by Desert Orchid.

Simon Legree looks a bit out of his depth here but *Galway Blaze would be in the* race with an undeniably great chance if only he were as good as he was 18 months ago when he ran away with the Hennessy Gold Cup at Newbury.

However, his trainer Nicky Henderson said yesterday that he feels that today's race will still come a bit too soon after all his recent troubles and that basically he is hoping today's race will put Galway Blaze right for the Whitbread Gold Cup at Sandown in just over three weeks' time.

So it is Stearsby for me to initiate a double for Mrs Pitman with stable companion Timely Star hopefully managing to wear down the course and distance winner Jimsintime in the Whitbread Pale Ale Handicap Hurdle half an hour later.

Another feast of jumping will begin with the Whitbread Best Scotch Novices' Hurdle in which Hill's Pageant finished second to Brownes Gazette three years ago.

Unfortunately, injury then caused Hill's Pageant to miss a couple of seasons. But he returned to his best with a vengeance at Cheltenham last month when running Tartan Tailor to a length in the Waterford Crystal Supreme Novices' Hurdle.

On 8lb better terms, Hill's Pageant should take his revenge. Whether he will manage to end Convinced's unbeaten run is another matter though.

The winner of the Bessborough Stakes at Royal Ascot last summer, Martin Pipe's five-year-old has clearly taken to jumping well, judged on the way that he has run away with his only races under National Hunt rules, at Uttoxeter and Windsor.

On the Flat, Convinced would easily beat these rivals and he is taken to complete a treble.

As for the rest of the Aintree card, it may be advisable to follow Richard Dunwoody, the hero of last year's Grand National, this time on Rouspeter (3.45) and French Union (4.50).

Marcolo joins Ransom

Marcolo will sport new colours when he chases Grand National glory on Saturday. The 10-year-old gelding has been bought privately out of Michael Cunningham's Irish stable by Herefordshire trainer Peter Ransom on behalf of Duncan Ferguson, a London publican.

Ransom reported yesterday that the deal was only clinched on Tuesday. Marcolo was due to fly over to join the stable late yesterday. "This will be Mr Ferguson's first runner at Liverpool," Ransom said. "He has three horses with me and is still waiting for his first winner. He has been very patient."

Ransom described the price involved as realistic for a 10-year-old with useful form in Ireland. He said: "There is a substantial contingency should the horse finish among the first four." Irish jockey Pat Leech, who had been booked for Marcolo, retains the mount.

Amateur jockey David Pitcher has purchased Brown Trix and plans to ride the nine-year-old, a 100-1 shot trained by Fred Winter, in Saturday's big race.

Conditional jockey Chris Warren has been booked to ride Le Bambino for Martyn Meade.



Victory salute: Richard Dunwoody and West Tip, heroes of last year's National

Dunwoody planning to adopt same tactics on his Aintree natural

A year ago on Saturday, Richard Dunwoody became an instant celebrity. His unusual name suddenly tripped off a million tongues, his choirboy features were recognized everywhere, his presence was demanded on TV chat shows and his diary filled up with bookings to open garden fetes.

Winning the Grand National has much the same effect on a person's lifestyle as being crowned Miss World. The difference is that National winners go back to the scene of dangerous drama 12 months later and reach out for the glory again. Just occasionally, one succeeds.

Since the last War, Brian Marshall, who partnered Early Mist in 1953 and Royal Tan a year later, and Brian Fletcher, the rider of Red Rum in 1973 and 1974, have achieved the double. Now, at least according to the bookmakers, 23-year-old Dunwoody, the Belfast boy in only his fourth full season as a jockey, is set to join the elite.

He is an Aintree natural and he thrives on the place."

The same might be said for Dunwoody. The silent sadness of 1985 turned to triumph last year and the experience dragged out the personality which had always sheltered behind his natural reserve. It changed him, of that there is no doubt.

"No one can appreciate quite how it feels to win that race or what happens to you afterwards. It is all a bit of a whirl but I must say I enjoyed it.

"When I got home my answering machine was full of messages. Then the letters started coming in — some from as far away as the west coast of America and even Australia. I started getting a lot of requests for autographs. I was asked on television a number of times and it simply wasn't possible to fit in most of the other engagements I was offered."

Such stardom is frequently transient but Dunwoody has been sensible. He took a new job and bought a new house. The job came from David Nicholson, who had lost his stable jockey Peter Scudamore and considered Dunwoody the ideal replacement. "Nobody who saw the way he rode West Tip around Liverpool could fail to have been impressed by him," recalls Nicholson. "I knew he was also the right type of person for me. There were no doubts."

Dunwoody's only doubt concerned his existing ties. "But I knew I would eventually take the job and I've never had a moment's regret. We've had a good season and we have a good relationship."

Polite, responsive and intelligent, Dunwoody now wears the trademarks of success. He lives in a four-bedroomed detached house in Berkshire, he has a telephone in his new, fast car and employs an agent, former jockey Robert Kington, to book his rides.

"I thought very hard before taking an agent. It is easy enough to lose rides through getting beaten on a horse without having someone upsetting your trainers on the telephone. But Robert knows the game and is perfect for the job."

Dunwoody intends to marry his girlfriend, Carol Abraham, probably next summer, but by then he hopes to have achieved his abiding ambition. "I want to be champion jockey" he says sharply. "I want it more than anything else now and although I have never got within striking distance of 'Scu' this season I hope to give him more of a run next time."

Nursed and cajoled by tender talents

West Tip, nursed and cajoled by the tender talents of Dunwoody, won last year's race in such emphatic style that many will not hear of defeat on Saturday. The jockey goes even further. It is his firm belief that he should rightfully be anticipating a treble.

"I am still convinced we would have won two years ago," he explains. "I felt at the time he was travelling like a winner when he came down at Becher's on the last circuit and events since then have borne me out. It was his only mistake and after watching the video dozens of times I can only put it down to a slight loss of concentration."

A year later and a lot wiser, there were no errors. "If he got close to one or two fences, he just fiddled them carefully. He did not lose ground anywhere.

Threat of losing West Tip ride

Three weeks ago, Dunwoody's contented existence was invaded by the unthinkable threat that he would lose the National ride on West Tip. The prospect arose through the familiar scenario of entrenched positions, pique and pride, and was only resolved by trainer Michael Oliver after a good deal of bitter words.

Relief is uppermost in Dunwoody's reflections on the affair but he says: "It came at a very bad time and it certainly didn't help me to enjoy Cheltenham. I felt there was a cloud hanging over me. I am sorry the whole thing happened. It is the sort of situation which can confront any jockey once in a while but I sincerely hope it never happens to me again. Not with West Tip, anyway."

Before Saturday, when West Tip aims to become the first horse since Red Rum to win the race twice in succession, Dunwoody will study the video of last year's victory one more time. But he insists: "The tactics will be much the same. At Liverpool, you can never plan for every contingency. No matter how good the horse is, I will still need the element of luck."

Alan Lee

LIVERPOOL

Selections

By Mandarin

2.00 Convinced.
2.30 STEARSBY (nap).
3.10 Timely Star.
3.45 Rouspeter.
4.20 Playschool.
4.50 French Union.

By Michael Seely

3.10 JIMSINTIME (nap). 3.45 Bright Oassis. 4.20 Playschool.

Going: soft (Grand National course); good to soft (Mildmay course and hurdles)

2.0 WHITBREAD BEST SCOTCH NOVICE HURDLE (£6,354: 2m) (14 runners)

101	1411	POSITIVE 19 (V,D,G,S) (Otterdawn Associates Ltd) K Bailey 5-11-8	P Croucher	96
102	112121	TARTAN TAILOR 16 (D,F,G) (Edinburgh Woollen Mill Ltd) G Richards 6-11-8	P Tuck	92
105	11	CONVINCED 40 (D,S) (B Shrubsall) M Pipe 5-11-0	P Scudamore	90
106	22/202	HILL'S PAGEANT 16 (L Thwaites) F Walwyn 8-11-0	K Mooney	99
110	202211	ROYAL CRACKER 21 (D,S) (Harlow Bros Ltd) T Bill 6-11-0	R Crank	81
111	022021	STAY ON TRACKS 10 (G) (P Piller) W A Stephenson 5-11-0	R Lamb	70
112	1	SWIMMER 133 (D,S) (Quality Castings Ltd) G Huffer 5-11-0	M Dwyer	83
113	4130	THE A TRAIN 33 (D,G,S) (M Oberstein) Mrs J Pitman 5-11-0	M Pitman	83
114	011	VERY SPECIAL 33 (D,S) (Mrs E Lambton) W Holden 5-11-0	K Townend	92
116	0110	ALBERT HALL 14 (D,S) (Mrs R Sangster) N Henderson 4-10-6	S Smith Eccles	87
117	030	CUDDY DALE 16 (G Hubbard) G Hubbard 4-10-6	Miss G Armytage	83
120	31	RANELAGH 13 (D,S) (Mrs J Heiop) D Nicholson 4-10-6	R Dunwoody	86
121		SHIP OF STATE (F Starr) S Christian) 4-10-6	R Beggan	—
122	33313U	WINDBOUND LASS 14 (F) (R Savary) R Holder 4-10-1	N Coleman	89

BETTING: 3-1 Convinced, 7-2 Positive, 4-1 Tartan Tailor, 5-1 Hill's Pageant, 8-1 Ranelagh, 10-1 Swimmer, 12-1 Albert Hall, 14-1 The A Train, 16-1 Very Special, 20-1 others.

1986: I BIN ZAIDOON 5-11-0 G McCourt (14-1) Mrs J Pitman 17 ran

2.40 WHITBREAD GOLD LABEL CUP CHASE (£10, 762: 3m 1f: Mildmay Course) (6 runners) BBC 2

202	0-1133U	BOLANDS CROSS 14 (G,S) (Sheikh Ali Abu Khamsin) N Gaselee 8-11-5	P Scudamore	93
203	12UFF2	CYBRANDIAN 14 (F,G,S) (I Bray) M H Easterby 9-11-5	C Grant	99
205	113/31-2	GALWAY BLAZE 26 (F,G,S) (Mrs R Formby) N Henderson 11-11-5	S Smith Eccles	95
207	313222	SIMON LEGREE 14 (G,S) (Mrs S Embiricos) J Gifford 10-11-5	R Rowe	87
208	1-20112	STEARSBY 54 (CD,G,S) (T Ramsden) Mrs J Pitman 8-11-5	G Bradley	97
210	332040	WAYWARD LAD 14 (CD,F,G,S) (Mrs S Thewlis) Mrs M Dickinson 12-11-5	G McCourt	97

BETTING: 5-2 Stearsby, 3-1 Cybrandian, 4-1 Bolands Cross, 5-1 Wayward Lad, 7-1 Galway Blaze, 10-1 Simon Legree.

1986: SEAU RANGER 8-11-5 H Davies (40-1) J Thorne 4 ran

FORM CYBRANDIAN (12-0) put up his best ever performance last time, finishing 1½l 2nd to The Thinker (12-0) in The Tote Gold Cup at Cheltenham (3m 2f, £55500, good, Mar 19, 12 ran) with WAYWARD LAD (12-0) just over 5l behind in 5th and BOLANDS CROSS (12-0) close up when unseating at the 15th.
GALWAY BLAZE (11-10) in need of the outing when a distance 2nd to Jimbrook (10-4) at Market Rasen (3m, soft), better judged on final outing of last season when (10-0) beating Run And Skip (10-9) an 12l at Newbury (3m 2f, £17474, good to firm, Nov '85, 15 ran).
SIMON LEGREE (11-3) best judged on penultimate start when 4l 2nd to Castle Warden (10-5) at Ascot (3m, £15322, good, Feb 11, 10 ran).
STEARSBY (11-4) not disgraced when 10l 2nd to top staying chaser Desert Orchid (11-10), with BOLANDS CROSS (11-0) 3l further away in 3rd after slipping at the 16th at Sandown (3m, £15666, good, Feb 7, 6 ran).
BOLANDS CROSS (11-10) had earlier shown slightly better form when 2¼l 3rd to Desert Orchid (11-10), with WAYWARD LAD (11-10) 4l behind in 5th at Kempton (3m, £31696, soft, Dec 26, 9 ran).
Best effort this season by WAYWARD LAD (12-0) is a 1½l 2nd to Burnt Oak (10-2) at Doncaster (3m 2f, £5208, good, Dec 13, 5 ran).
Selection: CYBRANDIAN

3.10 WHITBREAD PALE ALE HANDICAP HURDLE (£6,070: 2m 5f 110yd) (22 runners) BBC 2

301	2-31030	CATS EYES 33 (B,C,G,S) (T Chandler) M Pipe 7-11-10	P Scudamore	93
304	02230-0	KRISTENSON 124 (F,G,S) (J Coward) R Fisher 10-11-5	J O'Gorman (7)	95
305	221-040	SINGLECOTE 16 (G,S) (M Smith) Mrs P Sly 7-11-4	M Bastard	91
306	0-14200	JIMSINTIME 16 (CD,G,S) (M Dawes) R Brazington 6-11-1	R Beggan	99
307	134003	TIMELY STAR 19 (S) (B Smith) Mrs J Pitman 6-10-12	M Pitman	96
308	010430	COMEDY FAIR 14 (G,S) (Mrs M Nowell) M H Easterby 7-10-10	L Wyer	96
309	301040	MERRY JANE 12 (G,S) (D Scott) E H Owen jun 5-10-10	D Skyrme (7)	98
310	013102	STIRABOUT 68 (B,BF,F,S) (E Thornber) N Henderson 7-10-10	S Smith Eccles	93
312	200100	BATTLEFIELD BAND 15 (F,G,S) (J Eddell) J Blundell 10-10-9	M Brennan	90
313	101022	MANDAVI 12 (S) (Mrs K Anderson) N Henderson 7-10-8	M Bowlby (4)	93
314	32B-00P	NEWLAR 33 (G,S) (S Tindall) S Mellor 8-10-8	G Landau (4)	96
317	31F441	SEAGRAM 20 (F,G,S) (Maincrest Ltd) D Barons 7-10-5 (5ex)	P Nicholls	92
318	123041	BLUFF COVE 19 (F,G,S) (Dickins Ltd) R Hollinshead 5-10-3 (5ex)	P Dever	90
319	BU0003	EMO FOREVER 15 (V,S) (A McCluskey) M H Easterby 7-10-0	C Grant	89
320	10-1000	OBSERVER CORPS 8 (F,S) (G Clay) Mrs W Sykes 6-10-0	P Warner	90
321	30-2000	CELTIC TIME 15 (V,F,S) (Mrs R Dimmer) A J Wilson 10-10-0	C Cox	94
322	0-10010	BEL COURSE 14 (F,G,S) (J Marston) Mrs M Rimell 5-10-0	S Morshead	90
325	020010	DOWN FLIGHT 15 (S) (W Caldwell) T Caldwell 7-10-0	P Caldwell (7)	84
327	103043	WHARRY BURN 7 (S) (Mrs G McFerran) I Dudgeon 6-10-0	K Mooney	86
330	P0-1431	MASTER CONE 9 (S) (M Reid) K Whae 10-10-0 (5ex)	A Webb	86
332	P-41000	HOT HANDED 57 (F,G) (C Nash) C Nash 6-10-0	R Dunwoody	86
334	132202	SMART IN BLACK 101 (F,S) (W Stevenson-Taylor) G Richards 5-10-0	J Hansen	71

BETTING: 5-2 Timely Star, 100-30 Cats Eyes, 9-2 Strabout, 13-2 Sagram, 8-1 Bel Course, 12-1 Comedy Fair, Bluff Cove, 14-1 others.

1986: ISHKOMANN 7-10-9 G McCourt (11-1) J Spearing 14 ran

FORM CATS EYES off form last time; previously (11-0) scored game ¾l victory over Ring Rose (11-4), Cheltenham (2m 4f, £2992, soft, Dec 31, 6 ran).
KRISTENSON was backward on reappearance in November and not seen out since. Last season (12-0) 10l 2nd to Sheer Gold (11-6) at Haydock (3m, £5888, heavy, Jan 18, 10 ran).
EMO FOREVER (10-9) 13½l 3rd to Taberna Lord (11-9) with BATTLEFIELD BAND, CELTIC TIME and DOWN FLIGHT all well behind at the Cheltenham festival (3m 1f, £14460, good, Mar 18, 31 ran).
BATTLEFIELD BAND previously (12-1) beat Too Often (10-3) 1½l at Nottingham with EMO FOREVER (11-8) 8th (2m 5f, £2775, good to soft, Feb 16, 19 ran).
MANDAVI has been rarely out of first 2 this season. Last time out (11-1) 12l 2nd to impressive Tigerwood (11-3) at Lingfield (2m 4f, £14330, good to soft, Mar 21, 15 ran) with MERRY JANE (11-7) in rear.
SEAGRAM was winner over 2m here in 1984/5. Last time out (11-7) made all to beat Private Views (11-0) a neck at Sandown (2m 5f 75yd, £3045, good, Mar 13, 13 ran), with MASTER CONE (10-6) 4l 3rd and WHARRY BURN (11-0) another 8l 4th.
Selection: KRISTENSON

Course specialists

TRAINERS	Winners	Runners	Per cent
F Walwyn	7	25	28.0
Mrs J Pitman	5	23	21.7
M H Easterby	4	22	18.2
F Winter	4	28	14.3
G Richards	5	36	13.9

JOCKEYS	Winners	Rides	Per cent
R Beggan	3	9	33.3
R Dunwoody	3	11	27.3
S Smith Eccles	5	32	15.6
G McCourt	3	22	13.6
G Bradley	3	24	12.5

Guide to our in-line racecard

103 (12) 0-0432 TIMESFORM 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 ..... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name. Days since last outing. (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Going on which horse has won (F-firm, good to firm, hard. G-good. S-soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

3.45 WHITBREAD TROPHY HANDICAP CHASE (£9,546: 2m 5f: Grand National course) (16 runners) BBC 2

401	012128	STRATH LEADER 14 (G,S) (Mrs C Fairbairn) J Edwards 9-11-10	T Morgan	93
402	040/P2	BRIGHT OASSIS 19 (D,F,G,S) (Lt-Col E Phillips) K Bailey 11-11-6	Mr T Thomson Jones	90
403	112122	ROUSPETER 19 (D,BF,G,S) (E Young) D Nicholson 10-11-2	R Dunwoody	95
404	32123P	CENTRE ATTRACTION 15 (F,G,S) (Mrs V Mason) G Richards 8-11-1	P Tuck	97
405	41-133	COURSE HUNTER 47 (G,S) (D Buck) D J Murray-Smith 9-11-0	C Brown	91
406	003112	PAN ARCTIC 12 (G,S) C (Mrs R Bill) T Bill 8-10-7 (3ex)	P Scudamore	95
407	P-0P243	TACROY 14 (S) (A Duffield) Mrs G Reveley 13-10-8	P Niven	93
408	3U0241	LANDING BOARD 19 (F,G,S) (Mrs P W Harris) P W Harris 9-10-3 (3ex)	P Dever	94
409	320F13	ROYAL JET 47 (F,G,S) (G Fairbairn) G Fairbairn 10-10-1	B Storey	88
410	040-224	FORTINA'S EXPRESS 12 (F,G,S) (P Piller) W A Stephenson 13-10-0	C Grant	99
411	100-F00	SHORT RATE 29 (G,S) (P Nelson) M Fetherston-Godley 9-10-0	Miss G Armytage (4)	87
412	43-04U4	UNCLE MAX 9 (S) (F Parkes) M Oliver 9-10-0	E Buckley (4)	83
413	011330	MANNA REEF 15 (D,G,S) (K Al-Said) J Edwards 9-10-0	Mr M Richards	92
414	P23200	CRANLOME 14 (G) (Mrs P Fanning) R Champion 9-10-0	M Richards	85
415	104-230	ABOUSHABUN 16 (F,S) (R Starkie) G Ham 7-10-0	B Powell	80
416	U244FP	DOUBLEUAGAIN 38 (G,S) (B Clark) C Holmes 13-10-0	C Maun	70

BETTING: 9-4 Rouspeter, 3-1 Pan Arctic, 11-2 Landing Board, 6-1 Bright Oasss, 8-1 Strath Leader, 10-1 Centre Attraction, 12-1 others.

1986: GLENRUE 9-10-2 R Dunwoody (20-1) T Casey 22 ran

FORM STRATH LEADER (11-10) best judged on last victory when getting up to beat Bashful Lad (10-4) 2½l at Wolverhampton (3m 1f, £2801, soft, Feb 9, 12 ran).
BRIGHT OASSIS finished 2nd in this race last year, and showed a return to form on latest start when (11-8) a length 2nd to The Argonaut (11-10) at Sandown (2m, £2810, good, Mar 14, 6 ran).
CENTRE ATTRACTION disappointing on latest start; previously (11-7) far from disgraced when 3½l 3rd to Clara Mountain (11-1) at Warwick (2m 4f, £3974, good, Feb 24, 6 ran).
PAN ARCTIC (11-3) no chance with winner when 10l 2nd to Broad Beam (11-4) at Uttoxeter (2m, soft) last time. Previously (11-3) stayed on from 3 out to beat Baltic (10-4) a neck at Stratford (2m, £2156, soft, Mar 12, 9 ran).
LANDING BOARD (10-3) got up close home to beat ROUSPETER (11-3) who may just have needed the race, ½l at Doncaster (2m 4f, £2725, good to firm, Mar 14, 8 ran).
ROYAL JET (10-0) best judged on penultimate start when beating CENTRE ATTRACTION (11-5) 6l at Ayr (2m 4f, £2289, good, Jan 30, 4 ran).
FORTINAS EXPRESS (10-1) never really got in a blow when just over 7l 4th to Hardy Lad (11-13) at Newcastle (3m, good). Previously showed better form when 15¼ 2nd to Scarlet Terror (11-7) at Catterick (3m 1f, £2455, good to firm, Nov 22, 8 ran).
Selection: ROUSPETER

4.20 WHITBREAD BEST MILD NOVICE CHASE (£5,881: 3m 1f: Mildmay course) (13 runners) BBC 2

501	F1F212	PLAYSCHOOL 15 (F,G,S) (R Cottle) D Barons 9-11-9	P Nicholls	99
502	F-122211	SUMMONS 12 (F,G,S) (Mrs S Embiricos) J Gifford 8-11-9	R Rowe	95
504	1F3F11	DEVINER 34 (G,S) (S Tindall) S Mellor 7-11-6	G Landau	93
505	211-121	MASTER BOB 47 (B,G,S) (E Wills) N Henderson 7-11-6	S Smith Eccles	85
507	210328	RAISE AN ARGUMENT 16 (G,S) (J Poynton) Mrs M Dickinson 8-11-6	G Bradley	81
508	121B24	AGAINST THE GRAIN 15 (D,S) (J Mawle) D Nicholson 6-11-3	R Dunwoody	97
509	3P4120	BAJAN SUNSHINE 20 (B,F,G,S) (P Green) F Winter 8-11-3	P Scudamore	74
510	223FU6	BIRD OF SPIRIT 33 (G,S) (E Pratt) M Scudamore 7-11-3	S Morshead	78
511	43P-F01	DIXTON HOUSE 6 (G,S) (P Hill) J Edwards 7-11-3	T Morgan	75
513	10P0-11	KING'S COLLEGE BOY 29 (G,S) (H Thomson) Mrs M Dickinson 9-11-3	G McCourt	75
516	00-3411	STAR OF SCREEN 21 (D,F,S) (R McAlpine) J Edwards 7-11-3	D Browne	80
518	00/0021	TORYMORE GREEN 30 (G) (I Anderson) J Webber 8-11-3	G Memagh	78
519	2U1F22	WHATS WHAT 20 (BF,F,G,S) (Mrs D Bousfield) B Bousfield 8-11-3	B Storey	84

BETTING: 3-1 Deviner, 7-2 Master Bob, 4-1 Playschool, 6-1 Raise An Argument, 13-2 Kings College Boy, 8-1 Summons, 12-1 others.

1986: STEARSBY 7-11-6 G Bradley (11-4) Mrs J Pitman 11 ran

FORM PLAYSCHOOL (11-4) put in a good effort to finish 7l 2nd to Kildimo (11-4), with AGAINST THE GRAIN (11-4) 8l further behind in 4th and DIXTON HOUSE (11-4) tailed off in The Sun Alliance Chase at Cheltenham (3m, £27740, good, Mar 18, 18 ran).
The better of DEVINER's two recent wins was (11-7) a 15l defeat of Let Him By (10-4), with BAJAN SUNSHINE (11-6) 18l further back in a disappointing 4th at Sandown (3m, £3345, good, Feb 6, 11 ran).
MASTER BOB (11-10) got up close home to beat Battle King (11-4) a head at Newbury (2m 4f, soft). Earlier (11-4) stayed on well to beat SUMMONS (11-8) ¾l at Cheltenham (2m, £3111, good, Dec 5, 8 ran).
SUMMONS has shown improved form recently, on latest start (11-12) beating Dunkirk (11-12) 15l at Lingfield (2m 4f, £6326, good to soft, Mar 21, 10 ran).
BAJAN SUNSHINE (11-3) successful on penultimate outing when beating Bowden (11-10) 2l at Windsor (2m 5f, £2349, good to soft, Feb 21, 17 ran).
KINGS COLLEGE BOY (11-11) is on a hat-trick after beating Border Lad (11-4) ½l at Worcester (3m, £2039, heavy, Mar 4, 17 ran).
STAR OF SCREEN (11-13) drew clear from 2 out to beat Daddy's Special (11-1) 5l in a race later to be declared void at Stratford (2m 2f, £2034, soft, Mar 12, 15 ran).
Selection: PLAYSCHOOL

4.50 CHESTERS HANDICAP CHASE (£5,111: 2m 4f: Mildmay course) (13 runners)

605	0P-3104	CARVED OPAL 46 (D,F,G,S) (Mrs G Abecassis) F Winter 9-11-8	P Scudamore	91
606	1-F240F	ROADSTER 15 (D,S) (C Nash) C Nash 11-11-7	S Powell	96
607	F222F1	FRENCH UNION 16 (F,G) (Mrs C Smith) D Nicholson 9-11-7 (4ex)	R Dunwoody	96
609	2U-3113	KAREMOMORE 91 (G,S) (Lt-Col R Warden) M H Easterby 9-11-3	L Wyer	93
610	010213	W SIX TIMES 19 (C,D,F,G,S) (B Munro-Wilson) W Kemp 10-11-3	R Beggan	90
611	112114	JOINT SOVEREIGNTY 15 (D,BF,F,G,S) (F Doyle) Jimmy Fitzgerald 7-11-2	M Dwyer	96
615	112131	GEE-A 15 (D,F,G,S) (G Hubbard) G Hubbard 8-10-13 (4ex)	Miss G Armytage (4)	99
616	03300F	TRAVELOWEN 19 (F,G,S) (P Piller) W A Stephenson 10-10-7	R Lamb	94
617	111400	DORONICUM 117 (D,F,G,S) (Ewart Eng Ltd) G Richards 8-10-5	P Tuck	89
618	031-P00	GEMBRIDGE JUPITER 15 (F,G,S) (A Carver) C Tristiine 9-10-0	J Bryan	83
619	4123-42	POLARS LADDIE 17 (D,BF,F,G,S) (R Goldie) R Goldie 14-10-0	B Storey	93
620	300033	IMPANY 14 (F,S) (L Dickinson) Roy Robinson 8-10-0	P Dennis (4)	91
622	223P4F	DUTCH LORD 27 (F,S) (D Knights) Denys Smith 6-10-0	C Grant	88

BETTING: 11-4 French Union, 9-2 Gee-A, 11-2 Carved Opal, Joint Sovereignty, 13-2 Karemomore, 8-1 Doronicum, 10-1 W Six Times, 14-1 others.

1986: FIFTY DOLLARS MORE 11-11-8 S Sherwood (7-10 F Winter 9 ran

Course specialists

TRAINERS	Winners	Runners	Per cent
F Walwyn	7	25	28.0
Mrs J Pitman	5	23	21.7
M H Easterby	4	22	18.2
F Winter	4	28	14.3
G Richards	5	36	13.9

JOCKEYS	Winners	Rides	Per cent
R Beggan	3	9	33.3
R Dunwoody	3	11	27.3
S Smith Eccles	5	32	15.6
G McCourt	3	22	13.6
G Bradley	3	24	12.5

HAMILTON PARK

Selections

By Mandarin

2.15 Flying Flynn.
2.45 Damart.
3.15 U-Bix Copy.
3.45 One Liner.
4.15 Vagog.
4.45 Music Review.

By Our Newmarket Correspondent

2.15 Fourth Tudor.
2.45 Que Pasa.
3.15 Rhapsody In Black.
3.45 ONE LINER (nap).
4.15 —
4.45 Beechwood Cottage.

The Times Private Handicapper's top rating: 3.45 ONE LINER.

Going: heavy **Draw: 5f-6f, middle to high numbers best**

2.15 AUCHINRAITH APPRENTICE HANDICAP (£853: 1m 3f) (13 runners)

2	(11)	400100-	NATCHAKAM 175 (F) (Mrs L Foster) Miss A King 4-9-11	J Paddle (3)	85
3	(5)	0113-20	FOURTH TUDOR 2 (B,CD,G) (T Ramsden) A Bailey 5-9-7	NON-RUNNER	—
5	(12)	40000-0	SECLUSIVE 6 (G) (D Brown) C Tinkler 4-9-4	W Goodwin	90
6	(10)	00202-0	COMMON FARM 7 (C,S) (M Brittain) M Brittain 4-9-3	A Bacon	86
7	(9)	002011/	TOPSOIL 513 (F,G,S) (T Ramsden) D Wintle 5-9-2	G Athanasiou	—
9	(7)	21400-4	BEN'S BIRDIE 2 (C,F,G,S) (Mrs A Tompkins) M Tompkins 7-8-8	M Richardson	90
11	(8)	21/2240-	FLYING FLYNN 338 (C,S) (J H Johnson) J H Johnson 4-8-5	S Quane	96
12	(2)	00040-2	MR GARDINER 2 (V,G) (J Elliott) M Naughton 5-8-5	A Cothane	99
13	(6)	103300-	ORIENTAL EXPRESS 167 (C,S) (D Ho) F Carr 4-8-3	J Carr	94
14	(1)	0000-	DIME AND A DOLLAR 209 (Mrs J Hellwell) A W Jones 4-8-3	Julie Bowker	—
15	(13)	030000-	TURN'EM BACK JACK 191 (T Lang) A Bailey 4-8-3	S Williams	97
16	(3)	000/000-	JUSTTHEWAYYOUARE 271 (B) (T Lang) A Bailey 4-8-2	NON-RUNNER	—
18	(4)	000000-	HITCHENSTOWN 232 (Oaklea Bloodstock Ltd) T Gallagher 4-7-12	A Whitehall	—

BETTING: 7-2 Flying Flynn, 9-2 Ben's Birdie, 11-2 Mr Gardiner, 6-1 Turn'em Back Jack, 8-1 Seclusive.

1986: CHRISTMAS HOLLY 5-8-4 G Craggs (7-1) Mrs G Reveley 10 ran

2.45 HOLYTOWN MAIDEN CLAIMING STAKES (£959: 1m 1f) (8 runners)

1	(1)	000000-0	PARK MILL 161 (L Barratt) L Barratt 5-9-9	S Keightley	—
4	(7)	034000-	VIRAJENDRA 157 (V) (R Arbuthnot) W Pearce 4-9-4		95
5	(6)	030000-	DAMART 150 (P Dawes) M Naughton 3-8-5	G Duffield	88
6	(3)	000-2	HOPPING AROUND 2 (Racegoers Club) C Thornton 3-8-5	J Beasdale	96
7	(2)	004404-	O'CONNELL STREET 224 (Mrs R Meave) M Tompkins 3-3-5	A Mackay	96
8	(4)	02400-3	QUE PASA 1 (Mrs J Sealey) P Haslam 3-8-5	T Williams	99
9	(5)	4000-	SWIFT CHALLENGER 146 (Swift Caravans Ltd) R Stubbs 3-8-5	J H Brown (5)	—
11	(8)	400340-	RIPSTER 157 (B) (T Howarth) R Stubbs 3-8-1	D Nicholls	89

BETTING: 5-2 Hopping Around, 7-2 Que Pasa, 5-1 Damart, 6-1 O'Connell Street, 8-1 Ripster, 10-1 Virajendra, 12-1 Swift Challenger, 14-1 others.

1986: FORCELLO 3-8-3 J Lowe (4-6 fav) S Norton 8 ran

Course specialists

TRAINERS	Winners	Runners	Per cent
P Haslam	15	71	21.1
N Callaghan	10	53	18.9
C Thornton	10	55	18.2
S Norton	21	146	14.4
J Berry	22	171	12.9
K Stone	10	83	12.0

JOCKEYS	Winners	Rides	Per cent
K Hodgson	7	36	19.4
G Duffield	43	237	18.1
J Lowe	34	255	13.3
D Nicholls	21	199	10.6
K Darley	20	197	10.2
L Charnock	15	151	9.9

**3.15 QUARRY SELLING HANDICAP (£1,016: 1m 40



RACING

Kincses in element with mud flying

Yugoslavian St Leger winner Kincses raced through the mud a 12 lengths winner of division one of the Sandy Novices' Hurdle at rain-soaked Huntingdon yesterday, watched by her New Zealand owner, Pat Samuel.

Mr Samuel recalled that on his last visit to the course, ten years ago, he won the Sidney Banks Hurdle with Grand Canyon, who died recently.

Steve Smith Eccles was always in the first four on Kincses, who was backed from 5-1 to 3-1. The Yugoslavian bred mare, coming over to the stands side for the better ground, drew right away in the closing stages, with Mountain Crash, the 2-1 favourite, keeping Under Offer out of second place by a length.

Nick Henderson trains Kincses, whom Samuel bought after seeing her run in a big Flat race in Hungary.

The ground, which was officially changed from soft to heavy after the first race, did not worry General Chryson on his first appearance over fences. The grey jumped well for Richard Rowe to land the first division of the Eltisley Novices' Chase by five lengths.

General Chryson, a 6-1 chance, made up ground to join the leaders when Boreen King jumped to the front seven fences from home. Three obstacles later, Rowe's mount gained the advantage to score from Mishrif and Boreen King.

Josh Gifford, who has charge of General Chryson for Michael Peraticos, said: "He was coughing early in the season, but has been schooling well in recent weeks, and I thought he jumped adequately."

Hamilton results

Going: heavy

2.15 (5f) 1. DENSBEN (M Fry, 15-2); 2. Panboy (K Hodgson, 6-1); 3. Linn O'Dee (M Hindley, 12-1). ALSO RAN: 9-2 jt-fav Miss Sheges (5th), Ingliston (4th), 6 Last Recovery, Gardenia Lady, 12 Mere Music (6th), 33 Market Spirit, Multi Spiral. 10 ran. 1½l, 10l, 1½l, 2½l, 6l. Denys Smith at Bishop Auckland. Tote: £7.40; £2.40, £1.10, £1.40. DF: £22.40. CSF: £45.73. Tricast: £477.12. No official times.

2.45 (5f) 1. SIGWELLS MISS (T Williams, 9-2); 2. Ela-Yiannl-Mou (K Darley, 4-1); 3. No Tops (J Carroll, 7-1). ALSO RAN: 11-4 fav Wee Agnes, 9-2 Nelson's Game (4th), 7 Bright Tune (6th), 12 Calton Colleen (5th). 7 ran. 3l, 1½l, 2l, 4l, 2l. W G M Turner at Sherborne. Tote: £12.90; £3.50, £2.00. DF: £29.10. CSF: £21.45. After stewards' inquiry, result stood. Winner sold to W Spink for 3,600gns.

3.15 (1m 40yd) 1. LADY LA PAZ (Kim Tinkler, 9-2); 2. John Gilpin (R Cochrane, 3-1 fav); 3. Billy's Dancer (R Carter, 7-1). ALSO RAN: 8 Run By Jove, Try Scorer (6th), 10 Fringe Heaven, Little Newington, 14 Deputy Tim (4th), 16 Mr Pastry, Spigot Shaft (5th), 20 Ouse Owl, Merry Measure. 12 ran. 10l, 2l, 2½l, nk, 2½l. N Tinkler at Malton. Tote: £5.70; £2.90, £1.80, £3.70. DF: £7.50. CSF: £18.12. Tricast: £85.63.

3.45 (1m 40yd) 1. DEEP WATER BAY (C Dwyer, 4-1); 2. Kings Victory (M Wigham, 2-1 fav); 3. Church Star (M Hindley, 50-1). ALSO RAN: 7-2 Dear Dingwall (4th), 8 Romany Lad, 14 Olympic Challenger, 16 Lynceus (5th), 20 The Brazilian, Necochea, 50 Carl's Pride, Everloft (6th), Raymonds Star. 12 ran. Hd, 10l, nk, 2l, 6l. I Matthews at Newmarket. Tote: £5.90; £2.30, £1.10, £8.80. DF: £4.30. CSF: £11.40. After stewards' inquiry, result stood.

4.15 (1m 1f) 1. HUNTER'S LEAP (C Coates, 2-1 fav); 2. Minigan Lad (K Darley, 12-1); 3. Oua Peasa (T Williams, 9-2). ALSO RAN: 11-2 Knocksharry (4th), 7 Miss Emily (5th), Amiable Amy (5th), 8 Fowl Play, 20 Shanley Romp. 8 ran. Hd, 10l, 2½l, 5l, sh hd. G Moore at Middleham. Tote: £3.30; £1.20, £6.20, £1.10. DF: £32.30. CSF: £23.05. Tricast: £88.50.

4.45 (1m 3f) 1. OUR HERO (G Duffield, 7-1); 2. Master Vince (A Mackay, 3-1); 3. Treysamen (D Nicholls, 9-2). ALSO RAN: 11-4 fav Just Too Brave (6th), 3 Muscal Youth, 7 Indian Love Song (5th), 50 Racing Demon (4th), 66 Johnny Frenchman, 100 C S L Girl. 9 ran. Nk, 10l, 7l, ¾l, 8l. R Bastiman at Wetherby. Tote: £8.30; £1.10, £3.10, £1.90. DF: £63.90. CSF: £28.59.

Placepot: £35.50.

Huntingdon

Going: heavy

2.0 (2m 4f hdle) 1. KINCSES (S Smith Eccles, 3-1); 2. Mountain Crash (T Morgan, 2-1 fav); 3. Under Offer (R Dunwoody, 10-1). ALSO RAN: 7 Picadilly Lord (f), 10 Crown Green (f), 11 Old Malton, 12 Bassett Boy (5th), 14 Busy Mittens, Jelly-Deal (f), 33 Cant Go Wrong (4th), Great Destiny Hanging (pu), Hanging Fire, Jerry's Wish (f), Marmalade Man (pu), Pauper Hill (pu), Too Hot To Trot (pu), Marsh Princess (pu), Netherbrook Less, Willow Wood (pu), John O'Dee. 22 ran. 12l, 1l, 3l, 2½l, ½l. N Henderson at Lambourn. Tote: £4.90; £2.00, £1.80, £3.90. DF: £4.90. CSF: £9.92

2.30 (3m ch) 1. GENERAL CHRYSON (R Rowe, 6-1); 2. Mishrif (G Moore, 12-1); 3. Boreen King (G Landau, 4-1). ALSO RAN: 11-4 fav Mr Dibbs (6th), 13-2 Met Officer (4th), 15-2 Texas Turkey (f), 9 Compton Boy (5th), 14 Hit O'Ponds (f), 16 King Daim (f), 33 Bad Habits, Benjamin Rabbit (pu), Captain Lowe (pu), Precipice Road (pu), Timsah (pu), Volbeau (pu), Frau Klitz. 16 ran. 5l, ¾l, 8l, 1½l, 4l. J Gifford at Findon. Tote: £8.90; £3.30, £10.70, £1.10. DF: £192.00. CSF: £71.90.

3.0 (2m 100yd hdle) 1. K O ISLAND (J Lower, 1-2 fav); 2. Polecroft (S Woods, 12-1); 3. Madea (B Dowling, 15-2). ALSO RAN: 6 Ravenscraig (5th), 10 Campus Boy, 10 Friendly Bee, L'Etoile du Palais (4th), 14 Walmer Sands, 33 Maid Manner, Jousting Boy (pu), Remainder Girl (8th), Foxy Dyke (pu). 12 ran. NR: Tobaccos. 4l, 2½l, 12l, 1½l, 1l. M Pipe at Wellington. Tote: £1.60; £1.10, £3.70, £8.90. DF: £17.50. CSF: £11.10. Tricast: £35.17. Winner bought in for 3,600gns.

3.30 (3m ch) 1. HOMESON (R Rowe, 100-30 jt-fav); 2. Mishras (T Wall, 100-30 jt-fav); 3. Sally-Go (M Dwyer, 4-1). ALSO RAN: 7-2 Paulatim (f), 5 Brass Change (4th), 50 Good Trade (pu), 66 Sit And Wait (pu). 7 ran. 6l, 6l, 30l. J Gifford at Findon. Tote: £4.00; £2.00, £1.90. DF: £7.80. CSF: £13.25.

4.0 (2m 4f ch) 1. SILENT ECHO (R Dunwoody, 5-1); 2. Master Melody (K Ryan, 12-1); 3. Kamir (T Jarvis, 100-30). ALSO RAN: 11-4 fav Prince Moon (pu), 5 Finnesko (pu), 9 Brave Hussar (4th), 10 Cresun (pu), 11 Neverof (5th), 33 Crowscopper (6th). 9 ran. NR: Kingholm Quay. 2l, 3l, 1¼l, 12l, 10l. A Blackmore at Hereford. Tote: £5.70; £2.00, £2.60, £1.50. DF: £84.70. CSF: £64.74. Tricast: £252.28.

4.30 (2m 4f hdle) 1. GREAT GANDER (P Scudamore, 9-4); 2. Little Serenity (M Dwyer, 25-1); 3. On The Twist (Miss G Armytage, 12-1). ALSO RAN: 7-4 fav Derrycona, 5 Ickworth (5th), 8 Magic Mission, 10 Park Copse, 16 Scrattator (4th), 20 D'Or's Gem, General Bee, 25 Midnight Oasis (f), 33 Richiste (6th), 50 Bishopric, Hand Signal, Legal Star, Merry Roy, Marsh Flower (pu), Miss Kinglet (f), Pelchit, Mayestenum. 20 ran. NR: Promenade Concert, King's Advocate. 12l, 1½l, 4l, 8l, 1l. J Spearing at Alcester. Tote: £3.70; £1.50, £9.40, £2.10. DF: £110.30. CSF: £61.91.

5.0 (3m ch) 1. BORDER LAD (R Dunwoody, Evens fav); 2. Orchid Bay (M Pitman, 5-1); 3. My Major (D Skyrme, 11-4). ALSO RAN: 14 Michael House (pu), 20 Hello Master (pu), Jolliffe's Double (pu), 33 Seven Acres (6th), Tipo Style (pu), Penny Falls (4th), Count Frederick (5th). 10 ran. NR: Leo The Lion, Clear Magic, Double Up, The Cheeseman, Florence May. 3l, 15l, dist, 1½, dist. M Oliver at Droitwich. Tote: £1.70; £1.30, £1.20, £1.40. DF: £3.70. CSF: £6.63.

5.30 (2m 100yd flat) 1. MR C / *SIP (D Hood, 16-1); 2. Pembroke Bay (J Byrne, 4-5 fav); 3. Sapperton (R Boucher, 7-1). ALSO RAN: 11-2 Imperial Charter, 8 Phora Coppice (6th), 12 Greysby, 14 Glad Jack, 16 Opal Glen, 20 Ledstad (5th), 25 Mr Magpie, 25 Arenveo, 33 Bommm, Ladywood Lad, Pioneer Run, Woodlands Gentpower, Cedar Run, Keepsake Fencing (4th), Lrtlegood Gambler 18 ran. NR: Mind Your Back, Penygroes, Caesar's Captain, Cool Distinction. 1½l, 2l, 8l, nk, 3l. N Henderson at Lambourn. Tote: £25.00; £4.20, £1.60, £2.10. DF: £76.90. CSF: £32.52. After a stewards' inquiry the result stood.

Placepot: £41.50

BOXING: READY TO CASH IN BEFORE AN AUDIENCE OF MILLIONS DESPITE THE RISKS INVOLVED FOR HAGLER'S CHALLENGER

Leonard shrugs off the health fears to seek a peak of achievement

From Srikumar Sen, Boxing Correspondent, Las Vegas

The boxing circus has come to town. The band has struck up and more than 1,000 media men have joined in the parade. It is the greatest show since Cooney met Holmes. Here come the stars, Marvelous Marvin Hagler and Sugar Ray Leonard. True, there are no children running after the band, but, after Monday, the boxers and promoters and bookmakers and hoteliers and casino owners will be skipping their way to the bank.

Hagler is guaranteed $12m (£7.5m), Leonard $11m (£6.8m). After percentages from other takings Hagler could pick up another $11m. More than 15,000 people have paid a record $7.9m (£4.9m) to see the two men battle it out at Caesar's Palace open air arena.

The tickets were sold out before they were printed last December. The bout is likely to gross $80m (£50m), double the Cooney-Holmes show. The valley itself will clear more than $300m (£187m) as this gaming town's 50,000 hotel rooms are all taken up.

Seventy countries, including China, will see the bout on television. The largest viewing will be 60,000 at the Hoosier Dome in Indianapolis. An impressive 40,000 closed-circuit television sets have been installed in hotel rooms in Las Vegas alone. Bookmakers in Reno and Las Vegas expect to take a record $27m (£16.9m) in bets.

Special Gulf Stream jets have been sent by Caesar's Palace to fly in high rollers from the Americas and the East. "If Caesar's takes $100,000 bets we will take $150,000 on a single bet," Little Caesar's, down the road from the big hotel, say.

All this to see if Leonard, the former world welterweight and light-middleweight champion, who retired five years ago after an operation for a detached retina, can perform the most dangerous high flying act, without a safety net, of clearing the gap between divisions and challenging the one and only Hagler for the world middleweight title.

The World Boxing Council have dignified the contest with their blessing but, stripped of all the money and the fanfare, the fight really amounts to little more than going outside and settling a pub argument.

For the whole show has been put on to satisfy the whims of Leonard, a multi-millionaire, who will go back to living with his millions once it is all over and done with. "Marvin is my mountain," Leonard says. "I want to fight because he is there. That's why. Nobody else. I don't want a comeback, only one fight.

Hagler blow

Boston (Reuter) — A United States federal judge cleared the way for the World Boxing Association to strip Hagler of their version of the middleweight title, refusing him a blocking injunction. The WBA had wanted Hagler to defend against Herol Graham of Britain, rather than Leonard.

"People think I'm crazy. But they have never been in the ring, never pulled on gloves, tight over the knuckles. They have never heard the cheers or felt the feeling. They have never sat and stared at someone else and wondered, 'can I beat him?'. I can't spend the rest of my life wondering."

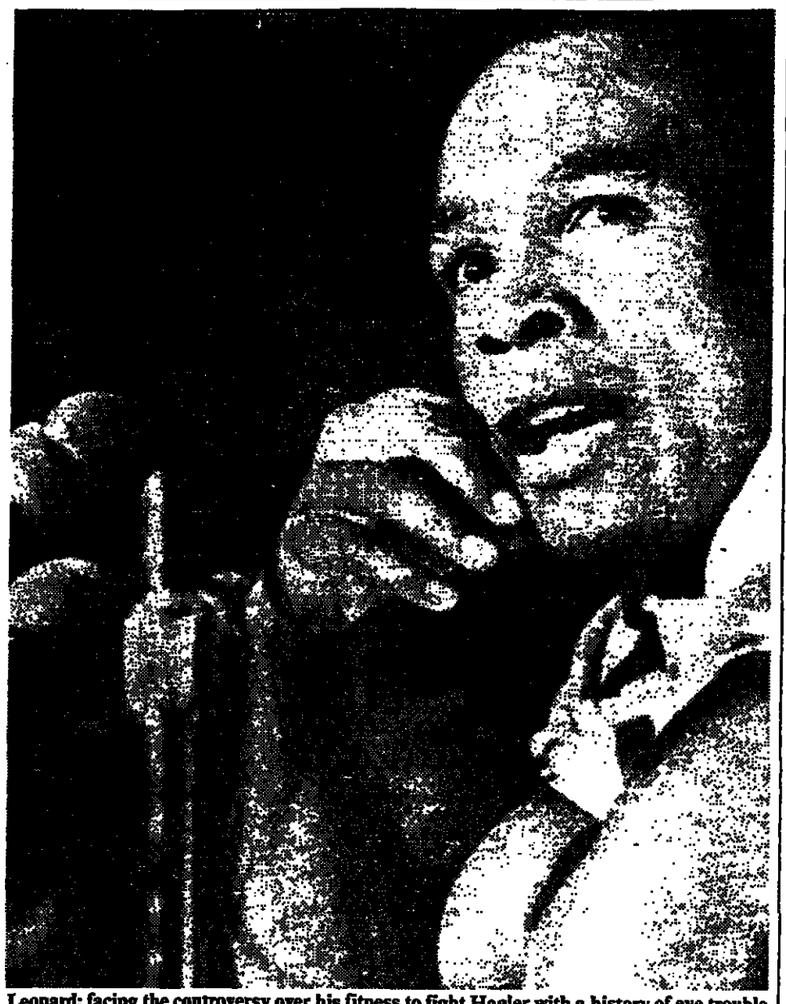
But one man who never misses a big fight will not be following the band. He is Dr Ferdie Pacheco, who used to be Muhammad Ali's physician and is now the chief boxing analyst for NBC. He will stay at home in Miami. He believes the bout should not be put on. It would set boxing back 10 years, he said.

He also believes that it makes a joke of the WBC for calling the bout a world title match. "It is stepping on all the fighters in the rankings for a fighter, who has yet to re-establish himself, to be given the right to challenge. I know there is a WBC rule that former challengers can come back and challenge, but that will open up the garage door and all the retreads could come out. It will show that in boxing, money and influence mean more than fair play and good sense. Such a bout would not be allowed in California, New Jersey, New York and Florida."

Dr Pacheco says that, as a doctor, he knows that the retina could come off again. "After such an operation contact sports are out. And it is not only what might happen to the eye that has been operated on but the other eye also. If there is a weakness in one eye there could be a weakness in the other. Once God has given you a warning it is not worth risking your eyesight. Yet I get nothing but abuse from people for my views," Dr Pacheco says.

Recently, in a television programme, Dr Pacheco interviewed Leonard's eye surgeon, Dr Ron Michaels, and the boxer's business manager, Mike Trainer, and asked them their reasons for allowing Leonard to take on such a dangerous opponent. According to Dr Pacheco, Dr Michaels said he had not told Leonard to fight or not to fight. According to Dr Michaels there was a risk, and it was up to Leonard to decide.

Trainer is said to have replied that he believed Leonard should not be boxing even now, and that he had tried to stop him. When Dr Pacheco asked him why he had not put Leonard in with a couple of other fighters to see if his eye stood up to the test, Trainer is reported to have replied: "Why risk the eye in inconsequential fights?"



Leonard: facing the controversy over his fitness to fight Hagler with a history of eye trouble

Honeyghan comes home

Lloyd Honeyghan has been so tough on his sparring partners that he has been forced to move his training camp from the warmth of the south of France to chilly Tottenham to find suitable boxers with whom to train.

The world welterweight champion from Bermondsey was to have stayed in Cannes until April 8, but his American sparring partners, Tony Montgomery and Mike Tynley, decided the going was too tough for them.

Honeyghan will now complete his preparations for his second defence of the WBC and IBF titles against Maurice Blocker, of Washington, at the Albert Hall on April 18.

Mickey Duff, Honeyghan's coach, said: "I hired Montgomery to spar not less than three rounds and not more than six, but after a day he would not do any more than two.

"Tynley decided he was not getting enough money, asked for more, but I told him to catch the next plane home. It could have become serious if we had stayed in Cannes for another five or six days," he said.

Honeyghan sparred three rounds yesterday with James Cooke, a middleweight, and had two sessions with Kirkland Laing, the recrowned British welter-weight champion. Laing could not join Honeyghan in France because he had lost his passport.

The fashion-conscious Honeyghan is to become a model in a deal which could be worth £300,000. Duff has reached agreement with FU's jeans for Honeyghan to exhibit their clothing.

But Honeyghan will not receive any direct cash for being photographed in the clothes outside the ring. In return, the jeans' manufacturer will sponsor Honeyghan in any attempt he might make on the world titles at light-middle or middleweights.

CRICKET

India meet England with pride at stake

From Ivo Tennant
Sharjah
United Arab Emirates

Weather permitting, the Sharjah Cup commences today with potentially one of the most interesting matches of the tournament: England, winners of the Perth Challenge and World Series Cup, against India, the official limited overs champions of the world.

Not the least of England's problems is that Sharjah is hardly neutral territory. Something like 700,000 Indians and Pakistanis live in the United Arab Emirates and a considerable number of them are expected in the stadium over the next few days. When England were last here, in 1985, they did not play India but lost to Pakistan, admittedly with a considerably weaker team than they field today. The support for both India and Pakistan then was noisily partisan.

Yesterday, England had a net session at the ground before retiring to the swimming pool. It was a hotter day than Tuesday but sunbathing was not as enervating as in, say, the Caribbean. They have only one injury to be concerned about this morning: Small pulled a side muscle after half an hour's practice. Edmonds, who was nursing a strain, was able to have a decent bowl.

England will not announce their team until this morning. They have two dilemmas: whether to play two spinners and whether to bat one of the three available openers, Broad, Gooch and Robinson, down the order. The pitch to be used for the opening match had dried out further by lunchtime yesterday but there is likely to be some moisture to benefit the team which bowls first. Two pitches are to be used for all six matches, which means they will be worn towards the end of the tournament.

Laurie Brown, England's physiotherapist, was able to attend the practice session before reporting to the British Embassy with the passport they had issued him at Dubai. The embassy wants to keep an eye on him after he had been held up at the airport because he has an Israeli stamp in his original passport.

England had booked the nets in the morning, which meant that India, not content to wait until the afternoon, had to be there at 7.30am. They are still smarting after their recent defeats against Pakistan, who on the strength of it are favourites to win this tournament.

Many of the cricketers here are familiar to the expatriates, but for the indigenous population there was a greater attraction in the Gulf last night. At the Al Nasr leisureland, Trevor Brooking, Mick Channon, Pat Jennings and Kevin Keegan took part in a five-a-side football tournament. Professionals and foreigners are banned from the national leagues so this was a treat indeed.

ENGLAND (from): J E Emburey (capt), G AGooch, R J Bailey, B C Broad, D J Capel, P HEdmonds, N H Fairbrother, N A Foster, P A J DeFreitas, C J Richards, R T Robinson, G C Small, J J Whitaker.
INDIA (from): Kapil Dev (capt), R J Shastri, K Srikkanth, S M Gavaskar, D B Vengsarkar, M Azharuddin, M Prabhakar, S Viswanath, B Arun, G Sharma, Maninder Singh, R Rukkani.

TENNIS

Champion is ready to pay tax

Martina Navratilova will defend her Pilkington Glass championship at Eastbourne on June 15-20 after a change of heart over facing the taxman. The world champion had said she would not play in Britain — except at Wimbledon — because of new tax regulations over players' earnings.

Miss Navratilova will now attempt to win her seventh singles title at Devonshire Park, and her sixth in a row. But of the £25,000 first prize will go to the Inland Revenue.

George Hendon, the European director of the Women's International Tennis Association, said yesterday: "If players like her stayed away because of taxes in Britain, it would not be very long before other leading players followed suit. What worries the top players is what the tax man would do to her earnings from endorsements."

Miss Navratilova's decision to compete in the £125,000 championships comes after Boris Becker, the Wimbledon men's champion, was announced as the No. 1 capture for the Stella Artois Grand Prix tournament at Queen's Club from June 8-14. He, too, stands to have 27 per cent deducted from his prize money, £25,000 going to the winner.

Tony Hughes, Wimbledon's financial director, has also talked to the Inland Revenue. Wimbledon's prize money, to be announced on Tuesday, is expected to be well up on last year's £2,119,780. The tax man will benefit by almost £750,000.

● Hana Mandlikova defeated Elizabeth Smylie, of Australia, 3-6, 6-2, 6-3 in a controversial first round match at the US indoor championship in New Jersey (Barry Wood writes).

Mrs Smylie refused to walk from the court with Miss Mandlikova and later accused her of intimidating Judy Popkin, the umpire. Miss Mandlikova countered that Mrs Smylie was a poor loser. The truth is that Miss Mandlikova did intimidate, and Mrs Smylie can turn from a purr to a snarl if a match does not go her way.

Mrs Smylie is riding high after winning the Virginia Slims of Oklahoma tournament, and her world ranking since Christmas has risen from 114 to 24.

She began strongly, attacking constantly, but lost her way after holding three break points in the third set.

Finding faults in Edinburgh event is a pointless exercise

By Rex Bellamy, Tennis Correspondent

The Lawn Tennis Association's blinkered opposition to the pre-Wimbledon tournament at Edinburgh is based mainly on three factors that the LTA find disturbing. The format details, to be announced today, will slightly digress from the norm; the event will clash with the established Stella Artois tournament at Queen's Club, and the Edinburgh promotion has sprung primarily from the initiative of ProServ, the international management agency.

The Stella Artois organizers are understandably concerned about the long-term threat, but the LTA should take a wider view. The more tournaments the better, especially in places where leading players are seldom, if ever, seen in the flesh. There is no harm in sporadic events that grant leading players byes until the later rounds.

As for ProServ, it may have escaped the notice of the LTA that Donald Dell's agency have been behind two of the most exciting and successful initiatives in European tennis — the World Team Cup competition in Dusseldorf and the European Community Championship in Antwerp.

Today's formal announcement of the Edinburgh tournament coincides with the unusually early publication of *World of Tennis 1987* (Willow Books), which has been put together by John Barrett, Lance Tingay and Steve Flink, has 480 pages, weighs in at 1lb 7oz, and costs £9.95. This annual is published in association with the International Tennis Federation and, to some extent, is a promotional vehicle for the ITF and its policies and activities.

In the circumstances it would be churlish to make much of the fact that the annual pays scant attention to the distinguished but "unofficial" Antwerp tournament. The ITF, like the LTA, tend to take the view that events outside their control do not much matter. The fable of the fox and the grapes often springs to mind as one studies the occasional vanity and pettiness of tennis politics.

***World of Tennis 1987* remains the game's outstanding reference book and its mass of detail is relieved by a host of photographs and lively articles. Perhaps the most charming essay, rich in vivid imagery typical of the man, is Laurie Pignon's joyous ramble through 100 years of Wimbledon history. It is a bonus that, even in retirement, this Peter Pan of tennis writers can still spare us a little time from his games-playing and hill-walking.**

Jaeger making a comeback

From Linda Pentz, Charleston, South Carolina

Andrea Jaeger, aged 21 and without a world ranking on the Women's International Tennis Association computer, has said she is ready to make a serious comeback.

Miss Jaeger won a singles match on Monday, her first in just over a year, when she defeated the American, Susan Sloane, aged 16, 6-3, 6-2, in the first round of the $75,000 Wild Dunes International Tournament.

Once ranked as high as No. 2 in the world, Miss Jaeger was plagued by shoulder problems in 1984, eventually quitting the tour after defaulting from the Olympic Games in August of that year.

She made an attempted comeback early in 1985, but retired again in September after undergoing surgery to remove cysts from her right armpit.

In 1986, Miss Jaeger played one singles match at the Lipton Tournament in Florida in February. Her name is frequently linked with that of Tracy Austin's, as an example of teenage burn-out, an accusation Miss Jaeger resents.

"I didn't leave because of burn-out," she said. "It irritates me when they say that. When I was three in the world all that time, no one said anything, but they weren't there when I went to all those doctors, and had all that surgery I didn't want. They weren't there when I had to default from the Olympics.

"There are hundreds of kids who die every day from suicide and drug overdoses, but you don't hear criticism of them. But if you stop playing tennis, you hear about Andrea and Tracy."



Jaeger: On tour again

Miss Jaeger said it was her health that decided when, and if, she returned to tennis. "I feel OK now," Miss Jaeger, who ices her shoulder as a precaution after playing, said. "I'm back because I love sport and competing and since I can't try out for a football team, here I am."

Pressure from her father, Roland, is also often cited as a reason for Miss Jaeger's premature retirement, a reason she denies. "I'm not coming back for anyone but me and I never left for anyone but myself," she said. Miss Jaeger chose the South Carolina event for her comeback because it is a small tournament on her favourite clay surface, with few well known players. "It's mellow here and I don't have to deal with hundreds of people," she said. She had practised for nine weeks on clay before the event.

"That's nothing compared to what the other players are doing, so I think I'm playing quite well for not playing."

Miss Jaeger is a little heavier than in her prime playing days but is not concerned about stamina. "I'm more worried if my shoulder can last than if I can. Mentally, the shoulder thing might affect me, but if I was burned out I wouldn't try and come back."

SNOOKER

Hearn's men ban bets

Barry Hearn's seven Matchroom players have unanimously agreed not to bet on tournaments involving professionals.

It follows allegations that a match between the Matchroom colleagues, Tony Meo and Tony Knowles, at last week's Benson and Hedges Irish Masters was fixed — allegations which the players have both denied vehemently. Now, Hearn's players are determined to ensure that no such smears will affect them again, following a meeting in Glasgow.

Their spokesman, Steve Davis, said: "We really are fed up with small-time bookmakers who seem very happy to bank the punters' cash, but whinge every time they have to pay out. We are adopting the same policy as jockeys and golfers."

● The New Zealander, Dene O'Kane, notched two century breaks against Ian Black in the Embassy world championship third qualifying round at Preston yesterday, 130 and 119, to take a 7-2 lead.

RESULTS (GB unless stated): Second qualifying round: J van Rensburg (SA) bt J McLaughlin, 10-6; W Jones bt J Donnelly, 10-3; B Oliver bt P Fagan, 10-2; D O'Kane (NZ) bt D Gilbert, 10-2; K Owers bt F Davis, 10-5; J O'Boye bt N Gilbert, 10-5; J Spencer bt R Bales, 10-3; W King (Aus) bt D Roe, 10-4; M Wildman bt S Foldvari (Aus), 10 -5; J Wright bt P Browne, 10-6; M Bradley bt B Rowswell, 10-6; I Black bt I Williamson, 10-8.

MODERN PENTATHLON

Fireworks expected over jumps

By Michael Coleman

Eleven senior men's teams from abroad have entered the first modern pentathlon contest of the season, to be held at Aldershot over three days from April 11-13. Since no main sponsor has yet come forward for the sport, it will be financed by the Sports Council.

The five sports will be disputed in an unusual order: fencing and swimming on Saturday, the first day, shooting and the 4,000 metres cross-country race on Sunday and the drama of the show jumping on the final day.

It is this more exciting formula which many in the sport feel should be more widely adopted in order to give modern pentathlon a greater spectator impact. This would apply especially to World and Olympic championships, where the fate of a gold medal might hang on a desperate rider getting a steed, which he had met only half an hour before, over the final fence.

The countries taking part are Hungary (two teams), West Germany (two), The Netherlands, Italy, Portugal, Sweden (two), Bahrain, France and Britain (three). There will also be a composite team.

BRITISH TEAMS: GB A: Richard Phelps, Graham Brookehouse, Peter Hart: GB B: Jason Lawrence, Peter Whiteside, Jim Nowak; GB C: Greg Whyte, Philip Chaffey, Richard Ball. Composite team: Robin May, Steve Dadson and David Nathen (Australia).

PPA CERTIFIED DIVIDENDS
All dividends subject to rescrutiny. All matches for March 28th

LITTLEWOODS POOLS, LIVERPOOL
CHECK OUT ANOTHER FABULOUS WEEK
LITTLEWOODS POOLS Every Winners Everywhere £2682,592
TREBLE CHANCE PAYING 6 DIVIDENDS
24 PTS..... £4,528·65
23 PTS..... £89·10
22½ PTS..... £16·75
22 PTS..... £8·90
21½ PTS..... £3·65
21 PTS..... £0·95
4 DRAWS..... £5·70
10 HOMES..... £949·05
4 AWAYS..... £45·85
Above dividends to units of 10p
Expenses and Commission 14th March 1987 – 28·0%
Treble Chance dividends to units of 5/9p.
FOR COUPONS PHONEFREE (24 HR. SERVICE) 0800 400 400

VERNONS POOLS, LIVERPOOL
Winners Galore £1½ Million PLUS
ON THE SUPER TREBLE CHANCE!
TREBLE CHANCE
Includes – St. Albans Man who wins £14,918
24 pts..... £767·25
23 pts..... £17·55
22½ pts..... £3·25
22 pts..... £1·90
21½ pts..... £0·70
Treble Chance Dividends to Units of 2/9p.
10 HOMES..... £218·40
(Nothing Barred)
5 AWAYS..... £50·00
(Nothing Barred)
HAT TRICK..... £36·60
Above Dividends to Units of 10p.
Expenses and Commission for 14th March 1987 – 30·1%
For coupons Phone 01-200 0200

ZETTERS LONDON EC1
Phone 01-253 5376
TENS OF THOUSANDS OF WINNERS
INCLUDING £11,187 Won with FULL PERM STANDING ENTRY 10-a-1p Multi-TOPS!
TREBLE CHANCE
24 Pts..... £192.90
23 Pts..... £3.70
22½ Pts..... £0.65
22 Pts..... £0.40
FOR ONLY 1/15p
4 DRAWS..... £4.20
4 AWAYS..... £12.80
4 SUPER HOMES..... £70.20
(Paid on 2 Pts 3-1 Dy 2 & 1 Dy 1 goals margin)
Above dividends tax 1 Op units.
Expenses & Commission for 14th Mar 1987 – 25·9%
£150,000 LUCKY NUMBERS
WITH A CORRECT TELEMESSAGE NOW 4 12 13 18 23 29 32 35
This week's Prize Draw winners: – Mr. Williamson of Serpentine Rd S. Mr. Leary of Manchester M19.
It Pays 50% MORE to go 10-a-1p!

SCHOOLS FOOTBALL

England have the chance to atone

By George Chesterton

The England under-15 schoolboys team, who lost their unbeaten record when they went down to France 1-0, conceding a goal in the first minute of the game, have a chance to retrieve their honour against Switzerland at Nottingham on Tuesday.

This will follow an under-18 match at Bradford the previous day, also against Switzerland. Both these matches start at 7pm.

In an under-16 international at Lilleshall against Norway, Graham Stuart scored twice in the second half for England, the only goals of the match.

Sefton defeated Kirkby in the ESFA Gillette Trophy 2-1 in their replayed match. They now go through to the semi-final against Liverpool at Anfield on April 11. In the other quarter-final, Bromley and South London drew 2-2. Derby will entertain the eventual winners.

In the BHS under-15 trophy, Mathon Peel scored three times in assisting Lancashire in their 4-2 victory over West Yorkshire, but had to go into extra time to do so. Lancashire will be able to celebrate their success over an Easter tour to Dublin.

Colfe's School, one of the last independent schools to break up, have enjoyed a successful tour. Of 11 matches played, 10 brought victories and there was a 2-2 draw against UCS.

Testimonial

Brian Ferguson, the former Chesterfield defender, who had to retire with a serious knee injury, has been awarded a testimonial against Sheffield Wednesday on April 27.

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

CENTRAL LEAGUE (7.0): First division: Oldham v Derby (7.30); Sheffield Wednesday v Nottingham Forest; Sunderland v Everton. Second division: Darlington v Preston (7.30); Doncaster v West Bromwich (6.30); Rotherham v York.
FOOTBALL COMBINATION: Fulham v Bristol Rovers (2.0).
CAPITAL LEAGUE: Dagenham v Southend.
SOUTHERN LEAGUE: Bill Dellow Cup: Semi-final, first leg: Bromsgrove v Hednesford. Midland division: Halesowen v Gloucester.
FA YOUTH CUP: Semi-final, second leg: Manchester City v Coventry.
SUSSEX COUNTY LEAGUE CUP: Semi-final: Arundel v Portfield (at Wick FC).
KNIGHT FLOODLIT TROPHY: Semi-final, first leg: Heyonidge v Chelmsford.
TOURNAMENT: British Universities group (at Cambridge University, 10.15. Final at Grange Road, 12.30).
RUGBY UNION
CLUB MATCH: Rugby v RAF (4.30).

OTHER SPORT

FENCING: Public Schools championships (at Crystal Palace NSC).
SNOOKER: Embassy World professional championship: Qualifying rounds (at Preston).
SPEEDWAY: League Cup: Ipswich v Reading. Yorkshire Cup: Sheffield v Bradford. Grudge Cup: Second leg: Arena Essex v Mildenhall. Challenge: Middlesbrough v Berwick.
SQUASH RACKETS: Economist Cannons international championship (at Cannons Club).
TABLE TENNIS: RAF championships (at Stanmore Park).

SPORT ON TV

RACING FROM AINTREE: 2.40, 3.10, 3.45 and 4.20 races from the 1987 Seagram Grand National meeting. BBC2: 2.35pm.
GOLF: International pro-celebrity. BBC2: 6.50pm.

SQUASH RACKETS

Norman enjoys a normal pattern

By Colin McQuillan

The *Economist* International Championship, at Cannons Club, London, is looking something of a busman's holiday for Ross Norman, the world champion, who yesterday brushed aside Rodney Martin, of Australia, 9-6, 9-1, 9-7 to reach the semi-finals.

Norman, aged 28, leads the Cannons Club team in the national league and regards the permanent, all-transparent glass court, on which the *Economist* event is playing, virtually as his home competition ground. "I took the train in to play today," he said after expressing satisfaction at gaining revenge over the brilliant young stroke player who recently tipped him unexpectedly out of the Finnish Open.

"I spent so much time in the hotels around the world circuit that to approach this tournament and the British Open that follows next week from home base is great relaxation," Norman explained. "I get up from my own bed in the morning, make a cup of tea, look at the mail and catch the train into work. Almost a normal existence."

It is a normality upon which fearsome competitive dedication is framed. Norman resisted the attractions of last week's Prince Ranier Cup at Monte Carlo to train at home in Surrey for the British Open.

He needed just 21 minutes to defeat Cerryg Jones in the first round, dallied 45 minutes with Jamie Hickox in the second and 41 minutes with Martin. "I have done the washing between matches and, if the weather improves, I might mow the lawn."

Young Martin, in his first full year on the world circuit, appears tense and under pressure by comparison. Aged 21 and twice the winner of the British under-23 Open title, he is already tacitly acknowledged to be among the top 10 players in the world and, on Tuesday, was controlled and mature, removing Geoff Hunt, his Australian mentor, from the second round.

He extracted from Hunt a superbly promising performance as the platform for a competitive return at the age of 40 by the former world champion, who was forced out of the game five years ago with back injuries. During the seven minutes in which Hunt won his single game, the third, there were sustained glimpses of his finest days a decade earlier.

Hunt's entry at Cannons Club was on a wild card and his return to the British Open lists next week is similarly facilitated. A genuine return to the top 16, however, requires at least a year of hard-on tournament success. At 40 the former world champion might occasionally enjoy a day at the office such as his successor is currently enjoying at Cannons Club.

CRICKET: GREAT SPRINGBOK OMITTED FROM REST OF THE WORLD SQUAD OF 25 PLAYERS FOR BICENTENARY MATCH

MCC steer shy of Pollock for celebration Lord's game

By Richard Streeton

Political necessity has ruled out Graeme Pollock, the South African with the world's second best career Test average behind Don Bradman, from cricket's showcase match when MCC mark their bicentenary with a five-day game at Lord's against a Rest of the World XI. Pollock's name was missing when the 25-strong squads were announced yesterday for the teams to be chosen for the fixture from August 20 to 25.

When the celebratory match was first announced last year, it was inferred that South Africans could be candidates to play. Pollock pre-eminently among the Springboks had the stature and ability to justify being chosen. On grounds of respect and sentiment, the great left-hander in his retirement year would have been an appropriate choice and great attraction.

But as Hubert Doggart, chairman of the MCC bicentenary committee, explained yesterday when asked about the absence of South Africans: "All the World XI players must be released by their Boards of Control. It would have been illogical not to follow the International Cricket Conference conventions that appertain to the Gleneagles Agreement. We are very much beholden to the other Boards to release their players. Otherwise this bicentennial match could not take place, the world being such as it is."

Mr Doggart did not say so, but events of the past few days have confirmed the impracticability of including South Africans. This week's informal ICC discussions, if truth be told, did little to remove the threat of any England player with South African connections being unacceptable to the Indian and Pakistan Governments for the autumn's World Cup in their countries.

The West Indies resolution, seeking to ban players who have been to South Africa, still forms part of the ICC agenda later this year. Many weeks of delicate negotiations clearly lie ahead before the ICC meet again, probably in June. By then definite assurances will have been sought by the ICC from the Indian and Pakistan Governments that there will be no eleventh-hour political problems in connection with the tournament.



Wise heads at Headquarters: Col John Stephenson, MCC acting secretary, Hubert Doggart, bicentenary chairman, Colin Cowdrey, MCC president and Peter May, England selectors' chairman, prepare for celebrations (Photograph: Tim Bishop)

The match in August at Lord's has aroused tremendous interest around the world. It was to enable selection competitions to be run by radio stations and newspapers in the Test-playing countries that the names of the 50 cricketers who might take part were announced this week.

The final XIs will be named at the end of May and five reserves will also be invited to be present. MCC's team was chosen by Peter May, Colin Cowdrey, and Mike Gatting, the nominated captain, and was restricted to those players in first-class cricket in the United Kingdom. Twelve of the 25 are overseas players, among them Clive Rice, a South African, who is "billed" as a Nottinghamshire player. Rice's presence in the Sport Aid game at Edgbaston last year caused the Caribbean side to change their name from a West Indies XI.

There are no obvious missing leading players and when the XI is finalized, the Rest of the World selectors have the option of including three of the MCC omissions. If for purposes of argument, there was no room for both Marshall and Imran Khan, it would mean that the man left out could still be chosen by the Rest.

Mr Doggart was joined by Clive Lloyd (manager) and Allan Border (captain) in selecting the 25 Rest of the World players. Viv Richards and Joel Garner, the two West Indians who will be playing League Cricket this summer, and Kapil Dev, the Indian captain, who has not re-signed for Worcestershire, all unexpectedly became eligible for the Rest. Steve Waugh, the Australian all-rounder, was named before it was known he was going to play for Somerset; Dean Jones, the Australian batsman, is also included though a knee injury might prevent him playing again this year.

Amateur selectors will have a lot of pleasure in trying to nominate the final teams. It has been agreed that "balanced" sides will be named, meaning two spinners will definitely be included in each side. The umpires will be Dickie Bird and David Shepherd, and 96 overs will be stipulated for each day.

Bicentenary teams

MCC (from): M W Gatting (Middlesex, capt), C W J Athey (Gloucestershire), I T Botham (Worcestershire), S C Broad (Nottinghamshire), M D Crowe (Somerset), P A J DeFreitas (Leicestershire), J E Emburey (Middlesex), B N French (Nottinghamshire), G A Gooch (Essex), D I Gower (Leicestershire), A H Gray (Surrey), C G Greenidge (Hampshire), R J Hadlee (Nottinghamshire), R A Harper (Northamptonshire), G A Hick (Worcestershire), M A Holding (Derbyshire), Imran Khan (Sussex), A J Lamb (Northamptonshire), N D Marshall (Hampshire), C E B Rice (Nottinghamshire), C J Richards (Surrey), R J Shastri (Glamorgan), C A Walsh (Gloucestershire).

REST OF THE WORLD (from): A R Border (Australia, capt), Abdul Qadir (Pakistan), M Amarnath (India), M Azharuddin (India), J G Bracewell (New Zealand), J J Crowe (New Zealand), P J L Dujon (West Indies), J Garner (West Indies), S M Gavaskar (India), H A Gomes (West Indies), D L Haynes (West Indies), Javed Miandad (Pakistan), D M Jones (Australia), Kapil Dev (India), Maninder Singh (India), G R Marsh (Australia), K S More (India), A Ranatunga (Sri Lanka), J R Ratnayeke (Sri Lanka), B A Reid (Australia), I V A Richards (West Indies), R B Richardson (West Indies), D B Vengsarkar (India), Wasim Akram (Pakistan), S R Waugh (Australia).

SA pair for Kent

From Ivo Tennant

Bob Woolmer, the newly-appointed Kent coach, will be bringing two non-white South African teenagers to England this summer to further their cricketing and academic education. Each plays for Avendale, the multi-racial club Woolmer coaches in Cape Town.

The headmaster of Sutton Valence school in Kent, Michael Haywood, read of Woolmer's intention in *The Times* last month and offered free boarding and tuition for the two boys, Nigel Roberts, aged 17, and Clarence Lakey, aged 16.

Woolmer said that Roberts and Lakey will be joining Kent's first team players for pre-season nets and would play for the county's second XI, club and ground side and other clubs as well as the school.

"They are good cricketers but obviously immature as individuals. I hope to arrange coaching courses for them. It is difficult to predict how they will get on but I would not have thought they will be good enough to play for Kent this summer," Woolmer said.

"The boys will not be put on show but I hope that they will have their own story to tell."

Richards is home free

Accommodation costs for Viv Richards, the West Indies captain, and his family will be "on the house" during his 22 weeks as professional with the Lancashire League village club, Rishton, this season.

The latest sponsors are the Associated Leisure Group, who will provide the family with a free suite at a nearby hotel.

The chairman of the Rishton club, Wilf Woodhouse, said: "For Viv alone it saves us about £5,000. His wife and two children join him in June when their school term ends in Antigua."

Kimber moves

Sussex have signed Simon Kimber, the 23-year-old former Worcestershire all-rounder.

Lord glad of move to Worcs

Worcestershire yesterday supplemented the signings of Ian Botham and Graham Dilley by taking on the former Warwickshire opener, Gordon Lord (Chris Moore writes).

The left-hander, aged 26, jumped at the chance of resurrecting his county career after his unexpected release, as part of a major clear-out at Edgbaston.

The Worcestershire chairman, Duncan Fearnley, who had been mainly instrumental in luring Botham and Dilley to New Road during the winter, expects Lord to be challenging for a first team place from the outset.

"The lad is a workaholic, who has already proved himself of having the ability, and I have no doubts he will fit very well into our scheme of things," he said.

But Fearnley admitted to being disappointed at the way David Smith, who yesterday rejoined Surrey, had gone about negotiating his release.

RUGBY UNION

Argentine captain is fully fit

Hugo Porta has recovered from the groin strain which prevented him contributing fully to Argentina's tour in Australia last summer and will captain his country in the World Cup in New Zealand in May (David Hands writes). Porta, aged 36, has been the inspiration of Argentine rugby since making his international debut at stand-off half in 1973.

Three experienced players have been omitted from the party of 26: Bernardo Miguens (full back), Mario Soares Gaché (scrum half) and Alessandro Iachetti (lock) but all their midfield players, the Lanza twins. Turnes (who has benefitted so much by playing alongside Porta) and Cuesta Silva are in the party.

Argentina's first game in group three is against Fiji in Hamilton. They then play Italy and New Zealand and are likely to qualify for the quarter-finals as runners-up in their group. This would give them a game against the winners of group four, which contains Scotland and France.

A major Japanese telecommunications company, Kokusai Denshin Danwa Co Ltd (KDD), will be main sponsor of the World Cup. "Their sponsorship will help to assure the event's great success," Dick Littlejohn, the New Zealand vice-chairman of the organizing committee, said.

● Claude Spanghero, fourth of the six rugby-playing brothers, the best known of whom was Walter, has retired aged 39. He was capped 22 times by France between 1971-5, at lock or No. 8 but has recently been appearing for Castelnaudary after 14 years with Narbonne. The French club championship will be fought out over successive weekends this month, with Toulouse, the holders, having to negotiate a way past Dax. The last 16 clubs play off over two legs before the quarter-finals.

FRENCH CLUB CHAMPIONSHIP (last 16): Toulon v Hyères; Lourdes v Béziers; Bagnères v Montferrand; Tarbes v Agen; Brive v Le Creusot; Racing Club v Bourgoin; Valence v Graulhet; Dax v Toulouse.

ARGENTINE WORLD-CUP PARTY: Backs: S Salvat, G Angaut, R Madero, J Lanza, P Lanza, F Turnes, D Cuesta Silva, J Manuelle, M Campo, H Torta, M Yanguela, Y Gomez. Forwards: S DenGra, F Morel, L Molina, H Torres, D Cash, J Clement, E Branca, R Cobelo, S Carossio, G Milano, J Allen, A Schevio, J Mostany, G Travaglini.

RUGBY UNION

Scotland to attack with their backs

By David Hands, Rugby Correspondent

The influence of Yorkshire upon Saturday's Calcutta Cup match at Twickenham is not confined to England's captain, Mike Harrison, and the four other county men in the squad. Ian McGeechan, assistant coach for Scotland, has spent all his life in Leeds and no-one is more delighted than he that Yorkshire's refreshing approach has taken them to the county championship final.

This is McGeechan's second season helping Derrick Grant prepare the Scottish side and the results speak for themselves — a shared championship last season, a prospect of the triple crown this season. As a player McGeechan, at stand-off half or centre, won 32 caps for Scotland and twice toured with the British Lions; now, aged 40, he has established a partnership with Grant which has proved itself the most effective in the four home countries.

They have made a virtue out of Scotland's perennial lack of strength in depth; they have identified the personnel available and have helped mould them to a style of rugby which is entertaining and effective. "We have tried to develop a game so as to bring the best out of the players we have," McGeechan said.

"We knew we weren't going to dictate in the set pieces so the back play had to be positive." Positive is a word which crops up frequently in McGeechan's conversation, an attitude typified by Scotland's outstanding half backs, John Rutherford and Roy Laidlaw. "They have been towers in promoting the way we want to play, like youngsters in their commitment to training and throwing in ideas about how we can go forward. I have always been fortunate to be with a club side (Headingley) that played positively behind the scrum. If backs play properly they can impose such an amount of pressure on their opposition, just by the area they cover. If you get other sides moving around, the spaces just open up.

"The back play has to take account of how to bring the forwards back into the game. It's something that always worried me; we seemed to think that backs had to operate a certain way, that forwards had to win the ball and give it to the backs, who would run or kick, or score, then everything would stop and we would start again. If the backs are aware of the needs of the forwards, and vice versa, then you start to break down the barriers between the two areas of the game.

"Even when I played, I felt sometimes that in the backs we tended to make decisions too early. There ought to be more collective responsibility. Sometimes players wider out have a better view of the way the game's going than those closer to the ball." Hence Scotland's use of the tactical acumen and physical power of Gavin Hastings from full back, who creates such opportunities for those around him, in between his centres or as an additional thrust down the blind side.

"I try to use the experience that I have collected for today's players," McGeechan said. "I look at coaching from the point of view of what I found difficult to defend against when I was playing, and hope that leads to backs being more effective.

"The last thing you want is to encourage a safety-first approach. We don't want to be loose or stupid and we have devised ways of eliminating areas where we may be vulnerable. But my job has been made so much easier by Rutherford and Laidlaw; they're both thinking players, they both have immense experience, and the youngsters around them are keen anyway.

"Derrick (Grant), as a back-row forward, knows what sort of ball has to be produced to give the backs a chance. We have talked for hours over how we wanted the side to develop and even though we go our separate ways during squad sessions, when we come together again, hopefully the thing gells almost straightaway.

"I have always been impressed by English players because they play a lot of pressure rugby. Their back division this Saturday looks quite well-balanced; there is pace on the wings, the centres are strong and steady. If they have time and space they should be able to do things."

Time and space, however, are two things Scotland will try to deny England at Twickenham.

SHOW JUMPING

Whitaker will have to produce his best

From Jenny MacArthur
Goteborg

Michael Whitaker, one of nine British riders competing at the Goteborg World Cup Show in Sweden which starts today, has to produce a top performance in Sunday's Volvo World Cup qualifier if he is to be sure of qualifying for next week's final in Paris.

Goteborg is the last of the 11 qualifying events and will determine which 19 European riders qualify for Paris. Whitaker is lying nineteenth. On Sunday he will ride his top horse, Next Warren Point, who missed the early qualifiers — when Whitaker rode Heliopolis and Amanda — but who should now be on song after competing at the Dutch, Belgian and West German shows earlier this year.

Harvey Smith will also have his work cut out if, as he intends, he is to compete in Paris. He is lying 21st in the League, so a good result here would be enough to qualify. However, he will have to rely on his second horse, Sanyo Cadnica, on Sunday because his top horse, Sanyo Shining Example, the winner of the Antwerp qualifier, has already competed in seven World Cup qualifiers — the maximum allowed under the rules.

Of the other seven riders, John Whitaker, the highest placed at fourth, Malcolm Pyrah, Peter Charles and Nick Skelton, are all lying comfortably in the top 15. John Whitaker, who has qualified for every final since the competition started in 1979, has a good chance of moving even higher up the League.

On Sunday he will ride Next Milton, who has produced consistent top form, finishing second at Antwerp and Dortmund last month. The three other British riders, David Broome, Robert Smith and Liz Edgar, are all a long way down the line and would need to come in the top three this weekend to have a chance of qualifying.



Michael Whitaker: demanding task

Paul Schöckemohle, of West Germany, who heads the European League by nearly 20 points, will not be at Goteborg, nor will the current runner-up, Eddie Macken, of Ireland. Schockemohle, who gained his second win of the series at Geneva last week, is giving his horses a rest but Macken may be unable to take up his place at the final because Carrolls Piquet has been sold and a question-mark hangs over the fitness of his other top horse, Carrolls Flight.

The foreign opposition this week will include two on-form riders. The first is Thomas Fruhmann, from Austria, who is third in the League, and the other is his compatriot, Hugo Simon, another rider who has never missed qualifying for the final. Goteborg has been a happy stamping ground for Simon ever since his moment of triumph in 1979 when, in front of his vociferous Swedish supporters, he and Gladstone won the first World Cup final.

EUROPEAN LEAGUE POSITIONS: 1, P Schockemohle (WG), 82 pts; 2, E Macken (Ire), 63; 3, T Fruhmann (Austria), 56; 4, J Whitaker (GB), 54.5, F Slootmaak (WG), 53; 6, P Rozier (Fr), 52; 7, H Simon (Austria), 49; 8, N Kool (WG), 46; 9, H Godignon (Fr), 42; 10, P Durand (Fr) 41; 11, M Pyrah (GB), 40.

● The British Show Jumping Association has decided against sending a team to the Rome Nations Cup in Italy next month. They blame the prohibitive cost of travel and a busy schedule for the decision. The Rome show is scheduled for April 28 to May 3, while the Lucerne event will be staged from May 28 to 31 — the same time as the Everest Nations Cup Show at Hickstead. British teams, sponsored by P and O, will compete at Hickstead and Lucerne.

MOTOR RACING

Mansell warns drivers may revolt over fees

Nigel Mansell, runner-up in the world drivers' championship last season, has warned that there could be a revolt among his formula one colleagues at next week's Brazilian Grand Prix.

They are furious with the new sliding scale of charges for racing licences, which the FISA, the sport's governing body, have introduced for the forthcoming season. Under the controversial system, FISA are demanding a basic fee of Fr5,000(about £500) for the licence, which used to be free, plus Fr1,000 for each championship point scored last season.

"I don't object to the basic fee, but I feel that Alain Prost, Nelson Piquet and myself are being penalized because we finished at the top," said Mansell, who deliberately ignored last week's deadline to pay his compulsory licence.

"If they're going to set a figure, it should be a straight fee for everyone. You shouldn't be penalized for being good at your sport. After all, what happens in 1988? Do FISA make another regulation that we must pay $100,000 (about £62,000) for our licence?" he asked.

The English driver, aged 32, described the moves for action among the drivers practising for the opening Grand Prix of the season in Rio de Janeiro on April 12 as "serious."

"There's a bone of contention and it seems the drivers will have a word with one another when we meet in Rio," Mansell said in London before heading for Brazil. "We'll see where we go from there, but we could make a bit of a stand and see what happens."

If there is a rebellion, it would not be the first. In 1982, Niki Lauda headed a walk-out at the Kyalami circuit in South Africa over a row about the small print on the licences. The drivers barricaded themselves in a hotel in Johannesburg for 24 hours before a compromise was reached.

TENNIS

Lendl fined for pulling out of Chicago event

Chicago (AP) — Ivan Lendl, the world's top-ranked player, and John McEnroe, ranked seventh, have each been fined $5,000 (about £3,125) for dropping out of the Volvo tennis tournament in Chicago.

Kevin Curren and Robert Seguso were fined $2,400 each and Tim Wilkison $1,600. The players can appeal against the fines under rules set down by the Men's International Professional Tennis Council.

McEnroe withdrew from the $350,000 tournament last Friday. He reported from Brussels through his father "that a doctor had ordered him to rest", because of tendonitis in his hip, although McEnroe did complete the Belgium National Championships on Sunday, losing to Mats Wilander, of Sweden, in the final.

Lendl underwent knee surgery recently and has withdrawn from several tournaments, including next week's WCT finals in Dallas.

The fines are higher for those with higher rankings or for those seeded in the tournament. Lendl would have been the top seed, with McEnroe in the third spot, if they had played.

Curren dropped out after coming down with the flu, and Seguso suffered a knee injury in a tournament last week.

● MILAN: Miloslav Mecir, of Czechoslovakia, the second seed, became the first quarter-finalist in the $345,000 Fila Trophy indoor tournament as he downed unseeded Eric Jelen, of West Germany, 6-1, 6-4 yesterday (AP reports).

Mecir, aged 22, ranked sixth in the world, needed only an hour to defeat Jelen. Mecir will face the winner of a second round match between theeighth seed, Anders Jarryd, of Sweden, and Tomas Smid, of Czechoslovakia.

RESULTS: First round: Singles: P Cane (II) bt P Cash (Aus), 6-3, 7-6; A Jarryd (Swe) bt W Masur (Aus), 7-6 (7-5), 6-3; S Zivojinovic (Yug) bt J Svensson (Swe), 6-7 (3-7), 6-3, 6-2. Second round: Singles: M Mecir (Cz) bt E Jelen (WG), 6-1, 6-4. Doubles: S Birner (Cz) and C Limbergar (Aus) bt B Drewett (Aus) and L Warder (Aus), 4-6, 6-2, 6-4; S Casal (Sp) and Sanchez bt A Emerson (US) and D Tyson (Aus), 6-3, 6-4; J Hlasek (Switz) and C Hooper (US) bt D Cahill (Aus) and M Kratzmann (Aus), 6-1, 6-4.

Pont's reward

Keith Pont, the Essex all-rounder, made £90,632 from his 1986 benefit, it was announced yesterday. Pont left the club at the end of last summer after an association of nearly 20 years.

Snow coach

Sussex have appointed John Snow, the former England fast bowler, as temporary coach until the start of the coming season. Snow began at the Hove County Ground yesterday when pre-season training commenced. The club are advertising for a full-time coach following the dismissal of Stewart Storey as chief caoch seven weeks ago with two years of his contract to run.

No pushovers

Portugal scored a pushover try in the final moments of the game to snatch a 20-20 draw with Matabeleland in Bulawayo yesterday, in the second match of their Zimbabwe tour. The Portuguese were expected to cope easily with their opponents. Portugal had lost 18-10 to Mashonaland on Saturday.

FOOTBALL

Late penalty winner for London

London Schools 1
Liverpool School 0

The pride and joy of London's schools found life hard going against their resilient Liverpool counterparts in a toughly-contested encounter at Highbury. However, the highly-talented youngsters from the capital eventually wore down their Merseyside guests with a last-minute penalty winner from the Cardinal Vaughan schoolboy, Edward Newton.

The home side began in adventurous style. The lethargic Liverpool defenders seemed to have been affected by the long, tiring trip from the north. But they began to contribute more to the exciting contest towards the latter stages of the first half and the London goalkeeper, Hudson, a late replacement for England's Jason Winters, had to work hard.

LONDON SCHOOLS: D Hudson (Chadwell Heath HS), B Styles (Archbishop Tennison), J Wiltshire (Ramsey), D Keegan (Shoeburyness Comp), J Haddon (Dury Falls), K Smith (Downes Sch), L Fulling (Marsnalls Pk), E Newton (Cardinal Vaughan), B Allen (Emerson Pk), M Stack (Ilford CHS). D Copson (Sir William Collins)

LIVERPOOL SCHOOLS: D Smith (Gateacre), C Spellman (Broadgreen), S Hollis (St Margaret's), D Mason (New Heys), J O'Neill (Broadgreen), V Meskill (Arch Beck), N Sang (Bluecoats), A Moore (Walton), A Taylor (New Heys), J Clifton (Clubmoor), S McManaman (Campion)

Referee: L Lavelle Maunce.

SNOW REPORTS

	Depth (cm) L	U	Piste	Conditions Off Piste	Runs to resort	Weather (5pm)	°C
AUSTRIA							
Sölden	30	200	good	heavy	fair	fine	3
South facing slopes icy							
FRANCE							
Flaine	140	244	good	varied	good	sun	-9
Good skiing everywhere							
Les Arcs	90	200	good	spring	good	fine	3
Excellent skiing everywhere							
ITALY							
Sauze d'Oulx	10	50	fair	varied	closed	sun	2
Skiing good above 1,800m							
SWITZERLAND							
Crans-Montana	30	100	good	varied	poor	sun	7
Wonderful spring conditions							
Verbier	20	250	good	heavy	fair	fine	5
Good snow upper runs							
Wengen	30	130	good	powder	good	fine	-3
Superb skiing							
Zermatt	30	130	good	varied	fair	fine	-8
Lower slopes icy							

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

ITALY

	Depth (cm) Min	Max
Allaghe	50	150
Andalo	20	180
Aprica	0	180
Arabba	70	130
Bardonecchia	20	90
Bormio	0	90
Canazei	30	150
Cervinia	60	130
Chiesa Valmalenco	80	100
Claviere	30	100
Corbina d'Ampezzo	15	140
Corvara	0	30
Courmayeur	40	180
Falcade	40	150
Foppolo	70	110
La Thuile	40	230
Livigno	50	130
Madesimo	50	200
Madonna di Campiglio	50	200
Macugnaga	50	120
Manitova	40	140
Ortisei	20	90
Pancavallo	140	190
Revascletto	35	185
S Marteno di Castrozza	50	120
Sappada	30	140
Selva di Valgardena	20	90
Sestriere	70	90
Tonale	140	120

● Information supplied by the Scottish Meteorological Office.

● Information supplied by the Italian National Tourist Office.

FOR THE RECORD

ATHLETICS

ULTRA-MARATHON: Sydney to Melbourne (656 miles): 1, Y Kourdis (Gr), 5 days 14hr 27min; 2, R Tout (NZ), 93 miles behind; 3, P Macke (GB) 111 miles behind. Women: 1, M Hamadel (US).

BASKETBALL

ASTON VILLA: Courage British Masters: Final: Polycell Kingston 103, Livingston 80.
NORTH AMERICA: National Association (NBA): Philadelphia 76ers 118, Cleveland Cavaliers 105; New York Knicks 128, Boston Celtics 120; Chicago Bulls 101, Washington Capitals 75; Dallas Mavericks 118, Los Angeles Clippers 102; Denver Nuggets 111, San Antonio Spurs 106; Utah Jazz 110, Phoenix Suns 95; Los Angeles Lakers 111, Houston Rockets 96; Portland Trail Blazers 113, Detroit Pistons 111; Seattle Supersonics 132, Sacramento Kings 129.

CYCLING

HERZELE, Belgium: La Panne three-day race: First stage: First section: 1 E Vanderaerden (Bel) 3.16.56; 2 F Van de Vyver (Bel); 3, J Skuiby (Den); 4, F Van den Haute (Bel), all in same time; 5, A Peiper (Us) 3.17.00; 6, W Engelbrecht (SA) 3.17.04, all same time. Second section: 1, S Kelly (N Ire) 23.17; 2, Jean-Luc Vandenbroucke (Bel) at 6sec; 3, Vanderaerden at 16; 4, Peiper at 27; 5, E Van Hooydonck (Bel) at 32; 6, G Solleveld (Neth), all 37. Overall standings: 1, Vanderaerden 3.40.14; 2, Kelly 3.40.21; 3, Vandenbroucke 3.40.27; 4, Peiper 3.40.44; 5, Van Hooydonck 3.40.53; 6, Solleveld 3.40.58.

FOOTBALL

TODAY LEAGUE: Second division: Birmingham 2, Sunderland 0; Huddersfield 2, Barnsley 2. Third division: Bury 1, Bristol C 2; Newport 1, Wigan 2; Port Vale 1, Bournemouth 2; York 2, Carlisle 0. Fourth division: Cardiff 0, Exeter 0; Crewe 5, Rochdale 1, Lincoln 0, Aldershot 2, Torquay 1, Peterborough 0.
SUSSEX COUNTY LEAGUE: League Cup: Semi-final: Hawwards Heath 2, Whitehawk 2.
HALLS HELLERMC BREWERY LEAGUE: Premier division: Shurpness 2, Shorewood United 4.
GMAC CUP: Fourth round: Runcorn 1, Kettering 2.
NORTHERN PREMIER LEAGUE CUP: Semi-finals: First leg: Burton 3, Gainsborough 2. Second leg: Macclesfield 2, Caernarfon 1 (Macclesfield win 5-2 on aggregate).
AC DELCO CUP: Semi-final: Second leg, Barnston 2, Bognor 5 (Bognor win 6-4 on aggregate).
VAUXHALL-OPEL LEAGUE: Premier division: Hayes 2, Wokingham 3. First division: Oxford City 1, Kingsbury 3, Epsom and Ewell 0, Uxbridge 2, Hampton 1, Leatherhead 3. Second division north: Aveley 0, Barton 1, Hornchurch 1, Hemel Hempstead 1. Second division north: Banstead 0, Woking 2; Eastbourne United 1, Dorking 2.
MULTIPART LEAGUE: Mantle 2, Matlock 0.
CENTRAL LEAGUE: First division: Manchester City 4, Aston Villa 1; Everton 1, Derby 1; Coventry 1, Manchester United 2; Middlesbrough 1, Leeds 2; Sunderland 1, Oldham 0. Second division: Notts County 3, Rotherham 3.
FOOTBALL COMBINATION: Portsmouth 1, Swindon 4; Arsenal 3, Fulham 1; Ipswich 0, Chelsea 0; Queen's Park Rangers 3, Bristol Rovers 0; Norwich City 5, Reading 1; Brighton 4, Millwall 0.
SOUTHERN LEAGUE: Premier division: Gosport 2, Corby 2; Bedworth 2, Chelmsford 0; Redditch 1, Basingstoke 1. Midland division: Bilston 1, Grantham 2; Coventry 3, Rushden 3; Merthyr Tydfil 4, Nuneaton 0; Stourbridge 1, Buckingham 0. Southern division: Andover 2, Chatham 3; Dover 2, Dunstable 1; Erith and Belvedere 1, Corinthian 1; Hastings 4, Canterbury 1; Ruislip 1, Tonbridge 1; Trowbridge 2, Burnham 2.
KNOCKHY FLOODLIT TROPHY: Harlow 2, Stevenage 1.
HAMPSHIRE SENIOR CUP: Semi-final: Farnborough 1, Portsmouth 2.
MIDDLESEX SENIOR CHALLENGE CUP: Semi-final replay: Wembley 1, Enfield 0.
CAPITAL LEAGUE: Wilesden 4, Southend 1.
FA YOUTH CUP: Semi-final: First leg: Charlton 4, Leicester 0.
ESSEX LEAGUE: Stanstead 3, East Ham 3; Woodford 0, Witham 0.
LONDON SPARTAN LEAGUE: Premier division: Redhill 2, Corinthian Casuals 0.
REPRESENTATIVE MATCH: Combined Services Colts 1, FA Colts 8 (at Uxbridge).
ROADFERRY IRISH LEAGUE CUP: First round: Coleraine 2, Chimney Corner 1; Cliftonville 1, Harland and Wolff Welders 0.
WEST GERMAN CUP: Semi-finals: SV Hamburg 1, Borussia Monchengladbach 0; Stuttgart Rogers 2, Fortuna Duesseldorf 0.
EUROPEAN UNDER-21 CHAMPIONSHIP: Group One: Austria 1, Spain 1 (in Vienna). Standings: Romania, played 3, points 4; Spain, 3, 4; Austria 3, 3; Albania, 3, 1. Group seven: Belgium 0, Scotland 0 (at Brussels). Standings

	P	W	D	L	F	APts
Scotland	3	2	1	0	6	25
Belgium	3	0	2	0	0	02
N Ireland	3	0	1	2	3	01

REMAINING MATCHES: April 28: N Ireland v Belgium. October 13: Scotland v Belgium.
BRITISH UNIVERSITIES: (at Cambridge): Oxford 1, Cambridge 2. UAU 0, Northern Ireland 3, Wales 3, London 1, UAU 1, Scotland 4.

GOLF

JAKARTA: Indonesian Open: First round: 66: C Parry (Aus), B Ruangkrit (Thai); 67: M Aebi (USL Maan (Indo), 68: W Smith (Aus), P Jones (Aus), R Mackey (Aus), S Hashimoto (Japan), G Bruckner (US), R Dotson (Can); 69: S R Brown (US), Buan (Indonesia), D Pooley (US), J Coglan (Rex), L Hsi-chuen (Taiwan), E Nirai (Phil), H Ernoto (Japan).

ICE HOCKEY

CANAZEI, Italy: World championship: Group B: Norway 4, China 2; France 5, Netherlands 3; Italy 5, E Germany 5. Overall standings: Austria pl 3 pts 6, France 4, 5; Norway 4, 5; Italy 4, 5; Poland 3, 4; E Germany 4, 4; Netherlands 4, 1; China 4, 0.
ROMFORD: Challenge match: Great Britain Under-19 1, Medway Bears 6.
NORTH AMERICA: National League: (NHL): Edmonton Oilers 5, Winnipeg Jets 4; Boston Bruins 4, Quebec Nordiques 3; Washington Capitals 4, Toronto Maple Leafs 2; New York Islanders 4, St. Louis Blues 3; New Jersey Devils 5, Pittsburgh Penguins 3.

RUGBY LEAGUE

STONES BITTER CHAMPIONSHIP: Featherstone 10, Bradford 26.

RUGBY UNION

YORKSHIRE CUP: First round: Bradford 9, Sheffield 10; Wakefield 55, Ripon 6.
CLUB MATCH: Barking 15, Newbridge 7 (abandoned after 61 mins, waterlogged pitch); Penarth 13, Bridgend 34.

SPEEDWAY

CHALLENGE MATCH: Milton Keynes 52, Peterborough 26.

SQUASH RACKETS

BARROW-ON-HUMBER: Northern championship: Humberside 0, Cheshire 5.
CANNONS CLUB: Economist international championships: Quarter finals: R Norman (NZ) bt R Martin (Aus) 9-6, 9-1, 9-7; G Williams (Sussex) bt A Wahlstedt (Swe) 9-3, 9-2, 9-3.

TENNIS

CHICAGO: Men's grand prix tournament: First round: 1st US): T Nelson bt G Donnelly 6-1, 6-4; B Scanlon bt R Leach 6-3, 6-4; D Pate bt B Pearce 6-2, 6-4; J Connors bt T Wilsken 6-7, 6-2, 2-1 retired; P Annacone bt J Grabb 6-3, 6-2; T Mayotte bt D Rostagno 6-1, 6-1.
CHARLESTON, South Carolina: Wild Danes women's championship: Second round: C Suire (Fr) bt M Torres (US) 7-5, 6-4; A Sanchez (Sp) bt T Schuster-Larsen (Den) 7-5, 6-4; M Maleeva (Bul) bt G Mosca (Arg) 6-1, 6-1; B Fulco (Arg) bt M Paz (Arg) 5-7, 6-4, 6-1.
PISCATAWAY, New Jersey: Women's indoor tournament: First round: H Mandlikova (Cz) bt E Smylie (Aus) 3-6, 6-2, 6-3; H Sukova (Cz) bt A Henrikssen (US) 6-3, 6-3; W Turnbull (US) bt K Keil (US) 6-4, 6-1; G Fernandez (US) bt M Gurney (US) 6-3, 6-0; L McNeil (US) bt S Rimes (US) 6-0, 6-4; B Potter (US) bt P Vasquez (Peru) 6-3, 6-2.

RUGBY LEAGUE

CANADA: Rugby League championship: Toronto 24, Ottawa 12.

SQUASH RACKETS

CANNONS CLUB: Economist international championships: Quarter finals: R Norman (NZ) bt R Martin (Aus) 9-6, 9-1, 9-7; G Williams (Sussex) bt A Wahlstedt (Swe) 9-3, 9-2, 9-3.

TENNIS

CHICAGO: Men's grand prix tournament: First round: 1st US): T Nelson bt G Donnelly 6-1, 6-4; B Scanlon bt R Leach 6-3, 6-4; D Pate bt B Pearce 6-2, 6-4; J Connors bt T Wilsken 6-7, 6-2, 2-1 retired; P Annacone bt J Grabb 6-3, 6-2; T Mayotte bt D Rostagno 6-1, 6-1.
CHARLESTON, South Carolina: Wild Danes women's championship: Second round: C Suire (Fr) bt M Torres (US) 7-5, 6-4; A Sanchez (Sp) bt T Schuster-Larsen (Den) 7-5, 6-4; M Maleeva (Bul) bt G Mosca (Arg) 6-1, 6-1; B Fulco (Arg) bt M Paz (Arg) 5-7, 6-4, 6-1.
PISCATAWAY, New Jersey: Women's indoor tournament: First round: H Mandlikova (Cz) bt E Smylie (Aus) 3-6, 6-2, 6-3; H Sukova (Cz) bt A Henrikssen (US) 6-3, 6-3; W Turnbull (US) bt K Keil (US) 6-4, 6-1; G Fernandez (US) bt M Gurney (US) 6-3, 6-0; L McNeil (US) bt S Rimes (US) 6-0, 6-4; B Potter (US) bt P Vasquez (Peru) 6-3, 6-2.

Pont's reward

Keith Pont, the Essex all-rounder, made £90,632 from his 1986 benefit, it was announced

TELEVISION AND RADIO

Edited by Peter Dear and Peter Davalle



Bob Peck: The Peace of Westphalia (R3, 7pm)

Riddle of the stiff drink

● An opportune investigation by Timewatch (BBC2, 8.10pm) into how society coped in previous ages with mysterious incurable diseases, *Symptoms of an Age* starts with the strange case of Somerset colic that struck down local cider drinkers in the 18th century, rendering them quite literally paralytic. Interesting detective work sifts through evidence that includes the immunity of Worcestershire cider drinkers, and why immersing oneself up to the neck in warm water should cure the colic. From drink to sex: a second item concerns the Victorian reaction to the spread of venereal disease and syphilis. Then, as now, it was by no means generally accepted that those harbouring a disease which was a threat to public health should present themselves for inspection. The Victorian solution was the Contagious Diseases Act of 1864, which in fact discriminated heavily against women and, more than anything else, illustrated a double standard of sexual morality.

CHOICE

● One can see how LA Law (ITV, 9.00pm) is, to some, the unacceptable face of bland pap, although its looks, blatantly inspired by commercials, and flashy accoutrements make many instinctively dislike it. But, as these shows go, it's good popular television. The dialogue is snappy, the programme touches on social concerns of the sexes, and it has learnt a thing or two from successful legal movies like *Kramer versus Kramer*, *And Justice for All* and *The Verdict* in showing lawyers taking the flak (the way cops used to). It also plays cleverly with the inter-relation of public and private lives, and unlike old legal dramas like *Perry Mason* and *Ironside* it makes little of the showdown trial, usually preferring the modern way of settling out of court.

Chris Petit

● *Chris Peachment writes*: **Billy The Kid and the Green Baize Vampire** (Channel 4, 9.00pm)is an unholy mess from beginning to end, but such a bizarre and wayward mess that there is still some perverse fascination in it. Billy Kidd is the Cockney chancer who challenges the snooker champion known as the Green Baize Vampire (he sleeps in a cofin) to a sudden death match. It is all done as a neo-Brechtian musical. Unusual for a British film to be so anti-realistic.



Trainee air stewardess turns fire fighter: Forty Minutes (on BBC2, 9.30pm)

BBC1

6.00 Ceefax AM. **6.55** Weather. **7.00** Breakfast Time with Frank Bough, Sally Magnusson, and Jeremy Paxman. National and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; weather at **7.25, 7.55** and **8.25**. **8.40** Watchdog. Lynn Faulds Wood and John Stapleton investigate consumer complaints **8.55** Regional news and weather. **9.00** News and weather **9.05** Day to Day presented by Robert Kilroy-Silk. **9.45** Advice Shop. Margo MacDonald examines the choices open to working mothers wanting child care facilities. **10.00** News and weather **10.05** Neighbours. (r) **10.25** Children's BBC. Phillip Schofield with programme news, and birthday greetings **10.30** Play School. (r) **10.50** Paddington. (r) **10.55** Five to Eleven. Alan Bennett with a thought for the day **11.00** News and weather **11.05** The Animals Roadshow. Desmond Morris and Sarah Kennedy explore the relationship between people and the animals in their lives. (r) (Ceefax) **11.50** Open Air presented by Eamonn Holmes and Alan Titchmarsh. Includes news and weather at 12.00. **12.20** The Tom O'Connor Roadshow. Variety show from Bradford **12.55** Regional news and weather. **1.00** One O'Clock News with Martyn Lewis. Weather **1.25** Neighbours. Julie and Des decide to have a night on the town. **1.50** The Flumps. (r) **2.05** Film: Mother's Day on Walton Mountain. (1982) starring Ralph Waite, Michael Learned, and Jon Walmsley. A made-for-television spin-off from the popular television series about the homely family living in the rural United States during the post Second World War period. Directed by Gwen Arner **3.40** Play It Safe! Jimmy Savile with accident prevention advice for children. (r) **3.50** Fingermouse. (r) **4.05** The All New Popeye Show. (r) **4.15** SuperTed. (r) **4.20** Jackanory. Bernard Cribbins with part one of Jeremiah in the Dark Woods **4.35** Thundercats. **4.55** John Craven's Newsround **5.05** Blue Peter. (Ceefax) **5.35** Rolf Harris Cartoon Time. **6.00** Six O'Clock News with Nicholas Witchell and Philip Hayton. Weather. **6.35** London Plus. **7.00** Top of the Pops introduced by Gary Davies and Janice Long. **7.30** EastEnders. Den parades his latest amour, Gillian. (Ceefax) **8.00** Tomorrow's World includes news of a new device to enable a decorator to paint a room non-stop; a display that appears to have no visible means of support; and an invalid car that can be quickly and cheaply converted from a family saloon. **8.30** A Question of Sport. Emlyn Hughes and Bill Beaumont are joined by Bryan Robson, Yvonne Murray, Ian Botham, and Richard Dunwoody. (Ceefax) **9.00** Nine O'Clock News with Julia Somerville and Philip Hayton. Regional news and weather. **9.30** Life Without George. Comedy serial starring Simon Cadell and Carol Royle. **9.55** Question Time. Sir Robin Day's guests are Professor Christine Lyon, and MPs Alan Beith, Tony Benn, and George Walden. **10.55** Don't Break Your Heart. The first of a new series explaining how to reduce the risk of heart disease. **11.20** Late Night in Concert. Julian Cope performs at London's Westminster Central Hall. **11.50** Weather.



Rita Hayworth and Larry Parks in Alexander Hall's musical fantasy Down to Earth (Channel 4, 5.00pm)

BBC 2

6.55 Open University: Monetarism and Coal. Ends at **7.20**. **9.00** Ceefax. **9.30** Daytime on Two: maths at work, programme five **9.52** Third year choices for schoolchildren **10.15** Supple materials made firm by shaping **10.38** History: the Third World **11.00** Birds' eggs **11.18** Tutorial topics: Teachers; and Clothes **11.40** The story of Ben, a shoe shop assistant who dreams of greater things. **12.12** Scotland's agriculture industry during this century. **12.32** Ceefax **12.45** Science: the story of polymers **1.05** Life in modern France **1.38** The Travellers of Wales **2.00** News and weather **2.02** The Commonwealth Institute's carnival **2.17** Part three of the puppet film story of Hary Janos. **2.35** Racing from Aintree. The Whitbread Best Scotch Novices Hurdle (2.40); the Whitbread Gold Label Cup 'Chase (3.10); the Whitbread Trophy Handicap 'Chase (3.45); and the Whitbread Best Mild Novices' 'Chase. Includes news and weather at 3.00 and 3.55. **4.35** Pamela Armstrong. **5.05** My Music. (r) **5.30** Victims of Violence. The story of Joan Jonker and the refuge she has created in the centre of Liverpool for elderly victims of physical attack. (first shown on BBC North West) **6.00** Mission Impossible. Jim and his team strive to prevent the invasion of a small state and the setting-up of an anti-Western alliance. **6.50** International Pro-Celebrity Golf. Gary Player and Tony Jacklin are joined by William Roache and Terry Wogan. **7.40** Call My Bluff. On Arthur Marshall's side are Barbara Kellerman and Tim Brooke-Taylor; with Frank Muir are Angela Gordon and Joss Ackland. **8.10** Timewatch. Peter France introduces two stories illustrating how previous generations dealt with deadly diseases. (see Choice) **9.00** Foreign Bodies. Comedy about the romance between a Northern Ireland man and a nurse from the Republic. (Ceefax) **9.30** 40 Minutes: Fly Me. A documentary following the fortunes of a man and a woman training to be BA cabin staff. (Ceefax) **10.10** Phil Silvers' Bilko is worried when investigated by the taxman. (r) **10.35** Newsnight includes a report on the crisis in British publishing. **11.20** Weather. **11.25** Ludwig van Beethoven. Daniel Barenboim plays the Piano Sonata No 27, Op 90. **11.40** Open University: Weekend outlook **11.45** International Marketing. Ends at **12.15**.

ITV/LONDON

6.15 TV-am introduced by Richard Keys. Weather at **6.28** and **6.58**; news at **6.30**; sport at **6.40**; and exercises at **6.55**. **7.00** Good Morning Britain presented by Anne Diamond and Mike Morris. News at **7.00, 7.30, 8.00, 8.30** and **9.00**; cartoon at **7.25**; sport at **7.40**; pop music at **7.55**; and postbag at **8.35**. After Nine includes Claire Rayner with advice on personal problems; and at **9.17**, exercises with Lizzie Webb. **9.25** Thames news headlines. **9.30** Schools: how water is collected, stored, and processed for use **9.42** Hazel Townson's story, Present Time **9.54** Keeping safe **10.11** A day at the beach **10.28** A Buddhist Monk's ordination; and two British Buddhist centres **11.03** Children's relationships with people in authority **11.20** Poems by Caribbean poet John Agard **11.37** How We Used to Live - the General Strike. **12.00** Creepy Crawlies. (r) **12.10** Puddle Lane. Puppet show, with Nail Innes. **12.30** The Sullivans. Drama serial about an Australian family during the 1940s. **1.00** News at One with Leonard Parkin **1.20** Thames news. **1.30** Falcon Crest. Maggie unburdens her worrying secret to Chase **2.25** Home Cookery Club. Cottage Pizza. (r) **2.30** Daytime. What Price Art? is discussed by, among others, George Melly, Patrick Heron, Colin Self, and Sarah Kent **3.00** Frocks on the Box. Fashion series presented by Marie Helvin, Muriel Gray, and Stephanie Turner. **3.25** Thames news headlines **3.30** Sons and Daughters. Australian family drama serial. **4.00** Orm and Cheep. Puppets **4.10** Batfink. (r) **4.20** Inspector Gadget. A new series starring the cartoon cop **4.45** The Blunders, narrated by Frankie Howerd. (r) **4.50** Adventure of a Lifetime. Matthew Kelly and the six young explorers reach the Masai Mara. (Oracle) **5.15** Different Strokes. Comedy series about a rich American and his adopted family. **5.45** News with Alastair Stewart **6.00** Thames news. **6.25** Help! A programme heralding tomorrow's Aids Day. **6.35** Crossroads. Anne-Marie discovers the truth about Mr Meacher. **7.00** Emmerdale Farm. Joe's and Jack's bitter and inevitable confrontation looms. **7.30** Carry On Laughing. A compilation of clips from the successful Carry On series of comedy films. (r) **8.00** This Week: Scargill and the Miners 1987. An assessment of Arthur Scargill's standing today through the eyes of men involved in one incident early in the strike - the death of Yorkshire miner David Jones while picketing at Ollerton, Nottinghamshire. **8.30** All in Good Faith. Comedy series starring Richard Briers as a country vicar, relocated to an inner-city parish. (Oracle) **9.00** L.A.Law. Drama series set in the offices of a high-powered law firm. (see Choice) **10.00** News at Ten with Alastair Burnet and Sandy Gall. Weather followed by Thames news headlines. **10.30** Magnum. The sun-kissed private detective helps Tyler McKinney to save the life of a mutual friend. **11.30** Meltdown. Performances by Dr Feelgood, and Buddy Curtess and The Grasshoppers. **12.30** Worlds Beyond. The husband of an American couple visiting London suffers from a case of mistaken identity. **12.55** Night Thoughts.



Leo McKern as the painter Turner in Michael Darlow's dramatized documentary The Sun is God (Channel 4, 10.45pm)

CHANNEL 4

2.15 Their Lordships' House. Last night's programme of highlights. (r) **2.30** Film: I'll See You in My Dreams* (1951) starring Danny Thomas and Doris Day. Musical biography of the lyricist Gus Khan, based on the story by his wife, Grace, and Louis F Edelman. With Frank Lovejoy and Patrice Wymore. Directed by Michael Curtiz. **4.30** Countdown. The first quarterfinal of the competition and the number one seed, John Clarke, meets Maurice Sobell, seeded eight. Richard Whiteley is the questionmaster, assisted in the dictionary corner by Russell Harty. **5.00** Film: Down to Earth (1947) starring Rita Hayworth and Larry Parks. Fantasy musical with Rita Hayworth playing the part of the muse Terpsichore who leaves Heaven for Earth in order to help a Broadway producer with his musical on the nine muses. With Roland Culver and James Gleason. Directed by Alexander Hall. **6.50** Kangaroo Courting. A cartoon starring the myopic and incomparable Mr Magoo, this time engaging in a bout of fisticuffs with a kangaroo. **7.00** Channel 4 News with Peter Sissons and Nicholas Owen, includes a report from Tokyo on the trade war that is brewing between Japan and the United Kingdom. **7.50** Comment followed by Weather. **8.00** Treasure Hunt. Two journalists from Surrey, June Sparey and Sandra Marshall, send a breathless and gushing Anneka Rice whirling across Buckinghamshire and Northamptonshire in search of hidden treasure. Kenneth Kendall runs the proceedings from the studio with the help of Wincey Willis, who keeps an eye on the clock for the contestants. (Oracle) **9.00** Film on Four: Billy the Kid and the Green Baize Vampire (1986) starring Phil Daniels and Alun Armstrong. An unusual, British-made musical, about the two disparate contenders for the undisputed title of king of snooker. In one corner is Billy, a teenager with a working class background; in the other, Maxwell Randall, the self-styled Green Baize Vampire, a middle-class, middle-aged man from Bradford. Directed by Alan Clarke. (Oracle) (see Choice) **10.45** The Sun is God. To celebrate yesterday's opening of the Clore Gallery at the Tate, the home of the Turner Bequest, a repeat of the dramatized documentary about the life of the celebrated artist JMW Turner, starring Leo McKern. **11.50** Their Lordships' House. Highlights of the day's proceedings in the House of Lords. Ends at **12.05**.

VARIATIONS

BBC1 WALES: **5.35pm-6.00** Wales Today **6.35-7.00** Gardening Together **10.55-11.20** Time and Place **11.50-11.55** News and weather SCOTLAND **10.50am-11.00** Dotaman **6.35pm-7.00** Reporting Scotland **10.55-11.15** Off The Course (Lee Trevino) **11.15-11.45** Late Night In Concert (Julian Cope) **11.45-11.50** Weather NORTHERN IRELAND **6.35pm-6.40** Today's Sport **5.40-6.00** Inside Ulster **6.35-7.00** Ulstar in Focus **8.30-9.00** Spotlight **11.55-12.00** News and weather ENGLAND **6.35pm-7.00** Regional news magazines.

BBC2 WALES **11.00am-11.15** Gwell a Siarad.

ANGLIA As London except: **1.20pm-1.30** News **5.15-5.45** Blockbusters **6.00-6.35** About Anglia **7.00** Pigpones Special **7.30-8.00** Who's The Boss? **10.30** Folio **11.00** Film: Child's Play **12.25am** John Pantry in Person, Closedown.

BORDER As London except: **1.20pm** News **1.30** Scarecrow and Mrs King **3.30-4.00** Young Doctors **5.15-5.45** Whose Baby? **6.00-6.35** Lookaround **7.30-8.00** Sweethearts **10.30** Randall & Hopkirk (Deceased) **11.30** Wanted Dead or Alive **11.55** Bliss in Concert **12.25am** Close

CENTRAL As London except: **12.30pm-1.00** Contact **1.20** News **1.30-2.30** Randall & Hopkirk (Deceased) **5.15-5.45** Please Sir! **6.00-6.35** News **7.30-8.00** Sweethearts **10.35** General Lobby **11.05** Film: Posse **12.40am** Jobfinder **1.40** Closedown.

GRANADA As London except: **1.20pm** Granada Reports **1.30-2.30** Country Practice **3.30-4.00** Young Doctors **5.15-5.45** Whose Baby? **6.00** Granada Reports **6.25** This Is Your Right **6.30-7.00** Crossroads **7.30-8.00** Nearest and Dearest **10.30** End of Empire **11.30** T J Hooker **12.25am** Closedown.

HTV WEST As London except: **1.20pm** News **1.30-2.30** Country Practice **5.15-5.45** Whose Baby? **6.00-6.35** News **7.30-8.00** Sweethearts **10.30** West This Week **11.10** Weekend Outlook **11.15** Promises and Piecrust **11.45** Hammer House of Horror **12.45am** Close

HTV WALES As HTV West except: **11.03am-11.18** Looking Forward **6.00pm-6.35** Wales at Six **10.30** Wales This Week **11.05** Promises and Piecrust **11.35-12.35am** Hammer House of Horror.

TSW As London except: **1.20pm** News **1.30-2.30** Randall & Hopkirk (deceased) **5.15-5.45** Blockbusters **6.00** Today South West **6.30** Action South West **6.35** Amoebas to Zebras **7.05-8.00** Highway to Heaven **10.32** Inter Pub '87 **11.00** Prisoner: Cell Block H **12.00** Worlds Beyond **12.25am** Postscript, Closedown.

TVS As London except: **1.20pm-1.30** News **3.30-4.00** Country GP **5.15-5.45** Blockbusters **6.00-6.35** Coast to Coast **10.30** Prisoner: Cell Block H **11.30** Lifestyles **11.55** Untouchables **12.35am** Closedown.

TYNE TEES As London except: **1.20pm** News **1.30-2.30** Randall & Hopkirk (Deceased) **5.15-5.45** Whose Baby? **6.00-6.35** Northern Life **7.30-8.00** Sweethearts **10.32** The Works **11.00** Mary **11.30** Promises and Piecrust **12.00** A Soldier's Qualities, Closedown.

ULSTER As London except: **1.20pm** Lunchtime **1.30-2.30** Randall & Hopkirk (Deceased) **3.30-4.00** Hald in Trust **5.15-5.45** Whose Baby? **6.00** Good Evening Ulster **6.25-6.35** Police Six **7.30-8.00** Sweethearts **10.30** Counterpoint **11.00** That's Hollywood **11.30** Promises and Piecrust **12.00** Alfred Hitchcock Presents **12.15am** News, Closedown.

YORKSHIRE As London except: **12.30pm-1.00** Lunchtime Live **1.20** News **1.30-3.30** Carson's Law **5.15-5.45** Whose Baby? **6.00-6.35** Calendar **7.30-8.00** The Boundar **10.30** Mike Hammer **11.30** Promises and Piecrust **12.00** Alfred Hitchcock Presents **12.30am** Jobfinder **1.30** Closedown.

S4C Starts: **11.10am** Ysgolion **11.45** Interval **12.30pm** Sing Out **1.00** Years Ahead **1.45** Their Lordships' House **2.00** Countdown **2.30** Power Game **3.30** Time to Remember **4.05** Ffalabalam **4.20** Athro Amser **4.25** Hafoc **5.00** Abbott and Costello* **5.30** Education Extra **6.00** Brookside **6.30** 4 What It's Worth **7.00** Newyddion Saith **7.30** Tony ac Aloma **8.00** Cefn Eisen **8.30** Dinas **9.00** Hero Hero **10.20** Hill Street Blues **11.15** Film: Full Moon in Paris **12.30am** Closedown.

0%

NO OTHER COMPUTER COMPANY OFFERS YOU LESS.

After years of offering our customers more technology, more after sales support, and more of a range to choose from we're rather amused to be able to offer you less. Less than any other computer company in fact.

Until the end of April, buy any Olivetti personal computer, and we're now able to offer you interest free credit.

Phone for written details immediately.

01·200·0·200

Olivetti

OLIVETTI FINANCIAL SERVICES LTD

Radio 1

MF (medium wave). Stereo on VHF (see below)
News on the half-hour from **6.30am** until **8.30pm** and then **10.00** and **12.00** midnight. **5.30am** Adrian John **7.00** Mike Smith's Breakfast Show **9.30** Andy Peebles **12.30pm** Newsbeat (Rod McKenzie) **12.45** Gary Davies **3.00** Bruno Brookes **5.30** Newsbeat (Rod McKenzie) **5.45** Simon Mayo **7.30** Janice Long **9.00** Rebel Yell **10.00-12.00** Andy Kershaw. VHF Stereo RADIOS 1 and 2: **4.00am** As Radio 2 **10.00pm** As Radio 1 **12.00-4.00am** As Radio 2.

Radio 2

MF (medium wave). Stereo on VHF (see Radio 1)
News on the hour. Headlines **5.3-am, 6.30, 7.30, 8.30**. Sports Round-up **8.50am** CrimeCheck bulletins **7.15am, 1.15pm, 4.15. 4.00am** Colin Berry **5.30** Ray Moore **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05pm** David Jacobs **2.00** Gloria Hunniford. At **3.45** Whitbread Trophy Handicap Chase from Aintree **4.00** Alvin Stardust **5.05** John Dunn **7.00** Whally Whyton **9.00** Rhythm and Blues **10.00** The News Huddlines **10.30** Star Sound Cinema. **11.00** Brian Matthew **1.00am** Charles Nove **3.00-4.00** A Little Night Music.

WORLD SERVICE

6.00 Newsdesk **6.30** Masterpiece in Miniature **6.40** The Farming World **7.00** News **7.09** Twenty-Four Hours: News **7.30** Soundtrack **7.45** Network UK **8.00** News **8.09** Reflections **8.15** International Soccer Special **8.30** John Peel **9.00** World News **9.09** Review of the British Press **9.15** The World Today **9.30** Financial News followed by: Look Ahead **9.45** Wising Up the Senses **10.00** News **10.01** Just a Little Of Tune (until 10.30) **11.00** News **11.09** News About Britain **11.15** New Ideas **11.25** A Letter from England **11.30** Assignment **12.00** Radio Newsreel **12.15** Multitrack 2 — Top Twenty **12.45** Sports Roundup **1.00** News **1.09** Twenty-Four Hours: News **1.30** Network UK **1.45** Choirs of Britain **2.00** Outlook, opening with News **2.45** The Folk Entertainers **3.00** Radio Newsreel **3.15** The Pleasure's Yours **4.00** News **4.09** Commentary (until 4.15) **7.00** Outlook **7.30** Stock Market Report **7.45** here's Humph! **8.00** News **8.09** Twenty-Four Hours: News **8.30** Business Matters **9.00** News **9.01** Book Choice **9.06** In the Meantime **9.15** A Jolly Good Show **10.00** News **10.05** The World Today **10.25** A Letter From England **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** Merchant Navy Programme **11.30** Masterpiece in Miniature **11.40** The Farming World **12.00** News **12.09** News About Britain **12.15** Radio Newsreel **12.30** Music Now **1.00** News **1.01** Outlook **1.30** Choirs of Britain **1.45** Book Choice **1.50** In The Meantime **2.00** News **2.09** Review of the British Press **2.15** Catch the Wind **2.30** The Great Ballets **3.00** News **3.09** News About Britain **3.15** The World Today (until 3.30) **4.45** Reflections **4.50** Financial News **5.00** News **5.09** Twenty-Four Hours (until 5.30). All times GMT.

Radio 3

6.35 Open University. Until **6.55**am. Maths Foundation Tutorial. **6.55** Weather. **7.00** News **7.05** Morning Concert: Boyce (Symphony No 7: Bournemouth Sinfonietta), Mozart (Violin Concerto No 4: Anne-Sophie Mutter with Philharmonia), Liszt (Impromptu in F sharp: Horowitz, piano), Elgar (Three Bavarian Dances: Bournemouth Sinfonietta). **8.00** News **8.05** Concert (continued): Fauré (Fantaisie Op 79: Bennett, flute,with Academy of St Martin-in-Fields), Schubert (Fantasia in F minor, D 940: Lupu and Perahia, pianos), Tchaikovsky (Meditation: Perlman, violin, with Israel PO), Mendelssohn (String Symphony No 8: Polish CO). **9.00** World Service News **9.10** This Week's Composer: Fibich.Mood in G minor, Op 41, No 20: Jan Vrana, piano, Lambro's aria from Act 1 of Hedy, with Ivan Kusnjer, baritone, and Prague RSO under Libor PesekSymphony No 3, played by Brno State PO under Jiri Belohlavek **10.00** Young Violinists: Anthony Marwood, with Rebecca Holt (piano). Beethoven (Sonata in F, Op 25), Stravinsky (Suite italienne) **10.45** Six Continents: foreign radio broadcasts monitored by the BBC **11.05** Grieg: Norwegin Dances (orchestrated by Sitt). Gothenburg SO under Jarvi **11.25** Russian Piano Music: Kathryn Stott plays works by Prokofiev (Sonata No 3), Glinka (L'alouette), Scriabin (Sonata No 4), Lyapunov (Lesghinka, Op 11 No 10) **12.00** BBC Philharmonic (under Klee) with Richard Davies (flute), Clifford Lantaff (harp). Part one. Beethoven (overture and movements from Prometheus ballet) and Mozart (Flute and Harp Concerto in C major, K 229). **1.00** News **1.45** Allegri String Quartet: Haydn (Quartet in B minor, Op 64 No 2), Egon Wellesz (Quartet No 5) **2.25** Le jeune France: James Dower(flute) and John Lenehan (piano). Jolivet (Le chant de Linos), Lesur (Novelette), Messiaen (La merle noir) **2.55** Mozart and Haydn: La Petite Band, Netherlands Chanber Choir, and soloists including Schmithusen, Patriasz and Mackie. Mozart (Ave verum corpus, K 618 and Grabmusik, Good Friday cantata K 42), and Haydn (Symphony No 26). At **3.55**, Mozart's Requiem in D minor, K 626. **5.00** World Service News **5.10** Mainly for Pleasure: a selection of recorded music, presented by Richard Baker **6.25** Bandstand: Parc and Dare (NFD) Band (under Nigel Seaman) play Mervyn Burtch's Panache, Robert Farnon's Une vie de matelot, and Robert Simpson's Energy. **6.55** News **7.00** Barnes' People III: Bob Peck, David Suchet and David Warner in The Peace of Westphalia, the second of eight plays for three performers. (r) **7.30** BBC SO (under Simon Joly and David Atherton), and BBC Singers. From Royal Festival Hall. Part one. David Bedford's Symphony No 1. Also two poems for chorus. **8.05** Is Shakespeare Still our Contemporary ? a talk by John Elsom **8.25** Concert (part two): Shostakovich's Symphony No 7 (Leningrad) **9.55** Nellie's Devils: Doreen Hepburn reads the short story by Michael Glover **10.15** Music in Our Time: BBC Welsh SO (under Jan Latham-Koenig) give the first performance of John Hopkins's Faustus. The composer himself introduces the work **11.10** First Night: The Royal Exchange Manchester production of The Merchant of Venice is reviewed by Philip Brady, of Birkbeck College, London **11.20** Liszt: Mikhail Pletnev (piano) plays the Sonata in B minor **11.57** News. Until **12.00**

Radio 4

LF On long wave
5.55 Shipping **6.00** News Briefing; Weather **6.10** Farming Today **6.25** Prayer For The Day (s) **6.30** Today, incl **6.30, 7.30, 8.30** News Summary **6.45** Business News **6.53, 7.55** Weather **7.00, 8.00** Today's News **7.25, 8.25** Sport **7.45** Thought For The Day **8.35** Yewsterday in Parliament **8.57** Weather; **9.00** News **9.05** Legacy of Empire. Nick Clarke finds out how Britain and its culture have left their mark on former colonies. This week, the judicial system. **9.30** The Radio Progamme (new series). Laurie Taylor introduces the programme for radio enthusiasts, with guest listener Terry Wogan. **10.00** News; Medicine Now. With Geoff Watts. **10.30** Morning Story. An Absolute Certainty by Sheila Harris.Read by Ian Mathinney **10.45** An Act of Worship (s) **11.00** News; Travel; The Thatcher Effect. A special Analysis enquiry into life under Mrs Thatcher's premiership since 1979. How has her Government's policy affected people's lives? 3: The Rich. **11.48** Ten Thousand Miles On An Overdraft. Fred Basnett and the saga of his travels through Scandinavia to Russia in the early 1960s. **12.00** News; You and Yours. Consumer magazine with Susan Rae. **12.27** Blandings. Summar Lightning by P.G. Wodehouse (4).With Richard Vernon, Ian Carmichael.(r) **12.55** Weather **1.00** The World At One. News **1.40** The Archers **1.55** Shipping **2.00** News; Woman's Hour. Includes an item on home helps, and the problems of conscience they cause. **3.00** News; The Afternoon Play. Ivy Who? by John Harvey. With Kate Duchene, Rachel Gurney and Michael Tudor-Barnes. (s) **4.00** News **4.05** The Sony Radio Awards 1987. Barry Took reports from the Grosvenor House Hotel, London, where the annual awards for excellence in radio broadcasting are presented. **5.00** PM. News magazine **5.50** Shipping forecast **5.55** Weather **6.00** The Six O'Clock News. Financial report. **6.30** My Music. Steve Race chairs the music panel game (s) **7.00** News **7.05** Archers **7.20** Any Answers? John Timpson sifts through listeners' responses to last week's Any Questions? **7.40** An Ever Closer Union. Series about at the European Community.11: West Germany — Journey to the New Frontier. **8.00** Does He Take Sugar? Magazine for disabled listeners and their families. **8.30** Phil Smith scours the sound archives. **8.45** Kaleidoscope. Items include This Is my Dream, at the Theatre Royal, Stratford East. **10.15** A Book At Bedtime. Victory by Joseph Conrad (5). **10.29** Weather **10.30** The World Tonight **11.15** The Financial World Tonight **11.30** Today in Parliament **12.00** Weather **12.33** Shipping forecast

VHF (available in England And S. Wales only) as above except: **5.55am-6.00am** Weather; Travel **9.05-10.45** For Schools: **9.05** Preview **9.08** Together — An Assembly for Schools **9.30** Secondary English (11-14) (s) **9.55** First Steps in Drama (s) **10.15** Something to Think About **10.25** Country Dancing Stage II **11.00-12.00pm** For Schools **11.00** Noticeboard **11.05** In The News **11.30** Wavelength (s) **1.55-3.00pm** For Schools: **1.55** Listening Corner (s) **2.05** The Song Tree (s) **2.20** Living Language **2.40** Newscast **5.50-5.55** PM (continued) **11.30** Open University: Arts Review: A Marxist Testimony **12.10am** Musical Interlude **12.30-1.10** Schools Night Time Broadcasting. Some Caribbean Writers 2: Earl Lovelace on Those Heavy Cakes, and Olive Senior on Summer Lightning.

FREQUENCIES: **Radio 1:**1053kHz/285m;1089kHz/275m; **Radio 2:** 693kHz/433m; 909kHz/330m; **Radio 3:** 1215kHz/247m:VHF-90-92.5; **Radio 4:** 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; **Capital:** 1548kHz/194m: VHF95.8; BBC **Radio London:** 1458kHz/206m: VHF 94.9; **World Service:** MF 648kHz/463m.

THE TIMES
First published 1785
SPORT

Troubled Dennis is dismissed by Southampton

Mark Dennis, the Southampton defender, who has one of the worst disciplinary records in the game, yesterday had his contract terminated by the club's Board of Directors.

The Southampton secretary, Brian Truscott, announced the news with a short statement, and Dennis, aged 25, immediately said he would appeal to the Football League claiming unfair dismissal. "I was so shocked and disillusioned that I even considered giving up football altogether," Dennis said.

Dennis has twice been brought before the FA Disciplinary Committee this season and has been fined £250. His first appearance followed a clash with Ian Crook, of Norwich City, and his second after he had disclosed in a newspaper that he had a "punch-up" with England goalkeeper Peter Shilton three years previously.

He is due to appear before the FA again later this month, because of another newspaper article, in which he is alleged to have intimated he hated Chris Nicholl, the Southampton manager.

But the Southampton board were perhaps most annoyed after Dennis had a row in the dressing room with Nicholl on February 13, after which Dennis was sidelined for six weeks and Nicholl made no secret he would not mind if Dennis left the club.

Just before the transfer deadline passed last week, Luton Town, Queen's Park Rangers and Wimbledon were all interested in Dennis; Luton wanted to sign him on a permanent contract while Queen's Park Rangers and Wimbledon both wanted him on loan.

But Dennis, who signed a new two-year contract with Southampton last August, refused all three offers because he did not want to leave the Southampton area. Last Friday he declared: "I am prepared to pledge myself 100 per cent to Southampton and honour my contract with the club."

Following the transfer deadline, Dennis explained that his four-year-old daughter Joanne was happy and settled in the area and this was his main reason for wanting to stay with the club. He also said many Southampton supporters had written encouraging him during the dispute with Nicholl, and others had also urged him to stay.

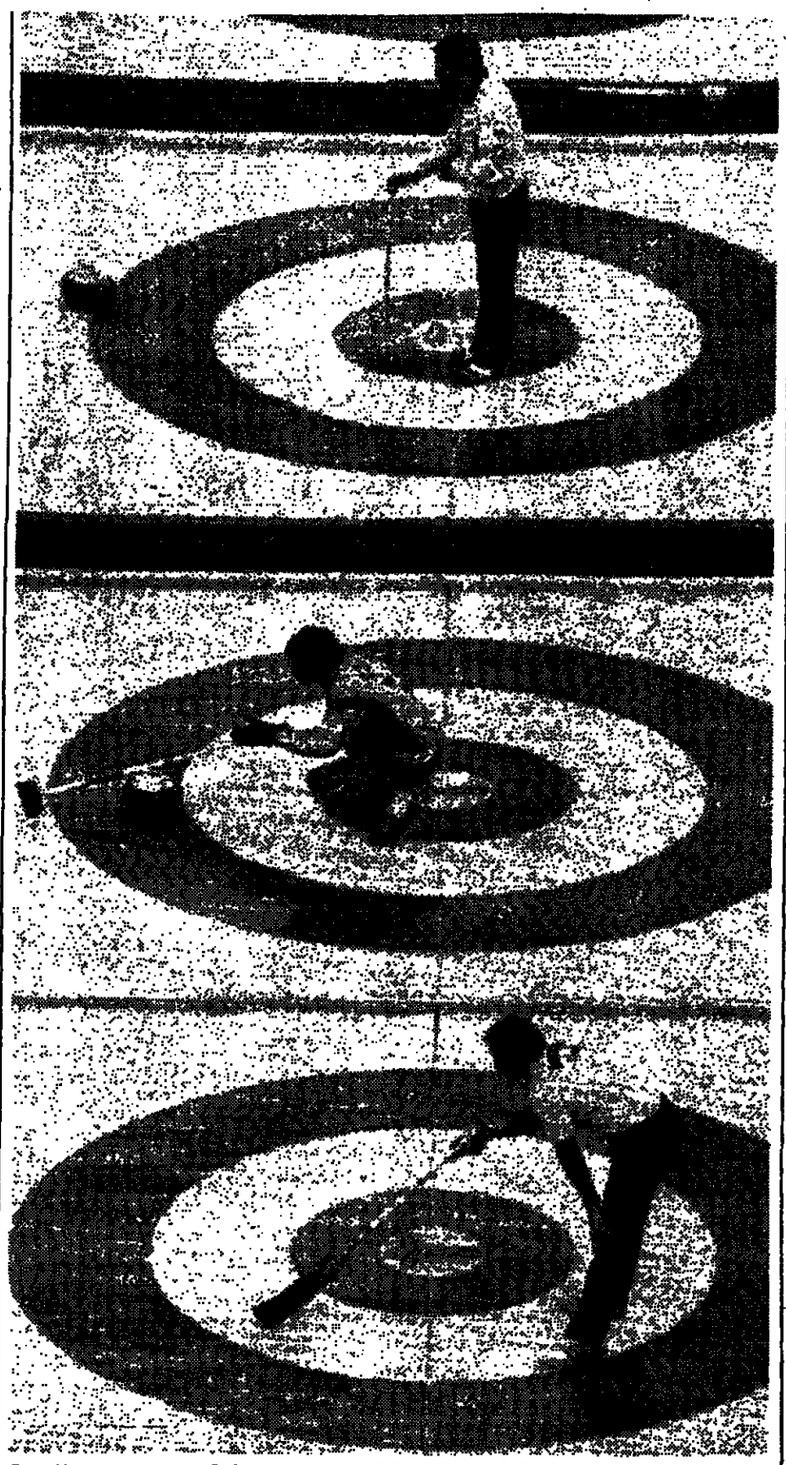
Dennis, who joined Southampton from Birmingham City in 1983, had been a virtual first team regular until his row with Nicholl, and only last October was voted the club's player of the month. Often in trouble with referees, Dennis was sent off against Aston Villa in November, the tenth time in his career, and has been frequently accused by fellow professionals of being too wild in his tackling and general play.

But he is still regarded as one of the finest defenders in the first division, and several clubs are likely to be interested in acquiring his services now that he is free. It will be particularly interesting to see whether Luton, QPR and Wimbledon renew their interest.

The club statement, issued yesterday, read: "After giving serious consideration to the various matters involving Mark Dennis, the Board of Directors have resolved that it is in the best interests of the club to terminate the contract of the player and this they have done. There can be no further comment after this from the club at this point of time."

Dennis's record

Born: May 2, 1961. Signed for Southampton, December, 1983. Southampton player of the year for the 1985-86 season.
December, 1978: Sent off playing against Wolverhampton Wanderers for foul language; charged with bringing the game into disrepute.
April, 1979: Sent off against Wolverhampton Wanderers.
August, 1980: Sent off against Nottingham Forest for fighting.
October, 1981: Sent off against Southampton.
November, 1982: Sent off while playing for Birmingham reserves.
March, 1983: Sent off against Notts County for swearing at a linesman.
October, 1985: Sent off against Millwall for fighting.
August, 1986: Sent off against Norwich; fined £250 and warned about conduct.
November, 1986: Sent off against Aston Villa.
December 5, 1986: Suspended for seven days and fined one week's wages by club after remarks made about team-mate, Peter Shilton, in a newspaper article.
December 18, 1986: Disrepute charge; fined £250 and warned regarding conduct.
March 25, 1987: Disrepute charge after remarks made about Southampton manager, Chris Nicholl, in a newspaper article.
April 1, 1987: Sacked by Southampton.



Canadian ring-masters: Skips (top to bottom) from England, Sweden and Germany call the shots during play in the third round of the world curling championships in Vancouver

Government's fear over ticket sales to Britons

By John Goodbody

The Government will voice its fears about the risks of allowing English football supporters to buy tickets on the day of the matches at the European Championship finals in West Germany next year. A spokesman for Richard Tracey, the Minister for Sport, stressed that the decision whether to permit the sale was that of the German organizers and UEFA, the continental governing body. "Ultimately it is not our decision," he said.

The Government will express its concern this summer both at discussions about crowd arrangements for the match against West Germany in Düsseldorf on September 9 and at the standing committee at the European Convention on crowd control in Strasbourg in June.

Hermann Neuberger, president of the organizing committee of the quadrennial championships, told *The Times* on Tuesday that the organizers would sell tickets on the day unless the Football Association warned them there may be trouble.

Now the Government will begin the process of stopping a possible invasion of Europe by the successors of the England supporters who have laid waste to Norway, Luxembourg and Switzerland in recent years.

West Germany is curiously not among the 15 countries who have signed the European Convention on crowd control drawn up in November 1985, six months after the disaster in the Heysel stadium, Brussels, when 39 people died in rioting before the Liverpool versus Juventus European Cup final.

The Convention lays down conditions for segregation and sale of tickets and instructs organizers to "take particular precautions immediately preceeding the match".

West Germany has not signed the accord because Bavaria, one of the federated regions, refused to follow the common approach of the other regional authorities. It was a political decision and had nothing to do with football or control of crowds.

But West Germany is on the standing committee and follows the Convention and UEFA, ultimately responsible for staging the tournament, is also party to the agreement. The British Government will also supply the West Germans with names of convicted troublemakers. The spokesman for the Department of the Environment said: "It is up to them what use they make of the information. They could turn them back at the frontier."

The British Government has consistently refused to withdraw the passports of supporters found guilty of trouble at matches.

The European Championship in which eight countries will take part will last 15 days and the participating countries will receive their allocation of tickets after the draw on January 12.

All tickets for England supporters will be distributed through the Football Association but problems, as Neuberger has admitted, could arise if the FA can sell only part of their allocation in a certain block. The organizers will then have to decide whether to sell the other tickets to supporters from other countries.

Neuberger stressed on Tuesday that the organizers would rather sell no tickets at all if that ensured that any possible trouble would be eliminated.

Swansea appeal to League

Swansea are to appeal against the Football League's decision to deduct three points for not fulfilling a fourth division fixture. Swansea twice asked for permission to postpone last month's match at Rochdale, but after being refused on each occasion went ahead and called it off anyway.

The League docked Swansea three points and ordered them to pay the commission's costs. Swansea have since taken legal advice and the chairman, Doug Sharpe, said: "We shall be forwarding a formal letter of appeal to the League within the next few days."

● Northampton Town are to receive an extra £23,500 as part of the transfer deal that will take Richard Hill, their goal-scoring midfield player, to Watford at the end of the season. The fee, originally quoted at £235,000, has now been settled at £258,500 after further negotiations between the clubs.

● Middlesbrough are to appeal to the Football League over being ordered to play a postponed home match with Wigan on May 6. Bruce Rioch, the club manager, said it would be wrong to play four games in eight days at the end of a long season, especially with his team involved in the third division promotion race.

● Second division strugglers, Shrewsbury, have turned down a plea from Leeds to postpone by 24 hours their rearranged League match at Gay Meadow on Tuesday April 14. Leeds requested the postponement because they play their FA Cup semi-final against Coventry only 48 hours earlier.

However, Shrewsbury's secretary, Malcolm Starkey, said: "Tuesday is traditionally our midweek match night, and we're not prepared to change it simply to suit Leeds."

Bulgarians make their move

Bulgaria..... 2
Republic of Ireland 1

Sofia (AP) — Bulgaria won a group seven match before a crowd of 35,000 in the European Championship yesterday. Sadkov found the net in the 41st minute and Stapleton evened the score 11 minutes later. Tanev scored the winning goal in the 82nd minute.

● Scotland's hitherto impressive under-21 side dipped below their usual high standard in Bruges yesterday while still underlining their rich potential (a Correspondent writes). Scotland worked tirelessly for 90 minutes in search of an elusive breakthrough.

BELGIUM UNDER-21: Van de Walle; Kancni, Albert, Emmerechts, Rouyn, Machiels, Keraglannis, Versavel, Lemoine, De Grijse, M'Buyu.
SCOTLAND UNDER-21: Smith (Hearts); Shannon (Dundee), Boyd (Motherwell), Grant (Celtic), Hegarty (Dundee United), Whyte (Celtic), I Ferguson (St Mirren), G Ferguson (Rangers), Fleck (Rangers), Durie (Chelsea), Durrant (Rangers).
Referee: M Perez (Sp).

Clubs fall out over foul play

By Michael Stevenson

All future fixtures between the New Brighton rugby union club and their Merseyside rivals, Waterloo, have been have cancelled following allegations of foul play.

The incident was an alleged punch-up between Nigel Wilkinson, of Waterloo, and Steve Miles, of New Brighton, during the meeting of the clubs at Reed Lane on December 28.

Joe Pinnington, of New Brighton, is adamant that his club has no wish to mount a mud-slinging campaign, or to blight anyone's career. "We don't want to squeal but we are doing what we think is right. The referee may not have seen the incident. The cancellations of fixtures between the two clubs, which hurts us as the little club much more than Waterloo, is because they see the incident entirely differently from us."

Jed Poynton, Waterloo's chairman of rugby and fixture secretary, interprets the incident and his club's actions very differently.

"Steve Miles hit Wilkinson, who need a couple of stitches in his ear at the end of the game. Wilkinson hit him back. It was as simple as that. All our officials were at the game. They saw what happened and we have investigated it fully.

"They want us to discipline a player for something that we have gone into carefully and decided was a 50-50 incident. There is no doubt that Miles struck the first blow and that when Wilkinson retaliated, Miles got the worst of it. What New Brighton have not mentioned is that their No. 8 was sent off later for over-vigorous play. We have not complained to them about this," Mr Poynton said.

Botham walks

Ian Botham began his 150-mile charity walk from Belfast to Dublin yesterday. The England cricket all-rounder is aiming to raise at least £50,000 for leukaemia victims from his walk, which will end on Tuesday.

Williams is fit for England debut

By David Hands, Rugby Correspondent

Peter Williams, the Orrell stand-off half, passed a fitness test on his right ankle yesterday and is ready to make his debut for England against Scotland at Twickenham on Saturday.

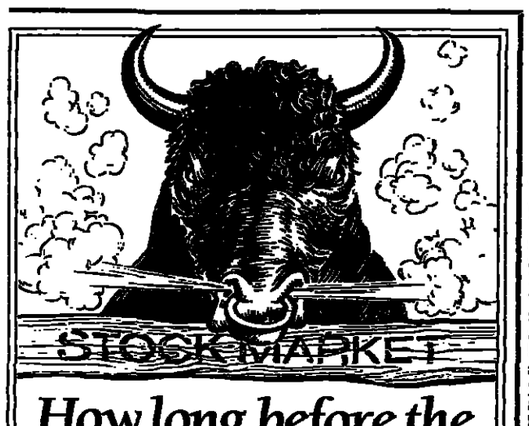
Kevin Murphy, the England physiotherapist, conducted the test in Manchester before both men travelled to Richmond to join the rest of the England party in the evening.

Williams, aged 28, turned the ankle during his club's defeat in the John Player Special Cup semi-final against Bath last Saturday. He has been receiving daily treatment on the limb which, fortunately, is not his main kicking leg.

Another half back who is more optimistic about playing on Saturday is Michael Bradley, the Irish scrum half, who is making satisfactory progress after a leg injury. He will be given until tomorrow to decide his fitness to play in the game against Wales in Cardiff, the remaining five nations championship match.

Jonathan Davies, the Welsh outside half, will be fit to play in the World Cup rehearsal. Davies missed Monday's training with a knee injury but he came through yesterday's final practice without any problems.

There was a scare for Wales when their flanker Paul Moriarty had to receive treatment for a calf injury during the training, but he was able to continue. The coach, Tony Gray, said: "We have got the Murrayfield defeat out of our system now and we want to go out there on Saturday and put things right against Ireland."



How long before the market turns nasty?

For the past few months investors have enjoyed a near unbroken run on a bullish stock market.

But just how long can it continue?

The fact is, there are ways to enjoy the benefits of a buoyant market while protecting oneself against a downturn.

As an independent investment adviser, University Medical & General, using the investment research of leading international stockbroker Hoare Govett, can tailor a plan for you that will help you maximise the return on your money while minimising the risks involved.

All we ask is that you have £10,000 or more to invest, and that you ring or write to us at the address below.

In return we will be happy to send you a brochure describing the range of UMG's services along with a complimentary copy of the Securities & Investments Board's practical guide to successful investing.

University Medical & General Ltd.
THE INDEPENDENT INVESTMENT ADVISERS

Post to: University Medical & General Ltd., St. Brandon's House, 29 Great George Street, Bristol BS1 5QT. Tel: (0272) 276954. Please let me have further details of your investment advisory service.

Name _____ Tel _____
Address _____
Age(s) _____ Tax _____ % A FIMBRA Member T 2/4

Indoor arena plan for Docklands

By John Goodbody

Work is expected to start in the autumn in London's Docklands on a 25,000-seater stadium, the largest indoor arena ever constructed in Britain. The £75m project, which will have a 20,000-square-metre exhibition hall adjacent to the stadium, could be open late in 1989 for about a hundred sports events a year, including ice hockey, athletics, volleyball, basketball and boxing.

The stadium will be separate from the London Indoor Arena, the converted Olsen shed, which may have up to 10,000 seats for sports and entertainment events but will be used for training purposes. The arena, located on the Isle of Dogs, is two miles away from the stadium.

On Tuesday the Department of the Environment approved the whole £500m project on the North Quay of Victoria Docks but now discussions between International Sports Marketing and the London Docklands Development Corporation must take place before work can begin.

Graham Price, the project direct of ISM, said yesterday: "The stadium could open late in 1989 and will stage about 230 events annually, of which 100 will be sporting.

"There are plans for a 500-room hotel next door to the stadium and the keynote will be flexibility. We can have exhibitions and use both the stadium and the adjoining hall together."

For boxing, 25,000 seats could be provided — far larger than Wembley and the Albert Hall, neither of which can hold much more than 10,000 spectators. But for sports such as athletics, volleyball and ice hockey, the seating capacity will be 18,000.

The co-developers of the site are John Laing, the construction company, and VOM (UK) Ltd, the British subsidiary of the Dutch firm. Mr Price said: "We see ourselves as the ideal neighbours to the Olsen shed because our market is rather different."

Coatbridge left off calendar

The World Indoor Bowls Council have made far reaching amendments to the calendar, including a move from Coatbridge, the Scottish venue which has become synonymous with the game (David Rhys Jones writes).

A reshuffle of dates became necessary when next year's world outdoor championship in Auckland filled the February slot normally occupied by the Embassy world indoor singles at Coatbridge.

This left the world's leading players and top officials facing a choice between their indoor and outdoor preferences. The lure of the summer in Auckland, added to the extra international prestige of an outdoor event, would have left Coatbridge in winter a poor second.

The Embassy therefore moves to March, when, David Harrison, the WIBC tournament director, believes it will be a climax to the winter programme. This change will be widely welcomed, but the change of venue will provoke much disappointment in Scotland. The world singles next year will probably be held at Alexandra Palace and London's more expensive accommodation will not be welcomed.

Harrison said: "Without the pioneering work at Coatbridge for nine years, this championship would not have become a major televised sporting event. The WIBC owe a great debt of gratitude."

DATES: *CIS UK singles*, Preston, Oct 31-Nov 8; Midland Bank world pairs, Bournemouth, Dec 5-13; Embassy world singles, Alexandra Palace, March 5-13.

Pregnant encounter for Benoit

By Pat Butcher
Athletics Correspondent

Joan Benoit-Samuelson, the Olympic champion from the United States, will be two months pregnant when she runs the Boston Marathon in three weeks time.

Although the American has been contracted to run in Boston for the last two years, an injury in 1986 prevented her from doing so; and she was not planning to compete this year until she discovered that she has to register a peformance in order simply to qualify for next year's Olympic trial.

The United States federation has always been very strict over Olympic selection. Hence no favouritism for the reigning champion, who has to run under two hours 50min in Boston on April 20 to qualify for the Pittsburg Marathon next May. That time may not be too easy, since Mrs Samuelson only ran one hour 18 minutes for a half-marathon three weeks ago.

The pregnancy need not be problematic, especially at such an early stage. Ingrid Kristiansen, one of Mrs Samuelson's great rivals, and thewomen's marathon record holder, only found she was four months pregnant when she ran so badly in the world cross country championships in Gateshead in 1983. The only danger would be depriving the foetus of oxygen through 'oxygen-debt', which comes when sprinting.

The likeliest women's winners in Boston are Rosa Mota, of Portugal, and Lorraine Moller, of New Zealand, while there should be a tremendous men's race between Britain's Steve Jones, John Treacy, Rob de Castella and Toshihiko Seko.

SPORT IN BRIEF

Triumph for Kouros

Melbourne (AFP) — Yiannis Kouros, of Greece, crossed the finishing line to win the 1,060-kilometre (657.2 miles) Sydney to Melbourne ultra-marathon here early yesterday.

Thousands of fans cheered the 31-year-old athlete as he completed the final stages of his run through the suburbs of Melbourne, which is said to have the world's largest Greek population outside Athens.

Kouros clocked 5 days 14 hours 47 minutes for the race, which this year was over the longest distance since its inception in 1983 when a 62-year-old Australian potato farmer, Cliff Young, won over 850 kilometres (527 miles).



Kouros: popular win

Rook calls it a day

Major Lawrence Rook, the Olympic three-day event team gold medallist, who went on to play a major role in the administration of the sport, is retiring from the Horse Trials Committee after 28 years in office (Jenny MacArthur writes).

Apart from overseeing a spectacular growth in the sport, Rook's main contribution was to persuade the FEI, the sport's governing body, to allow women to compete in the Olympic three-day event.

Hobbs moves

Bradford Northern have followed up their £40,000 signing of the Hull Kingston Rovers scrum half, Paul Harkin, by recruiting the Great Britain forward, David Hobbs from Oldham. Hobbs joined Oldham two years ago after winning the Man of the Match award with Featherstone in the 1983 Challenge Cup final. He moves to Bradford in exchange for an undisclosed cash payment plus the young Bradford forward, Ian Sherratt, who lives in Oldham. Leigh have signed David Evans, a prop, from Rochdale Hornets, for a fee of nearly £30,000.

Aherne out

Fergus Aherne, the surprising choice as understudy to Michael Bradley for Ireland's game against Wales in Cardiff on Saturday, has withdrawn because of a shoulder injury (George Ace writes). The Dolphin player is replaced by Tony Doyle, the Leinster captain, and as a precautionary measure Rab Brady, of Ulster, will travel as additional cover.

Bureaucracy hinders Hanoi tourism

Hanoi (AFP) — Visa difficulties and poor itineraries are upsetting attempts by American ex-servicemen to visit their old battlefields in Vietnam, according to veterans who eventually succeeded in entering the country.

The Vietnamese Tourism Department acknowledges that since the first group of former GIs came back to Vietnam in December, 1985, a decade after the Indo-Chinese war, several dozen American tourists have come to visit.

Cyprus fears overfishing

Larnaca (Reuter) — Cyprus has been so successful in increasing its fish production that the industry now fears the coastal waters could run out of fish. Regulations limiting the size of the trawler fleet and shortening the fishing season boosted trawler catches by 150 per cent in 1983-1984 from an all-time low of 206 tons in 1981-1982.

Catches by inshore fishermen, who to a large extent exploit the same stocks as the trawlers, increased by about 80 per cent in the same season over 1981-1982.